



Axita Cotton Limited

Mfg. & Exporter of Cotton

ISO 9001:2015
CERTIFIED

CIN No. : L17200GJ2013PLC076059
GST IN : 24AALCA8092L1Z6
PAN : AALCA8092L

Reg. Office : Servey No. 324, 357, 358, Kadi Thol Road, Borisana Kadi,
Mahesana-382715. Gujarat. India
Tele : +91 6358747514 | E-mail : cs@axitacotton.com | Website : www.axitacotton.com

Date: 31/01/2023

To,
The General Manager-Market Operations
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai-400 001.

Ref.: Security Code: 542285

To,
The General Manager-Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, 5th Floor Plot No. C/11, G Block,
Bandra Kurla Complex, Bandra (E), Mumbai- 400
051.

Ref.: Symbol: AXITA

Dear Sir/Madam,

Sub: Investor Presentation for the Quarter and Nine Months ended on December 31, 2022.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation for the Quarter and Nine Months ended on December 31, 2022.

Kindly take the same on your record.

Thanking You,
Yours Faithfully,

FOR AXITA COTTON LIMITED

KUSHAL Digitally signed
by KUSHAL
NITINBH NITINBHAI PATEL
Date: 2023.01.31
AI PATEL 14:49:29 +05'30'



KUSHAL NITINBHAI PATEL
MANAGING DIRECTOR
DIN: 06626639



AXITA
COTTON LIMITED

Axita Cotton Limited

Investor Presentation | Q3
FY23



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This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Axita Cotton Limited future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

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Company Overview



AXITA
COTTON LIMITED

Established in 2013 Axita Cotton (ACL, The Company) is a manufacturer and exporter of international quality Cotton Bales & Cotton Yarn.

The Company have it's cotton, ginning and pressing plant at Kadi in Mahesana district of Gujarat. The plant is close to rich cotton growing areas if Saurashtra and other regions of Gujarat.

The Company had repaid all its Loans received from Banks in the past and that this has earned us the reputation of being a debt-free Company.



Mission

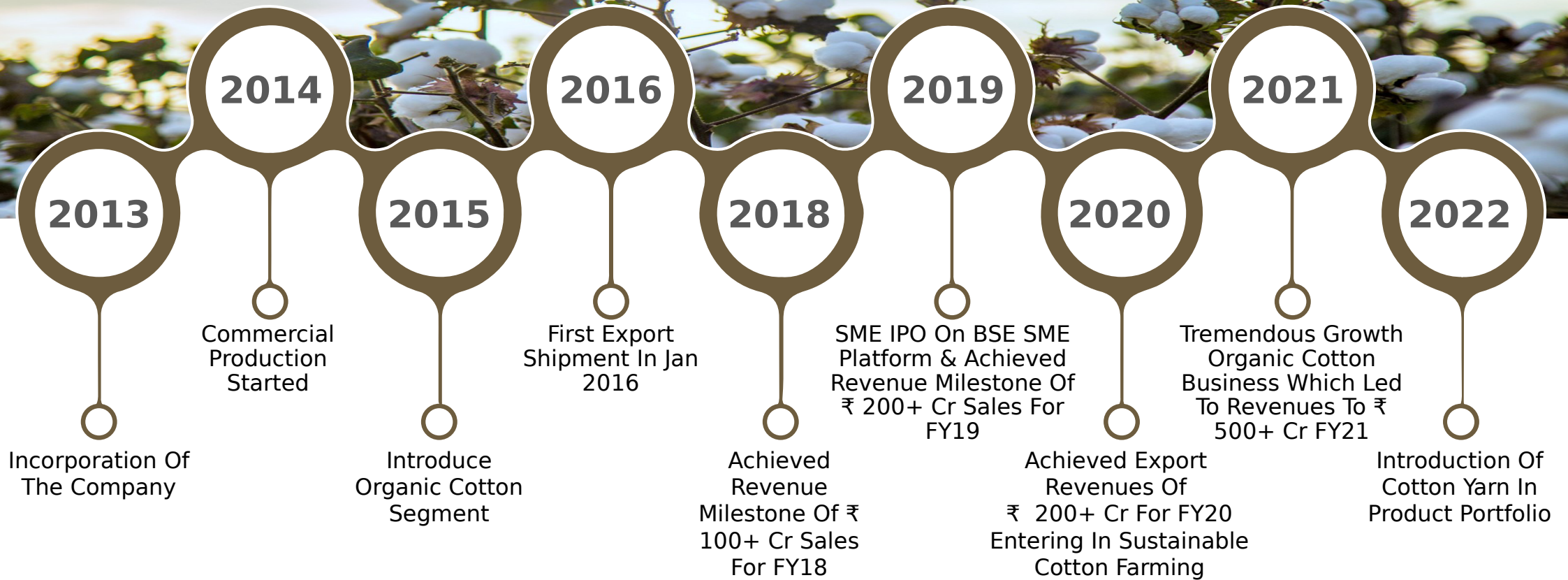
We are committed to the consistent upliftment and improvement of both its products and its responsibilities towards it's employees. Striving hard to achieve highest levels of customer satisfaction through timely deliveries along with enhanced quality and value of all our products.



Vision

To attain customer satisfaction by delivering the best, by means of utilizing the highest quality of resources and world-class systems.

Journey So Far



Manufacturing



- Cotton Bales
- Cotton Seeds

Trading



- Kapas
- Cotton Bales
- Cotton Seeds
- Cotton Yarn

Job Work



- Ginning and Pressing of Kapas



SANKAR-6



MCU-5



V-797



DCH-32



J-34



1

BCI works with farmers, ginners, traders, brands, retailers, and other stakeholders to promote more sustainable practices in cotton production. BCI works to reduce the environmental impact of cotton production, increase the efficiency of production, and improve the livelihoods of cotton farmers. BCI works to promote the use of more sustainable practices such as reduced water use, reduced pesticide use, and improved soil health. BCI also works to promote better labor practices in cotton production, including the elimination of child labor and the promotion of fair wages and working conditions.



2

BCI works with farmers, ginners, traders, brands, retailers, and other stakeholders to promote more sustainable practices in cotton production. BCI works to reduce the environmental impact of cotton production, increase the efficiency of production, and improve the livelihoods of cotton farmers. BCI works to promote the use of more sustainable practices such as reduced water use, reduced pesticide use, and improved soil health. BCI also works to promote better labor practices in cotton production, including the elimination of child labor and the promotion of fair wages and working conditions.



3

Regenagri is a regenerative agriculture system that focuses on sustainable and regenerative farming practices. It is a holistic approach to farming that works to restore soil health, improve water quality, and promote biodiversity. It also focuses on using natural inputs such as compost, cover crops, and beneficial insects to reduce the need for chemical inputs. Regenagri supports farms and organisations to transition to regenerative farming techniques that increase soil organic matter, encourage biodiversity, reduce GHG emissions and sequester CO2.



FAIRTRADE

4

Fairtrade is an international certification system that sets standards for producers in developing countries to ensure they receive a fair price for their products and that their workers are treated fairly. It also provides farmers and workers with access to credit, training, and other resources to help them improve their businesses. The Fairtrade certification system is based on a set of standards that are designed to ensure that farmers and workers receive a fair price for their products, are treated fairly, and have access to resources to help them improve their businesses. The certification also helps to ensure that farmers and workers are not exploited and that their rights are respected.



5

Organic Content Standards (OCS): Ensure that the cotton is grown in a way that does not harm the environment. This could include implementing organic farming practices that reduce the use of pesticides and other chemicals, as well as implementing sustainable farming practices that conserve water and energy.



