



February 02, 2021

To,

The Compliance Department, BSE Limited , P. J. Towers, Dalal Street, Fort, Mumbai – 400 001 Scrip Code – 522295	The Compliance Department, National Stock Exchange of India Limited , Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Symbol - CONTROLPR
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Sub: Presentation on Investor Meeting

Ref: Disclosure under Regulation 30 read with para A of part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirement, Regulation, 2015

Please find enclosed herewith the Investor Presentation for the Conference Call with the Investors / Shareholders of Control Print Limited (the Company) fixed through Asian Markets Securities Private Limited (AMSEC) on **Friday, February 05, 2021 at 4.00 P.M.** on **Q3FY21** of the Company.

Further, the said presentation will be made available on Company's website at www.controlprint.com

This is for your information and record.

Yours sincerely,

For **Control Print Limited**

Reena Shah

Company Secretary & Compliance Officer



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CIN. L22219MH1991PLC059800

**MUMBAI (Regd. Office). AHMEDABAD. BENGALURU. CHANDIGARH. CHENNAI. COLOMBO. DELHI. GUWAHATI
HYDERABAD. JAMSHEDPUR. KOLKATA. NALAGARH. PUNE. VASAI**

INVESTOR PRESENTATION

Q3 FY21



Refer to disclaimer



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This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

1 Company
Overview

2 Key notes

3 Quarterly
Performance
Highlights

4 Way
Forward

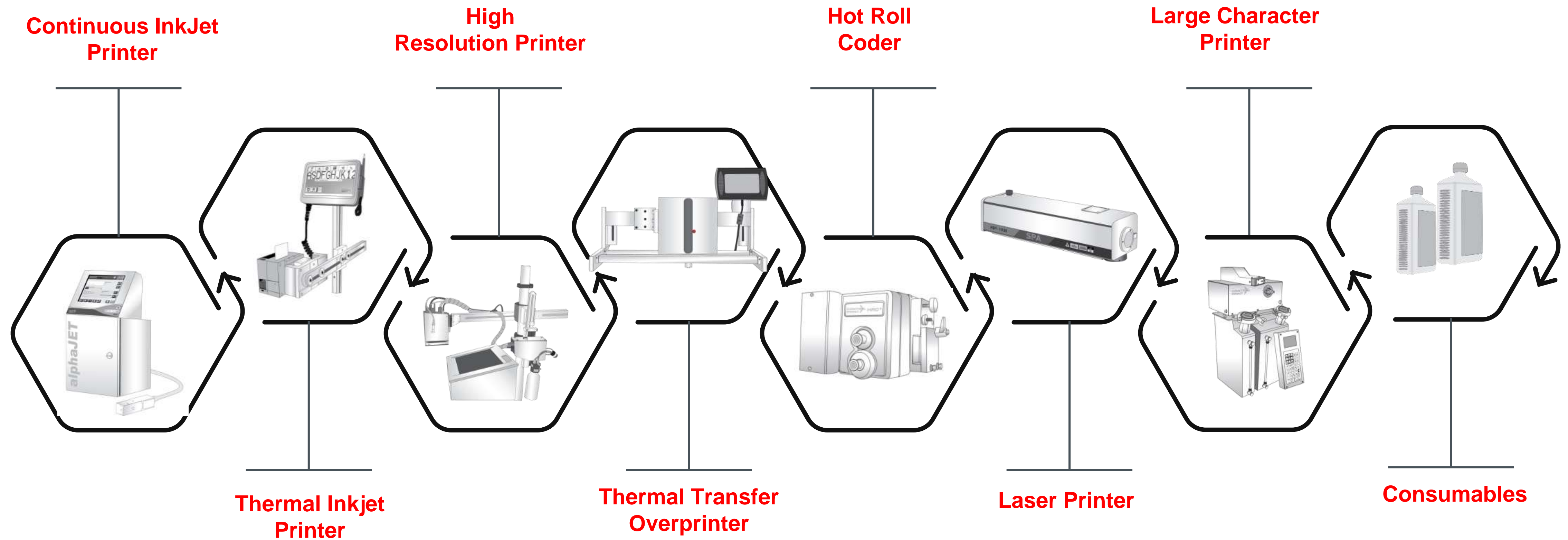
5 Annual
Performance
Highlights

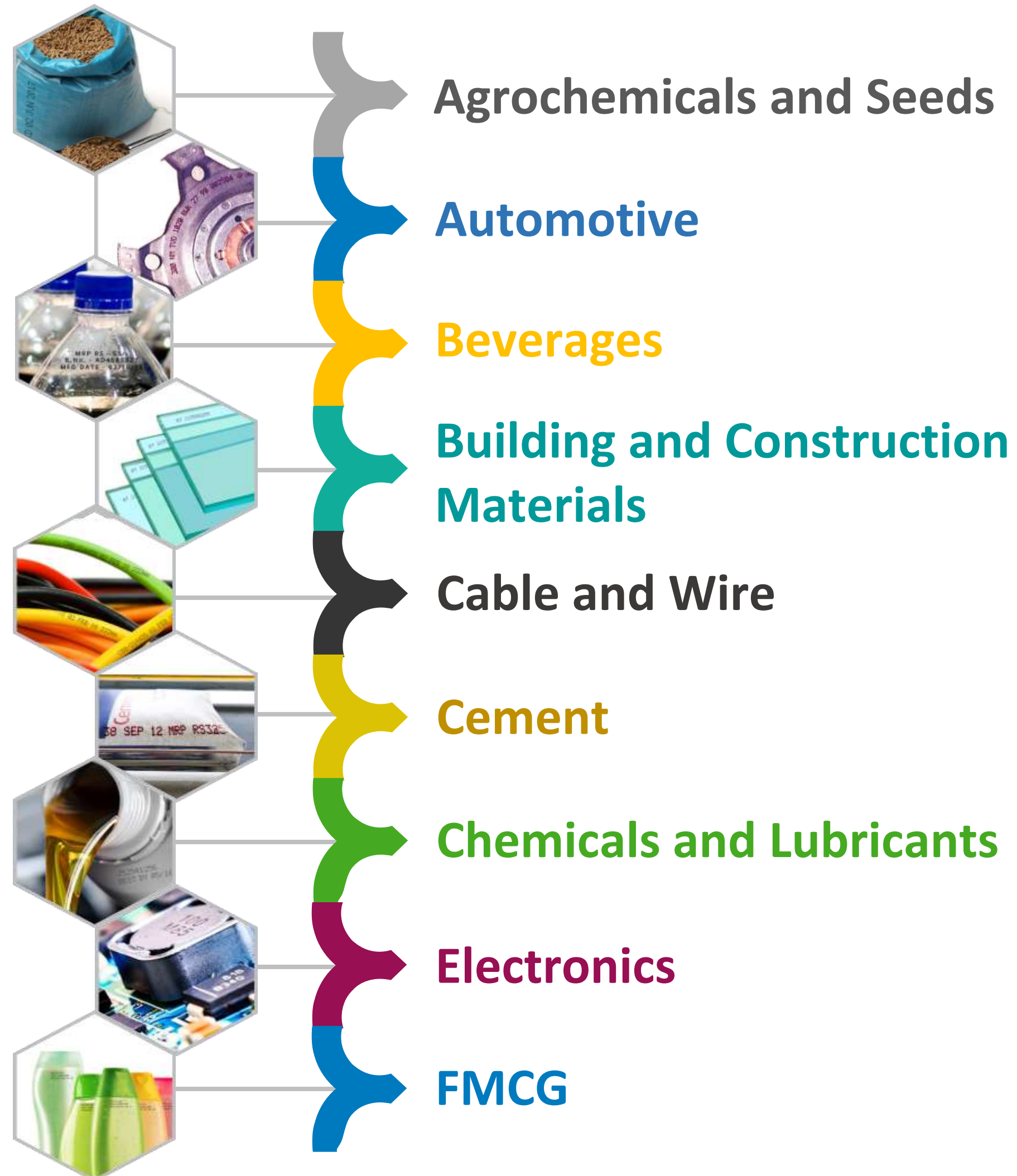
Control Print has **over 29 years of operational experience** in the Indian coding and marking industry. With over 360 field staff and two state of the art factories, we are India's strongest and most reliable partner to you our customers.

