

7/Govt/SE-14
7th July, 2021

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers,
Dalai Street,
Mumbai - 400 001
Fax No.(022) 22722061,41, 39, 37

Scrip Code: 516030
Trading Symbol: YASHPAKKA

Dear Sir/Madam,

Sub: Intimation of Schedule of Conference Call under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015

Dear Sir/Madam,



In continuation of our letter date 5th July, 2021 pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 regarding a Conference Call for Analysts and Investors scheduled today i.e. Wednesday, 7th July, 2021 at 06:30 P.M. (IST) to discuss the quarter and Year ended 31st March, 2021 results of the Company with Mr. Ved Krishna, Vice Chairman, Mr. Jagdeep Hira, Managing Director and Mr. Jignesh Shah, Chief Financial Officer of the Company, kindly find attached herewith Investor Presentation to be made today.

Kindly take the above on your record and bring it to the notice of all concerned.

Thanking you,

Yours faithfully,

for Yash Pakka Limited

Bhavna Patel
Company Secretary & Compliance Officer

Encl: As above



ASH PAKKA

Packaging with a Soul

Investor Presentation Q4 2021

Who is Yash Pakka?

A Company deeply
committed to transforming
packaging to contribute
towards a cleaner planet

The Premise

SUMMARY

From a thriving kraft paper manufacturer to a sustainable packaging solutions provider by primarily using agri-residue

Point of Inflection

A vertically integrated player in sustainable and food service packaging

	Modest Start 1981	IPO on BSE 1992	Capacity Enhancement 1995	Follow-on Public offer 2005	Pulp Moulding Project 2016	2022																								
Products	<ul style="list-style-type: none"> Low grammage kraft paper 	<ul style="list-style-type: none"> Low grammage kraft paper 	<ul style="list-style-type: none"> Low grammage kraft paper 	<ul style="list-style-type: none"> Low grammage kraft paper 	<ul style="list-style-type: none"> Low grammage kraft paper Poster paper Investment towards Pulp Moulding Sugar cane pulp sale 	<ul style="list-style-type: none"> Low grammages kraft paper Poster Paper Specialised value added products <ul style="list-style-type: none"> Compostable flexible packaging Greace proof paper Biodegradable tableware 																								
Capacity	<ul style="list-style-type: none"> 1,940 tons 	<ul style="list-style-type: none"> 10,000 tons 	<ul style="list-style-type: none"> 16,000 tons 2.5 MW power plant 	<ul style="list-style-type: none"> 39,100 tons 2.5 MW + 6.0 MW power plant 42,900 tons pulp plant 47,850 Caustic Recovery Plant 	<ul style="list-style-type: none"> 39,100 tons 2.5 MW + 6.0 MW power plant 42,900 tons pulp plant 47,850 Caustic Recovery Plant 3,750 tons pulp mould line 6,600 tons pulp drying line 	<table border="1"> <tr> <td>Paper Plant</td> <td>63,000 tons</td> </tr> <tr> <td colspan="2">Includes kraft, poster, and glassine</td> </tr> <tr> <td>Tableware:</td> <td>5,343 tons</td> </tr> <tr> <td colspan="2">Also, additional capacity through outsourcing model</td> </tr> <tr> <td>Power Plant</td> <td>15 MW</td> </tr> <tr> <td colspan="2">Biomass plant uses paddy husk, pith as fuel</td> </tr> <tr> <td>Pulp Plant</td> <td>42,900 tones</td> </tr> <tr> <td colspan="2">Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp</td> </tr> <tr> <td>Caustic Recovery</td> <td>47,850 tons</td> </tr> <tr> <td colspan="2">Above average recovery</td> </tr> <tr> <td>ETP and others</td> <td>Top grade</td> </tr> <tr> <td colspan="2">Multiple measures in the plant to stay green</td> </tr> </table>	Paper Plant	63,000 tons	Includes kraft, poster, and glassine		Tableware:	5,343 tons	Also, additional capacity through outsourcing model		Power Plant	15 MW	Biomass plant uses paddy husk, pith as fuel		Pulp Plant	42,900 tones	Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp		Caustic Recovery	47,850 tons	Above average recovery		ETP and others	Top grade	Multiple measures in the plant to stay green	
Paper Plant	63,000 tons																													
Includes kraft, poster, and glassine																														
Tableware:	5,343 tons																													
Also, additional capacity through outsourcing model																														
Power Plant	15 MW																													
Biomass plant uses paddy husk, pith as fuel																														
Pulp Plant	42,900 tones																													
Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp																														
Caustic Recovery	47,850 tons																													
Above average recovery																														
ETP and others	Top grade																													
Multiple measures in the plant to stay green																														
Funding	•INR 2.5 mn	•INR 31.5 mn		•INR 283.3 mn	•INR 500 mn																									
Revenues		•INR 77.3 mn	•INR 150.45 mn	•INR 275 mn	•INR 1,730 mn																									

Recap

Global leadership in sustainable packaging alternates

Tonnage in MT			Goal 2025			Amount in INR		
Moulded Products			Paper for Bags			Compostable Flexible Packaging		
Tonnage	Turnover	Profit	Tonnage	Turnover	Profit	Tonnage	Turnover	Profit
30,000	5 bn	1 bn	80,000	5.6 bn	840 mn	16,500	3 bn	600 mn
Total			1,26,500	13.60 bn	2.4 bn			