CottonConnect

PRIMARK

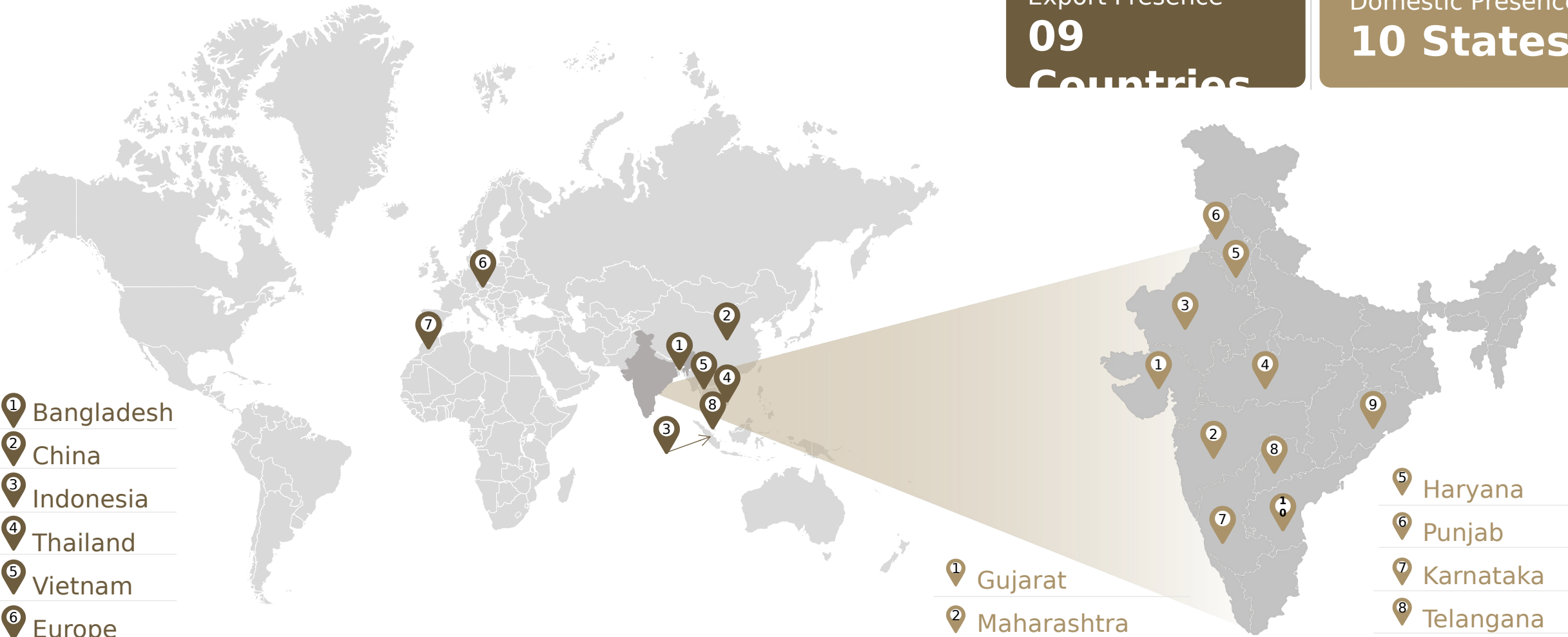
6

The Primark Sustainable Cotton Program is a global initiative that seeks to increase the use of sustainable cotton in the fashion industry. The program works with farmers, suppliers, and other stakeholders to promote the use of more sustainable cotton production practices. Primark works with suppliers to ensure that their cotton is sourced from certified sustainable sources and that it meets the highest standards of quality and sustainability. The program also works to educate farmers about sustainable farming practices and to provide them with access to the latest technologies and resources. Additionally, the program works to ensure that the cotton is traceable and that it is produced in a way that respects the environment and the rights of workers.

Presence In Global And Domestic Market

Export Presence
09
Countries

Domestic Presence
10 States



- 1 Bangladesh
- 2 China
- 3 Indonesia
- 4 Thailand
- 5 Vietnam
- 6 Europe
- 7 Morocco
- 8 Singapore

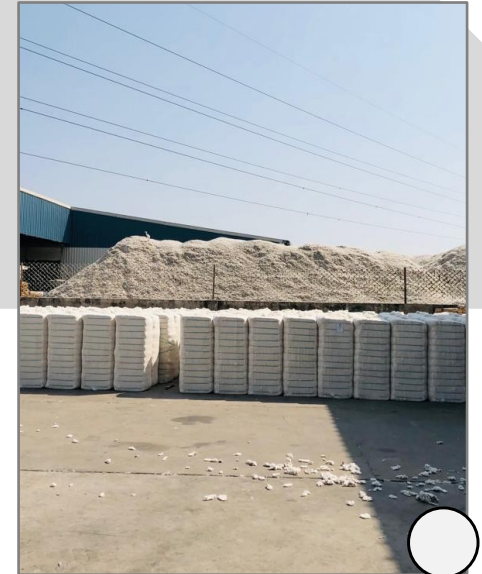
- 1 Gujarat
- 2 Maharashtra
- 3 Rajasthan
- 4 Madhya Pradesh

- 5 Haryana
- 6 Punjab
- 7 Karnataka
- 8 Telangana
- 9 Orissa
- 10 Andhra Pradesh

Global Customer Base



Strategically Located Manufacturing Facility



48

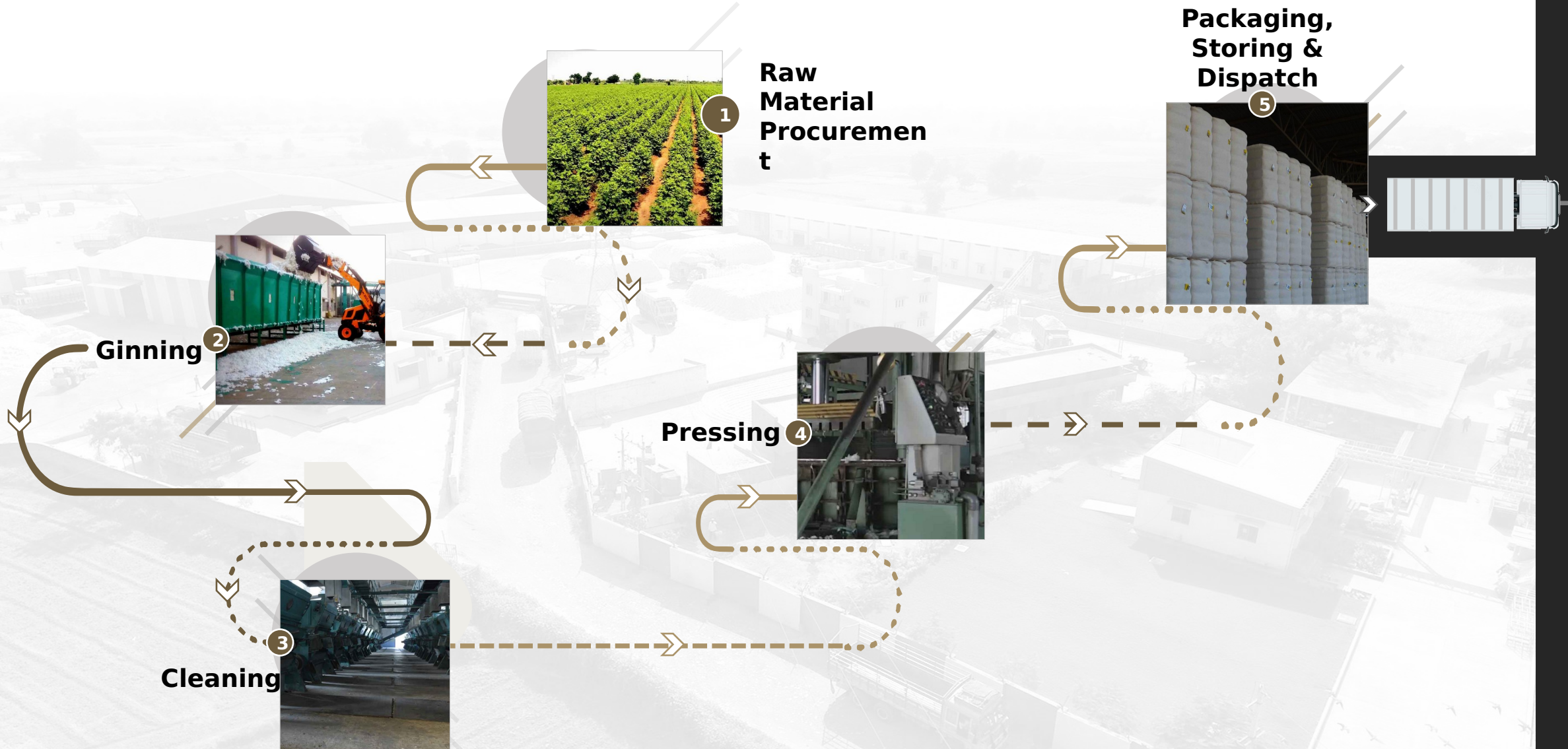


Ginning and Pressing Machines



87,600 MTPA
Seed Cotton

Production Process



Certifications, Quality Standards & Memberships



Textile Exchange



Global organic textile standards



Organic content standards



Global Recycled standard



Regenagri



FAIRTRADE

Fair trade cotton



Cotton Association of India



**FEDERATION OF INDIAN
EXPORT ORGANISATIONS**
Set up by Ministry of Commerce, Government of India
ISO 9001:2015 Certified

Federation of India a organization



Gujcot trade association



The cotton textiles export promotion council



Gujarat chamber of Commerce & industry

Awards, Recognition And Field Activities





AXITA
COTTON LIMITED

Management Overview



Mr. Nitinbhai Patel

Chairman & Managing Director

- He has rich experience of 20 years in oil industries and more than 15 years in cotton industries.
- He is actively involved in managing, planning and executing production process and to achieve desired targets.
- He is guiding force behind all the corporate decisions and is for the entire business operations of the Company.



