



SAHYADRI INDUSTRIES LIMITED
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CIN: L26956PN1994PLC078941

SIL/CS/2020-21

08th February, 2021

**To,
The Listing Manager,
BSE Limited
Department of Corporate Services
P. J. Towers, Dalal Street,
Mumbai – 400001**

Scrip Code: 532841

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015: Investor Presentation

Dear Sir/Madam,

Please find attached herewith Investors Presentation for the Quarter ended on December 31st, 2020.

Please take on record.

Thanking you,

**YOURS FAITHFULLY,
FOR SAHYADRI INDUSTRIES LIMITED**

**SHRIKANT JOSHI
COMPANY SECRETARY & COMPLIANCE OFFICER
M. NO: A47346.**

Sahyadri Industries Limited

QUARTER 3 F.Y. 2020-21

Investor Presentation



- This presentation may contain certain forward-looking statements relating to Sahyadri Industries Limited (“SIL”, or “Company”) and its future business, development and economic performance. Such forward looking statements are not guarantees of future performance and are subject to the known and unknown risks ,uncertainties created by Covid 19 and, as the case may be. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to (1) competitive pressures; (2) legislative and regulatory developments; (3) global, macroeconomic and political trends; (4) fluctuations in currency exchange rates and general financial market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigation; (8) adverse publicity and news coverage, which could cause actual development and results to differ materially from the statements made in this presentation. Company assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.
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COMPANY OVERVIEW

- A flagship company of The Patel Group, Pune (Maharashtra, India).
- Well known for its **Swastik** brand of Fibre Cement Roofing Sheets, **EcoPro** Multi use Fibre Cement Boards & **Cemply** Flat Sheets.
- An ISO 9001 : 2015 , OSAS 14001:2004 Certified, CE & GreenPro certified and Listed company on Bombay Stock Exchange.
- A Leading player in the building material.

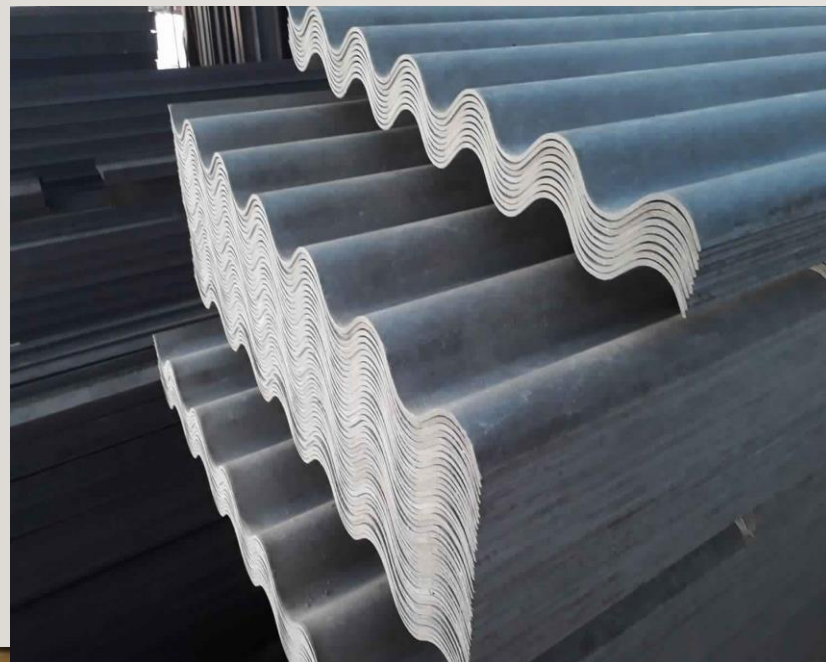


Our Plant Locations

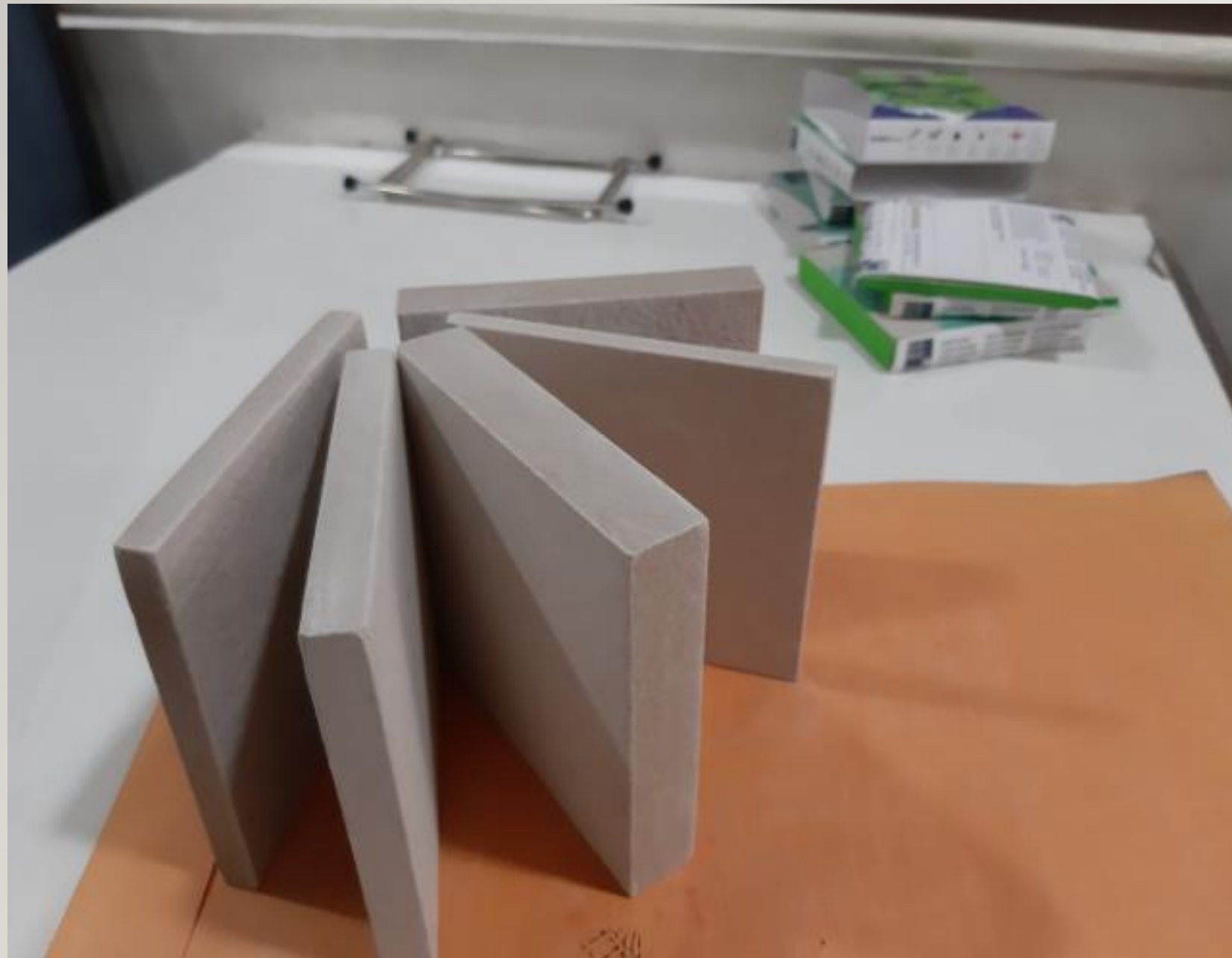
- Chinchwad and Kedgaon Maharashtra.
- Vijayawada, Andhra Pradesh.
- Mahuvej, Gujarat.
- Perundurai, Tamilnadu.



Product Platforms



ECOPRO



**IT'S ECONOMICAL,
IT'S SUSTAINABLE,
IT'S EASY TO INSTALL,
IT'S STRONG,
IT'S LIGHT.
IT'S THE FUTURE!**



FEATURES OF ECOPRO FIBRE CEMENT SHEETS



Asbestos Free



Fits any Edge,
Corner



Lightweight



Water Resistant

*Tested: Absorbs less than 25% water
when immersed for 24 hours



Termite Resistant



Cool,
Comfortable
Living



Strong & Durable
* +10 Mpa
(Modulus of rupture)



Fire Resistant & Non Combustible

* Rated Class-0 as per
ASTM E84-12b, BS 476 Part 4 1970.

Swastik Roof Sheets



- Swastik Roofing sheets are made from a quality blend of Fibre and Portland Cement.
- Our roofs are durable, non-corrosive, fire-resistant and can also withstand extreme weather conditions.
- Swastik roofing sheets are available in 6mm Thickness and length available in meter is 1.5,1.75, 2.0,2.25,2.5,2.75, 3.0

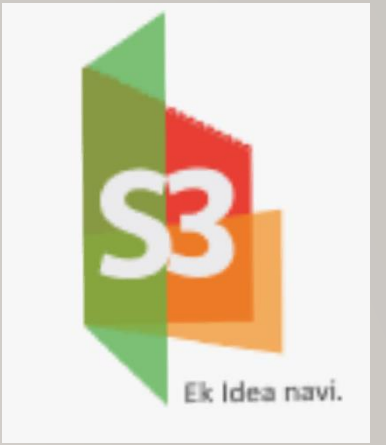
Cemply Flat Sheets



- Cemply flat sheets are manufactured as per the latest IS-2096-1992 Specifications. Our Cemply flat sheets are suitable for application areas like furniture, side panelling, false ceiling etc.
- Cemply flat sheets are available in 4,6,8,10,12,14,16,18 mm thickness, Standard size available in feet.
(8' * 4') , (6' * 4') , (4' * 4')



EcoPro S3 House



EcoPro S3 House-An answer to the country's future construction needs

- Less Wastage, Less time in designing, Erecting.
- Light in weight compared to conventional structures.
- Good thermal insulating
- Resistant to Water, Fire, Chemicals and Ingress of rainwater.

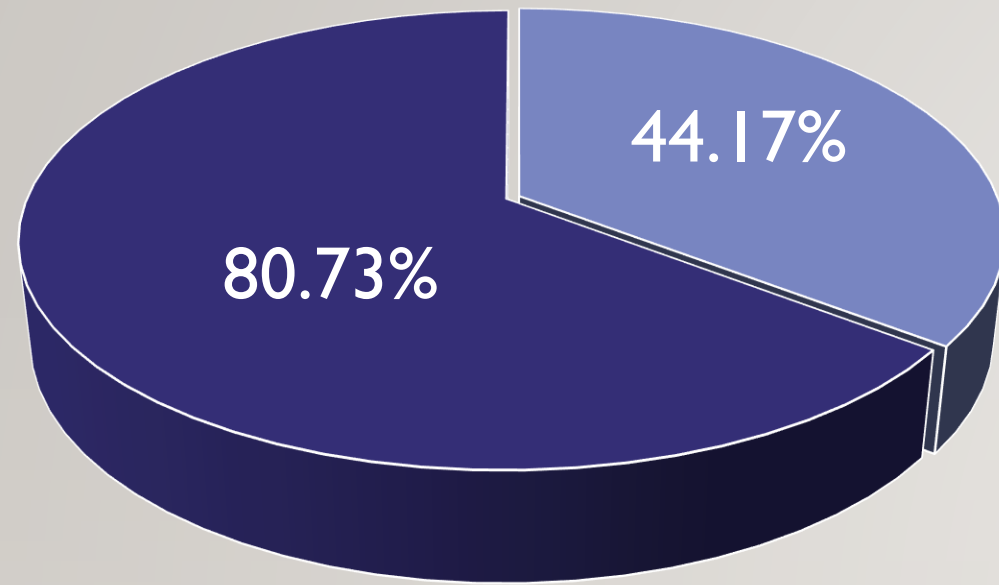
- Building Material segment grew with a percentage 51.70% in quantum and 70.43% in values and profits by 228.92% during the third quarter.
- For nine months ended as on 31 st December 2020, building material segment has achieved growth 62.73% in revenue and 210.14% growth in Profit.
- Building Material segment is able to maintain its profit of Rs. 12.68 CR, which was Rs.13.04 CR during the immediate previous quarter. However overall profit reduced on account of lower income from Power Generation segment and from other income.

