

**MOLD-TEK**  
Packaging Limited

MTPL/SECT/73/2024-25

Date: 7<sup>th</sup> February, 2025

The Secretary, Listing Department, <b>BSE Ltd.</b> , Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai-400001. <b>Scrip Code: 533080</b>	The Manager, Listing Department, <b>National Stock Exchange of India Limited.</b> , Exchange Plaza, 5 <sup>th</sup> Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai-400051. <b>Symbol: MOLDTKPAC - EQ</b>
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Sir/Madam,

**Sub: Outcome of the Meeting of the Board of Directors of the Company held on Friday, 7<sup>th</sup> February, 2025**

**Ref: Regulation 30 of SEBI (LODR) Regulations, 2015.**

**Highlights: Q3 F.Y'2025**

- ❖ Sales Increased by 15.25% Q3 on Q3;
- ❖ Sales Volume increased by 7.50% Q3 on Q3;
- ❖ EBDITA for the period increased by 11.94% Q3 on Q3;
- ❖ Higher Interest and Depreciation resulted in PAT being down by 3.90% in quarter.

With reference to the captioned subject, we wish to inform you that the Board of Directors of the Company at its meeting held today, i.e., 7<sup>th</sup> February, 2025 from 11:40 a.m. to 3:35 p.m., has, *inter-alia*, considered and approved the following:

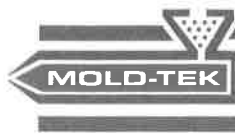
- a) Un-Audited Financial Results of the Company for the third quarter ended on 31<sup>st</sup> December, 2024. (*Enclosed*);
- b) Limited Review Report as issued by M/s. M. Anandam & Co., Statutory Auditors, on the financial results of the Company for the third quarter ended on 31<sup>st</sup> December, 2024. (*Enclosed*);

The detailed press release pertaining to the financial results is enclosed.



Registered and Corporate Office:

8-2-293/82/A/700, Road No.36, Jubilee Hills, Hyderabad – 500033, Telangana, India  
Phone: +91-40-40300300, E-mail Id: [cs@moldteckpackaging.com](mailto:cs@moldteckpackaging.com) / [ir@moldteckpackaging.com](mailto:ir@moldteckpackaging.com),  
Website: [www.moldteckpackaging.com](http://www.moldteckpackaging.com), CIN No.: L21022TG1997PLC026542



**MOLD-TEK**  
Packaging Limited

- c) Appointment of Ms. Harshita Suresh Chandnani (Membership No. A64959) as Company Secretary and Compliance Officer (Key Managerial Personnel) of the Company with effect from the commencement of business hours on 11<sup>th</sup> March, 2025.



The requisite disclosure pertaining to Change in Key Managerial Personnel as required under regulation 30 read with Para A of Schedule III of the SEBI Listing Regulations and SEBI Circular No. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024, is enclosed and marked as **Annexure - I**.

In view of the aforesaid appointment and pursuant to Regulation 30(5) of the SEBI Listing Regulations, the Board of Directors of the Company have authorized the following Key Managerial Personnel of the Company for the purpose of determining materiality of events and information and for making disclosure to the stock exchange (s).

Sr. No.	Name of the KMP	Designation of the KMP	Contact Details
1.	Mr. J. Lakshmana Rao	Chairman & Managing Director	Mold-Tek Packaging Limited Email: <a href="mailto:cs@moldtekpackaging.com">cs@moldtekpackaging.com</a> Tel: +91 40 40300300
2.	Mrs. A. Seshu Kumari	Chief Financial Officer	
3.	Ms. Harshita Suresh Chandnani	Company Secretary & Compliance Officer	

Thanking you,

For Mold-Tek Packaging Limited



**J. Lakshmana Rao**  
Chairman & Managing Director  
DIN: 00649702

Encl.: a/a

Registered and Corporate Office:

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Phone: +91-40-40300300, E-mail Id: [cs@moldtekpackaging.com](mailto:cs@moldtekpackaging.com) / [ir@moldtekpackaging.com](mailto:ir@moldtekpackaging.com)  
Website: [www.moldtekpackaging.com](http://www.moldtekpackaging.com), CIN No.: L21022TG1997PLC026542