Mr. Kushal Patel

Managing Director

- He has experience of more than 12 years in cotton industries.
- He is actively involved in production, planning and International sales
- He is also actively involved in various association activities.



Mr. Nitinbhai Patel
Chairman & Managing Director



Mr. Kushal Patel
Managing Director



Mr. Kunjal Soni
Independent Director



Ms. Apeksha Vyas
Independent Director



Mr. Harsh Shah
Chief Financial Officer



Mr. Deepak Chaubisa
Company Secretary

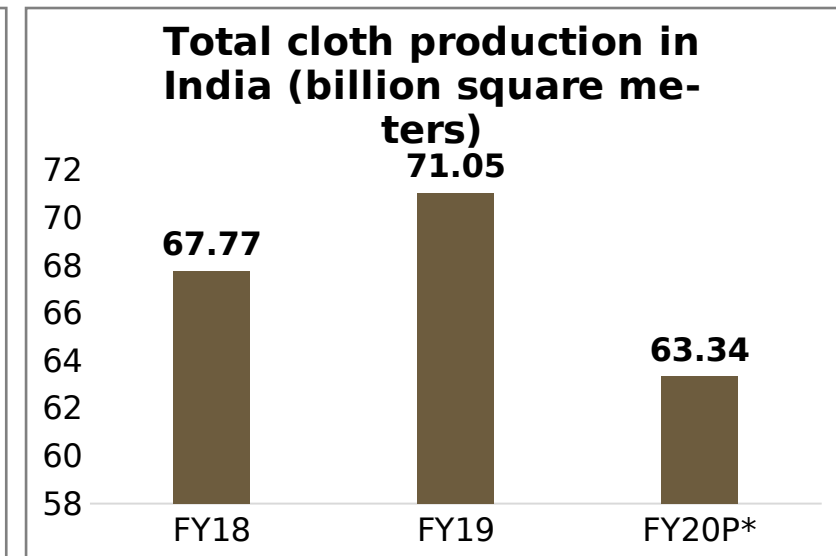
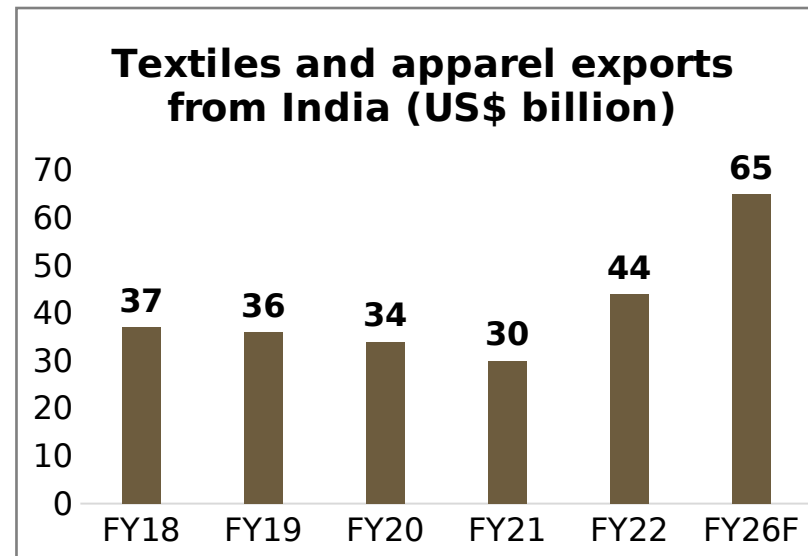
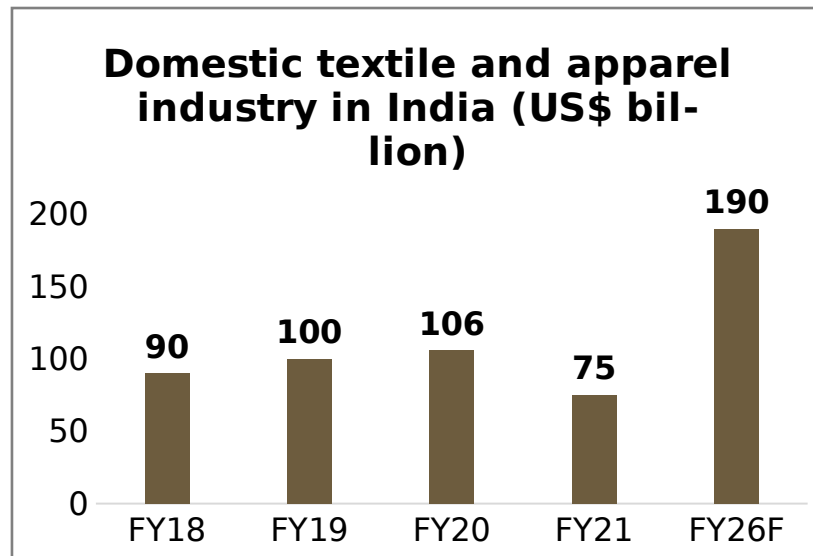
Industry Overview



AXITA
COTTON LIMITED

Indian Textile Industry Overview

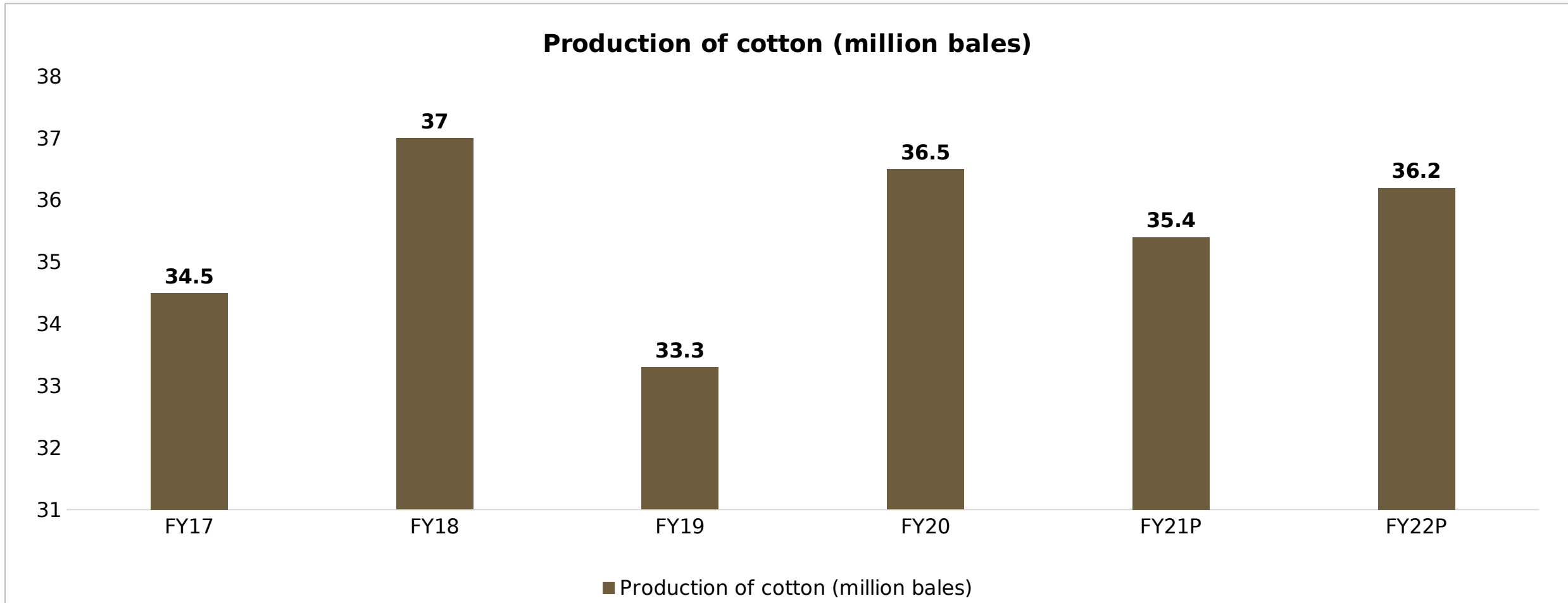
- India is the world's second-largest producer of textiles and garments. It is also the sixth-largest exporter of textiles spanning apparel, home and technical products. India has a 4% share of the global trade in textiles and apparel.
- The textiles and apparel industry contribute 2.3% to the country's GDP, 13% to industrial production and 12% to exports.
- The textile industry has around 45 million of workers employed in the textiles sector, including 3.5 million handloom workers.
- India's textile and apparel exports (including handicrafts) stood at US\$ 44.4 billion in FY22, a 41% increase YoY.
- Total textile exports are expected to reach US\$ 65 billion by FY26.
- The Indian textile and apparel industry is expected to grow at 10% CAGR from 2019-20 to reach US\$ 190 billion by 2025-26.
- The Indian apparel market stood at US\$ 40 billion in 2020 and is expected to reach US\$ 135 billion by 2025.
- The Rs. 10,683 crore (US\$ 1.44 billion) PLI scheme is expected to anbe a major boost for the textile manufacturers. The scheme proposes to incentivise MMF (man-made fibre) apparel, MMF fabrics d 10 segments of technical textiles products.