Our representatives tailor their purchase advice based on your needs as a customer.

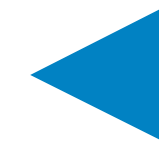
We are committed to ensuring that with Control Print you the customer will have one less thing to worry about.



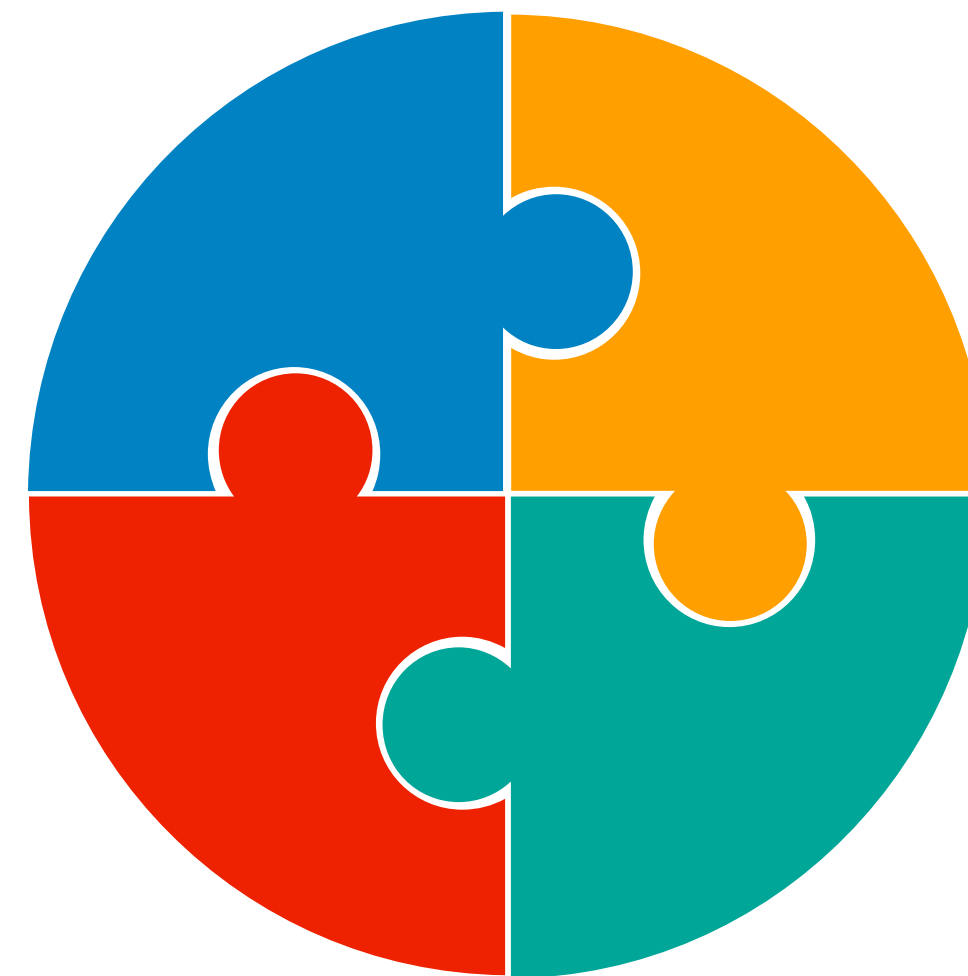
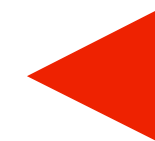




Crisil re-affirms
credit rating
at 'A'



