



November 18, 2022

BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai 400 001  
Scrip Code: 523023

The Secretary  
The Calcutta Stock Exchange Ltd  
7, Lyons Range  
Kolkata 700 001  
Scrip Code: 29074

Dear Sir,

**Sub: Sinclairs Hotels Limited: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed investor presentation.

Thanking you,  
Yours faithfully,

Kriti Kochar  
Company Secretary

Encl: As above

**Sinclairs Hotels Limited**

Regd. Office: 147, Block G, New Alipore, Kolkata 700053, t:9007540731  
e: cs@sinclairshotels.com, CIN: L55101WB1971PLC028152  
A MSME Enterprise : Registration No. UDYAM-WB-10-0004205

BURDWAN | DARJEELING | DOOARS | GANGTOK | KALIMPONG | OOTY | PORT BLAIR | SILIGURI | YANGANG

[www.sinclairsindia.com](http://www.sinclairsindia.com)



SINCLAIRS

HOTELS *and* RESORTS

## CORPORATE PRESENTATION

SEPTEMBER 2022



Burdwan • Darjeeling • Dooars • Gangtok • Kalimpong • Ooty • Port Blair • Siliguri • Yangang



Nine Exciting  
destinations.  
One signature brand



# A Glimpse



Sinclairs Burdwan



Sinclairs Retreat Kalimpong



Sinclairs Siliguri



Sinclairs Darjeeling



Sinclairs Retreat Ooty



Sinclairs Gangtok



Sinclairs Retreat Dooars



Sinclairs Bayview Port Blair



Sinclairs Yangang

# Sinclairs Hotels – a unique chain of 9 properties

- ❖ Sinclairs is the preferred destination for business and leisure travellers going to Burdwan, Siliguri, Darjeeling, Kalimpong, Chalsa in Dooars, Gangtok, Port Blair, Ooty and Yangang.
- ❖ Periodic modernization and refurbishments, based on guest feedback, have ensured that all the Sinclairs properties are well maintained.
- ❖ For the best view of Kanchenjunga in all its glory, the place to be in is Sinclairs Darjeeling.
- ❖ Sinclairs Burdwan is situated in the richest district of West Bengal, right on the National Highway.
- ❖ If you wish to spend a quiet holiday in pristine surroundings and blooming flowers of myriad colours, Sinclairs Retreat Kalimpong is the right choice.
- ❖ Set amidst 20 acres of greenery Sinclairs Retreat Dooars in Chalsa, is a destination where literally you live with nature.
- ❖ Sinclairs Bayview Port Blair is set on a cantilever on the sea and you get an amazing 270° view of the Bay of Bengal .
- ❖ Sinclairs Retreat Ooty, in the lap of Nilgiri blue mountains is the highest located hotel in South India.
- ❖ Strategically situated, Sinclairs Siliguri is the best business hotel in town, ideal for hosting conferences and seminars.
- ❖ Sinclairs Gangtok, located at posh Zero Point in the town gives you an unforgettable view of the town in the backdrop of Himalayas.
- ❖ Sinclairs Yangang has a picturesque location with a panoramic view of the Maenam Hills popularly known as Bhalay–Dhunga.

# The Promoters

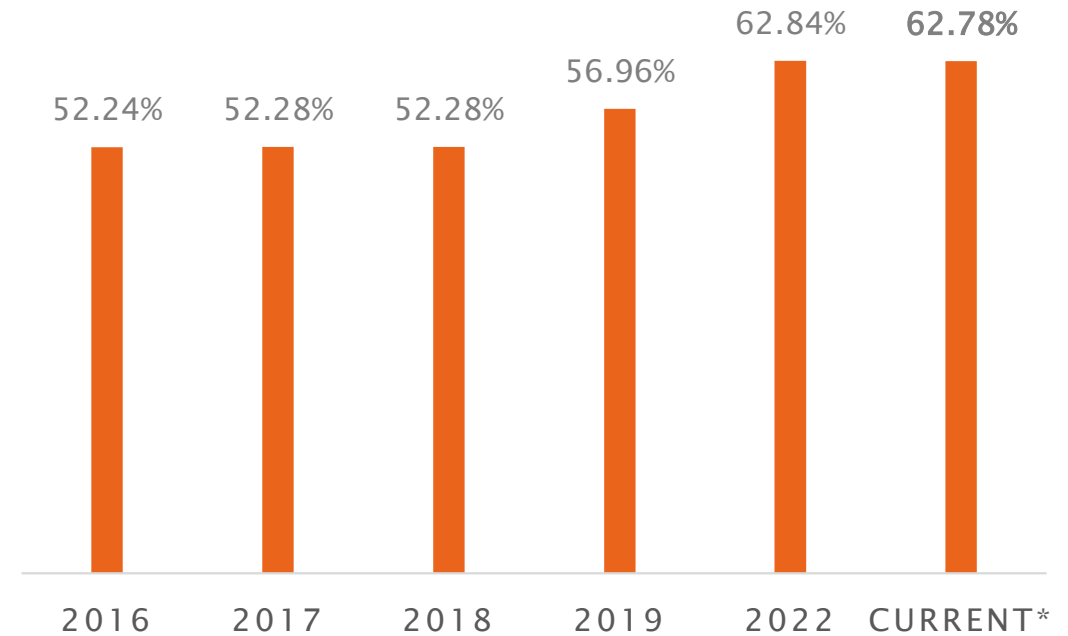
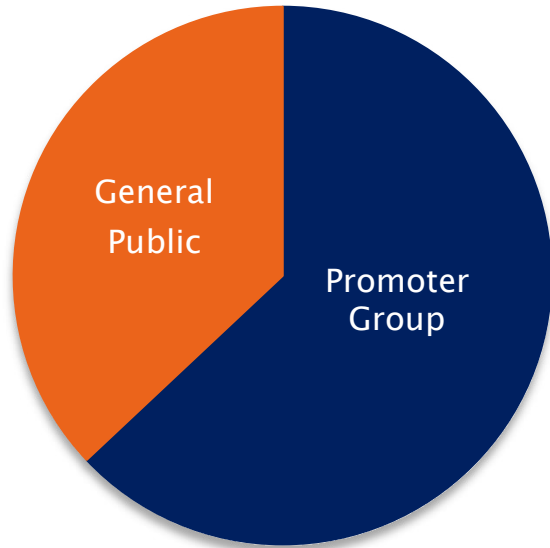
## **Dr Niren Suchanti**

Dr Niren Chand Suchanti is a PhD in Chemical Engineering from the University of Cincinnati, USA. He has 48 years' experience in the field of Industry, Business and Management which includes consultancy assignment in USA.

## **Navin Suchanti**

Mr Navin Chand Suchanti is a Honours Graduate in Physics with 46 years' experience in advertising, hospitality and tourism. He was earlier a Committee Member of Bengal Chamber, ASSOCHAM and CII and a member of Tourism Advisory Council, Government of West Bengal.

# Shareholding Pattern



Promoter Group – 62.78% (No shares are pledged)  
General Public – 37.22% (Over 11,000 shareholders)

Promoters have high stake, reflecting their confidence in the Company.

