

SVP GLOBAL VENTURES LIMITED 97, Maker Tower "F", Cuffe Parade, Mumbai - 400 005. Tel.: 022 4029 0011 Fax: 022 40290033 Email: contact@pittie.com CIN : L17290MH1982PLC026358 Website : www.svpglobal.co.in

Date: July 01, 2021

To, The General Manager, Department of Corporate Services, BSE Limited, Phiroze Jeejeebhoy Towers, Dalai Street, Fort Mumbai - 400 001

#### Sub. : -Intimation under Regulation 30 of SEBI (LODR) Regulation, 2015

#### Ref: Scrip Code: 505590

Dear Sir/ Madam,

In Compliance of Regulation 30 of Schedule III of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, Please find enclosed herewith SVP Global Ventures Limited Investor Presentation on the Audited Financial Statements for the quarter and year ended 31<sup>st</sup> March, 2021.

This is for your information and records.

Thanking you,

Yours faithfully, For SVP Global Ventures Limited

Navita Sharma Company Secretar













# **SVP Global Ventures Limited**

Investor Presentation – June 2021



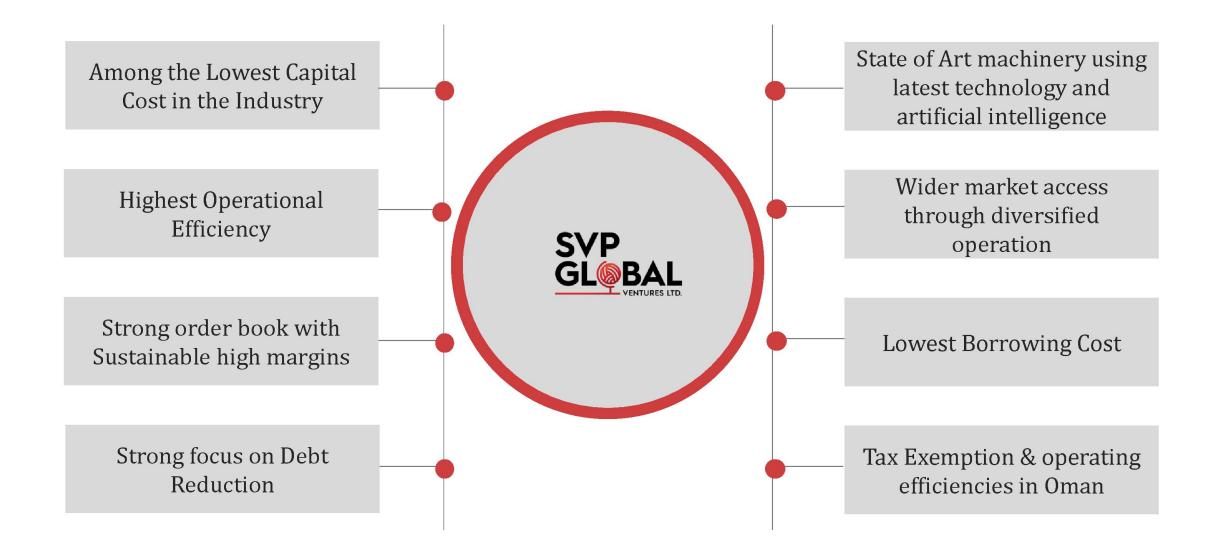
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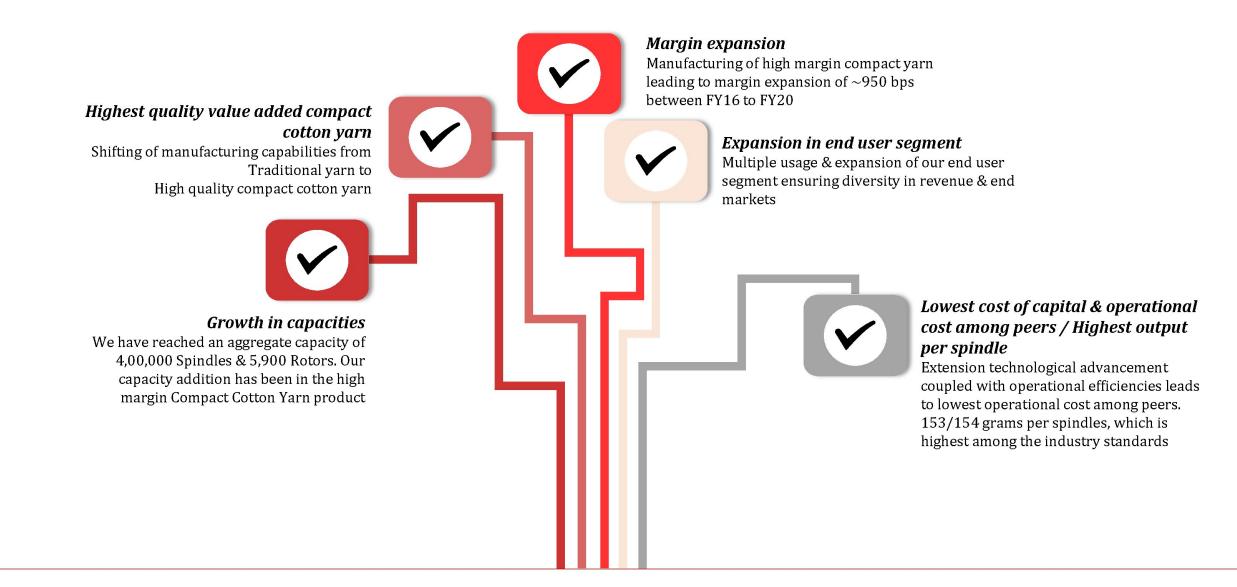
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### Fastest growing multinational in Cotton Yarn manufacturing





### SVP at a Glance

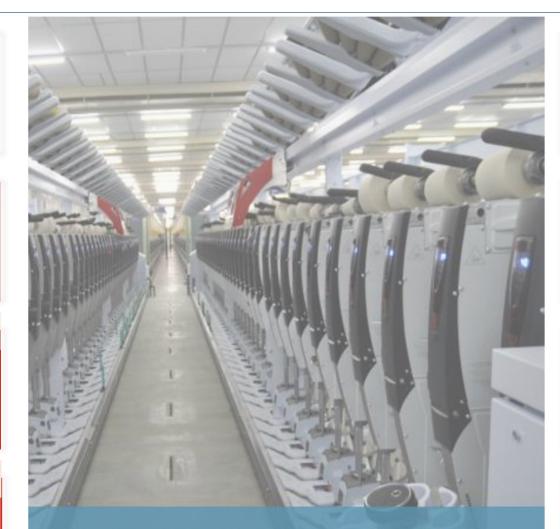


**200** years of Combined experience of **Promoters & Management** 

Installed capacity of **400,000** Spindles & **5,900** Rotors across India & Oman

Only **5%** of Indian manufacturers have technology ageing less than **5** years

High entry barrier due to heavy investments & setting up capacities shall take ~12-24 months.