Annexure I

Required disclosures/details in respect of Change in the Key Managerial Personnel pursuant to the Regulation 30 of SEBI Listing Regulations read with SEBI Circular No. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024:

Sr. No.	Details of events that need to be provided	Information of such event(s)
1.	Name of the Company Secretary and Compliance Officer	Ms. Harshita Suresh Chandnani
2.	Reason for change viz. appointment, reappointment, resignation, removal, death or otherwise	Appointment
3.	Date of Appointment	11 <sup>th</sup> March, 2025
4.	Brief Profile	<p>Ms. Harshita Suresh Chandnani is a qualified Company Secretary and an Associate Member of the Institute of Company Secretaries of India (ICSI) with Membership No. A64959.</p> <p>She secured an All India Rank of 13 in the CS Foundation. She also holds a Post Graduate Diploma in Taxation Laws from Swami Ramanand Teertha Marathwada University, Maharashtra.</p> <p>With over three and a half years of professional experience, she has expertise in Corporate Secretarial functions, specializing in areas such as Company Law, SEBI regulations, and related acts, rules, and regulations.</p>
5.	Disclosure of Relationship between Directors	NA
6.	Shareholding in the Company	Nil



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Phone: +91-40-40300300, E-mail Id: [cs@moldteckpackaging.com](mailto:cs@moldteckpackaging.com) / [ir@moldteckpackaging.com](mailto:ir@moldteckpackaging.com),  
Website: [www.moldteckpackaging.com](http://www.moldteckpackaging.com), CIN No.: L21022TG1997PLC026542

# **M.ANANDAM & CO.,**

## **CHARTERED ACCOUNTANTS**

### **Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Financial Results of the Mold-Tek Packaging Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

#### **Review Report to the Board of Directors Mold-Tek Packaging Limited**

We have reviewed the accompanying Statement of Unaudited Financial Results of Mold-Tek Packaging Limited (the "Company") for the Quarter ended 31<sup>st</sup> December, 2024 and year to date results for the period 1<sup>st</sup> April, 2024 to 31<sup>st</sup> December, 2024 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

This statement is the responsibility of the company's Management and has been approved by the Board of Directors and has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" (Ind As 34), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to issue a report on the statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company's personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M. Anandam & Co.,  
Chartered Accountants  
(Firm Regn.No.000125S)

VENKATA SURESH KUMAR BEESA  
Digitally signed by VENKATA SURESH KUMAR BEESA  
Date: 2025.02.07 13:33:50 +05'30'

B V Suresh Kumar  
Partner

Membership Number: 212187  
UDIN: 25212187BMKXWZ4109  
Place: Secunderabad  
Date: 7<sup>th</sup> February, 2025

**7 'A', SURYA TOWERS, SARDAR PATEL ROAD, SECUNDERABAD – 500003.  
PHONE: 2781 2377, 2781 2034, FAX:2781 2091**



# MOLD-TEK PACKAGING LIMITED

Registered Office: Plot No.700, 8-2-293/82/A/700  
Road No.36, Jubilee Hills, Hyderabad - 500033, Telangana.  
CIN : L21022TG1997PLC026542

## STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31 DECEMBER, 2024

₹ In lakhs except for EPS

Sl No	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31-Dec-2024	30-Sep-2024	31-Dec-2023	31-Dec-2024	31-Dec-2023	31-Mar-2024
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Income</b>						
	a) Revenue from operations	19068.55	19130.44	16546.03	57871.14	52177.95	69864.96
	b) Other income	15.85	55.98	5.21	167.04	120.01	129.78
	<b>Total Income</b>	<b>19084.40</b>	<b>19186.42</b>	<b>16551.24</b>	<b>58038.18</b>	<b>52297.96</b>	<b>69994.74</b>
<b>2</b>	<b>Expenses</b>						
	a) Cost of materials consumed	11150.86	11084.62	9265.69	33537.76	29674.16	39880.06
	b) Changes in inventories of finished goods and work-in progress	(689.61)	(273.74)	177.09	(947.97)	229.47	(211.15)
	c) Employee benefits expense	1572.17	1548.17	1249.61	4542.69	3629.34	5028.02
	d) Finance costs	342.53	350.81	192.05	986.08	519.38	734.81
	e) Depreciation and amortization expenses	1237.90	1193.77	947.68	3587.28	2846.62	3849.74
	f) Other expenses	3652.96	3414.47	2823.32	10427.86	8896.36	11850.47
	<b>Total Expenses</b>	<b>17266.81</b>	<b>17318.10</b>	<b>14655.44</b>	<b>52133.70</b>	<b>45795.33</b>	<b>61131.95</b>
<b>3</b>	<b>Profit before Exceptional items and tax (1-2)</b>	<b>1817.59</b>	<b>1868.32</b>	<b>1895.80</b>	<b>5904.48</b>	<b>6502.63</b>	<b>8862.79</b>
<b>4</b>	Exceptional items	-	-	-	-	-	-
<b>5</b>	<b>Profit before tax (3-4)</b>	<b>1817.59</b>	<b>1868.32</b>	<b>1895.80</b>	<b>5904.48</b>	<b>6502.63</b>	<b>8862.79</b>
<b>6</b>	<b>Tax expense</b>						
	a) Current tax	350.36	331.30	420.64	1178.33	1469.60	1818.04
	b) Earlier year tax	-	-	-	-	-	22.80
	c) Deferred tax	102.99	125.75	55.61	297.71	171.36	363.39
<b>7</b>	<b>Profit for the period/year (5-6)</b>	<b>1364.24</b>	<b>1411.27</b>	<b>1419.55</b>	<b>4428.44</b>	<b>4861.67</b>	<b>6658.56</b>
<b>8</b>	<b>Other Comprehensive Income (net of tax)</b>						
	a) Items that will not be reclassified to Profit or Loss						
	i) Remeasurement of defined benefit plans	(14.97)	(14.97)	(6.55)	(44.91)	(19.64)	(94.12)
	ii) Fair value changes in Equity instruments	(713.06)	(483.63)	(1341.53)	205.59	608.42	(1169.04)
<b>9</b>	<b>Total Comprehensive Income for the period/year (7+8)</b>	<b>636.21</b>	<b>912.67</b>	<b>71.47</b>	<b>4589.12</b>	<b>5450.45</b>	<b>5395.40</b>
<b>10</b>	Paid up Equity share capital	1661.59	1661.59	1658.38	1661.59	1658.38	1661.59
<b>11</b>	Other Equity						5777.29
<b>12</b>	<b>Earnings per equity share (Face value of ₹5) (not Annualised)</b>						
	- Basic	4.11	4.25	4.28	13.33	14.66	20.07
	- Diluted	4.11	4.25	4.27	13.33	14.64	20.07

### Notes:

- The above results for the quarter and nine months ended 31 December, 2024 were reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on 7 February, 2025.
- The Company has only one reportable segment as per the requirements of Ind AS 108 "Operating Segments".
- This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

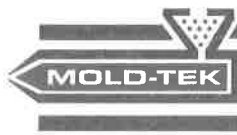
Hyderabad  
7 February, 2025

for MOLD-TEK PACKAGING LIMITED



J. Lakshmana Rao  
Chairman & Managing Director  
DIN: 00649702





# MOLD-TEK

## Packaging Limited

PRESS RELEASE

Date: 7<sup>th</sup> February, 2025.

