

GESL/2021-22

October 28, 2021

To,
The BSE Limited,
Corporate Relationship Department,
1st Floor, New Trading Wing,
Rotunda Building,
PJ Towers,
Dalal Street, Fort,
Mumbai-400 001.
Fax No.: 022-22723121, 22722037
Scrip Code: 514167

To,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra- Kurla Complex,
Bandra (East),
Mumbai-400051.
Tel No.: 022-26598100-8114/ 66418100
Fax No. : 022-26598237/38
Scrip Symbol: GANECOS

Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Ma'am,


Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation on the Unaudited Financial Results of the Company for the quarter and half year ended 30th September, 2021.

In compliance with Regulation 46 of the aforesaid Regulations, the presentation is also being hosted on the website of the Company at www.ganeshaecosphere.com.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully
For Ganesha Ecosphere Limited


(Bharat Kumar Sajnani)
Company Secretary-cum-Compliance Officer

Encl.: As above

Ganesha Ecosphere

Q2FY22

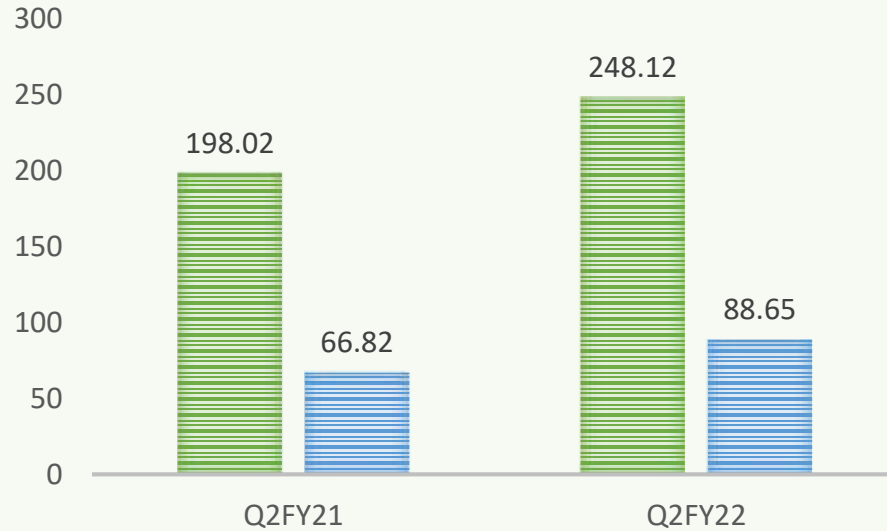
PERFORMANCE PRESENTATION



Q2FY22 Performance Highlights

■ Revenue (in Rs. Crore)

■ Avg. Sale Price (in Rs. Per kg)



INR **29.53 cr.**
EBITDA
22.84 of Q2FY21



11.90%
EBITDA Margin
11.53% of Q2FY21



28550 MT
Production Volume
↑ 27937 MT of Q2FY21



104%*
Capacity Utilization
↑ 93% of Q2FY21



INR **18.00 cr.**
PAT
12.15 Cr. of Q2FY21



7.16%
PAT Margin
6.08% of Q2FY21



INR **10400**
EBITDA Per Ton
8200 of Q2FY21



26913 MT
Sales Volume
↓ 28629 MT of Q2FY21

*excluding capacity lost due to fire

Towards a Greener Future

OUR VISION



To become a global corporate citizen, committed to recycle every pet bottle which is thrown into waste with world class recycling facilities and to create wealth for our stakeholders through conducting business around social & environmental concerns.

OUR MISSION



We will continue to deliver enhanced value for our stakeholders by being the preferred choice of our customers, delivering highest quality products and work towards making our planet a better place to live in for the present and future generations.

Sustainability for People & Planet

With and by recycling plastic waste into useful products, GESL brings a real difference to businesses, environment & communities.