Key Highlights of Q-3 & Nine Months Ended of F.Y. 2020-21

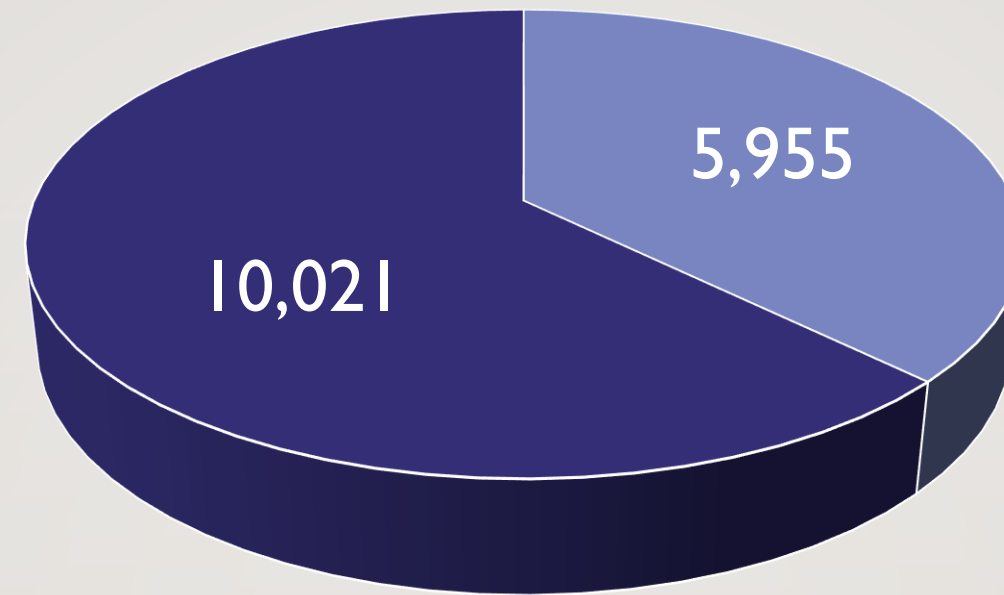
- Company is planning to expand Asbestos Flat Sheets and Non-Asbestos Flat Sheets manufacturing facilities by putting a new production line at Perundurai plant of 72000 MT p.a. capacity. Expected cost of expansion is INR 80 Crores and would be funded by debts and internal accruals.
- Your Company is having surplus funds and will be continuing to invest into Mutual Funds to take care of any future eventuality.

Key Performance Indicators for Quarter-3

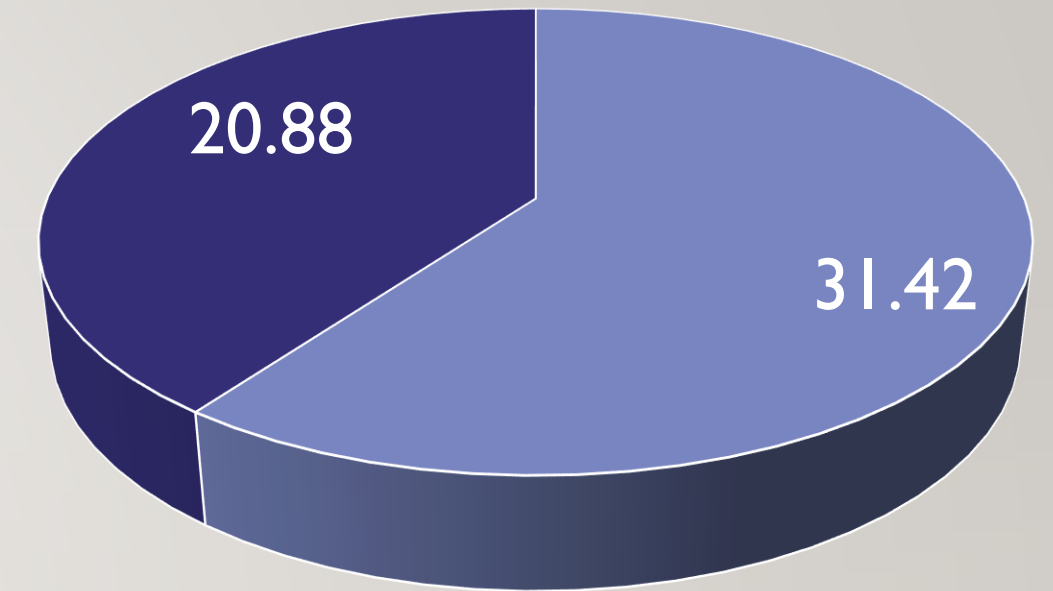
Capacity Utilization %



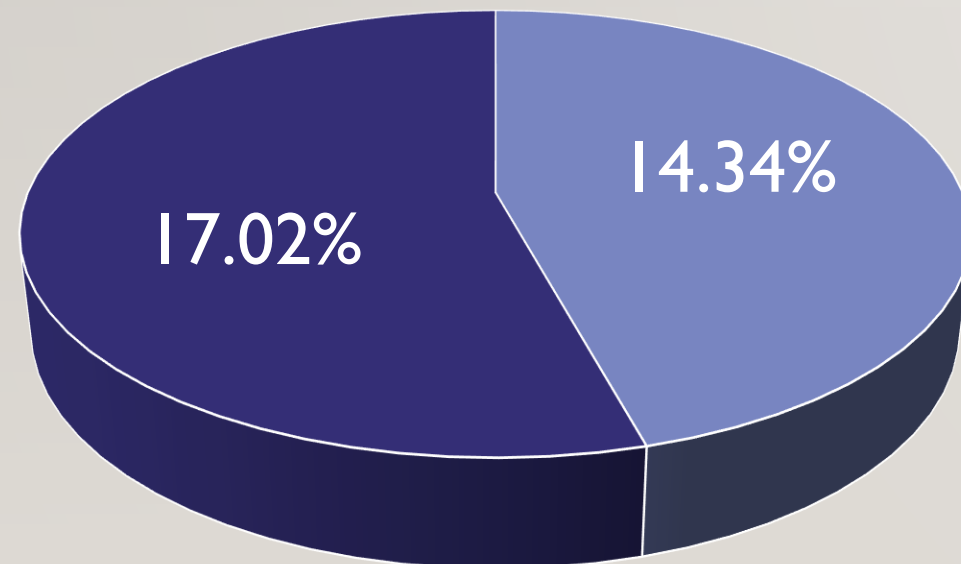
Turnover Rs. in Lacs



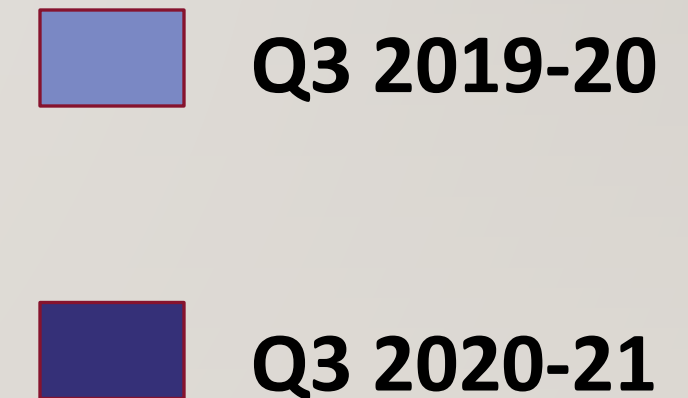
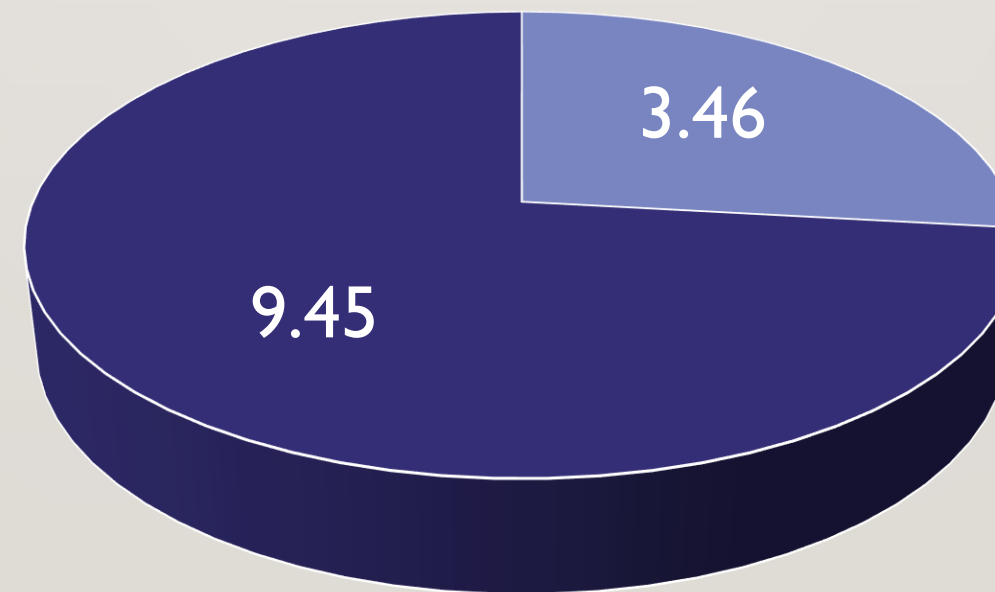
Collection in Days



EBITDA %

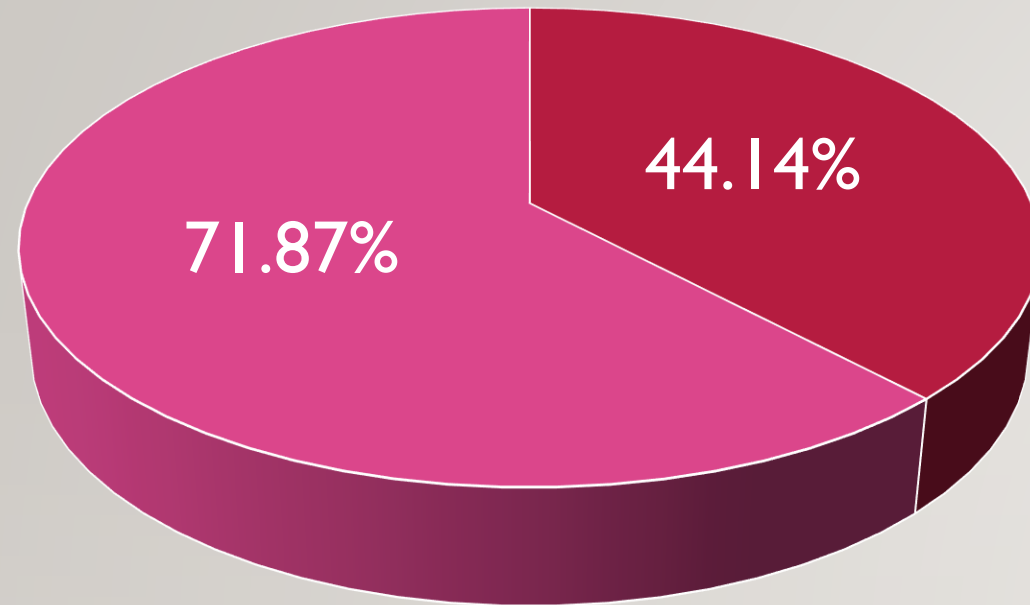


EPS in Rs.

