



Moneywise. Be wise.

# SMC GLOBAL SECURITIES LIMITED

Member: NSE • BSE • MSE • NCDEX • ICEX • MCX

Clearing & Trading Member : Cash, F&O, Currency, Debt & Commodity

SEBI Regn. No. : INZ 000199438 • Research Analyst No. : INH100001849 • Investment Adviser No. : INA100012491

Regd. Office : 11/6B, Shanti Chamber, Pusa Road, New Delhi-110005

Ph : +91-11-30111000, 40753333 Fax : +91-11-25754365 • CIN No. : L74999DL1994PLC063609

E-mail : [smc@smcindiaonline.com](mailto:smc@smcindiaonline.com) Website : [www.smcindiaonline.com](http://www.smcindiaonline.com)

Dated: 02<sup>nd</sup> February, 2022

<b>Listing Operations</b> BSE Limited, P J Towers, Dalal Street, Mumbai -400001, India  Scrip Code: 543263	<b>Listing Department</b> National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra  (E) Mumbai - 400051  Symbol: SMCGLOBAL
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Sub: Investor Presentation on Q3 -FY-2021-22 earnings.

Dear Sir(s),

In pursuance of the provisions of Regulation 30(2) read with Para A (15) of Part A of Schedule III of Securities and Exchange Board of India (Listing Obligation & Disclosures Requirements) Regulations, 2015, please find enclosed a copy of the Investor Presentation on Q3- FY-2021-22 earnings.

You are requested to kindly take note of the same.

Thanking you,

For SMC Global Securities Limited



Suman Kumar  
E.V.P. (Corporate Affairs), Company Secretary & Compliance Officer  
(Membership No. F5824)

Enclosure- As above

MUMBAI OFFICE : A Wing, 401/402, Lotus Corporate Park, Graham Firth Steel Compound, Off Western Express Highway, Jay Coach Signal, Goregaon East  
Mumbai-400063 Ph : +91-22-67341600, 66481818 Fax : +91-22-67341697 E-mail : [smcmumbai@smcindiaonline.com](mailto:smcmumbai@smcindiaonline.com)

KOLKATA OFFICE: 18, Rabindra Sarani, Poddar Court, Gate No. 4, 5th Floor, Kolkata - 700001 Ph : +91-33-66127000 Fax : +91-33-66127004  
E-mail : [smckolkata@smcindiaonline.com](mailto:smckolkata@smcindiaonline.com)





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# SMC Global Securities Ltd.

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Earnings Presentation  
Q3/9M-FY22



Branches Across India  
**95+**  
Including 1 in Dubai



Cities Covered  
**550+**



Unique Clients  
**1,900,000+**



Employees  
**3,600+**



Sub-brokers /  
Authorised Persons  
**2,550+**



Network of Financial  
Distributors  
**13,500+**



Client Demat A/Cs  
**625,000+**



Clearing & Settlement  
trading members  
**300+**



Cumulative AUM/AUA  
under Mutual  
Funds/PMS  
**INR 31 Bn+**



Running SIPs  
**60,000+**



Insurance Policies sold  
**746,000+**



Insurance  
Premium  
**INR 17,360 Mn+**



NBFC AUM  
**INR 5,800 Mn +**



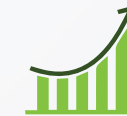
Ratings:  
Short Term-  
**CARE A1+ & ICRA A1+**  
Long Term-  
**ICRA A (STABLE)**



Consolidated  
Net worth  
**INR 7,727 Mn**



5 Year Revenue CAGR  
**17.98%**



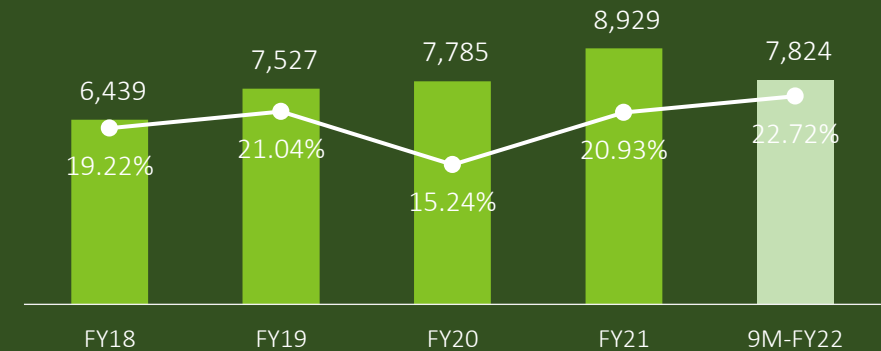
5 Year PAT CAGR  
**23.64%**



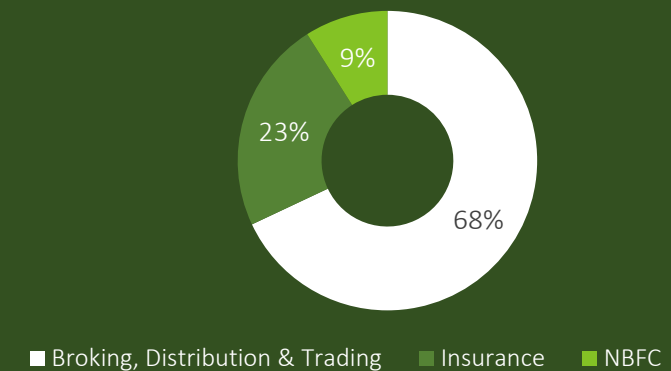
Net D/E  
**0.53x**

- SMC Global Securities Ltd was established in 1994 by founders Mr. Subhash C. Aggarwal and Mr. Mahesh C. Gupta.
- Over the years, the company has grown into a diversified financial services company offering brokerage services, investment banking, wealth management, distribution of financial products, financing, insurance broking, clearing & depository services, fixed income securities, financial advisory services to corporates, institutions, high net worth individuals and other retail clients.
- The company has launched various innovative digital technology-enabled capabilities and best-in-class products and services.
- Through a strong network of approx. 2,680 Sub Brokers and Authorized Persons the company's footprint spreads over 550 cities across India.
- The company is governed by strong board including 6 independent directors and is run by a highly qualified and experienced management team.
- SMC has had a consistent growth track record and is well placed to garner a piece of the ever-growing capital markets in India.
- The company's vision is to be a global organization having a dominant position in financial & investment services through customer centric approach.

Consolidated Revenue (INR Mn) & EBITDA (%)
















9M-FY22 Revenue Pie (%)

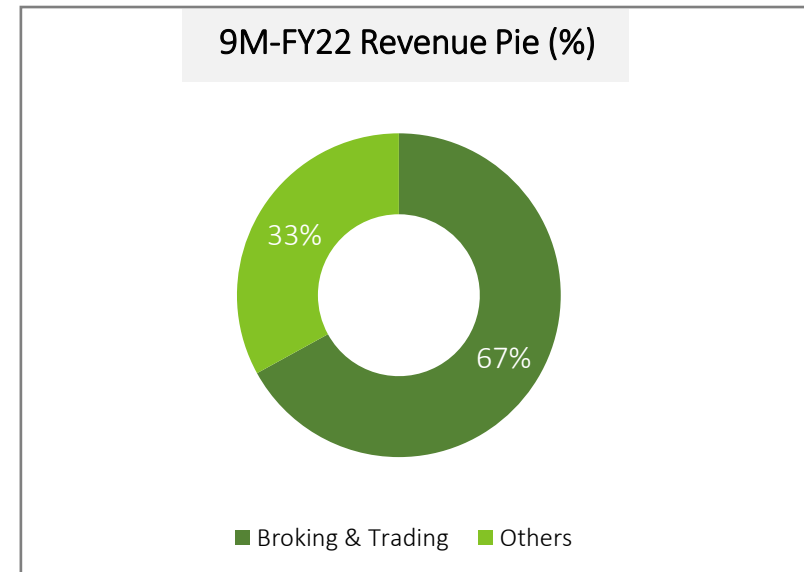
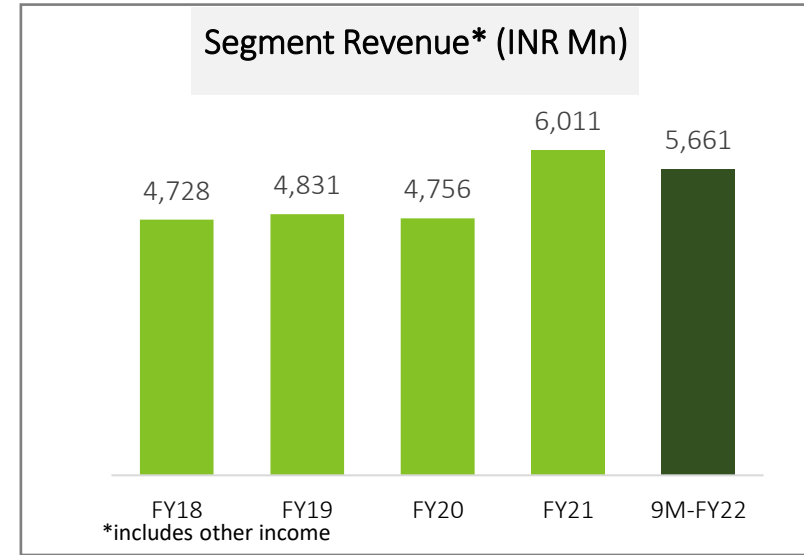




