



GANESHA ECOSPHERE LIMITED

GESL/2021-22

February 5, 2022

To,
The BSE Limited,
Corporate Relationship Department,
1st Floor, New Trading Wing,
Rotunda Building,
PJ Towers,
Dalal Street, Fort,
Mumbai-400 001.
Fax No.: 022-22723121, 22722037
Scrip Code: 514167

To,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra- Kurla Complex,
Bandra (East),
Mumbai-400051.
Tel No.: 022-26598100-8114/ 66418100
Fax No. : 022-26598237/38
Scrip Symbol: GANECOS

Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation on the Unaudited Financial Results of the Company for the quarter & nine months ended 31st December, 2021.

In compliance with Regulation 46 of the aforesaid Regulations, the presentation is also being hosted on the website of the Company at www.ganeshaecosphere.com.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully
For Ganesha Ecosphere Limited

(Bharat Kumar Sajnani)
Company Secretary-cum-Compliance Officer

Encl.: As above

Ganesha Ecosphere

Q3FY22

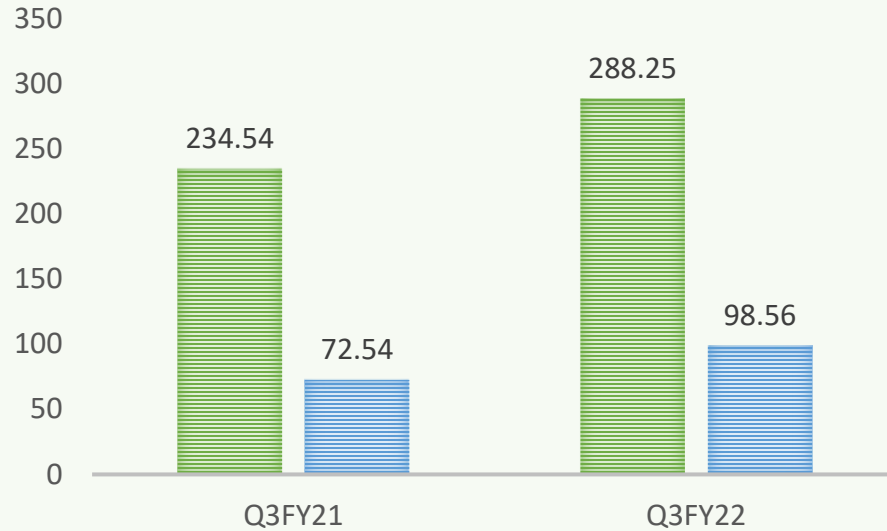
PERFORMANCE PRESENTATION



Q3FY22 Performance Highlights

■ Revenue (in Rs. Crore)

■ Avg. Sale Price (in Rs. Per kg)



INR **31.76 cr.**
EBITDA
32.12 of Q3FY21



INR **34.45 cr.**
Export Sale
16.78 Cr. of Q3FY21



27901 MT
Production Volume
↓ 31099 MT of Q3FY21



101.4%*
Capacity Utilization
↓ 104% of Q3FY21



28901 MT
Sales Volume
↓ 31205 MT of Q3FY21



INR **18.36 cr.**
PAT
20.65 Cr. of Q3FY21



6.31%
PAT Margin
8.66% of Q3FY21



INR **11423**
EBITDA Per Ton
10327 of Q3FY21

*excluding capacity lost due to fire



Towards a Greener Future

OUR VISION



To become a global corporate citizen, committed to recycle every pet bottle which is thrown into waste with world class recycling facilities and to create wealth for our stakeholders through conducting business around social & environmental concerns.

OUR MISSION



We will continue to deliver enhanced value for our stakeholders by being the preferred choice of our customers, delivering highest quality products and work towards making our planet a better place to live in for the present and future generations.

Sustainability for People & Planet

With and by recycling plastic waste into useful products, GESL brings a real difference to businesses, environment & communities.



