

10th August, 2021

STOCK. EXG/ AG/ 2021-22

The Corporate Relationship

Department

BSE Limited,

1<sup>st</sup> Floor,

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai - 400001

Scrip Code: 509480

The Listing Department National Stock Exchange of

India Limited

Exchange Plaza, 5<sup>th</sup> Floor,

Plot No.-C/1, 'G' Block,

Bandra- Kurla Complex,

Mumbai – 400051

Listing Department The Calcutta Stock

Exchange Ltd.

7 Lyons Range, Kolkata-700001

Bandra (E)

Scrip Code: 12529 Scrip Code: BERGEPAINT

#### **Sub: Investor Presentation on Financial Results**

With reference to our letter no. STOCK. EXG/ AG/ 2021-22 dated 6th August, 2021 and pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed a copy of the investor presentation on financial results of the Company for quarter ended on 30<sup>th</sup> June, 2021 to be made during the day.

The aforesaid presentation will also be uploaded on the website of the Company i.e https://www.bergerpaints.com/investors/bpil-earnings.html.

Yours faithfully,

For BERGER PAINTS INDIA LIMITED

JNITOGANGULY VICE PRESIDENT &

COMPANY SECRETARY

Encl.: a/a



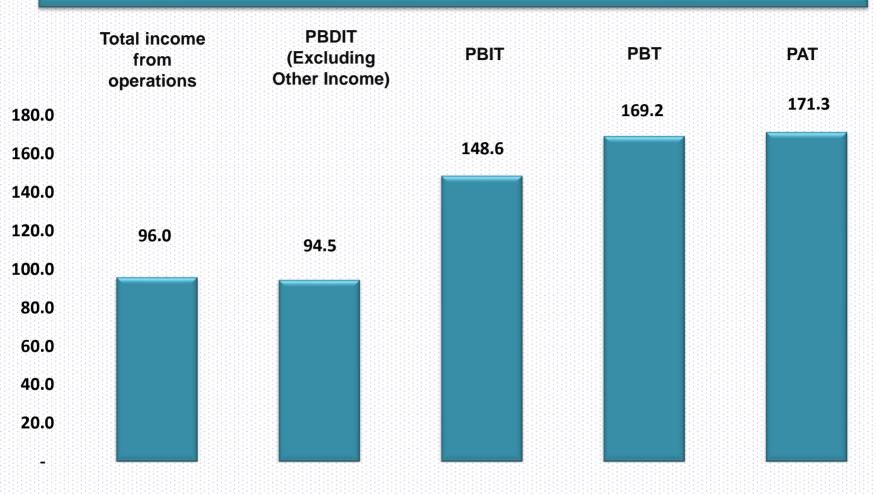




Berger Paints India Limited Earnings Update Call, Q1 FY22 August 10, 2021

### **Q1 FY22 Performance**

### **GROWTH (%) - Standalone Q1 FY22**



### Financial Results – Standalone Q1 FY22

- Decorative business showed strong growth over corresponding quarter last year aided by a low base, even though impacted by the second wave of COVID in May
- General industrial and automotive business also maintained its growth trend supported by a low base
- Protective and Infrastructure coatings business also had a healthy growth even under restrictive business environment over corresponding period last year
- Raw material consumption as a percentage of sales went up mainly on account of higher raw material prices marginally set off by product price increases effected during the quarter. However, raw materials prices continue to be firm
- Overheads for the quarter were impacted by some one time application expenses on account of supply apply projects

# % to Total % to Total

1,619.21

1.005.67

98.53

294.22

220.79

47.46

173.33

16.01

189.34

181.43

46.34

135.09

135.10

0.01

7.91

**Rs Crores** 

**Growth %** 

96.0

94.5

148.6

169.2

171.3

Income

59.8

10.6

15.8

13.7

5.4

8.4

0.9

9.2

1.1

8.2

2.1

6.0

(0.0)

826.14

494.33

87.75

130.56

113.50

44.41

69.09

7.06

76.15

8.75

67.40

17.60

49.80

(0.37)