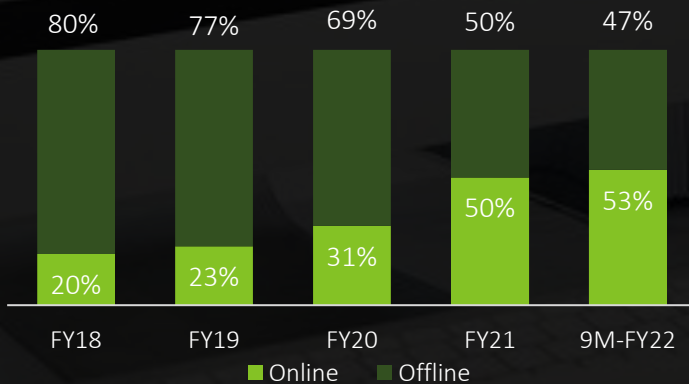
## SMC Global Securities Ltd.

 <p>Insurance Broking</p>	 <p>Broking, Distribution &amp; Trading</p>		 <p>Financing</p>
	 <p>Equity, Commodity, Currency &amp; Institutional Broking</p>	 <p>Discount Broking</p>	
	 <p>Clearing Services</p>	 <p>Financial Products Distribution</p>	
	 <p>Proprietary Trading</p>	 <p>Fixed Income</p>	
	 <p>Wealth Management</p>	 <p>Portfolio Management</p>	
	 <p>Investment Banking</p>	 <p>Real Estate / Mortgage Advisory</p>	

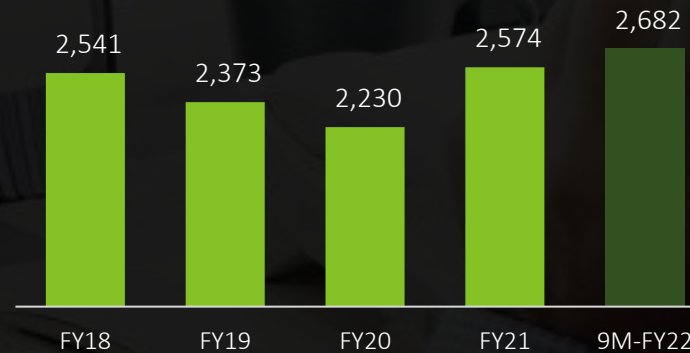
- Broking business comprises of brokerage in dealing in equities, commodities, currency derivatives and other securities on behalf of customers, clearing services across all major stock exchanges and depository services.
- Distribution business encompasses distributing third-party financial products like Mutual Funds, IPOs, FPOs, Corporate FD's and Bonds and various other capital market products.
- This segment also covers wealth and portfolio management services along with providing investment banking services and advisory in real estate and mortgage / loan advisory.
- The company also houses proprietary arbitrage trading through a new generation algorithmic trading/HFT.
- Procurement and placements of debt instruments like G-Secs for various corporate clients is carried out under the fixed income desk.
- SMC has banking tie ups with leading institutions like Punjab National Bank, Federal Bank, United Bank of India, Union Bank of India & Indian Overseas Bank as execution partners for broking services.



### Increasing Online Penetration

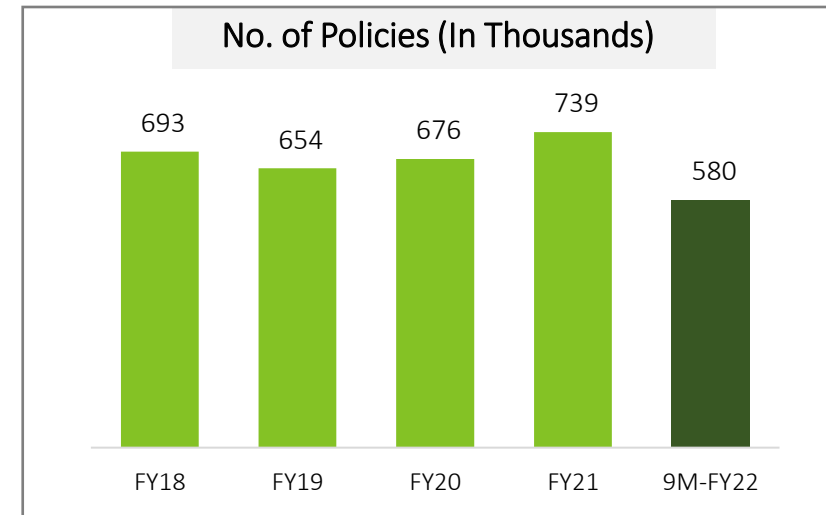
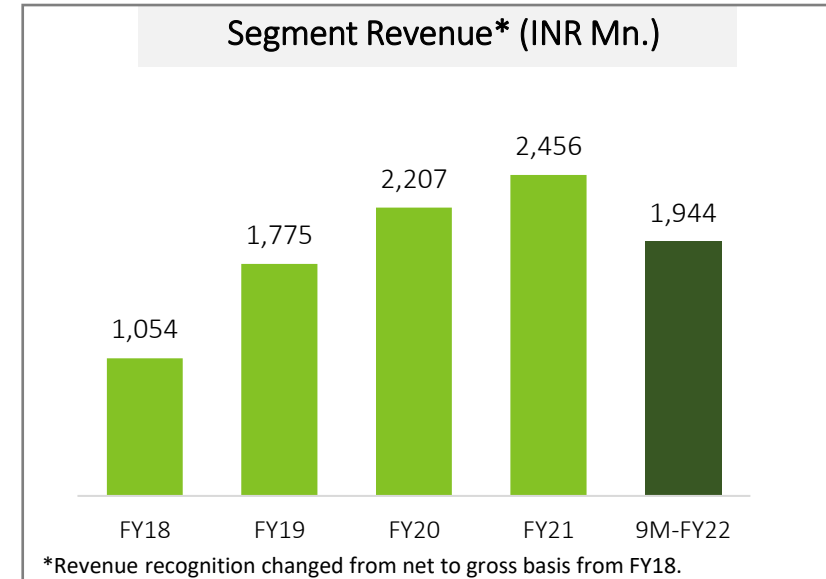


### Authorised Persons / Sub-Brokers





- SMC Insurance Brokers Pvt. Ltd. which is a Direct Insurance Broker registered with IRDAI (Insurance Regulatory and Development Authority of India) provides a complete array of services in Life Insurance and General Insurance Category including consulting, risk analysis, policy serving and claim settlement assistance.
- SMC is one of the largest players in India in the General Insurance Retail Broking as well as for Life Insurance in India.
- It provides these services through 4 branches across the country with more than 430 employees, 11,872 Point of Sales (POSs) and 270+ Motor insurance Service Providers (MISPs) servicing a retail customer base of more than 700K a year.
- The company operates independently of insurance companies, representing clients and rendering impartial advice to protect client's interests.
- Customers taking insurance through SMC benefit by lower premium and/or better quality of insurance cover, expert consultancy, practical pre-sale advice and efficient post-sale services.



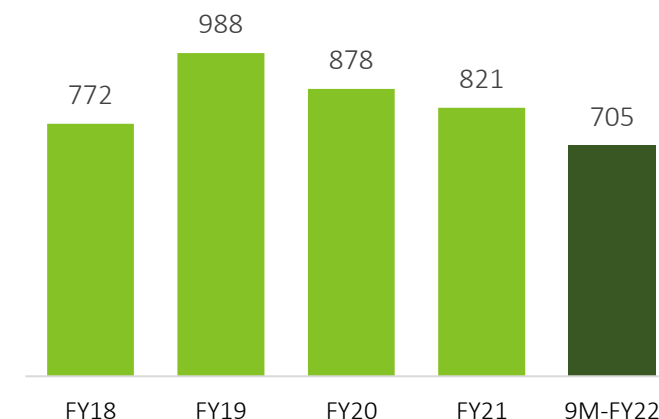


- In the year 2008, SMC started providing financing services through its wholly owned subsidiary, Moneywise Financial Services Pvt. Ltd. (SMC Finance).
- SMC Finance offers a wide bouquet of loan products i.e. SME financing, loan against property, unsecured business loan, personal loan, loan against securities, receivable financing, medical equipment finance and IPO finance, etc. to meet the growing credit requirement.
- The NBFC has a client base of 67,000+ across India and is recognized as Systemically Important non-deposit accepting NBFC.
- The NBFC, is currently focused on capital preservation, given its healthy capital adequacy, strong liquidity position, diversified portfolio mix, the NBFC is confident of successfully dealing with challenges posed by Covid-19 pandemic.