SVP GLOBAL VENTURES LTD.

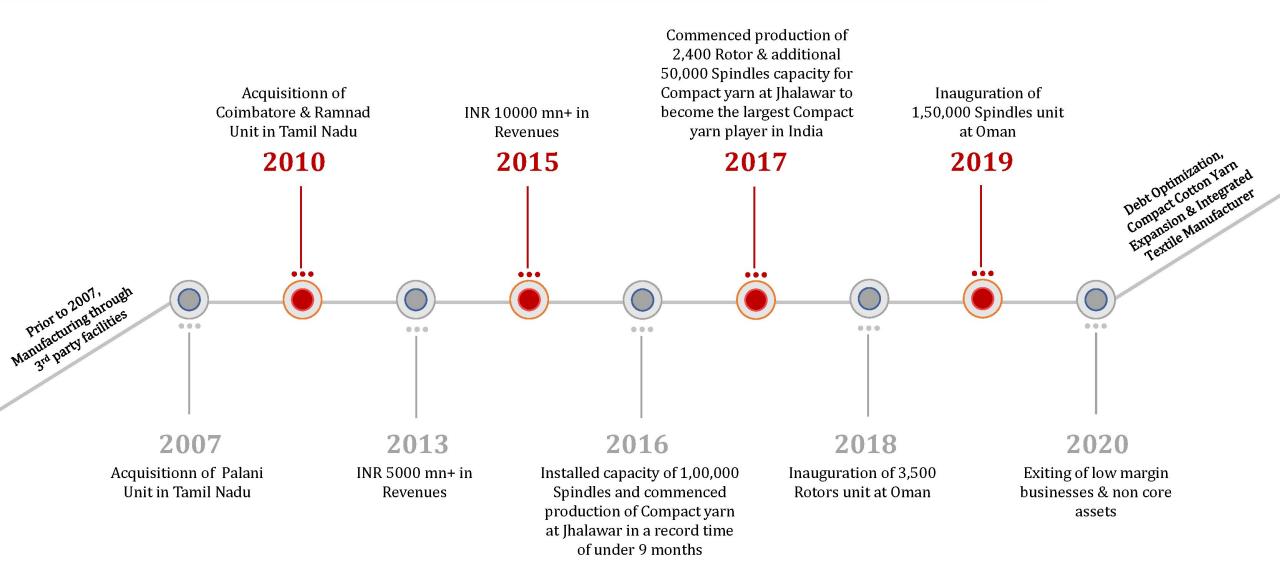
Legacy of **100** years in the **Textile business** 

Current direct employment to more than **4000 people** in India and Oman

**Green Project** with no smoke, effluent or wastage; safe and clean working environment

Highest level of **certification** including GOTS, OCS and an approved supplier to IKEA.





### **Experienced Board of Directors**



#### Mr. Chirag Pittie : Whole Time Director

- **Qualifications:** Holds BSBA degree in Finance and Management from Boston University, USA
- **Experience:** Has more than 16 years of experience in Finance & Management. He has the vision of converting the close family held business into a leading public company delivering superior returns to shareholders

#### Mr. Jinesh Shah : Independent Director

- Qualifications: He is Qualified Chartered Accountant
- **Experience:** Has more than 12 years of experience in Statutory audit, Tax audit, Implementation of GST, IFC in listed & Private Companies, Budgeting report & Variance Analysis

#### Mrs. Bhagwati Donga : Independent Women Director

- **Qualifications:** Holds Master of Commerce (M.Com) & Bachelors in Education (B.Ed)
- **Experience:** Has more than 3 year of experience in the Education field & specialized in Organization of Commerce & Management Secretarial Practice

Mr. Praveen Shelley : Non-Executive Director

- Qualifications: He is Certified Administrator from Michigan, USA
- **Experience:** Has more than 30 years of experience in Marketing, Public Relations, Partnership Building and Product Management

Mr. Niraj Lahoti : Independent Director

- **Qualifications:** He is Qualified Chartered Accountant, Company Secretary and Diploma in Information System Audit (DISA ICAI)
- **Experience:** Has more than 5 years of experience in filing of returns, accounts & audit, registration of firms and closure of companies

#### Mr. Prakash Vaghela : Independent Director

- **Qualifications:** He is a qualified Chartered Accountant, Cost & Works Accountant, LLB(G) and Diploma in Information System & Audit, DISA
- **Experience:** Has experience in Banking, Corporate Governance, Audit Assurance and Compliances, Direct and Indirect Tax Advisory and certification field

#### SVP Global Ventures Limited

### Strong Management Team



Mr. Chirag Pittie	Mr Praveen Shelley	Major General OP Gulia SM, VSM(retd)	Mr. Diwakara Rao	
Whole Time Director	Chairman	President	Chief Financial Officer	
Mr. Prakash Saraogi	Mr. Narendra Jain	Mr. Prashant Pillai	Mr. V.K. Chaudhary	
Ex. Vice President - Finance	Vice President - Finance	Vice President - Marketing	Vice President - Operations	
Mr. D.P. Sharma	Mr. Surendra Singh	Mr. Rajpal Singh Sekhawat	Brigadier Sanjay Thapa, SM(retd)	
Chief Engineer	Senior Manager - SQC	Vice President - Projects	Sr. Vice President – HR & Admin	

### Industry Bound to Grow

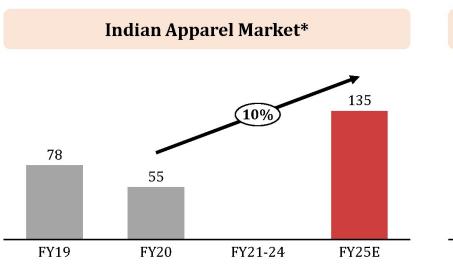


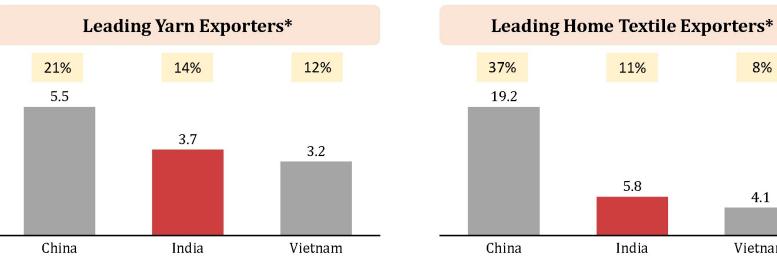
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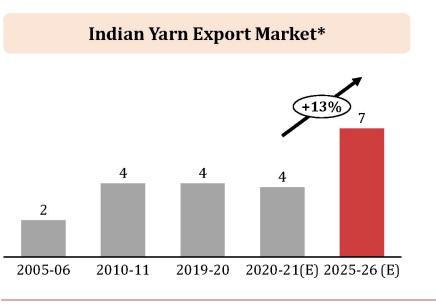
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Vietnam

