



**RP - Sanjiv Goenka
Group**
Growing Legacies



**CESC
LIMITED**
Energising Lives - Since 1899

SEC:AM:29969

16 November, 2016

The Secretary
BSE Limited
Phiroze Jeejeebhoy Tower
Dalal Street
Mumbai – 400 001

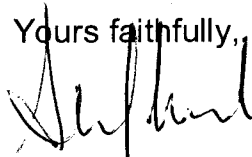
Manager (Listing)
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G-Block
Bandra-Kurla Complex
Bandra (East)
Mumbai – 400 051

The Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata – 700 001

Dear Sir,

Intimation of Schedule of Investors' Conferences

Further to our earlier letter No. SEC:29959 dated November 11, 2016, please find enclosed a copy of presentation to be made by the Company at the Investors' Conferences to be held as per the schedule referred to in our said letter.

Yours faithfully,


General Manager (Secretarial & Estates)

Encl:



CESC Limited

Powering India since 1899

November 2016



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The Group Companies

RP - Sanjiv Goenka Group

Power & Natural Resources

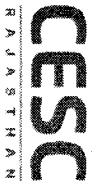
Carbon Black

Retail

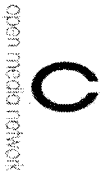
Media & Entertainment

Infrastructure

IT & Education



Phillips Carbon Black Ltd

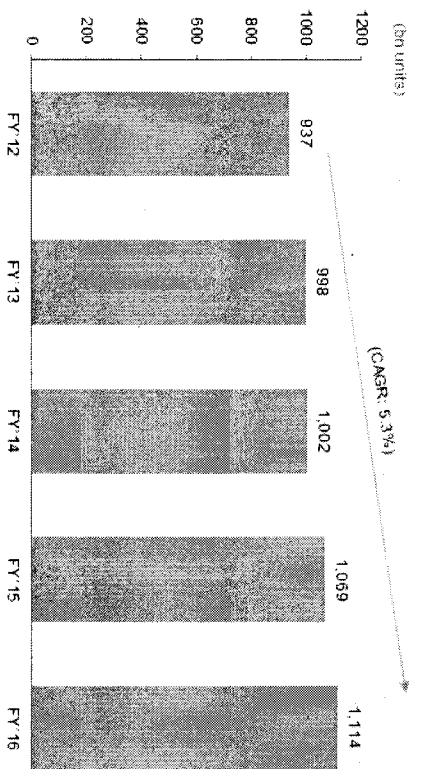


Financials of CESC & key Subsidiaries

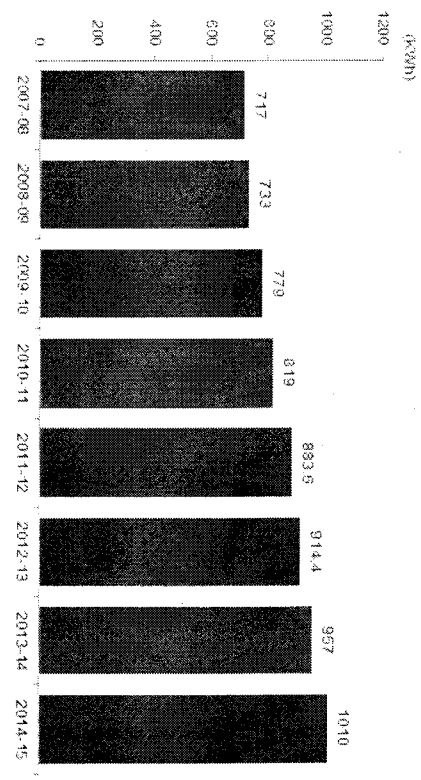
(Rs. bn)

	Gross Revenues (FY'16)	EBIDTA (FY'16)	Net Profit (FY'16)	Current Market cap (appx)	Promoter Holding	Institutional Holding
CESC	66.16	17.21	7.07	80	50%	42%
Firstsource Solutions	32.30	4.05	2.65	30	56%	19%
Spencer`s Retail	18.65	(0.53)	(1.42)	-	100%	-
Haldia Energy	17.20	9.01	2.32	-	100%	-
Crescent Power	1.60	0.80	0.43	-	100%	-
Surya Vidyut	0.45	0.41	0.05	-	100%	-
Quest Properties	0.91	0.45	0.09	-	100%	-
DIL – Chandrapur (Not fully operational)	1.15	(0.58)	(5.89)	-	100%	-