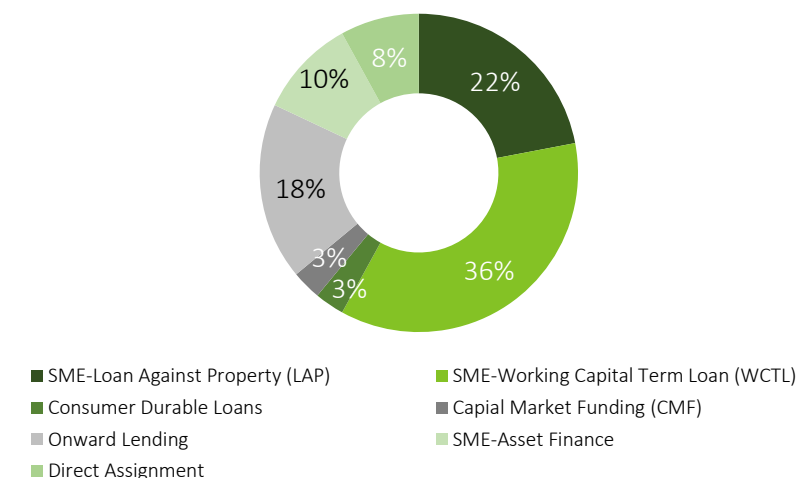
	LAP	WCTL	Asset Finance	Onward Lending	CMF	Retail DAs	Consumer Durables	Total
AUM (INR Mn)	1,166	1,886	522	1,008	183	497	152	5,414
Tenure (Months)	120	36	60	24	3	NA	6	-
Avg. Ticket Size (INR Mn)	20.00	1.40	12.00	20.00	1.00	NA	0.01	-
Return on Investment	13.5%	17.3%	13.0%	14.5%	18.0%	NA	18.0%	15.5%
No. of Clients	58	1,415	40	50	199	44,633	20,982	67,377

\* All numbers as of year Q3-FY22  
Earnings Presentation

### Segment Revenue (INR Mn)




### 9M-FY22 Lending Portfolio







- Over 25 Years of Management experience in industry
- Well established and deeply penetrated national brand with strong reputation and good recall
- Group has extensive corporate relationships
- An ever-growing database of corporate and retail clients
- Innovative use of digital technology-enabled capabilities, best-in-class products and services
- Strong network of approx. 2,680 Authorized persons and Sub-brokers, with a footprints covering over 550 cities across India
- Wide range of financial products under one roof
- SMC has earned trust that cements “One Transaction Lifetime Relationship,” the belief that centers on managing, growing and protecting the investment of our clients for generations



# Q3/9M-FY22 Financial Overview

## Q3-FY22 Consolidated Financial Highlights

<b>Revenue</b> INR 2,865 Mn	<b>EBITDA</b> INR 651 Mn	<b>EBITDA Margin</b> 22.72%
<b>PAT</b> INR 504 Mn	<b>PAT Margin</b> 17.59%	<b>Diluted EPS</b> INR 4.46

## 9M-FY22 Consolidated Financial Highlights

<b>Revenue</b> INR 7,824 Mn	<b>EBITDA</b> INR 1,778 Mn	<b>EBITDA Margin</b> 22.72%
<b>PAT</b> INR 1,172 Mn	<b>PAT Margin</b> 14.98%	<b>Diluted EPS</b> INR 10.36

## Q3-FY22 Standalone Financial Highlights

<b>Revenue</b> INR 1,631 Mn	<b>EBITDA</b> INR 529 Mn	<b>EBITDA Margin</b> 32.43%
<b>PAT</b> INR 423 Mn	<b>PAT Margin</b> 25.94%	<b>Diluted EPS</b> INR 3.74

## 9M-FY22 Standalone Financial Highlights

<b>Revenue</b> INR 4,637 Mn	<b>EBITDA</b> INR 1,314 Mn	<b>EBITDA Margin</b> 28.34%
<b>PAT</b> INR 1,007 Mn	<b>PAT Margin</b> 21.72%	<b>Diluted EPS</b> INR 8.90

## Broking, distribution & Trading:

- Revenue & EBIT have increased consistently on QoQ basis.

## Insurance:

- Revenue and EBIT increased against previous quarter due to uptick in vehicle sales in the festive season resulting in higher motor insurance premium.

## Financing:

- Revenue decreased due to decrease in average loan book size to INR 518 Cr. from 529 Cr. in the previous quarter. However, EBIT has increased due to lower impairment provisions.
- GNPA and NNPA reduced to 2.55% and 1.61% respectively from 2.90% & 2.20% in the previous quarter.



# Consolidated Quarterly Financial Performance

Particulars (INR Mn)	Q3-FY22	Q3-FY21	Y-o-Y	Q2-FY22	Q-o-Q
<b>Operational Income</b>	<b>2,865</b>	<b>2,359</b>	<b>21.4%</b>	<b>2,651</b>	<b>8.1%</b>
Total Expenses	2,214	1,907	16.1%	2,035	8.8%
<b>EBITDA</b>	<b>651</b>	<b>452</b>	<b>44.0%</b>	<b>616</b>	<b>5.7%</b>
<b><i>EBITDA Margins (%)</i></b>	<b>22.72%</b>	<b>19.16%</b>	<b>356 Bps</b>	<b>23.24%</b>	<b>(52) Bps</b>
Other Income	182	9	NA	88	NA
Depreciation	52	42	23.8%	47	10.6%
Interest	154	110	40.0%	138	11.6%
Profit (Loss) from Joint Venture	-	-	NA	-	NA
<b>PBT</b>	<b>627</b>	<b>309</b>	<b>NA</b>	<b>519</b>	<b>20.8%</b>
Tax	123	98	25.5%	113	8.8%
<b>Profit After tax</b>	<b>504</b>	<b>211</b>	<b>NA</b>	<b>406</b>	<b>24.1%</b>
<b><i>PAT Margins (%)</i></b>	<b>17.59%</b>	<b>8.94%</b>	<b>865 Bps</b>	<b>15.31%</b>	<b>228 Bps</b>
Other Comprehensive Income	(152)	(38)	NA	118	NA
<b>Total Comprehensive Income</b>	<b>352</b>	<b>173</b>	<b>NA</b>	<b>524</b>	<b>(32.8)%</b>
Basic & Diluted EPS (INR)	4.46	1.87	NA	3.59	24.2%

# Consolidated YTD Financial Performance

Particulars (INR Mn)	9M-FY22	9M-FY21	Y-o-Y
<b>Operational Income</b>	<b>7,824</b>	<b>6,327</b>	<b>23.7%</b>
Total Expenses	6,046	5,016	20.5%
<b>EBITDA</b>	<b>1,778</b>	<b>1,311</b>	<b>35.6%</b>
<b>EBITDA Margins (%)</b>	<b>22.72%</b>	<b>20.72%</b>	<b>200 Bps</b>
Other Income	288	60	NA
Depreciation	145	122	18.9%
Interest	415	287	44.6%
Profit (Loss) from Joint Venture	-	-	NA
<b>PBT</b>	<b>1,506</b>	<b>962</b>	<b>56.5%</b>
Tax	334	285	17.2%
<b>Profit After tax</b>	<b>1,172</b>	<b>677</b>	<b>73.1%</b>
<b>PAT Margins (%)</b>	<b>14.98%</b>	<b>10.70%</b>	<b>428 Bps</b>
Other Comprehensive Income	197	16	NA
<b>Total Comprehensive Income</b>	<b>1,369</b>	<b>693</b>	<b>97.5%</b>
Basic & Diluted EPS (INR)	10.36	5.98	73.2%

