



Ref. No. : SIL/BSE/2018-19/20112018

Dated : 20th November, .2018

The General Manager,
Listing Department
Bombay Stock Exchange Limited,
Phiroze Jeejeebhoy Towers, 25th Floor,
Dalal Street, MUMBAI - 400 001.
Ph.No- 02222721234/33

BSE Scrip Code: 526951

Subject : Regulations 30 , Schedule III Part A (15) of SEBI (10 DR) regulations 2015-Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing obligations & disclosure requirements) Regulations , 2015 , we enclose Earning Presentation for Second Quarter ended 30th Sept 2018 , requested to Kindly take this in your record.

Thanking You .

Yours Faithfully,
For Stylam Industries Limited


Manit Gupta
Director

Stylam Industries Limited

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Works II: Village Manak Tabra towards Raipur Rani, Mattewala Chowk, Distt. Panchkula (Haryana)

W: www.stylam.com **CIN:** L20211CH1991PLC011732 (Govt. of India recognised Star Export House)



Stylam Industries Limited

INVESTOR PRESENTATION

November 2018



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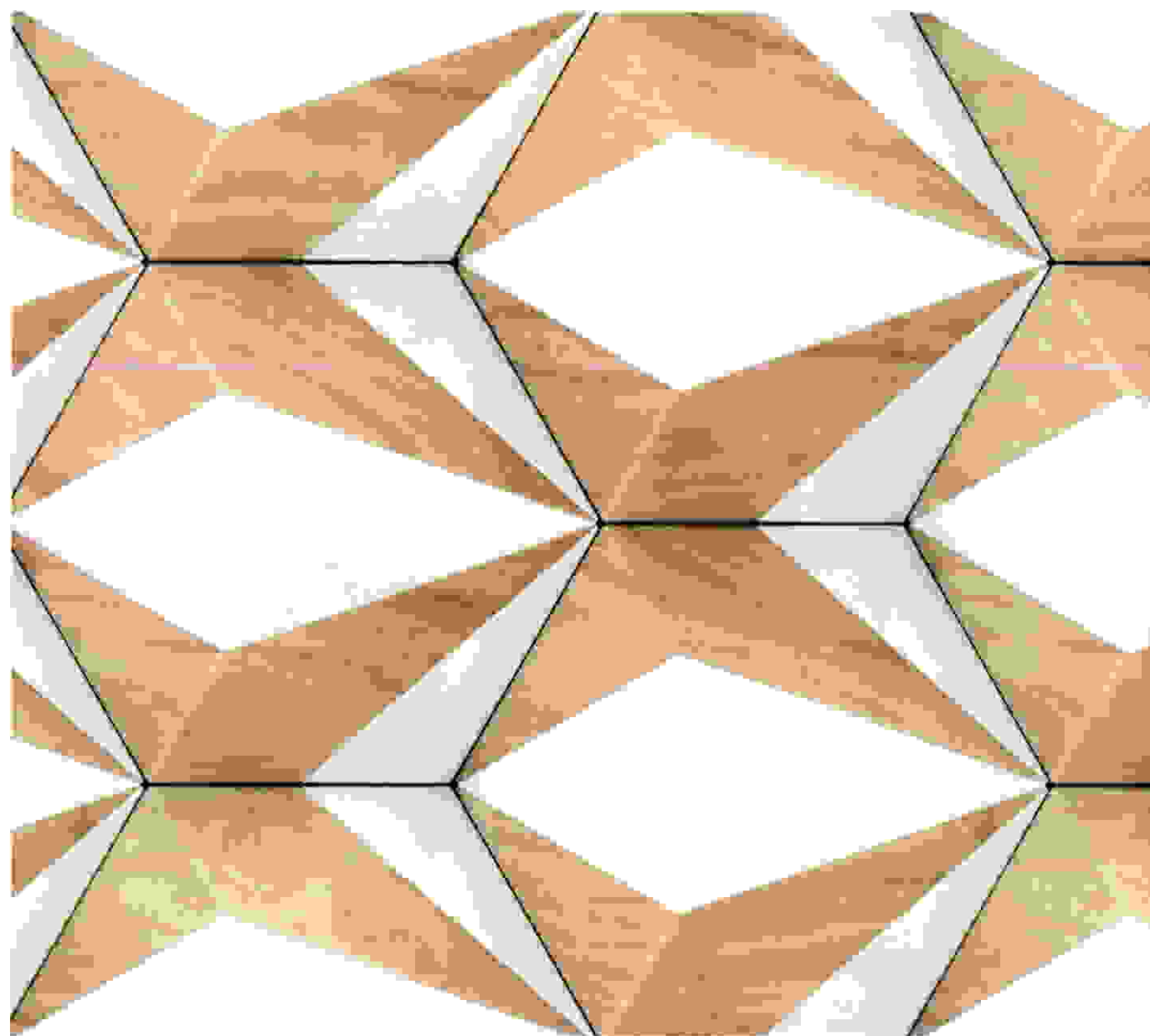
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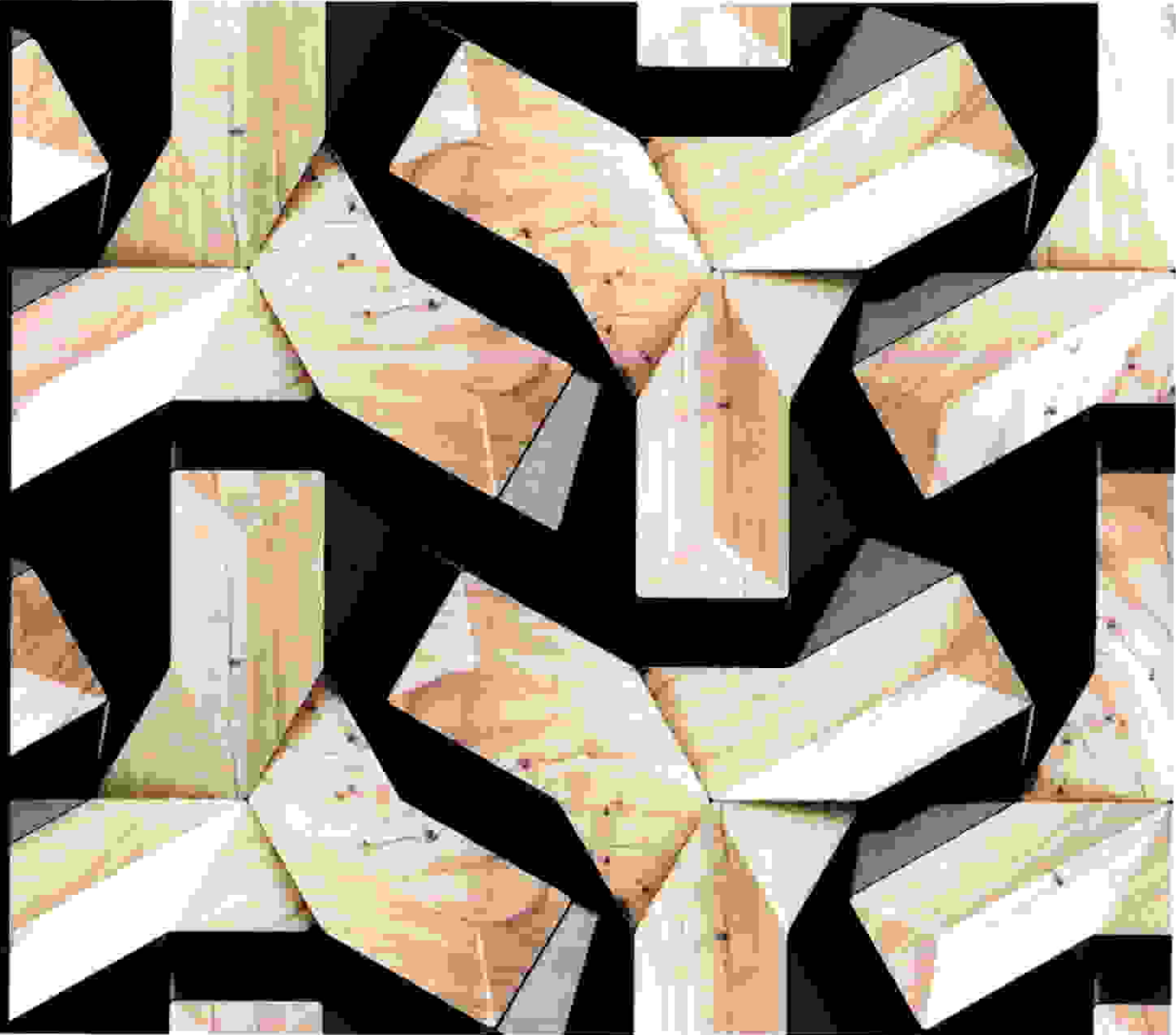
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Corporate Overview