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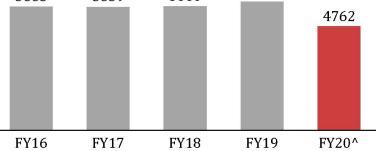


- We anticipate that the Textile manufacturing industry for India is bound ٠ to increase due to;
  - China + 1 Strategy firming up ٠
  - Governments thrust on Aatmanirbhar Bharat & being 'Vocal for ٠ Local'
  - Economies of scales & incentives by government to boost margins & ٠ allow to compete worldwide

# Indian Yarn Industry



Production of YarnMillions Kgs5665565956805890

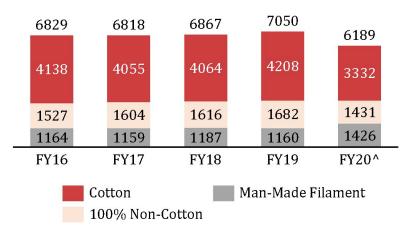


Textile Commodities Export in India\*

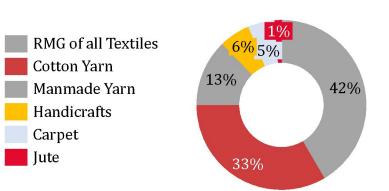
Commodities	Value (US\$ Mn)
RMG of all Textiles	1349.13
Cotton Yarn	947.58
Manmade Yarn	411.97
Handicrafts	179.27
Carpet	136.21
Jute Mfg	42.00

#### Yarn Production

Millions Square Meters



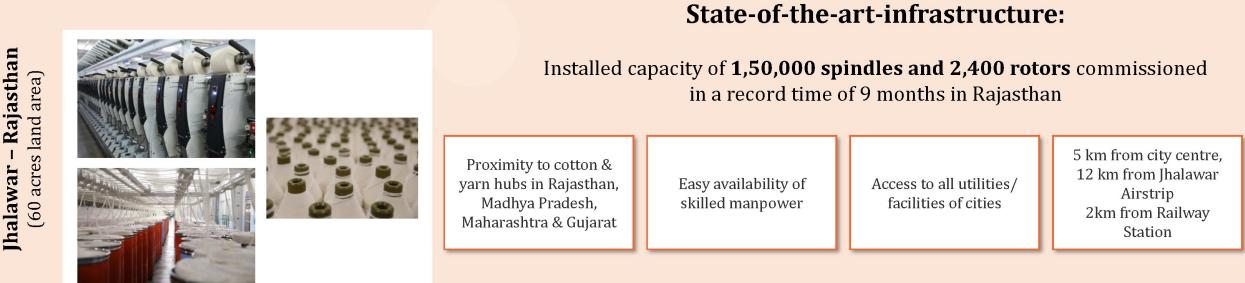
#### Share of Indian Textile in Export\*



- Production of yarn grew to 5,890 million kgs in FY19 from 5,665 million kgs in FY16
- Cotton yarn, a major segment in FY20<sup>^</sup>, accounted for more than 54% share in yarn production
- Export have been a core feature of India's textile and apparel sector, a fact corroborated by trade figures.
- The Goods and Services Tax (GST) is expected to make imported garments cheaper by 5-6% as the GST regime will levy 5% tax for both domestic textile manufacturers and importers.

### State of art infrastructure at Rajasthan



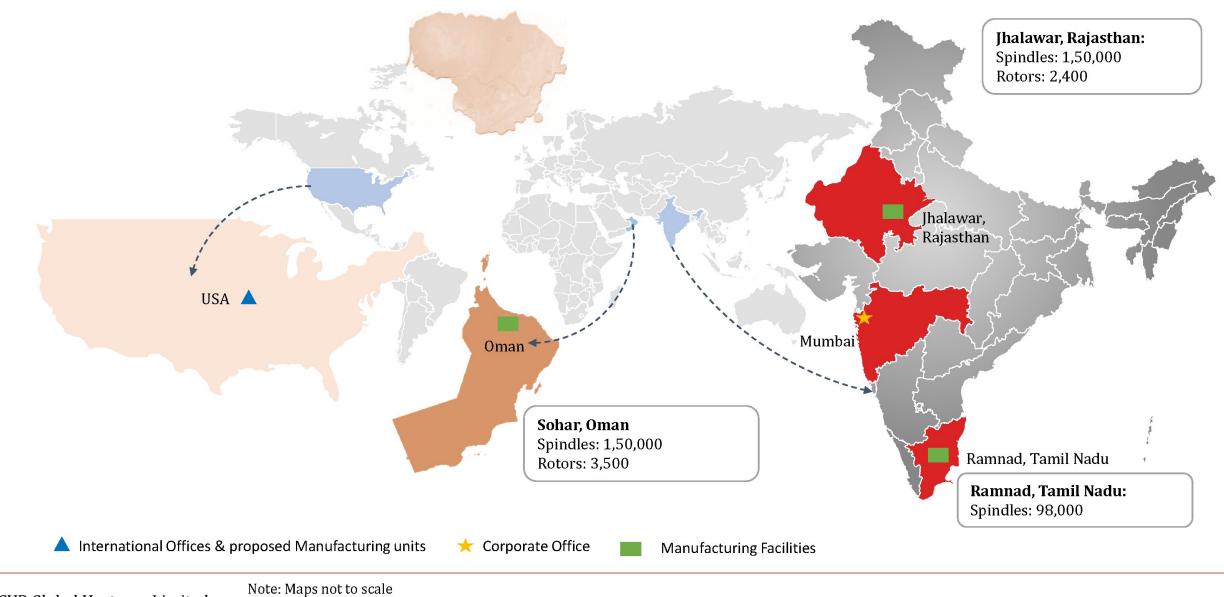


#### Zero Effluents and Zero smoke manufacturing facility

Equipped with the most modern technology from We have dedicated 132 KV Blow Room to Winding. Manufactures high quality Line World Class Laboratory for Consistency in yarn quality Plant & machinery sourced Compact Yarn (Count range 20 Quality control using USTER monitored by LOEPFE from RIETER (Switzerland), We have 5.4 Mega watt Solar to 60) and (Switzerland) equipments (Switzerland). ELECTRO-JET (Spain), LMW Capacity - one of the largest **Open End Yarn** (India) and SCHLAFHORST captive plants in India to (Germany) reduce power costs

### **Geographical Footprint**





### Diversified end usage





## High Entry Barriers & Competitive Advantage



Large capacity build up over last 5 years in India and Oman. Operating at more than 95% capacity utilization