# Standalone Quarterly Financial Performance

Particulars (INR Mn)	Q3-FY22	Q3-FY21	Y-o-Y	Q2-FY22	Q-o-Q
<b>Operational Income</b>	<b>1,631</b>	<b>1,167</b>	<b>39.8%</b>	<b>1,602</b>	<b>1.8%</b>
Total Expenses	1,102	885	24.5%	1,161	(5.1)%
<b>EBITDA</b>	<b>529</b>	<b>282</b>	<b>87.6%</b>	<b>441</b>	<b>20.0%</b>
<b><i>EBITDA Margins (%)</i></b>	<b>32.43%</b>	<b>24.16%</b>	<b>827 Bps</b>	<b>27.53%</b>	<b>490 Bps</b>
Other Income	151	24	NA	148	2.0%
Depreciation	37	26	42.3%	34	8.8%
Interest	106	71	49.3%	85	24.7%
<b>PBT</b>	<b>537</b>	<b>209</b>	<b>NA</b>	<b>470</b>	<b>14.3%</b>
Tax	114	77	48%	91	25.3%
<b>Profit After tax</b>	<b>423</b>	<b>132</b>	<b>NA</b>	<b>379</b>	<b>11.6%</b>
<b><i>PAT Margins (%)</i></b>	<b>25.94%</b>	<b>11.31%</b>	<b>NA</b>	<b>23.66%</b>	<b>228 Bps</b>
Other Comprehensive Income	(154)	11	NA	122	NA
<b>Total Comprehensive Income</b>	<b>269</b>	<b>143</b>	<b>88.1%</b>	<b>501</b>	<b>(46.3)%</b>
Basic & Diluted EPS (INR)	3.74	1.16	NA	3.35	11.6%

# Standalone YTD Financial Performance

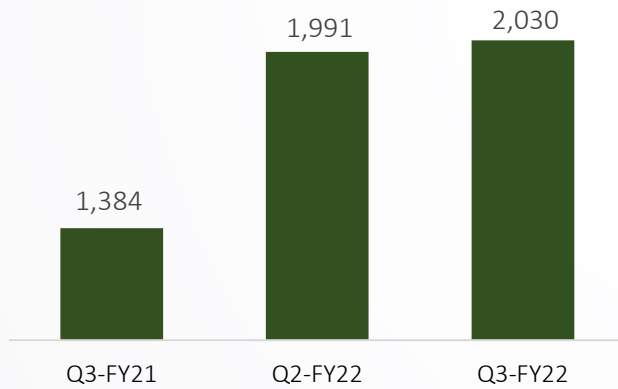
Particulars (INR Mn)	9M-FY22	9M-FY21	Y-o-Y
<b>Operational Income</b>	<b>4,637</b>	<b>3,438</b>	<b>34.9%</b>
Total Expenses	3,323	2,709	22.7%
<b>EBITDA</b>	<b>1,314</b>	<b>729</b>	<b>80.2%</b>
<b>EBITDA Margins (%)</b>	<b>28.34%</b>	<b>21.20%</b>	<b>714 Bps</b>
Other Income	335	121	NA
Depreciation	104	77	35.1%
Interest	266	190	40.0%
Profit (Loss) from Joint Venture	-	-	NA
<b>PBT</b>	<b>1,279</b>	<b>583</b>	<b>NA</b>
Tax	272	219	24.2%
<b>Profit After tax</b>	<b>1,007</b>	<b>364</b>	<b>NA</b>
<b>PAT Margins (%)</b>	<b>21.72%</b>	<b>10.59%</b>	<b>NA</b>
Other Comprehensive Income	160	35	NA
<b>Total Comprehensive Income</b>	<b>1,167</b>	<b>399</b>	<b>NA</b>
Basic & Diluted EPS (INR)	8.90	3.21	NA



# Consolidated Segmental Performance

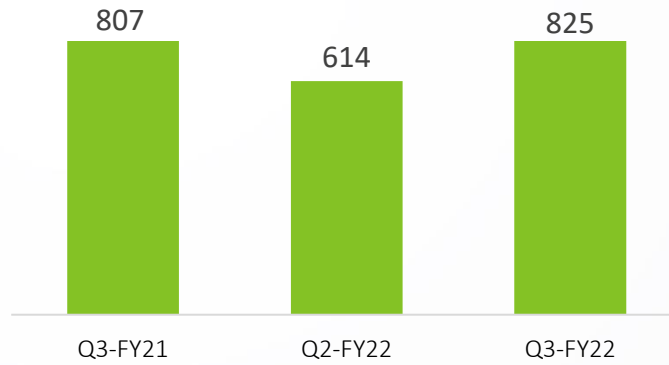
## BROKING, DISTRIBUTION & TRADING (INR MN)

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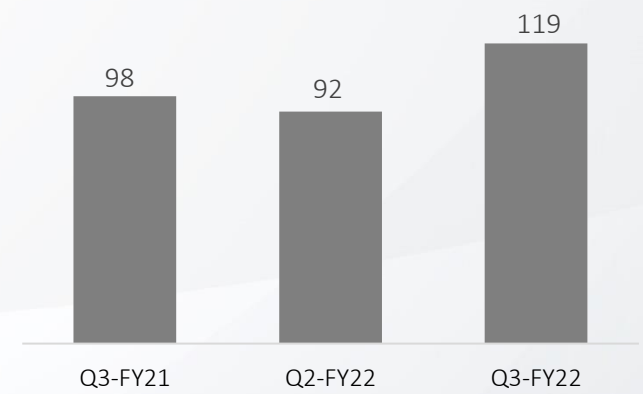
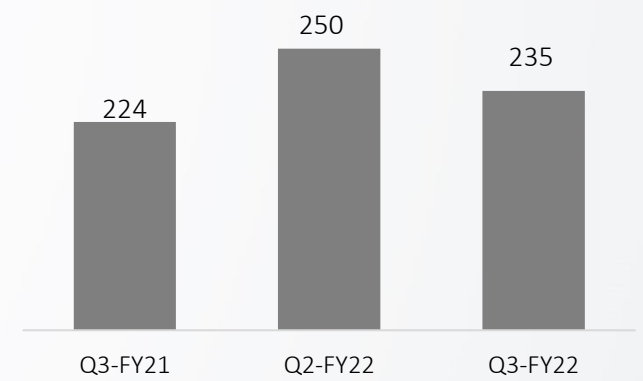
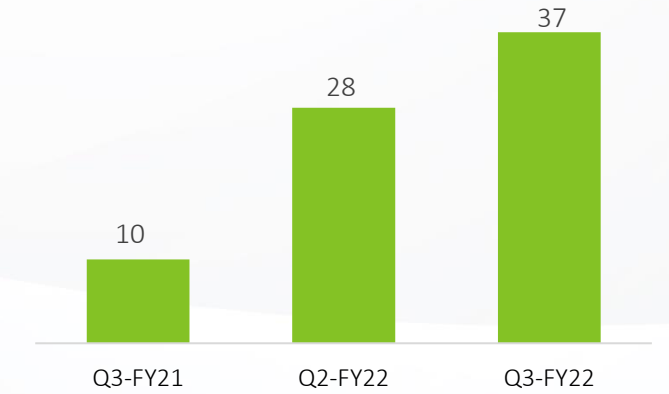
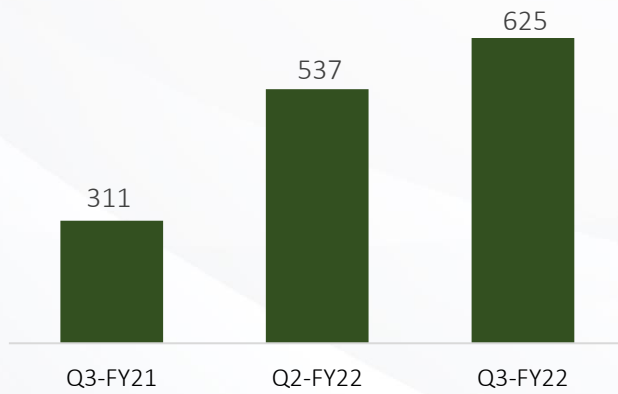