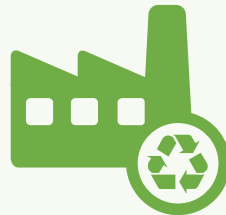
Directly impacts the environment by reducing the burden of waste on the planet



Creating a sustainable, circular economy on a global level



Our goal is to protect, preserve and nurture our ecology



Helps all industries take steps towards sustainability



The Impact of our Legacy



Operational since **1987**



6 billion+ PET bottles recycled annually



108600 MTPA PET waste converted annually



300+ customers, **250+** supplier network



500+ product variants, **3+** facilities

Leveraged towards a sustainable tomorrow



Bottled Beverages

PET Waste

rPET Flakes

rPET Fiber

rPET Yarn

Different Products

Product Portfolio



RPET FIBER

Product Applications

- Yarn Spinning
- Non-woven fabric/ carpets / felts
- Non-woven carpets / scrubbers
- Non-woven carpets / felts
- Fiber filling



- Clothing
- Padding Insulation
- Carpets
- Needle Punch fabrics
- Cushions, Pillows & Quilts
- Fabrics
- Sarees & Dress Material
- Upholstery & Hosiery
- Sewing Thread



RPET SPUN YARN

Spun yarn products

- Solid dope dyed
- Melange



Filament yarn products

- Texturized
- Twisted & Doubled
- Solid / Injection
- Dyed Fancy Yarn

Financial Highlights



Q2FY22 Performance

Particulars (Rs in Crore)	Q2FY22	Q2FY21	Q1FY22	FY2021
Net Revenue from operations	248.12	198.02	198.60	751.14
Other Income	3.48	1.74	2.93	10.77
Total Revenue	251.60	199.76	201.53	761.91
Total expenses :				
Cost of materials consumed/ Traded goods	156.26	115.81	152.46	479.12
Changes in inventories	3.59	9.52	(30.67)	(3.59)
Employee benefits expense	13.99	12.05	12.71	48.01
Finance costs	1.91	2.08	3.03	8.71
Depreciation and amortization expenses	7.05	6.65	7.08	27.16
Other expenses	44.76	37.80	41.11	142.88
Profit before tax	24.04	15.85	15.82	59.62
Tax Expense	6.12	3.73	6.17	14.43
Net Profit/ (loss) after tax	17.92	12.12	(11.60) *	45.19
Other Comprehensive income	0.08	0.03	0.08	0.32
Total Comprehensive Income	18.00	12.15	-11.52) *	45.51
Earning Per Share (Rs.) before exceptional item	8.21	5.55	6.20	20.70