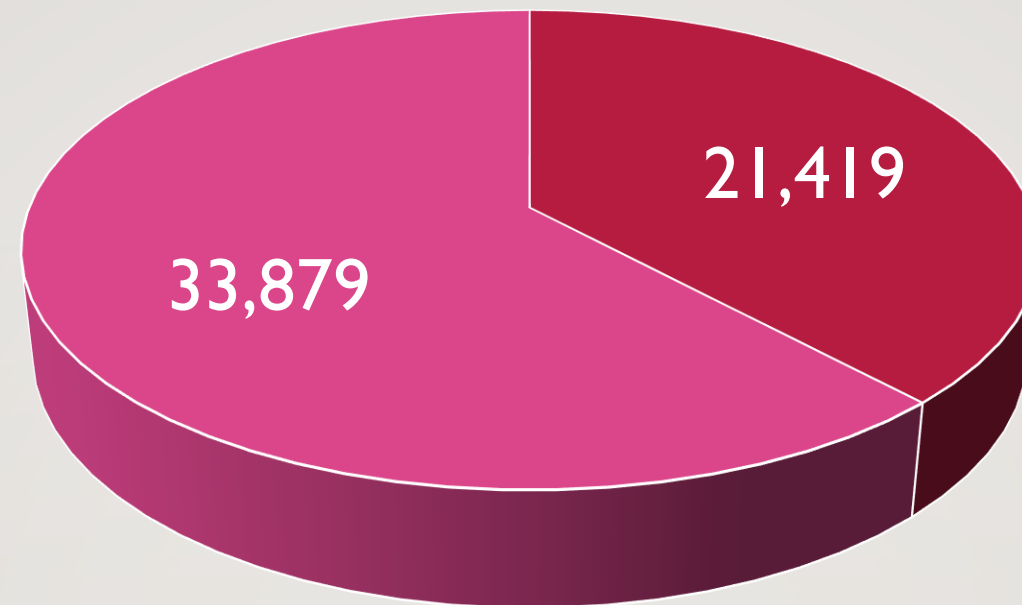


Key Performance Indicators for Nine Months Ended

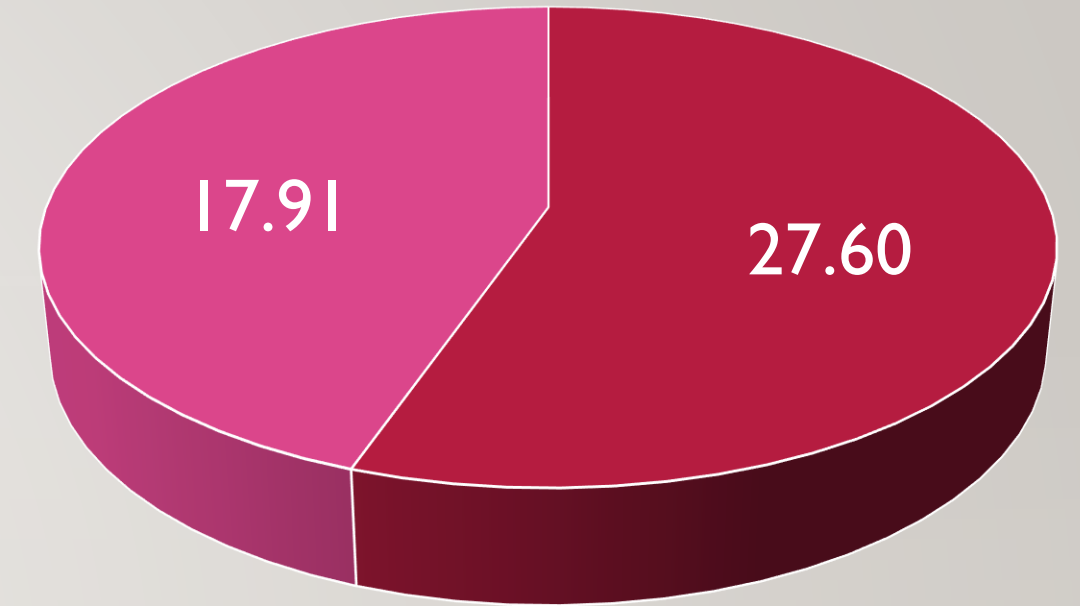
Capacity Utilization %



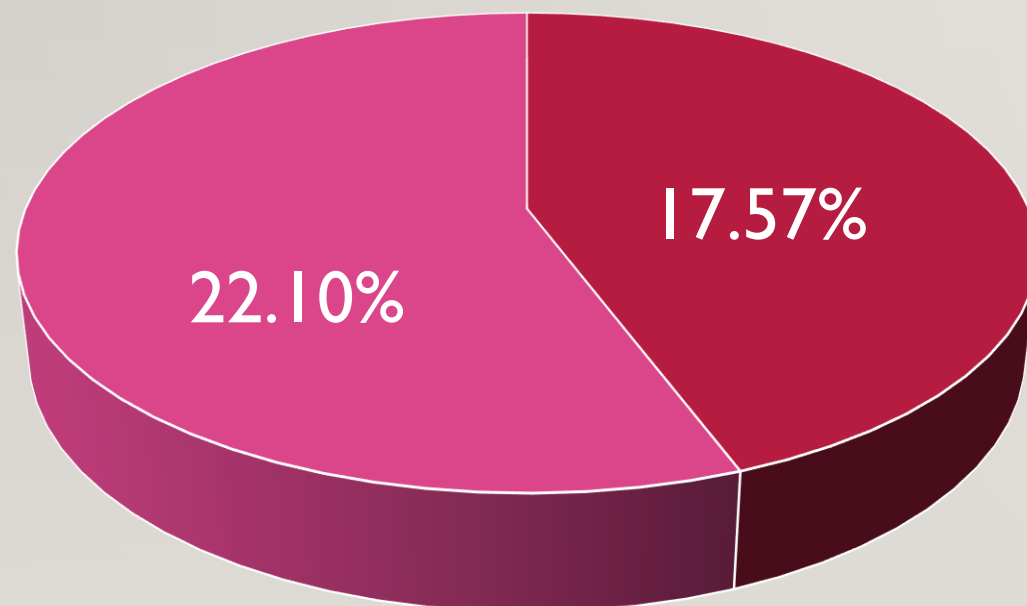
Turnover Rs. in Lacs



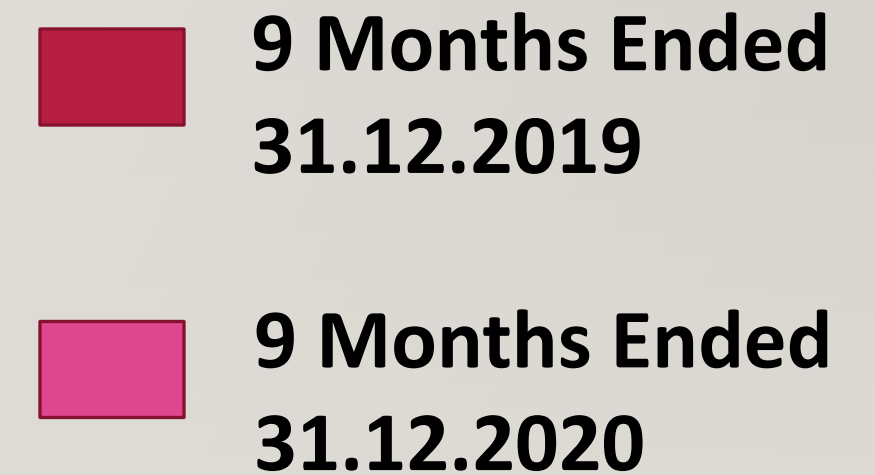
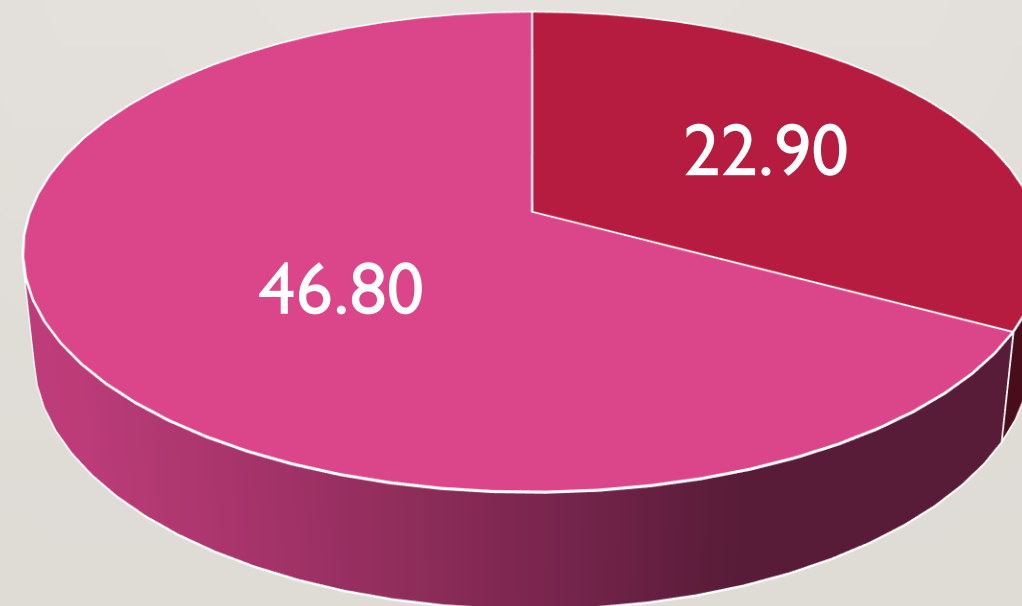
Collection in Days



EBITDA %



EPS in Rs.