Notes: F - Forecast, P - Provisional, * - Until January 2020

Source: Ministry of Textiles, Make in India, Technopak, Annual Report on Indian textile and Apparel industry - Wazir Advisors & IBEF

Raw Cotton Production Is Increasing



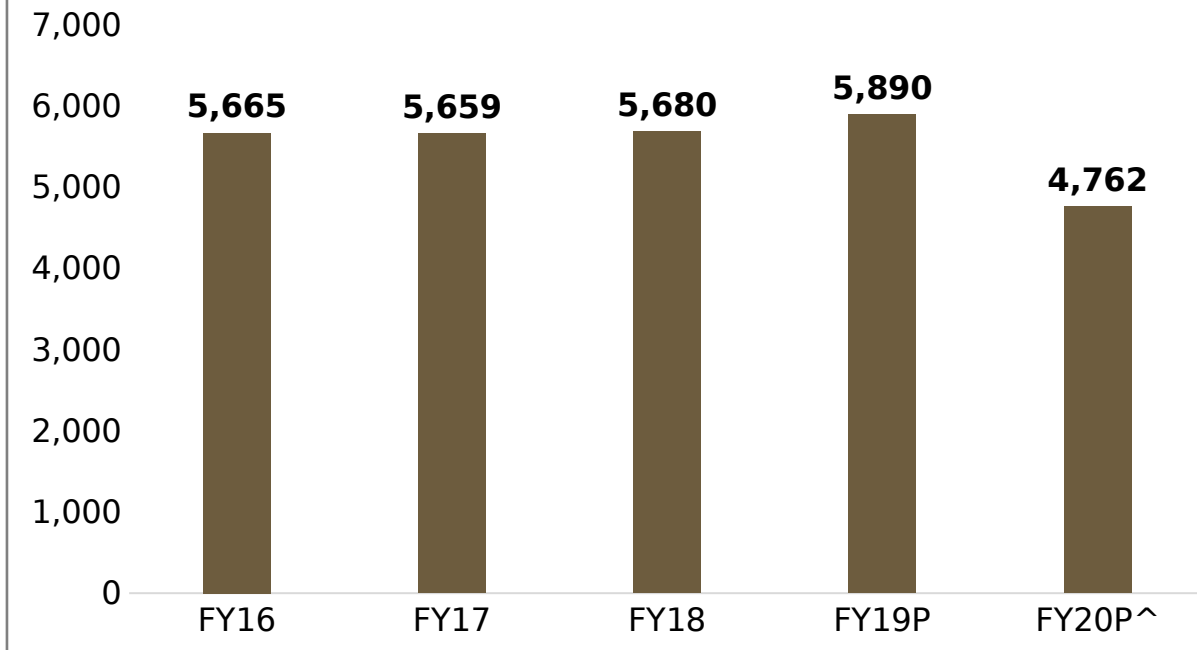
- India is the world's largest producer of cotton. Estimated production stood at 362.18 lakh bales during cotton season 2021-22.
- Domestic consumption for the 2021-22 cotton season is estimated to be at 338 lakh bales.

te: P - Provisional, ^ - April 2019-January 2020, ^^ - April 2020-January 2021, *- Until January 2021

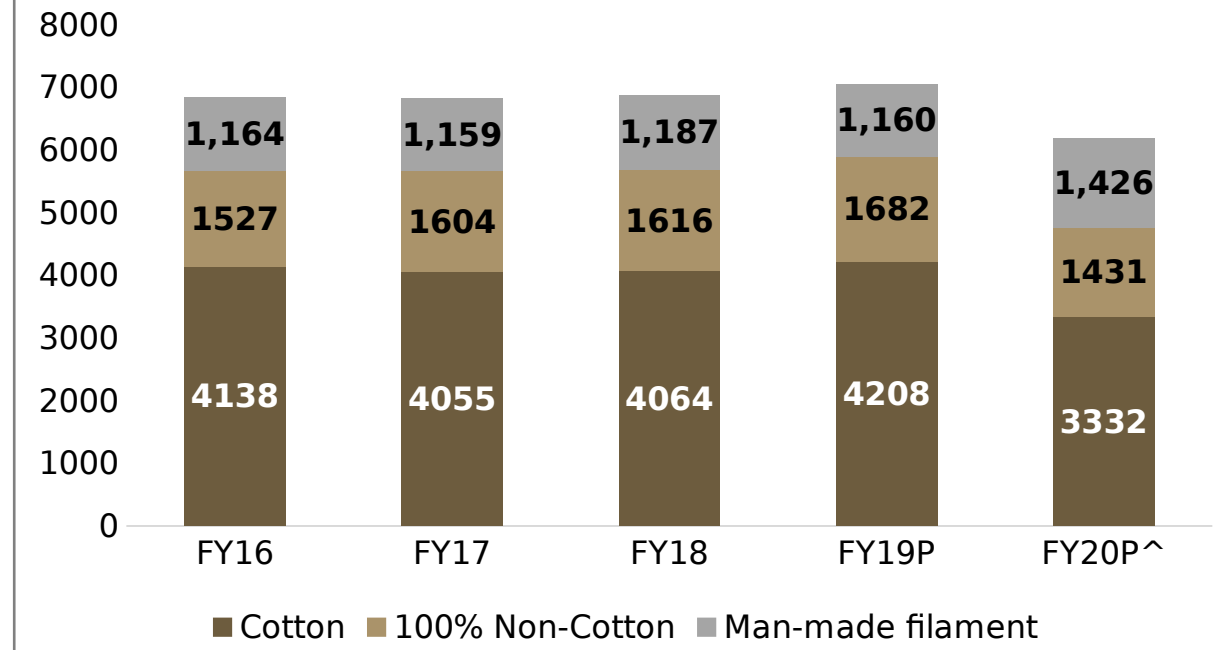
source: IBEF, The Cotton Corporation of India Ltd, Business Line, Department of Agriculture Cooperation & Farmers Welfare

Cotton Is The Major Segment In Yarn And Fabric

Production of yarn (million kgs)



Yarn Production (million square metre)

