



The General Manager, The Corporate Relation Department, Bombay Stock Exchange Limited, Phiroza Jeejeebhoy Towers, 14th Floor, Dalal Street, Mumbai 400 023

Dear Sir/Madam,

#### Sub : Disclosure of material event/information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, the Details of Schedule of Analyst/ Institutional Investor meeting with the Company are as under:

Date of the meeting	Name of the Analyst/ Institutional Investor	Venue of Meeting	Type of Meeting
13.12.2017	HDFC Mutual Fund	Mumbai	One-on-one Meeting

Copy of Company's corporate presentation is also enclosed. Kindly take the above on record and oblige.

Thanking you,

Yours faithfully, For Asian Oilfield Services Limited

Kanika Bhutani Company Secretary



Asian Oilfield Services Ltd.

CIN: L23200HR1992PLC052501

Regd. Office : Unit No.-1110, 11th Floor, "JMD Megapolis", Sector-48, Sohna Road, Gurgaon - 122018, Haryana

 Phone
 +91 (124) 660 6400
 Fax
 +91 (124) 660 6406, 660 6440
 E-mail
 mail@asianoilfield.com
 Web
 http://www.asianoilfield.com

Source to **Solutions** 

# 

## **Source to Solutions** Q2 FY 2017-18 RESULTS







The views expressed here may contain information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness, reasonableness or reliability of this information. This presentation should not be relied upon as a recommendation or forecast by Asian Oilfield Services and its subsidiaries (together "the Company") and it cannot be relied upon as a guide to future performance. This presentation contains 'forward-looking statements' - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects,' 'anticipates,' 'intends,' 'plans,' 'believes,' 'seeks,' or 'will.' Forward-looking statements by their nature address matters that are, to different degrees, uncertain. These uncertainties may cause our actual future results to be materially different that those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect. This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in Asian Oilfield Services Limited or any other invitation or inducement to engage in investment activities, nor shall this presentation (or any part of it) nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision. The information contained in this presentation is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. The Company does not accept any liability whatsoever, direct or indirect, that may arise from the use of the information herein. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes.



## **EXECUTIVE SUMMARY**

#### **Company Overview**

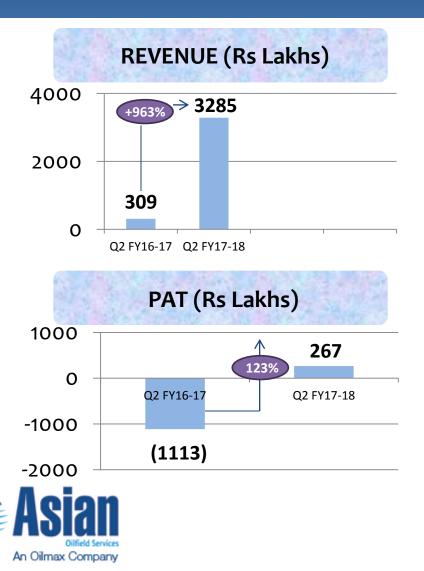
Asian is an oil & gas industry service provider, offering end-to-end services across the entire upstream value chain, including geophysical data acquisition (seismic), facility operation and maintenance (O&M) for over 24 years.

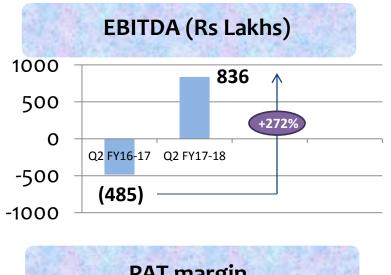
#### **Asian's Qualifications**

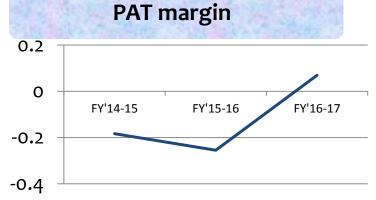
Asian is ISO Certified Company and IAGC Certified Contractor. We have experience in executing seismic and oilfield O&M projects with difficult terrains and geo political situation in several countries. Asian is the 1<sup>st</sup> company in the world to run large multi-channel 3D cable less Real time Seismic Data Acquisition Technology. Business transformation is in place with new management team having rich experience in Oil & Gas industry. Our Market Cap is of ~Rs. 645 crs (*as on 11<sup>th</sup> Dec'17*).



