



Ref: VTTL/SEC/SE/2024-25

May 09, 2024

The General Manager – Listing,
National Stock Exchange of India Ltd
Plot No. C/1, G Block,
Bandra – Kurla Complex,
Bandra (E), MUMBAI – 400 051
PH: 022-26598235

The Manager Listing,
BSE Ltd.,
Floor 25, P.J. Towers,
Dalal Street,
MUMBAI – 400 001
PH: 022-22721234

Dear Sir/Madam,

Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation to be made to the Investors.

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find attached, the Presentation on the Financial Results.

This is for your information and records.

Thank you,
Yours truly,
for V.S.T. Tillers Tractors Ltd,

Chinmaya Khatua
Company Secretary
M NO: 21759



V.S.T. TILLERS TRACTORS LIMITED CIN-L34101KA1967PLC001706

Plot No.1 Dyavasandra Indl. Layout, Whitefield Road, Mahadevapura Post, Bengaluru-560048, India

Phone: 91-80-67141111 Toll Free: 1-800-4190136 Email: vstgen@vstractors.com

www.vstractors.com

Grow with us



Investor Presentation

9th May 2024

Grow with us

Safe Harbor

Certain statements in this release concerning our future growth prospects, or our future financial or operating performance, are forward-looking statements intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results or outcomes to differ materially from those in such forward-looking statements.



Financials

- Highlights
- Sales Volume Q4
- Q4 Results
- Sales Volume FY24
- FY 24 Results



Others

- US Entry
- VST Zetor product launch

KEY HIGHLIGHTS FOR FY 24



Net profit of Rs 121.51 Cr

Highest ever Net profit

EPS (basic) Rs 140.64 per share

Highest ever for any year

Cash flow from operations Rs 48.61 Cr

Beter cash flow compared to previous year

Export of 1680 tractors

Growth of 16% over last year

Sales Volume for SFM & Tractor – Q4

(No's) 

Sales Volume

Product	Q4 FY 24	Q4 FY23	Growth %
Power Tiller	11,566	12,813	-10%
Tractor	960	1,349	-29%
Power Weeder	1,385	1,078	28%
Reaper	115	329	-65%

Profit & Loss Statement – Q4

(Rs. Cr)



Particular	Q4 FY24	Q4 FY23
Revenue from Operations	273.44	322.61
Total Expenses	233.61	268.06
EBITDA	50.22	59.78
<i>EBITDA %</i>	<i>17.69%</i>	<i>18.23%</i>
Operational EBITDA	39.83	54.55
<i>Operational EBITDA %</i>	<i>14.57%</i>	<i>16.91%</i>
PBT	43.03	52.58
<i>PBT %</i>	<i>15.16%</i>	<i>16.04%</i>
PAT	35.12	40.15
<i>PAT %</i>	<i>12.37%</i>	<i>12.25%</i>

Sales Volume for SFM & Tractor – FY 24



Sales Volume

Product	FY 24	FY23	Growth %
Power Tiller	36,480	38,249	-5%
Tractor	5,388	6,874	-22%
Power Weeder	4,567	3,392	35%
Reaper	1,964	1,434	37%

Profit & Loss Statement – FY24

(Rs. Cr)



Particular	FY24	FY23
Revenue from Operations	968.05	1006.43
Total Expenses	843.86	879.22
EBITDA	184.77	152.16
<i>EBITDA %</i>	<i>17.96%</i>	<i>14.75%</i>
Operational EBITDA	124.19	127.21
<i>Operational EBITDA %</i>	<i>12.83%</i>	<i>12.64%</i>
PBT	155.61	123.95
<i>PBT %</i>	<i>15.13%</i>	<i>12.02%</i>
PAT	121.51	92.37
<i>PAT %</i>	<i>11.81%</i>	<i>8.96%</i>



Financials

- Highlights
- Sales Volume Q4
- Q4 Results
- Sales Volume FY24
- FY24 Results



Others

- Launch of VST Zetor Tractors
- Update on US Entry



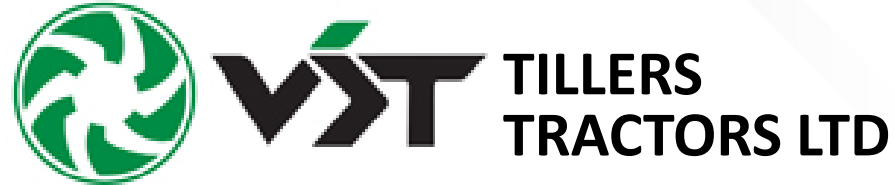
Launched 3 models:
VST ZETOR
5011,
4511,
4211

in the 41- 50
HP segment

1. The Company has on April 25, 2024 incorporated a Wholly Owned Subsidiary in the name of VST Americas Inc in the United States, to inter-alia assist the Company in augmenting the growth opportunities by catering to the needs of the US market in tractor and farm machineries segment.
2. Further, VST Americas INC, a Wholly Owned Subsidiary of the Company has on April 25, 2024 incorporated a Limited Liability Company (“LLC”) in the name of VST FIELDTRAC LLC in the United States.



Thank You



VST TILLERS TRACTORS LTD.

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Company Secretary
chinmaya@vsttractors.com