Sales up by 15.25% Q3 on Q3

EBIDTA up by 11.94% Q3 on Q3

Sales Volume increased by 7.55% Q3-ON-Q3

### Financial Highlights

- ❖ Sales up by 15.25% Q3 on Q3 and up by 10.91% for 9M
- ❖ EBIDTA up by 11.94% Q3 on Q3 and up by 6.17% for 9M
- ❖ Volume up by 7.50% Q3 on Q3 and up by 7.29% for 9M
- ❖ PAT dip by 3.90% Q3 on Q3 and dip by 8.91% for 9M
- ❖ Basic EPS dip by 4.08% Q3 on Q3 and dip by 9.09% for 9M

Company's performance for Q3 of F.Y.'2025: Mold-Tek Packaging Limited today announced financial results for the quarter and 9months ended December 31, 2024. Mold-Tek delivered a decent overall volume growth of 7.55% during this quarter. Food & FMCG-Packs achieved 12.02% volume growth, followed by Paints-Packs posted growth 16.53% Lubes-Packs registered a growth of 0.5% and Pharm-Pack started 0.63% (Rs2.27 crores in Q3 and Rs1.02 crores in Q2) which resulted into an overall sales volume growth of 7.55%, Q3 on Q3 basis. Interest and depreciation increased considerably owing to more than Rs 250 crores investments in last 2 years resulting in drop in PAT by 3.90% Q3 on Q3 basis.

### Mold-Tek Packaging Limited Standalone Results, Q3-FY'25

- Volume up by 7.50% Q3 on Q3.
- Sales increased by 15.25% to ₹190.69 crores from ₹165.46 crores.
- EBDIT for the quarter increased by 11.94% to ₹33.98 crores from ₹30.36 crores.
- Profit before Tax decreased by 4.13% to ₹18.18 crores as compared to ₹18.96 crores.
- Net Profit decreased by 3.90% to ₹13.64 crores from ₹14.19 crores

### Mold-Tek Packaging Limited Standalone Results, 9M FY'25

- Revenue from operations increased by 10.91% to ₹578.71 crores from ₹521.77 crores
- EBDIT increased by 6.17% to ₹104.78 crores from ₹98.68 crores.
- Profit before tax decreased by 9.2% to ₹ 59.04 crores from ₹ 65.03 crores
- Net Profit decreased by 8.91% to ₹44.28 crores as compared to ₹48.62 crores in the previous corresponding period.

Registered and Corporate Office:

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Phone: +91-40-40300300, E-mail Id: [cs@moldtekpackaging.com](mailto:cs@moldtekpackaging.com) / [ir@moldtekpackaging.com](mailto:ir@moldtekpackaging.com)  
Website: [www.moldtekpackaging.com](http://www.moldtekpackaging.com), CIN No.: L21022TG1997PLC026542



Commenting on the Q3 results Mr. J. Laxmana Rao CMD said that increasing demand for our pharma packaging products is a good sign as it augurs well for our entry into the huge pharma packaging segment, with new US government imposing duties on China and neighboring countries export opportunities are expected to increase for Moldtek and for India as a whole. "

#### Moldtek's Entry into Pharma is now picking up Pace

- **Product Launches:** We added over 12 new bottle SKUs, 2 sizes in child-resistant packaging, and 2 sizes in EV tubes based on concrete orders. Increased business from these key customers is going to contribute to revenue growth.
- **Successful audits & qualification:** Over 12 clients have cleared audits and given great feedback in this calendar year since our initiation. More than 6 client audits are lined up in Q4 – with great potential
- **Expansion:** With more contracts confirmed, Moldtek is expanding capacity through strong partnerships thus positioning the company for future growth. We are planning to double the production capacity during next financial year.
- **Strong Customer Demand:** The Company is seeing strong growth across lifestyle product segment through IML tubes & also core Rx product base, especially for those used in Oral solids. Canisters sales started but as they need vigorous testing sales will raise from next financial year.