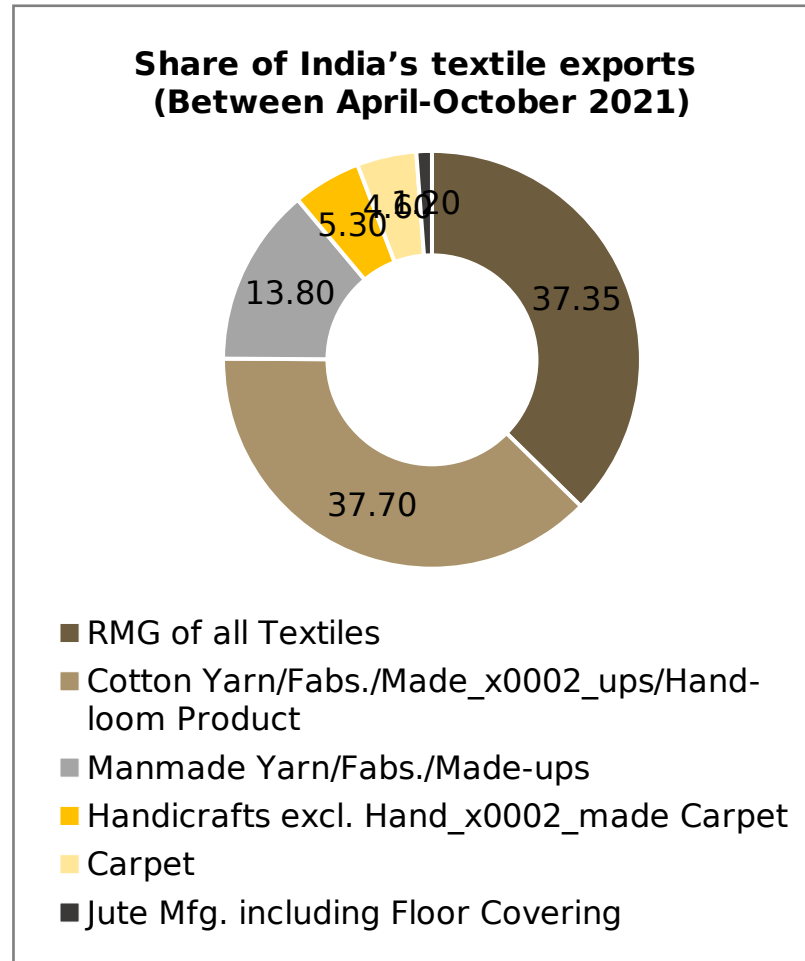
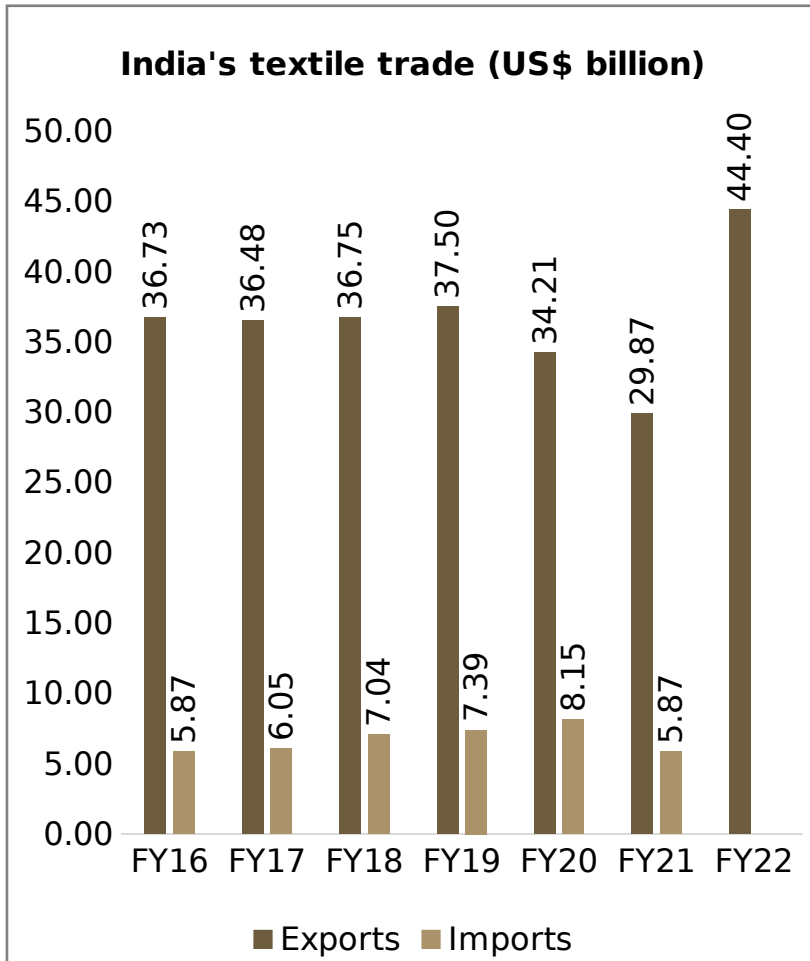


- Production of yarn grew to 5,890 million kgs in FY19 from 5,665 million kgs in FY16.
- \$74.7 Billion Worldwide Yarn, Fiber and Thread Industry to 2030 - Identify Growth Segments for Investment.
- Cotton Yarn Market” Research Report 2023-2028|Cotton Yarn market can be sub-divided on the basis of applications which include Apparel, Home Textiles, Industrial Textiles, Others. [Cotton Yarn market size is estimated to be worth USD 81080 million in 2023 and is forecast to a readjusted size of USD 100,240 million by 2028 with a CAGR of 3.6% during the forecast period 2023-2028.

Note: P - Provisional, ^ - Until January 2020

Source: Ministry of Textiles, IBEF & [Digitaljournal.com](https://www.digitaljournal.com)

Export Have Posted Strong Growth Over The Years



Textile Exports (Between April - October 2021)

Commodities	Value (US\$ million)
RMG of all Textiles	8,584.30
Cotton Yarn/Fabs./Made-ups/Handloom Products	8,621.31
Manmade Yarn/Fabs./Made-ups	3,152.00
Handicrafts excl. Hand-made Carpet	1,222.87
Carpet	1,044.93
Jute Mfg. including Floor Covering	272.76

Note: P - Provisional, RMG – Readymade Garments ; imports include textile yarn fabric and made-up articles; Exports include RMG of all textiles, cotton yarn/fabs./made-ups/handloom products, man-made yarn/fabs./made-ups, handicrafts excl. handmade carpets, carpets, jute mfg. including floor coverings

Source: Ministry of Textiles & IBEF



AXITA
COTTON LIMITED

Financial Overview

Q3 FY23 Performance

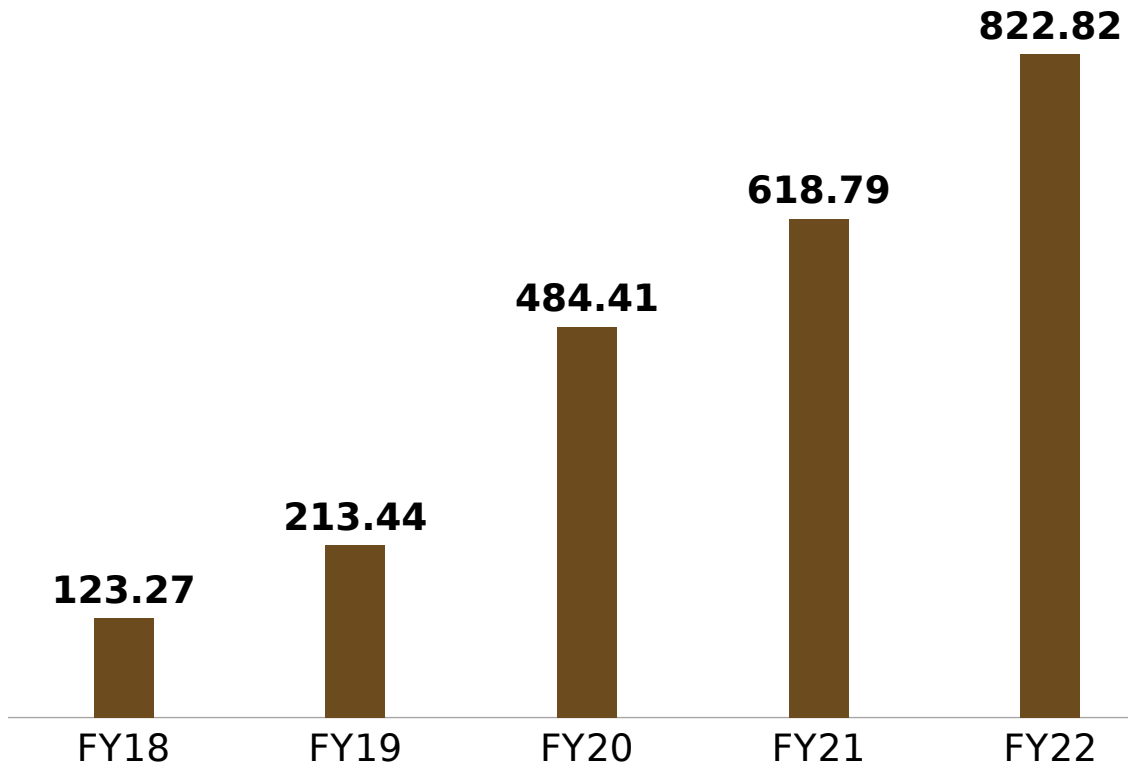
In ₹ Cr

Particulars	Q3 FY23	Q3 FY22	Y-O-Y %	Q2 FY23
Revenue from Operations	130.45	168.36	-22.52%	91.64
Other Income	0.94	4.94		0.30
Total Income	131.39	173.30		91.94
Expenses	124.75	165.96		88.32
EBITDA	6.64	7.34	-9.54%	3.62
EBITDA Margin	5.05%	4.24%		3.94%
Depreciation	0.32	0.14		0.30
Interest	0.12	0.21		0.11
Profit Before Tax	6.20	6.99		3.21
Tax	1.50	1.59		0.92
Profit After Tax	4.70	5.40	-12.96%	2.29
PAT Margin	3.58%	3.12%		2.49%
Total Comprehensive Income	4.71	5.40		2.33
EPS	0.24	0.41		0.12