Sustainable EBIDTA Margins with use of high end technology which is used by less than 5% of industry in India

Global presence with project in Oman having competitive advantages of low cost of Land, Power & Capital

> Interest subsidies available to company in Rajasthan is now not available for anyone setting up new capacities

Machine combination and efficient utilization has resulted in higher Spindles Yarn output of 153-154g relative to lower output by our competitors. High Barriers to Entry

Competitive Advantages

### Technological Edge



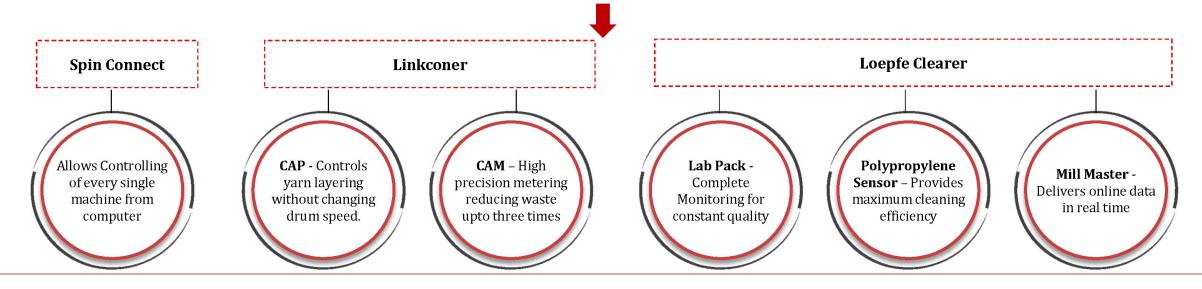
India has around 50 million Spindles capacity out of which around **95% capacity is older than 5 years.** Further, around 80% capacity is older than 10 years...

Whereas...

....SVP Global yarn manufacturing capacities is one of the **latest and the most** 

technologically advanced on the block among its competitors

The state-of-art machinery with latest technology from Europe and India, **use Artificial Intelligence to manufacture Yarn of the highest quality at optimum operational efficiency** 



# Global Certifications, Registrations & Approvals





#### **Approved Supplier to IKEA**

- IKEA is one of the largest retailers of furniture and home accessories in the world.
- The very prestigious registration is testament to the company's products, material and services adherence to minimum environmental, social and working conditions requirements.
- The registration would allow other members supplying to IKEA to source their yarn requirements from the Company.

#### Global Organic Textile Standards (GOTS)

Comprising of 4 reputed member organization – OTA (USA), IVN (Germany), Soil Association (UK) and JOCA (Japan)

#### Organic Content Standard (OCS)

OCS applies to any non-food product containing 95-100 percent organic material. It verifies the presence and amount of organic material in a final product and tracks the flow of the raw material from its source to the final product.

#### Global Recycle Standard (GRS)

• The GRS is an international, voluntary, full product standard that sets out requirements for third-party certification of recycled content, chain of custody, social and environmental practices and chemical restrictions.

#### OEK-TEX STD. 100

• STANDARD 100 by OEKO-TEX® is one of the world's best-known labels for textiles tested for harmful substances. It stands for customer confidence and high product safety.

#### Better Cotton Initiative (BCI)

• The Better Cotton Initiative (BCI) is a global not-for-profit organization and the largest cotton sustainability programme in the world.

#### Fair Trade

 The Fairtrade Textile Standard is one component of the greater Fairtrade Textile Programme to facilitate change in textile supply chains and related business practices.

#### SUPIMA Gold

• The primary purpose of the program is to promote and protect the SUPIMA® trademark globally, while growing awareness and consumption of U.S.- Grown Pima Cotton.

#### **US Cotton Trust Protocol**

The U.S. Cotton Trust Protocol<sup>®</sup> sets a new standard for more sustainably grown cotton. It brings quantifiable and verifiable goals and measurement to sustainable cotton production and drives continuous improvement in key sustainability metrics.

### **Incentives & Subsidies**





- ✓ Company enjoys incentives received from the Rajasthan Government including
  - VAT benefits
  - Power tariff reductions

which along with premium products, lower wastage, and higher operating efficiency significantly boosts the profitability.

- ✓ Unit in Jhalawar, Rajasthan benefits from interest subsidy of 9-11% p.a. approximately, under the RIPS/TUFS schemes of the State/Central Government.
- ✓ Unit in Oman enjoys various operational and logistic efficiencies & incentives including
  - Land availability,
  - Lower power costs,
  - Low cost of capital,
  - FTAs,
  - Tax exemptions,
  - Port infrastructure and accessibility,

### CSR Commitment





SVP's CSR

- Solar Power Installed 5.4-Megawatt solar power projects to curb release of CO<sub>2</sub>. Estimated Power Generation: 86,09,328 Units Per Year. Estimated Reduction in Co2 Emission: 7,317 Ton
- **Non-Hazardous** Orange category plant declared by pollution department
- Provided jobs to 250 local peoples after Covid-19 lockdown
- Women Empowerment Train & Employ
  - Set up Dedicated & Licensed Training Centre at Oman sprawling 30,000
    SF which incorporates experiential learning through advanced textile machinery for Women in Oman
  - 1,000 Omani Women currently undergoing Training for Employment first of its kind to guarantee employment upon completion of the program
- Masks, Sanitizer and tunnel distributed to public and to police department by company during Covid-19 pandemic
- Subsidized food scheme "Jimosa" for poor and labors since 2016 for distributing food for the people in Jhalawar