## **QUARTER FINANCIAL HIGHLIGHTS**









#### **FINANCIAL PERFORMANCE**

#### **CONSOLIDATED (in lakhs)**

PARTICULARS	Q2'2017-18	Q2'2016-17	Q1'2017-18	H1FY'2017-18	H1FY'2016-17
REVENUE	3285	5127	309	8412	1236
PAT	267	1096	(1113)	1363	(1729)
EBITDA	836	1602	(485)	2437	(434)

#### **STANDALONE (in lakhs)**

PARTICULARS	Q2'2017-18	Q2'2016-17	Q1'2017-18	H1FY'2017-18	H1FY'2016-17
REVENUE	35	1931	309	1966	1236
PAT	(670)	102	(151)	(569)	(6)
EBITDA	(363)	363	139	0.77	526

## **Balance sheet highlights**

30 September'17-18 Consolidated	31 March 2017 Consolidated	Description (Amounts in INR Lakhs)	30 September'17-18 Standalone	31 March 2017 Standalone
2,947	2,607	Share Capital	2,947	2,607
7,994	772	Reserves & Surplus	8,527	3,241
-	4,800	Warrants Money		4,800
2,369	892	Non Current Liabilities	1,078	-
8,445	11,860	Current Liabilities	5,558	6,688
21,755	20,931	Total equity and liabilities	18,110	17,336
3,179	8,340	Fixed Assets	2,511	3,341
13,300		Non Current investments	9,388	621
387	3,775	Other non-current assets	387	3,773
2,855	2,751	Trade receivables	1,247	2,256
1,236	2,914	Cash and bank balances	3,907	850
798	3,151	Other current assets	670	6,495
21,755	20,931	Total assets	1,8110	17,336

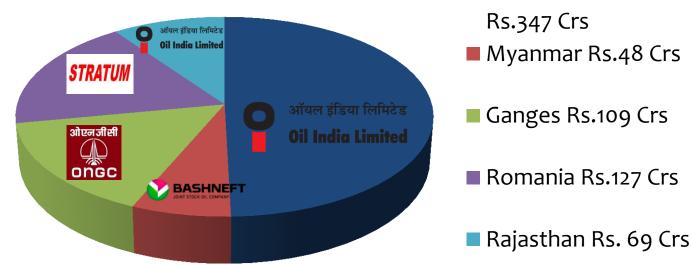
## **OUR SEISMIC AND O&M**

#### **ORDER BOOK**



## **SEISMIC ORDERS**

## **BY BUSINESS**





#### **Total Order Book: Rs.700 crores**

www.asianoilfield.com

North Fast India

## **OILFIELD O&M SERVICE ORDERS**



An Oilmax Company

# INDUSTRY UPDATES



- India's 26 sedimentary basins covering 3.14 million square kms have not been exploited to optimum levels
- **\*** National Seismic Programme (NSP) was launched to trace hydrocarbon resources.
- ONGC has been assigned to carry out the survey of 40,835 Line Kilo Meter (LKM) in onland part of 26 sedimentary basins in 18 States and Union Territories.
- OIL has been assigned to carry out 2D seismic API of 7,408 LKM in Assam, Manipur, Arunachal Pradesh, Mizoram and Nagaland.
- The Cabinet Committee on Economic Affairs (CCEA) in Sept'17 approved Rs 30bn project, in respect of the appraisal of 48,243 LKM of 2D seismic data to be completed by FY20.
- The recent revival of Oil & Gas prices and its price stability, creates a visibility in O&M projects and related opportunities.



# **THANK YOU**

Asian Oilfield Services Ltd. 3-A, Omkar Esquare, Chunabhatti Signal, Eastern Express Highway, Sion (East), Mumbai - 400 022, Maharashtra, India.

mail@asianoilfield.com investor.relations@asianoilfield.com

> +91 22 42441100 +91 22 42441111

