

7/Govt/SE-15  
16<sup>th</sup> February, 2022

BSE Limited  
Department of Corporate Service  
Phiroze Jeejeebhoy Towers,  
Dalai Street,  
Mumbai - 400 001  
Fax No. (022) 22722061,41, 39, 37

Scrip Code: 516030  
Trading Symbol: YASHPAKKA

Dear Sir/Madam,

**Sub: Investors Presentation**

Dear Sir/Madam,

Please refer to our letter dated 14<sup>th</sup> February, 2022 wherein we have intimated the schedule of Investors call on 16<sup>th</sup> February, 2022. In this connection, we enclose herewith the presentation that would be used in the Investors call on the Standalone & Consolidated Un-audited Financial Results of the Company for the third quarter and nine months ended on 31<sup>st</sup> December, 2021.

Kindly take the above on your record and bring it to the notice of all concerned.

Thanking you,

Yours faithfully,  
For *Yash Pakka Limited*

  
**Bhavna Patel**  
Company Secretary &  
Compliance Officer



Encl: As above



**YASH PAKKA**

Packaging with a Soul

# Investor Presentation

February 2025

Vision

Global  
leadership in  
creating,  
producing and  
distributing  
regenerative  
packaging to  
contribute  
towards a  
cleaner planet

**Goal 2025**

**Build towards  
2500 Cr  
turnover and  
400 Cr profits**

150 TPD  
Moulded  
Food  
Serviceware  
franchised  
production

**How?**

150 TPD  
Mineral  
based  
compostabl  
e carry bag  
material

250 TPD  
compostable  
flexible  
packaging  
materials

150 TPD  
TPD  
Bagasse  
market  
pulp

# R o a d m a p

Particulars	2022-23	2023-24	2024-25	2025-26
<b>Plan</b>	50 TPD Pulp Drying 50 TPD Franchised Moulded production 100 TPD Flexi pack base	250 TPD Pulp line 150 TPD Flexible pack material 100 TPD Market pulp 100 TPD Franchised Moulded Production	Commercial Production mid year	Stabilise project Build market
<b>Investment</b>	200 Cr	500 Cr	-	-
<b>Turnover</b>	<b>500 Cr</b>	<b>700 Cr</b>	<b>1500 Cr</b>	<b>2500 Cr</b>
<b>PBT</b>	<b>100 Cr</b>	<b>150 Cr</b>	<b>200 Cr</b>	<b>400 Cr</b>

# FOOD PACKAGING MARKET

Global Food Packaging Market Size, 2018-2026 (USD Billion)

**\$393.6 Billion** & **\$606.3 Billion**  
in 2018 by 2026

Global Food Packaging Market Share, By Application, 2018

**Bakery & Confectionery 37.3%**

Fruits & Vegetables | Dairy Products | Meat, Poultry & Seafood  
Sauces, Dressings & Condiments | Others

