

30<sup>th</sup> May, 2023

To, Manager Dept. of Corporate Services <b>Bombay Stock Exchange Limited</b> Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400001 Fax:022- 22723121/2037/2039/2041 <a href="mailto:corp.relations@bseindia.com">corp.relations@bseindia.com</a> Scrip Code : 532906	To, Manager Dept. of Corporate Services <b>The National Stock Exchange of India Limited</b> Exchange Plaza, Bandra Kurla Complex, Bandra, Mumbai – 400051 Fax: 022-26598237/38,26598347/48 <a href="mailto:cmlist@nse.co.in">cmlist@nse.co.in</a> Scrip Code : MAANALU
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**Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015**

Dear Sir / Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith Investor Presentation.

The above information is also available on the website of the Company: - [www.maanaluminium.com](http://www.maanaluminium.com).

Kindly take the same on your records.

Thanking you,

Yours faithfully,

For **Maan Aluminium Limited**

Digitally signed by Sandeep Kumar  
DN: cn=Sandeep Kumar, o=MAAN ALUMINIUM LIMITED, ou=MAAN ALUMINIUM LIMITED, email=Sandeep.Kumar@maanaluminium.com, c=IN  
SANDEEP  
KUMAR  
AGARWAL

**Sandeep**  
CFO & Company Secretary



# MAAN ALUMINIUM LIMITED

Investor's Presentation

Q4 and FY23

# Safe Harbor

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## About Us



The company is one of the pioneers in the **Aluminium extrusion** industry in **India**. The manufacturing unit in central India was one of the first to be commissioned in the year **1989**. In the year 2009, the company was rebranded as Maan Aluminium Ltd.; the new entity now includes trading of Ingot/Billets. **Listed in Stock Exchange in India NSE and BSE .**

- Annual Production – FY 2021 - 6960 MTs , FY 2022 - 7569 MTs, FY 2023 – 9127 MTs
- We cater to **India, USA, UK, Middle East, Sri Lanka, Israel, Hong Kong**
- Export Ratio – **Solar 34% , Hardware 58% and others 8%**
- Green Energy – we use **25 %** of Total Power consumption from Solar Energy