### Growth Journey



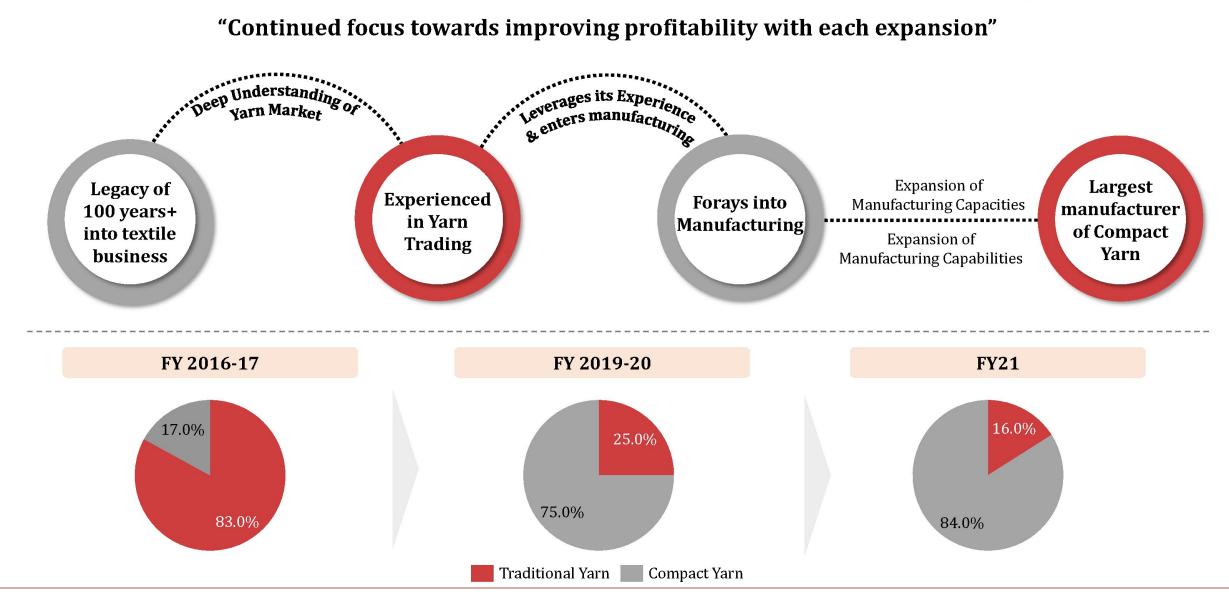


One of the Largest Indian manufacturer of Compact Cotton Yarn in the World with operations in India and Oman



## 1.0 Transformation from trading to manufacturing business

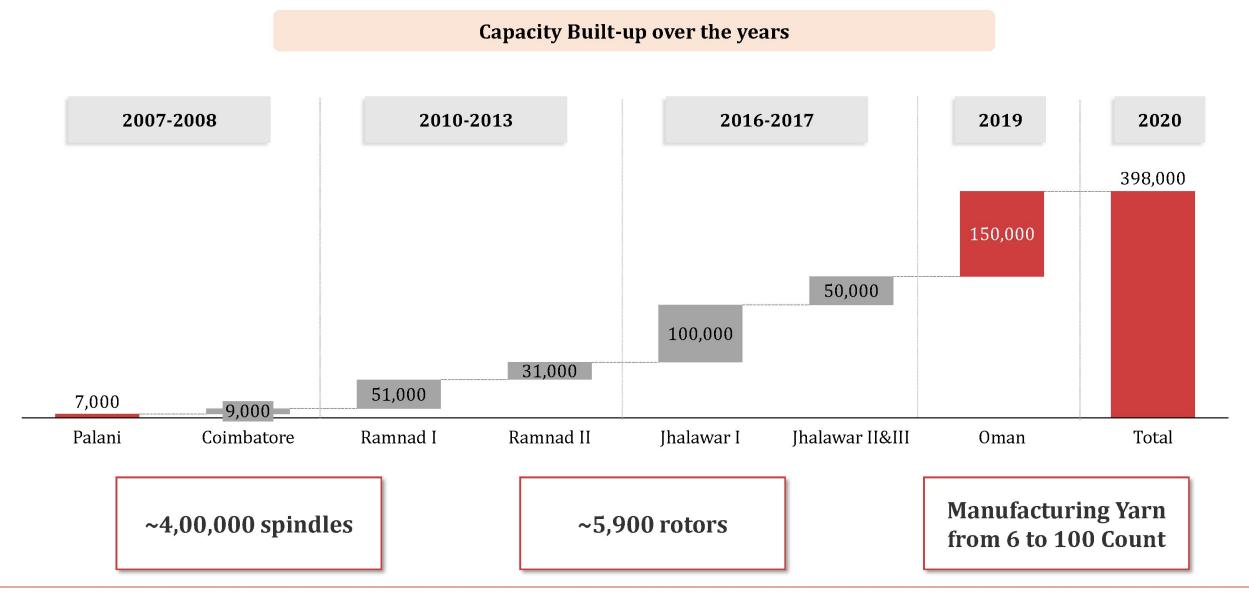




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### 2.0 Expansion of Manufacturing capacities







### Foray into Compact & Specialised Yarn



#### Traditional Yarn

- Single Ring Yarn
- Double Ring Yarn
- Single Open-End Yarn
- Double Open-End Yarn

#### **Compact & Specialised Yarns**

- Organic Cotton Yarn
- Fair trade Certified Cotton Yarn
- Long Staple Cotton Yarns/Pima Cotton Yarns
- Bamboo/Cotton Yarns
- Compact Yarn
- Contamination Free Yarn
- Reverse Twist Yarns
- Recycled Cotton Yarn
- Slub Yarns
- Poly/Cotton Blends

### **Compact Yarn advantage**

Smoother yarn with higher lustre

40-50% improvement in abrasion fastness

20-30% lower hairiness as measured by the Ster apparatus

60% lower hairiness as measured by the Zweigle apparatus

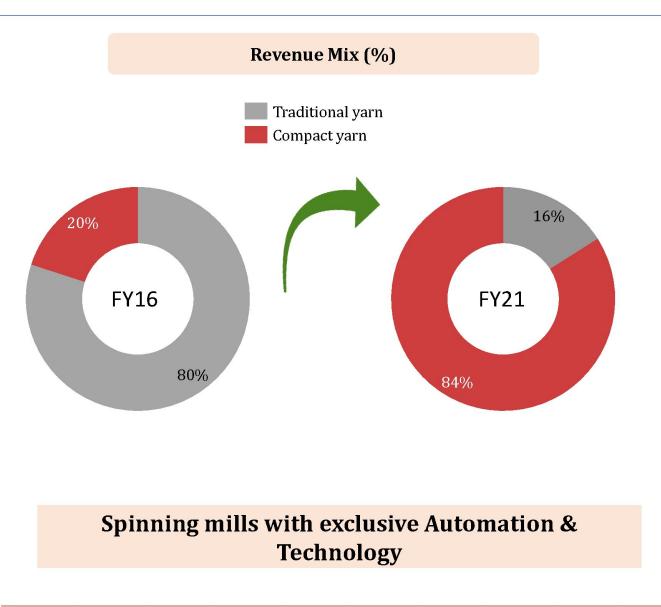
8-15% higher tenacity and elongation at break