## Stable and experienced Core Management Team

**B L Soni**

Chief Financial Officer

Working in Sinclairs for last 31 years

**Swajib Chatterjee**

Chief Operating Officer

Working in Sinclairs for last 15 years

**Somnath Das**

Dy General Manager – Sales

Working in Sinclairs for last 14 years

**Ashis Chatterjee**

Manager Purchase & Procurement

Working in Sinclairs for last 13 years

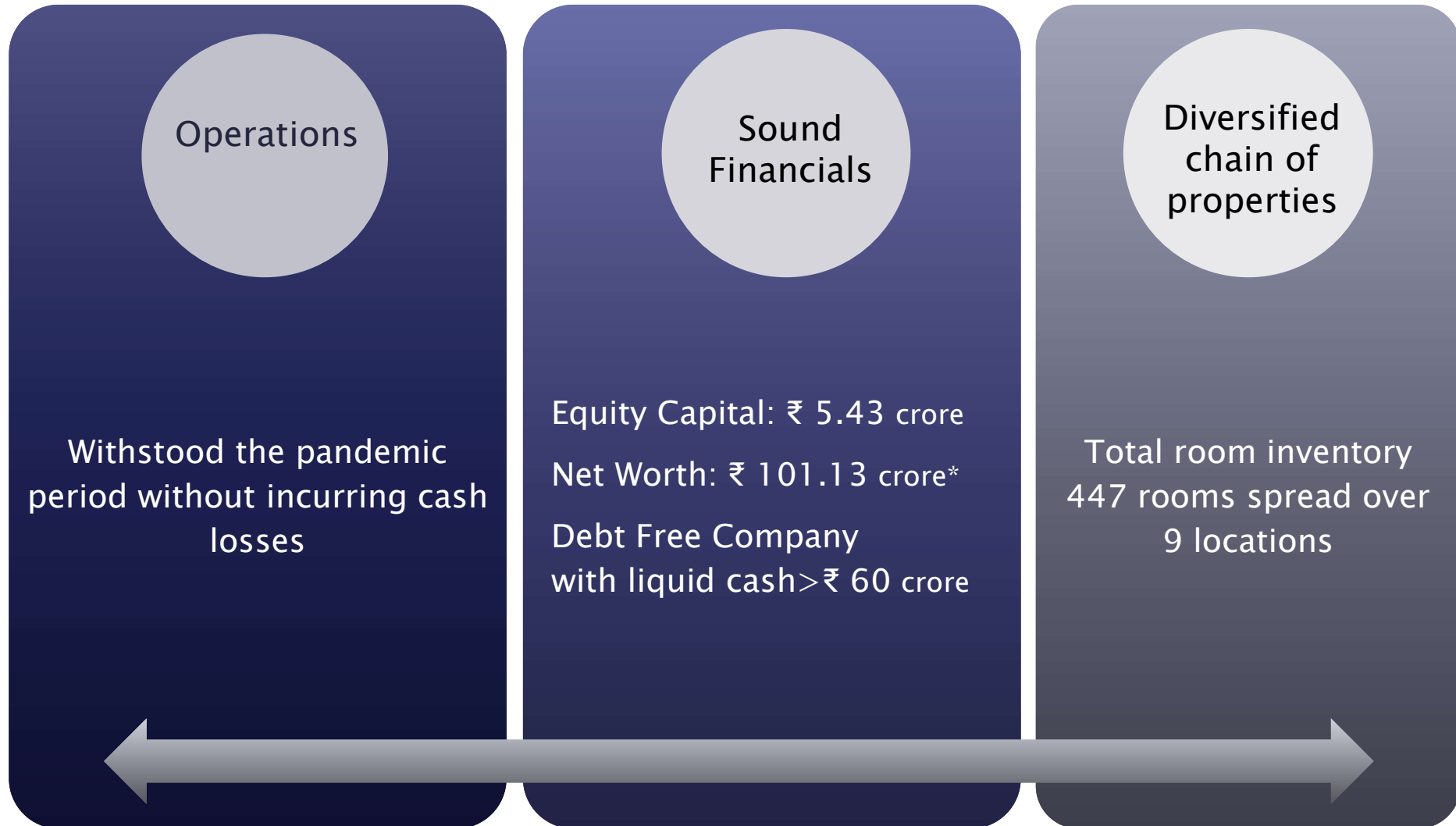
**Rumpa Bhattacharya**

Senior Manager Reservations

Working in Sinclairs for last 14 years



# Our Strengths – Strong financials



\* As on 30<sup>th</sup> September 2022

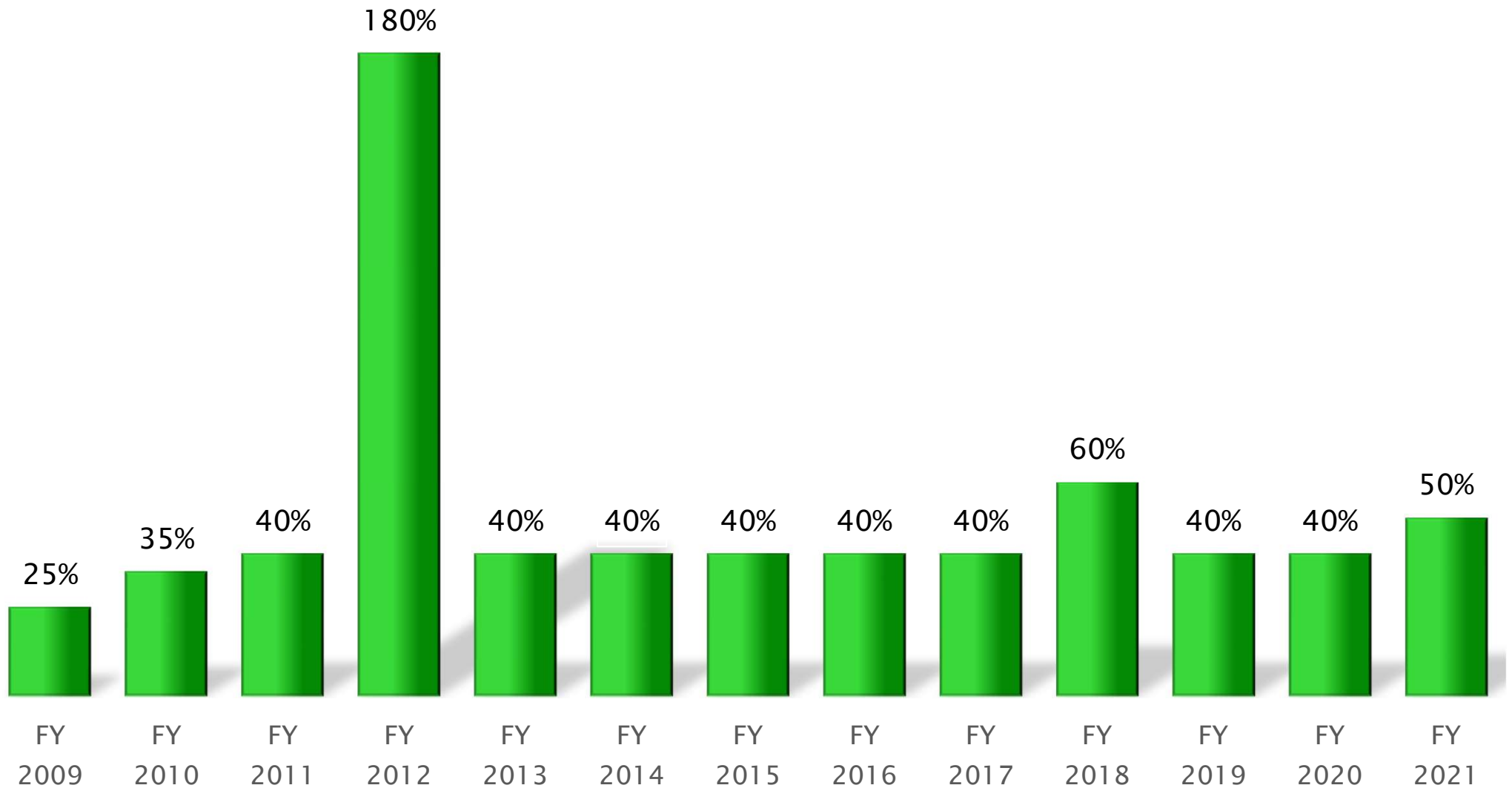
# Financial Highlights

	September'22 (six months)	FY' 22	FY' 21	FY' 20	FY' 19
Revenue From Operation	2668.72	3032.37	1727.20	4544.93	4575.23
Other Income	129.72	400.65	586.68	171.73	383.08
Total Revenue	2798.44	3433.02	2313.88	4716.66	4958.31
Expenditure	1579.96	1939.10	1292.78	2862.60	2797.21
EBIDTA	1218.48	1493.92	1021.10	1854.06	2161.10
EBIDTA Margin	43.54%	43.52%	44.13%	39.31%	43.59%
Depreciation	215.88	453.71	544.80	675.62	752.59
Finance Cost	56.67	105.99	53.14	–	–
Profit Before Tax	945.93	934.22	423.16	1178.44	1408.51
Tax	217.44	221.50	72.04	229.54	433.82
Net Profit After Tax	728.49	712.52	351.12	948.90	974.69
Share Capital	543.00	557.00	557.00	557.00	557.00
Other Equity (excluding Revaluation Reserve)	9689.31	10347.62	9850.22	9711.72	9159.04
Net Worth	10113.89	10904.62	10407.22	10268.72	9716.04
Earning Per Share (₹ 2)	2.65	2.56	1.26	3.41	3.50
Dividend	–	50%	40%	40%	60%
Investment	6019.54*	6976.90	6230.58	5612.50	4808.33

\* Value of Investment is post buyback and its related expenses totalling to Rs.1251 lakh

# CONSISTENT DIVIDEND SINCE LAST 13 YEARS

The total dividend paid by the Company utilising its General Reserves is Rs. 3863.56 lakh



# BUYBACK OF SHARES

## □ 27<sup>th</sup> April 2022

Company announced its second buyback of up to 7,00,000 equity shares of face value of Rs. 2 each at a price of Rs. 143 per equity share payable in cash. The Buyback will be on proportionate basis by through the Tender Offer process. The total payout towards buyback would be Rs. 10,01,00,000 excluding Company's expenses for the Buyback.

Rs.143/share

7,00,000 shares

Total payout Rs. 10,01,00,000

## □ 17<sup>th</sup> October 2013

Company announced buyback of up to 4,95,222 equity shares of face value of Rs. 10 each at a price of Rs. 390 per equity share payable in cash. The Buyback was carried out on proportionate basis by through the Tender Offer process. The total pay-out towards buyback was Rs. 19,31,36,580 excluding Company's expenses for the Buyback.

Rs.390/share

4,95,222 shares

Total payout Rs. 19,31,36,580

## REWARD TO SHAREHOLDERS

The Company has rewarded its shareholders with Rs. 6795.93 lakh in form of payment of dividend and buyback of shares since year 2009.

# The Future Outlook

• The performance in the first quarter of 2021-22 was the best ever quarterly performance by the Company.

• Sinclairs Hotels has a programme for on-going refurbishment and renovation by building additional capacities in our existing properties. Work on doubling the capacity at Dooars property is almost completed.

• Sinclairs Yangang has commenced operations in May this year. The country's highest ropeway from Yangang to the top of Bhaledhunga mountains is being built and is likely to commence operations by December this year. On its opening, Yangang will witness large tourist movement.

• If there are no further disruptions and barring any unforeseen circumstances, the performance of the Company in the current year will be extremely strong. The Company's properties are well maintained with all safety protocols in place.

# Status of Kolkata Land

The Company owns one acre of prime freehold land in Rajarhat, New Town, Kolkata.

Earlier plans of setting up a 114-room business hotel has been shelved.

The market value of land has appreciated and it is proposed to unlock this value at a suitable time.