#### Pharma initiation & expansion

- Mold-Tek Packaging has demonstrated significant growth in its Pharma division during the third quarter (Q3 – Rs.2.27Cr.) compared to the second quarter (Q2 – Rs.1.02Cr.) with some products going for commercial orders these numbers are expected to raise in Q4.
- A notable achievement is the successful completion of a specialized delivery system project. Mold-Tek has not only exported these specialized packs but has also applied for a patent.
- A record time-to-market of about 15 days to launch a CRC holder, propelled confidence in our abilities with a global client. They have initiated numerous new projects in bottles and closures.
- **Strategic Partnerships:** One of the largest medicine suppliers of USA developed over 8 SKUs of caps with us in this quarter. Another fast-growing MNC based out of Ahmedabad has qualified us for their cap-needs in the OSD (Oral Solid Dosage) segment. New 28mm SKU in Squeeze lock & CRC-with-TE also are being developed based on confirmed agreements.
- **Innovation in IML & Robotic Pick & Place:** Our expertise in In-Mold Labeling (IML) and in-house robotic pick-and-place technology is ground breaking in India. These capabilities not only improve the aesthetics and functionality of packaging but also offers consistent quality
- **NMDA Regulatory Compliance:** Our canisters are one-of-a-kind with single piece construction and laser marking. They come with NMDA regulatory compliance and completely eliminates risk of hazardous Nitrous amines in drugs.

**New products: Through our in-house Design and Tool room teams we are playing important role in new product devt in pharma packaging.**

Squeeze lock CRC single piece cap with better leak resistance that withstands double vacuum pressure than options available in market.

- 28 mm CRC with tamper evidence – This product has huge demand but most companies still import from Europe and other countries at a higher price. Moldtek wishes to cater to this segment starting from FY26 Q1 itself – with confirmed agreements with 2 big clients.



- Also started working on a variation of this 28mm CRC with a new feature to enable easier drug delivery for injectable solutions as well
- Working on additional two more SKUs for OTC bottles for 2 major clients, for US market.

**Aditya Birla Group:** Company has invested Rs 10 crores in new plant and machinery over the last six months, with an additional Rs 5 crores planned for future investments. This expansion aims to increase the overall plant capacity at Cheyyar, Panipat, and Mahad from 6,000 MTA to 10,000 MTA. The new capacity is expected to commence commercial production in Q2 of FY26.

**Increasing Export turnover:** Company's Marketing team recently participated in the prestigious National Restaurant Association held in Chicago, USA, marking a significant step in its efforts to expand export operations.

The exhibition focused on enhancing export opportunities, and Company leveraged this occasion to strengthen relationships with global clients and explore new business collaborations. Moldtek also received export orders for canisters and also enquiries for other pharm-packaging products. Company has made an Export Turnover of Rs 7.26 crores for 9 months as against previous year Rs 2.83 crores.

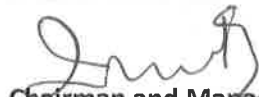
**Enhancement of Printing Capacity:** To meet the growing demand, Company is set to install a new state-of-the-art printing machine by the end of March 2025. This cutting-edge technology will enhance production capacity, improve efficiency, and further strengthen the company's ability to fulfill increasing orders.

**New Customers:** During this quarter, the Company has successfully bagged new orders from reputed Companies like Vijetha Hospitality, Thennan Enterprises, Byte and Gulp Restaurants, The connoisseurs, Swadeshi Disha, Thanco Natural Food, Aanchal Cashew, and Narsina Cashew etc.

**About Mold-Tek Packaging Limited:**

Mold-Tek Packaging Limited is the leader in manufacturing injection moulded rigid plastic packaging containers (BSE Scrip Code: 533080, NSE Symbol: MOLDTKPAC). Established in 1986, is one of the leading players in rigid plastic packaging in India. Publicly listed in 1993, has 12 Manufacturing Units, 2 stock points PAN India. Current installed Injection molding capacity of over 50,000 TPA. Mold-Tek has been the innovator and torch bearer in introducing many world class packaging products in India for Lubes, Paints, Food and FMCG products. Mold-Tek is the first Company in India to introduce "In-Mold Labeling (IML)" concept for decorating plastic containers using ROBOTS. IML enables photographic quality decoration with complete hygienic and hands-free production of containers suitable for food and FMCG products. Mold-Tek is the only packaging Company in the India to design and manufacture in house ROBOTS for the IML decoration apart from manufacturing IML Labels in-house.