North America Food Packaging Market Size, 2018





Effective  
Projects  
Execution

**Koushik**

**Key  
Components  
and  
Team**

Strong  
Product  
Development

**Sagar**

Effective  
leadership  
in food  
serviceware

**Satish**

Operational  
Efficacy

**Jagdeep**

Capital  
structuring  
and flow

**Jignesh**

Strategic  
Collaboratio  
ns and  
coordination

**Ved**

# 2021-22 Quarter 4 Targets

Achieve  
highest ever  
turnover and  
Profits

Finalize  
Project and  
funding for  
flexible  
packaging  
base

Establish  
Innovation  
hub in  
Bangalore

Effectively  
establish first  
moulded  
products  
franchise

# Highlights

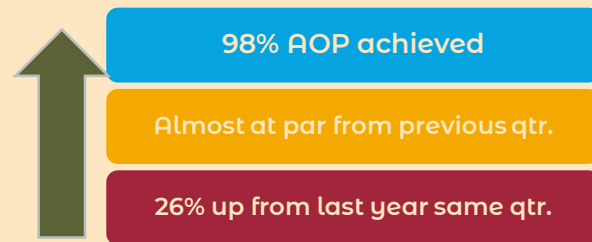
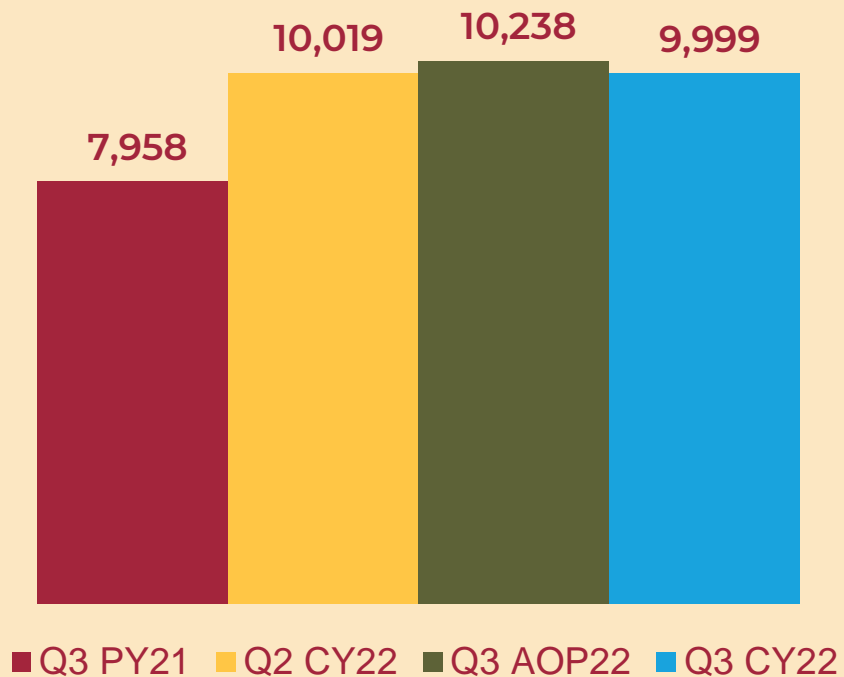
Tableware  
Highest Quarterly  
Performance  
Prod - 437 Tons  
Rev- 10.85 Cr  
(Production is  
sustainable)

Overall  
Highest Revenue  
Q3 : 78.47 Cr  
YTD 9 Months  
209.55 Cr

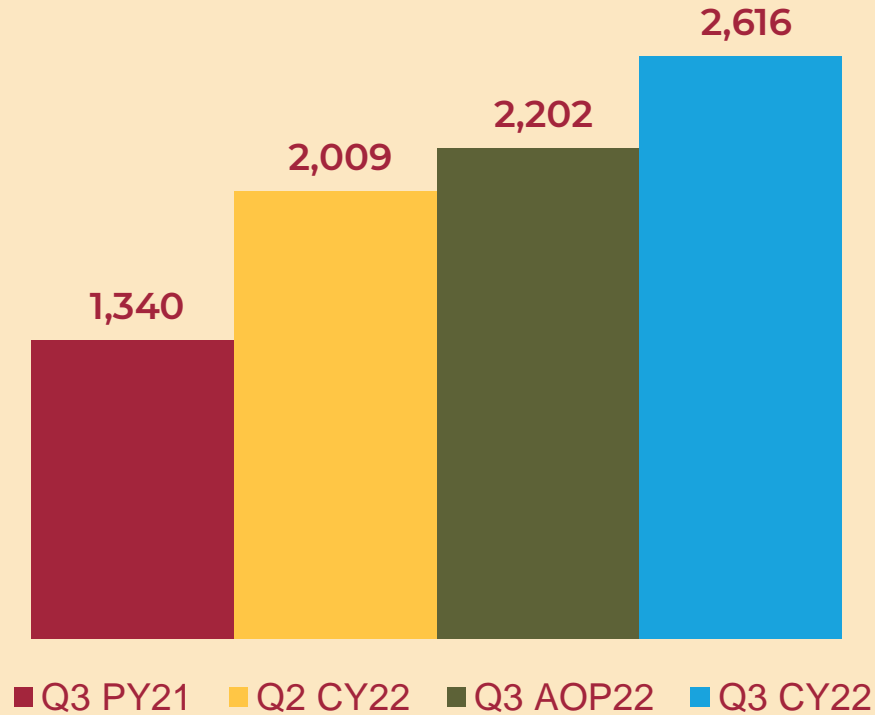
Overall  
Highest PBT  
YTD 9 Months  
43.94 Cr

Tableware -  
Delivery Segment  
Solution by April  
end - Will create a  
huge demand for  
CHUK