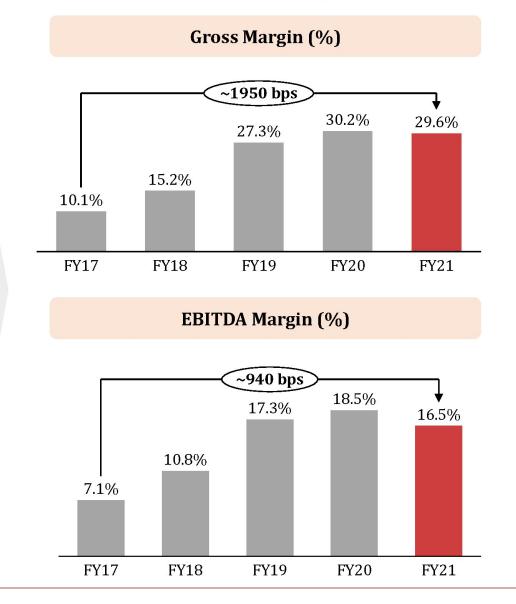
Smaller mass irregularity

 $\sim 8\%$  increase in production

### 3.0 Change in the Product Mix – Leading to Margin Expansion







# 4.0: Expanding Reach – Strategic decision to expand Exports



### SVP has established a **new \$150-million plant in Sohar Freezone** to manufacture a wide range of cotton yarn

Particulars	Capacities				
Capacity	1,50,000 Spindles & 3,500 Rotors				
Status	Completed & Operational				
Project Cost	\$150 mn				
Strategic benefits of OMAN	01Proximity to Port02Tax Free Zone03FTA of Oman with USA04Low Power Tariffs05Low Logistical Cost06Low Cost Borrowings07Competitive Land Value				

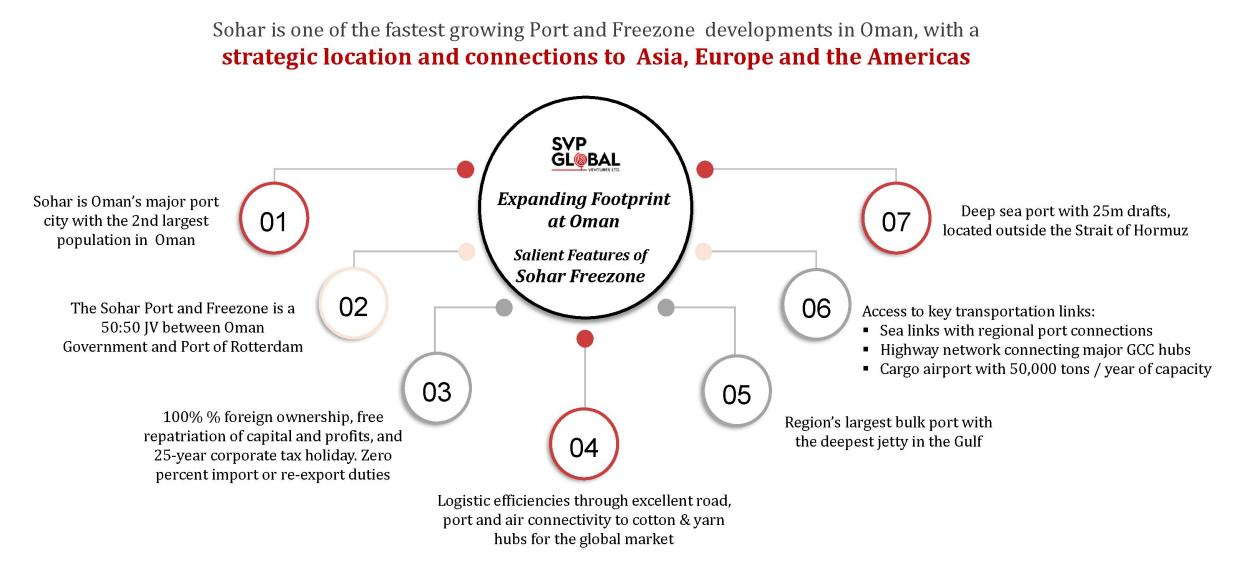
- First major Cotton Spinning Unit in GCC Region to promote development of Textile cluster in Oman. Technology from Schlafhorst/Leopfe/Savio/Uster/Batliboi Limited/Lakshmi machine Works Limited
- Exclusive state of art infrastructure equipped with latest and most modern technology from Blow Room to Winding
- World-class laboratory for **quality control using technologies** from Europe
- Operations are built on lean manufacturing and Industry 4.0 practices, housing the most automated machinery with artificial intelligence and IOT capabilities.
- Manufacturing high quality, value-added, high margin compact cotton yarn
- Optimized raw material procurement
- Access to markets that are not accessible from India due to trade barriers and political relations i.e. Turkey, Pakistan, etc.
- Product offtake agreements
- Company has been allocated 27 hectares land by SFZ for a period of 25 years (renewable) for the Project
- **Green Project** with no smoke, effluent or wastage; safe and clean working environment





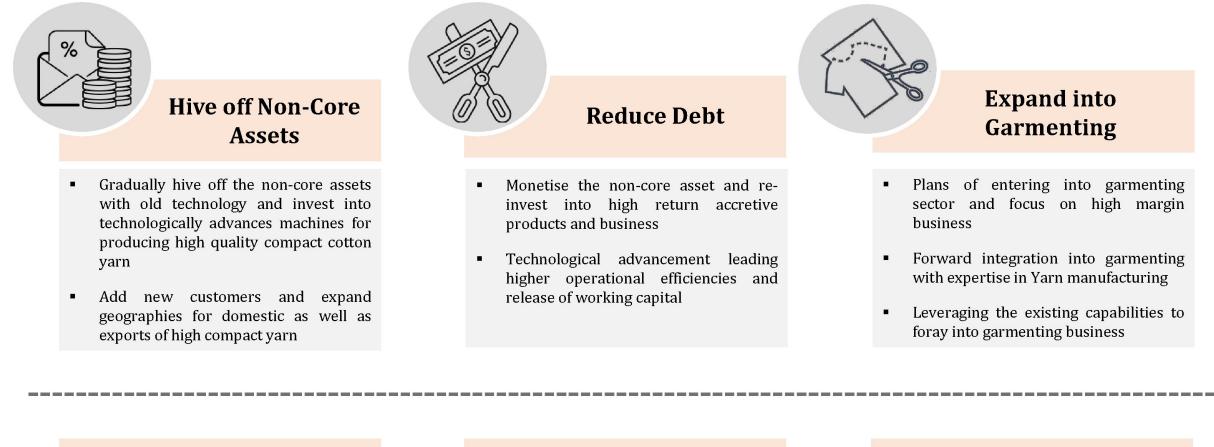






### 5.0 De-leveraging Balance sheet





Release of Working Capital & Monetization of Old Assets

Focus on debt reduction through efficient working capital management & higher asset turns

