

November 10, 2017

TO

THE BSE LIMITED

Department of Corporate Services

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai- 400 001

Fax No. 022-22723121

BSE Code: 524091

Dear Sir,

Sub: Investor Presentation on the Unaudited financial results for the Quarter and Half year ended September 30, 2017

We are hereby enclosing presentation to the Investors on Unaudited financial results of the Company for the Quarter and Half year ended September 30, 2017.

The aforesaid presentation will also be uploaded on the website of the Company. (www.acrysilcorporateinfo.com)

Kindly take the above on your records.

Thanking you,

Yours faithfully,

For **ACRYSIL LIMITED**

D. Sejpal
Damodar H. Sejpal

COMPANY SECRETARY

Encl: a/a



Acrysil Limited (ISO 9001 : 2015 ;14001 : 2015 and BS OHSAS 18001 : 2007)

www.acrysilcorporateinfo.com

Visit us on : www.carysil.com

Factory & Head Quarter :

Survey No. 312,
Bhavnagar - Rajkot Highway, Navagam,
Vartej - 364060, Bhavnagar (INDIA).
Ph. : +91- 278 - 2540218, 2540893
Fax : +91- 278 - 2540558
Email : info@carysil.com

Regd. Office :

B-307, 3rd Floor, Citi Point,
J.B. Nagar, Andheri Kurla Road,
Andheri (East), Mumbai - 400 059.
Ph. : +91-22- 4015 7817 /7818 /7819
Fax : +91-22- 2825 8052
CIN : L26914MH1987PLC042283

Ahmedabad office :

Shop No. 4, Indraprastha Corporate,
Opp. Shell petrol Pump,
100ft. Road, Satellite,
Ahmedabad - 380015 (INDIA)
Ph. : +91- 79 - 40034112
Fax : +91 -79 - 40034112

Bangalore office :

253, A-Kanakpura Main Road,
7th Block, Jayanagar,
Bangalore - 560082 (INDIA)
Ph. : +91 - 98451 96551



**Investor Presentation
Q2 - FY17-18**



**STERNHAGEN
GERMANY**



German Engineered

November 10, 2017

Content



Economic Environment

Economic Environment

- ❑ Q2-FY17-18 started with the implementation of GST from July 1, 2017. GST brought radical change in tax collection and tax administration.
- ❑ Cash flow of Companies got affected due to mismatch in payments of GST and transitional input tax credits.
- ❑ GST had wide impact on overall business scenario in Q2-FY 17-18, business momentum disrupted and yet to back on track. This may have impact on GDP growth for Q2- FY 17-18.
- ❑ Indian economy expected to improve in Q4-FY 17-18 once GST implantation and compliance issues get settled.
- ❑ Indian economy expected to gain by strong capital inflows, driven by global liquidity.

Business Highlights

Business Highlights

- Company entered into technology / know-how transfer agreement with Hungarian Company for designing and manufacturing of 3D concrete wall tiles. This will provide impetus for the growth in coming years.
- Opened office in Dubai to cater Middle East and African Market
- Participating in Overseas Exhibitions to enhance customer reach
- Focused on branding , extensive TVC campaigning during Diwali season.
- Enhanced focus on domestic market, expansion of distributor and dealer network.