Only integrated
"Make in India"
manufacturer

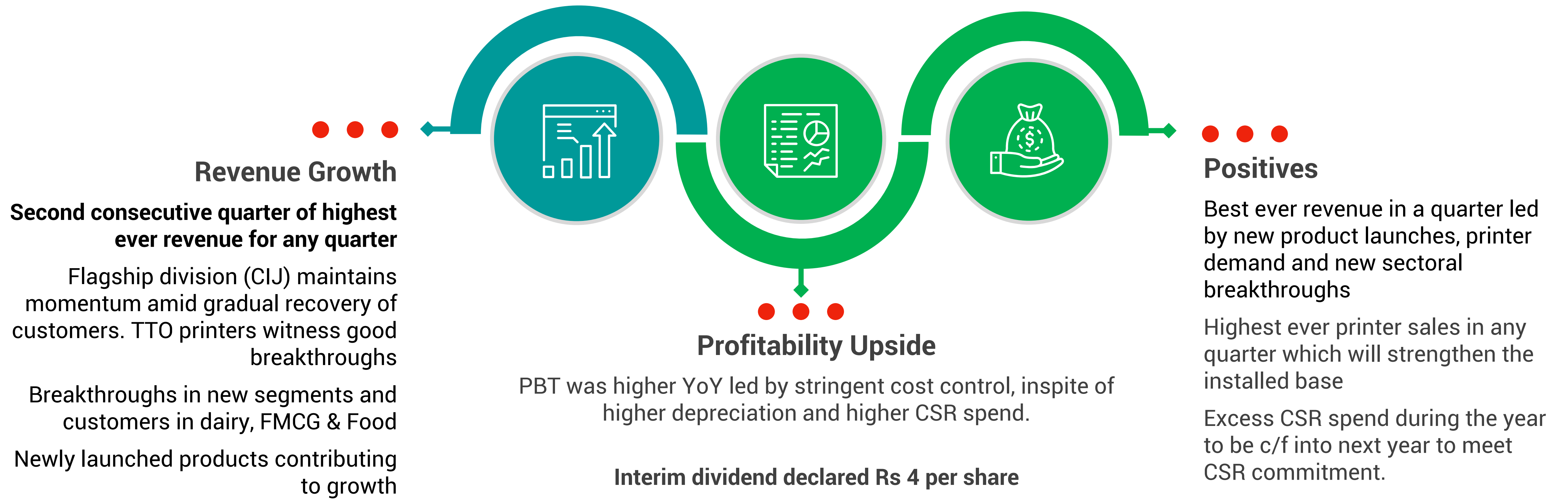


Company maintains
Top 1000 position
as per market cap



Installed base of
printer nears
13,000 mark

QUARTER PERFORMANCE HIGHLIGHTS



New sectoral breakthroughs

Bagged 2 orders in the *Dairy Segment* through state tenders and continued our increasing domination in the Dairy Segment

Made significant inroads in large *Food and FMCG companies*, which were predominantly competitor accounts

Brief Financials for the quarter

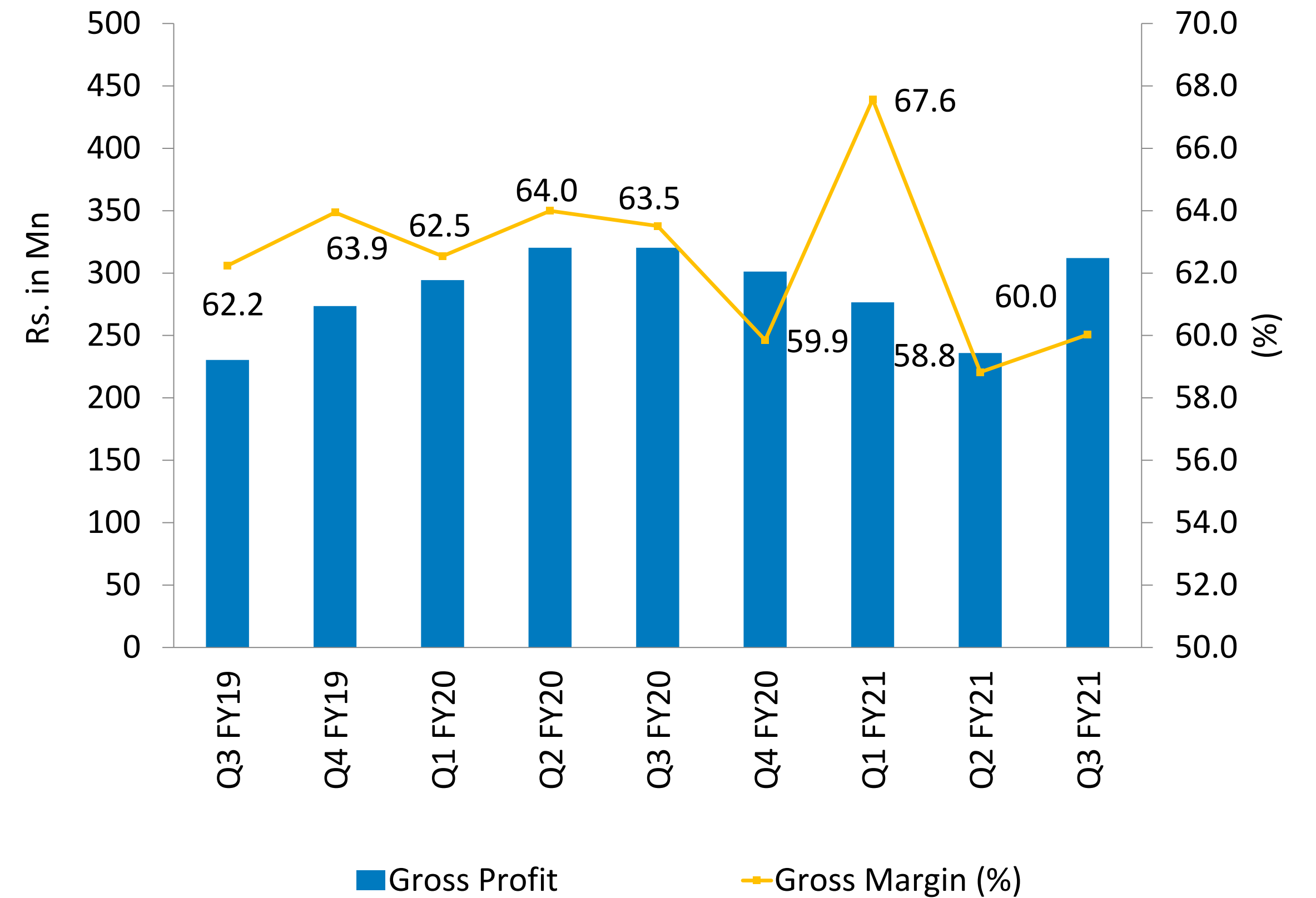
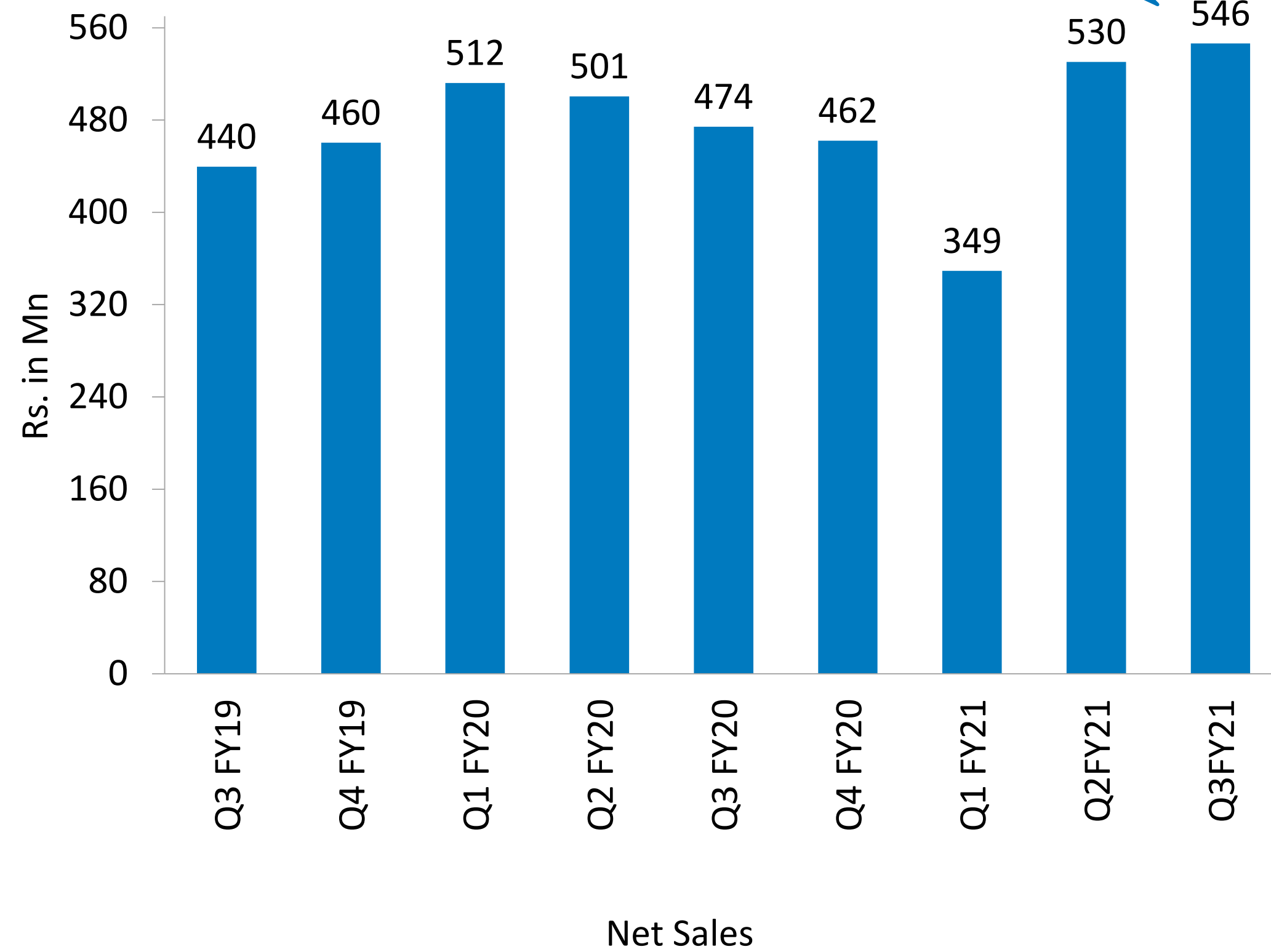