# Our footprints

## West Bengal:

Sinclair's Burdwan  
Sinclair's Darjeeling  
Sinclair's Retreat Dooars  
Sinclair's Retreat Kalimpong  
Sinclair's Siliguri

## Sikkim:

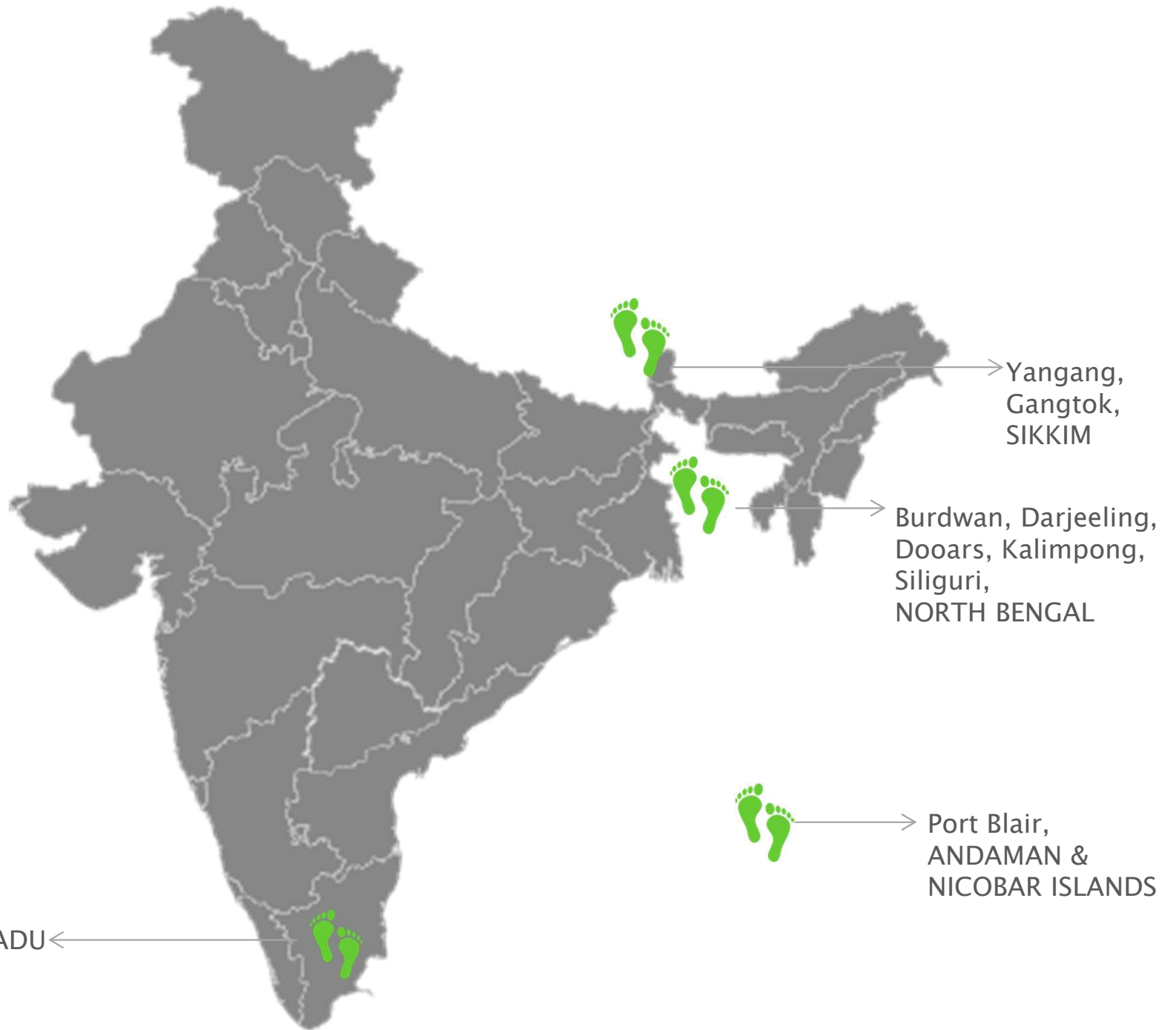
Sinclair's Gangtok  
Sinclair's Yangang

## Tamil Nadu:

Sinclair's Retreat Ooty

## Andaman & Nicobar Islands:

Sinclair's Bayview Port Blair



Yangang,  
Gangtok,  
SIKKIM

Burdwan, Darjeeling,  
Dooars, Kalimpong,  
Siliguri,  
NORTH BENGAL

Port Blair,  
ANDAMAN &  
NICOBAR ISLANDS

Ooty, TAMIL NADU



# Our Strengths

## Growth Story

- 1 Sales Offices at Kolkata, Siliguri, Burdwan, Port Blair.
- 2 Blue Chip Corporate Customer Base–ITC, Nestle, Uniliver, Sun Pharma, Alkem Lab, Zudus Cadila, ICICI Bank, Axis Bank, LIC, IndianOil, HPCL etc.
- 3 Excellent relationship with Online Travel Aggregators – MakeMyTrip & Golbibo, Yatra & Travelguru, Booking.com, Agoda.com, Expedia, Cleartrip etc.
- 4 Regular business relationship with important Travel Agents – Thomas Cook, Sita, Le Passage, Travel Corporation of India, Trail Blazer Tours India, FCM Travel etc.
- 5 Strong Online Presence – Dynamic website, active social media pages, sustained Digital Marketing on Google Platform.

# Future Plans

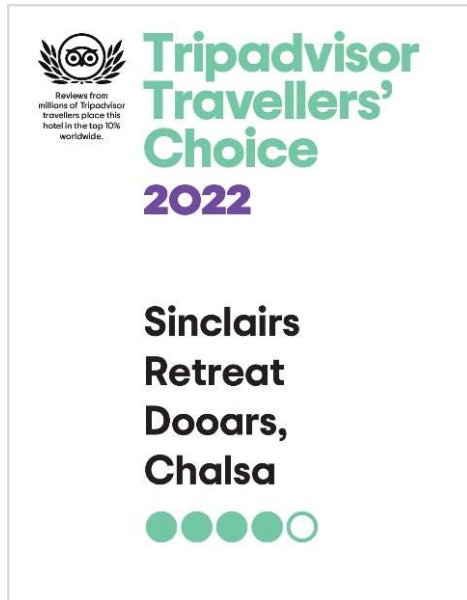
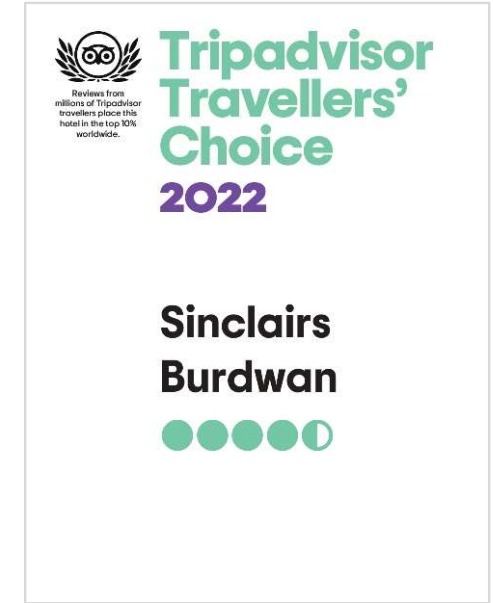
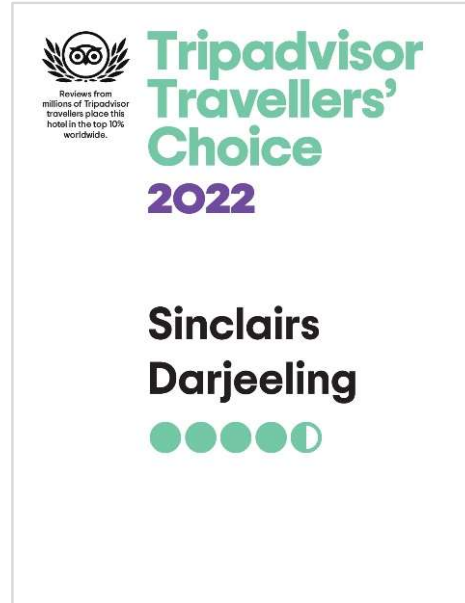
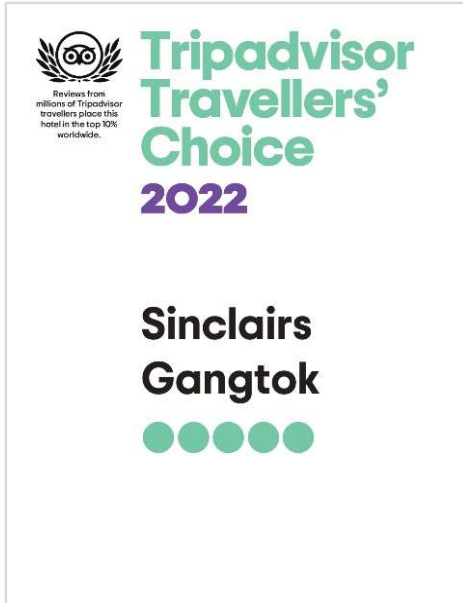
Sinclairs plans to expand its chain by acquiring properties on outright purchase/lease.

Leased properties will result in expanding footprints quickly while new acquisitions will reduce tax liability.

The present cash surplus exceeding ₹ 60 crore together with cash generated every year will ensure that the company has adequate cash flow for acquisitions without any borrowings.

The strategy will be to acquire or take on lease properties located around the present ones to take advantage of the cluster approach.