Becoming an Integrated Textile Garment Manufacturer

# **Financial Performance**

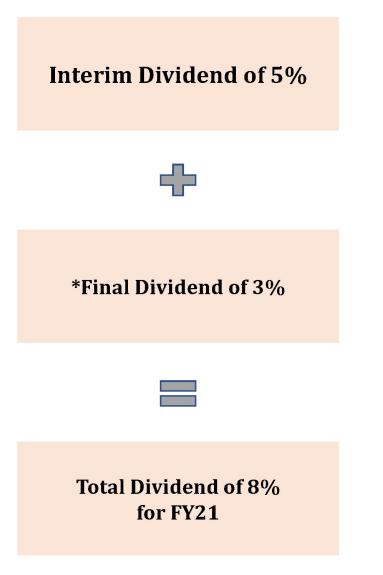




SVP Global Ventures Limited

# Q4 & FY21 Highlights





### ✓ Hive off South Unit at Ramnad, Tamil Nadu

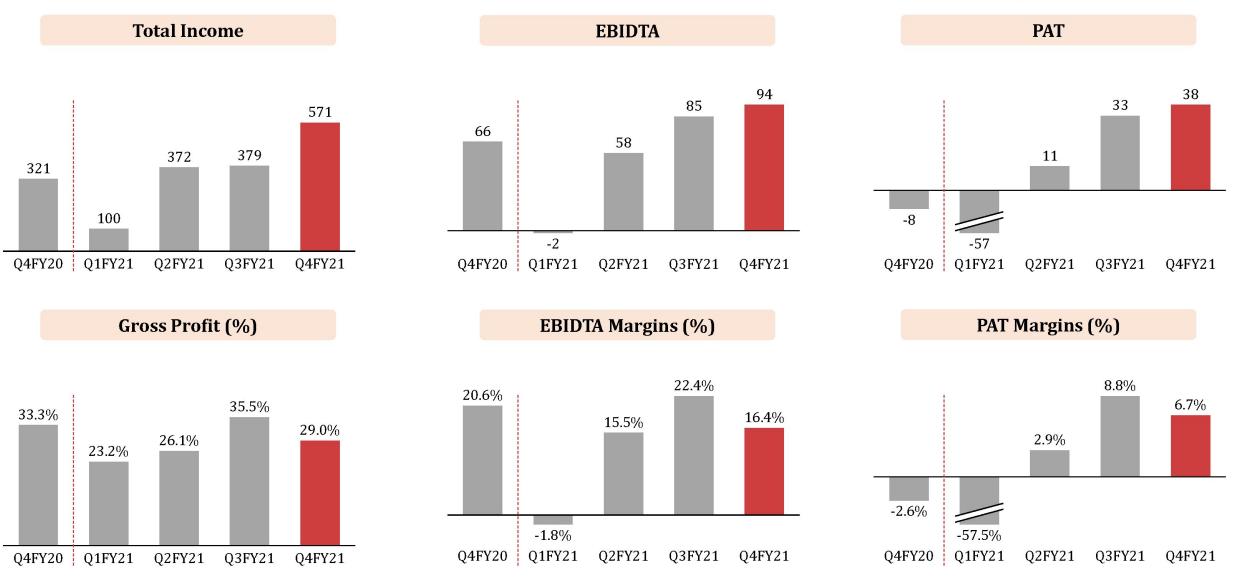
 The Board has mounted an opinion to hive off South unit for which the Board has constituted the Committee to foresee various avenues & methodology in the best interest of the Company to conclude the hiving off subject to necessary statutory approvals.

### ✓ Rationale for Hive off

- Further increase the contribution of high margin compact cotton yarn in the revenue mix
- Overall reduction in consolidated debt
- Working capital optimization to appropriately reflect operations from compact cotton yarn manufacturing

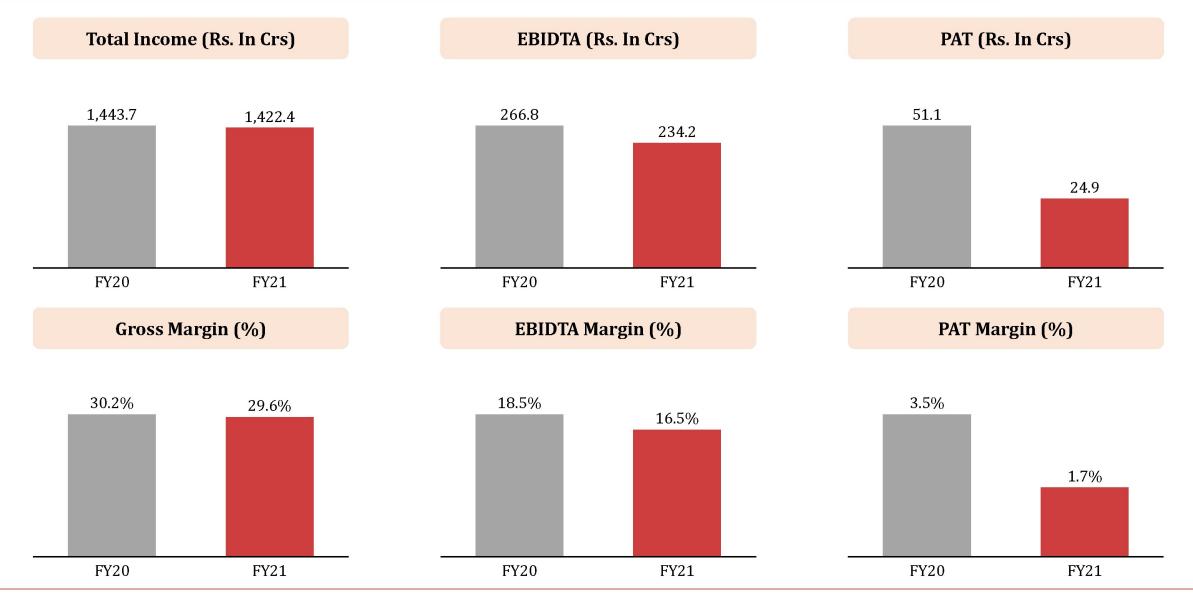
### **Improving Quarter on Quarter Performance**