# Management Team



**MR. RAVINDER NATH JAIN**  
Chairman & Managing Director



**MS. PRITI JAIN**  
Executive Director



**MR. ASHISH JAIN**  
Executive Director

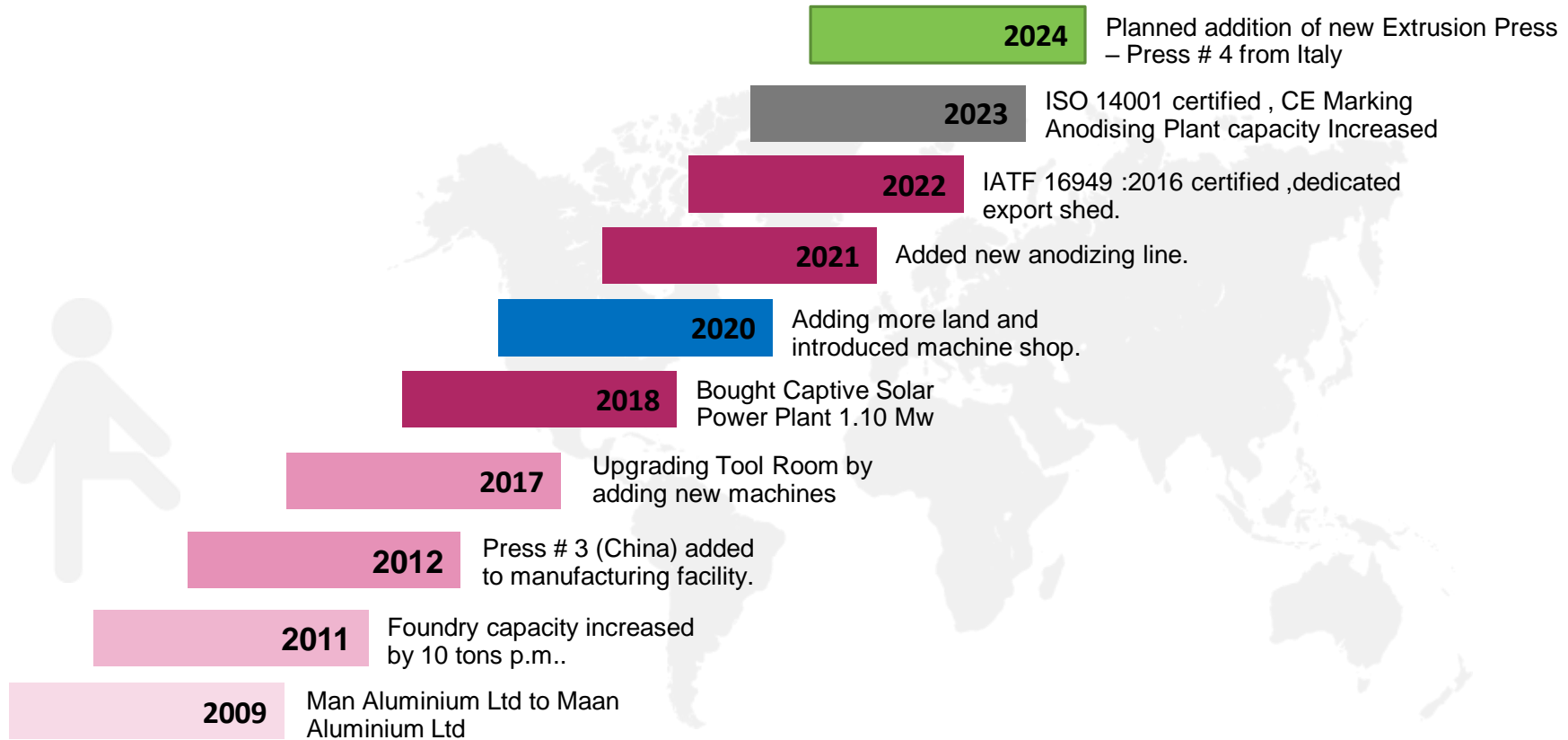


- To become the leading Aluminium Extrusion Brand, by consistently delivering the best-in-class products and services and making our customers, partners and stakeholders proud to be associated with us.

- Our mission is to provide our customers with a quality product, deliver satisfaction and build strong partnerships.
- To ensure we deliver goods and services as safely, effectively and as efficiently as possible, keeping our social responsibilities in mind while additionally building on our green initiatives.
- To provide opportunities for our internal and external customers, and help them build a better future for themselves. Achieving these deliverables profitably and timely and in turn providing value to our stakeholders.



# OUR JOURNEY



## Do you Know ?

Aluminium is **infinitely** recyclable. In fact, nearly **75%** of all Aluminium ever produced is still in use today.

Aluminium is the second most widely used metal in the world after Iron. This is owing to its unique properties such as low weight, high strength, superior malleability, easy machining, excellent corrosion resistance and good thermal and electrical conductivity. Aluminium is also very easy to recycle.



## Health Safety & Environment

- Maan Aluminium Limited is committed towards health safety & environment. Following the best industry practices and ensure zero tolerance.
- Believes in a policy for **no compromise** on safety parameters.



## Our Quality



With time, the name Maan has become synonymous with quality and reliability in the industry. Today, the brand frequently commands prices at a premium compared to its competitors. Quality and Service being our management commitments, we wish to continue with our past success and ensure the highest standards.

### Quality Testing Equipment Used :

- Computerized spectrometer for metal analysis
- Universal Testing Machine & hardness tester
- Profile projector
- Conductivity meter
- Brinell Hardness Tester
- Rockwell Hardness Tester
- Webster Hardness Tester
- Barcol Hardness Tester

## Corporate Social Responsibility

At Maan Aluminium Ltd., Corporate Social Responsibility (CSR) means aligning our values with a greater good and taking actions to have a positive effect.