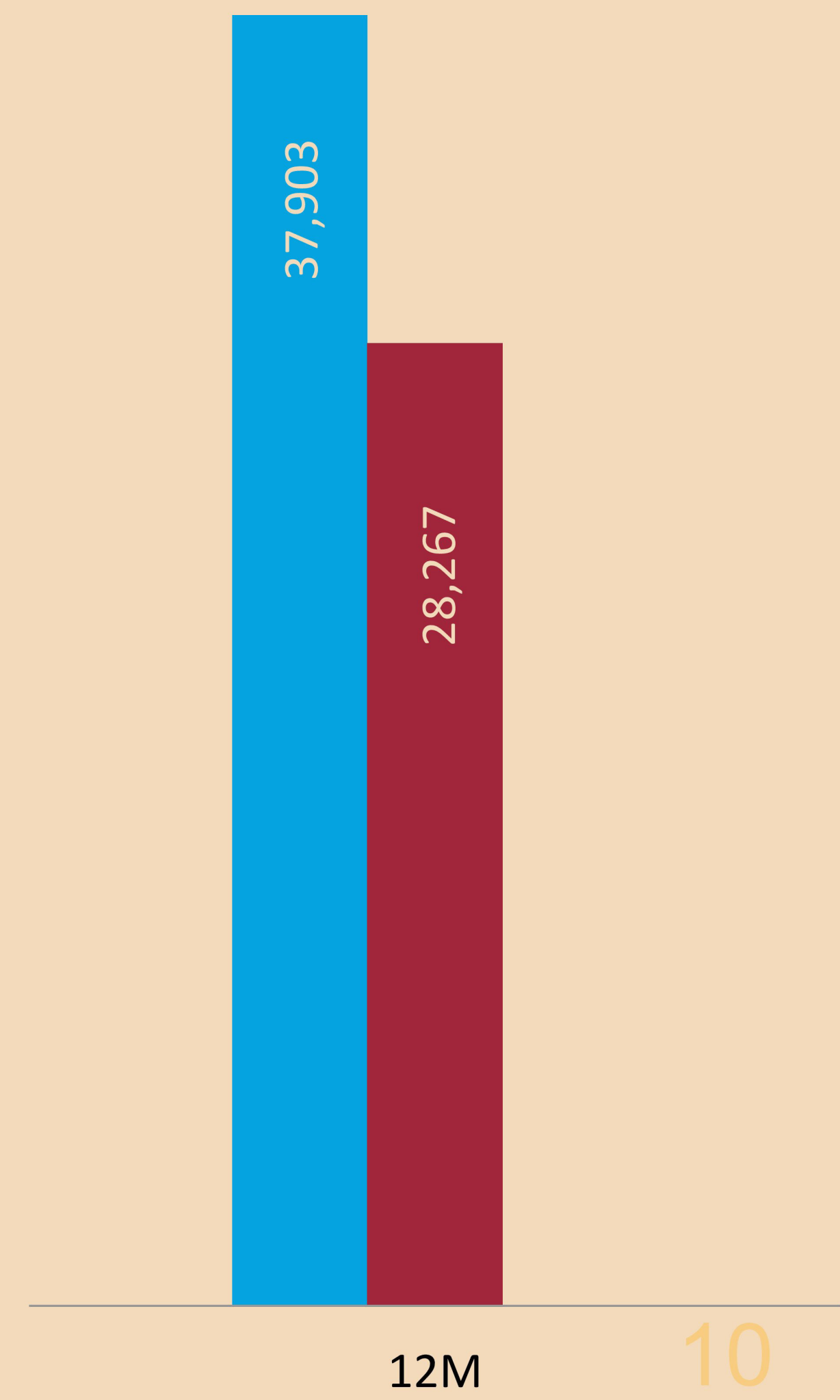
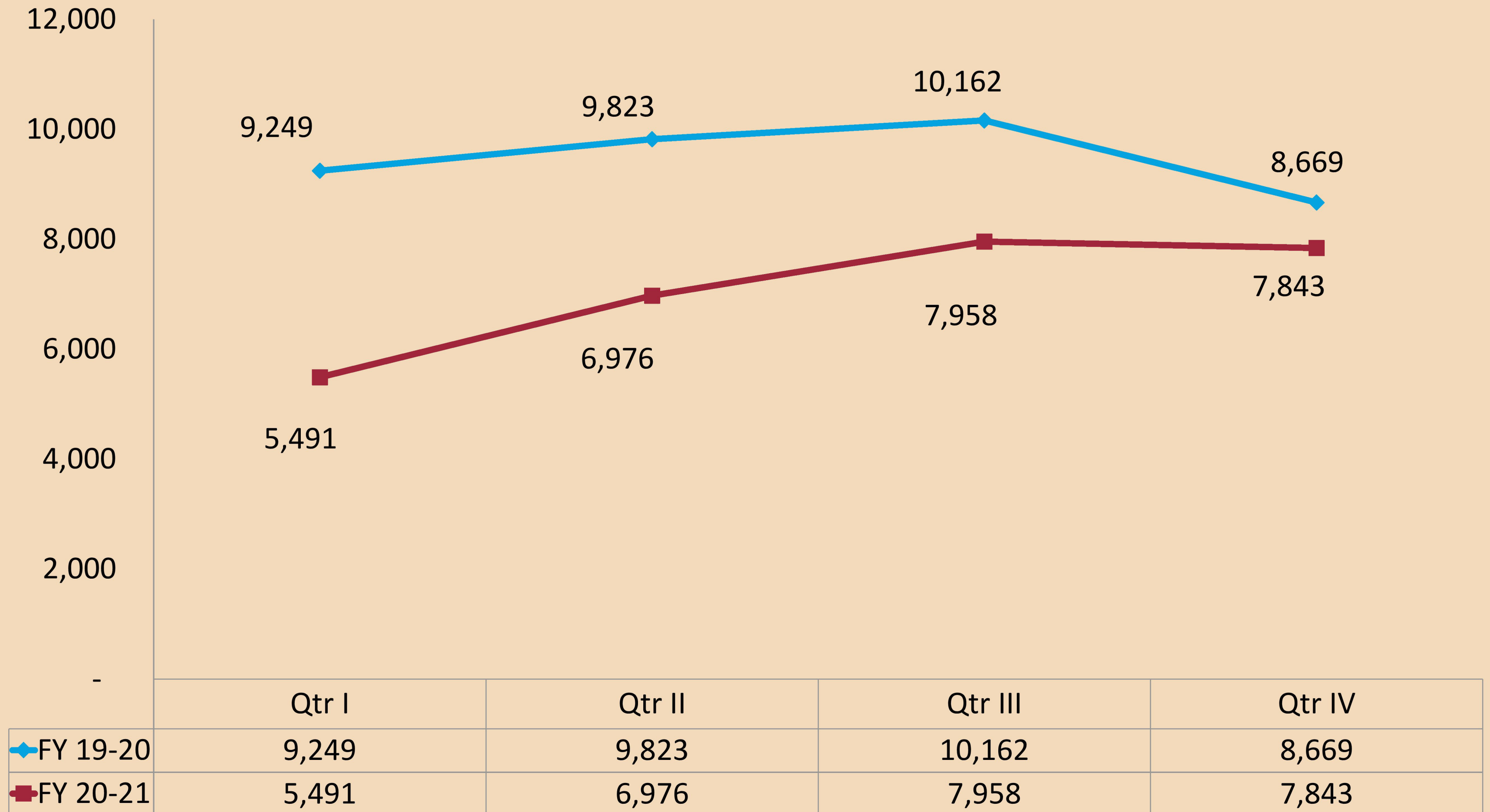
How was the year – and the way forward