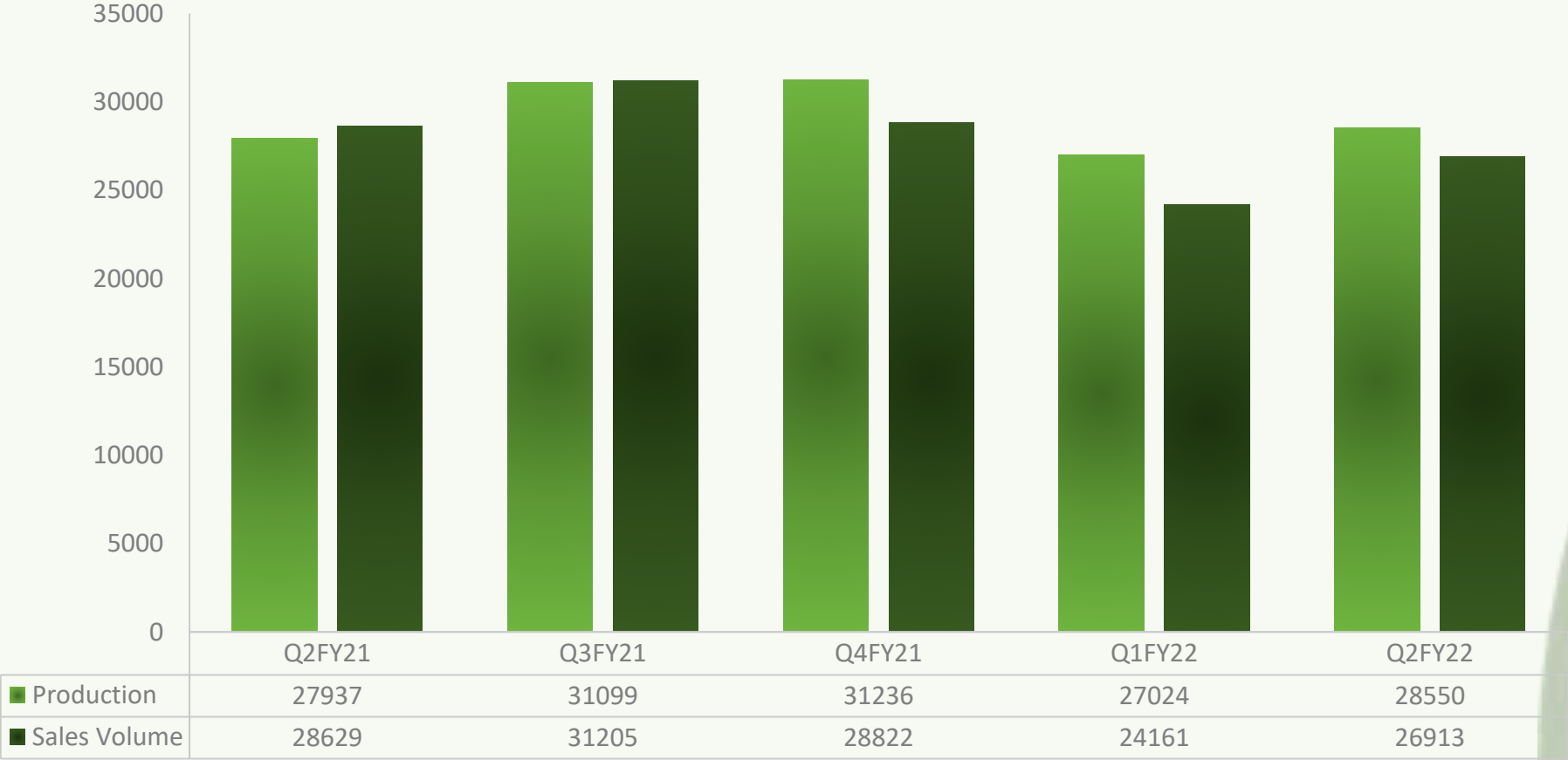
**includes loss by fire of Rs.25.13 Crore (net of tax)*

H1FY22 Performance

Particulars (Rs in Crore)	H1FY22	H1FY21
Net Revenue from operation	446.72	267.36
Other Income	6.41	5.76
Total Revenue	453.13	273.12
Total expenses:		
Cost of materials consumed/ Traded goods	308.72	172.47
Changes in inventories	(27.09)	(2.14)
Employee benefits expense	26.70	19.52
Finance costs	4.94	4.14
Depreciation and amortization expenses	14.13	13.21
Other expenses	85.86	58.05
Profit before tax (before exceptional items)	39.87	7.87
Loss by Fire (net of tax)	25.13	-
Profit before tax (after exceptional items)	14.74	7.87
Tax Expense	8.41	1.78
Net Profit/ (loss) after tax	6.33	6.09
Other Comprehensive income	0.16	0.06
Total Comprehensive Income	6.49	6.15
Earning Per Share (Rs.) before exceptional item	14.41	2.79