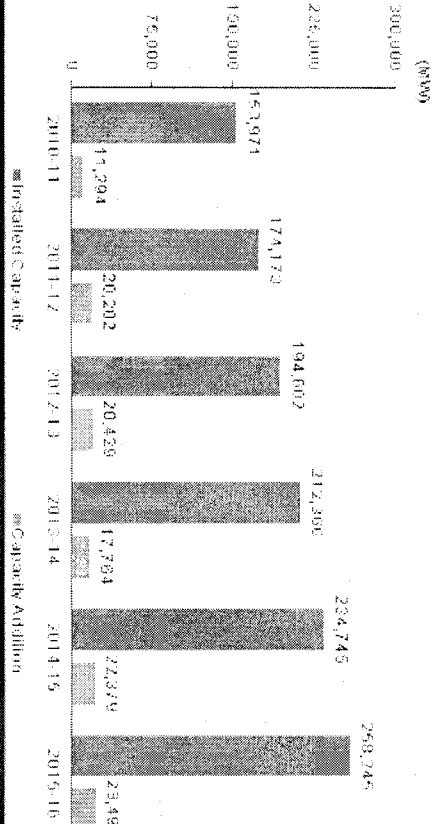
India Electricity Demand Trend



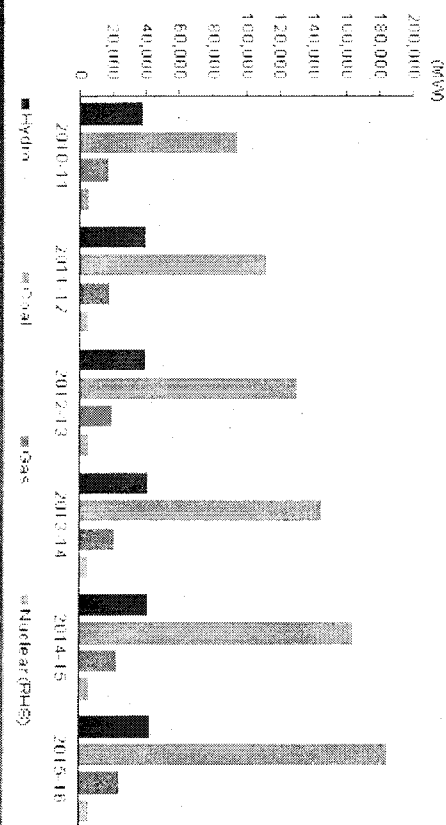
Annual Per Capita Consumption



Installed Capacity (MW)



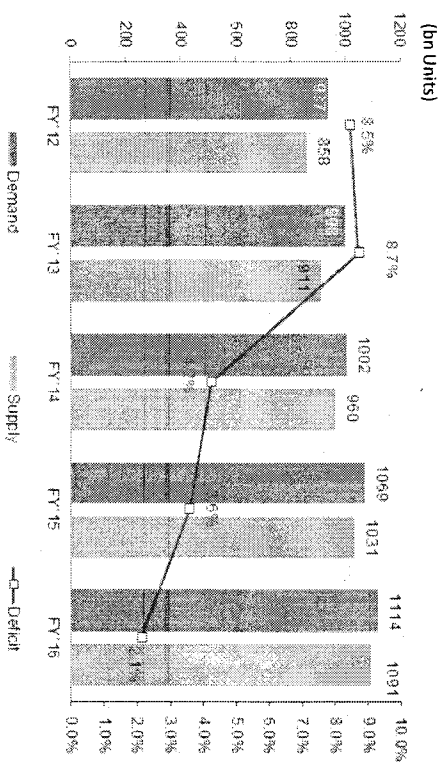
Fuel wise Generation Capacity (MW)