We are privileged to be amongst **top 10%** of hotels worldwide.  
Seven out of nine properties received  
Tripadvisor Travellers' Choice Certificate of Excellence



# Property wise – Tripadvisor Ranking \*

## Tripadvisor Ratings

A reflection of complete focus on guest satisfaction

Burdwan	1 of 10	(4.5 stars)
Darjeeling	2 of 262	(4.5 star)
Dooars	1 of 10	(4 star)
Gangtok	6 of 396	(5 star)
Kalimpong	1 of 54	(4.5 stars)
Ooty	14 of 236	(4.5 star)
Port Blair	10 of 148	(4 star)
Siliguri	7 of 138	(4 star)
Yangang	–	(4.5 star)



# SINCLAIRS BURDWAN

On NH2 - undoubtedly  
the best address in town



# SINCLAIRS BURDWAN

<b>Ownership – Freehold/ Leasehold</b>	30 years lease + renewable as per defined formula
<b>Land Area (in acres)</b>	2
<b>Built-up Area (in sq ft)</b>	60,625
<b>Year of property completion</b>	2015
<b># Room &amp; Sizes for each category:</b>	
<b>Premier # Rooms</b>	20
<b>Size (sq ft)</b>	338
<b>Suite # Rooms</b>	4
<b>Size (sq ft)</b>	930
<b>Total No of Rooms</b>	24
<b>No. of additional rooms possible</b>	Yes
<b>Restaurant Size (sq ft)</b>	1,200 + 2,040*
<b>Coffee Shop / Barb Q (sq ft)</b>	1,394
<b>Bar (sq ft)</b>	105
<b>No of covers</b>	42 + 28*
<b>No. of Banquets</b>	3
<b>Power demand</b>	130 KVA
<b>Power outage trends</b>	Almost zero

\* Covered Deck



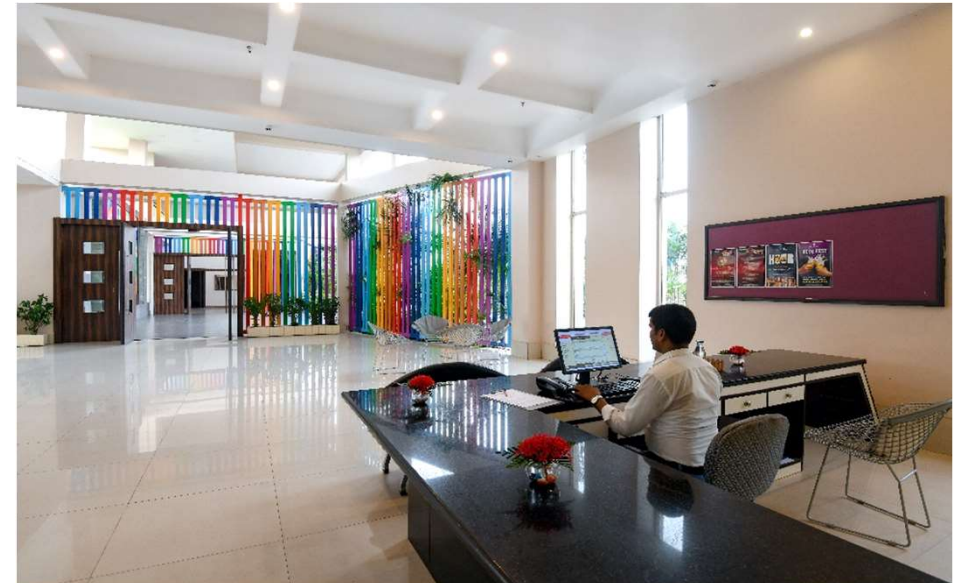
Impressive Facade



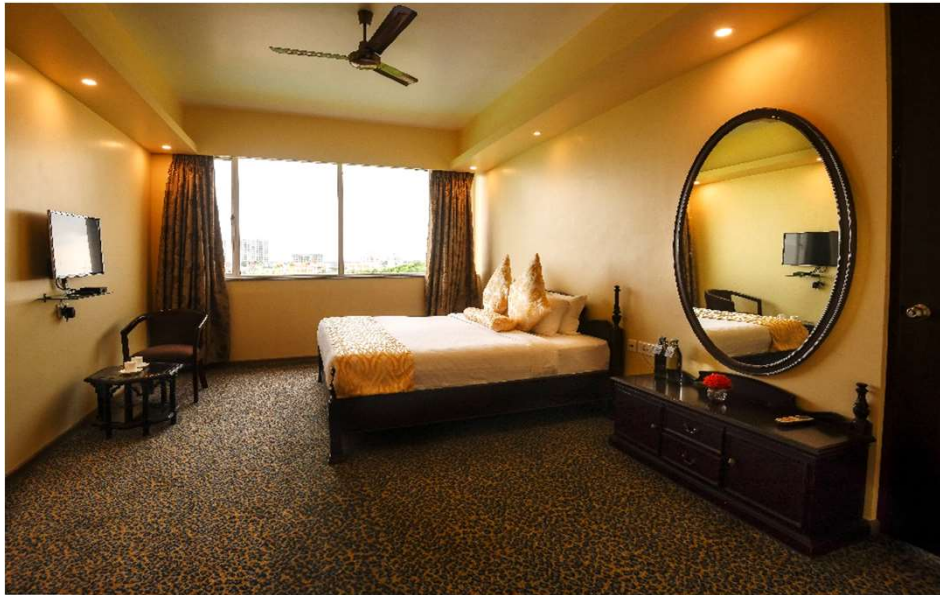
Entrance to the Resort



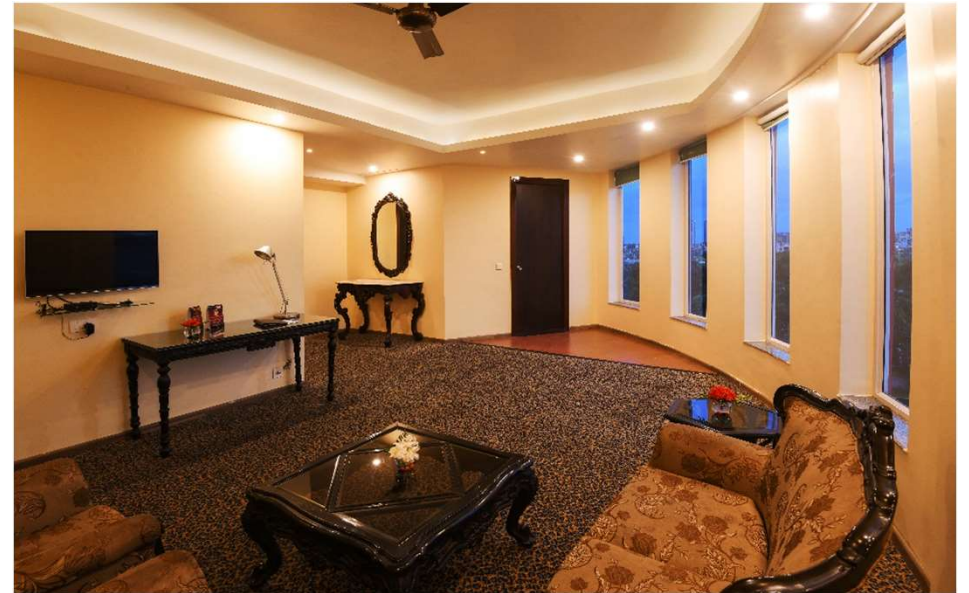
Forum Lounge



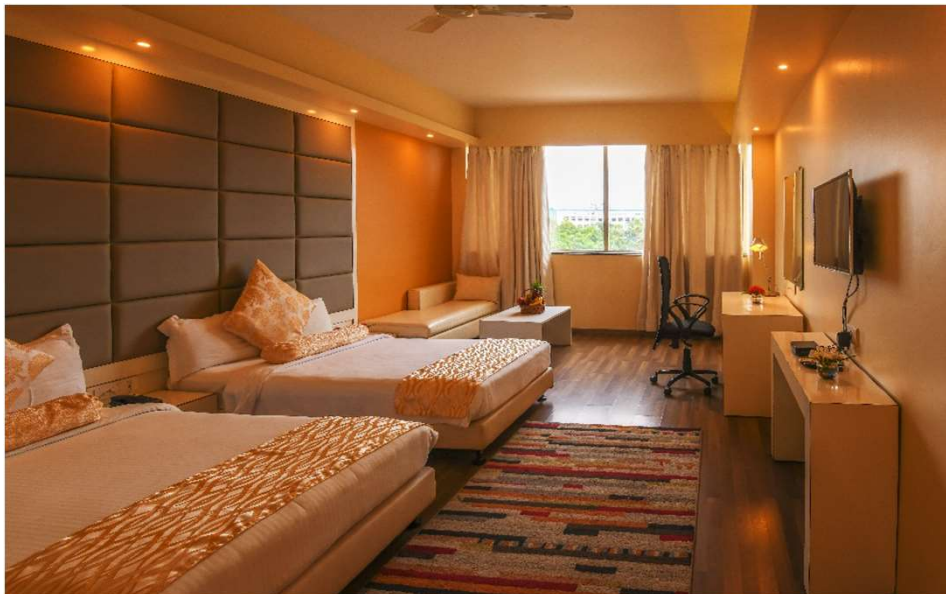
Reception



The Maharaja Suite- Bedroom



The Maharaja Suite- Living Room



Premier Room



Junior Suite





Badminton Court



Swimming Pool



Gymnasium



Playzone



Crystal Room: Ideal for meetings



The Saffron Hall



Restaurant



Restaurant- Outdoor



Regal Room - Pre function area



Regal Room



Lounge Bar



Library



# SINCLAIRS DARJEELING

Enchantress of Hills



# SINCLAIRS DARJEELING

<b>Ownership – Freehold/ Leasehold</b>	<b>Freehold</b>
<b>Land Area (in acres)</b>	<b>0.5</b>
<b>Built-up Area (in sq ft)</b>	<b>25,423</b>
<b>Year of property completion</b>	<b>1984</b>
<b># Room &amp; Sizes for each category:</b>	
<b>Deluxe # Rooms</b>	<b>25</b>
<b>Size (sq ft)</b>	<b>227</b>
<b>Premier # Rooms</b>	<b>20</b>
<b>Size (sq ft)</b>	<b>254</b>
<b>Suite # Rooms</b>	<b>1</b>
<b>Size (sq ft)</b>	<b>486</b>
<b>Attic # Rooms</b>	<b>1</b>
<b>Size (sq ft)</b>	<b>325</b>
<b>Total No of Rooms</b>	<b>47</b>
<b>No. of additional rooms possible</b>	<b>No</b>
<b>Restaurant Size (sq ft)</b>	<b>987 + 432*</b>
<b>Coffee Shop / Barb Q (sq ft)</b>	<b>224</b>
<b>Bar (sq ft)</b>	<b>485</b>
<b>No of covers</b>	<b>46 + 12*</b>
<b>No. of Banquets</b>	<b>1</b>
<b>Size (sq ft)</b>	<b>1,000</b>
<b>Power demand</b>	<b>125 KVA</b>
<b>Power outage trends</b>	<b>Almost zero</b>

\* Covered Deck



Lobby in colonial style with a panoramic view of mountains



Lobby Area



Relish the Darjeeling tea at Mountain View Cafe



The Dorje Lounge – A colonial style bar set out with a wonderful view of the mountains