Financial Highlights

Financials: Q2-FY 2017-18

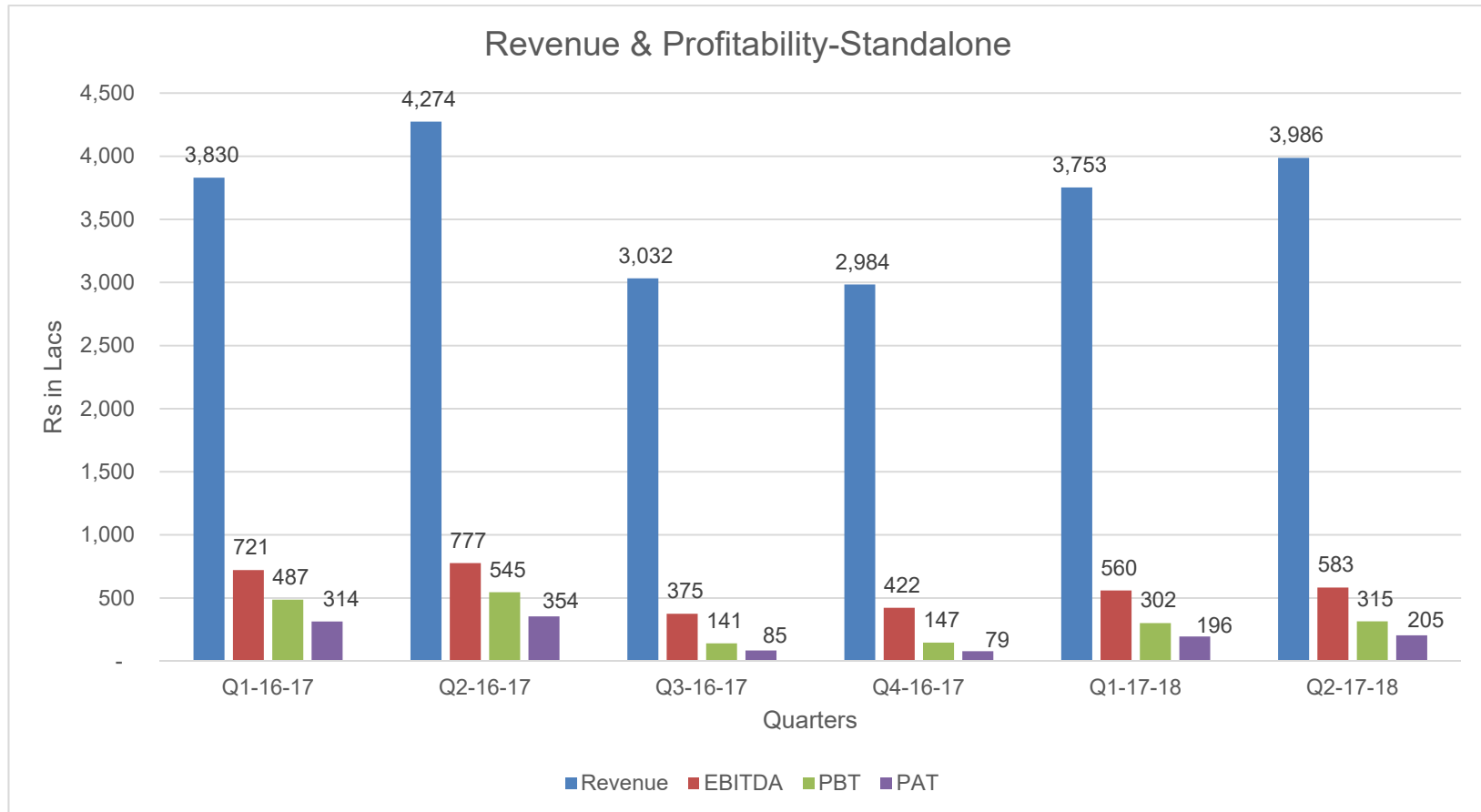


					(Rs. In Lacs)			
Particulars	Standalone- Quarter Ended				Consolidated-Quarter Ended			
	30.09.17	30.06.17	Inc / (Dec)in %	30.09.16	30.09.17	30.06.17	Inc / (Dec)in %	30.09.16
			-QoQ				-QoQ	
REVENUE	3,986.43	3,752.65	6.2%	4,274.00	5283.11	4875.01	8.4%	5347.49
EBIDTA	582.59	560.10	4.0%	775.76	834.67	756.67	10.3%	972.04
EBIDTA %	14.6%	14.9%	XXX	18.2%	15.8%	15.5%	XXX	18.2%
PBT	314.70	301.78	4.3%	542.66	563.09	510.95	10.2%	589.64
PBT %	7.9%	8.0%	XXX	12.7%	10.7%	10.5%	XXX	11.0%
PAT	204.61	195.59	4.6%	352.99	412.63	375.66	9.8%	353.66
PAT %	5.1%	5.2%	XXX	8.3%	7.8%	7.7%	XXX	6.6%