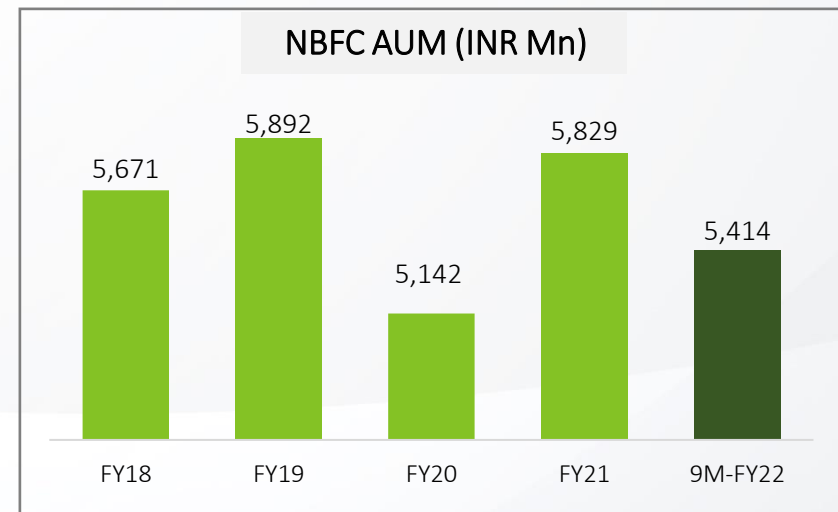
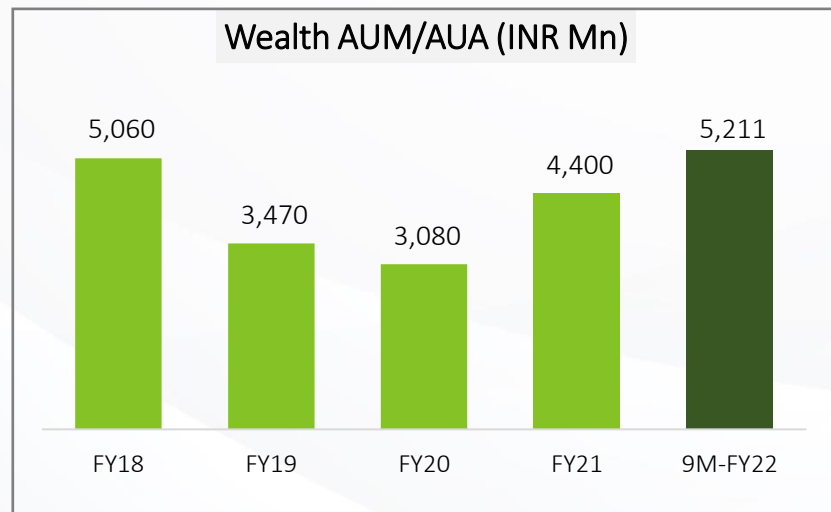
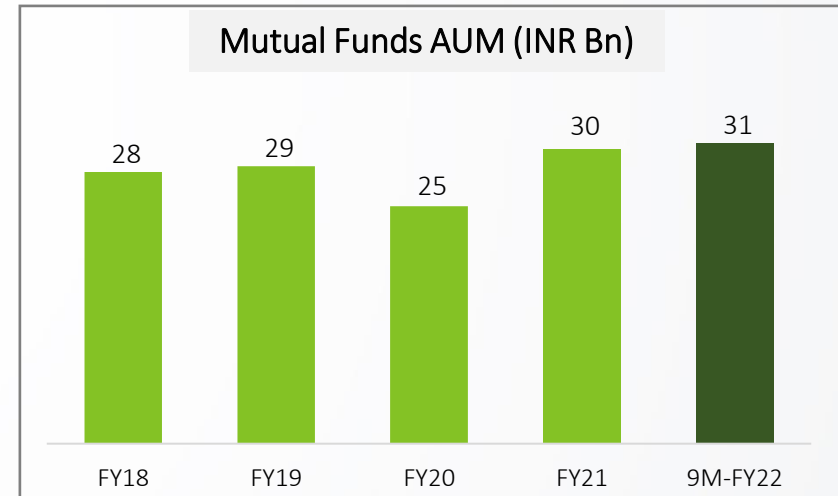
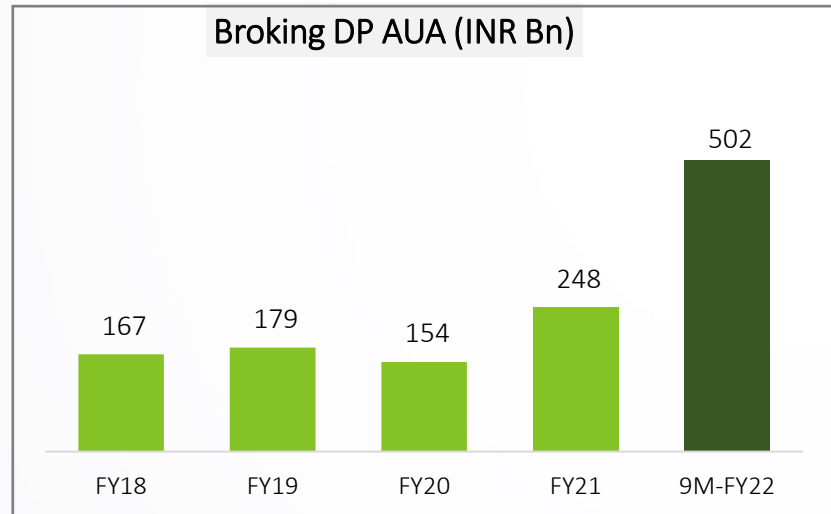
## INSURANCE BROKING (INR MN)

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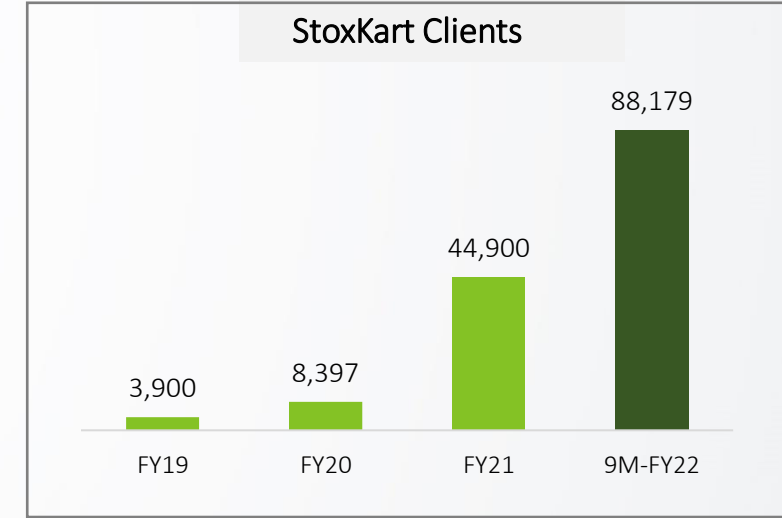
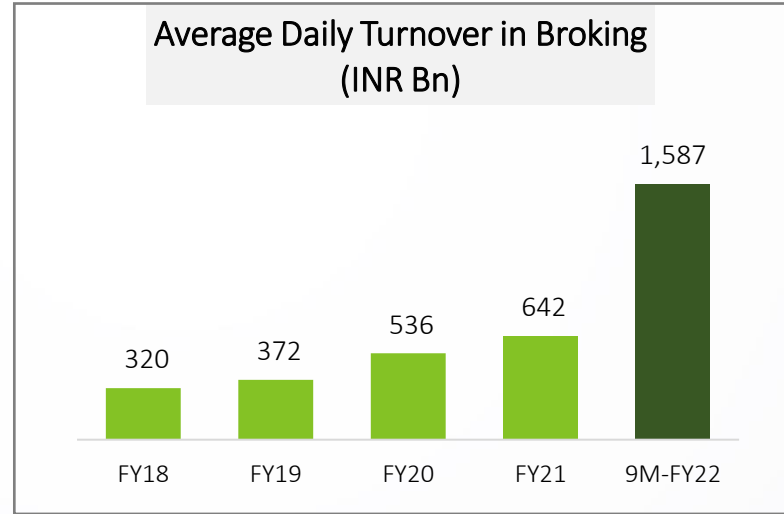
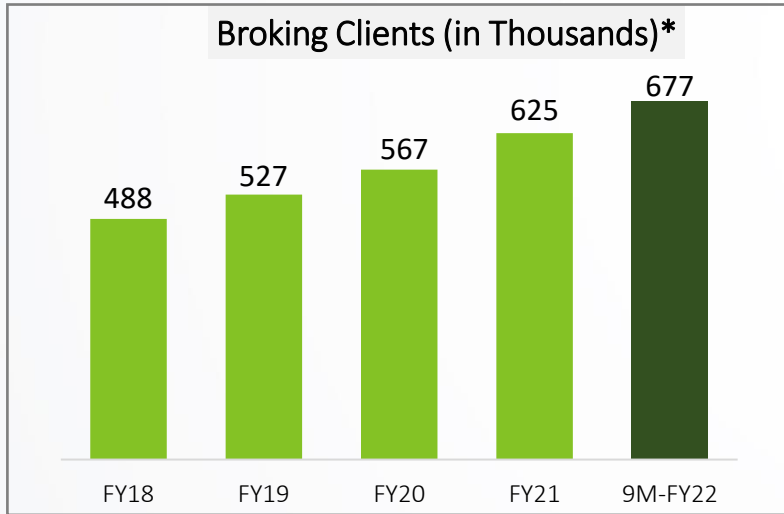