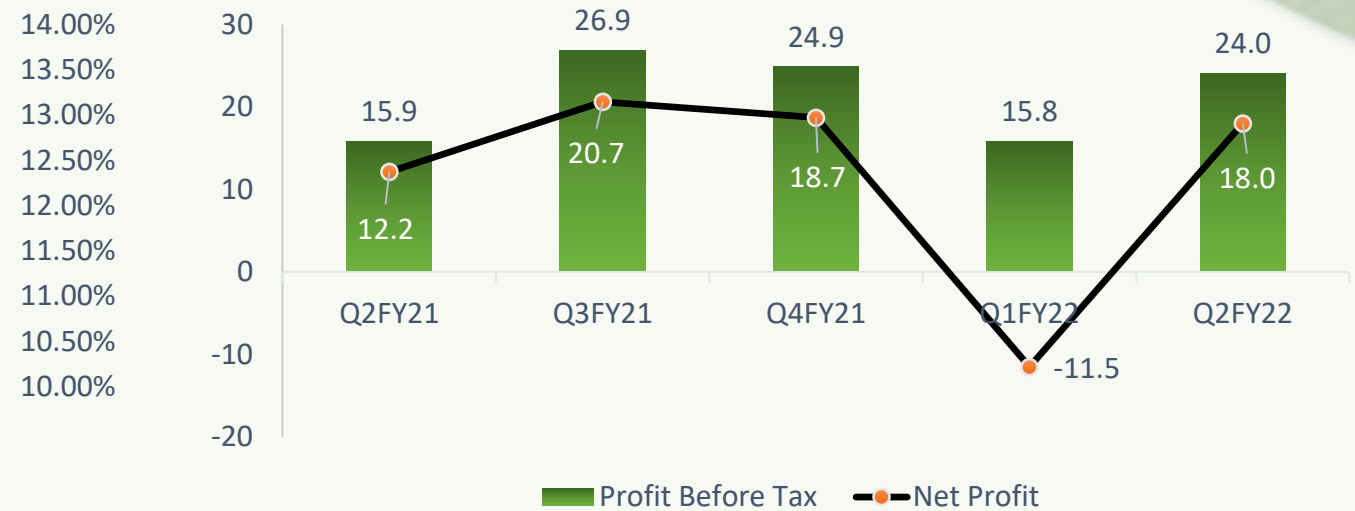
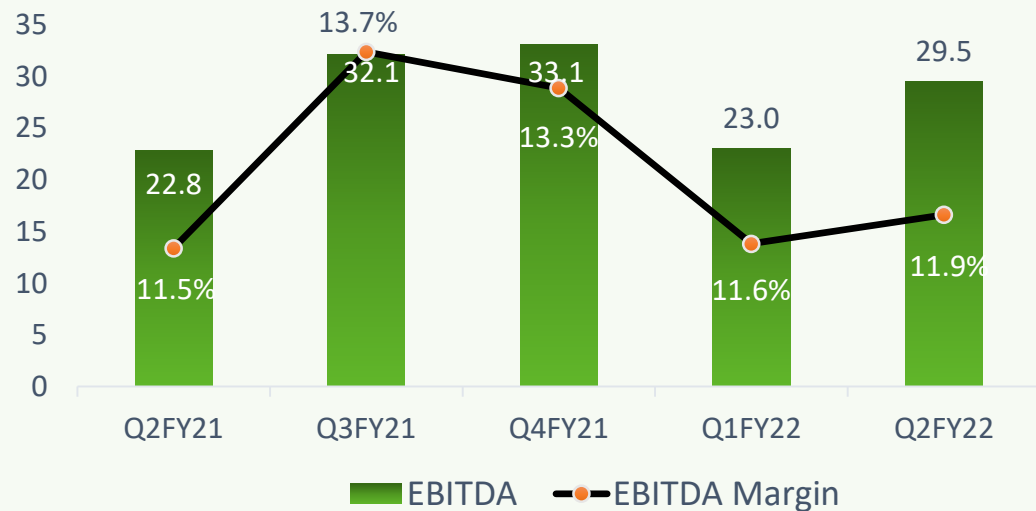
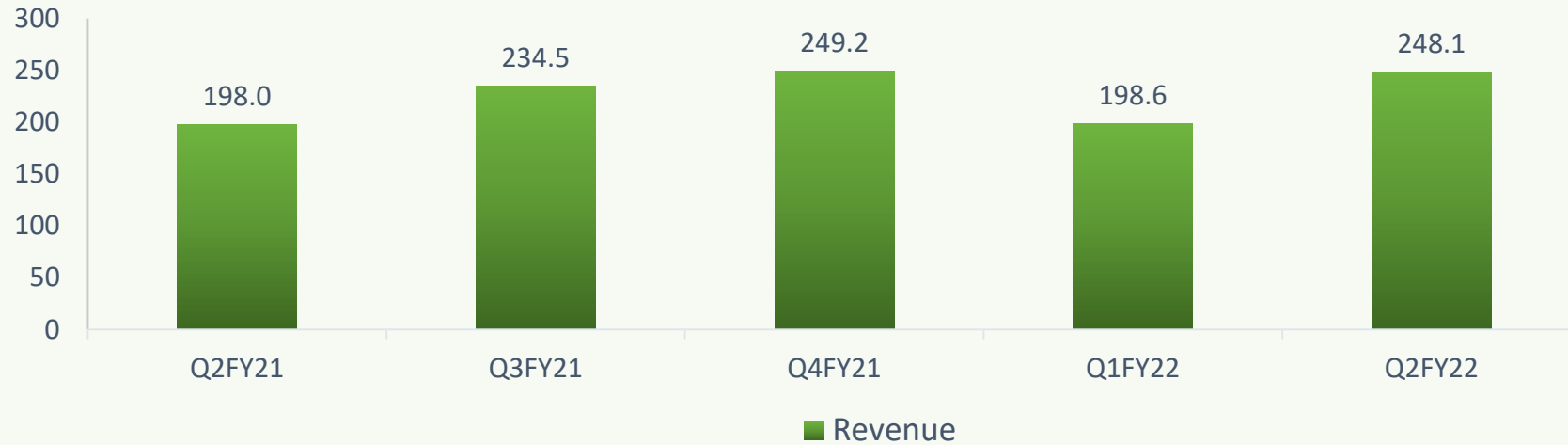
Q2FY22 Operational Performance