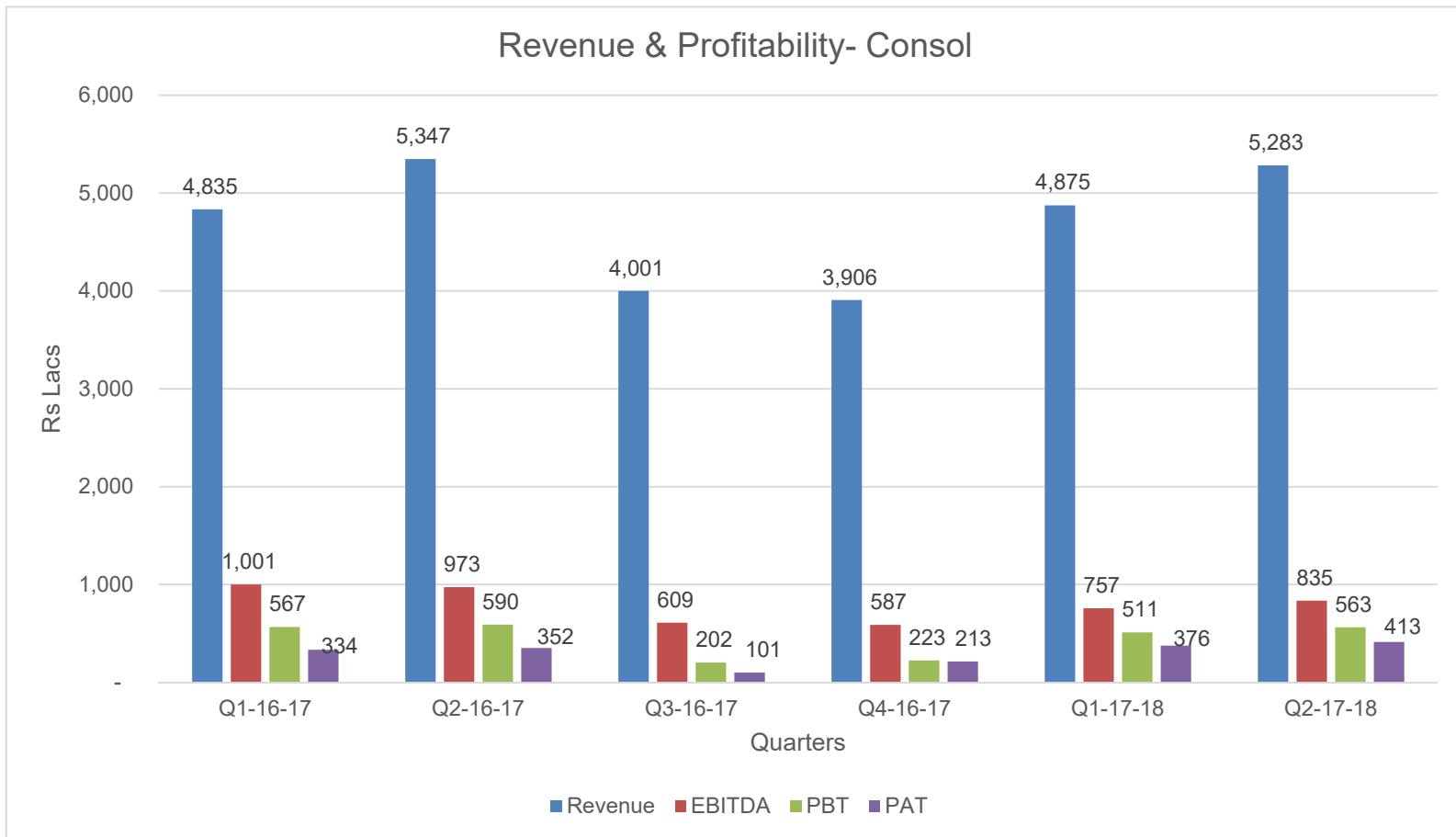
Financials: Q2 -FY 18

In GBP			
ACRYSIL UK LTD			
Particulars	Q2-17-18	Q2-16-17	Inc / (Dec) - QoQ in %
Revenue	1,140,580	1,012,488	12.65%
EBIDTA	244,133	221,719	10.11%
EBIDTA %	21.40%	21.90%	xxxx
PBT	208,520	81,539	155.73%
PBT %	18.28%	8.05%	xxxx
PAT	170,944	75,926	125.15%
PAT %	14.99%	7.50%	xxxx