- Covid-19 a Challenge to Mankind
- Business Impacted due to lock down and Shut Downs (56 Days Production Loss in last year)
- Initial Quarter of the year Business remained weak (Lower off take and Price Impacts)
- Q3 and Q4: things moved towards normalcy
- Top line and Bottom line both impacted but silver lining – Company was EBIDTA , PAT and Cash Flow positive in the difficult time
- **Expect a good Q1 21-22 and entire year – Markets has improved in our segment**
- **Export sales improving**

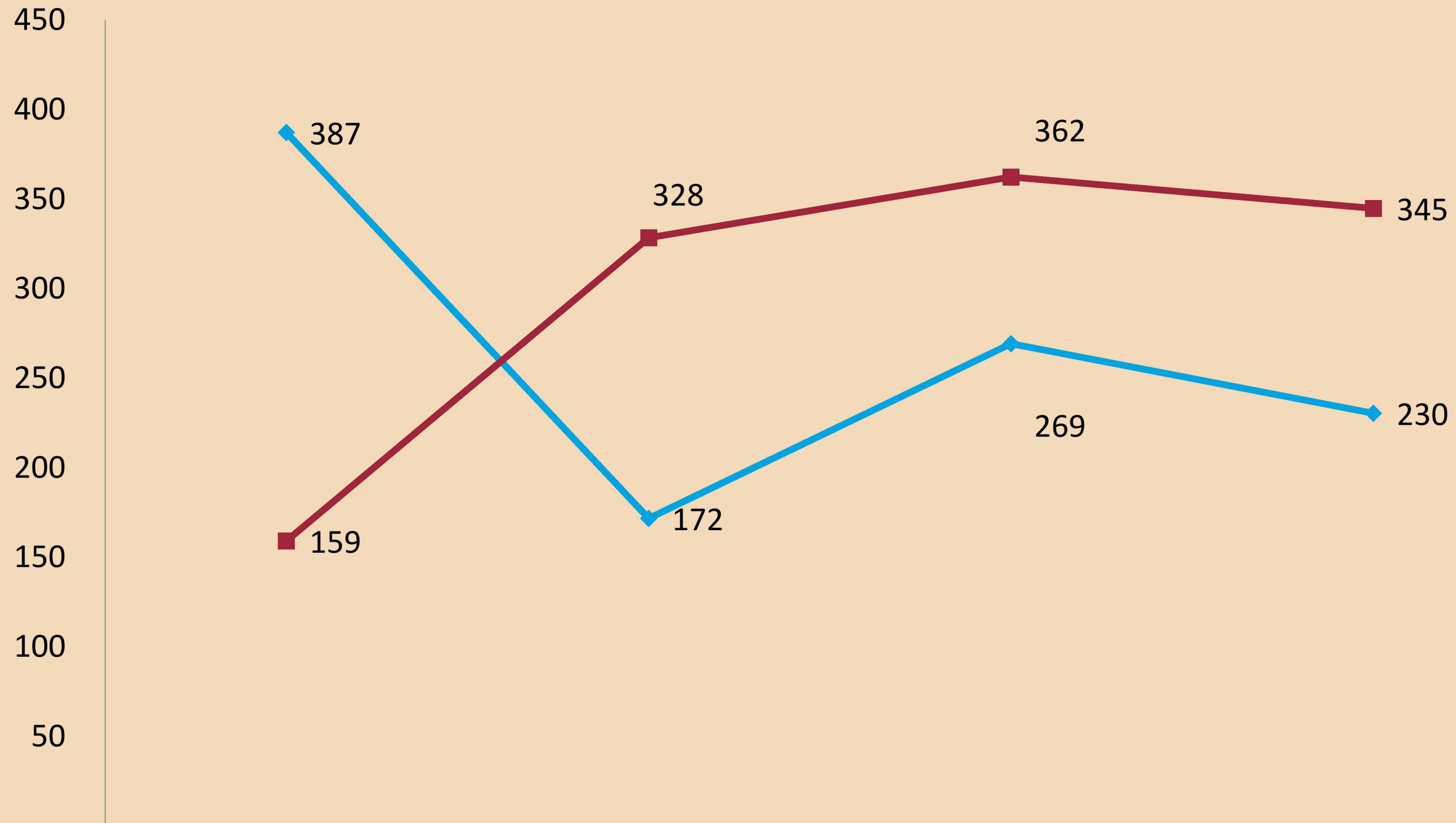
Key Updated

- Established a US Subsidiary for GCA and Innovations (Ved Krishna to personally look into US Operations)
- **Expansion Project under re-consideration : Investment in Paper , Infra and Molded Segment**
- **Expansion in paper is for flexible packaging and grease proof paper**
- Means of Finance : Equity + Debt (Impact Investment explored)
- Merger -Yash Compostable : NCLT order delayed due to Covid