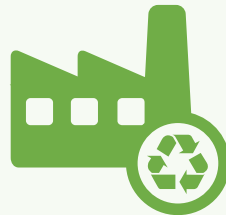
Directly impacts the environment by reducing the burden of waste on the planet



Creating a sustainable, circular economy on a global level



Our goal is to protect, preserve and nurture our ecology



Helps all industries take steps towards sustainability



The Impact of our Legacy



Operational since **1987**



6 billion+ PET bottles recycled annually



108600 MTPA PET waste converted annually



300+ customers, **250+** supplier network



500+ product variants, **3+** facilities

Leveraged towards a sustainable tomorrow



Bottled Beverages

PET Waste

rPET Flakes

rPET Fiber

rPET Yarn

Different Products

Product Portfolio



RPET FIBER

- Yarn Spinning
- Non-woven fabric/ carpets / felts
- Non-woven carpets / scrubbers
- Non-woven carpets / felts
- Fiber filling



Product Applications

- Clothing
- Padding Insulation
- Carpets
- Needle Punch fabrics
- Cushions, Pillows & Quilts
- Fabrics
- Sarees & Dress Material
- Upholstery & Hosiery
- Sewing Thread



RPET SPUN YARN

Spun yarn products

- Solid dope dyed
- Melange



Filament yarn products

- Texturized
- Twisted & Doubled
- Solid / Injection
- Dyed Fancy Yarn

Financial Highlights



Q3FY22 Performance

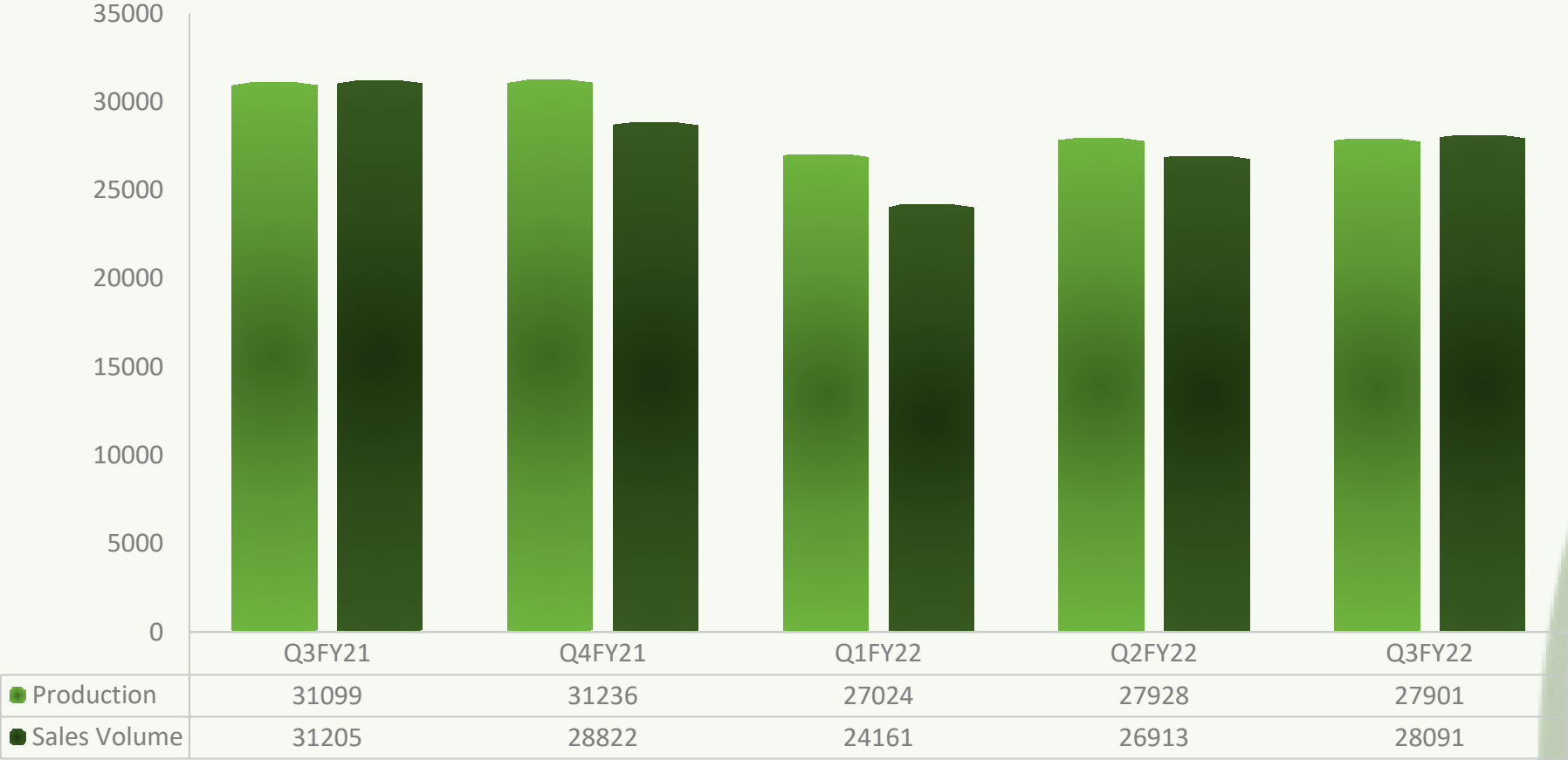
Particulars (Rs in Crore)	Q3FY22	Q3FY21	Q2FY22	FY2021
Net Revenue from operations	288.25	234.54	248.12	751.14
Other Income	2.54	3.96	3.48	10.77
Total Revenue	290.79	238.50	251.6	761.91
Total expenses :				
Cost of materials consumed/ Traded goods	179.67	145.92	156.26	479.12
Changes in inventories	8.39	3.08	3.59	(3.59)
Employee benefits expense	15.31	13.48	13.99	48.01
Finance costs	2.57	2.36	1.91	8.71
Depreciation and amortization expenses	7.17	6.84	7.05	27.16
Other expenses	53.12	39.94	44.76	142.88
Profit before tax	24.56	26.88	24.04	59.62
Tax Expense	6.28	6.26	6.12	14.43
Net Profit after tax	18.28	20.62	17.92	45.19
Other Comprehensive income	0.08	0.03	0.08	0.32
Total Comprehensive Income	18.36	20.65	18.00	45.51
Earning Per Share (Rs.) before exceptional item	8.37	9.45	8.21	20.70