Particulars (Rs mn)	Q3FY21	Q2FY21	Q3FY20	FY2020	FY2019
Net sales	546.4	530.4	474.2	1,949.2	1,746.0
Gross Profit	218.4	328.6	301.16	1,218.5	1,132.0
<i>Gross margin (%)</i>	<i>60.03</i>	<i>61.95</i>	<i>63.51</i>	<i>62.5</i>	<i>64.8</i>
EBITDA	131.0	130.0	113.5	461.0	399.8
<i>EBITDA margin (%)</i>	<i>23.98</i>	<i>24.5</i>	<i>23.94</i>	<i>23.7</i>	<i>22.9</i>
EBIT	96.0	92.6	92.5	382.1	333.9
PBT (excl. exceptional)	92.3	89.7	90.6	373.5	331.2
PAT (excl. exceptional)	76.2	73.2	70.8	309.3	255.5
<i>PAT margin (%)</i>	<i>13.95</i>	<i>13.79</i>	<i>14.93</i>	<i>15.9</i>	<i>14.6</i>
Exceptional (loss)/gain	1.5	1.7	17.9	-429	450
EPS(Rs) (excl. exceptional)	4.67	4.48	4.34	18.94	15.65
Dividend per Share (Rs.)	Interim : Rs 4.0	-	Interim: Rs 3.5	8.0	6.5

