



# IntraSoft Technologies Limited

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**Corp. Office :** Suite 301, 145 Rash Behari Avenue, Kolkata - 700 029. Tel: +91-33-4023-1234 Fax: +91-33-2464-6584

February 11, 2022

**Corporate Relationship Department**  
**BSE Limited**  
P.J.Towers, Dalal Street,  
Fort, Mumbai

**Listing Department**  
**National Stock Exchange of India Ltd**  
Exchange Plaza, Bandra Kurla Complex  
Mumbai

**Scrip code: 533181 / ISFT**

Dear Sir,

**Sub: Presentation on Financial Results and Business Performance**

With reference to captioned subject matter, please find enclosed herewith the presentation on Financial Results and Business Performance of the Company for the quarter ended on December 31, 2021.

This is for your information and records.

Thanking You,

Yours faithfully,  
For IntraSoft Technologies Limited

Pranvesh Tripathi  
Company Secretary & Compliance Officer



Encl: as above

# IntraSoft Technologies Limited



**Investor Presentation**  
**11<sup>th</sup> February, 2022**

**BSE: 533181, NSE: ISFT**



**123Stores**

# **123Stores**

E-Commerce Subsidiary of IntraSoft  
Technologies Ltd



**123Stores**

## About 123Stores

- ✓ Platform for E-Commerce Growth in USA
- ✓ Combining proprietary, best-in-class A.I. -based technology and a 100% data-driven approach, 123Stores empowers brands to maximize their sales on Amazon USA.





**123Stores**

# Platform for Brands in USA to increase their Online Sales

Single, integrated Technology based solution for brand growth and optimization

- ✓ Showcasing Complete Brand Assortment
- ✓ Digital Marketing & Creative Services
- ✓ Brand Inventory Management and Supply Chain
- ✓ Brand Protection
- ✓ Data & Insights
- ✓ Software & Technology
- ✓ Account Management



# 123Stores E-Commerce Platform

123Stores E-Commerce platform powers predictive insights, automation, and efficient solutions that grow the online presence of the partner brands.





# Financial Performance Of IntraSoft Technologies Ltd



# Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Profit & Loss		
Particulars	Quarter Ended	
	Dec-21	Dec-20
	₹ (In Lakhs)	
Revenue From Operations	11,275.14	12,232.94
Cost of Goods Sold (Incl. Shipping)	8,625.42	9,733.88
<b>Gross Profit</b>	<b>2,649.72</b>	<b>2,499.06</b>
Sales & Marketing Expenses	1,486.72	1,579.07
Employee Benefit Expense	424.28	460.53
General & Administrative Expenses	305.77	307.17
<b>Earnings From Operations</b>	<b>432.95</b>	<b>152.29</b>
Other Income (Net)	72.88	270.12
<b>Earnings Before Interest, Tax, Depreciation &amp; Amortization</b>	<b>505.83</b>	<b>422.41</b>
Depreciation & Amortization	33.9	38.38
<b>Earnings Before Interest &amp; Tax</b>	<b>471.93</b>	<b>384.03</b>
Finance Costs	77.62	64.32
<b>Profit Before Tax (PBT)</b>	<b>394.31</b>	<b>319.71</b>
Tax Expense	-1.34	-74.69
<b>Profit After Tax (PAT)</b>	<b>395.65</b>	<b>394.40</b>





# Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities		
Particulars	As at	As at
	Dec – 21	Dec – 20
<b>ASSETS</b>	<b>₹ (In Lakhs)</b>	
<b>Non-current assets</b>		
Property, plant and equipment	1,457.84	1,553.99
Right of use assets	0.00	0.71
Other intangible assets	7.44	9.59
Other intangible assets under Development	9,556.55	4,338.06
Financial assets		
(i) Investments	322.01	634.50
(ii) Other financial assets	3.47	3.33
Deferred tax assets (net)	1,980.47	2,065.84
Income tax assets (net)	23.36	51.02
Other non-current assets	110.03	85.57
	13,461.17	8,742.61
<b>Current assets</b>		
Inventories	8,761.82	10,601.11
Financial assets		
(i) Investments	7,321.50	6,253.31
(ii) Trade receivables	384.30	530.40
(iii) Cash and cash equivalents	786.65	1,586.31
(iv) Other bank balances	57.06	319.50
(v) Loans	5.25	1.50
Current tax assets (net)	5.80	0.00
Other current assets	121.66	239.68
	17,444.04	19,531.81
<b>TOTAL ASSETS</b>	<b>30,905.21</b>	<b>28,274.42</b>



# Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities		
Particulars	As at	As at
	Dec – 21	Dec – 20
<b>EQUITY AND LIABILITIES</b>	<b>₹ (In Lakhs)</b>	
<b>Equity</b>		
Equity share capital	1,473.17	1,473.17
Other equity	14,818.97	13,701.95
	16,292.14	15,175.12
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
Financial liabilities:		
(i) Borrowings	10,655.53	9,677.13
(ii) Lease Liability	0.00	0.11
(iii) Other Financial liabilities	1.19	2.01
Provisions	159.44	159.10
Deferred tax liabilities (net)	129.13	99.50
Other non-current liabilities	97.99	99.99
	11,043.28	10,037.84
<b>Current liabilities</b>		
Financial liabilities		
(i) Trade payables	2,937.86	2,231.41
(ii) Lease Liability	0.07	0.70
(iii) Other Financial liabilities	227.32	225.87
Provisions	6.93	4.76
Current tax liabilities (net)	0.00	48.05
Other current liabilities	397.61	550.67
	3,569.79	3,061.46
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>30,905.21</b>	<b>28,274.42</b>



# IntraSoft Technologies Ltd

**For Further Information, Please Contact**

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## **Company :**

IntraSoft Technologies Ltd.  
CIN - L24133MH1996PLC197857

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## **Investor Relations Advisors :**

Valorem Advisors

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