

इंडियन रेलवे फाईनेन्स कॉरपोरेशन लिमिटेड

(भारत सरकार का उपक्रम) (सी आई एन : L65910DL1986GOI026363)

पंजीकृत कार्यालय : रूम नं. 1316 & 1349, तीसरी मंजिल, दि अशोक, डिप्लोमैटिक एन्क्लेव 50-बी, चाणक्यपुरी, नई दिल्ली-110021

दूरभाष : 011-24100385

INDIAN RAILWAY FINANCE CORPORATION LTD.

(A Government of India Enterprise) (CIN : L65910DL1986GOI026363)

Regd. Office : Room Nos. 1316 – 1349, 3rd Floor, The Ashok, Diplomatic Enclave:- 50-B, Chanakyapuri, New Delhi-110021

Phone : 011-24100385, E-mail : info@irfc.nic.in, Website : www.irfc.nic.in

No: IRFC/SE/2022-23/12

24th May 2022

National Stock Exchange of India Limited Listing department, Exchange Plaza, Bandra- Kurla Complex, Bandra (E) Mumbai- 400 051 Scrip Symbol: IRFC	BSE Limited Listing Dept / Dept of Corporate Services, PJ Towers, Dalal Street, Mumbai -400 001 Scrip Code: 543257
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Sub: Intimation of Investor Presentation

Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of 'Investor Presentation' on the Audited Financial Results for FY 2021-22 & Q4/FY22.

This is submitted for your information and record.

Thanking You,

For **Indian Railway Finance Corporation Limited**

(Vijay Babul Shirode)
Company Secretary & Compliance Officer

Enclosure: As above

व.बी. शिरोडे



FUTURE ON TRACK



Indian Railway Finance Corporation Limited

For year ended: 31st March 2022

24th May 2022

Key Strengths

1

Strategic role in growth of Indian Railways

AUM CAGR (FY19-22)

27 %

- Dedicated market borrowing arm for the Indian Railways (IR)
- AUM has grown at 15.32% year on year and stands at INR 4,15,237.68 crore

2

Low risk, Cost -Plus business model

GNPA (FY22)

NIL

- Strategic relationship with the MoR enables us to maintain a low risk profile
- Cost-Plus Standard Lease Agreements with MoR
- Consistent spreads on Rolling Stock and Project Assets over last four years

3

Competitive Cost of Borrowings

Long term Ratings

AAA

- Highest credit rating for an Indian issuer from ICRA, CRISIL & CARE
- Diversified funding sources of various maturities & currencies
- Competitive cost of Borrowing to keep finance cost under check

4

Strong Asset-Liability Management

Cumulative Gap over 5 yrs

NIL

- IRFC borrows on a long-term basis to align with the long-term tenure of the assets financed
- MoR is required to provide for any shortfall in funding under the Standard Lease Agreement.

5

Consistent financial performance

Net Worth (FY22)

INR 40,996.33 Cr

- Profit growth of 37.91% on year on year basis for FY 2021-22
- Revenue from operations grew by 28.73% on year to year basis for FY 2021-22
- Low overheads, administrative costs and high operational efficiency
- Healthy return ratios – RoA at 1.47% and RoE at 14.86% for FY22