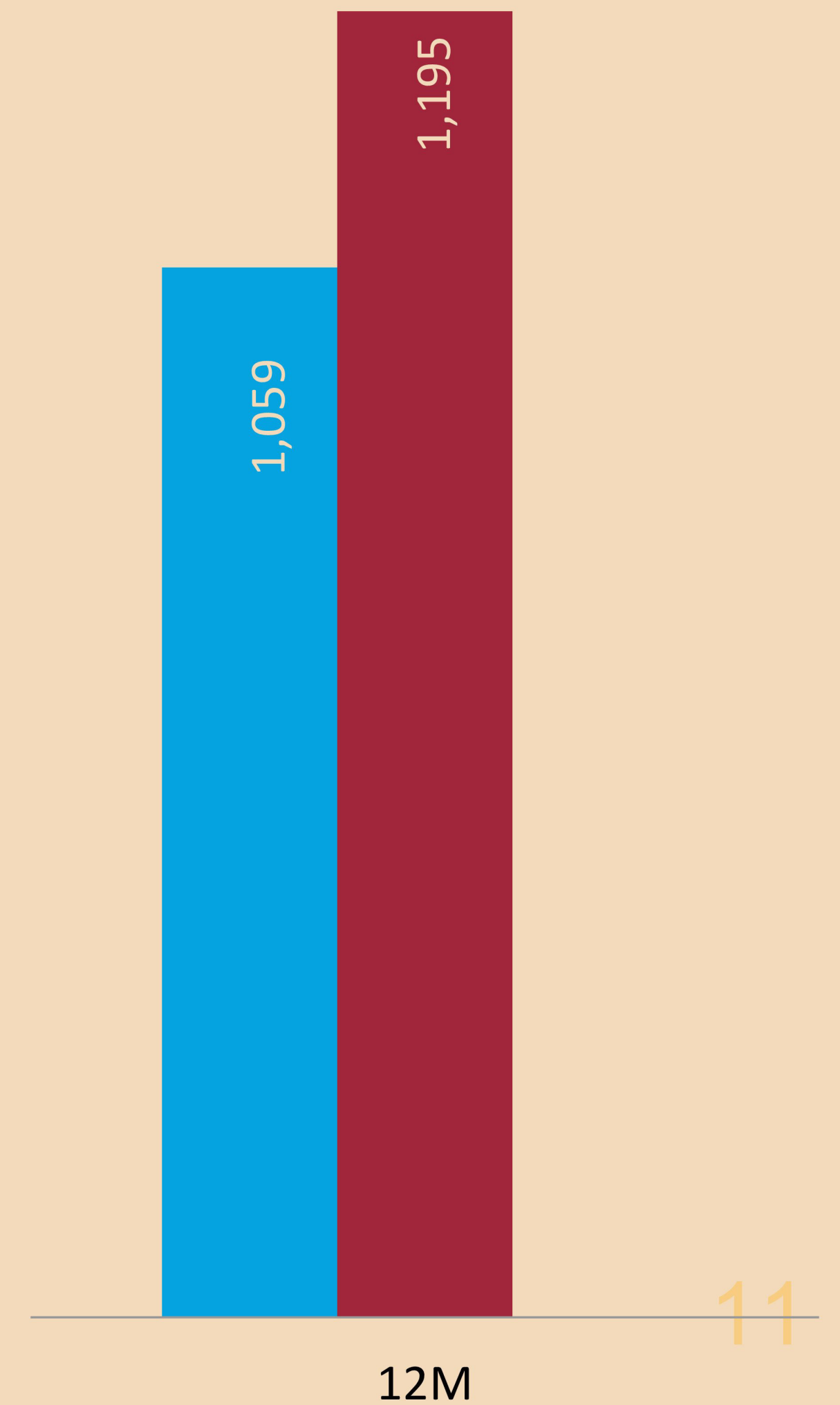
Qtr.-wise Production : Paper (In MT)



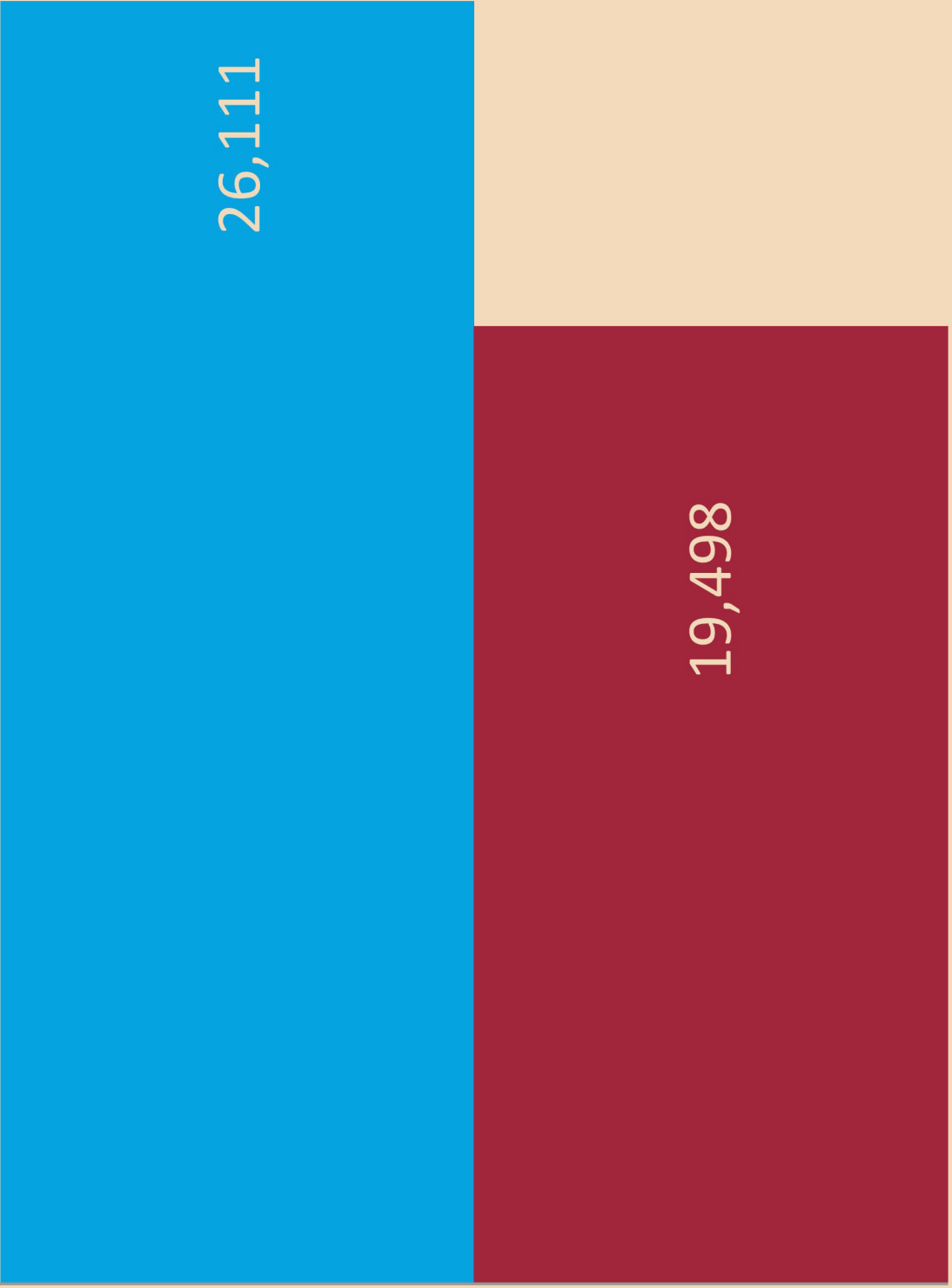
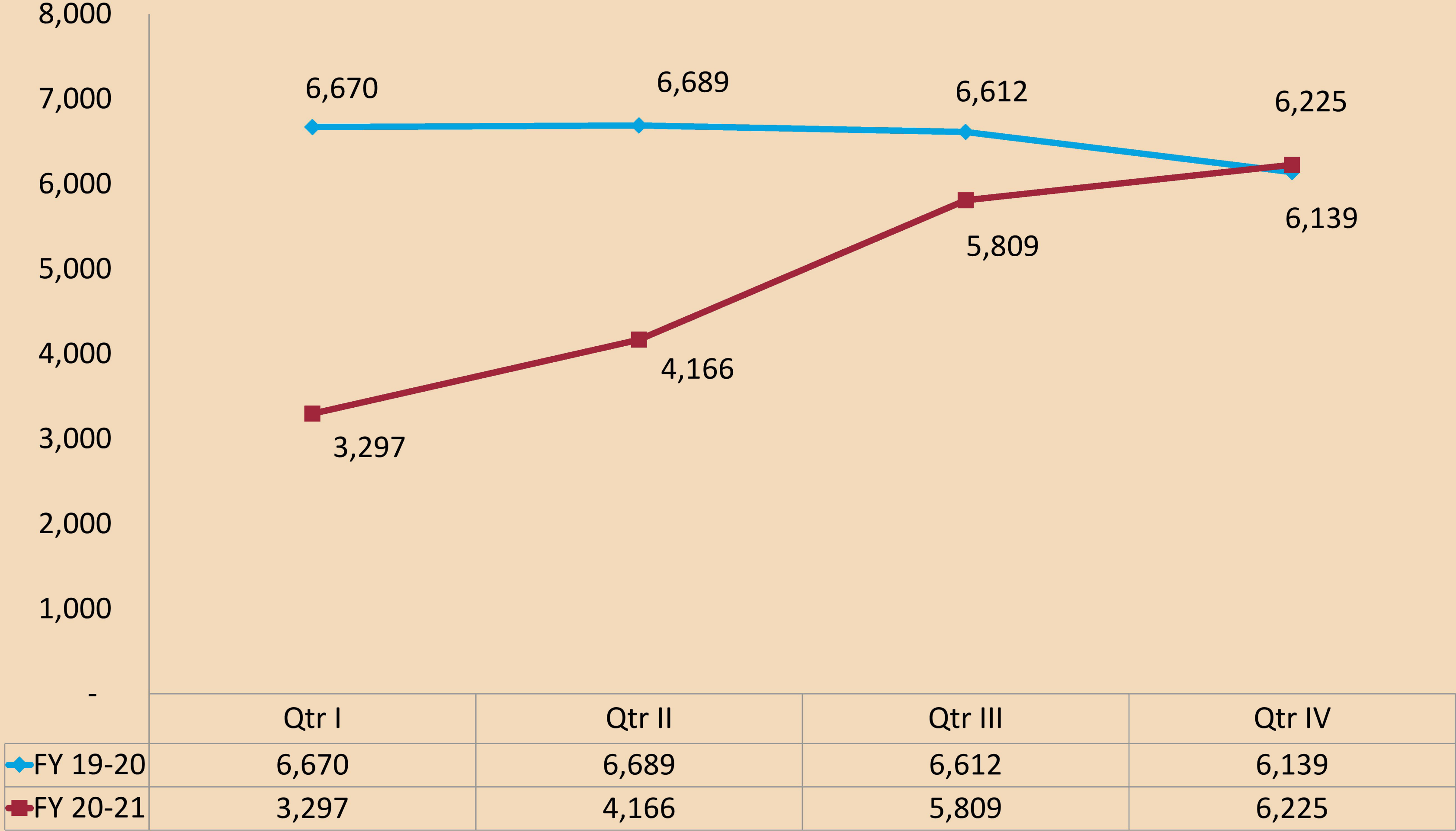
Qtr.-wise Production : Moulded Products (In MT)