Key Financial Highlight

Revenue From Operation

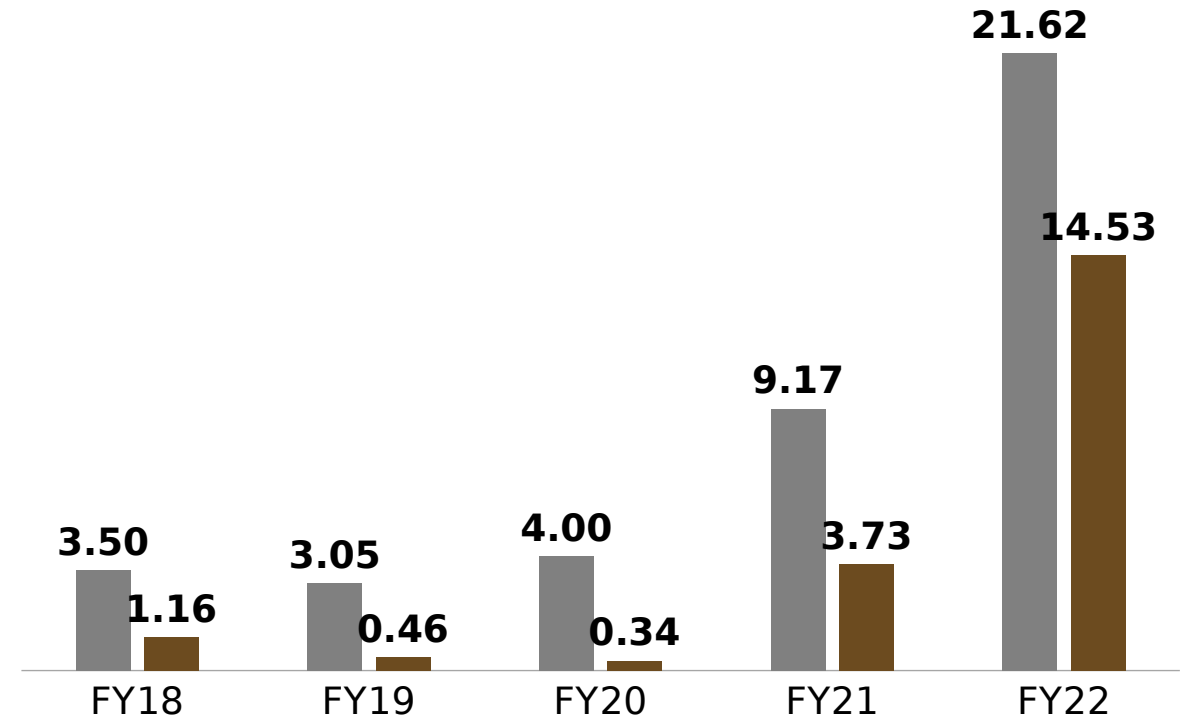
In ₹ Cr



Profitability

In ₹ Cr

■ EBITDA ■ PAT

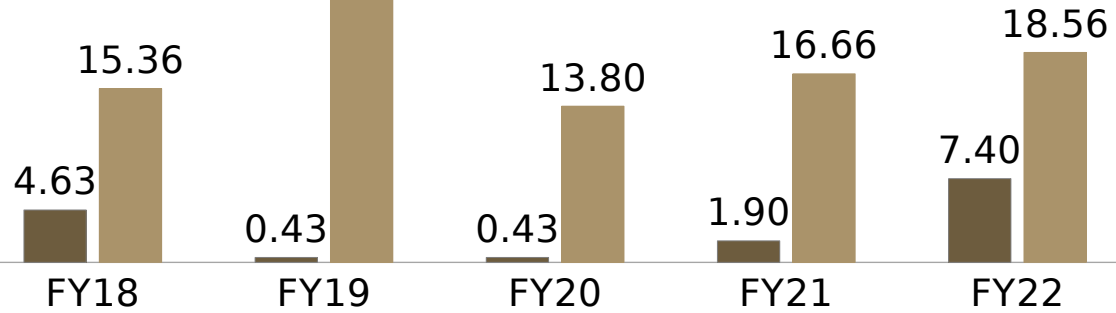


Key Ratios

Per Share Ratio

In ₹

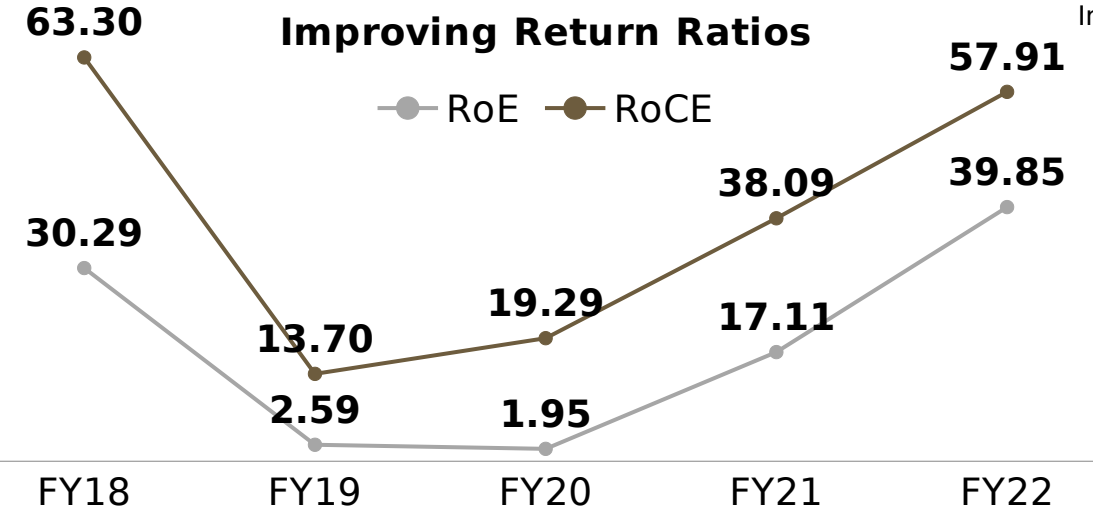
■ EPS ■ BV



Improving Return Ratios

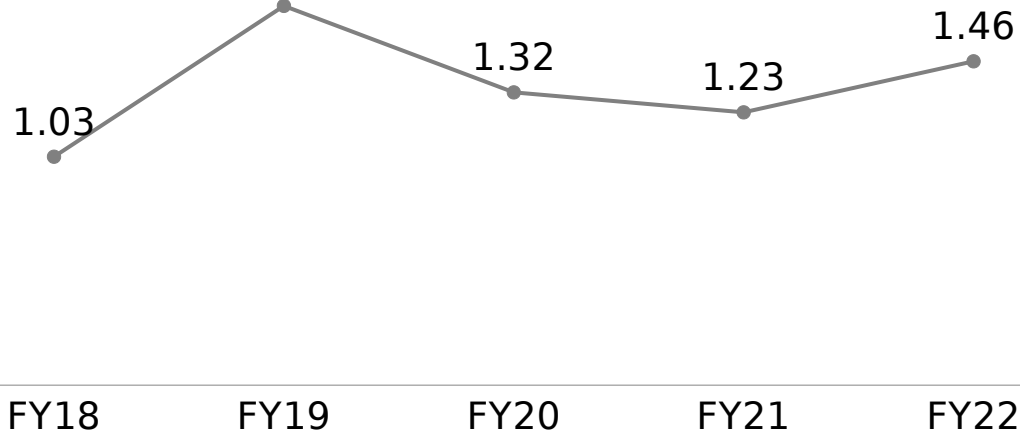
In %

● RoE ● RoCE



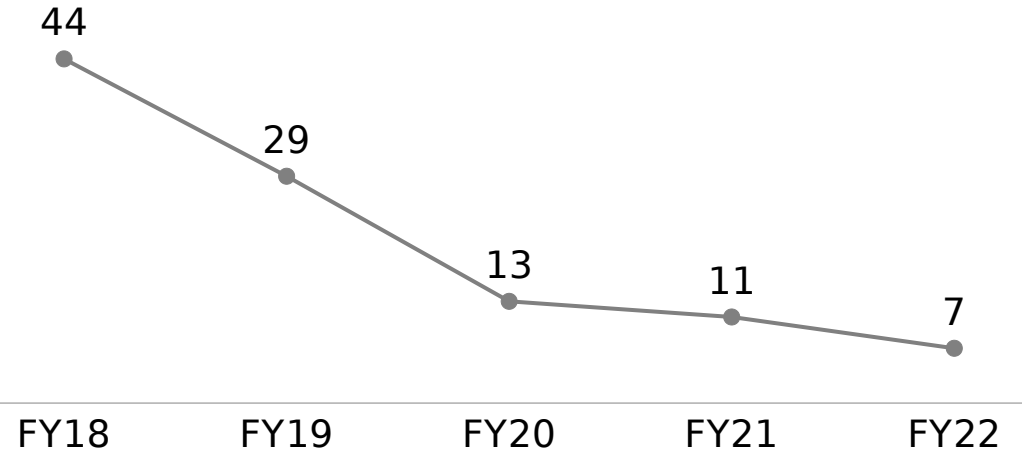
Current Ratio

In Times



Net Working Capital

In Days



Profit & Loss Statement

In ₹ Cr

Particulars	FY18	FY19	FY20	FY21	FY22
Revenues	123.27	213.44	484.41	618.79	822.82
Other Income	0.67	0.05	0.13	0.15	6.75