Here, it is often done through joining forces with nonprofit organizations and focusing on activities within the organization that work towards creating a dynamic workplace for employees, while maintaining a sustainable environment by following ethical business practices. Some activities taken up so far also include –

- **Work towards education & training of women belonging to below poverty lines.**
- **Old age home day spend activities.**
- **Visiting and donating toward animal protection and welfare.**
- **Helped out the needy during covid times.**
- **Blood Donation Camp**



## Awards and Recognition

- **"Fastest growing company Award 2017"** in MSME sector by **MTLEXS**
- **"Niryat Shree" Bronze Trophy** under MSME Category from **Federation of Indian Export Organization** (Government Of India) From **President of India**
- **"Quality Mark Award-2015"** for having best quality amongst manufacturers.
- Maan was also awarded a **"Certificate of Excellence in Recognition of Exemplary growth"** by **Inc. India 500**.
- Awarded as **"Top Exporter of Madhya Pradesh – MSME Category"** by Federation Of Indian Export Organization (**FIEO**) for the year 2012-13.
- **"Award of Excellence in Corporate World"** from University of Engineering & Management & **WEBCON**, Govt. of West Bengal, Kolkata.
- **"Two Star Export House Status"** in accordance with the provisions of the Foreign Trade Policy 2015-2020 .
- **Bharat Shiromani** award 2019 by Lord Swraj Paul.
- Award of CEO with HR orientation from **Asia Pacific HRM Congress** on 17<sup>th</sup> Sept. 2019

## Associations

- Aluminium Association of India.
- Federation of Indian Export Organization (Govt Of India).
- Aluminium Secondary Manufacturers Association.
- Indo German Chamber of Commerce





# *Financial Updates*

# Key Highlights

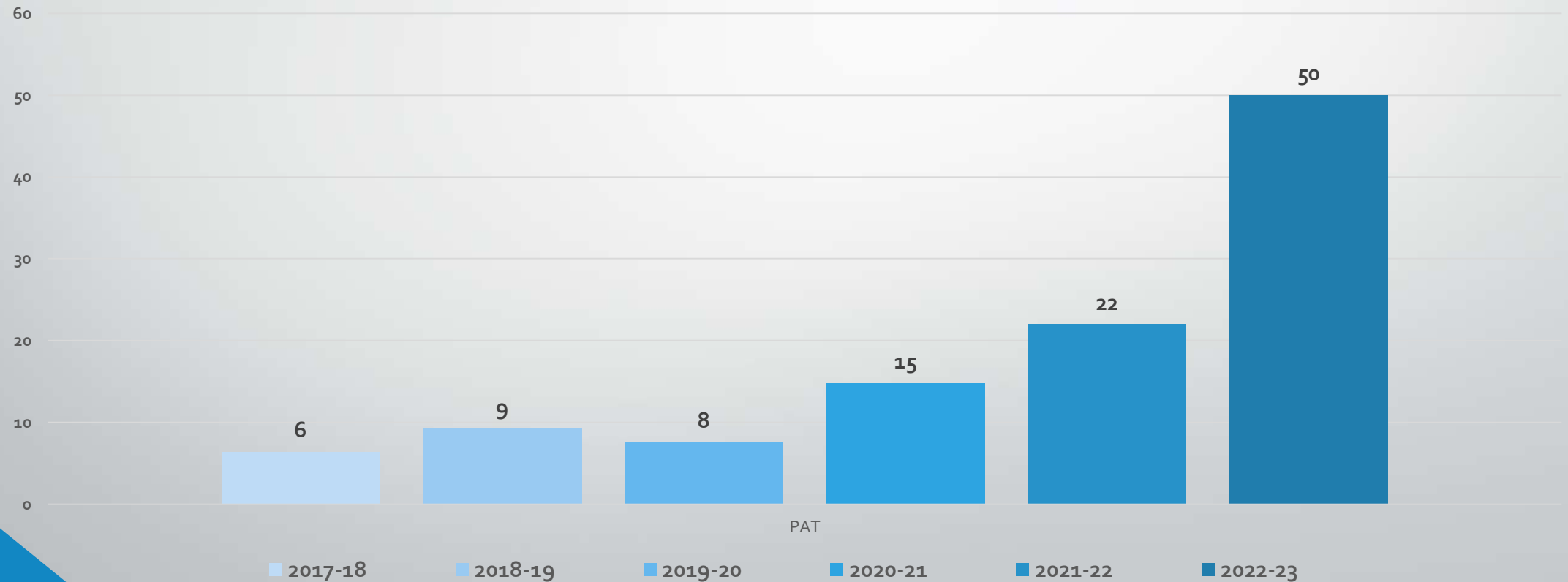
<b>PARTICULARS (INR in Crores)</b>	<b>FY 22-23</b>	<b>FY 21-22</b>	<b>Y-o-Y CHANGE</b>
SALES	814	572	42% ▲
EBIDTA	76	38	101% ▲
PBT	67	30	123% ▲
PAT	50	22	127% ▲
NET WORTH (BOOKS)	130	84	55% ▲