**J. Lakshmana Rao**



**Chairman and Managing Director**

**DIN: 00649702**







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## Q3 & 9M FY 24-25 Presentation

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(BSE: 533080; NSE:MOLDTKPAC)

February 07, 2025

# Table of Contents



Business Overview



Future Roadmap



Project Updates



Client Updates



Financial Performance



CSR Activities

Moldtek Packaging Limited Business  
Report for Quarter 3 & 9M FY2024-25



# Moldtek Snapshot



39 YEARS OF EXPERIENCE



10 ISO CERTIFIED UNITS



PUBLICLY LISTED WITH INR ~2210 Cr Market cap



Established in 1986, one of the leading players in rigid plastic packaging in India. Publicly listed in 1993



Manufactures injection molded containers for lubes, paints, food & other products



10 Manufacturing Units, 2 stock points PAN India. Current installed Injection molding capacity of over 55,000 TPA



Pioneers in the field of In-Mold labelling (IML) in India. HD photographic labels, produced by 100% hands-free operation & are 100% recyclable.



MTPL commands strong presence across all major customers like Asian Paints, Castrol, Shell, Mondelez, Hindustan Unilever, etc.



Superior margins in the packaging industry due to the cost advantage emanating from backward integration

# Innovations to Surge ahead

## Constant Innovation

*Pioneers in launching newer & better designs*

First to introduce

- Plastic pails for paints & lubes in India
- IML Decoration – Photo realistic & Hands-free
- In-house robots & label – Most cost effective

## Flexibility

*Change your design at ease*

- In-house mould design, mould making, IML making, Robot making
- In-house Design studio
- Rapid prototyping & 3D modelling

## Quick Cycle Times

*Better Productivity & Asset utilisation*

Multi-cavity moulds to boost productivity

- Automated hopper mechanism for RM & MB
- Umbrella™ cooling mechanism in moulds
- Quick maintenance & mould development

## FOOD PACKAGING



## PAINT PACKAGING



## Continuous focus on Innovation

Developing new patented concepts in edible oil and pharma segment. Rapid developments within a fraction of industry standards gets us easy entry and high praise from Pharma giants

## Focus on cost reduction and improving cost efficiency

Installation of high speed machines, low cycle times, efficient molds optimizes production while in-house labels, automation and increased usage of recycled material saves costs



## Continue to invest in research to develop new products

Focusing on R&D, we launched over 6 novel concepts in closures, drug delivery and bottles for Pharma industry – solving need gaps for top MNCs. Launched Beverage packs and easy-to-open jars with in-built handle for dairy

## Increasing contribution from food, FMCG industry and Pharma

From customization of IML – High-Gloss, metallic inks & color changing varnishes to Laser marking & IML introduction in OTC Pharma drives entry into high-EBIDTA segments

# Paint Packaging



- Commercial Supplies @ over 50% initial capacity for ABG Grasim Industries - Cheyyar, Panipat & Mahad – DOUBLED capacity at Cheyyar & Panipat now
- Launched new range of differentiated IML packs for APIL – with QR CODED interactive packs that come to life on consumer phones
- 17Ltr Pack Launched by Asian Paints

- Amongst the few companies which has got a 'green channel clearance' from Asian Paints for all plants.
- Recognized as the go-to partner with maximum number of supplier co-located plants for Aditya Birla Group – Single supplier for all IML brands