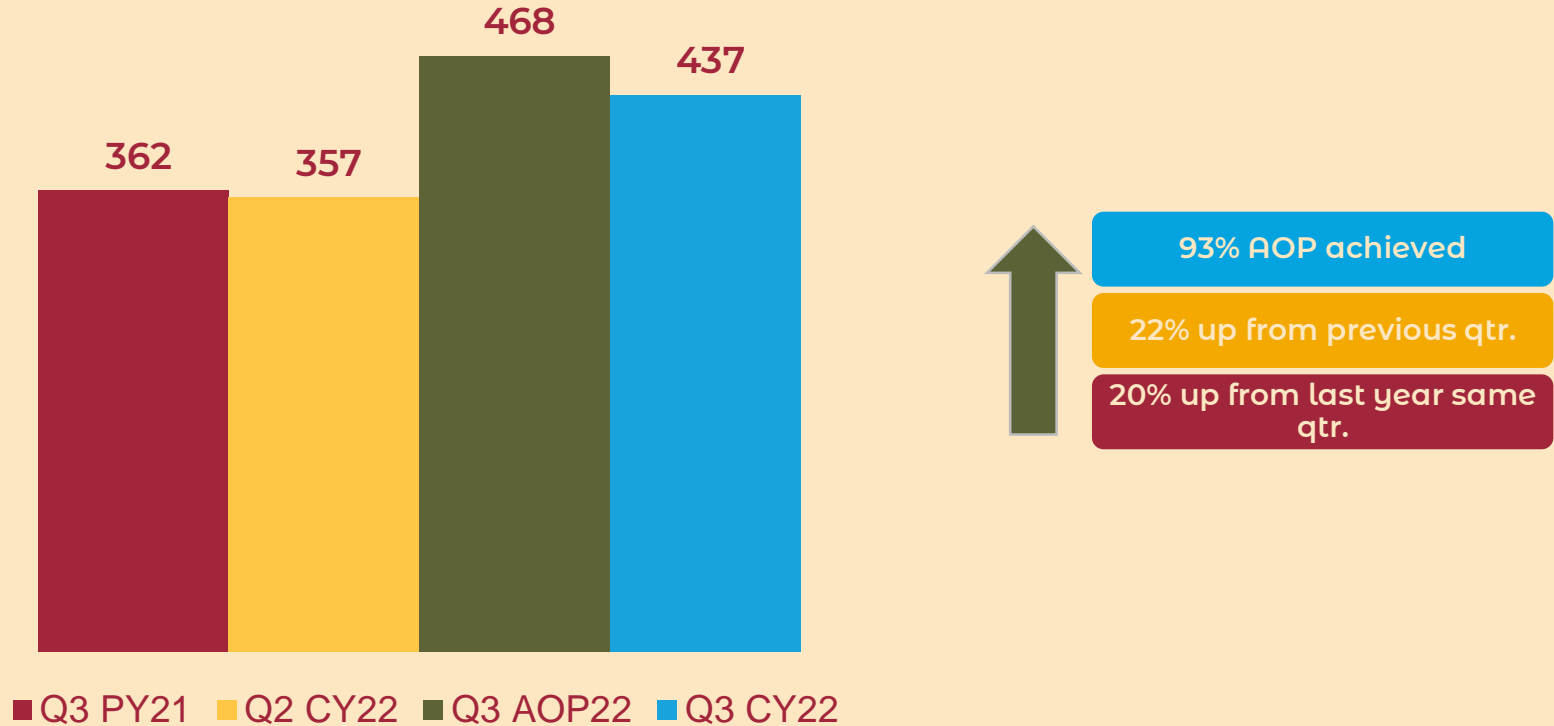
# Production : Paper (In MT)