6

Enjoys Regulatory Exemptions

Tax Liability

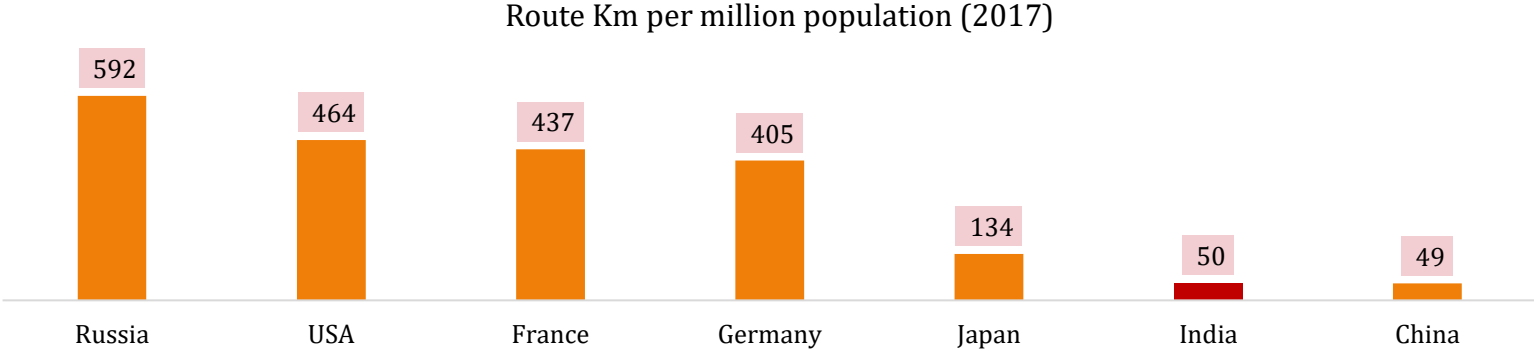
NIL

- Exempted from the RBI's asset classification norms, provisioning norms, exposure norms to the extent of direct exposure on MoR and is , is not required to pay 'minimum alternate tax' with effect from Fiscal 2020



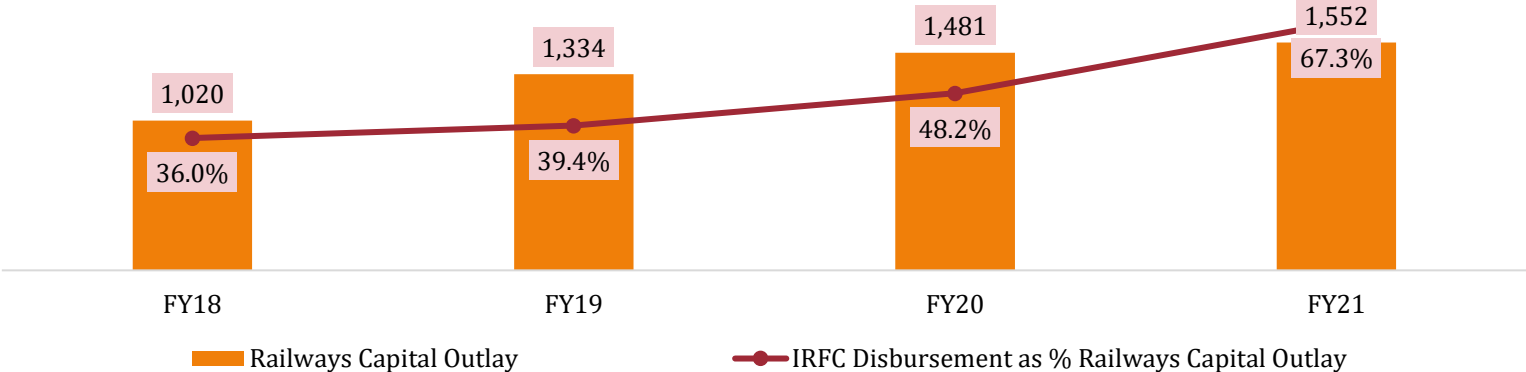
Strategic role in financing growth of Indian Railways

Indian Railways is fairly underpenetrated compared to the Global peers



IRFC funding to MoR

INR Bn

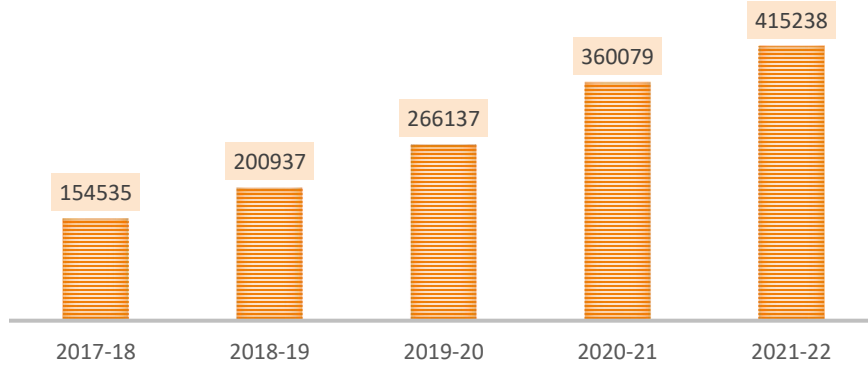


Source: National Infrastructure Pipeline , Report of the Task force , Department of Economic affairs , Ministry of Finance , GoI – Volume I