Quarterly Financial Results

(Rs. in Lacs)

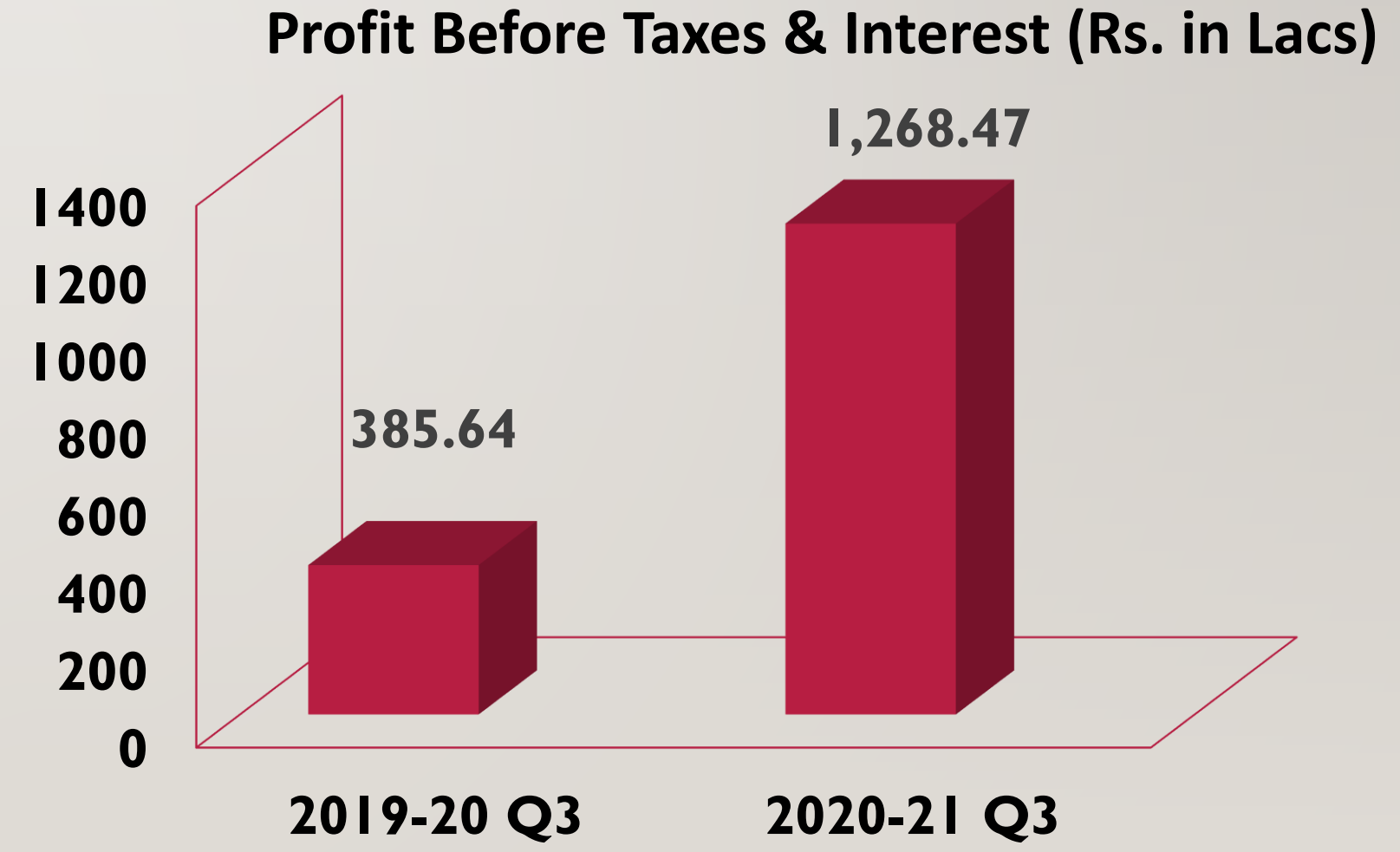
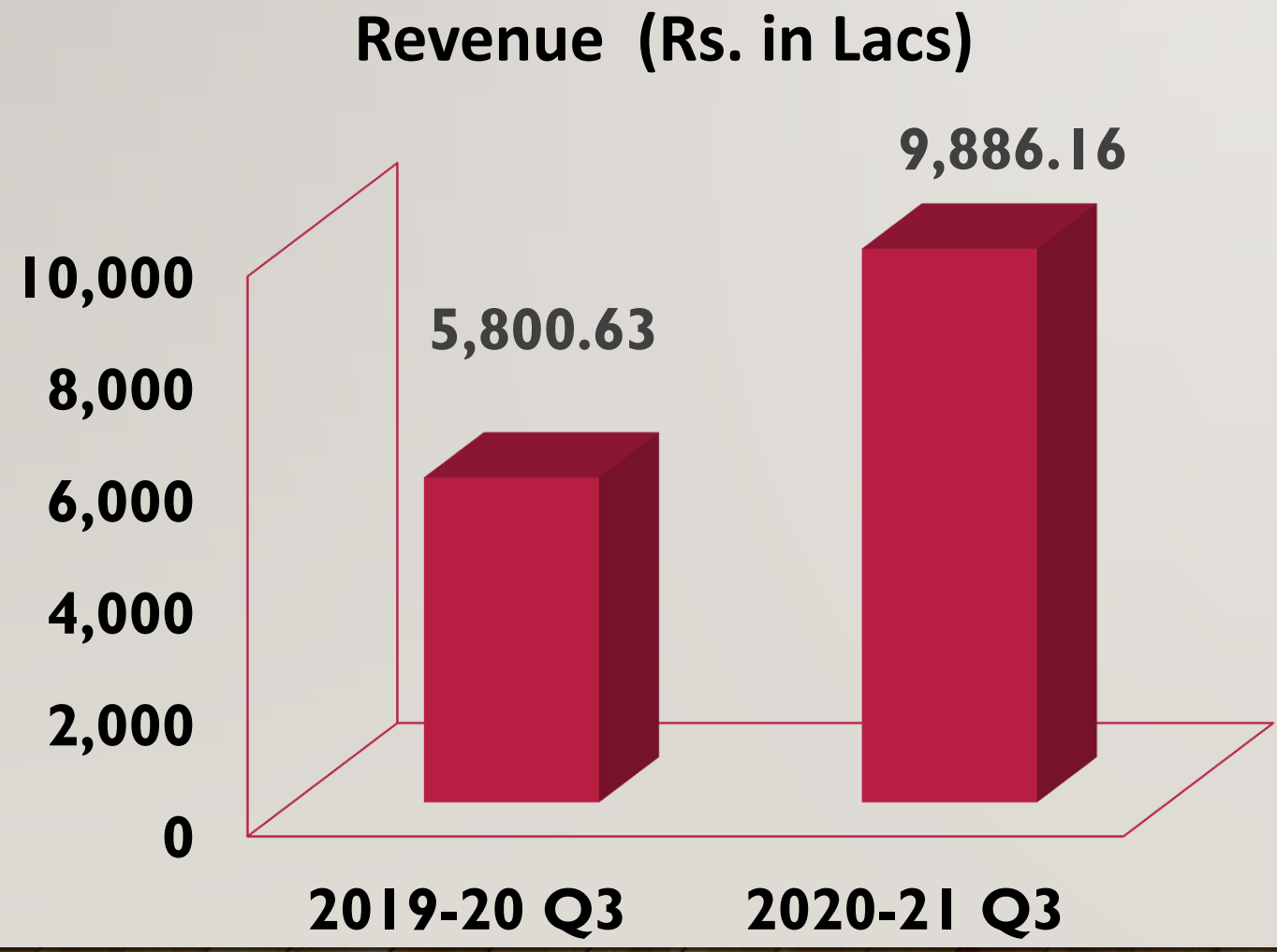


Sr. No.	Particulars	Q3 2019-20	Q3 2020-21	9 Months Ended 31.12.2019	9 Months Ended 31.12.2020	Yr 2019-20
1	Revenue from operations	5,955.48	10,021.31	21,418.95	33,878.51	28,413.21
2	EBIDTA	854.25	1,705.70	3,763.03	7,487.14	4,806.20
3	Depreciation	357.93	343.12	1,063.80	1,046.52	1,434.34
4	Finance Cost	148.94	118.66	400.62	366.14	543.47
5	Total Comprehensive Income Before Tax	387.79	1,224.51	2,278.56	6,052.49	2,802.51
6	Exceptional Item- Income / (Expenses)	0.00	0.00	0.00	0.00	0.00
7	Total Comprehensive Income after Exceptional item	387.79	1,224.51	2,278.56	6,052.49	2,802.51
8	Tax Expenses *	28.47	334.82	102.89	1,593.56	163.44
9	Total Comprehensive Income After Tax	359.33	889.69	2,175.68	4,458.93	2,639.07
10	Net Profit after tax	330.69	903.45	2,189.88	4,474.52	2,657.41
11	EPS	3.46	9.45	22.90	46.80	27.79

* Tax expense for Yr 2019-20 reduced due to Deferred Tax and income tax credit of previous yrs of both totaling Rs. 574.75 lacs