## FINANCING (INR MN)



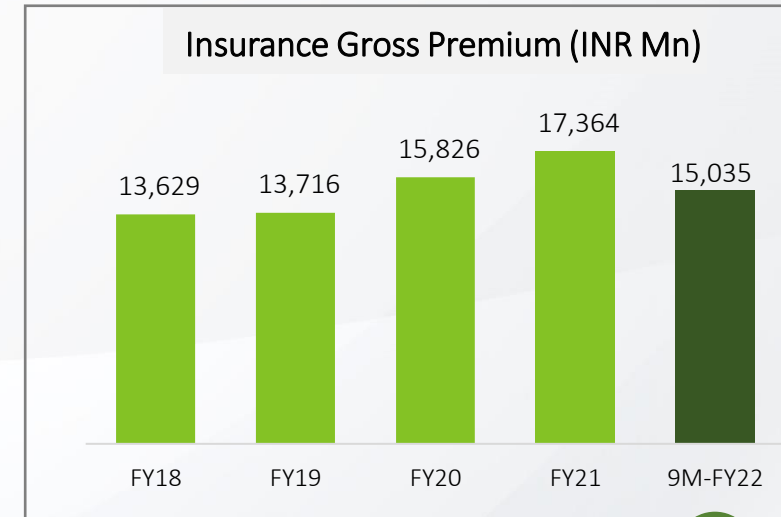
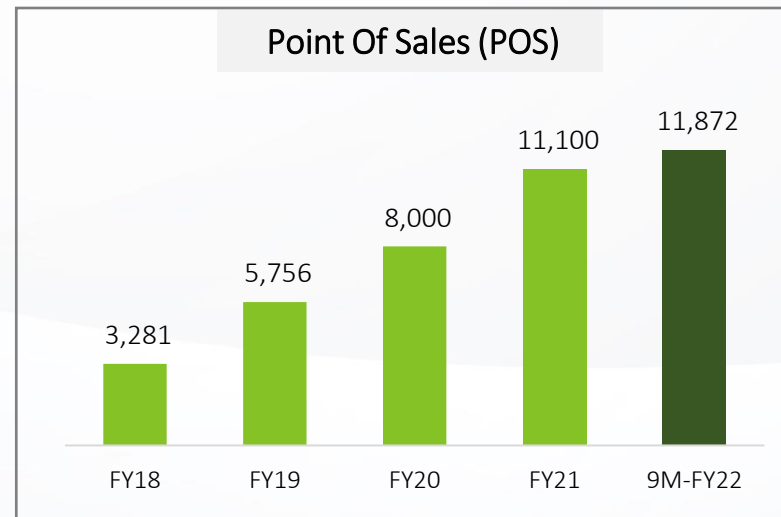
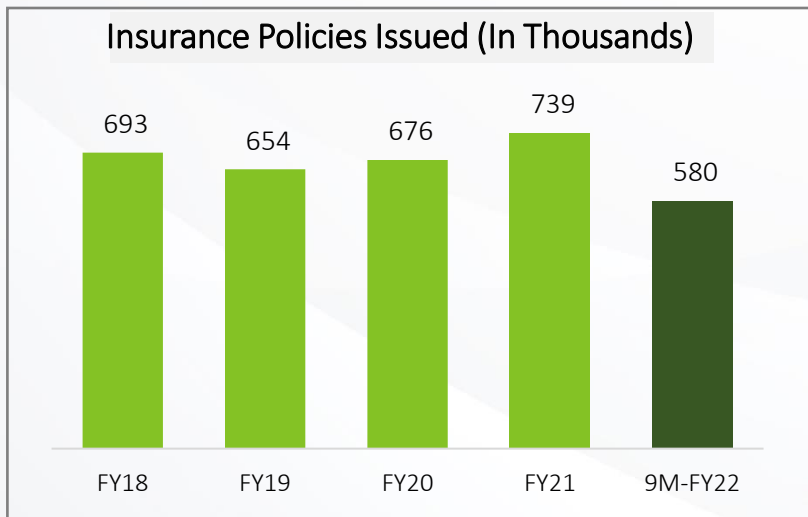


## Broking



\*Represents SMC Global Securities' clients only; exclusive of StoxKart clients.

## Insurance





Satisfied Customers  
~67,377+



Channel Partners  
240+



Employees  
181



Number of Lenders  
13



Branches  
7



Net Worth  
INR 3,524 Mn



Loan AUM  
INR 5,414 Mn



Cumulative Loans  
Disbursed  
INR 14 Bn+



NNPA %  
1.61%



ROTA %  
2.70%



Revenue  
INR 705 Mn



Total Borrowings/Leverage Ratio  
INR 2,449 Mn / 0.7x



Secured Loans %  
53%



OPEX-AUM  
3.90%



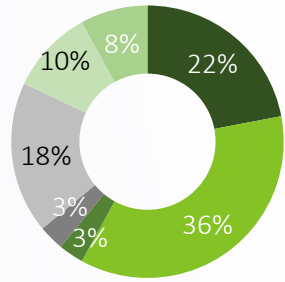
Cost of Borrowing % / NIM %  
9.11% / 10.80%



Credit Cost-ANR / PCR  
2.10% / 77%

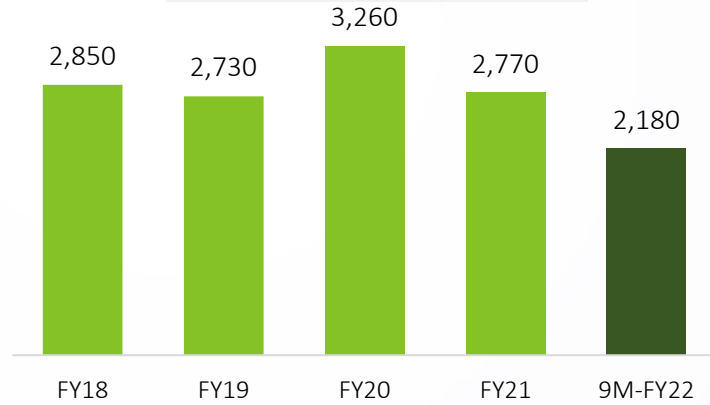


### Lending Portfolio

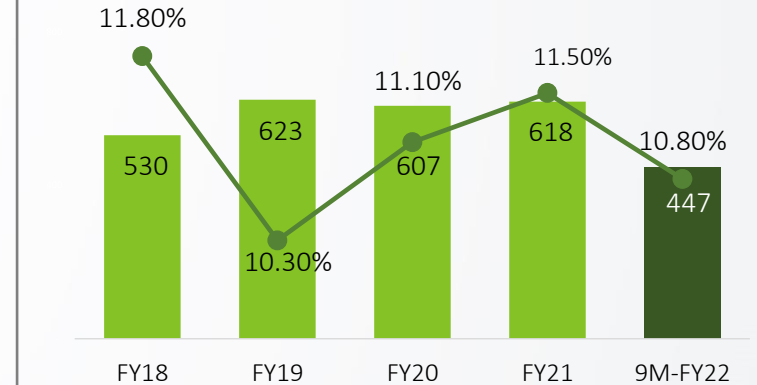


- SME-Loan Against Property (LAP)
- Consumer Durable Loans
- Onward Lending
- Direct Assignment
- SME-Working Capital Term Loan (WCTL)
- Capital Market Funding (CMF)
- SME-Asset Finance

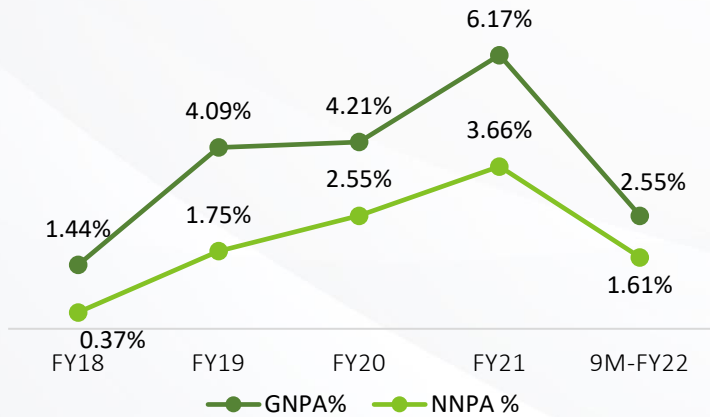
### Disbursements (INR Mn)



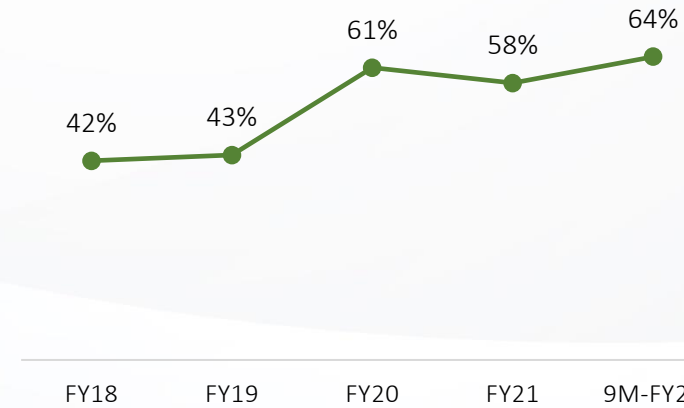
### NII (INR Mn) & NIM (%)