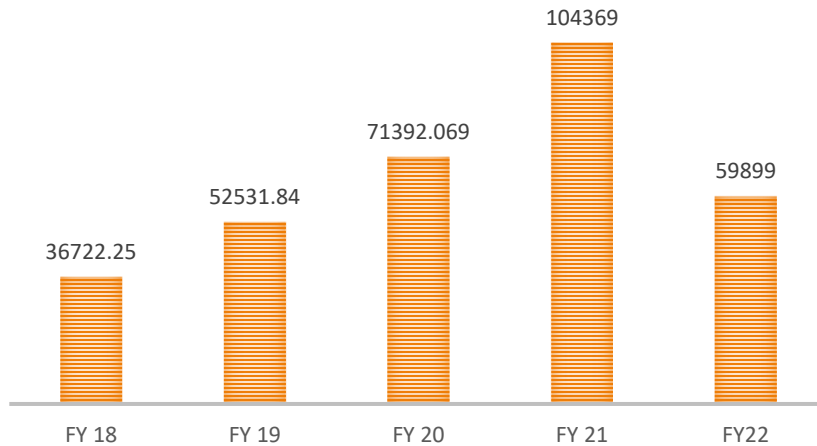


Strategic role in financing growth of Indian Railways

Assets Under Management

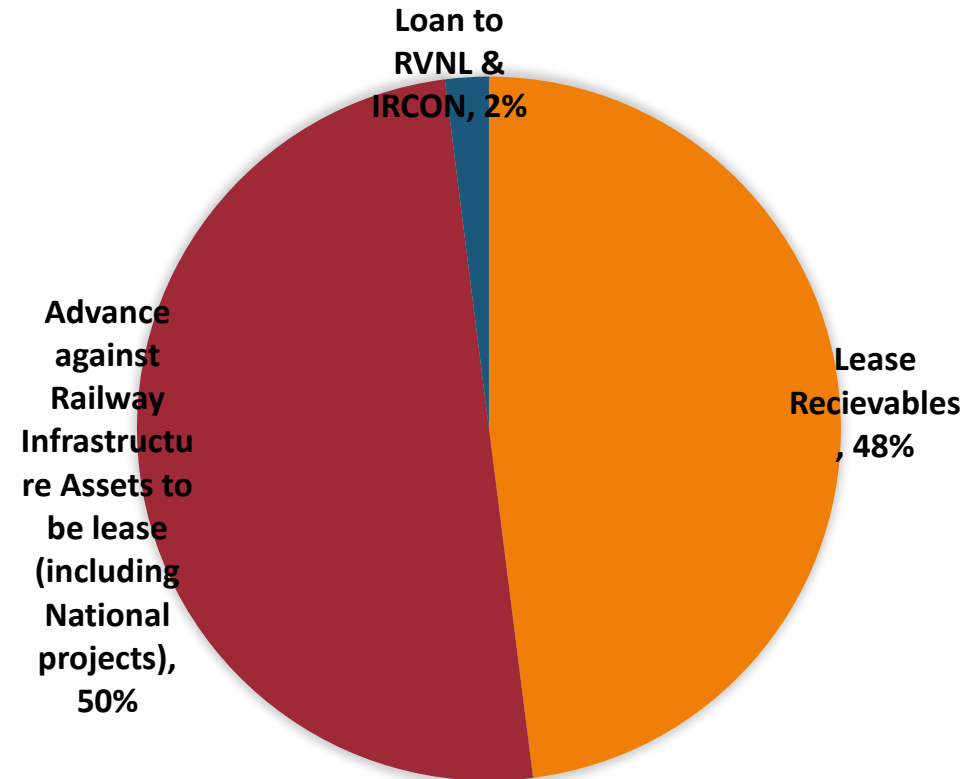


Disbursements



AUM Break-Up (FY22)