### FY21 Financial Highlights





SVP Global Ventures Limited

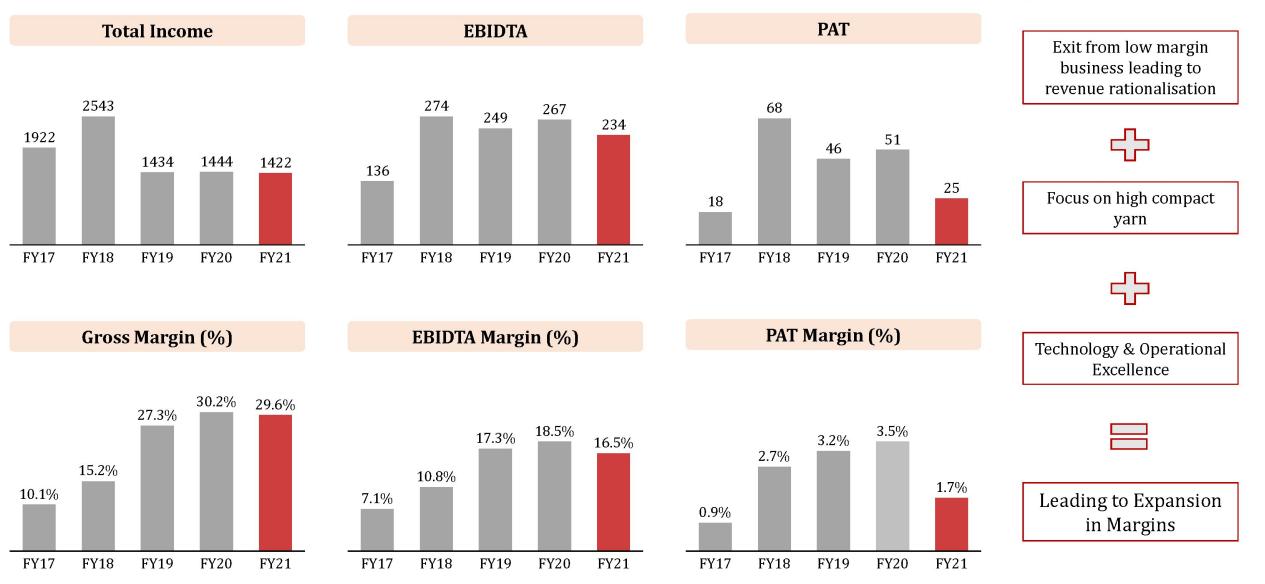
# Q4 & FY21 Consolidated Profit & Loss Statement



Particulars (Rs. In Crs	Q4FY21	Q4FY20	Ү-о-Ү	Q3FY21	Q-o-Q	FY21	FY20	Y-0-Y
Total Income	571.1	321.3	78%	379.2	51%	1422.4	1443.7	-1%
Cost of Goods Sold	405.4	214.3		244.7		1002.1	1007.0	
Gross Profit	165.8	107.0	55%	134.5	23%	420.3	436.7	-4%
Gross Margin (%)	29.0%	33.3%		35.5%		29.6%	30.2%	
Employee Expenses	27.2	11.4		6.7		44.5	34.1	
Other Expenses	45.0	29.4		42.9		141.6	135.9	
EBIDTA	93.6	66.2	41%	84.8	10%	234.2	266.8	-12%
EBIDTA Margin (%)	16.4%	20.6%		22.4%		16.5%	18.5%	
Depreciation	21.0	40.2		21.2		84.0	84.7	
EBIT	72.5	26.0		63.6		150.2	182.1	
Finance Cost	34.1	35.4		30.3		125.1	129.2	
РВТ	38.4	-9.4		33.3		25.0	52.8	
Tax	0.2	-1.1		0.0		0.2	1.7	
PAT	38.3	-8.3	NA	33.3	15%	24.9	51.1	-51%
PAT (%)	6.7%	-2.6%		8.8%		1.7%	3.5%	
EPS	3.0	-5.8		26.3		2.0	41.2	

### Historical Consolidated Financial Performance





#### SVP Global Ventures Limited

# Historical Consolidated Profit & Loss Statement



Particulars (Rs. In Crs	FY21	FY20	FY19	FY18	FY17
Total Income	1422.4	1443.7	1434.0	2543.2	1922.1
Cost of Goods Sold	1002.1	1007.0	1042.2	2157.9	1727.9
Gross Profit	420.3	436.7	391.8	385.3	194.3
Gross Margin (%)	29.6%	30.2%	27.3%	15.2%	10.1%
Employee Expenses	44.5	34.1	8	11	6.7
Other Expenses	141.6	135.9	135.3	100.4	51.6
EBIDTA	234.2	266.8	248.5	273.9	136.0
EBIDTA Margin (%)	16.5%	18.5%	17.3%	10.8%	7.1%
Depreciation	84.0	84.7	60.9	74.4	33.3
EBIT	150.2	182.1	187.6	199.5	102.7
Finance Cost	125.1	129.2	136.8	130.9	83.6
PBT	25.0	52.8	50.7	68.6	19.1
Tax	0.2	1.7	4.5	0.6	1.5
РАТ	24.9	51.1	46.2	68.0	17.6
PAT (%)	1.7%	3.5%	3.2%	2.7%	0.9%
EPS	2.0	41.2	36.8	53.3	13.9

## Historical Consolidated Balance Sheet



Particulars (Rs. In Crs)	Mar-21	Mar-20	Mar-19	Mar-18	Mar-17
Non-Current Assets	2,344.0	2,166.0	1,288.9	1,242.7	1,235.3
Property, plant and equipment	940.7	1,104.2	733.1	771.8	715.3
Capital work-in-progress	792.4	665.8	0.0	18.2	49.8
Goodwill	509.4	390.3	444.0	444.2	444.2
Other intangible assets	86.3	0.1	0.2	0.3	0.4
Financial assets					
(i) Investments	15.3	5.7	108.2	3.2	0.3
(ii) Loans	-	-	-	-	9.4
Other non-current assets	-	-	3.5	5.1	15.9
Current Assets	1,523.7	1,711.2	1,124.3	1,058.8	916.5
Inventories	314.8	425.2	280.0	181.3	81.0
Financial assets					
(i) Trade receivables	553.3	726.3	626.7	728.0	636.8
(ii) Cash & Bank Balances	21.7	127.5	21.5	34.7	54.5
(ii) Loans, Deposits & Advances		-	47.1	8.5	108.5
Other current assets	633.9	432.2	149.0	106.4	35.6
Total Assets	3,867.7	3,877.2	2,413.2	2,301.6	2,151.8

Particulars (Rs. In Crs)	Mar-21	Mar-20	Mar-19	Mar-18	Mar-17
Equity	1,248.2	1,075.6	625.9	579.3	513.4
Equity share capital	12.7	12.7	12.7	12.7	12.7
Other equity	955.8	839.3	613.0	566.5	500.7
Non controlling interest	279.7	223.7	0.2	0.2	0.0
Non-Current Liabilities	1,683.4	1,740.6	1,058.3	1,017.9	1,032.5
Financial liabilities					
(i) Borrowings	1,677.5	1,735.0	1,052.4	1,012.7	1,029.0
Provisions	2.4	2.1	2.4	1.7	0.0
Deferred tax liabilities (net)	3.5	3.5	3.5	3.5	3.5
Current liabilities	936.1	1,061.0	729.0	704.3	605.9
Financial liabilities					
(i) Borrowings	658.5	677.5	448.9	513.9	408.4
(ii) Trade payables	77.3	291.0	153.1	66.0	112.0
Other current liabilities	181.9	92.2	122.4	109.7	77.5
Provisions	18.3	0.2	4.6	14.8	7.9
Total Equity & Liabilities	3,867.7	3,877.2	2,413.2	2,301.6	2,151.8

### **Contact Us**

Company



**SVP Global Ventures Limited** 

CIN: L17290MH1982PLC026358

Mr. Prakash Saraogi – Executive Vice President prakash@pittie.com **Investor Relations Partners** 



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