BUILDING MATERIAL SEGMENT – REVENUE AND PBIT

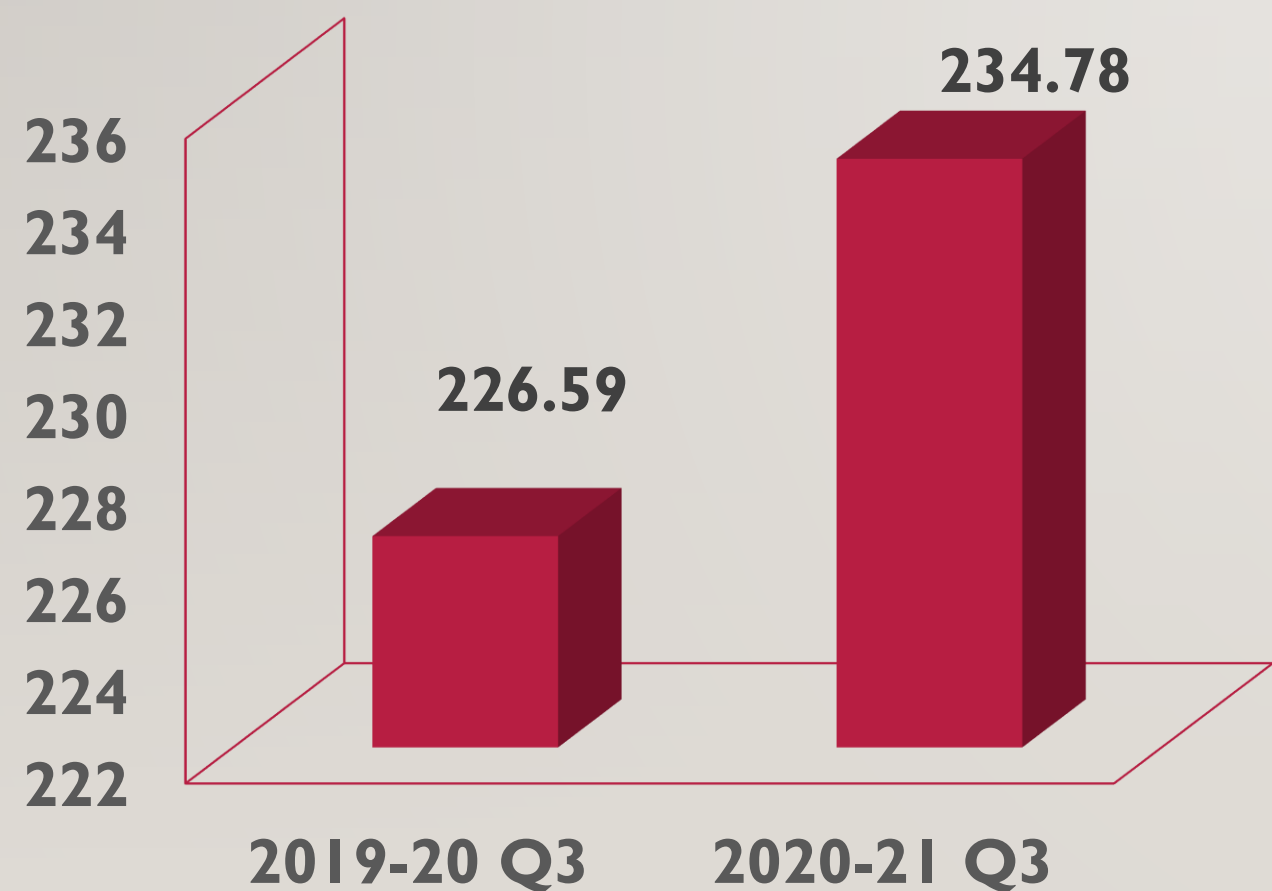
Building Material	2019-20 Q3	2020-21 Q3
Revenue (Rs. in Lacs)	5,800.63	9,886.16
Profit Before Taxes & Interest (Rs. in Lacs)	385.64	1,268.47



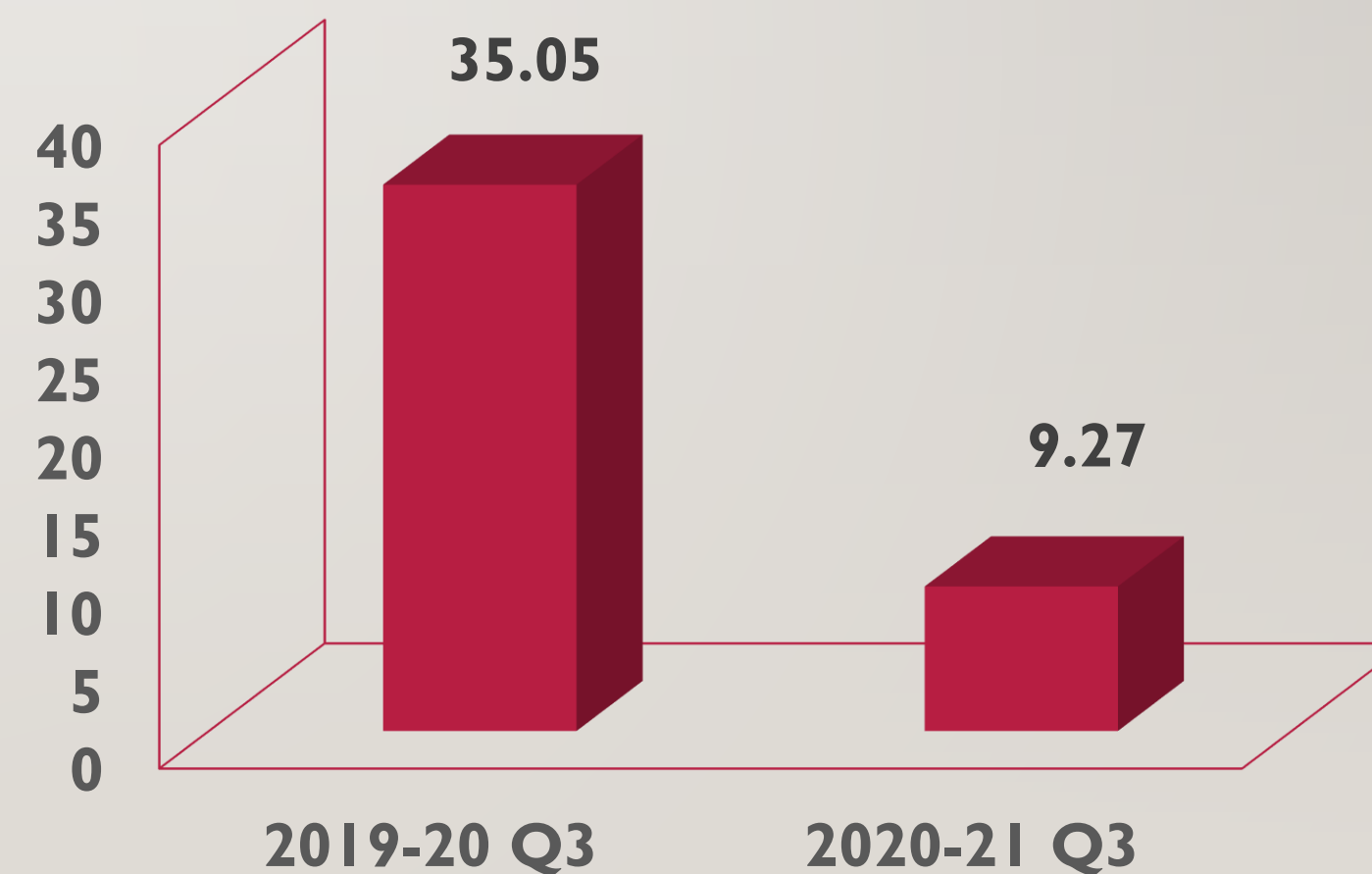
POWER GENERATION SEGMENT – REVENUE AND PBIT

POWER GENERATION	2019-20 Q3	2020-21 Q3
Revenue (Rs.in Lacs)	226.59	234.78
Profit Before Taxes Interest (Rs.in Lacs)	35.05	9.27

Revenue (Rs.in Lacs)

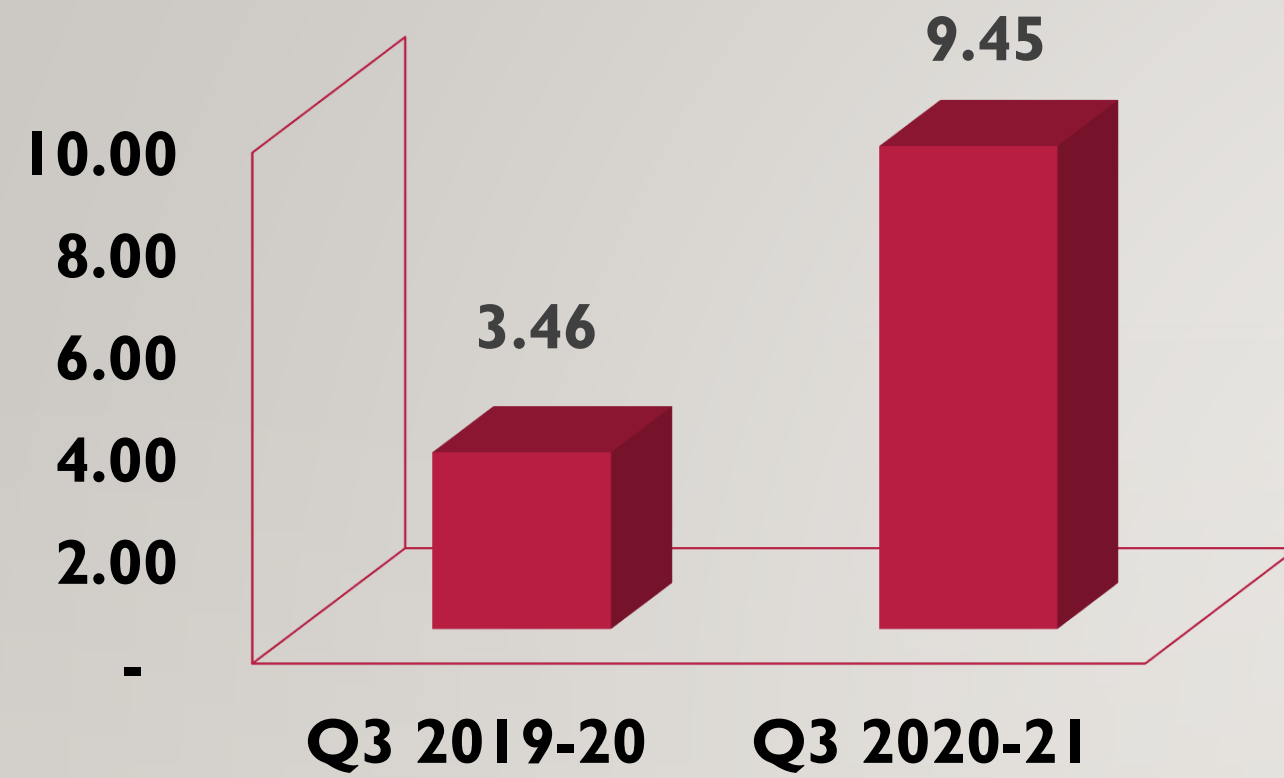


Profit Before Taxes Interest (Rs.in Lacs)