Minimal credit risk : 98% of AUM is exposure to MoR

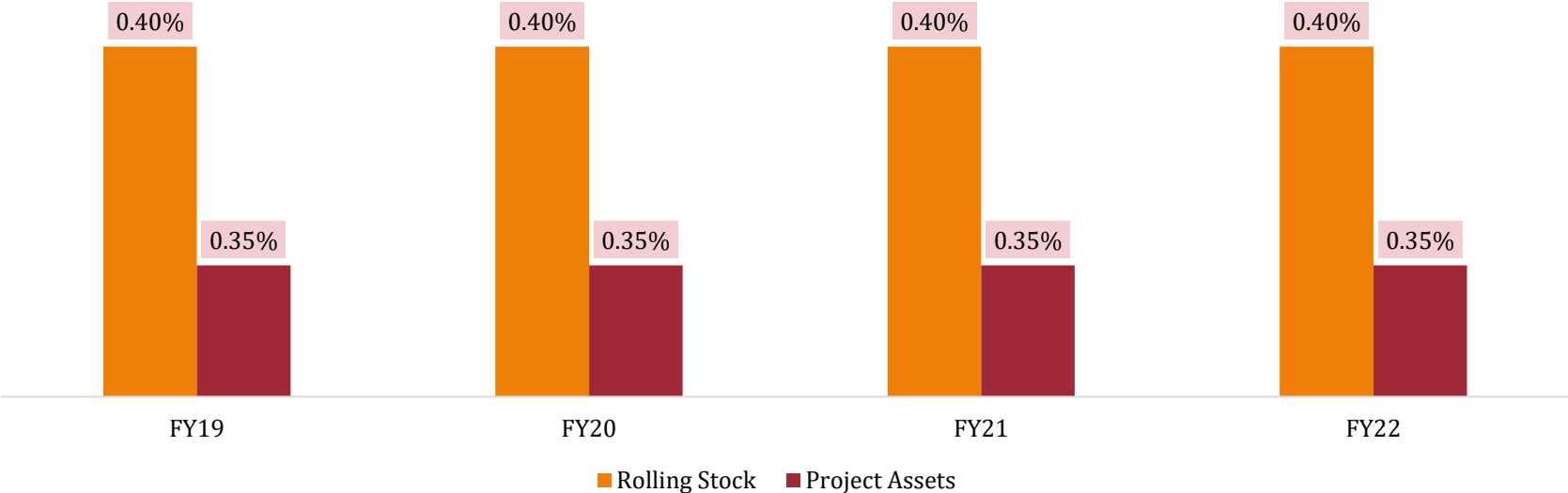


All figures are in INR Crore, unless specified otherwise



Low risk, cost-plus business model

Spreads Charged by IRFC



IRFC raises funds at lowest possible cost amongst the Term Lending Institutions in India. This directly benefits the IR in terms of saving in finance cost

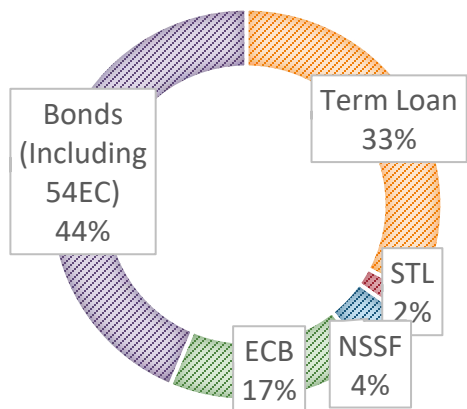
IRFC charges a minimal margin (spread) over its already low-cost of borrowing, to MoR, but still exhibits consistent financial performance, owing to its robust business model



Competitive cost of borrowings based on strong credit ratings in India and diversified sources of funding