Total Income	123.94	213.49	484.54	618.94	829.57
Raw Material costs	117.11	203.68	458.66	525.66	761.50
Employee costs	0.96	1.24	1.91	1.96	2.1
Other expenses	2.37	5.52	19.97	82.15	44.34
Total Expenditure	120.44	210.44	480.54	609.77	807.95
EBITDA	3.50	3.05	4.00	9.17	21.62
Finance Costs	1.95	1.80	2.95	3.29	1.68
Depreciation	0.43	0.56	0.53	0.44	0.50
PBT	1.12	0.69	0.52	5.44	19.45
Tax	-0.04	0.23	0.18	1.71	4.91
Reported Net Profit	1.16	0.46	0.34	3.73	14.53

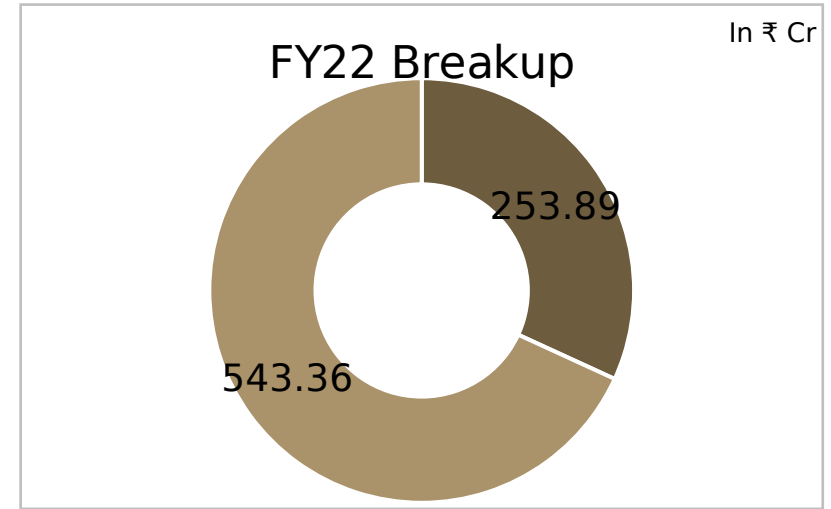
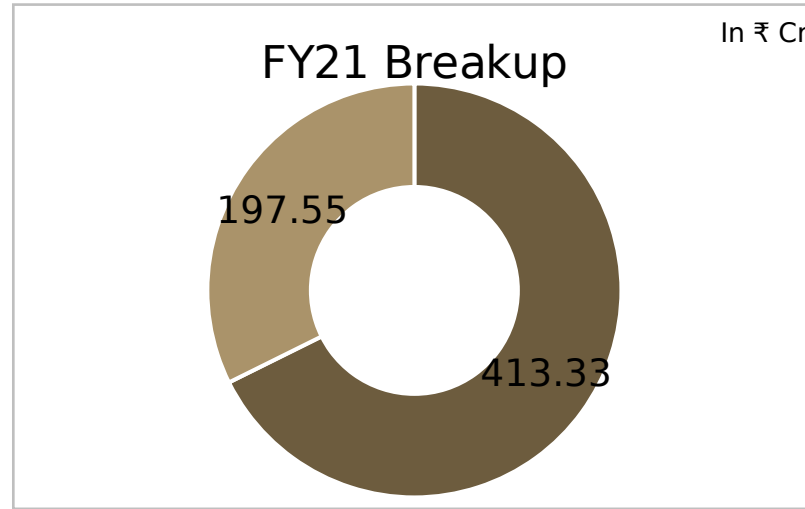
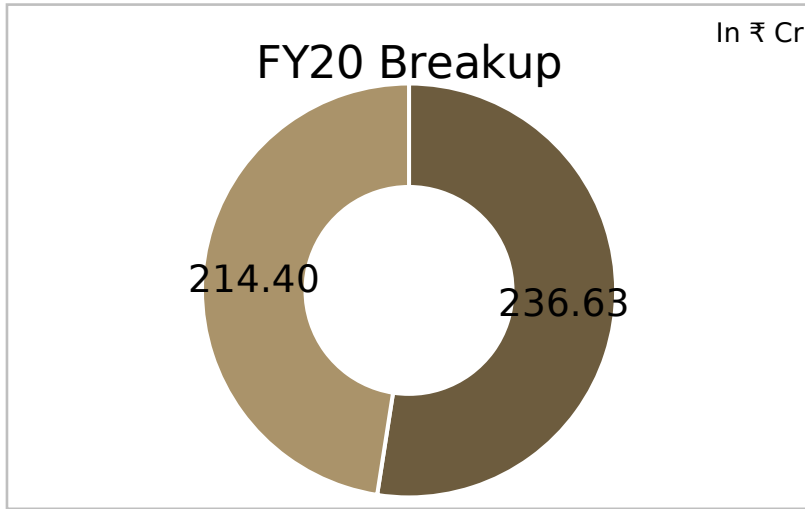
Balance Sheet