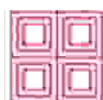
About Stylam

COMPANY PROFILE



Incorporated in

1991



One of the emerging leaders in

Residential and industrial luxury decorative laminates



Key products include

- Decorative laminates
- Industrial laminates
- Fire-retardant laminates
- Restroom cubicles
- Exterior cladding



Has

2 plants

situated in Panichkula, Haryana



Has

~1,200

employees



Present in

60+ countries

FINANCIAL SNAPSHOT – FY18

| | |
|-----------------------------|-----|
| Revenues (₹ crore) | 338 |
| EBITDA margin (%) | 15% |
| Debt/Equity (x) | 0.8 |
| Interest coverage ratio (x) | 5.0 |

REVENUE MIX – FY18



■ Exports ■ Domestic

About Stylam



Mission Statement

To produce and continually develop quality products with highest possible standards. Stylam will always strive to service its customers with utmost integrity, and to their complete satisfaction. It is the company's goal to ensure its mission by continuous self improvement, growth in its operations and employees, while maintaining profitability to the benefit of its customers, employees, and community.



Value Statement



Design

Stylam offers the widest selection of patterns and finishes available to match the breadth of the customers' imagination and make design unique.



Performance

Stylam uses premium materials with high-quality standards to keep the design's pristine even in the most strenuous environments.



Service

Stylam has a large footprint with Asia's largest manufacturing facilities located at Panchkula, India & distribution centres all across globe to ensure timely delivery.



Community

Stylam is dedicated to giving back to the communities in which it resides by supporting local and national non-profit organisations with both funding and products.



Sustainability

Stylam is committed to preserving the environment and enhancing the quality of life for the communities that it serves.

Stylam: Journey so far

1991



- Company was incorporated
- Commenced commercial production of laminates

1995



- Listed on the Bombay Stock Exchange (BSE)

1996



- Recognised as 'Export House' by the Government of India

2001



- Enhanced presence to become a pan-India player with a thriving exports market.

2010



- Name changed to Stylam Industries Limited

2018



- Introduced a new product line of acrylic solid surfaces under the brand name 'Granex'

2017



- Raised ₹51 crore through preferential route from Lighthouse Funds
- Started Asia's largest laminates manufacturing plant at Marak Talav, Panchkula
- Became the first Indian company to manufacture restroom cubicles and lockers having a panel size of 1,860 mm x 4,320 mm under the brand name 'Cuboid'
- Introduced a range of specialty laminates such as MR + high-gloss mirror, magnetic lam and anti-finger laminates.

2016



- Diversified into IT business by investing in a building in the Panchkula Technology Park

2013



- Established Fascia HPL exterior cladding pan-India and it became the top-selling brand
- Introduced a premium sub-brand 'VIOLAM'

2012



- First Indian company to introduce HPL exterior cladding under the brand name 'Fascia'

Manufacturing infrastructure

PLANT 1



Facility established in

1992

Laminates-manufacturing capacity

~4.5 million

PLANT 2



- Asia's largest single-location laminates manufacturing infrastructure
- One of two units in India with capability to manufacture 6 ft. * 14 ft. laminates

Facility established in

2017

Laminates-manufacturing capacity

~6.5 million

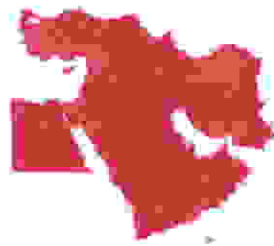
Worldwide presence

A WELL-KNOWN BRAND GLOBALLY

STYLAM IS PRESENT IN OVER 60 COUNTRIES



Europe



Middle East



Singapore and Myanmar



India