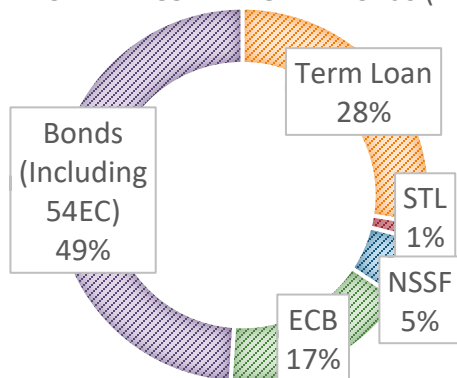
Borrowing Mix as on 31st March 2022

Term Loan STL NSSF ECB Bonds (Including 54EC)



Borrowing Mix as on 31st March 2021

Term Loan STL NSSF ECB Bonds (Including 54EC)



Particulars (31 st March 2022)	Rating	Outlook
Domestic:		
Long term rating		
CRISIL	CRISIL AAA	Stable
ICRA	ICRA AAA	Stable
CARE	CARE AAA	Stable
Short term rating		
CRISIL	CRISIL A1+	-
ICRA	ICRA A1+	-
CARE	CARE A1+	-
International **		
Moody's	Baa3	Stable
Standard and Poor's	BBB-	Stable
Fitch	BBB-	Negative
Japanese Credit Rating Agency	BBB+	Stable

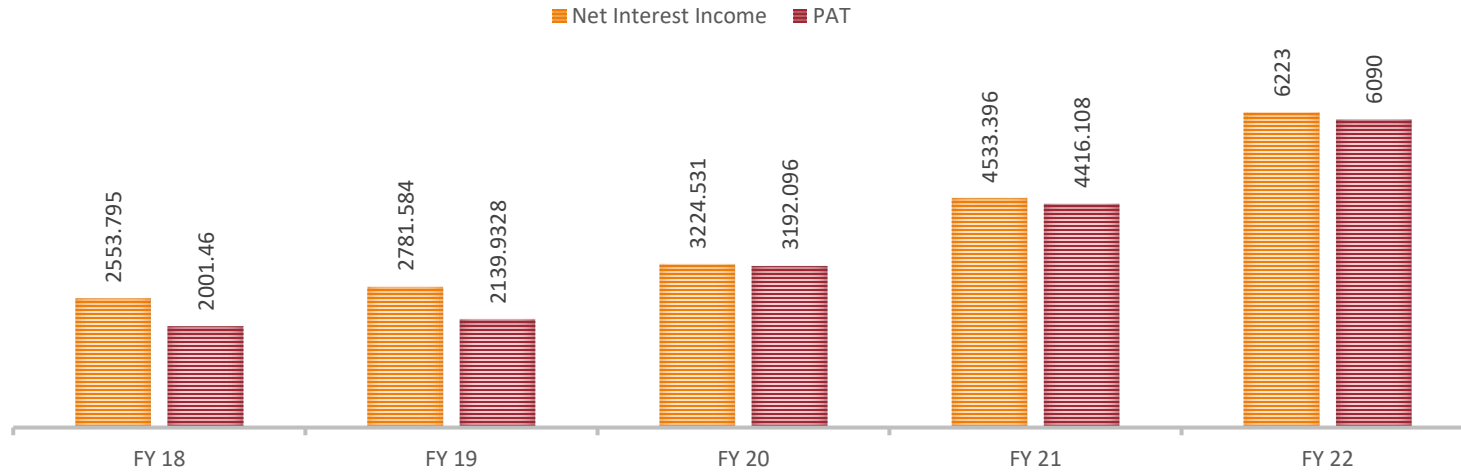
Diversified sources of funding, credit ratings and strategic relationship with the MoR, have enabled IRFC to keep costs of borrowing competitive

■ **On par with India's sovereign ratings;