# Financial Performance Summary Income statement

Particulars (Inr in Crores)	Q4FY23	Q4FY22	FY23	FY22	YoY Growth
Operating Revenue	262.87	129.00	813.85	572.29	42%
PBT	19.36	11.12	67.03	29.75	125%
PBT %	7.36%	8.62%	8.24%	5.20%	303 bps
EBITDA	22.30	13.10	76.45	38.10	101%
EBITDA Margin %	8.48%	10.16%	9.39%	6.66%	273 bps
PAT	14.49	8.16	49.96	21.67	131%
PAT Margin %	5.51%	6.33%	6.14%	3.79%	235 bps
EPS (Inr per share)	10.7	6.04	36.96	16.26	127%

# *Profit After Tax at Glance*

Amt. in Crores.



# Key Financial Ratios

FINANCIAL YEAR	FY 2022-23	FY 2021-22	FY 2020-21
Current Ratio (Times)	1.90	1.55	1.35
Total Debt Equity Ratio	0.42	0.77	1.13
Book Value per share (Rs.)	95.35	62.40	47.38
Basic EPS (Rs per share)	36.96	16.26	10.94
EBIDTA % to Sales	9.39	6.66	6.69
PAT %	6.14	3.84	3.67
PBT %	8.24	5.20	4.93
Return on net worth %	38.36	26.05	23.10
Price Earning (PE)	4.71	8.29	7.03
EBIDTA Per kg of Sales	27	18	13



### *Key highlights of Q4FY23*

- 1) For Quarter ended March 31, 2023 Net Sales at Rs 262.87 crore up 103.78% from Rs. 129.00 crore in March 31, 2022.
- 2) For quarter ended March 31, 2023 EBITDA stands at Rs. 22.30 crore up 70.23% from Rs. 13.10 crore in March 31, 2022.
- 3) Quarterly Net Profit at Rs. 14.49 crore in March 31, 2023 up 77.57% from Rs. 8.16 crore in March 31, 2022.
- 4) For quarter ended March 31, 2023 EPS has increased to Rs. 10.70 from Rs. 6.04 in March 31, 2022.

### *Key highlights of FY23*

- 1) For the year ended March 31, 2023, the Revenue from operations grew by 42% YoY to Rs. 813.85 Cr. from Rs. 572.29 in FY22.
- 2) EBITDA increased by 101% YoY to Rs. 76.45 Cr. in FY23 from Rs. 38.10 Cr. in FY22.
- 3) EBITDA margin increased by 273 bps to 9.39% in FY23 compared to 6.66% in FY22.
- 4) Net Profit increased by 131% YoY to Rs. 49.96 Cr. in FY23 as compared to Rs. 21.67 Cr. in FY22.
- 5) EPS stood at Rs. 39.96 in FY23 as compared to Rs. 16.26 in FY22.



# *Photo Gallery*





## Company Information

### Registered Office :

Maan Aluminium Limited

4/5, 1<sup>st</sup> Floor, Asaf Ali Road, New Delhi 110002, India

### Factory Address :

Maan Aluminium Limited

Plot No 67, 68-A & 75, Sector 1, Pithampur Industrial Area,  
District Dhar 454775, Madhya Pradesh , India

### Investor Contact

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CFO & Company Secretary

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Email : [cs@maanaluminium.in](mailto:cs@maanaluminium.in)

For more information : [www.maanaluminium.com](http://www.maanaluminium.com)