

Regd. Office: Hazi Rattan Link Road, Post Box No. 71, Bathinda-151001 Ph.: 0164-2240163, 2240443, 2211628, Fax: 0164-5003638 Website: www.bcl.ind.in Email: bcl@mittalgroup.co.in CIN: L24231PB1976PLC003624

DATED: 28.05.2022

TO CORPORATE RELATIONSHIP DEPARTMENT BSE LIMITED . FLOOR 25, FEROZE JEEJEEBHOY TOWERS, DALAL STREET , MUMBAI- 400001 (PH: 022- 22721233-34 FAX:22722082, 22722037	TO THE MANAGER, NATIONAL STOCK EXCHANGE OF INDIA LTD., EXCHANGE PLAZA, BANDRA KURLA COMPLEX, BANDRA (EAST), MUMBAI – 400051
BSE Code: 524332	NSE SCRIP CODE: BCLIND

## **REG:** INVESTORS PRESENTATION ON AUDITED FINANCIAL RESULTS FOR QUARTER / F.Y. ENDED 31<sup>ST</sup> MARCH, 2022.

DEAR SIR,

Pursuant to Regulation 30 and other applicable provisions, if any, of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith Investors Presentation (on earnings) on Audited Financial Results of the Company for the Quarter / Financial Year ended 31<sup>st</sup> March, 2022.

Thanking You, Yours faithfully, For BCL Industries Limited

us

(GURINDER MAKKAR) Company Secretary & Compliance Officer M.NO. F5124

# LIMITLESS POTENTIAL





# **Executive Summary**

### **Company Overview**

- BCL is a part of the Mittal Group founded in 1976, by Late Shri D. D. Mittal.
- Under the stewardship of Mr. Rajinder Mittal, the company has now grown into an INR 14,000 Mn business empire.
- The company is a diversified conglomerate in manufacturing and development with business interests spread across a variety of industry verticals namely Edible Oil and Vanaspati, Distillery and Real Estate.
- The market Cap of the company as on 31<sup>st</sup> March, 2021 was approx. INR 10,774 Mn.

### **Financial Highlights – FY22**

Total Revenue - INR 20,012 Mn

евітда – INR 1,457 Mn

рат – INR 848 Mn

**REAL ESTATE** Undertaken two large real estate projects in Bhatinda, Punjab

### **EDIBLE OIL & VANASPATI**

Engaged in the business of manufacturing of Vanaspati, Refined oil, and oil & solvent extraction from seeds and rice. Engaged in the business of manufacturing of Ethanol, Extra Neutral Alcohol (ENA) and bottling of liquor in Punjab.

DISTILLERY



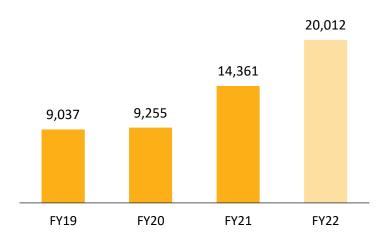
## Company at A Glance

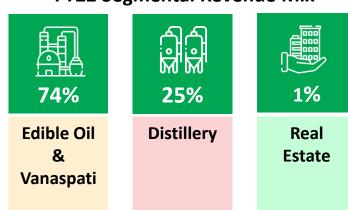




- The company has transformed from a small oil mill to one of the most modern and largest vertically integrated agro-based edible oil player in India with a processing capacity of 1,020 MT per day.
- The company forayed into the business of distillation of alcohol in the year 2011 and today it is one of the largest grain-based distilleries and ethanol manufacturers in the country.
- BCL forayed into the business of real estate as a part of the risk mitigation strategy and to monetise the land bank of the company. The company has two existing completed projects with a very large realizable value expected from each project and with no debt on any of the assets. The proceeds of the real estate sales are being used for the repayment of long term debt.