	Qtr I	Qtr II	Qtr III	Qtr IV
FY 19-20	387	172	269	230
FY 20-21	159	328	362	345



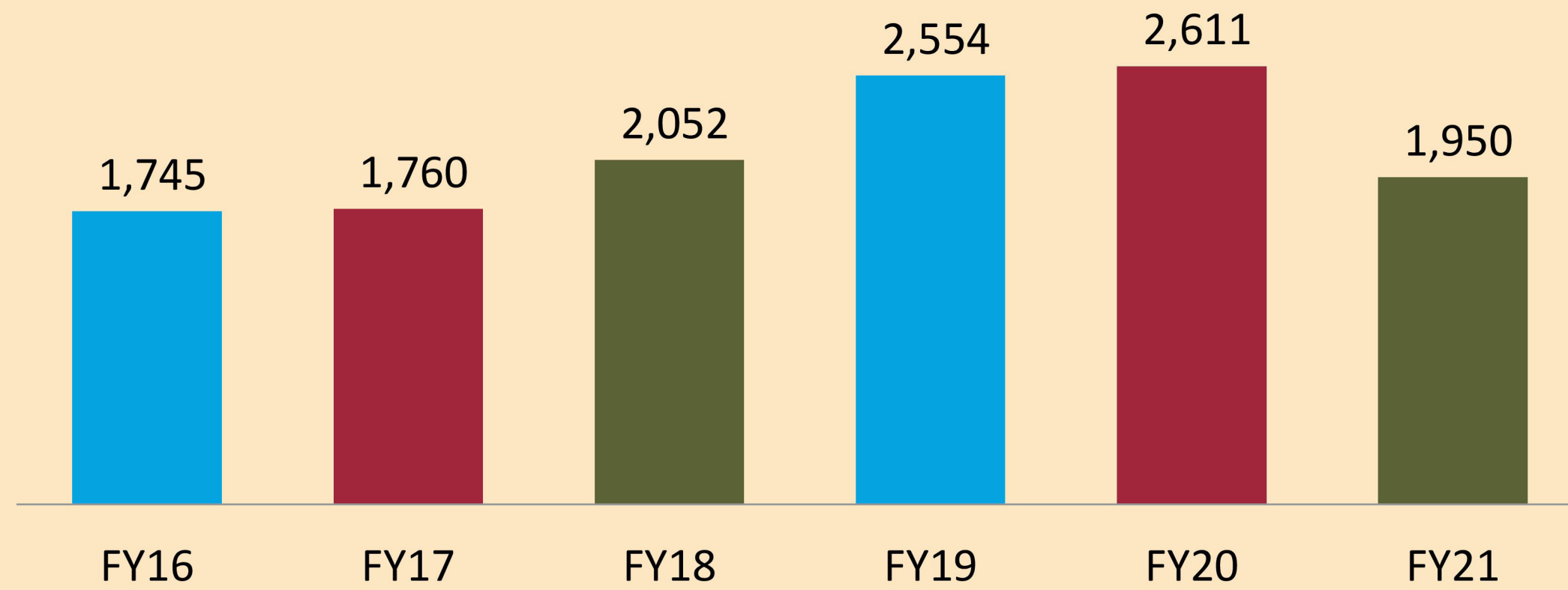
Total Revenue (In Lacs)