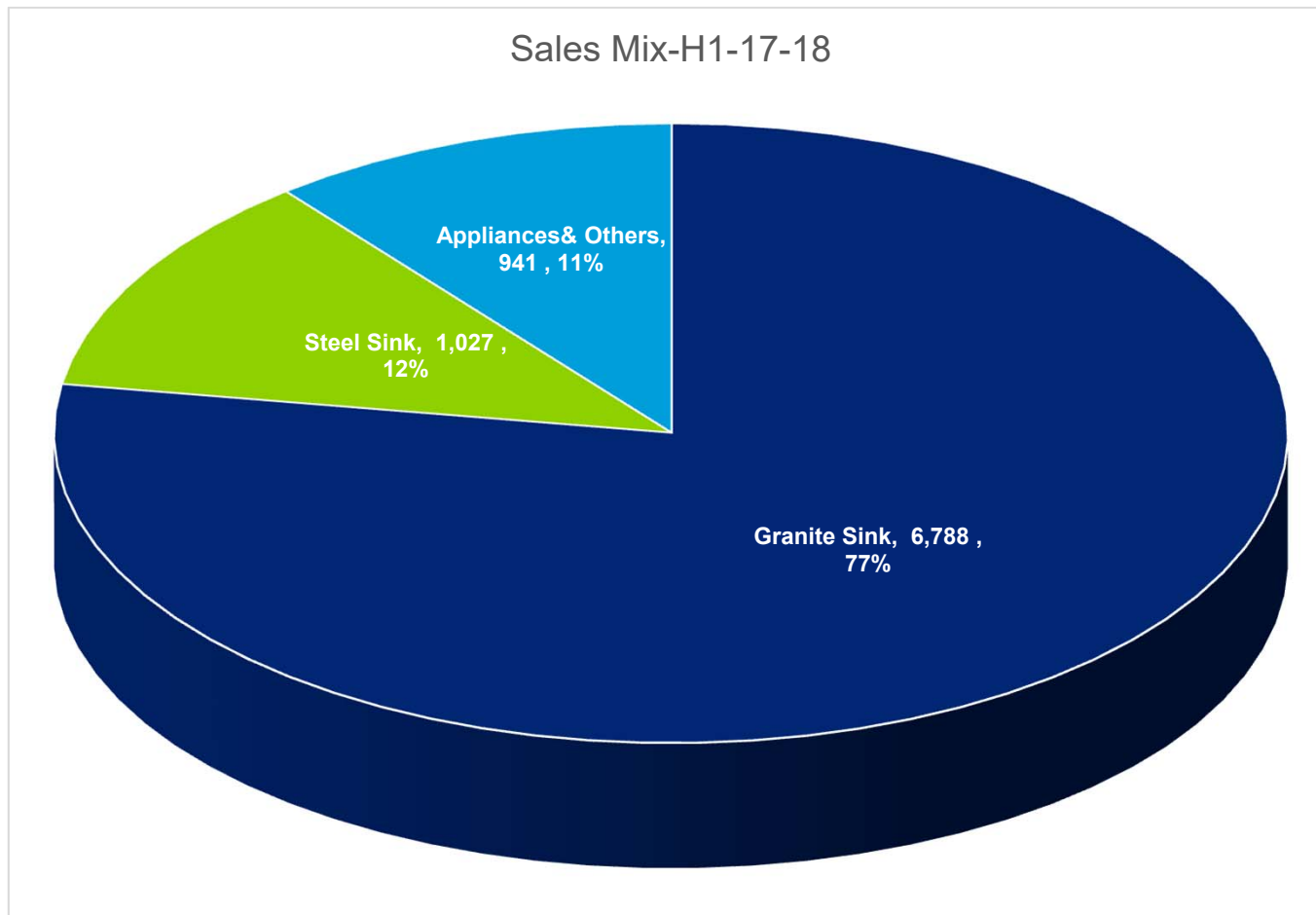
Revenue & Profitability –Standalone QoQ