9MFY22 Performance

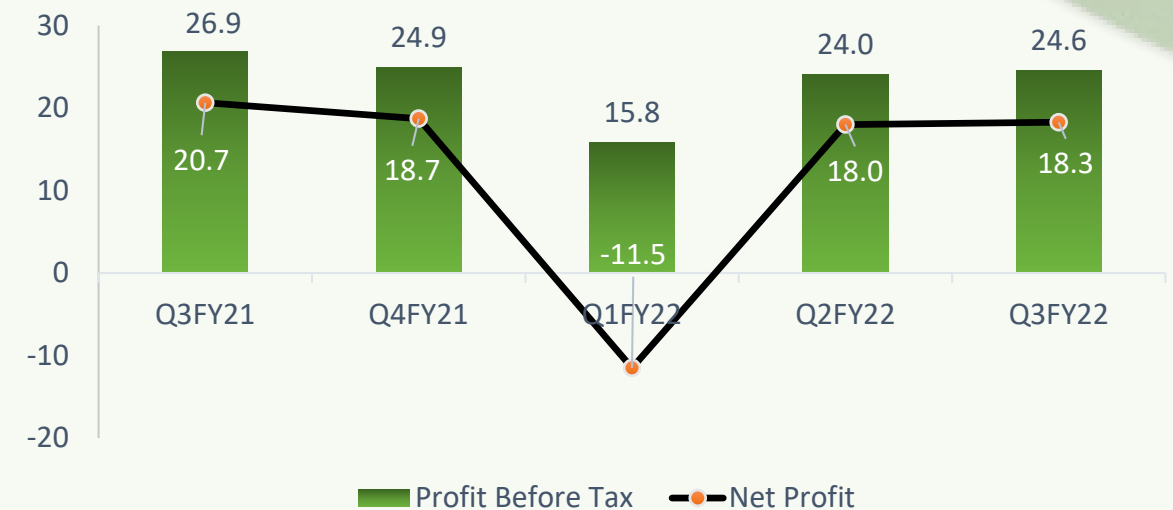
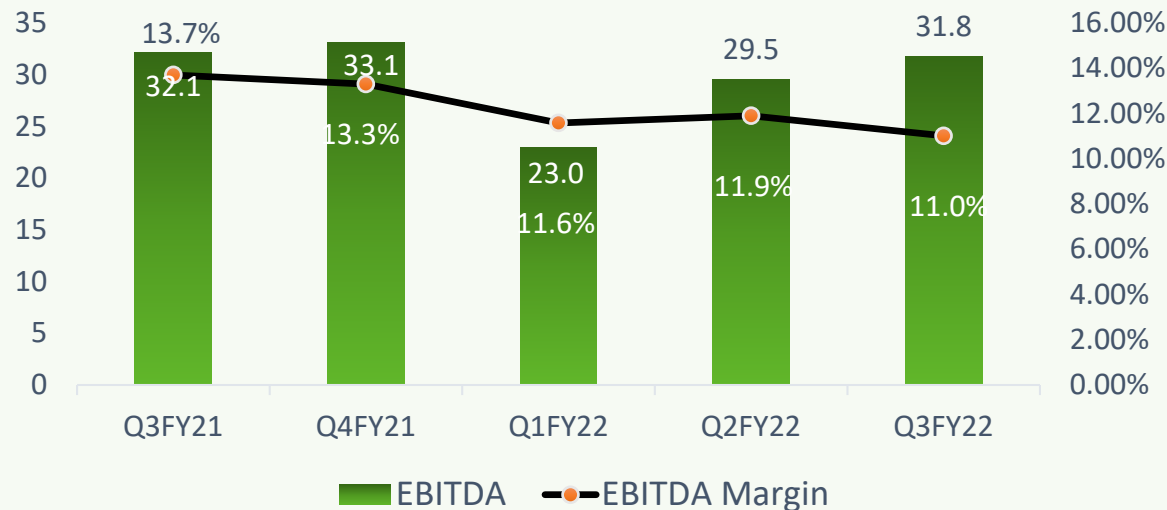
Particulars (Rs in Crore)	9MFY22	9MFY21
Net Revenue from operation	734.97	501.90
Other Income	8.95	9.71
Total Revenue	743.92	511.61
Total expenses:		
Cost of materials consumed/ Traded goods	488.39	318.39
Changes in inventories	(18.70)	0.94
Employee benefits expense	42.01	33.00
Finance costs	7.52	6.50
Depreciation and amortization expenses	21.30	20.05
Other expenses	138.98	97.99
Profit before tax (before exceptional items)	64.42	34.74
Loss by Fire (net of tax)	25.13	-
Profit before tax (after exceptional items)	39.29	34.74
Tax Expense	14.69	8.03
Net Profit after tax	24.60	26.71
Other Comprehensive income	0.24	0.09
Total Comprehensive Income	24.84	26.80
Earning Per Share (Rs.) before exceptional item	22.78	12.24

Q3FY22 Operational Performance

Production vs Sales Volumes



Q3FY22 Performance Highlights





Way Forward



Being Future-ready

STRATEGY

- Become a preferred supplier of eco friendly **RPET products to reputed brands** that believe in the sustainability story by establishing a premium brand
- **Strong focus on R&D** – expand the current value-added product portfolio from the current 25% to 50% over next 2-3 years
- Company is also exploring **venturing into recycling of different thermoplastics such as HDPE, PP/PE, etc.** which is currently unstructured and downcycled



GOALS

- **Accelerate growth** led by value-added RPET Fiber products, RFDY, RPET Chips and other plastic recycling in the next decade
- To surpass CAGR growth in topline (12%) and bottom line (13%) achieved during the last decade
- Become a one-stop shop for all recycled plastic materials

PLANS

- **Warangal, Telangana** Project for augmenting recycling capacity is to be operational by June, 2022.
- **Reinstatement of Kanpur** production facilities – partial reinstatement by June, 2022 and addition of new capacity of HDPE/PP recycling plant by December, 2022.



Safe Harbour

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Thank you!

For further details, please contact us at: gesl@ganeshaecosphere.com