In ₹ Cr

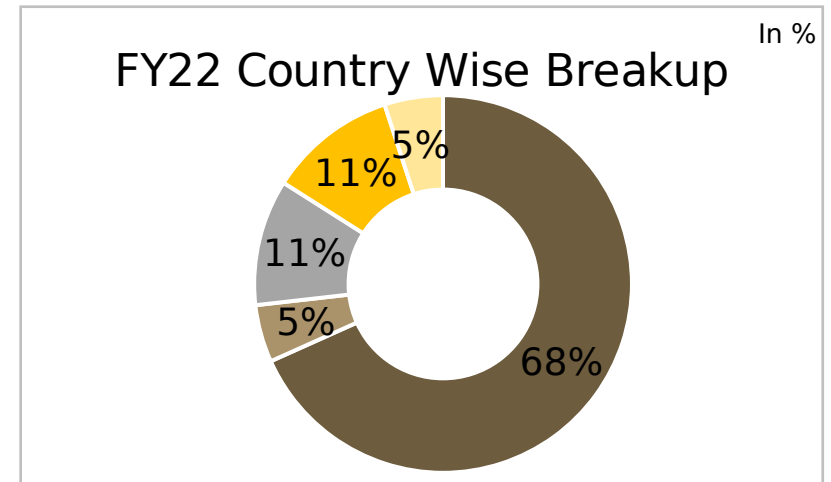
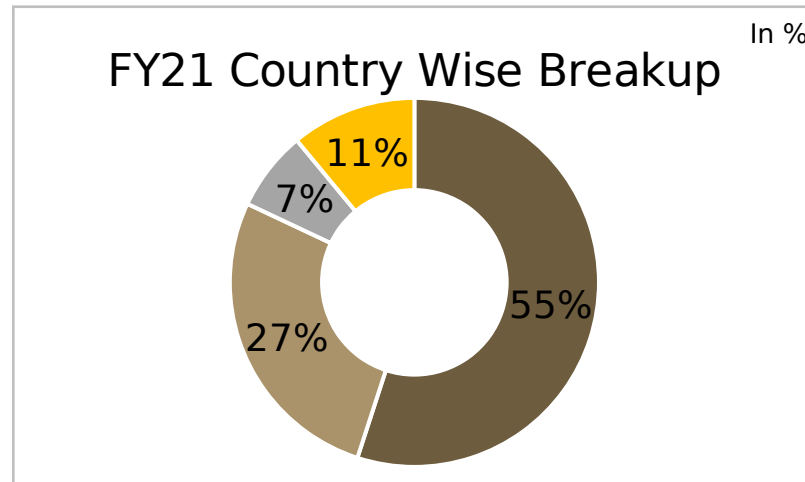
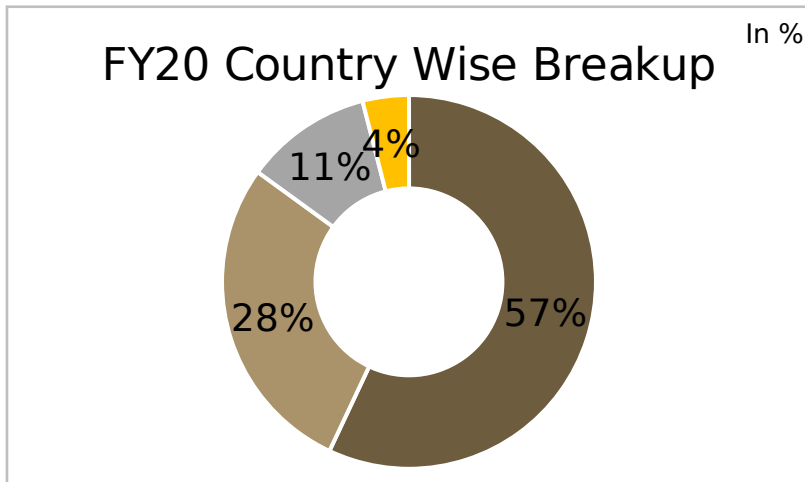
Equities & Liabilities	FY18	FY19	FY20	FY21	FY22
Equity	2.50	6.55	13.10	13.10	19.66
Reserves	1.34	11.25	4.98	8.72	16.82
Net Worth	3.84	17.80	18.08	21.82	36.48
Non-current Liabilities					
Long-term borrowing	1.03	0.35	0.00	0.89	0.00
Deferred tax Liabilities	-0.04	-0.07	-0.09	0.21	-0.01
Total Non Current Liabilities	0.99	0.28	-0.09	1.10	-0.01
Current Liabilities					
Short-term borrowings	15.34	14.48	14.13	12.44	0.00
Trade payables	0.22	3.28	26.59	48.53	66.58
Other current liabilities	1.88	1.28	1.18	0.84	0.63
Short-term provision	0.36	1.09	4.33	22.49	5.42
Total Current Liabilities	17.80	20.13	46.23	84.30	72.63
Total Liabilities	22.63	38.21	64.22	107.22	109.10

Assets	FY18	FY19	FY20	FY21	FY22
Non Current Assets					
Fixed assets	4.18	3.81	3.40	3.21	3.20
Other non-current assets	0.08	0.07	0.00	0.00	0.00
Total Non Current Assets	4.26	3.88	3.40	3.21	3.20
Current Assets					
Inventories	6.30	9.91	5.41	8.01	4.76
Trade receivables	10.66	10.43	40.76	71.07	73.42
Cash & Bank Balance	0.46	0.59	3.06	9.87	3.54
Other Current Financial Assets	0.94	9.31	1.71	5.95	16.56
Other current assets	0.01	4.09	9.88	9.11	7.62
Total Current Assets	18.37	34.33	60.82	104.01	105.90
Total Assets	22.63	38.21	64.22	107.22	109.10

Revenue Breakups



Export Sales
 Domestic Sales



Bangladesh
 China
 Thailand
 Vietnam
 Others

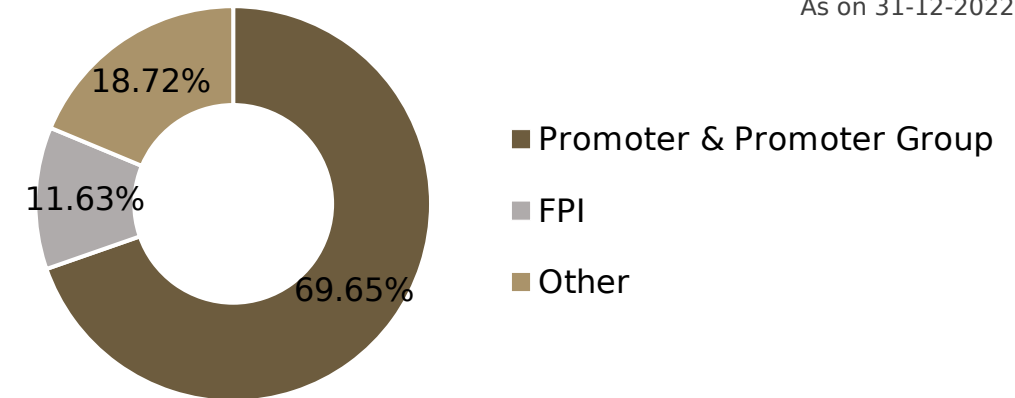
NSE: AXITA BSE: 542285 ISIN: INE02EZ01022

As on 27-01-2023

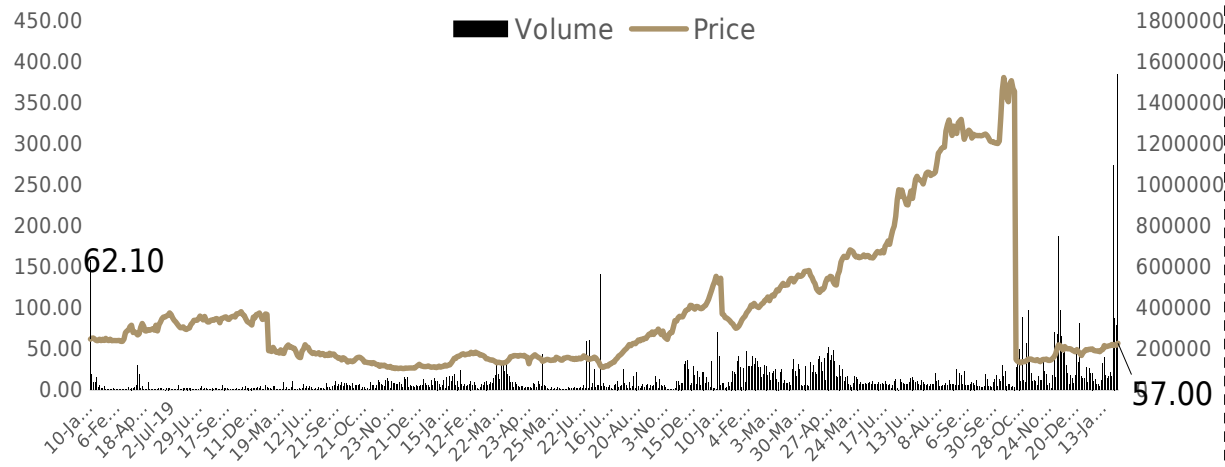
Share Price (₹)	57.00
Market Capitalization (₹ Cr)	1120.39
No. of Shares Outstanding	19,65,60,000
Face Value (₹)	1.00
52 week High-Low (₹)	59.85 - 8.40

Share Holding Pattern

As on 31-12-2022



Share Performance From January 10 2019 Till Date



Source - BSE & NSE

Corporate Action Details

Corporate Action	Ex Date
Stock Split From (Face Value) ₹ 10/- to ₹ 1/-	21-10-2022
Dividend ₹ 0.50	19-09-2022
1:2 Bonus Issue	11-01-2022
1:1 Bonus Issue	26-12-2019

Thank You



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Gujarat

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