Production vs Sales Volumes



Q2FY22 Performance Highlights

(Rs. in Crore)





Way Forward

Being Future-ready

STRATEGY

- Become a preferred supplier of eco friendly **RPET products to reputed brands** that believe in the sustainability story by establishing a premium brand
- **Strong focus on R&D** – expand the current value-added product portfolio from the current 25% to 50% over next 2-3 years
- Company is also exploring **venturing into recycling of different thermoplastics such as HDPE, PP/PE, etc.** which is currently unstructured and downcycled



GOALS

- **Accelerate growth** led by value-added RPET Fiber products, RFDY, RPET Chips and other plastic recycling in the next decade
- To surpass CAGR growth in top line (12%) and bottom line (13%) achieved during the last decade
- Become a one-stop shop for all recycled plastic materials

PLANS

- **A new production facility in Warangal**, Telangana for RFDY, RPET Chips and RPSF is on track with commercial production commencing June, 2022
- **A washing & chips unit in Nepal**- to be operational by December, 2021
- **Reinstatement of Kanpur unit** by installing a HDPE/PP recycling plant to cater to the emerging opportunity



Being Innovative

With well-equipped facilities, a dedicated R&D team and over 27 years of experience with the technologies, we are actively investing to develop value-added products and expanding their markets. The team is exploring numerous products such as anti-microbial products, bio-degradable fibers, short cut fibers for paper and construction industry, micro filament fibers, etc.

We have recently partnered with Applied DNA Sciences to offer traceability solutions and secure supply chain systems to brand owners who care about ensuring highest sustainability standards in their products.



https://www.business-standard.com/article/news-cm/ganesha-ecosphere-and-nasdaq-co-applied-dna-sciences-enter-into-collaboration-agreement-121102000232_1.html<https://www.businesswire.com/news/home/20211019005137/en/><https://finance.yahoo.com/news/ganesha-ecosphere-applied-dna-deploy-040100020.html>

GESL has laid out concrete plans to exponentially increase the revenue and expand the business using innovation, premium products, capacity expansion and exploring overseas markets.

Safe Harbour

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Thank you!

For further details, please contact us at: gesl@ganeshaecosphere.com