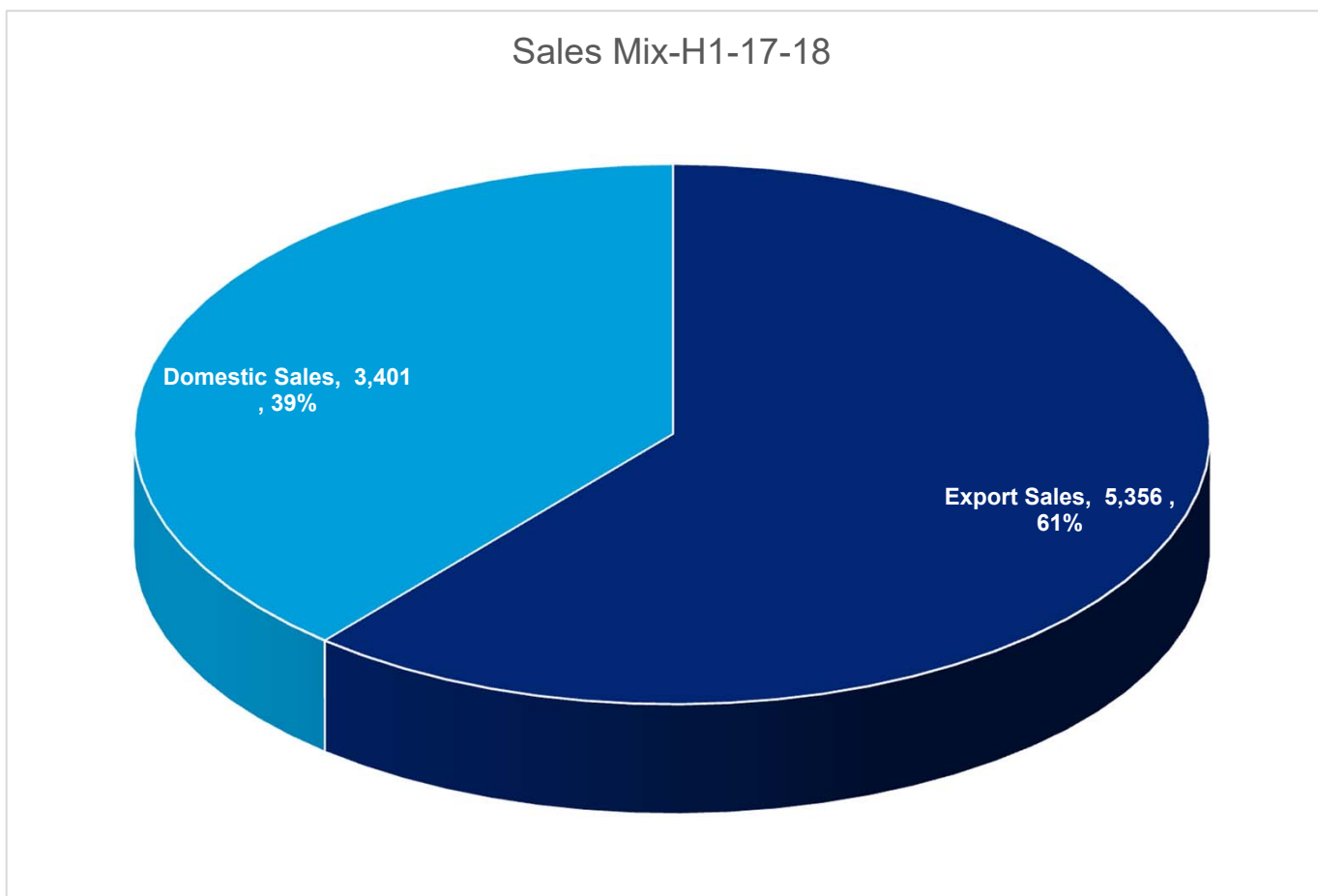
Revenue & Profitability –Consolidate-QoQ