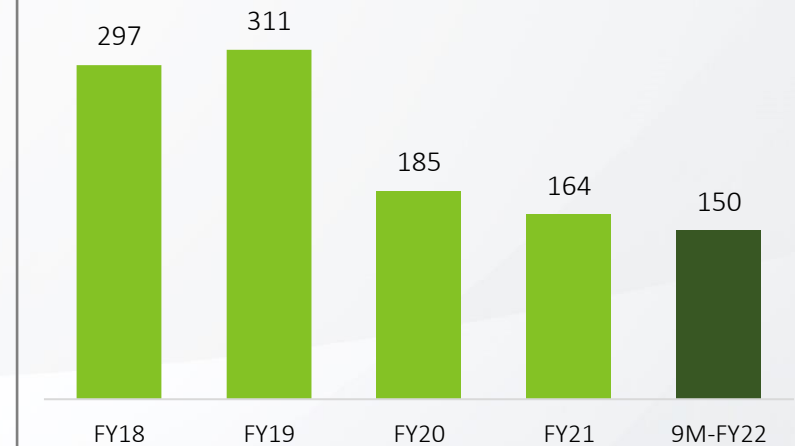
### GNPA % & NNPA %



### CRAR %



### PAT (INR Mn)



# Historical Consolidated Income Statement

Particulars (INR Mn)	FY19	FY20	FY21	9M-FY22
<b>Operational Income</b>	<b>7,528</b>	<b>7,785</b>	<b>8,929</b>	<b>7,824</b>
Total Expenses	5,944	6,599	7,060	6,046
<b>EBITDA</b>	<b>1,584</b>	<b>1,186</b>	<b>1,869</b>	<b>1,778</b>
<b>EBITDA Margins (%)</b>	<b>21.04%</b>	<b>15.23%</b>	<b>20.93%</b>	<b>22.72%</b>
Other Income	67	56	86	288
Depreciation	113	192	180	145
Interest	629	599	423	415
Profit (Loss) from Joint Venture	-	-	7	-
<b>PBT</b>	<b>909</b>	<b>451</b>	<b>1,359</b>	<b>1,506</b>
Tax	161	212	358	334
<b>Profit After tax</b>	<b>748</b>	<b>239</b>	<b>1,001</b>	<b>1,172</b>
<b>PAT Margins (%)</b>	<b>9.94%</b>	<b>3.07%</b>	<b>11.21%</b>	<b>14.98%</b>
Other Comprehensive Income	21	(63)	76	197
<b>Total Comprehensive Income</b>	<b>769</b>	<b>176</b>	<b>1,077</b>	<b>1,369</b>
Basic & Diluted EPS (INR)	6.61	2.11	8.85	10.36

# Historical Consolidated Balance Sheet

Particulars (INR Mn)	FY20	FY21	H1-FY22
<b>ASSETS</b>			
<b>Non-Financial Assets</b>			
Inventories	-	132	51
Current tax assets (net)	305	224	297
Deferred tax assets (net)	399	317	230
Assets held for sale	24	24	44
Property, plant and equipment	290	268	270
Capital work - in - progress	5	-	-
Right to use - Lease	389	350	344
Other intangible assets	16	17	16
Intangible work-in-progress	8	1	5
Other non-financial assets	178	242	290
<b>Sub-Total Non-Financial Assets</b>	<b>1,614</b>	<b>1,575</b>	<b>1,547</b>
<b>Financial Assets</b>			
Cash and cash equivalents (incl. Other Bank balance)	6,548	10,920	12,747
Receivables	2,783	2,938	3,696
Loans	4,995	5,721	5,538
Investments	857	1,171	1,945
Other financial assets	1,970	1,549	1,648
<b>Sub-Total Financial Assets</b>	<b>17,153</b>	<b>22,299</b>	<b>25,574</b>
<b>TOTAL ASSETS</b>	<b>18,767</b>	<b>23,874</b>	<b>27,121</b>

Particulars (INR Mn)	FY20	FY21	H1-FY22
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share Capital	226	226	226
Other Equity	6,588	7,501	8,427
Non-controlling interest	17	16	15
<b>Total Equity</b>	<b>6,831</b>	<b>7,743</b>	<b>8,668</b>
<b>Non-Financial Liabilities</b>			
Current tax liabilities (net)	5	15	45
Provisions	266	234	246
Other non-financial liabilities	116	170	165
<b>Sub-Total Non-Financial Liabilities</b>	<b>387</b>	<b>419</b>	<b>456</b>
<b>Current Liabilities</b>			
Trade Payables	4,350	4,291	6,491
Lease Liabilities	360	338	340
Debt Securities	46	783	788
Borrowings	1,801	3,801	1,974
Other Financial Liabilities	4,992	6,499	8,404
<b>Sub-Total Financial Liabilities</b>	<b>11,549</b>	<b>15,712</b>	<b>17,997</b>
<b>Sub-Total Liabilities</b>	<b>11,936</b>	<b>16,131</b>	<b>18,453</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>18,767</b>	<b>23,874</b>	<b>27,121</b>

# Historical Standalone Income Statement

Particulars (INR Mn)	FY19	FY20	FY21	9M-FY22
Operational Income	4,248	4,219	4,930	4,637
Total Expenses	3,627	3,588	3,759	3,323
EBITDA	621	631	1,171	1,314
<i>EBITDA Margins (%)</i>	<i>14.62%</i>	<i>14.96%</i>	<i>23.75%</i>	<i>28.34%</i>
Other Income	185	310	215	335
Depreciation	91	139	118	104
Interest	382	427	280	266
Profit (Loss) from Joint Venture	-	-	-	-
PBT	333	375	988	1,279
Tax	3	78	287	272
Profit After tax	330	297	701	1,007
<i>PAT Margins (%)</i>	<i>7.77%</i>	<i>7.04%</i>	<i>14.22%</i>	<i>21.72%</i>
Other Comprehensive Income	8	(61)	74	160
<b>Total Comprehensive Income</b>	<b>338</b>	<b>236</b>	<b>775</b>	<b>1,167</b>
Basic & Diluted EPS (INR)	2.92	2.63	6.20	8.90

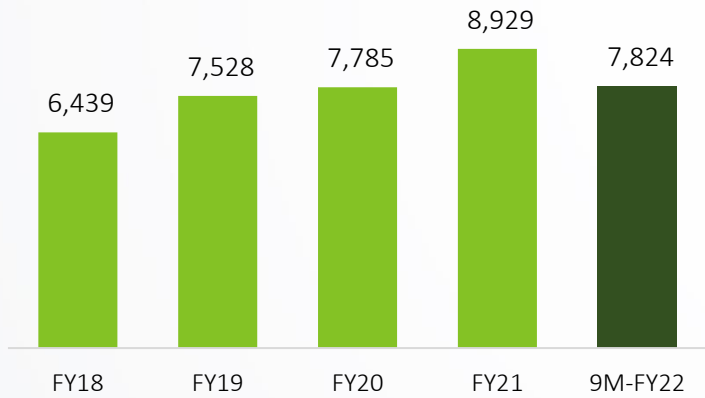
# Historical Standalone Balance Sheet

Particulars (INR Mn)	FY20	FY21	H1-FY22
<b>ASSETS</b>			
<b>Non-Financial Assets</b>			
Inventories	-	132	34
Current tax assets (net)	161	163	161
Deferred tax assets (net)	184	80	37
Property, plant and equipment	232	210	214
Right to use - Lease	243	264	263
Other intangible assets	9	8	9
Intangible work-in-progress	4	-	2
Other non-financial assets	109	137	148
<b>Sub-Total Non-financial Assets</b>	<b>942</b>	<b>994</b>	<b>868</b>
<b>Financial Assets</b>			
Cash and cash equivalent (incl. Other Bank balance)	5,622	10,361	12,100
Receivables	1,753	2,250	2,921
Loans	126	128	272
Investments	4,400	4,841	5,484
Other financial assets	1,310	831	1,064
<b>Sub-Total Financial Assets</b>	<b>13,211</b>	<b>18,411</b>	<b>21,841</b>
<b>TOTAL ASSETS</b>	<b>14,153</b>	<b>19,405</b>	<b>22,709</b>