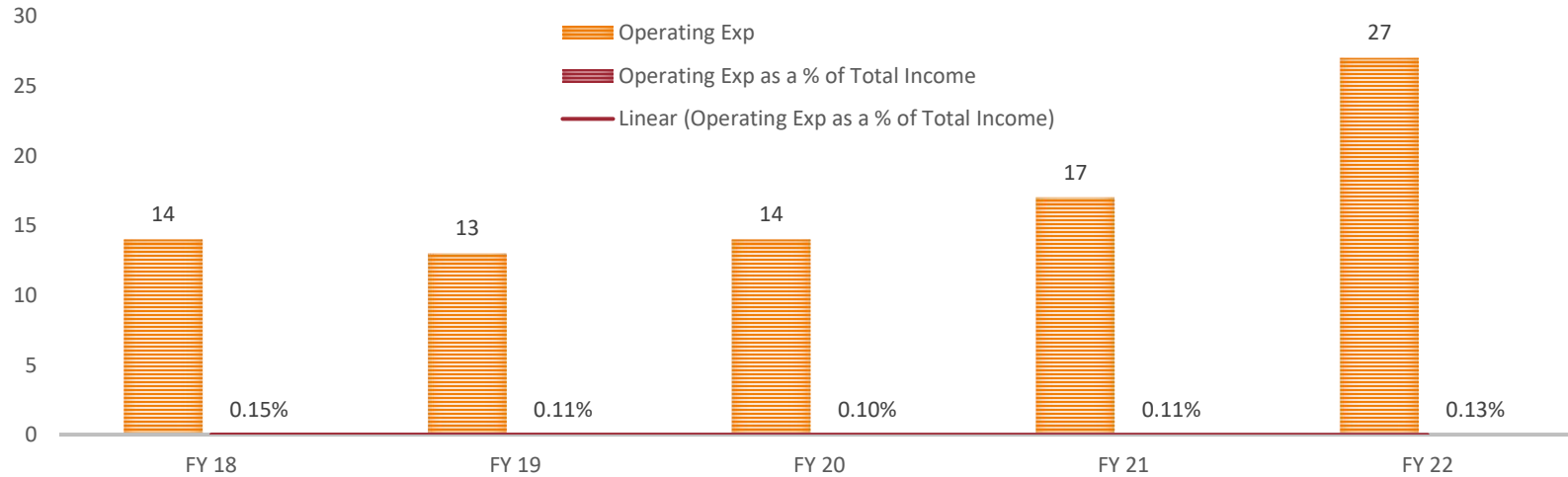


Consistent Financial Performance

Net Interest Income & PAT



Negligible Operating Expenses

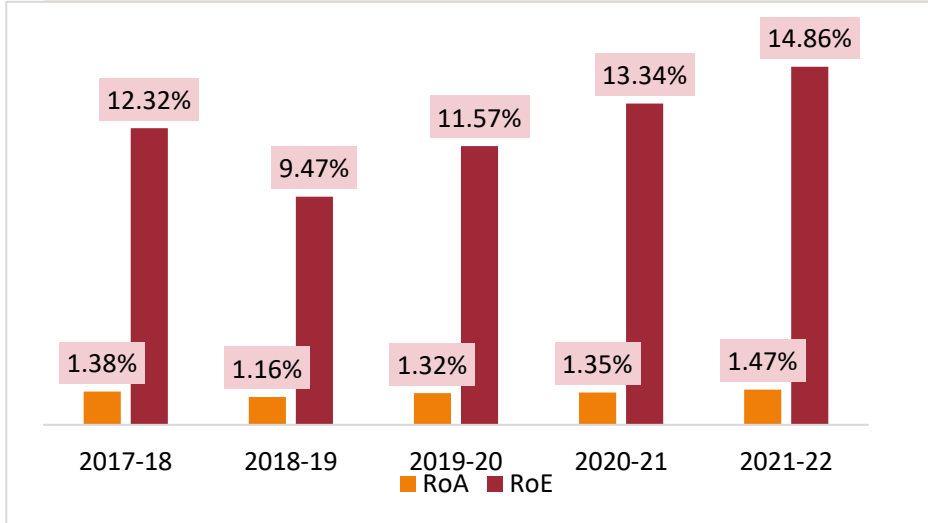


All figures are in INR Crore, unless specified otherwise

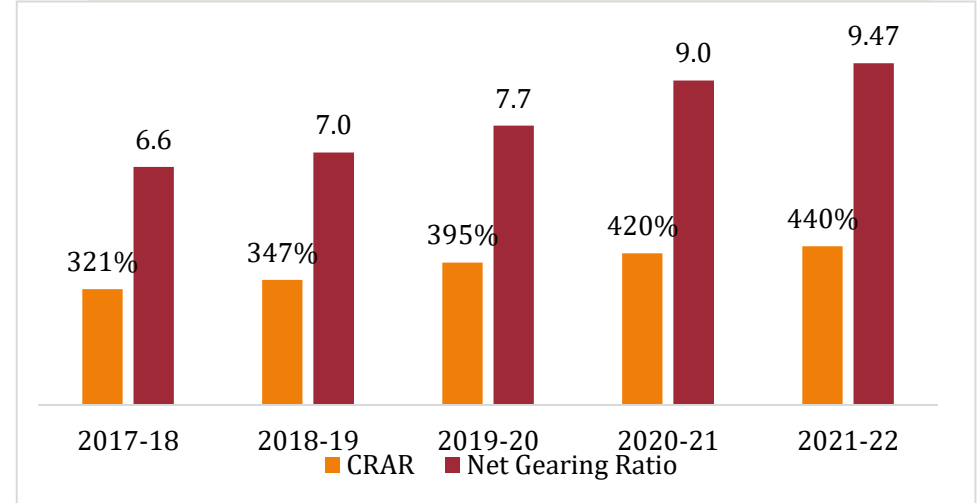


Consistent Financial Performance

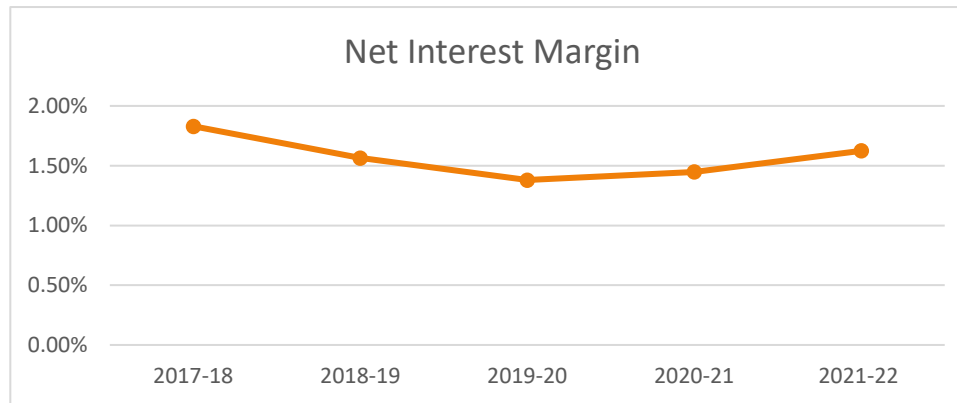
Return Ratios



CRAR and Net Gearing Ratio



Net Interest Margin



■ (*) All figures are in INR Crore, unless specified otherwise



Key Ratios- FY 2021-22

Particulars	FY 2021-22
Net Interest Margin	1.60%
Return on Equity	14.86%
Net Gearing Ratio	9.47 x
CRAR	440%
EPS	4.66



Snapshot of Key Financials

Particulars	Year-Ended		Year-Ended
	31 st March 2022	Growth in %	31 st March 2021
Revenue from Operations	20,298	29%	15,770
Finance Cost	14,075	25%	11,237
Net Interest Income	6,223	37%	4,533
Profit Before Tax	6,090	38%	4,416
Profit After Tax	6,090	38%	4,416
Total Comprehensive Income	6,090	38%	4,418

All figures are in INR Crore



Recent Developments

- Ranked 96th in fortune 500 Companies list.
- Raised Green loan - USD 1.1 Bn
- Issued Green Bonds – USD 500 Mn
- Lease Agreement for funding to railway project (EBR-IF) and National Project has been executed for the FY 2015-16 and 2018-19 respectively.