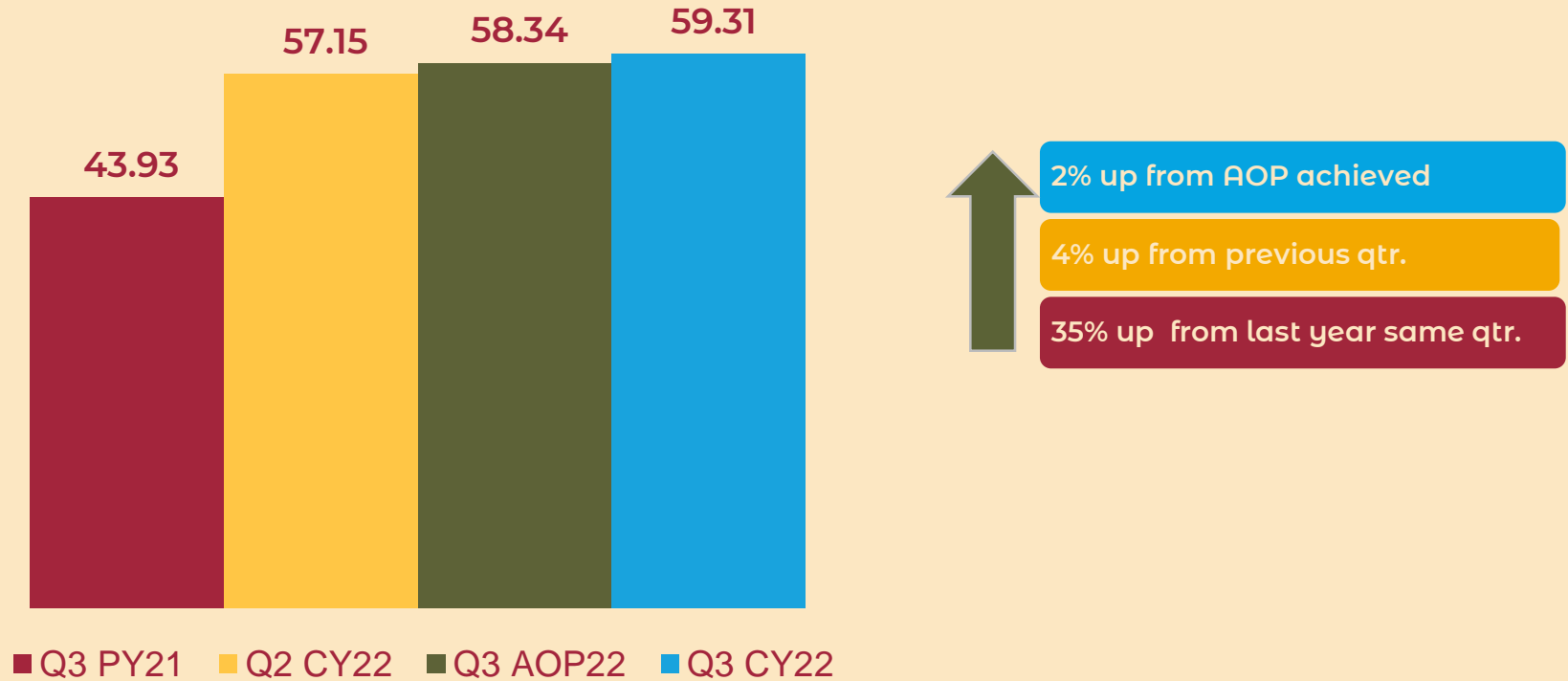
# Production : Salable Pulp (In MT)