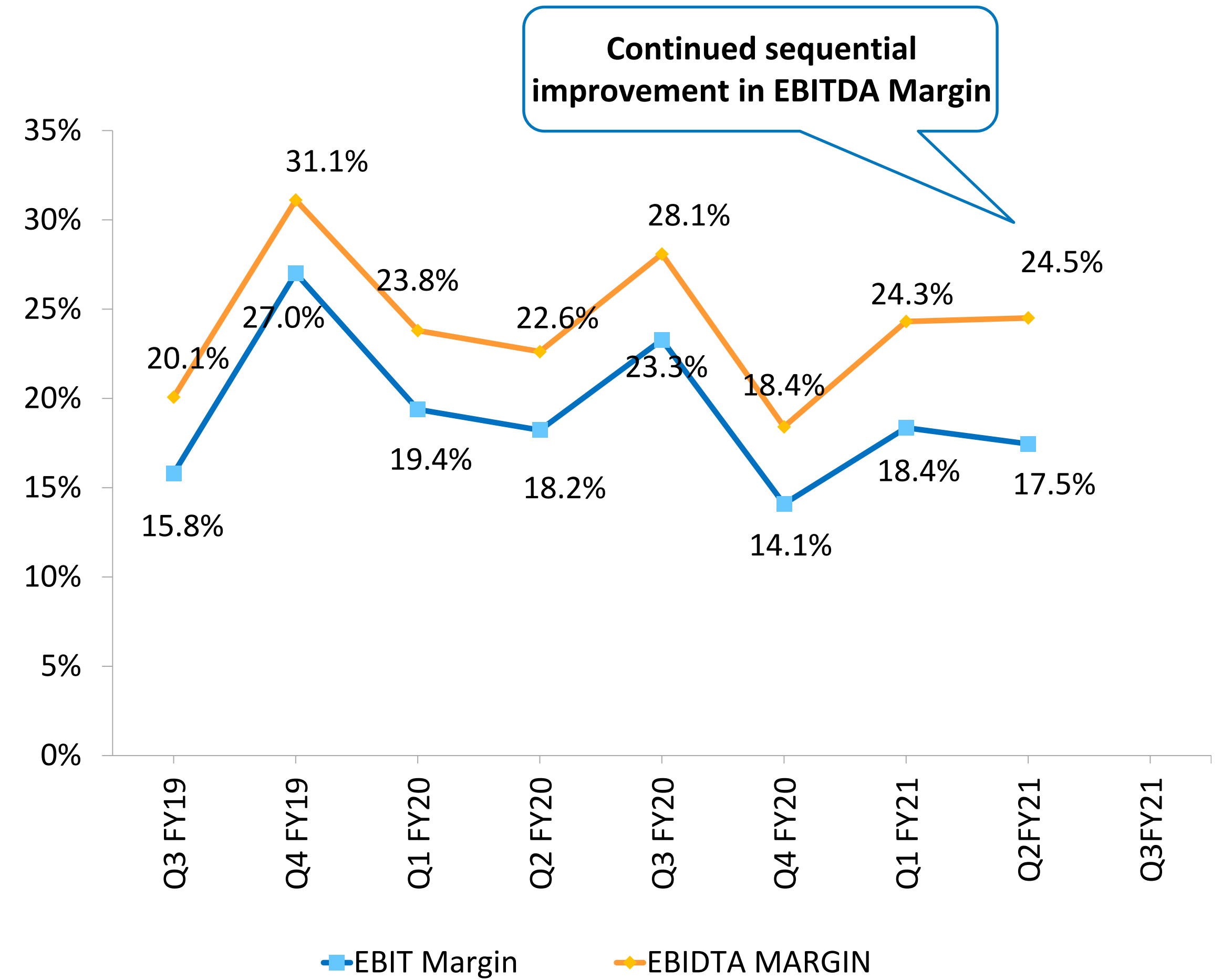
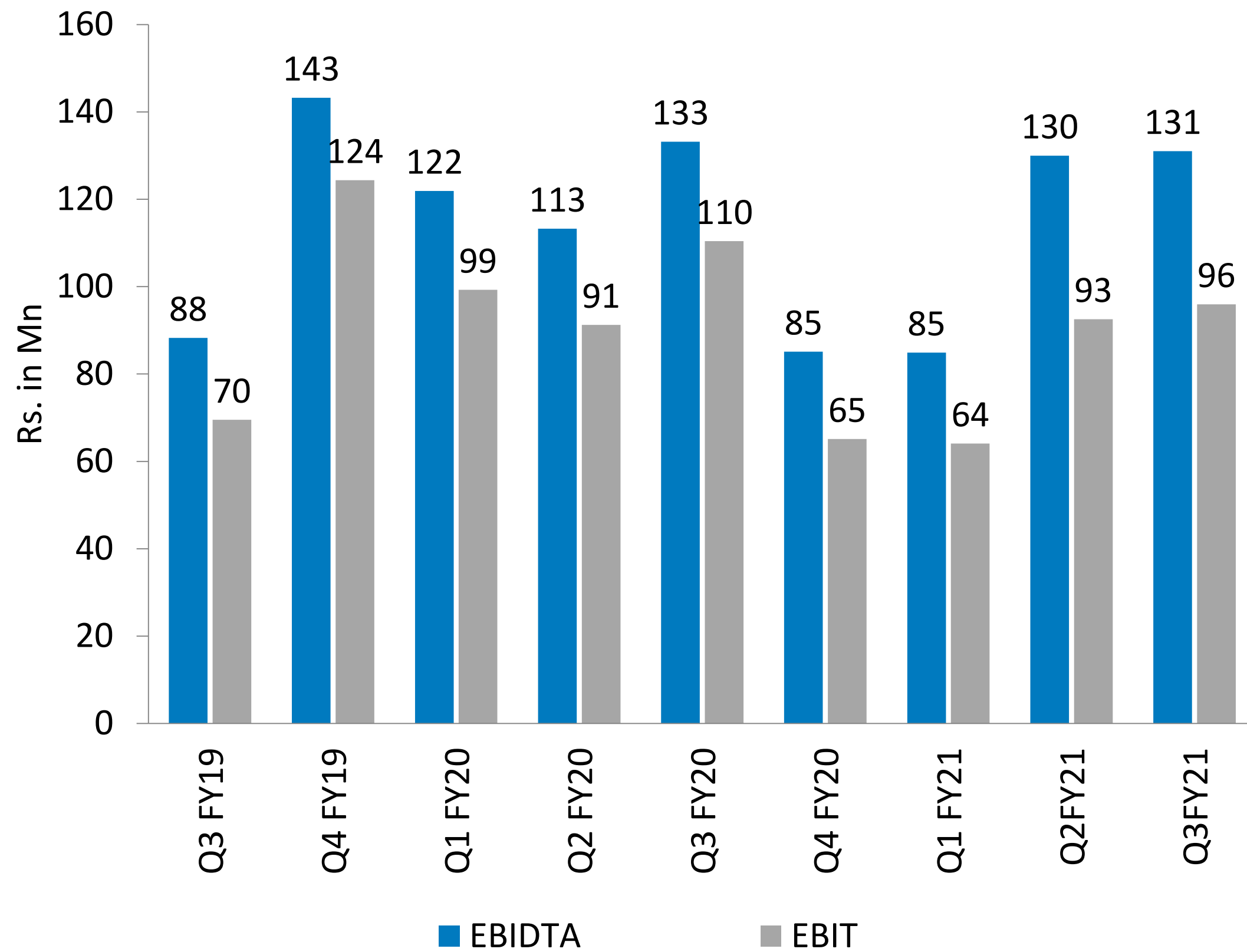
Synopsis of Quarterly Performance (1/2)