Flat Lid

Spout Lid



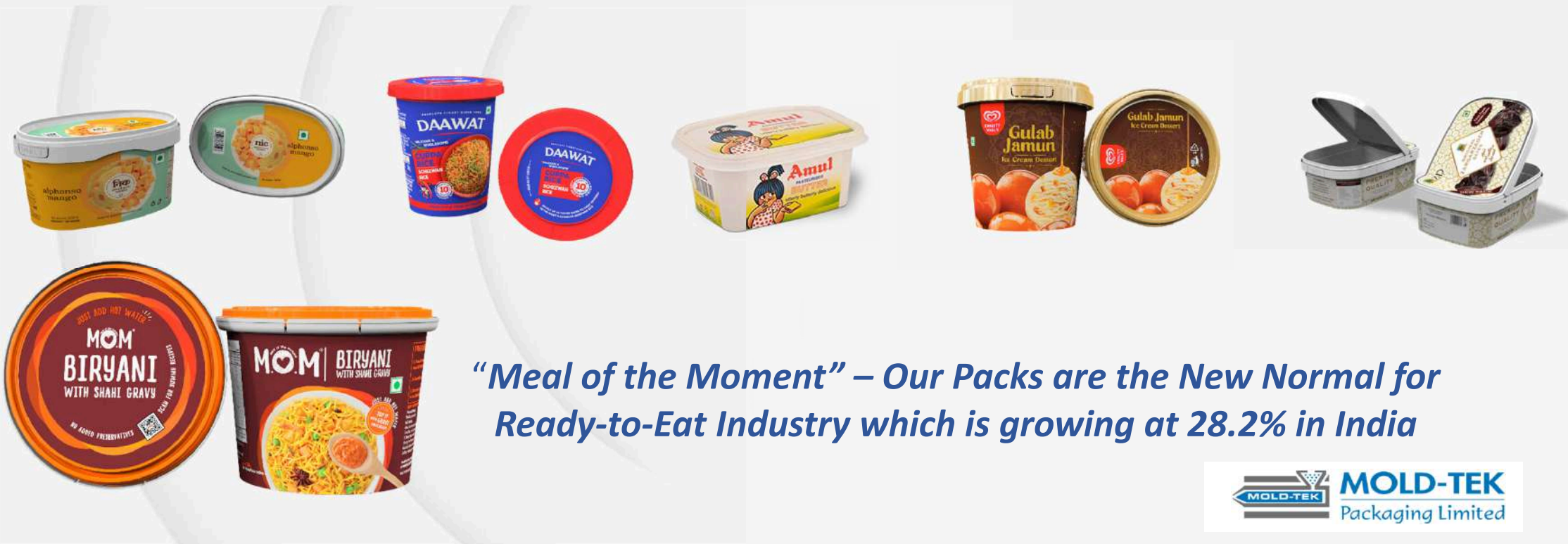
# Lubes Packaging

- Range of lubricant pails over various quantity levels ranging from 5ltr-25ltr
- Steady rise in IML adoption improving efficiency and margins
- Long term contracts with giants like Gulf, Shell & many others



# Food & FMCG Packaging

- Launched new beverage packs with focused restaurant packs adding good numbers
- New Jam Packs for global MNSs resulted in good increase in the thinwall numbers
- Expanding TW food section to North(Panipat) with packs for dairy, sweets and ice creams
- New dairy pack with in-built handle for Milky Mist



***“Meal of the Moment” – Our Packs are the New Normal for Ready-to-Eat Industry which is growing at 28.2% in India***



# Custom Packs

- New jam pack for global MNC has resulted in good increase in TW numbers
- Launched Detergent pack for a global MNC with humungous volumes In 10 Ltr pack
- IODEX project delayed but may start from Q1, FY 26.



# Revolutionary Square Packs



After successfully entering the Detergents segment with **10 Ltr Square** Pack, that created HISTORY...

Here we are, with our new additions to the Square Packs Segment – **2&3 Ltr Square Packs**



# Innovation and Sustainability

Our Most Loved Product is now

## UPGRADED

Presenting all new *"Built-in-Handle"*

**Reduction in Plastic Wastage:** Approximately 0.8 tons of plastic waste can be reduced for every 600,000 handle conversions, contributing to more sustainable production practices

**Touch-Free Feature:** Unlike other packs (Non handle packs) , this design minimizes direct contact, improving hygiene and user experience

**Optimized Storage Space:** The space previously used for storing handles can now be utilized for finished goods (FG), improving warehouse efficiency and capacity.