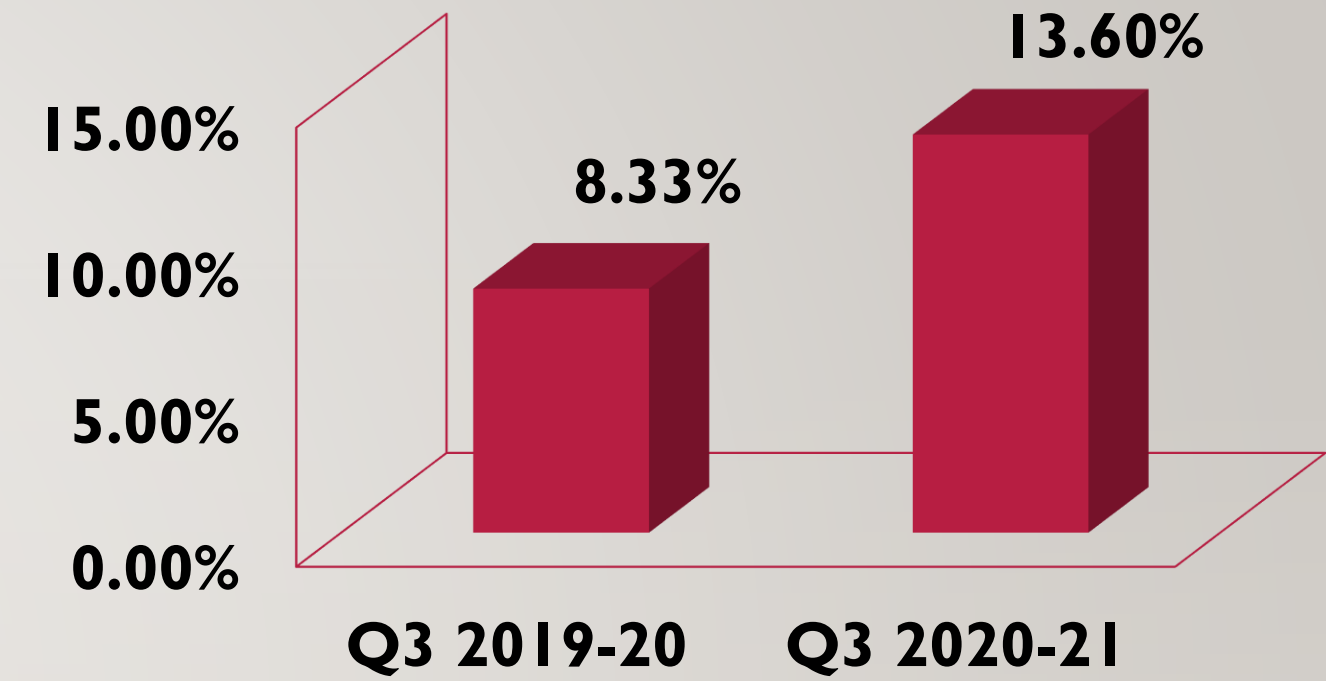


QUARTERLY RATIOS

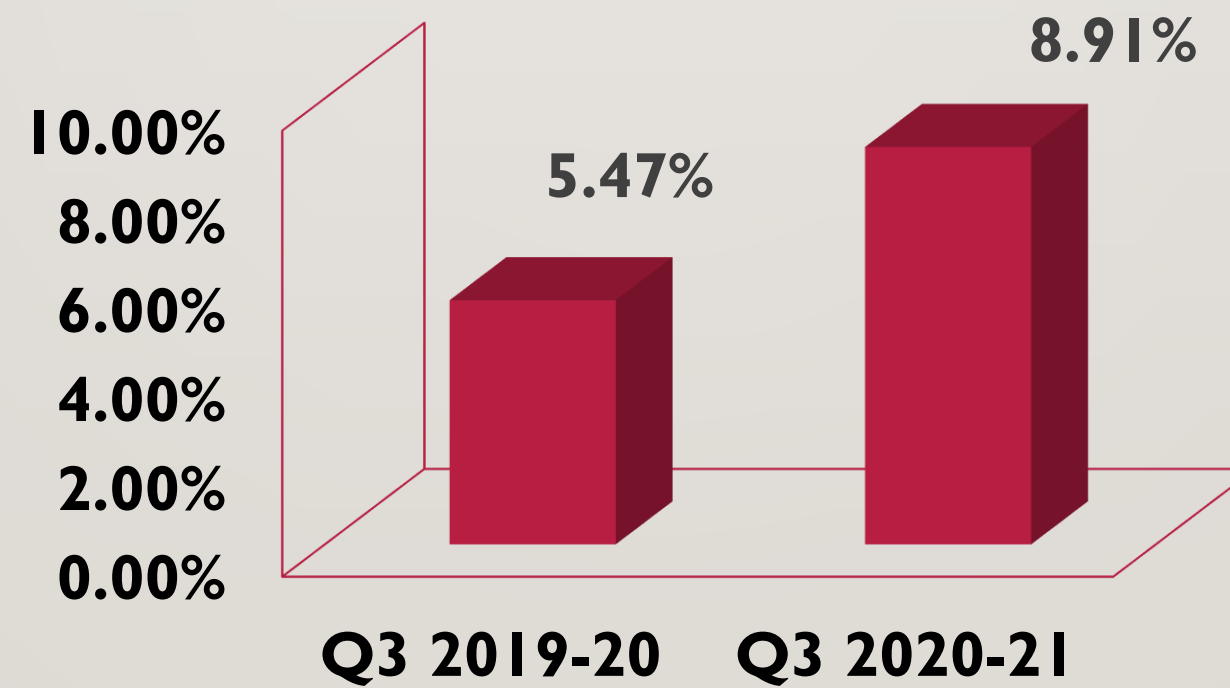
EPS (In Rs.)



Operating Profit Margin %



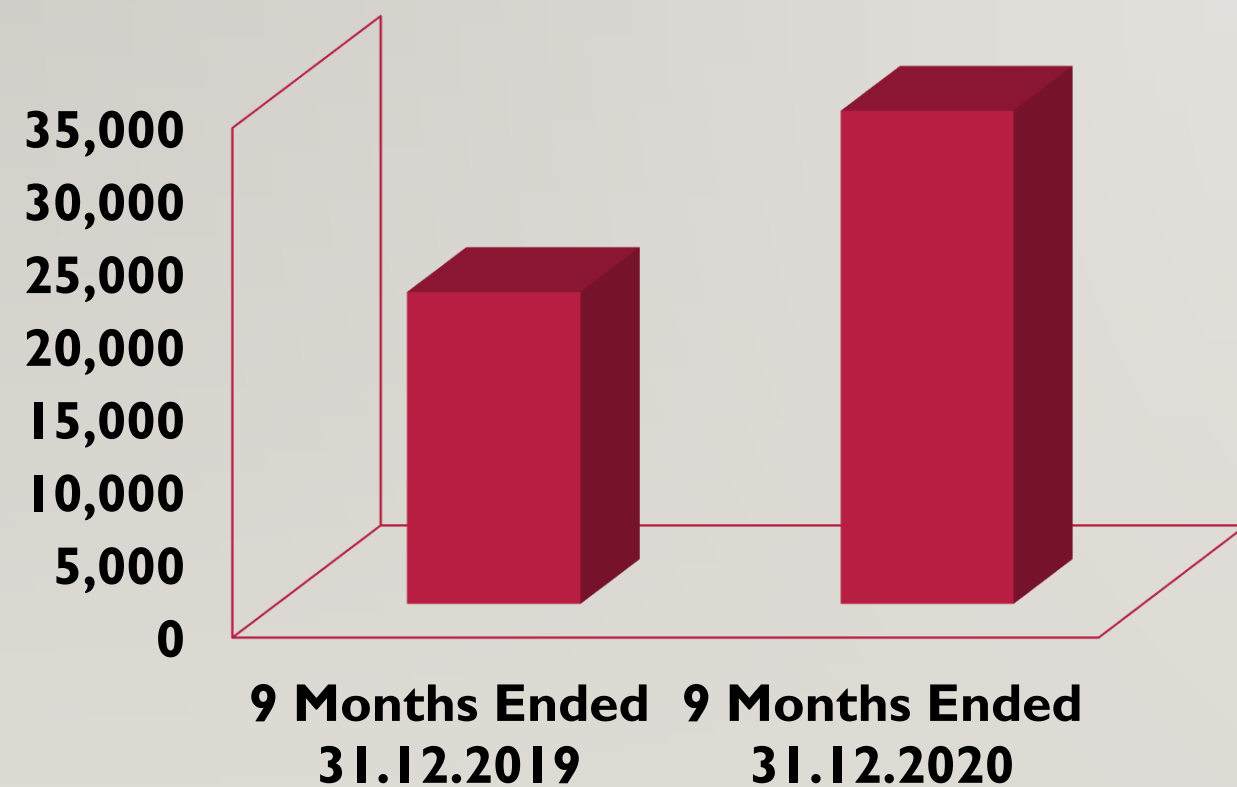
Net Profit Margin %



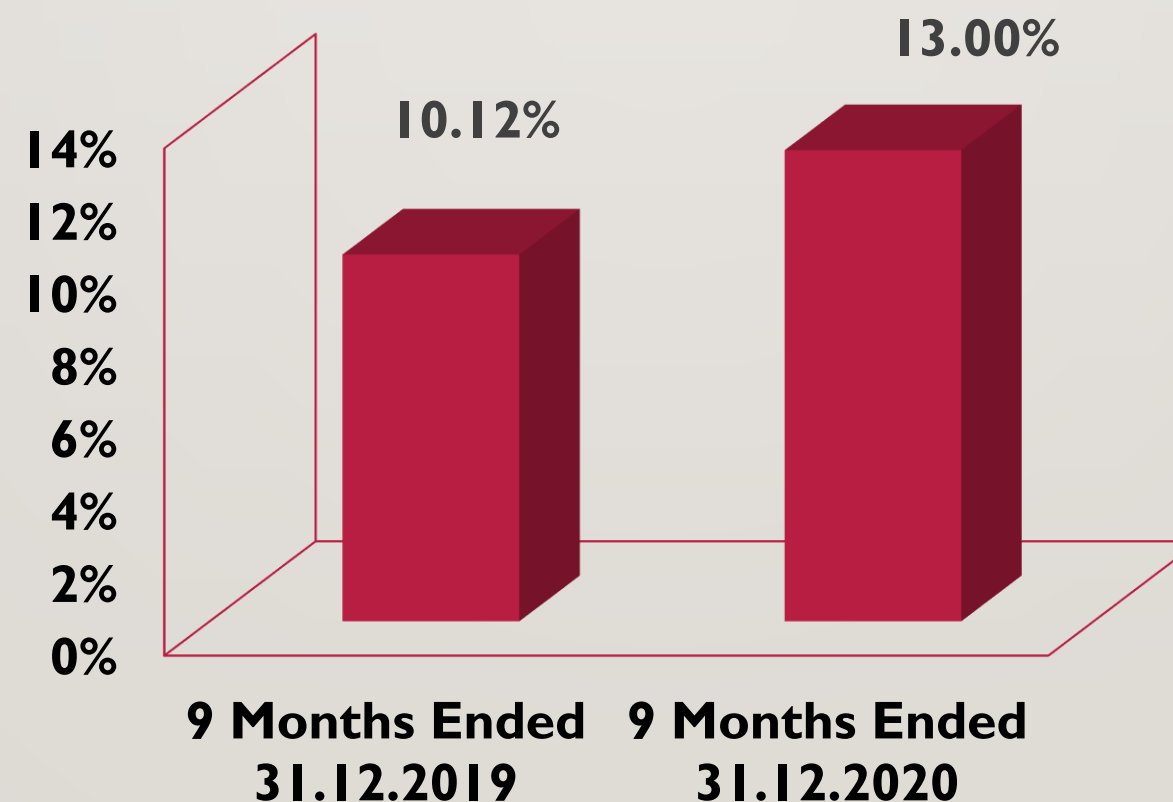
NINE MONTHS ENDED RESULT – REVENUE , NET PROFIT % AND EPS

PARTICULARS	9 Months Ended 31.12.2019	9 Months Ended 31.12.2020
Revenue (Rs.in Lacs)	21,418.95	33,878.51
Net Profit Margin %	10.12%	13.00%
EPS (In Rs.)	22.90	46.80