Kanchenjunga – Multicuisine restaurant



Mount View Café – Coffee shop



Burra Sahib Suite – Bedroom



Burra Sahib Suite – Living room



Kanchenjunga Room



Breathtaking view of hills from balcony of Kanchenjunga room

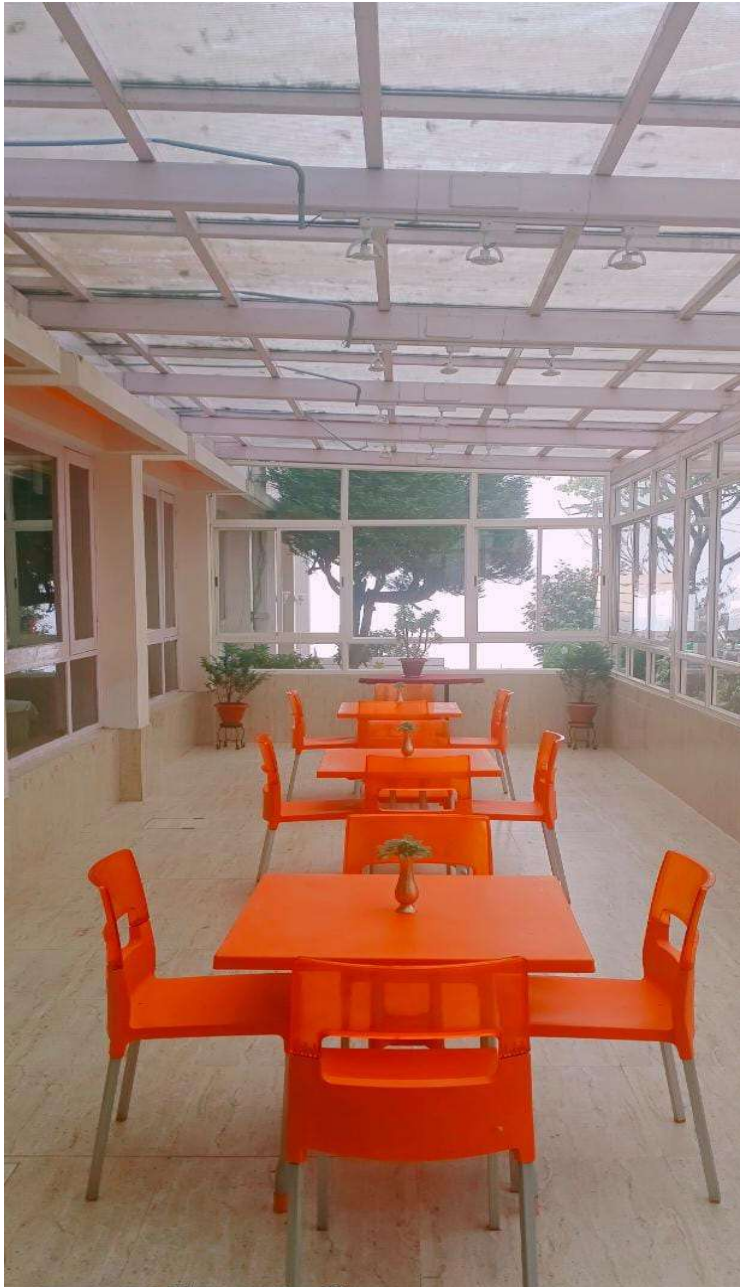


Premiere Room



Family Room





The Outdoor deck



Pagoda in the hotel



The Pinnacle – A medium sized conference hall



# SINCLAIRS RETREAT DOOARS

Nature at its best



# SINCLAIRS RETREAT DOOARS

Ownership – Freehold/ Leasehold	99 years lease with option to perpetually renew every 99 years
Land Area (in acres)	20.22
Built-up Area (in sq ft)	74,893
Year of property completion	1999
<b># Room &amp; Sizes for each category:</b>	
Premier # Rooms	66
Size (sq ft)	292
Suite # Rooms	3
Size (sq ft)	607
Wooden Cottage #	2
Size (sq ft)	282
Total No of Rooms	71
No. of additional rooms possible	Yes
Restaurant Size (sq ft)	2,076 + 2,140*
Bar (sq ft)	265
No of covers	55 + 35*
No. of Banquets	4
Size (sq ft)	5,739
Power demand	150 KVA
Power outage trends	Almost zero

\* Covered Deck

## SINCLAIRS RETREAT DOOARS



Expansive lawns



Tree lined pathways



Scenic lobby



Garden Sit-out



Outdoor Sit-out



The Palm Terrace – Restaurant & Bar



The Pavilion



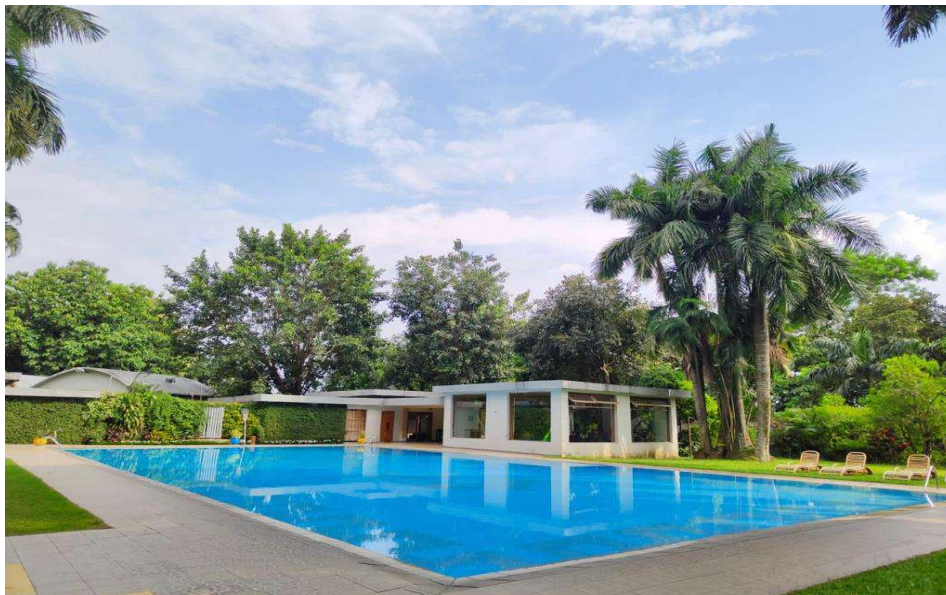
Outdoor deck



Laya Spa @ Sinclairs



The Spa Area



The Pool



The Kid's Pool



The Library



Deluxe Room



Garden facing Deluxe Room



Premier Suite – Burra Sahib Kothi



Hibiscus - For medium size conferences



Carnation for medium size conferences



The Iris - 6000 sq.ft. pillarless banquet hall



The Iris - 6000 sq.ft. pillarless banquet hall





# SINCLAIRS RETREAT KALIMPONG

An ideal retreat for nature  
lovers



# SINCLAIRS RETREAT KALIMPONG

<b>Ownership – Freehold/ Leasehold</b>	Freehold
<b>Land Area (in acres)</b>	5
<b>Built-up Area (in sq ft)</b>	53,795
<b>Year of property completion</b>	2014
<b># Room &amp; Sizes for each category:</b>	
<b>Premier # Rooms</b>	28
<b>Size (sq ft)</b>	420
<b>Suite # Rooms</b>	2
<b>Size (sq ft)</b>	900
<b>Attic # Rooms</b>	16
<b>Size (sq ft)</b>	524
<b>Wooden Cottage #</b>	2
<b>Size (sq ft)</b>	450
<b>Total No of Rooms</b>	48
<b>No. of additional rooms possible</b>	Yes
<b>Restaurant Size (sq ft)</b>	1,955 + 875*
<b>Coffee Shop / Barb Q (sq ft)</b>	615
<b>Bar (sq ft)</b>	900
<b>No of covers</b>	58 + 16*
<b>No. of Banquets</b>	4
<b>Size (sq ft)</b>	3,828
<b>Power demand</b>	118 KVA
<b>Power outage trends</b>	1 hour / Day