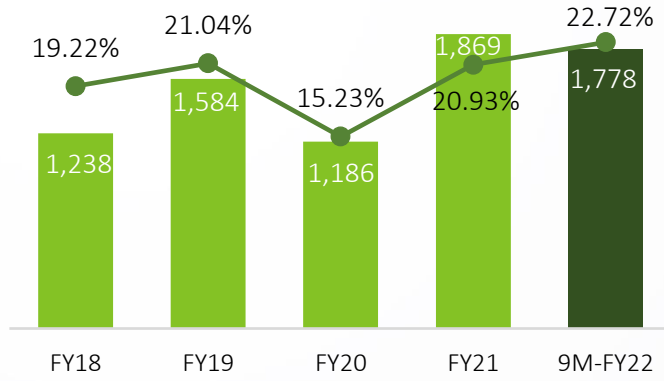
Particulars (INR Mn)	FY20	FY21	H1-FY22
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share Capital	226	226	226
Other Equity	5,877	6,488	7,296
<b>Total Equity</b>	<b>6,103</b>	<b>6,714</b>	<b>7,522</b>
<b>Non-Financial Liabilities</b>			
Current Tax Liabilities (net)	-	-	35
Provisions	135	128	139
Other non-financial liabilities	55	84	89
<b>Sub-Total Non-Financial Liabilities</b>	<b>190</b>	<b>212</b>	<b>263</b>
<b>Financial Liabilities</b>			
Trade Payables	2,974	3,779	6,264
Lease Liabilities	211	247	252
Debt Securities	37	-	-
Borrowings	615	2,381	629
Other Financial Liabilities	4,023	6,072	7,779
<b>Sub-Total Financial Liabilities</b>	<b>7,860</b>	<b>12,479</b>	<b>14,924</b>
<b>Sub-Total Liabilities</b>	<b>8,050</b>	<b>12,691</b>	<b>15,187</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>14,153</b>	<b>19,405</b>	<b>22,709</b>

# Historical Consolidated Financial Performance

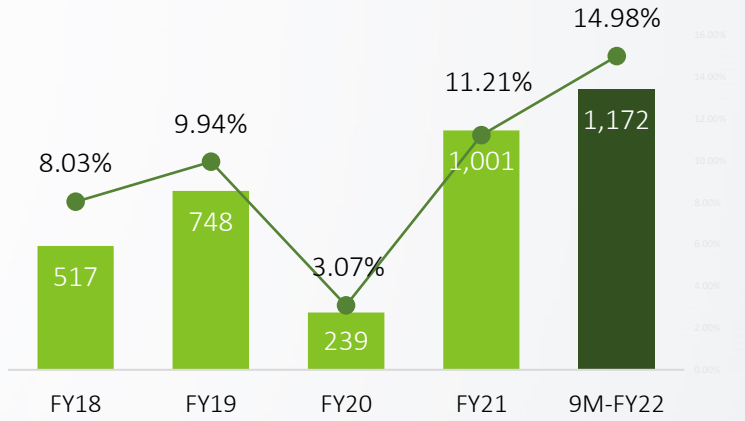
### Revenue (INR Mn)



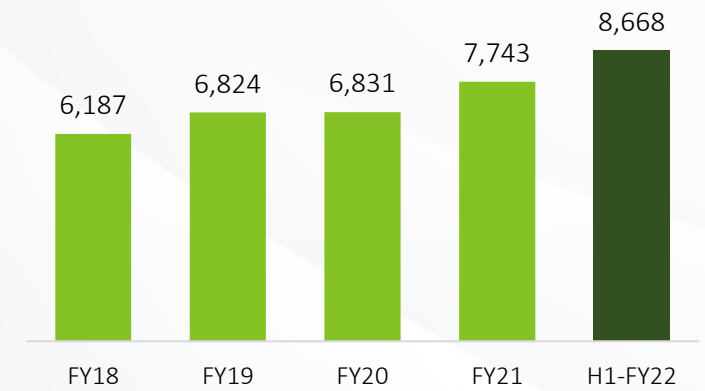
### EBITDA (INR MN) & EBITDA Margin (%)



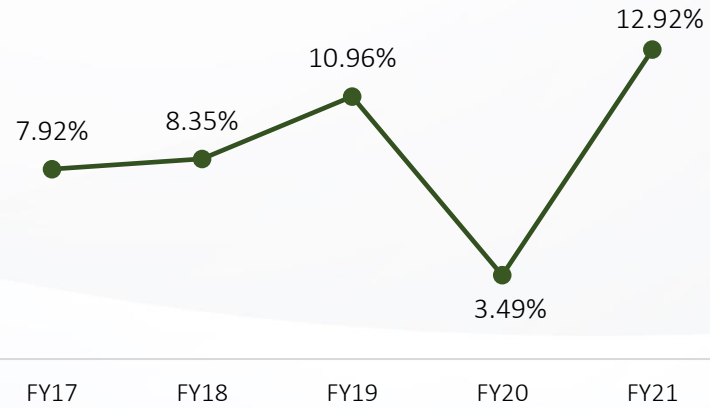
### PAT (INR MN) & PAT MARGIN (%)



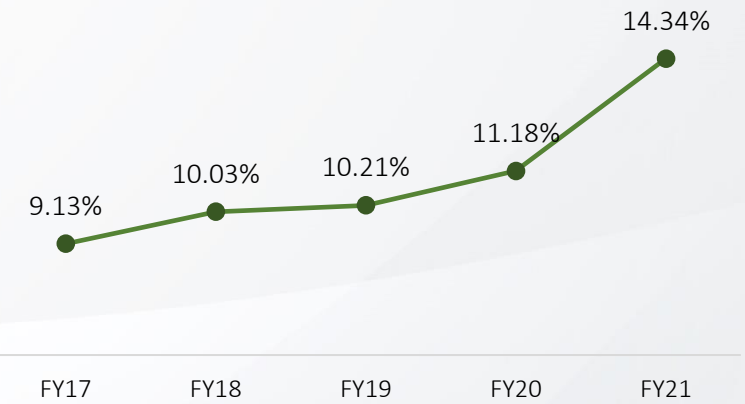
### Net Worth (INR Mn)



### ROE %

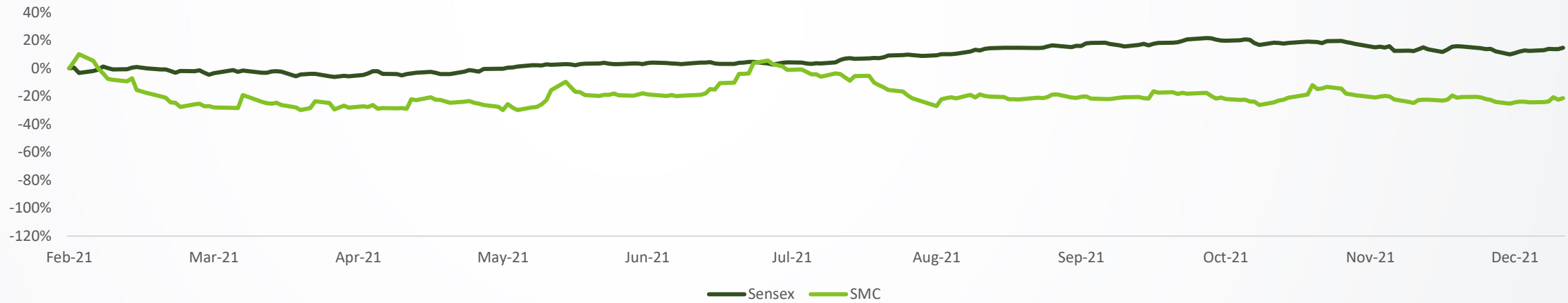


### ROCE %





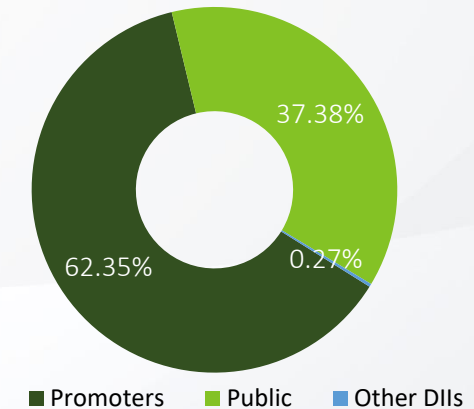
## Share Price Data as on 31<sup>st</sup> December, 2021



### Price Data as on 31<sup>th</sup> December, 2021

Face Value	2.0
CMP	75.6
52 Week H/L	109.9/65.0
Market Cap (INR Mn)	8,552.9
No. of Share outstanding (Mn)	113.1
Avg. Trading Volume ('000)	446.7
Avg. Net Turnover (INR Mn)	37.9

### Shareholding Pattern (as on 31<sup>st</sup> December 2021)



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**Mr. Anuj Sonpal, CEO**  
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