### **Consolidated Revenue (INR Mn)**

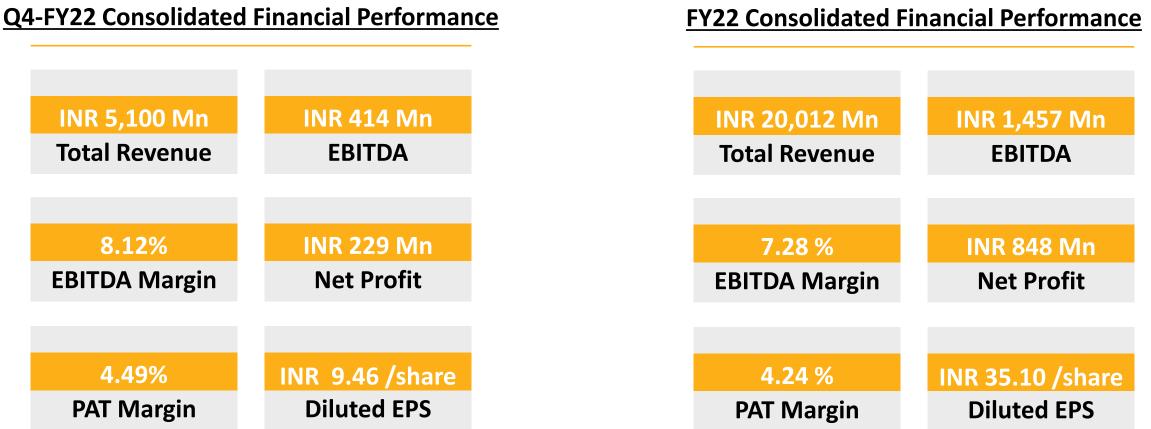




### **FY22** Segmental Revenue Mix

# Key Financial Highlights







### **Edible Oil:**



- The company has been focusing on the procurement of mustard seeds for the production of mustard oil due to a good mustard crop which increases the overall segments production utilization.
- The company has seen slight in dip in the demand because of the high volatility in edible oil prices globally, but this is expected to settle in coming quarters.

### **Distillery**:

The work at its new state-of-art Svaksha Distillery is now complete And the company has applied for all the required permissions for commencement of the production, some of which have been granted and some of which are under process. The consent to operate has been granted by the West Bengal Pollution Board and the company hopes to get all the other permissions soon.



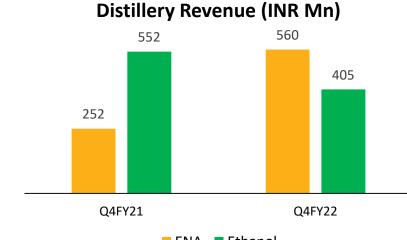
- The work for the expansion of the 200 KLPD ethanol plant at Bathinda is under full swing. All of the major orders and advances were issued prior to the steep escalation in raw material prices, which has allowed the company to not exceed the initial project cost. The company has availed over INR 40 Crs from Canara Bank against this project and this is applicable under the interest subvention scheme.
- To hedge against the rising fuel costs, the company is setting up a boiler fired by paddy straw. This will assist the company in diversifying its fuel needs, as paddy straw is one of the most difficult biomasses to utilize, with few buyers. This boiler qualifies for the state government scheme in which SGST on the capex of the boiler will be refunded.



### **Real Estate:**

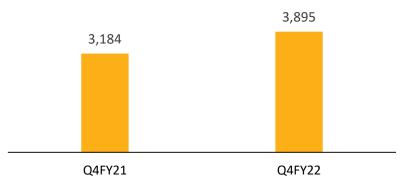
In its attempt to reduce the financial debt of the company, BCL has continued to utilize revenues from its real estate sale to liquidate the debt which is visible in the YOY results.



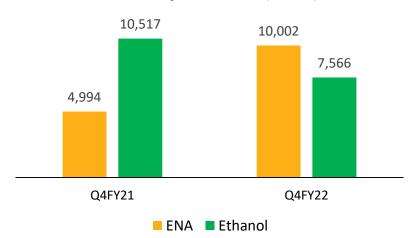


ENA Ethanol

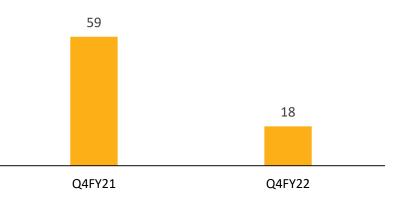
Edible Oil Revenue (INR Mn)