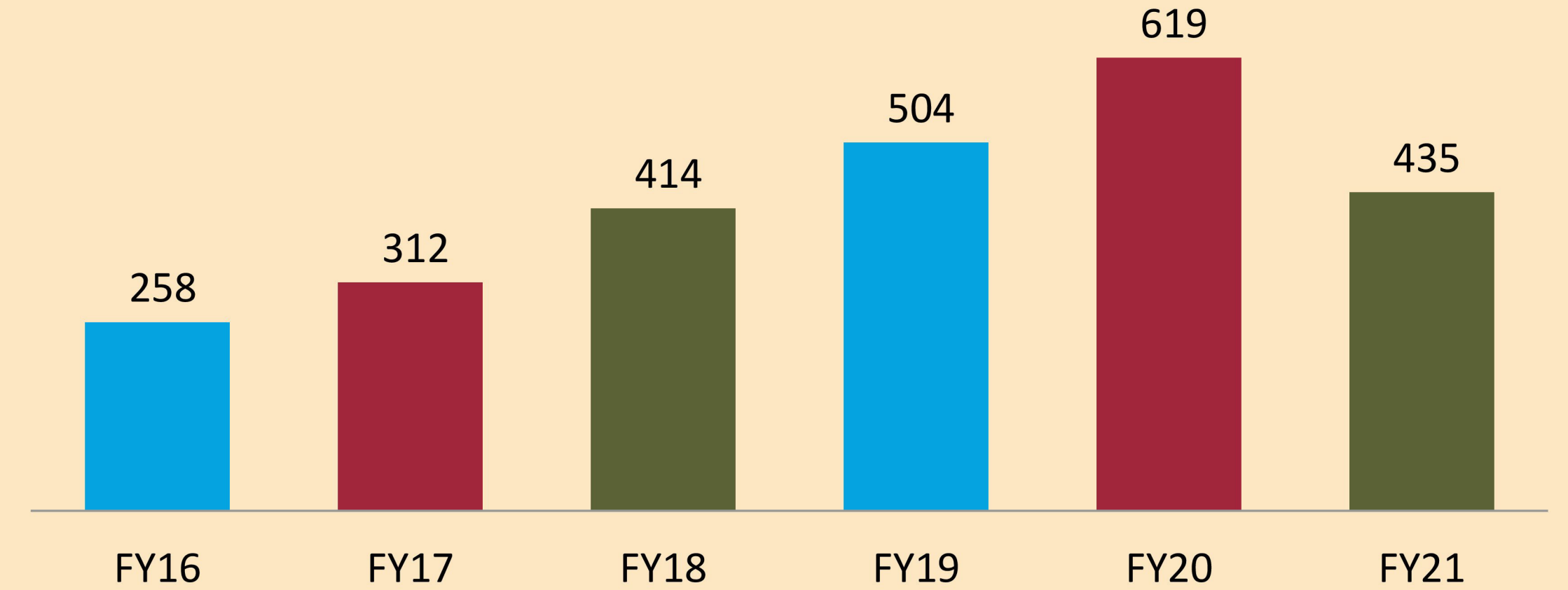
12M

Our Growth

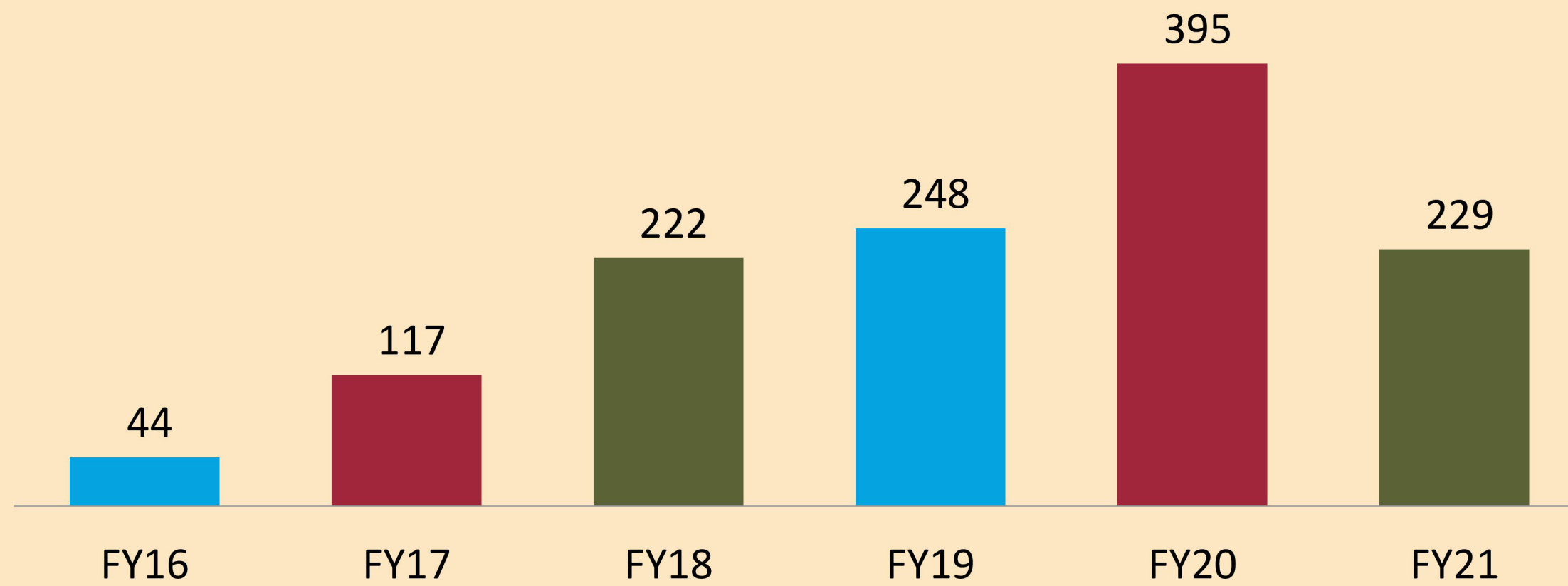
Revenue (INR in M)