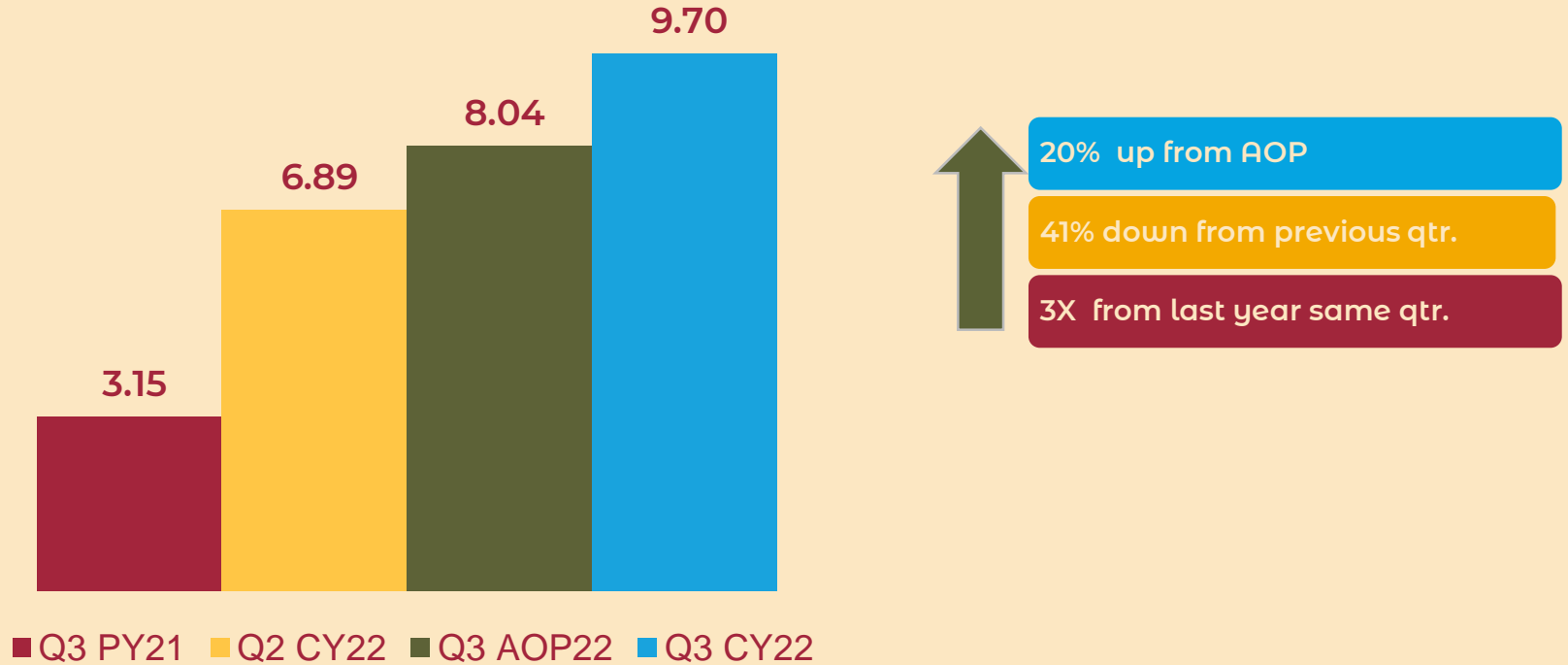
# Production : Moulded Products (In MT)