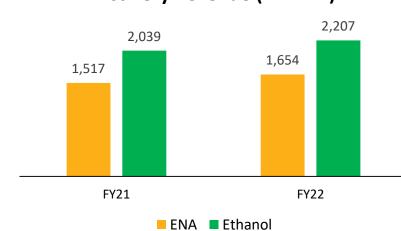
Distillery Volumes (in KL)



Real Estate Revenue (INR Mn)

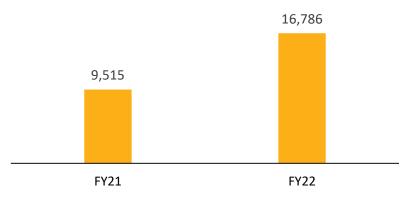




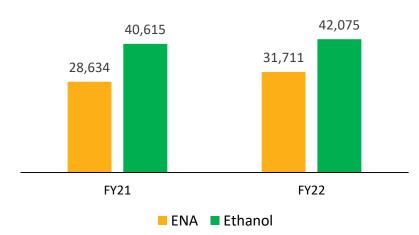


Distillery Revenue (INR Mn)

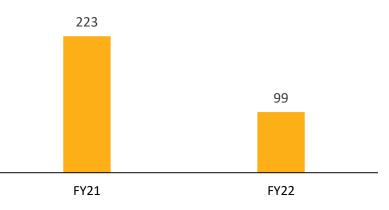
Edible Oil Revenue (INR Mn)



Distillery Volumes (in KL)



Real Estate Revenue (INR Mn)



# **Financial Overview**



Particulars (INR Mn)	Q4-FY22	Q4-FY21	Y-o-Y	Q3-FY22	Q-o-Q
Total Income*	5,100	4,313	18.2%	5699	(10.5)%
Total Expenses	4,686	4,041	16.0%	5,303	(11.6)%
EBITDA	414	272	52.2%	396	4.5%
EBITDA Margins (%)	8.12%	6.31%	181 Bps	6.94%	118 Bps
Depreciation	40	32	25.0%	36	11.1%
Finance Cost	45	48	(6.3)%	44	4.7%
РВТ	329	192	71.4%	316	4.1%
Тах	100	59	69.5%	75	33.3%
Profit After tax	229	133	72.2%	241	(5.0)%
PAT Margins (%)	4.49%	3.08%	141 Bps	4.23%	26 Bps
Other Comprehensive Income	10	(9)	NA	0	NA
Total Comprehensive Income	239	124	92.7%	241	(0.8)%
Diluted EPS (INR)	9.46	5.91	60.1%	9.99	(5.3)%

# **YTD Financial Performance**



Particulars (INR Mn)	FY22	FY21	Ү-о-Ү
Total Income*	20,012	14,592	37.1%
Total Expenses	18,555	13,626	36.2%
EBITDA	1,457	966	50.8%
EBITDA Margins (%)	7.28%	6.62%	66 Bps
Depreciation	147	128	14.8%
Finance Cost	177	259	(31.9)%
РВТ	1,133	579	95.7%
Тах	285	157	81.5%
Profit After tax	848	422	100.9%
PAT Margins (%)	4.24%	2.89%	135 Bps
Other Comprehensive Income	10	(4)	NA
Total Comprehensive Income	858	418	105.3%
Diluted EPS (INR)	35.10	18.75	87.2%



Particulars (INR Mn)	FY19	FY20	FY21	FY22
Total Income*	9,037	9,255	14,361	20,012
Total Expenses	8,225	8,623	13,494	18,555
EBITDA	812	632	867	1,457
EBITDA Margins (%)	8.99%	6.83%	6.04%	7.28%
Depreciation	108	135	128	147
Finance Cost	186	148	160	177
РВТ	518	349	579	1,133
Тах	105	91	157	285
Profit After tax	413	258	422	848
PAT Margins (%)	4.57%	2.79%	2.94%	4.24%
Other Comprehensive Income	9	8	(4)	10
Total Comprehensive Income	422	266	418	858
Diluted EPS (INR)	23.99	13.49	18.75	35.10