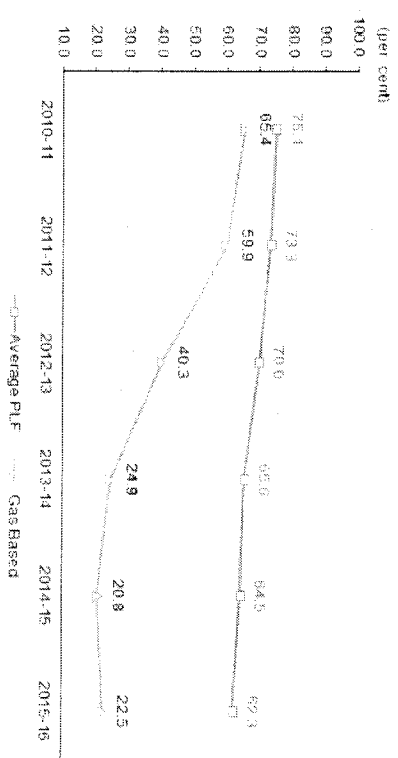
Source: CRISIL Research

Indian Power Sector

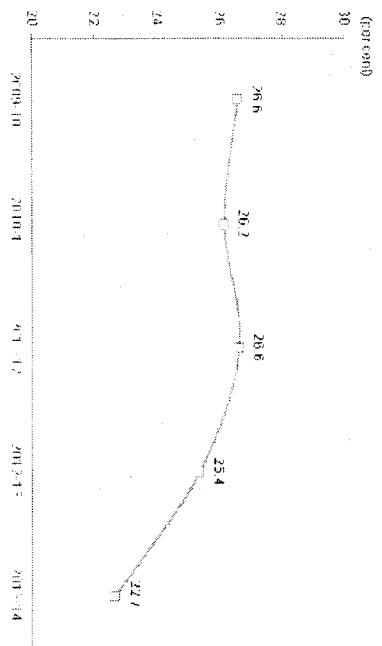
Peak Deficit



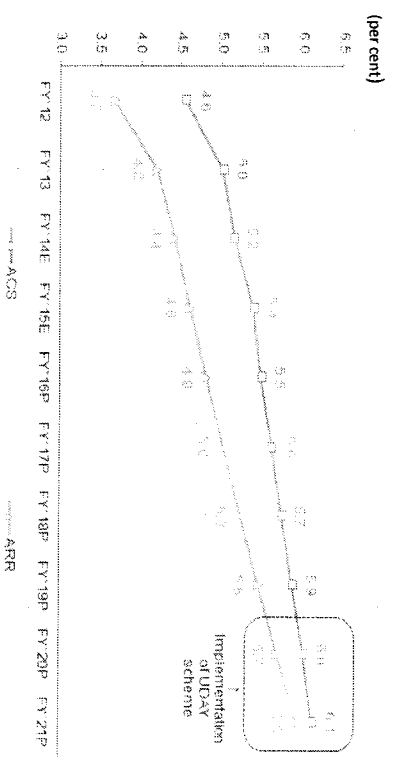
Trend in PLF (Thermal)



AT&C Losses Trend



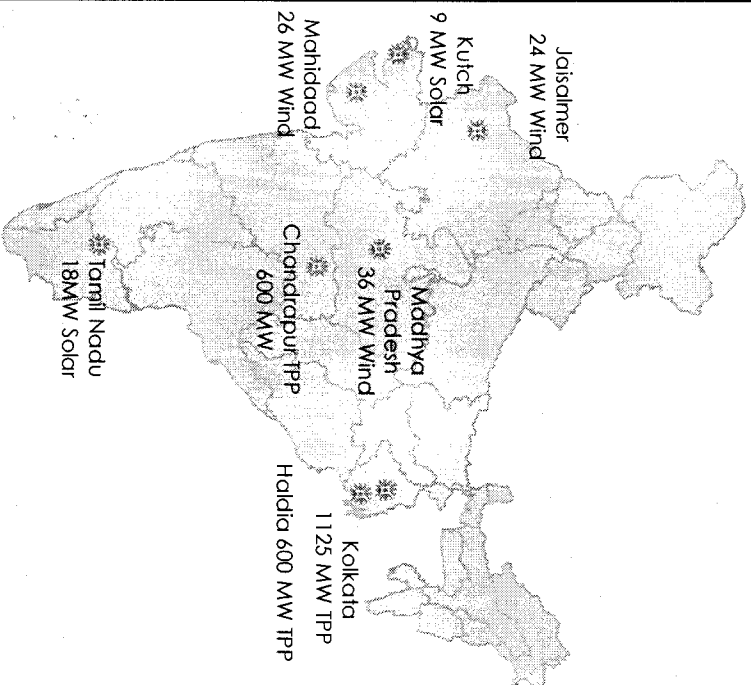
Outlook on ACS-ARR gap



Source: CRISIL Research

Overview of CESC

Power Generation Map



- Private sector power utility company in India
- Distributing power to city of Kolkata & adjoining areas
- Engaged in Coal mining, Generation and Distribution of electricity
- Almost entire energy requirement met from own / subsidiary's generation, meeting peak demand of 2000+ MW
- CESC Regulated Business - 1125 MW Generation, 567 sq.km. area, 3 mn consumers
- Budge Budge Generating Station amongst top performing power plants in the country
- Board represented by independent directors and professionals
- Shares Listed on BSE, NSE and Kolkata. GDR listed on Luxembourg
- Access to International Equity & Debt market (FII at 23%)

Map not to scale