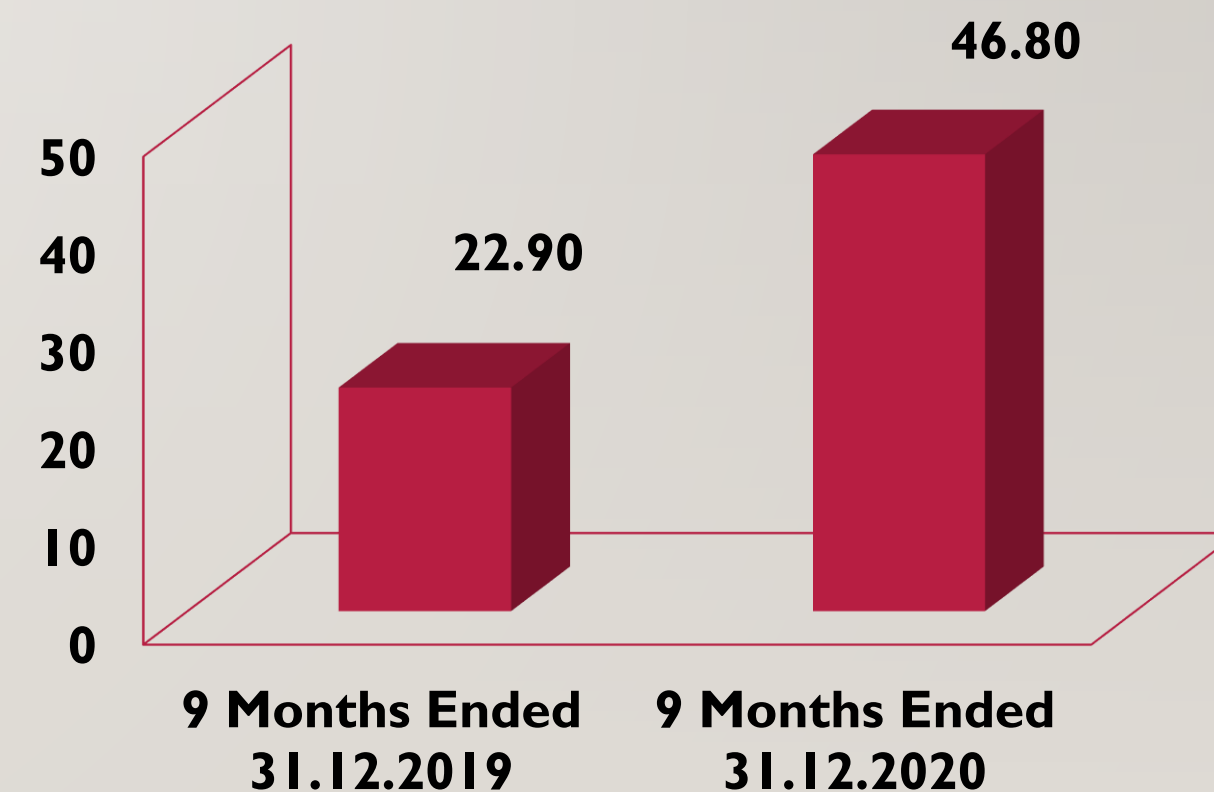
Revenue (Rs.in Lacs)



Net Profit Margin %



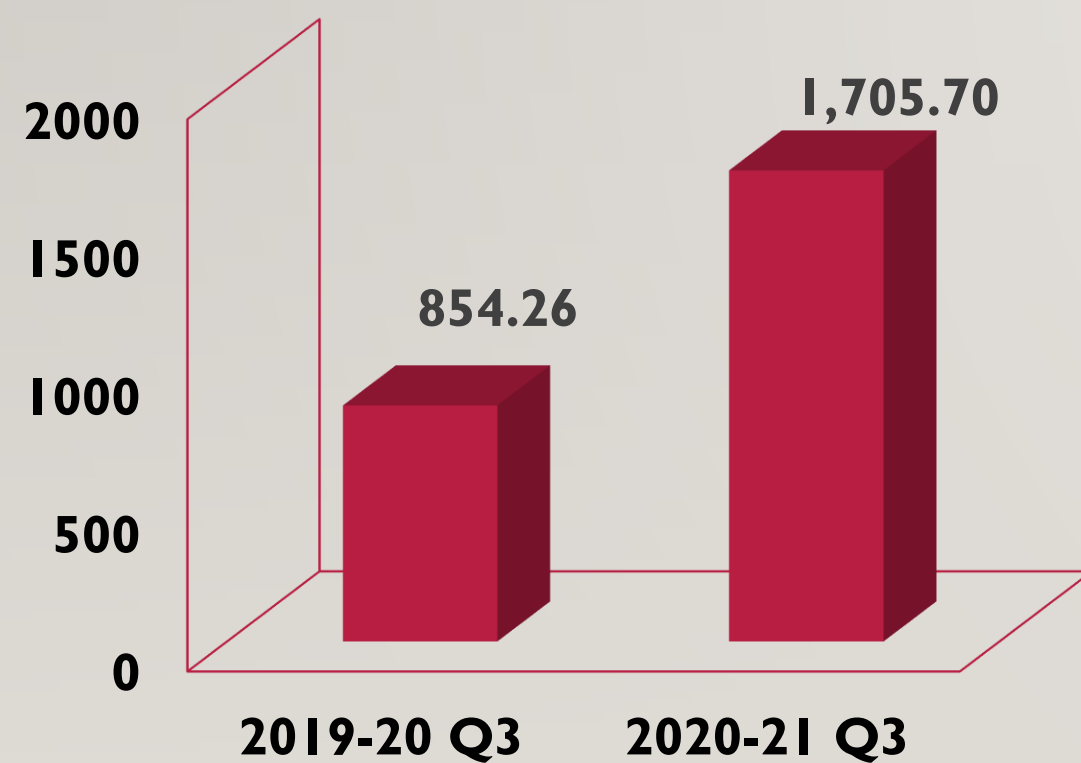
EPS (In Rs.)



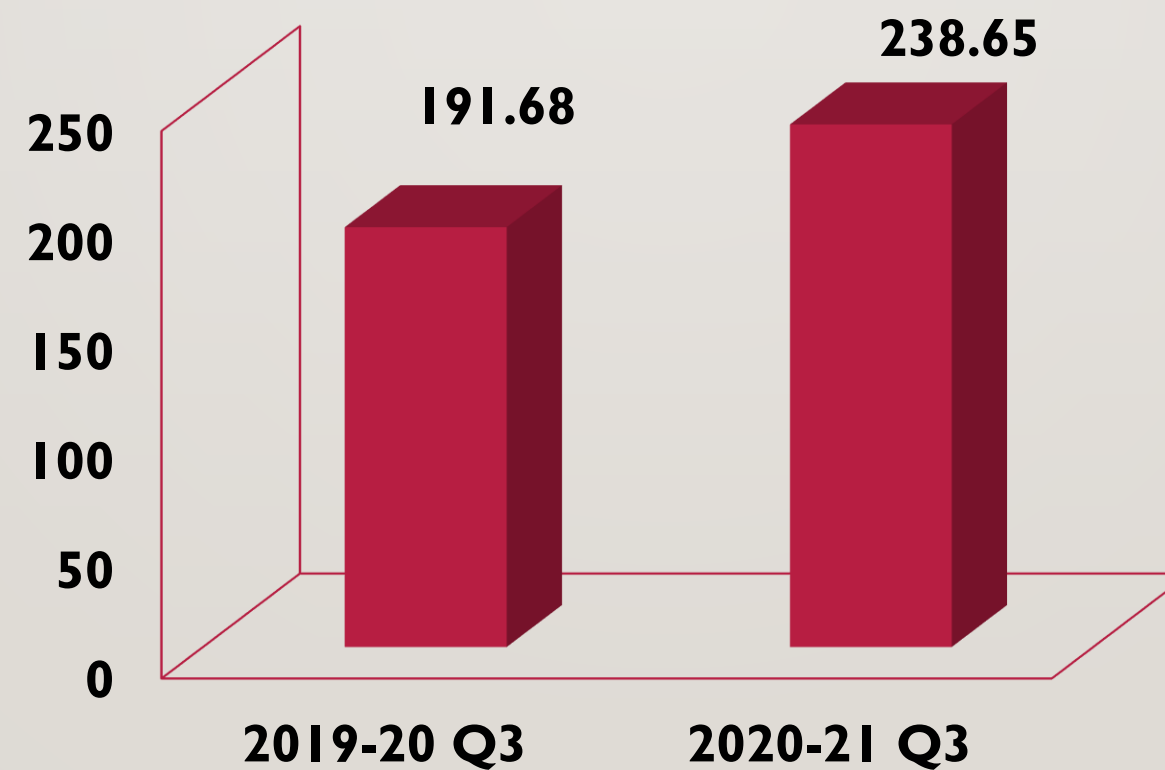
KEY FINANCIAL INDICATORS - QUARTERLY

Particulars	2019-20 Q3	2020-21 Q3	2019-20 Yr.
EBITDA (Rs. in Lacs)	854.26	1,705.70	4,806.20
EBITDA (%)	14.34%	17.02%	16.92%
Book Value of Share (In Rs.)	191.68	238.65	193.51
Cash Profit (Rs. in Lacs)	705.31	1,587.04	4,262.73

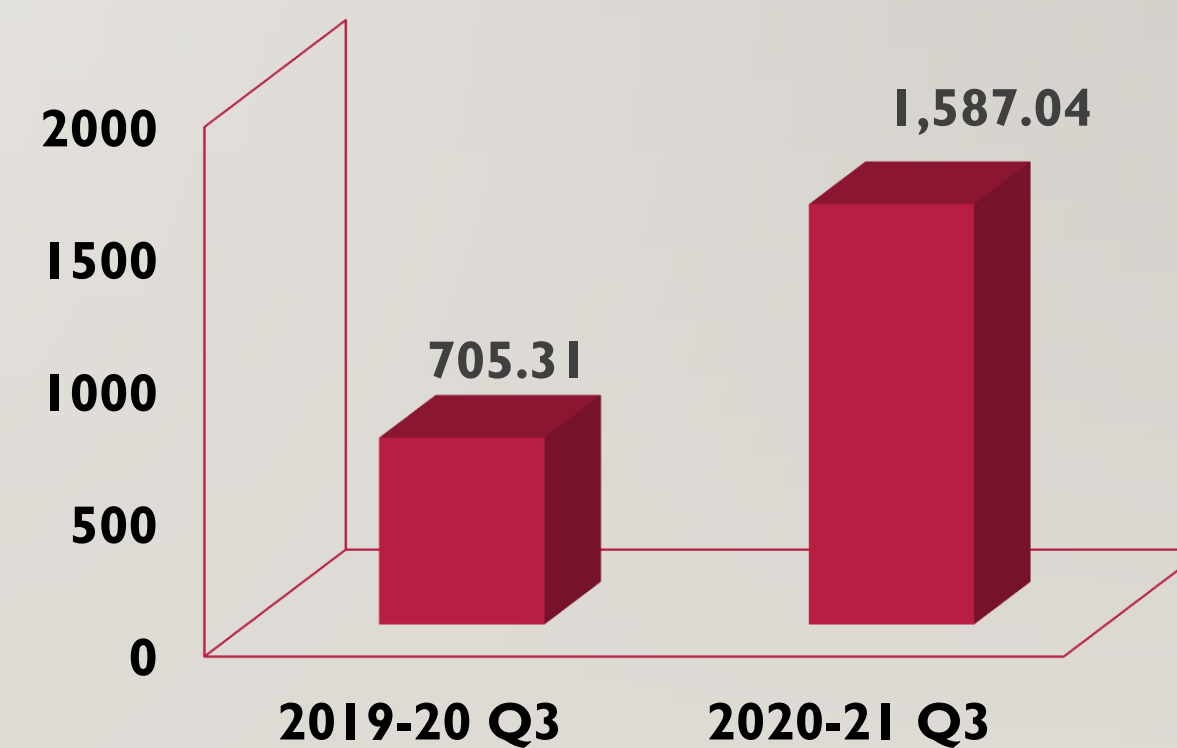
EBITDA (%)



Book Value of Share (In Rs.)