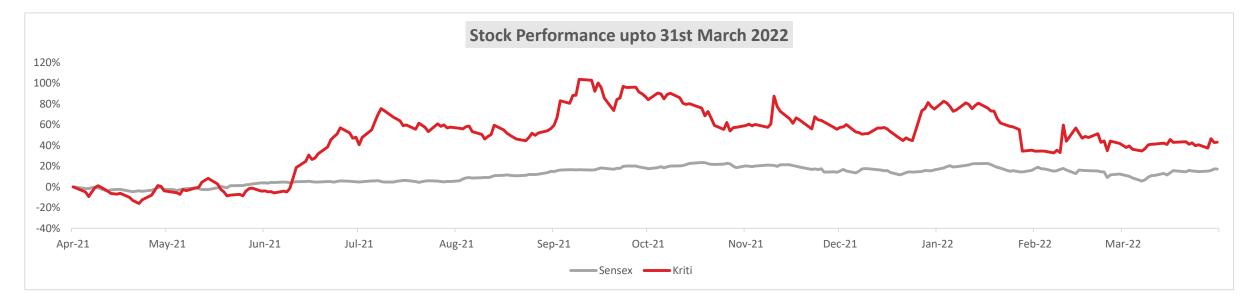
# Historical Consolidated Balance Sheet

BCL Industries Limited
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Particulars (INR Mn)	FY20	FY21	FY22
ASSETS			
Non-Current Assets			
Property, Plant & Equipment	1,287	1,285	1,296
Capital Work in progress	192	287	1,663
Right to Use	1	1	-
Goodwill on Consolidation	-	-	-
Investment Property	4	4	237
Intangible assets under development	-	1	2
Financial Assets			
Investments	43	40	50
Long-term Loans and Advances	-	-	-
Other non-current assets	156	215	484
Sub Total Non Current Assets	1,683	1,833	3,732
Current Assets			
Inventories	3,327	2,508	1,956
Financial Assets			
(i)Investments	312	218	1
(ii)Trade Receivables	351	1,348	1,017
(iii)Cash and Cash Equivalents	136	139	211
(iv)Loans	5	-	-
(v) Others	-	3	1
Other Current Assets	170	218	657
Assets classified as held for sale	53	53	-
Sub Total Current Assets	4,354	4,487	3,843
TOTAL ASSETS	6,037	6,320	7,575

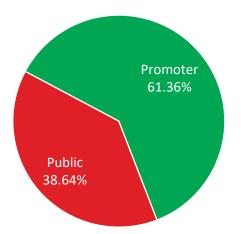
Particulars (INR Mn)	FY20	FY21	FY22
EQUITY AND LIABILITIES			
Equity			
Share Capital	192	242	242
Other Equity	1,983	2,605	3,425
Non Controlling Interest	-	25	117
Total Equity	2,175	2,872	3,784
Non Current Liabilities			
(i)Borrowings	652	580	1,040
(ii)Other Financial Liabilities	31	37	30
Provisions	17	20	21
Deferred Tax Liabilities (net)	128	126	115
Sub Total Non Current Liabilities	828	763	1,206
Current Liabilities			
(i)Borrowings	997	1,252	1,565
(ii) Lease Liabilities	-	1	-
(iii)Trade Payables	1,532	995	787
(iv)Other Financial Liabilities	350	125	105
Other current Liabilities	119	184	65
Provisions	2	5	5
Current Tax Liabilities (Net)	34	123	58
Sub Total Current Liabilities	3,034	2,685	2,585
Sub Total Liabilities	3,862	3,448	3,791
TOTAL EQUITY AND LIABILITIES	6,037	6,320	7,575





Price Data (31 <sup>st</sup> March, 2022)	
Face Value (INR)	10.0
Market Price (INR)	446.15
52 Week H/L (INR)	525/98.7
Market Cap (INR Mn)	10,774.5
Equity Shares Outstanding (Mn)	24.1
1 Year Avg. trading volume ('000)	214.9

### Shareholding Pattern (31<sup>st</sup> March, 2022)





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Valorem Advisors Mr. Anuj Sonpal, CEO Tel: +91-22-49039500 Email: bcl@valoremadvisors.com