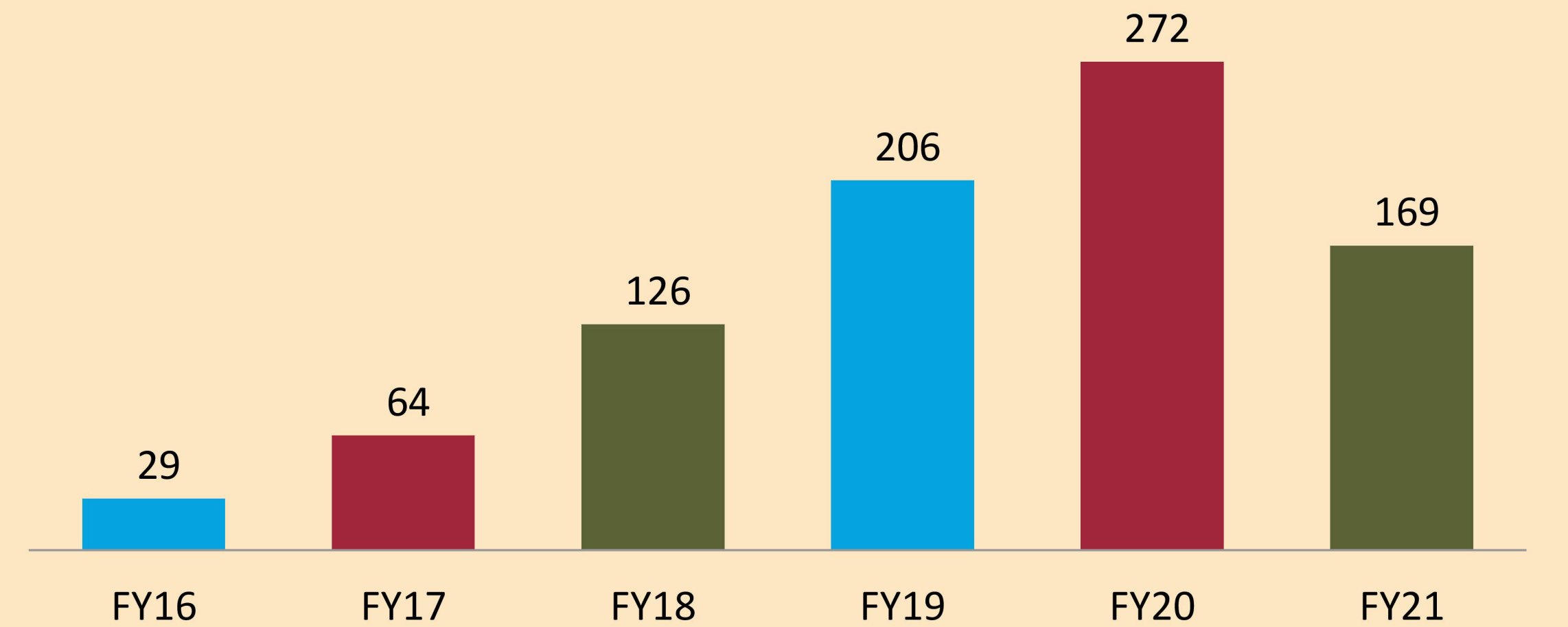
EBIDTA (INR in M)



PBT (INR in M)



PAT (INR in M)