# Revenue : Paper (In Cr.)

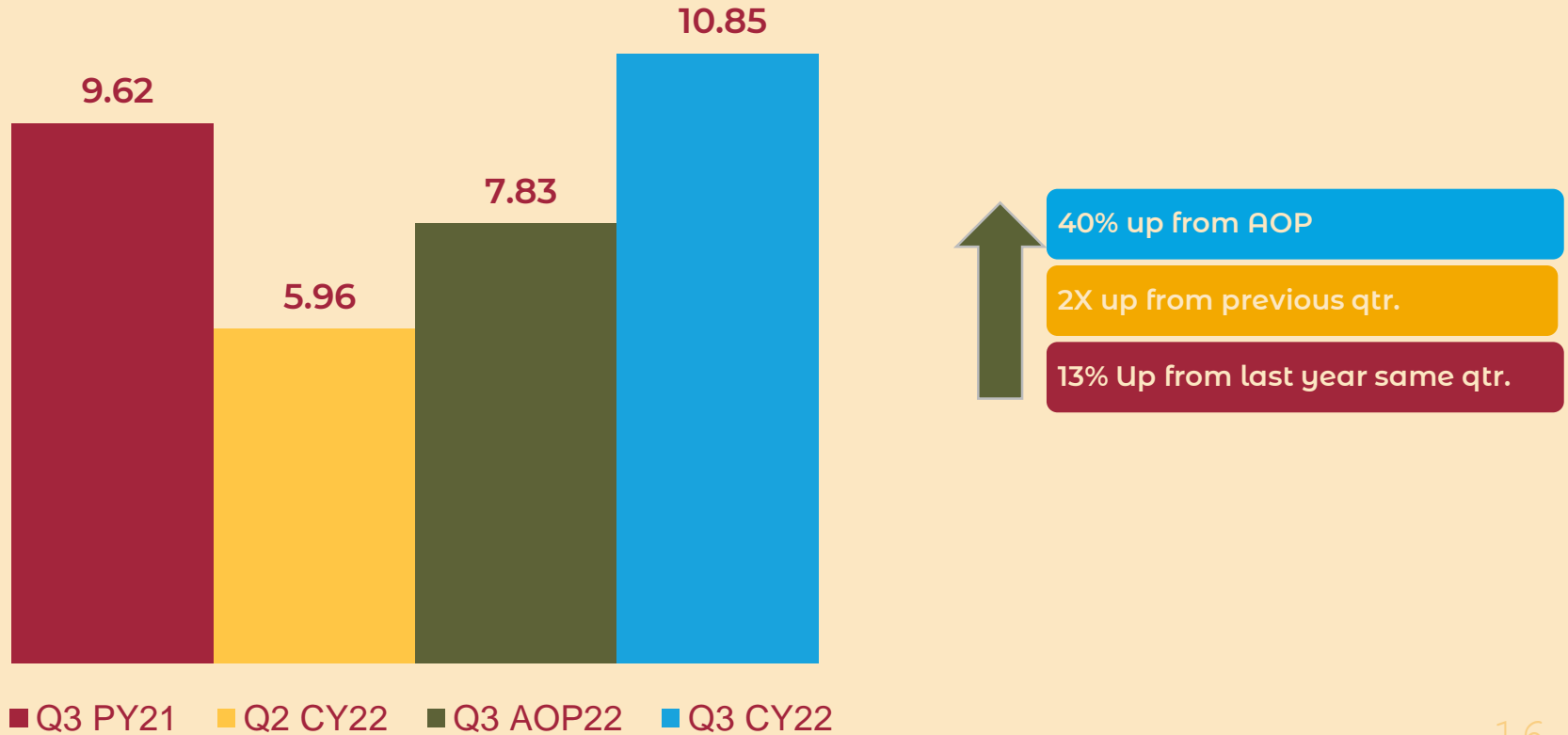


# Revenue : Salable Pulp (In Cr.)

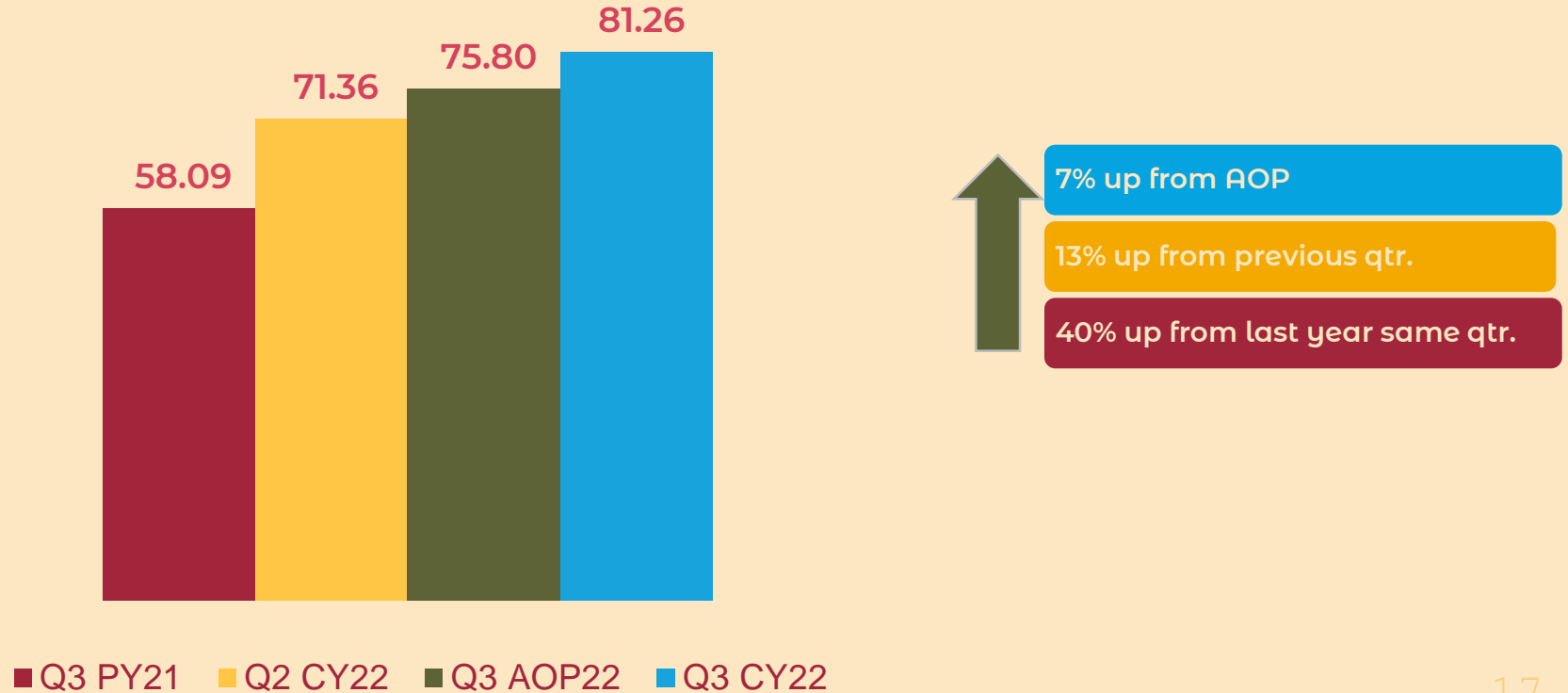




# Revenue : Moulded Products (In Cr.)



# Revenue : Consolidated (In Cr.)



# Standalone Financial

## Statement of Unaudited Financial Results for the quarter / Nine Month ended 31st December, 2021

(Rs. In lakhs)

Sr No.	Particulars	Quarter ended			Nine months ended		Year ended
		31.12.2021	30.09.2021	31.12.2020	31.12.2021	31.12.2020	31-Mar-21
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
<b>1</b>	<b>Income</b>						
	(a) Revenue from Operations	7,847.17	7,047.47	5,216.59	20,954.65	12,478.34	18,365.09
	(b) Other Income	278.71	88.58	592.42	499.07	794.26	1,132.87
	<b>Total Income</b>	<b>8,125.88</b>	<b>7,136.05</b>	<b>5,809.01</b>	<b>21,453.72</b>	<b>13,272.60</b>	<b>19,497.96</b>
<b>2</b>	<b>Expenses</b>						
	(a) Cost of materials consumed	3,169.33	2,656.32	2,045.36	8,215.45	4,964.17	7,009.69
	(b) Purchase of stock-in-trade	3.59	0.02	-	3.61	3.88	3.87
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	191.81	-30.26	84.69	-189.84	-374.37	157.37
	(d) Employee Benefits expenses	990.89	786.80	841.29	2,485.77	2,090.14	2,794.32
	(e) Finance Costs	194.13	241.75	260.45	702.17	796.94	1,094.53
	(f) Depreciation and Amortisation expense	257.14	253.28	244.32	756.68	726.46	965.93
	(g) Power and Fuel	1,022.55	814.62	796.38	2,533.58	2,104.27	2,758.13