\* Covered Deck



Reception



The terrace adjoining the reception



The Golden Oak – Multicuisine Restaurant



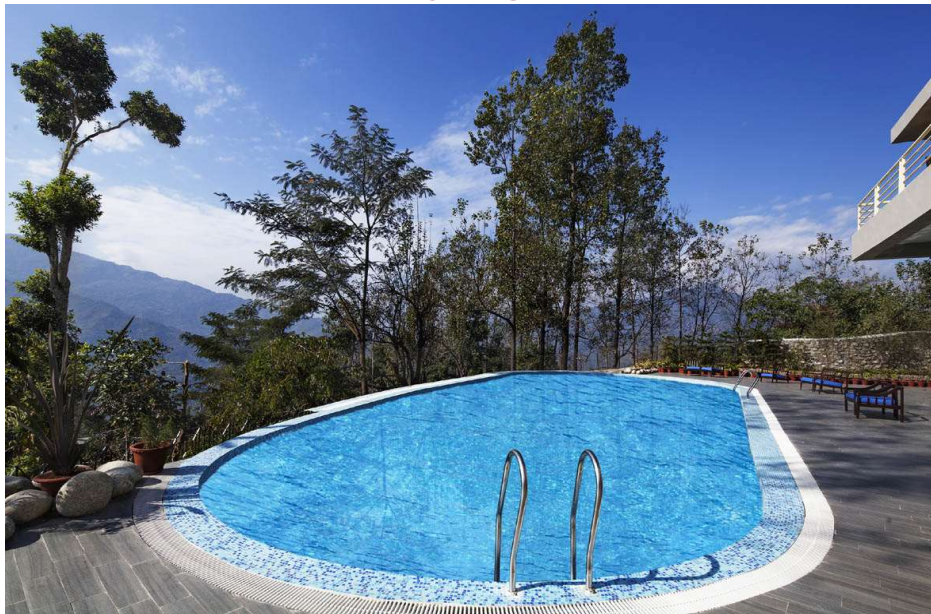
The Birch – Coffee Shop



Alto Espirito, the Spanish bar with a wide collection of drinks



The cottage blocks in the backdrop of the hills



Swimming pool amidst lush green surroundings



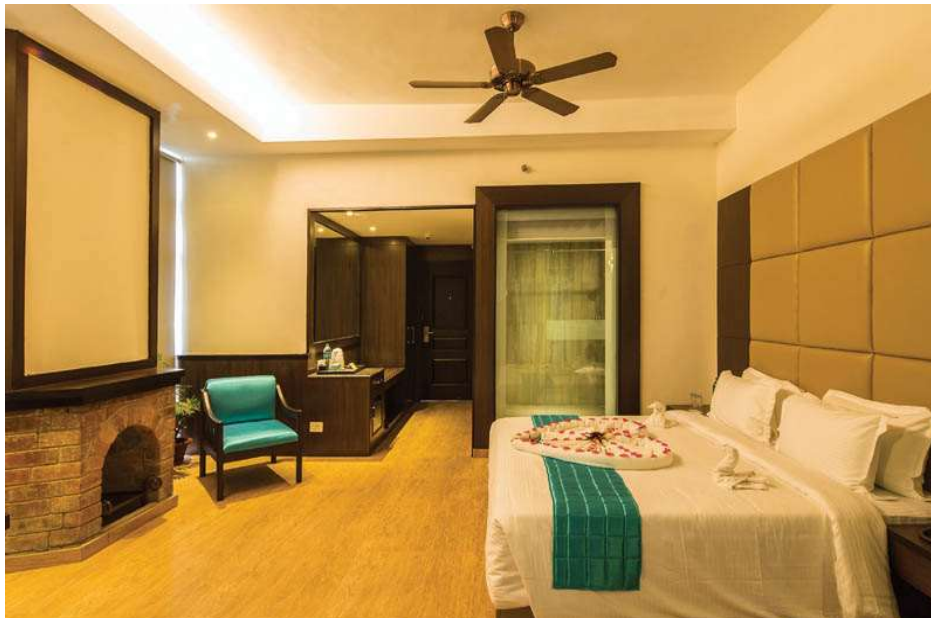
Fitness Centre



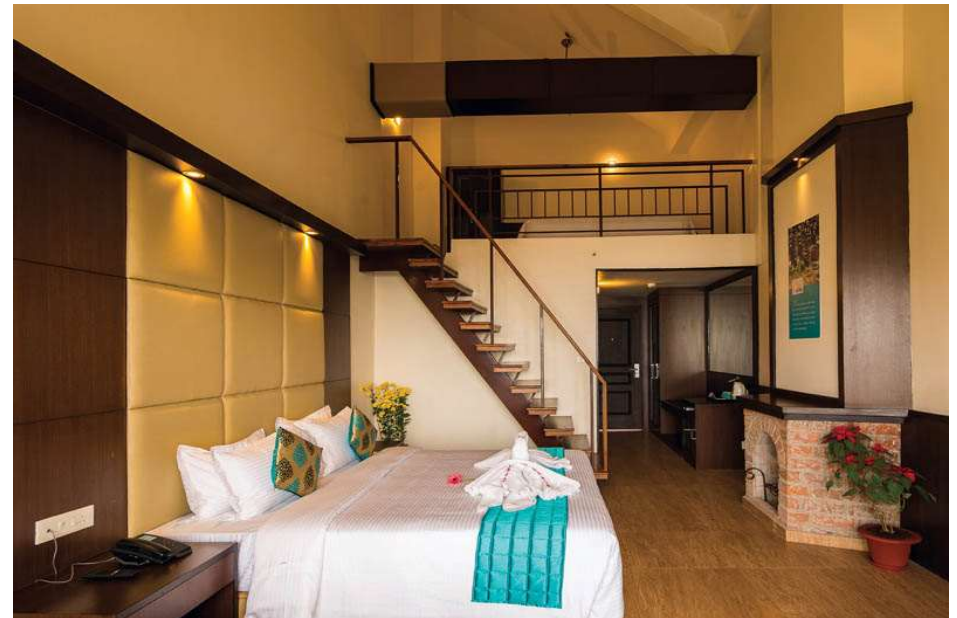
Billiards in the lounge bar



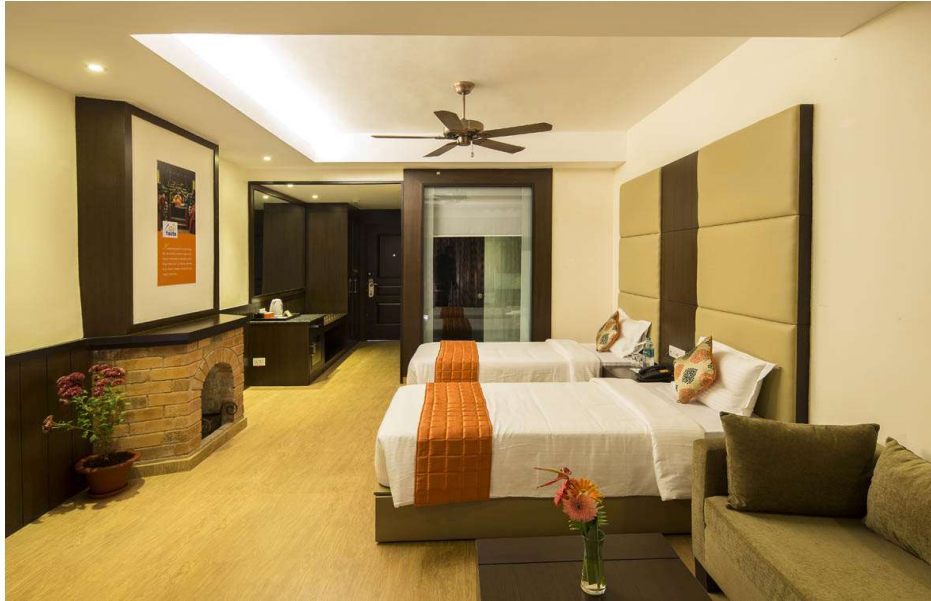
Premier Room with a private balcony



Premier Plus Room



Premier Room with attic – perfect for a family



Premier Room with twin beds



Luxury suite's bedroom



Luxury suite's spacious living room



Wooden Cottage Room built out of recycled wood



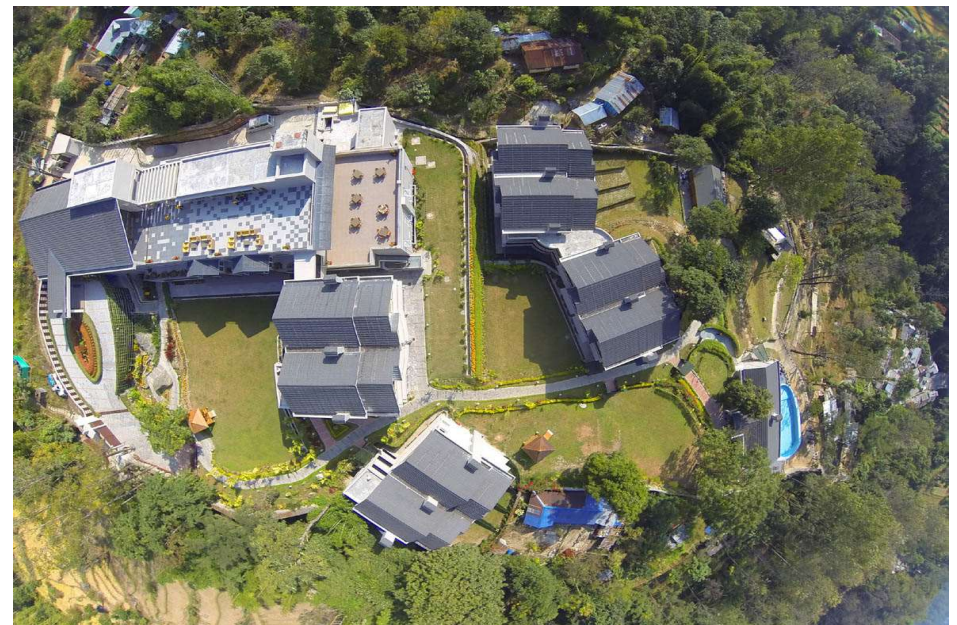
The Orchid I and II – Conference Hall



The Fern – Conference Hall



The Juniper – Meeting Room/Board Room



An aerial view of the Retreat



# SINCLAIRS RETREAT OOTY

Nestled in the Nilgiris





# SINCLAIRS RETREAT OOTY

Ownership – Freehold/ Leasehold	Freehold
Land Area (in acres)	1
Built-up Area (in sq ft)	70,184
Year of property completion	2004
# Room & Sizes for each category:	
Deluxe # Rooms	42
Size (sq ft)	215
Premier # Rooms	27
Size (sq ft)	215
Suite # Rooms	7
Size (sq ft)	555.09
Superior # Rooms	3
Size (sq ft)	331
Villa # Rooms	6 **
Size (sq ft)	1959
Total No of Rooms	85
No. of additional rooms possible	No
Restaurant Size (sq ft)	1,360 + 1,466*
Coffee Shop / Barb Q (sq ft)	–
Bar (sq ft)	1,086
No of covers	60 + 20*
No. of Banquets	3
Size (sq ft)	4,950
Power demand	150 KVA
Power outage trends	1 hour / Day