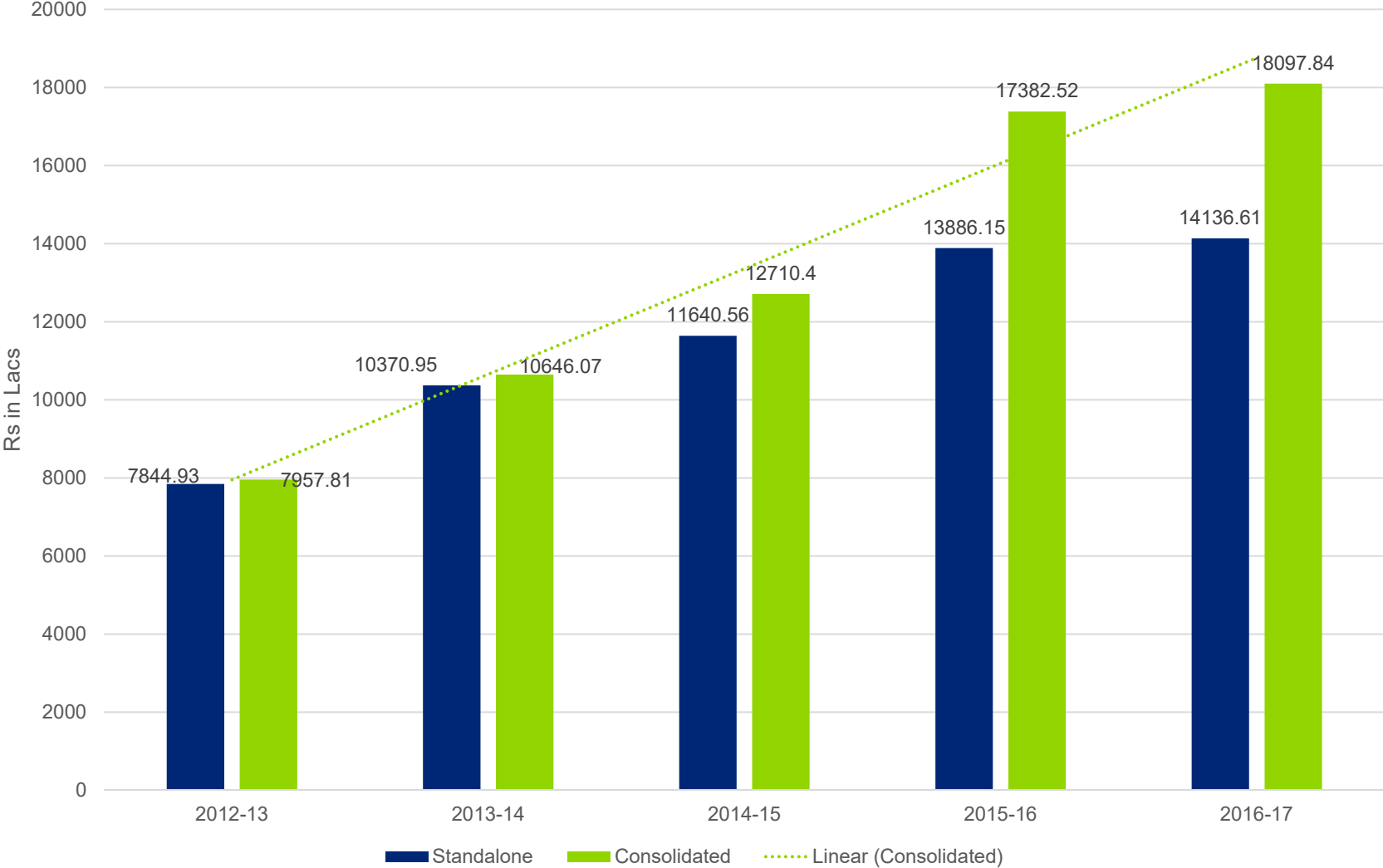
Sales Mix Segment wise -Indian Business



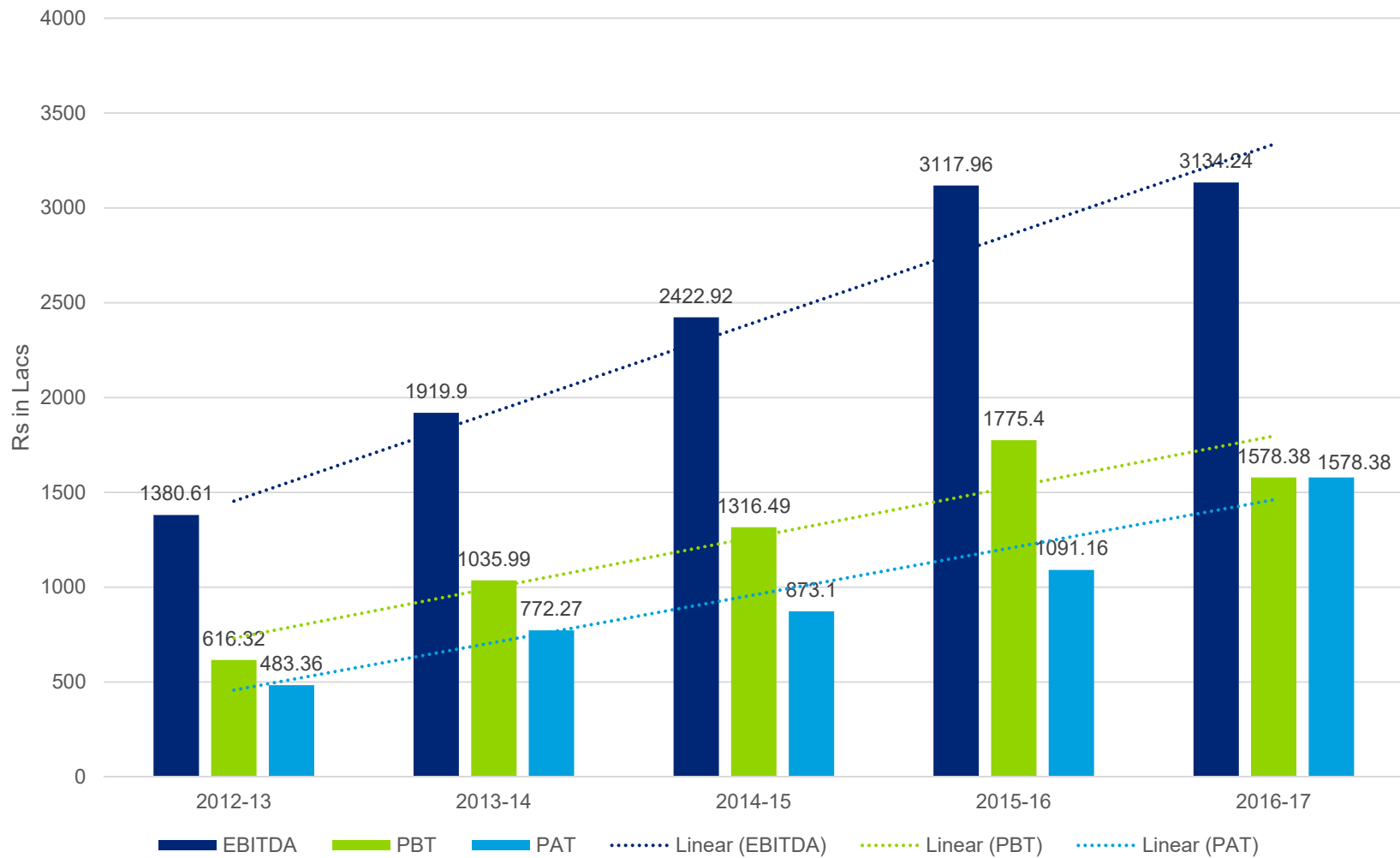
Sales Mix –Geography wise -Indian Business



Revenue Growth-YoY



Profitability (Consolidated)-YoY



Business Outlook

Business Outlook

- ❑ Growing demand in domestic market.
- ❑ Growth in export sales expected from new customers in existing markets and expansion of new markets.
- ❑ Production capacity expanded for manufacturing Quartz Sink to meet growing demands in domestic and export market.
- ❑ Plan to put new modernized plant in FY 2019 for manufacturing of Quartz Sink to improve productivity and bring cost efficiency.
- ❑ Bath segment will be driver to growth in next 3 years.
- ❑ Expansion planned for manufacturing of 3D concrete wall tiles.
- ❑ Manufacturing capacity enhanced for production of Quadro Steel Sink and Appliances.

Disclaimer

This presentation may contain statements which reflect Management's current views and estimates and could be construed as forward looking statements. The future involves certain risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, competitive product & pricing pressures and regulatory developments. Responses can only be given to questions which are not price sensitive.

THANK YOU



B-307, Citi Point, J.B Nagar, Andheri (East), Mumbai-400059 (India)
Tel: +91-22-4015 7817/18/19, Email: cfo@acrysil.com