	(h) Other expenses	872.28	921.81	724.76	2,552.43	1,534.24	2,421.00
	<b>Total Expenses</b>	<b>6,701.72</b>	<b>5,644.34</b>	<b>4,997.25</b>	<b>17,059.85</b>	<b>11,845.73</b>	<b>17,204.84</b>
<b>3</b>	<b>Profit/ (Loss) before tax [1-2]</b>	<b>1,424.16</b>	<b>1,491.71</b>	<b>811.76</b>	<b>4,393.87</b>	<b>1,426.87</b>	<b>2,293.12</b>
<b>4</b>	<b>Tax Expense</b>						
	Current	251.90	247.72	143.10	756.94	253.58	411.50
	Deferred	183.95	192.60	99.72	562.20	172.18	209.51
<b>5</b>	<b>Profit/ (Loss) for the year [3-4]</b>	<b>988.31</b>	<b>1,051.39</b>	<b>568.94</b>	<b>3,074.73</b>	<b>1,001.11</b>	<b>1,672.11</b>
<b>6</b>	<b>Other Comprehensive income</b>						
	Items that will not be reclassified to profit or loss						
	(i) remeasurements of defined benefit plans	10.05	(58.84)	(0.25)	(84.17)	1.89	31.91
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(2.93)	17.14	0.07	24.51	(0.55)	(9.29)
	<b>Total Other Comprehensive Income</b>	<b>7.12</b>	<b>(41.70)</b>	<b>(0.18)</b>	<b>(59.66)</b>	<b>1.34</b>	<b>22.62</b>
<b>7</b>	<b>Total Comprehensive Income for the year [5+6]</b>	<b>995.43</b>	<b>1,009.69</b>	<b>568.76</b>	<b>3,015.07</b>	<b>1,002.45</b>	<b>1,694.73</b>
<b>8</b>	<b>Paid-up equity share capital (FV per share Rs. 10/- each)</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>
<b>9</b>	<b>Earnings per share (FV per share Rs. 10/- each)</b>						
	(a) Basic (Rs)	2.80	2.98	1.61	8.73	2.84	4.74
	(b) Diluted (Rs)	2.80	2.98	1.61	8.73	2.84	4.74