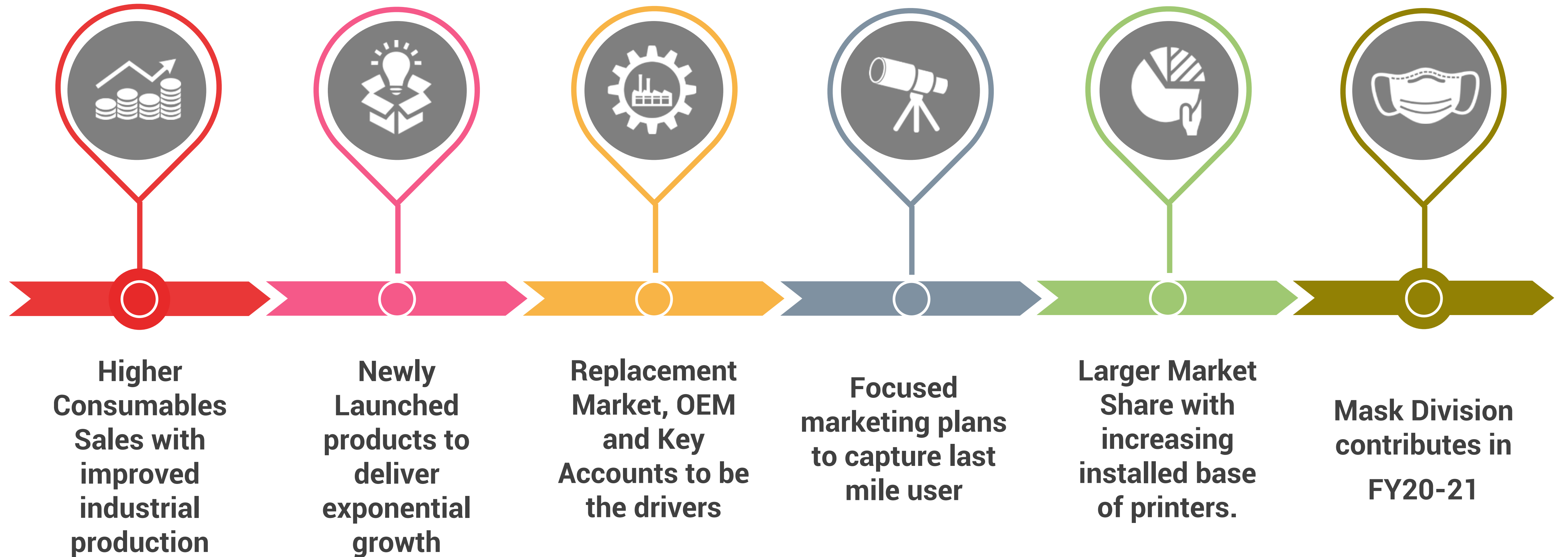
Highest ever revenue for second consecutive quarter



Synopsis of Quarterly Performance (2/2)