\* Covered Deck

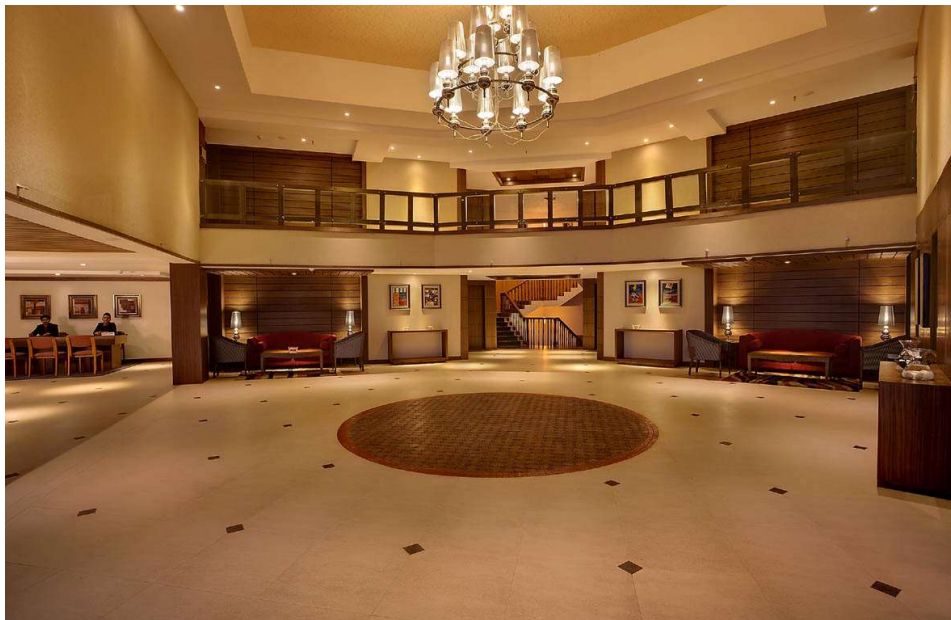
\*\* 6 rooms in 2 Villas



Ootacamund's highest located hotel



Façade - Night View



Expansive Lobby



Majestic view of sunset from hotel view of balcony



Coffee Shop



The Spanish Bar



Multicuisine Restaurant



Indoor Games Arena with Library



The Library – Unwind with your favorite book



Tic Tac Toe – A Vibrant Entertainment Zone



Deluxe Room



Premier Room



Suite Room



Nilgiris Suite



The Regal Room - large banquet hall



Superior Room



The Windsor Room - Conference hall



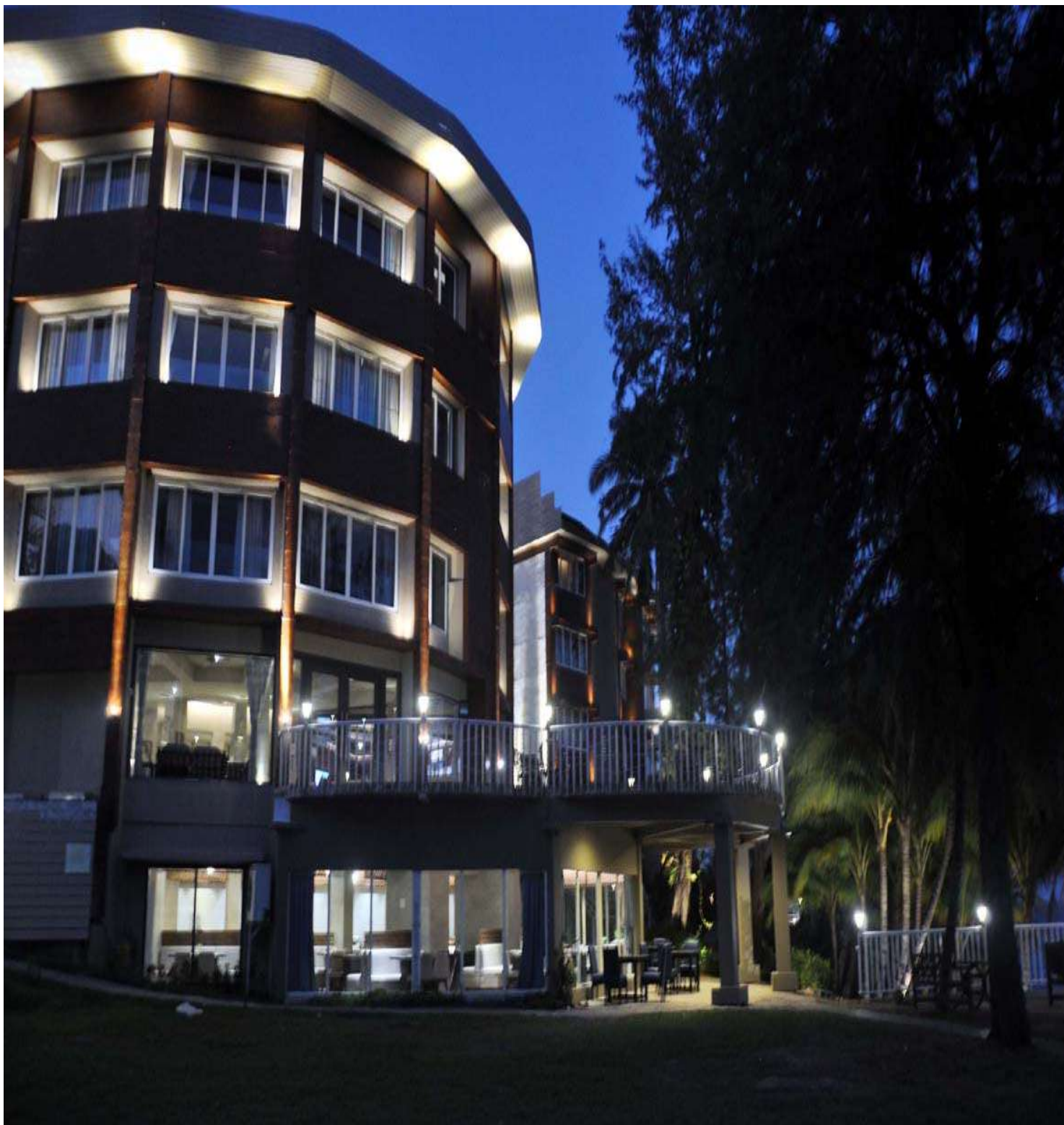
The Windsor Room - Conference hall



The three level landscaping with a panoramic view



The Terrace



# SINCLAIRS BAYVIEW PORT BLAIR

In Waves of Delight



# SINCLAIRS BAYVIEW PORT BLAIR

Ownership – Freehold/ Leasehold	Freehold
Land Area (in acres)	1.5
Built-up Area (in sq ft)	46,126
Year of property completion	1991
# Room & Sizes for each category:	
Premier # Rooms	36
Size (sq ft)	383
Suite # Rooms	3
Size (sq ft)	640
Attic # Rooms	5
Size (sq ft)	550
Valentine # Rooms	2
Size (sq ft)	182
Total No of Rooms	46
No. of additional rooms possible	No
No of covers	75
No. of Banquets	1
Size (sq ft)	1,734
Power demand	150 KVA
Power outage trends	Almost zero





Expansive Lobby



Breathtaking view of the sunset



Alto Espirito - Spanish Bar



Multicuisine Restaurant



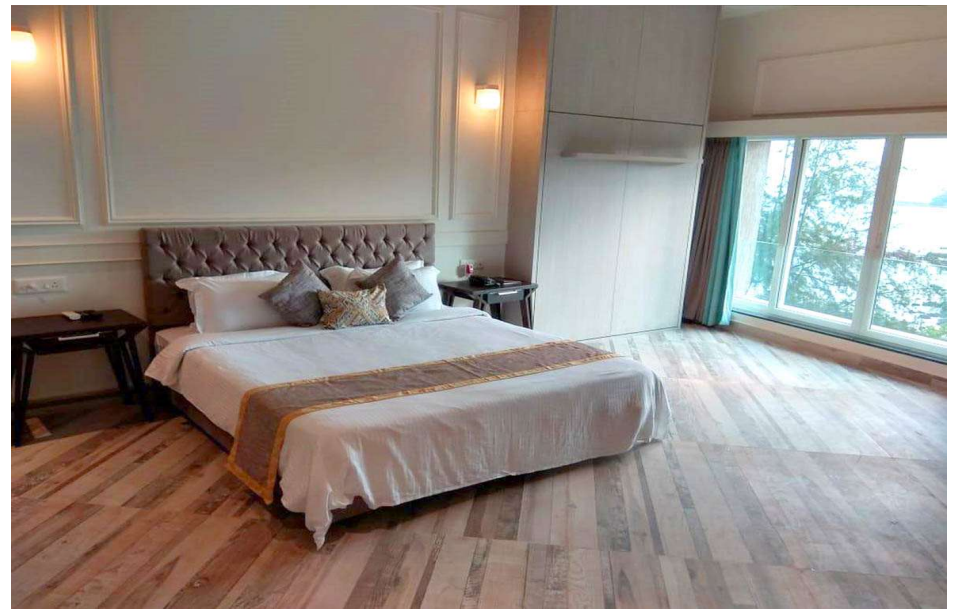
The Deck



The Deck with garden



Premier Room



Premier Family Suite



Premier Attic Room



Valentine Room



The Woodhouse - Conference Hall



Infinity Swimming Pool



# SINCLAIRS SILIGURI

The best address in town



# SINCLAIRS SILIGURI

Ownership – Freehold/ Leasehold	Freehold
Land Area (in acres)	2.47
Built-up Area (in sq ft)	56,046
Year of property completion	1976
<b># Room &amp; Sizes for each category:</b>	
Premier # Rooms	46
Size (sq ft)	201
Suite # Rooms	3
Size (sq ft)	406
Total No of Rooms	49
No. of additional rooms possible	Yes
Restaurant Size (sq ft)	810 + 490*
No of covers	38 + 28*
No. of Banquets	5
Size (sq ft)	5,270
Power outage trends	1–3 hours / month