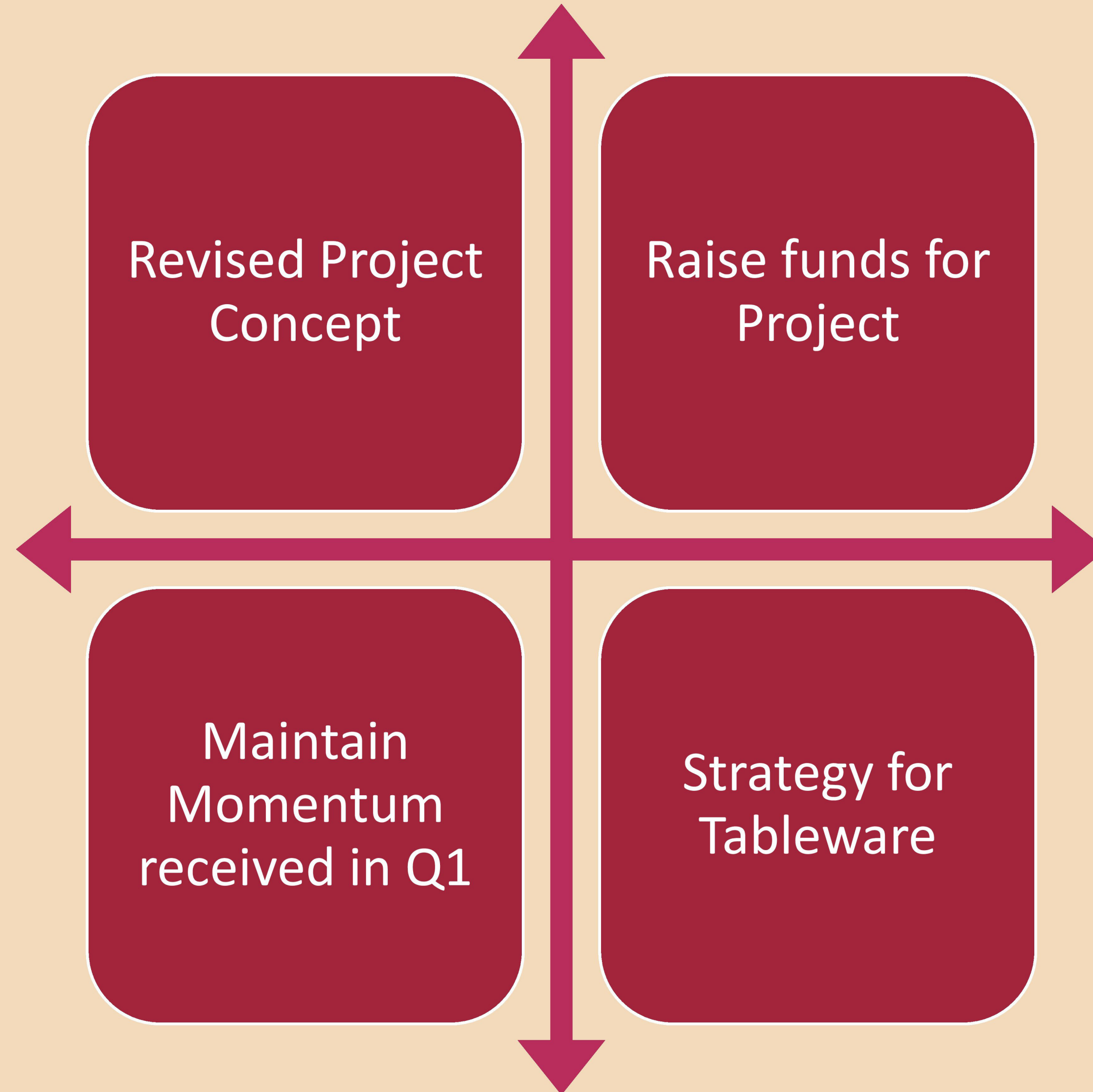
Financials Q4 and FY 2021

Statement of Audited Financial Results for the quarter and year ended 31st March, 2021						
(Rs. In lakhs)						
Sr No.	Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended	Year ended
		31.03.2021	31.12.2020	31.03.2020	31.03.2021	31.03.2020
		Audited	Reviewed	Audited	Audited	Audited
1	Income					
	(a) Revenue from Operations	5,886.75	5,216.59	5,591.71	18,365.09	25,238.68
	(b) Other Income	338.61	592.42	547.73	1,132.87	871.82
	Total Income	6,225.36	5,809.01	6,139.44	19,497.96	26,110.50
2	Expenses					
	(a) Cost of materials consumed	2,045.52	2,045.36	2,335.31	7,009.69	10,175.01
	(b) Purchase of stock-in-trade	(0.01)	-	0.76	3.87	3.25
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	531.74	84.69	(142.40)	157.37	-59.47
	(d) Employee Benefits expenses	704.18	841.29	656.12	2,794.32	2,667.06
	(e) Finance Costs	297.59	260.45	298.73	1,094.53	1,261.40
	(f) Depreciation and Amortisation expense	239.47	244.32	287.93	965.93	975.95
	(g) Power and Fuel	653.86	796.38	759.88	2,758.13	4,162.87
	(h) Other expenses	886.76	724.76	1,011.42	2,421.00	2,970.59
	Total Expenses	5,359.11	4,997.25	5,207.75	17,204.84	22,156.66
3	Profit/ (Loss) before tax [1-2]	866.25	811.76	931.69	2,293.12	3,953.84
4	Tax Expense					
	Current	157.92	143.10	186.15	411.50	714.48
	Deferred	37.33	99.72	119.34	209.51	477.53
5	Profit/ (Loss) for the year [3-4]	671.00	568.94	626.20	1,672.11	2,761.83
6	Other Comprehensive income	10.78%	9.79%	10.20%	8.58%	10.58%
	Items that will not be reclassified to profit or loss					
	(i) remeasurements of defined benefit plans	30.02	(0.25)	(25.08)	31.91	(62.69)
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(8.74)	0.07	24.83	(9.29)	18.26
	Total Other Comprehensive Income	21.28	(0.18)	(0.25)	22.62	(44.43)
7	Total Comprehensive Income for the year [5+6]	692.28	568.76	625.95	1,694.73	2,717.40
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,524.00	3,524.00	3,524.00	3,524.00	3,524.00
9	Earnings per share (FV per share Rs. 10/- each)					
	(a) Basic (Rs)	1.90	1.61	1.78	4.74	7.84
	(b) Diluted (Rs)	1.90	1.61	1.78	4.74	7.84

Segment Results

Segment wise Revenue, Results, Assets and Liabilities						
Sr No.	Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended	Year ended
		31.03.2021	31.12.2020	31.03.2020	31.03.2021	31.03.2020
		Audited	Reviewed	Audited	Audited	Audited
(Rs. In lakhs)						
1	Segment Revenue (Sales and Other income)					
	- Paper & Pulp	5,410.56	4,847.43	5,245.21	17,150.84	23,736.76
	- Moulded Products	814.80	961.58	894.23	2,347.12	2,373.74
	Sub-total	6,225.36	5,809.01	6,139.44	19,497.96	26,110.50
	Less: Unallocable Revenue					
	Total Revenue	6,225.36	5,809.01	6,139.44	19,497.96	26,110.50
2	Segment Results					
	Profit before tax from each segment					
	- Paper & Pulp	771.27	515.71	1,026.30	2,187.97	4,721.73
	- Moulded Products	119.78	337.10	(64.32)	215.79	(668.34)
	Sub-total	891.05	852.81	961.98	2,403.76	4,053.39
	Less:					
	Other un-allocable expenditure	(24.80)	(41.05)	(30.29)	(110.64)	(99.55)
	Add:					
	Other un-allocable income	-	-	-	-	-
	Profit/ Loss Before Tax	866.25	811.76	931.69	2,293.12	3,953.84
3	Segment Assets					
	- Paper & Pulp	21,773.56	20,713.73	21,028.50	21,773.56	21,028.50
	- Moulded Products	4,432.11	4,670.81	4,767.20	4,432.11	4,767.20
	Sub-total	26,205.67	25,384.54	25,795.70	26,205.67	25,795.70
	Add:					
	Un-allocable assets	35.23	72.31	-	35.23	-
	Total Assets	26,240.90	25,456.85	25,795.70	26,240.90	25,795.70
4	Segment Liabilities					
	- Paper & Pulp	6,739.49	6,205.20	7,240.73	6,739.49	7,240.73
	- Moulded Products	5,050.00	5,408.47	5,600.87	5,050.00	5,600.87
	Sub-total	11,789.49	11,613.67	12,841.60	11,789.49	12,841.60
	Add:					
	Un-allocable liabilities	1,446.09	1,530.13	1,291.11	1,446.09	1,291.11
	Total Liabilities	13,235.58	13,143.80	14,132.71	13,235.58	14,132.71
5	Capital Employed					
	- Paper & Pulp	15,034.07	14,508.53	13,787.77	15,034.07	13,787.77
	- Moulded Products	(617.89)	(737.66)	(833.67)	(617.89)	(833.67)
	Unallocable assets less liabilities	(1,410.86)	(1,457.82)	(1,291.11)	(1,410.86)	(1,291.11)
	Capital Employed	13,005.32	12,313.05	11,662.99	13,005.32	11,662.99

Way Forward -2022



THANK YOU

Lets connect
finance@yashpakka.com

PACKAGING WITH A SOUL

means we celebrate our oneness