WAY FORWARD

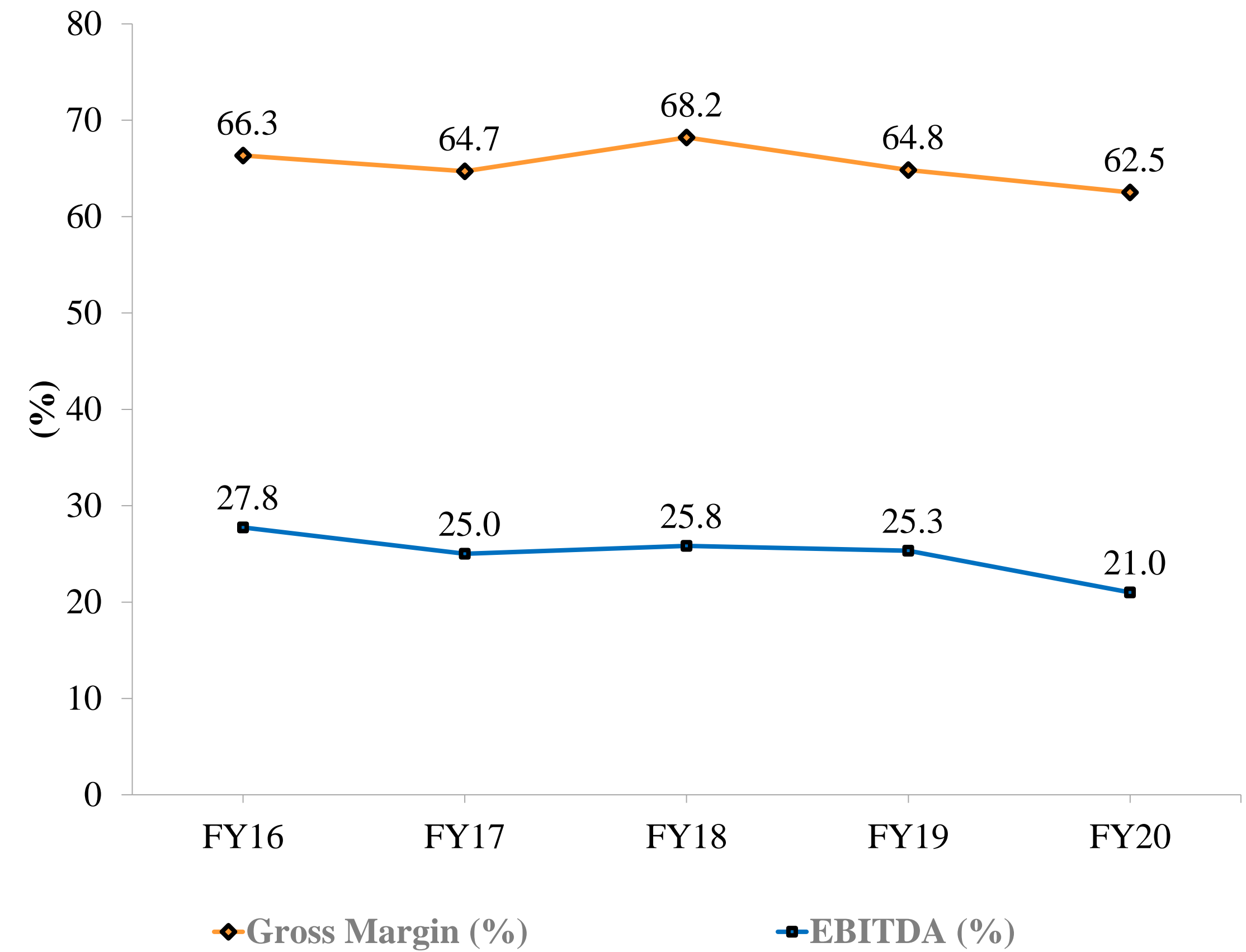
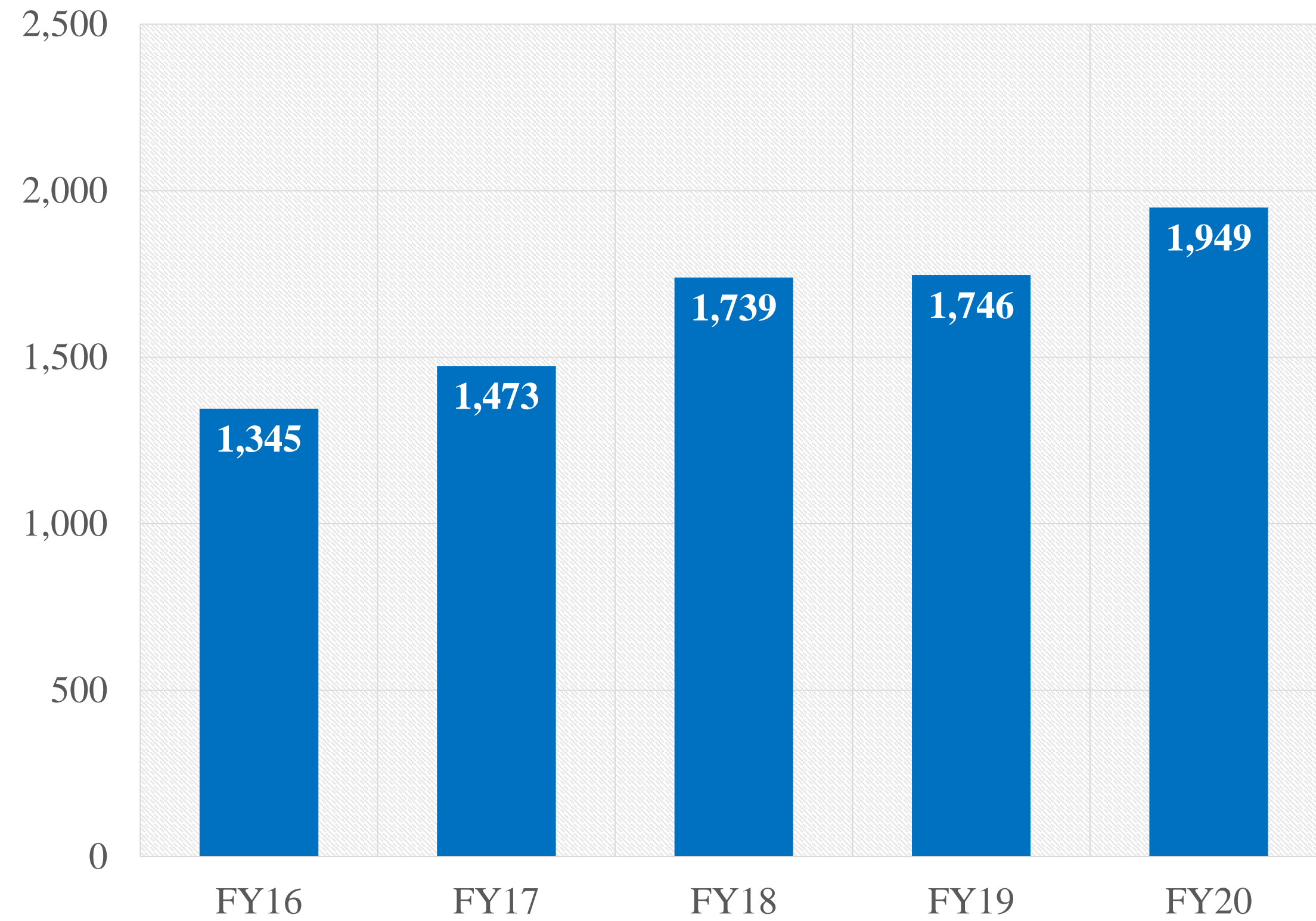