49.43

62.1

6.1

18.2

13.6

2.9

10.7

1.0

11.7

0.5

11.2

2.9

8.3

0.0

Financial Results – Standalone Q1 FY22

11	<u> </u>			
		% to Total		0
		/o to local		/
	Q1 FY 22	Income	Q1 FY 21	

**Total income from operations** 

**PBDIT (Excluding Other Income)** 

**Profit from operation before interest** 

Other comprehensive income, net of income tax

Total comprehensive income for the period

Material Cost

**Employee Cost** 

Other expenses

Depreciation

Other Income

Finance Cost

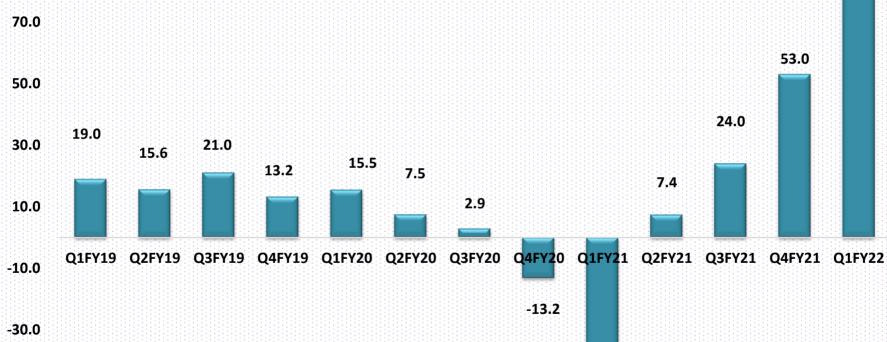
**PBIT** 

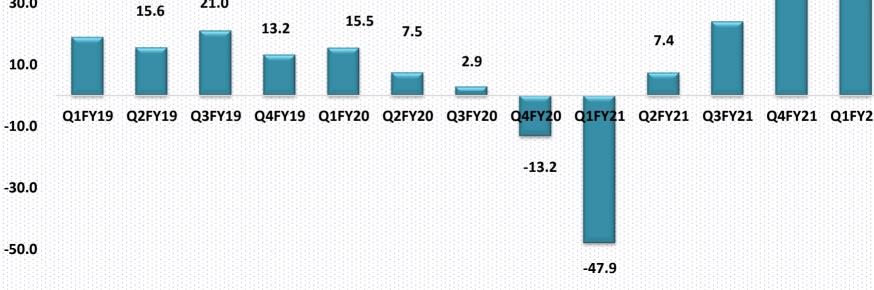
**PBT** 

PAT

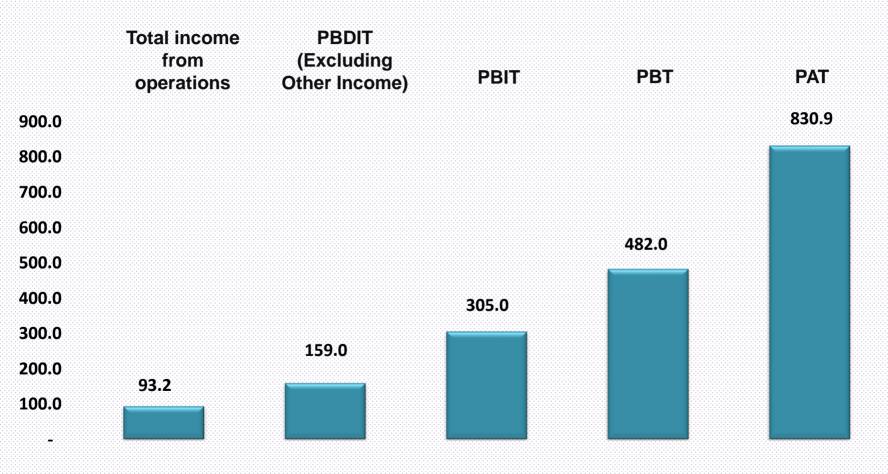
Taxes

# **Income from operations Growth % - Standalone** 96.0 90.0





### Consolidated Q1 FY22- Growth (%)



## Financial Results- Consolidated: Q1 FY22

Q1 FY 22

140.48

(10.46)

130.02

7.8

15.09

(3.42)

11.67

1.6

830.9

% to Total

Income

Q1 FY 21

**Rs Crores** 

**Growth %** 

% to Total

**Income** 

Total income from operations	1,798.49		930.76		93.2
Material Cost	1,104.67	61.4	549.52	59.0	
Employee Cost	131.03	7.3	116.21	12.5	
Other expenses	324.26	18.0	172.94	18.6	
PBDIT (Excluding Other Income)	238.53	13.3	92.09	9.9	159.0
Depreciation	54.82	3.0	50.36	5.4	
Profit from operation before interest	183.71	10.2	41.73	4.5	
Other Income	17.03	0.9	7.83	0.8	
PBIT	200.74	11.2	49.56	5.3	305.0
Finance Cost	9.58	0.5	12.39	1.3	
PBT before share of joint ventures	191.16	10.6	37.17	4.0	414.3
Share of Profit / (loss) of associates and joint ventures	(0.84)	(0.0)	(4.47)	(0.5)	
PBT	190.32	10.6	32.70	3.5	482.0
Taxes	49.84	2.8	17.61	1.9	

PAT

Other comprehensive income, net of income tax

Total comprehensive income for the period

### Financial Results- Consolidated: Q1 FY22

Performance of Company's subsidiaries :

BJN Nepal had another strong quarter of topline and profitability growth as the lockdown situation eased

Company's wholly owned Polish subsidiary Bolix S.A continued to grow with higher profitability aided by improved UK operations and price increases taken

SB Specialty Coatings Private Limited (erstwhile Saboo Coatings Limited) also recorded strong performance both on topline and profitability

STP Ltd also had a good quarter of topline and profitability growth

 Company's JV's Berger Nippon Paints Automotive Coatings Ltd. and Berger Becker Coatings Ltd. showed improved performances in this quarter

#### Disclaimer

This presentation has been prepared by Berger Paints India Limited for information purposes only.

The forward looking statements, if any, involve risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the statements.