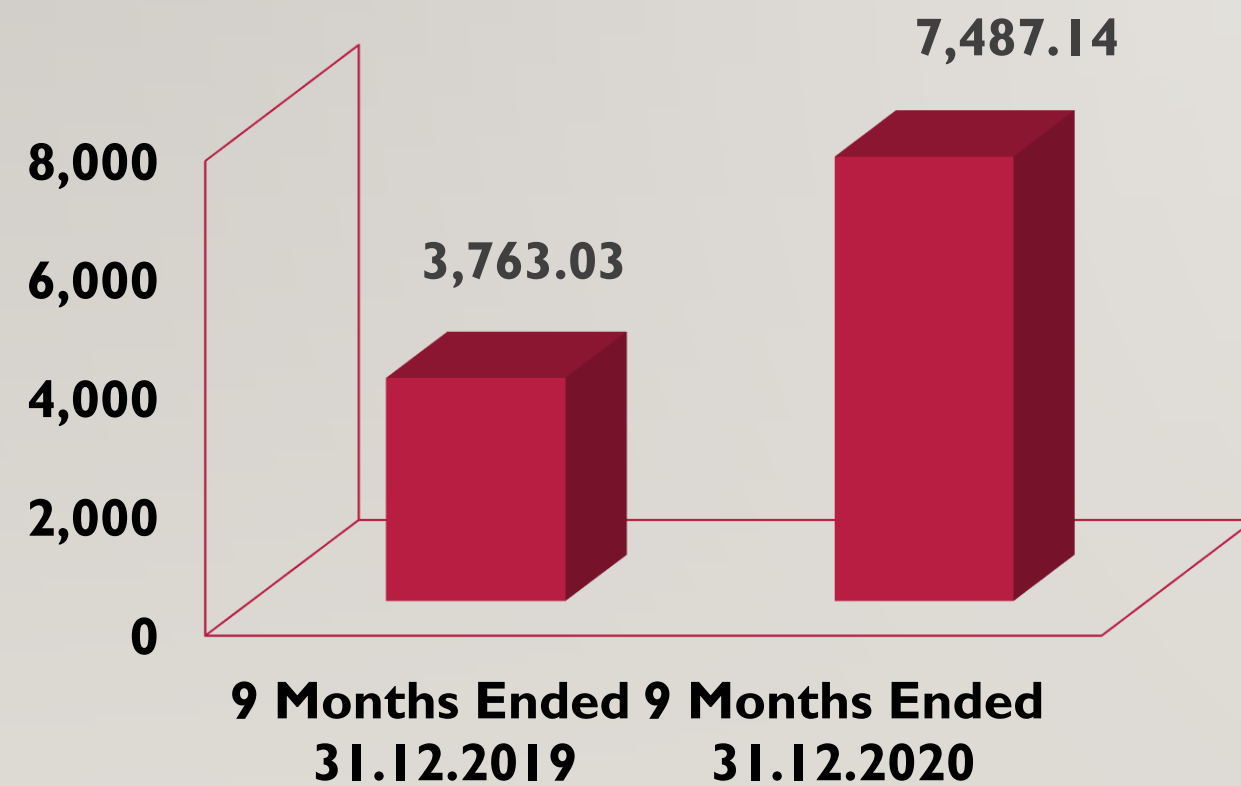
Cash Profit (Rs. in Lacs)



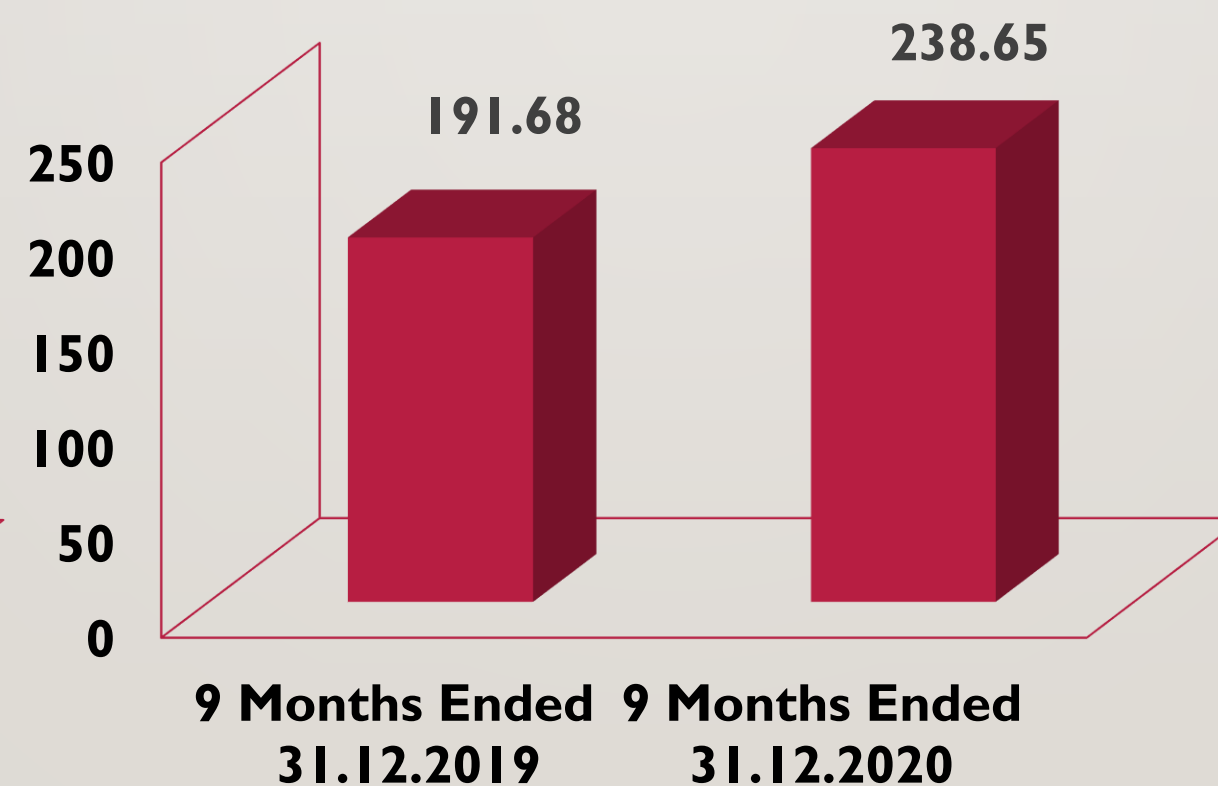
KEY FINANCIAL INDICATORS – NINE MONTHS

Particulars	9 Months Ended 31.12.2019	9 Months Ended 31.12.2020
EBITDA (Rs. in Lacs)	3,763.03	7,487.14
EBITDA (%)	17.57%	22.10%
Book Value of Share (In Rs.)	191.68	238.65
Cash Profit (Rs. in Lacs)	3,362.40	7,121.00

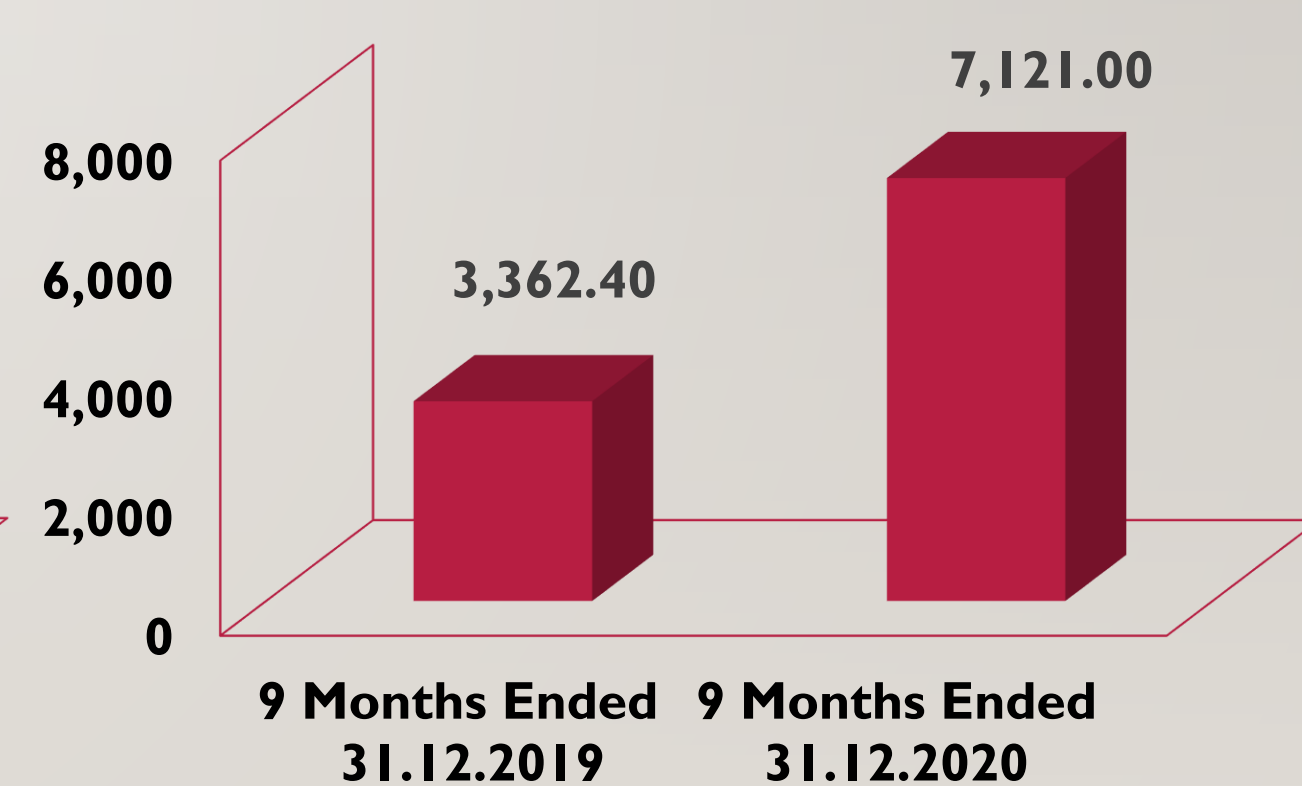
EBITDA (Rs. in Lacs)



Book Value of Share (In Rs.)



Cash Profit (Rs. in Lacs)





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