HISTORICAL ANNUAL PERFORMANCE HIGHLIGHTS

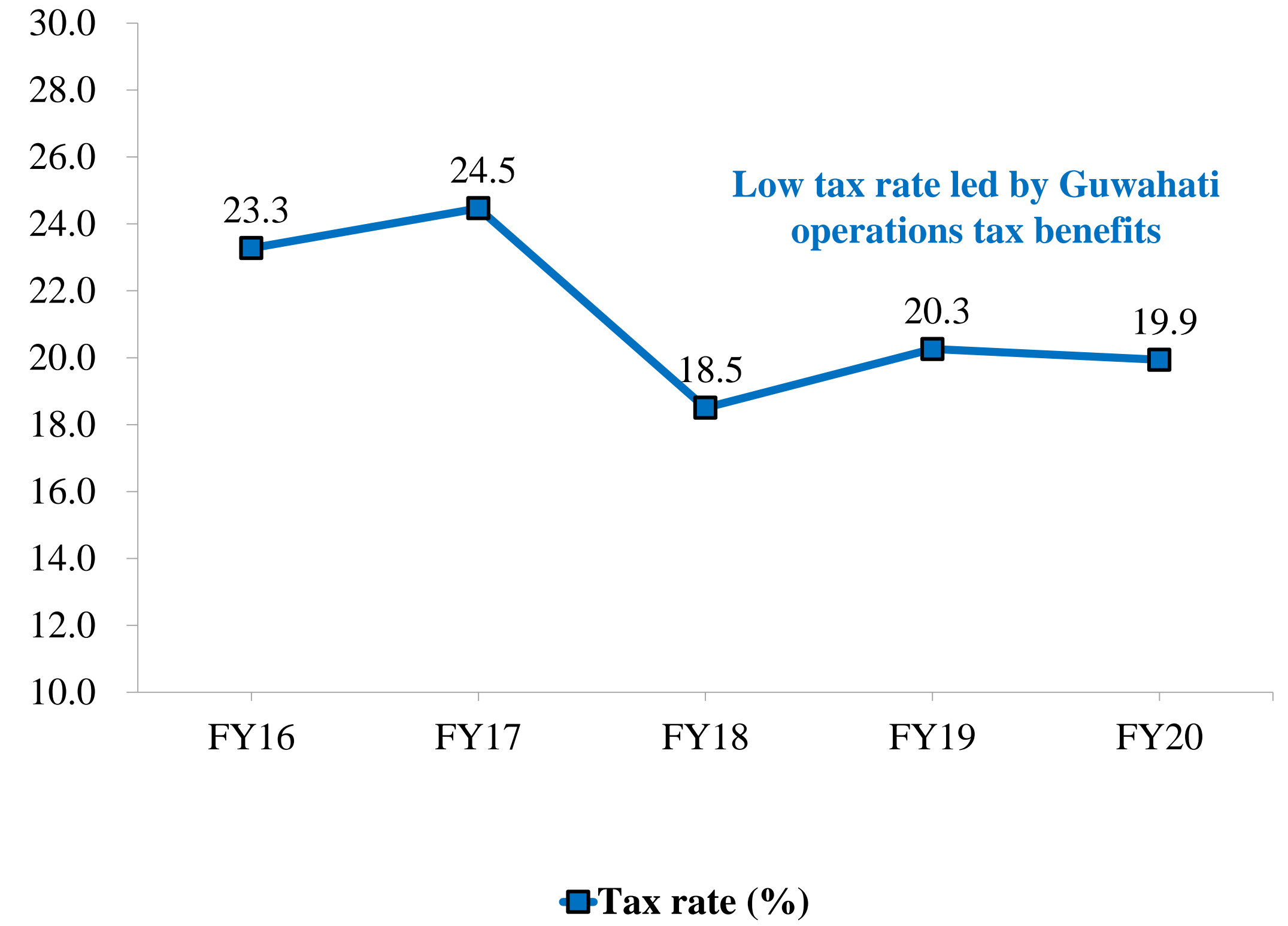
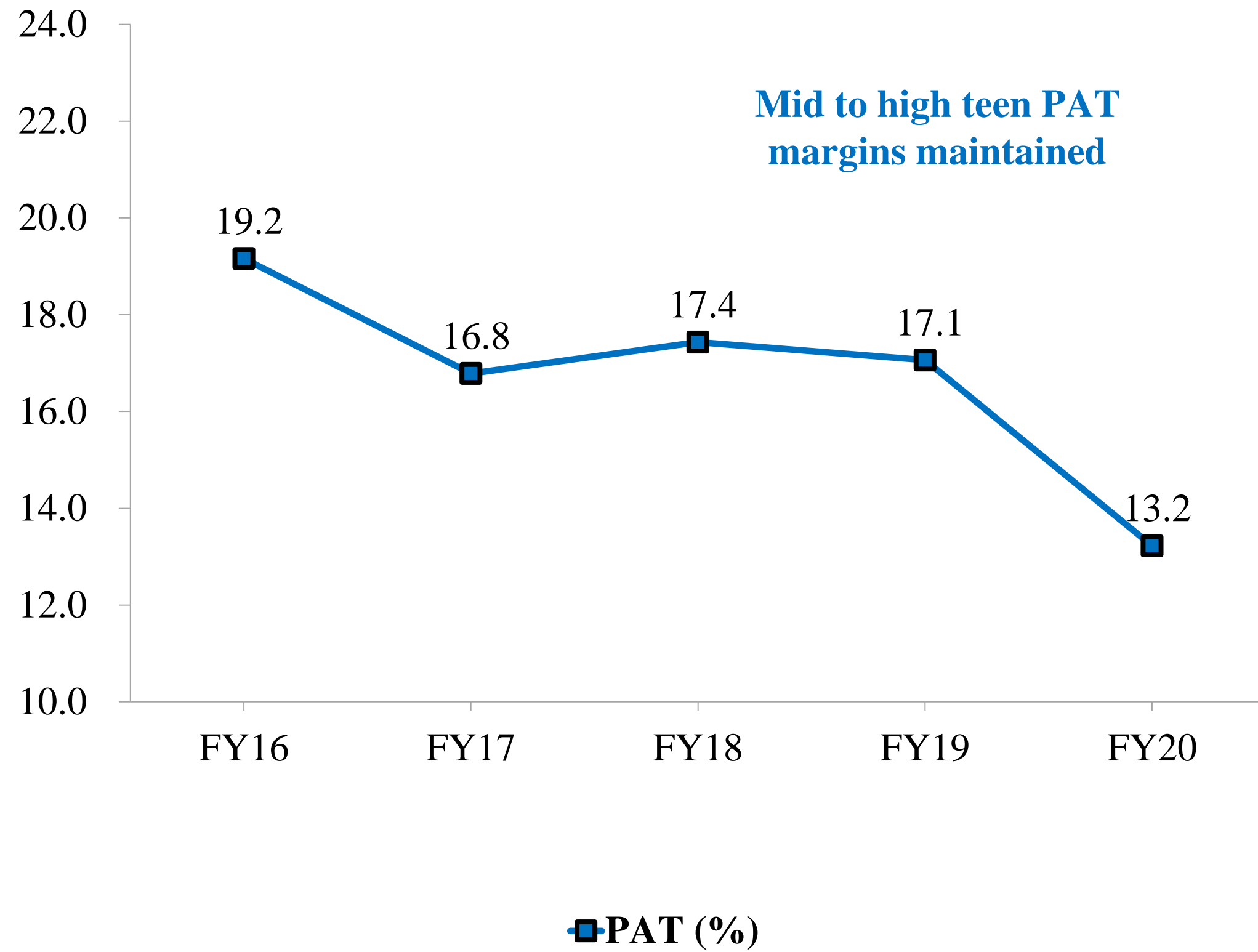
Synopsis of Annual Performance (1/2)



Revenue (Rs mn)



Synopsis of Annual Performance (2/2)





THANK YOU

For further information please contact

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