Thank You



Disclaimer

- * The presentation is prepared based on audited financial statements of IRFC the Year ended 31st March 2022.
- * There is a possibility of Ind As financial results and the additional disclosures to be updated, modified or amended because of adjustments which may be required to be made on account of introduction of new Standards or its interpretation, receipt of guidelines or circulars from regulatory bodies and/or Reserve Bank of India
- * This presentation may contain statements which reflects managements current views and estimates and may not be constructed as forward looking statements. The future involves uncertainties and risk that could cause actual results to differ materiality from the current views being expressed. Potential uncertainties and risk include factors such as general economic conditions, currency fluctuations, competitive product and pricing pressures, industrial relations and regulatory developments.
- * we do not update forward looking statements retrospectively. Such statements are valid on the date of publication and can be super ceded.
- * figures are regrouped / reclassified to make them comparable.
- * Analytical data are best estimates to facilitates understanding of business and not meant to reconcile reported figures.
- * Answers will be given only to non price sensitive questions.
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Financials- P & L Statement

(INR Crore)	Year- Ended March 2022	Year- Ended March 2021
Revenue from operations		
Interest income	7,294.67	3,943.66
Dividend income	0.99	0.25
Lease income	13,003.59	11,826.56
Total revenue from operations	20,299.25	15,770.47
Other income	2.33	0.39
Total income	20,301.58	15,770.86
Finance costs	14074.78	11,237.05
Impairment on financial instruments	0.46	2.72
Employee benefit expense	10.75	7.85
Depreciation, amortization and impairment	14.02	4.43
Other expenses	111.43	102.68
Total expenses	14,211.44	11,354.73
Profit before exceptional items and tax	6,090.15	44,16.13
Exceptional items	-	-
Profit before tax	6,090.15	4,416.13
Tax expense		
Current tax		
Deferred tax		
Adjustment for earlier year	0.32	
Total Tax Expenses	0.32	
Profit for the period from continuing operations		4,416.13
Profit from discontinued operations		
Tax expense of discontinued operations		
Profit from discontinued operations (after tax)		
Profit for the period	6,089.83	4,416.13



Financials – Balance sheet (1/2)

Particulars	As at 31 st March 2022	As at 31 st March 2021
ASSETS		
Financial assets		
Cash and cash equivalents	146.49	297.19
Bank balance other than above	156.88	161.73
Derivative financial instruments	202.33	76.01
Receivables		
- Lease receivables	2,00,692.50	1,65,568.99
Loans	6,824.81	6,969.81
Investments	10.01	11.98
Other financial assets	2,24,777.92	1,97,128.25
Total financial assets	4,32,810.93	3,70,213.97
Current tax assets (net)	637.31	933.38
Property, plant and equipment	13.89	10.95
Right to use of Assets	22.43	34.37
Other Intangible assets	1.65	0.04
Other non-financial assets	16,494.03	6,859.00
Total non-financial assets	17,169.30	7,837.74
Total Assets	4,49,980.22	3,80,481.52



Financials – Balance sheet (2/2)

Particulars	As at 31 st March 2022	As at 31 st March 2021
LIABILITIES AND EQUITY		
LIABILITIES		
Financial liabilities		
Derivative financial instruments	566.93	360.13
Payables		
- Trade payables		
(i) total outstanding dues of micro enterprises and small enterprises	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-
- Other payables		
(i) total outstanding dues of micro enterprises and small enterprises	1.00	0.38
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	23.57	50.38
Debt securities	1,94,174.95	1,78,574.79
Borrowings (other than debt securities)	1,94,241.66	1,44,535.89
Lease Liabilities	23.35	34.59
Other financial liabilities	19,425.20	19,602.90
Total financial liabilities	4,08,456.67	3,43,159.06
Non-financial liabilities		
Current tax liabilities (net)		
Provisions	53.57	29.12
Deferred tax liabilities (net)		
Other non-financial liabilities	473.64	1,379.96
Total non-financial liabilities	527.21	1,409.08
Total liabilities	4,08,983.88	3,44,568.14
EQUITY		
Equity share capital	13,068.51	13,068.51
Other equity	27,927.83	22,844.88
Total equity	40,996.34	35,913.38
Total Liabilities and Equity	4,49,980.22	3,80,481.52