\* Covered Deck



Lobby



Lobby



Restaurant Deck area



The Palms – Multicuisine Restaurant



Premier Room



Premier Suite



Garden Suite



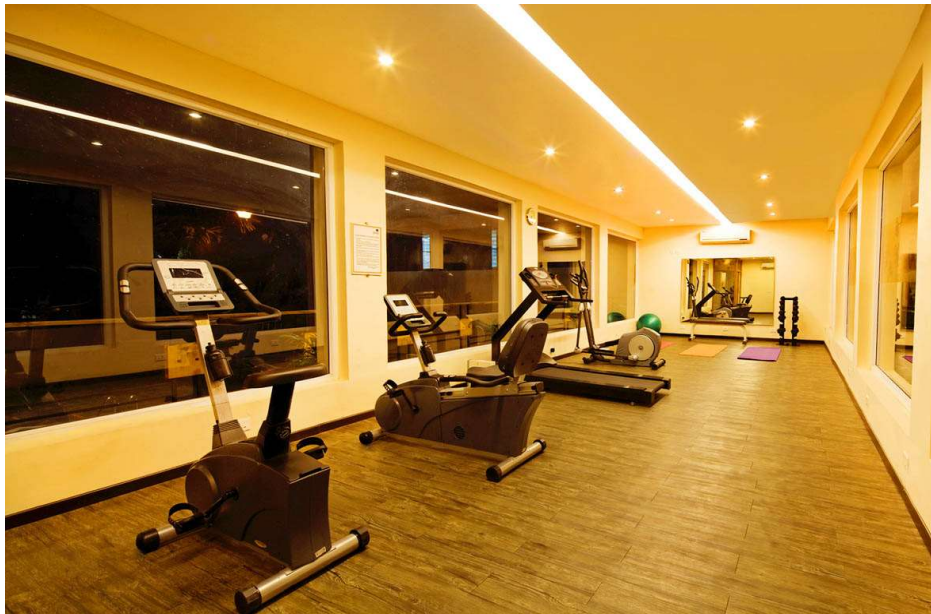
Garden Suite



Premier Twin Room



Sinclairs Spa



The Gym



The Pool





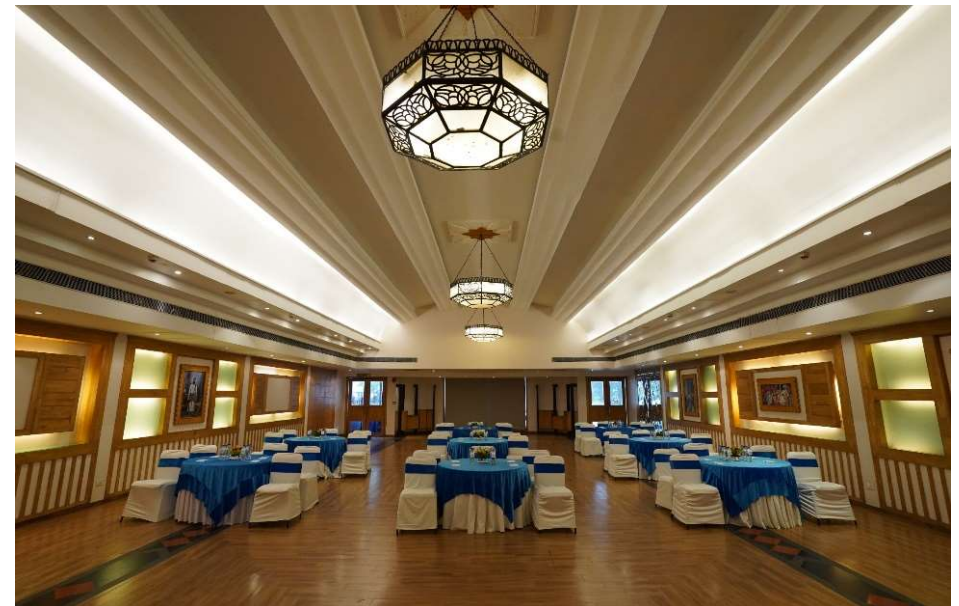
The Imperial - large Conference Hall



The Regency - Conference Room



The Summit - another Conference Room



The Darbar - large Banquet Hall



# SINCLAIRS GANGTOK

Paradise of the north east



# SINCLAIRS GANGTOK

Ownership – Freehold/ Leasehold	9 years lease
Land Area (in acres)	0.17
Built-up Area (in sq ft)	64,029
Year of property completion	2020
<b># Room &amp; Sizes for each category:</b>	
Deluxe # Rooms	20
Size (sq ft)	270
Deluxe Family # Rooms	8 *
Size (sq ft)	554
Premier # Rooms	24
Size (sq ft)	340
Suite # Rooms	4
Size (sq ft)	525
Valentine # Rooms	4
Size (sq ft)	340
Total No of Rooms	60
No. of additional rooms possible	No
Restaurant Size (sq ft)	1,933 + 378**
Coffee Shop / Barb Q (sq ft)	1,716
Bar (sq ft)	1,978
No of covers	66 + 16**
No. of Banquets	1
Size (sq ft)	2,240
Power demand	200 KVA
Power outage trends	2 hours /month

\* Each Family Room is 2-rooms combined making it 8-rooms

\*\* Uncovered Deck



Lobby



Lobby



Guras Bar & Lounge



Magnolia – Multicuisine Restaurant



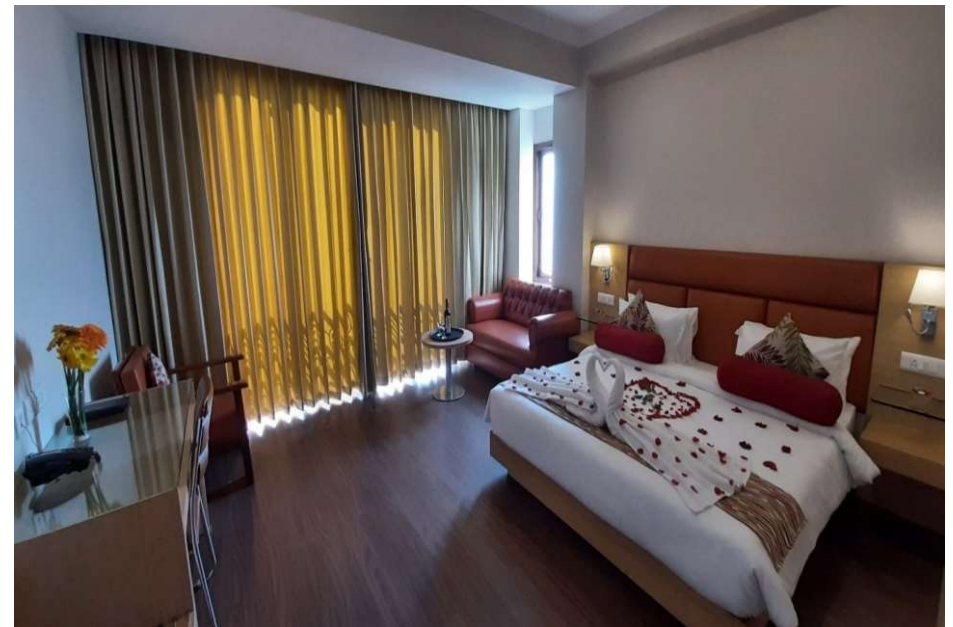
Premier Room



Premier Suite



Deluxe Room



Valentine Room



Infinity Swimming Pool



View from the Hotel



Jasmine Hall



The Cherry Hall



# SINCLAIRS YANGANG

Enchanting views of  
the Maenam Hills



# SINCLAIRS YANGANG

Ownership – Freehold/ Leasehold	10 years lease
Land Area (in acres)	1
Built-up Area (in sq ft)	
Year of property completion	2022
# Room & Sizes for each category:	
Premier # Rooms	6
Size (sq ft)	168–196
Premier with Balcony # Rooms	3
Size (sq ft)	195
Premier Plus	3
Size (sq ft)	323
Deluxe Triple Room	2
Size (sq ft)	310
Junior Suite	1
Size (sq ft)	381
Senior Suite	2
Size (sq ft)	448
Total No of Rooms	17
No. of additional rooms possible	Yes
Restaurant Size (sq ft)	504
No of covers	28 (inside)+ 24 (outside)
No. of Banquets	1
Size (sq ft)	518
Power demand	62.5 KVA
Power outage trends	5–6 Hours/Day





Premier Room with Balcony



Premier Plus Room



Deluxe Triple Bed Room



Premier Room



Senior Suite Room



Junior Suite Room



Lobby



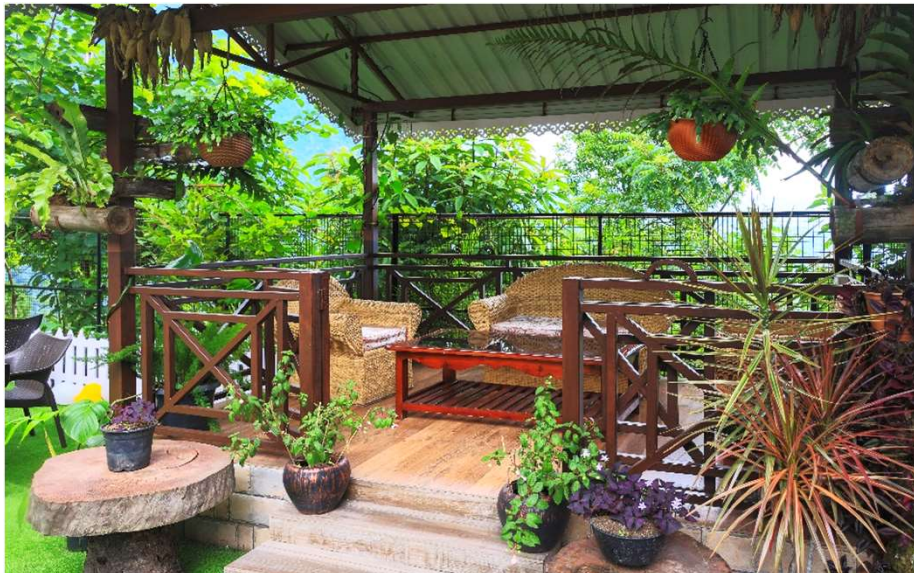
Reception



Restaurant



Meeting Area



Sitting Area



View from Hotel



# SINCLAIRS HOTELS LIMITED

## Registered Office Address

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## Email

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## Website

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## Investor Information Website

[www.sinclairsindia.com](http://www.sinclairsindia.com)