# Key Ratio- 9Months-22

20.48%

PBT %age

27.28%

EBIDTA %age

14.33%

NP Ratio

1.32

Current  
Ratio

23.91%

ROCE

# Consolidated Financial

Statement of Unaudited Consolidated Financial Results for the quarter / Nine Months ended 31st December, 2021				
Sr No.	Particulars	Quarter ended	Half Year	Nine months
		31.12.2021	30.09.2021	31.12.2021
		Reviewed	Reviewed	Reviewed
<b>1</b>	<b>Income</b>			
	(a) Revenue from Operations	7,847.17	13,107.48	20,954.65
	(b) Other Income	278.71	220.36	499.07
	<b>Total Income</b>	<b>8,125.88</b>	<b>13,327.84</b>	<b>21,453.72</b>
<b>2</b>	<b>Expenses</b>			
	(a) Cost of materials consumed	3,169.33	5,046.12	8,215.45
	(b) Purchase of stock-in-trade	3.59	0.02	3.61
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	191.81	-381.65	-189.84
	(d) Employee Benefits expenses	1,057.57	1,494.88	2,552.45
	(e) Finance Costs	194.65	508.09	702.74
	(f) Depreciation and Amortisation expense	257.14	499.54	756.68
	(g) Power and Fuel	1,022.55	1,511.03	2,533.58
	(h) Other expenses	942.77	1,688.95	2,631.72
	<b>Total Expenses</b>	<b>6,839.41</b>	<b>10,366.98</b>	<b>17,206.39</b>
<b>3</b>	<b>Profit/ (Loss) before tax [1-2]</b>	<b>1,286.47</b>	2,960.86	<b>4,247.33</b>
<b>4</b>	<b>Tax Expense</b>			
	Current	251.90	505.04	756.94
	Deferred	183.95	378.25	562.20
<b>5</b>	<b>Profit/ (Loss) for the year [3-4]</b>	<b>850.62</b>	<b>2,077.57</b>	<b>2,928.19</b>
<b>6</b>	<b>Other Comprehensive income</b>			
	Items that will not be reclassified to profit or loss			
	(i) remeasurements of defined benefit plans	10.05	-94.22	(84.17)
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(2.89)	27.40	24.51
	(iii) Foreign Currency Translation Reserve	(2.86)		<b>(2.86)</b>
	<b>Total Other Comprehensive Income</b>	<b>4.30</b>	<b>(66.82)</b>	<b>(62.52)</b>
<b>7</b>	<b>Total Comprehensive Income for the year [5+6]</b>	<b>854.92</b>	<b>2,010.75</b>	<b>2,865.67</b>
<b>8</b>	Paid-up equity share capital (FV per share Rs. 10/- each)	3,524.00	3,524.00	3,524.00
<b>9</b>	Earnings per share (FV per share Rs. 10/- each)			
	(a) Basic (Rs)	2.41	5.90	8.31
	(b) Diluted (Rs)	2.41	5.90	8.31

Key Updates  
Share Pledge  
Release



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graph LR; A((Key Updates Share Pledge Release)) --> B[Clearance awaited from Lead Banker<br/>Reducing Bankers from current 4 to 3];
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- ❑ Clearance awaited from Lead Banker
- ❑ Reducing Bankers from current 4 to 3



Key Updates  
Projects

- ❑ Project realigned due to changing business requirement
- ❑ Consulting firm AFRY hired for deeper Study of Market
- ❑ Project Concept ready by April'22
- ❑ Implementation by Sept '23

Key Updates  
US - Subsidy



- ❑ Exploration for CHUK Products started
- ❑ GCA Platform Vision created. Operational by May 2022





**THANK YOU**

**PACKAGING WITH A SOUL**

means we celebrate our oneness