# Entered Pharma Packaging with *PRODUCT SUPERIORITY*

Moldtek's HDPE bottles with better finish and 100% in-line inspection

CT/CRC caps are made using our own precision molds (Be-Cu inserts) for best finish and smooth functionality

Faster cycle times and consistent quality using superior all electric SUMITOMO machines

Fully automatic assembly systems with in-process and final camera inspection for canisters & closures

# The D3 Suite to Add Agility to Pharma Developments

## Design

- Our design studio has launched over 200 concepts, winning 3 India Star awards and holding 2 patents in product design

## Develop

- Our in-house tool room, with 5-axis and 3-axis CNC machines, has developed over 500 molds and holds 2 patents in mold construction/ design

## Deliver

- Our production and quality team has some of the best technical minds in the industry with over 100 years of combined experience

In Pharma Packaging

# How We are Unique?

Decades as market leader and knowledge expert of rigid packaging

Fast New Concepts & Innovations

Existing SKUs at Economic Price

**Agility**  
-(Innovation Engine)

**World Class Tool Room**  
-(50+ member design studio)

Development

Delivery

**Service**

- Special Warehouse for all Finished Goods
- Maintain MSL's for all SKUs

**Quality**

- Inherent Quality
- 100% Visual Inspection

# Pharma Portfolio

## PORTFOLIO 2.0 – recent additions and progress



### TABLET CONTAINERS

21 shapes & sizes of HDPE bottles complete with CRC caps as well as CT caps (33 38 & 53 mm)

Added 12 new sizes in bottles and 45 CT caps. Launching 2 versions of 28mm CR closures for liquid syrups



### EFFERVESCENT TUBES

NOW DOUBLING CAPACITY and launching 2 new sizes soon



### DESICCANT CANISTERS

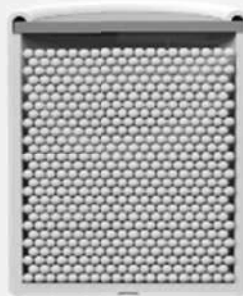
Laser marked Single piece canisters with 2-in-1 filling

Export orders and strong initiation from 3 out of top 10 Pharma MNCs in India

# 1<sup>ST</sup> TIME IN INDIA

Winning a special project for drug delivery, especially with a patient grant, is a remarkable achievement

## Patent Applied Dual Chamber Bottle



Laser marked DUST-Free Canisters



A record time-to-market of about 15 days to launch a CRC holder propelled confidence in our abilities with a global client

**CRC Holder developed within 10 days**





# Future Roadmap & Plans

The company has significant growth plans in the next 2-3 years with focus on high value adding products through both product & geographical expansion

**Injection  
Blow  
Molding**

**Geo  
Expansion**

**Focus on  
Pharma**

## **IBM with clean room manufacturing**

Leverage our grip in Injection Molding (Mold design, IML, productivity) and provide low weight options to customers in Pharma, FMCG & Cosmetics

## **New Products, Plants & Industries**

- Launch 3-4 concept products every year
- New Food & FMCG focused plants in Panipat, Hyderabad & almost double capacities in Cheyyar & Panipat
- Entering new industries like Restaurants, Beverages, Detergents, Sweets etc.

## **Several New product launches**

Launching 1<sup>st</sup> time in India – Single Piece CR Closures  
IML with IBM for OTC Pharma

# Exports – Picking Up

- 9 month export sales doubled over last year 9 months. This is fueled by Lubricant exports to Total and Gulf as well as Dosa Batter, restaurants in Food and EV tubes/Canisters in pharma segments respectively
- Pharma canister exports have started with a sizeable order and an excellent pretext of almost 4-5 times increase in volumes from FY26
- Rapid development for our premier client, to grab American tender, for patented dual-chamber bottles
- Increasing exports from Rs 3.9 Cr in FY24 to Rs 9 Cr in first 10 months of FY25
- Export sales fueled by Lubricant pail exports to Total and Gulf in Middle east, as well as Dosa Batter, restaurants, Food and EV tubes/Canisters in pharma segments, including USA
- Pharma canister exports have started with a sizeable US order and an excellent prospect of almost 4-5 times increase in volumes from FY26
- Rapid development for our premier clients for the regulatory markets in the US, for patented dual-chamber bottles.

Some Of Our  
Customers In Food,  
FMCG &  
Pharmaceutical,  
Paint & Lubricant  
Industries



# Key Financial Highlights – 9Months

## Snapshot

Financial Performance & Highlights

## Sales Volume

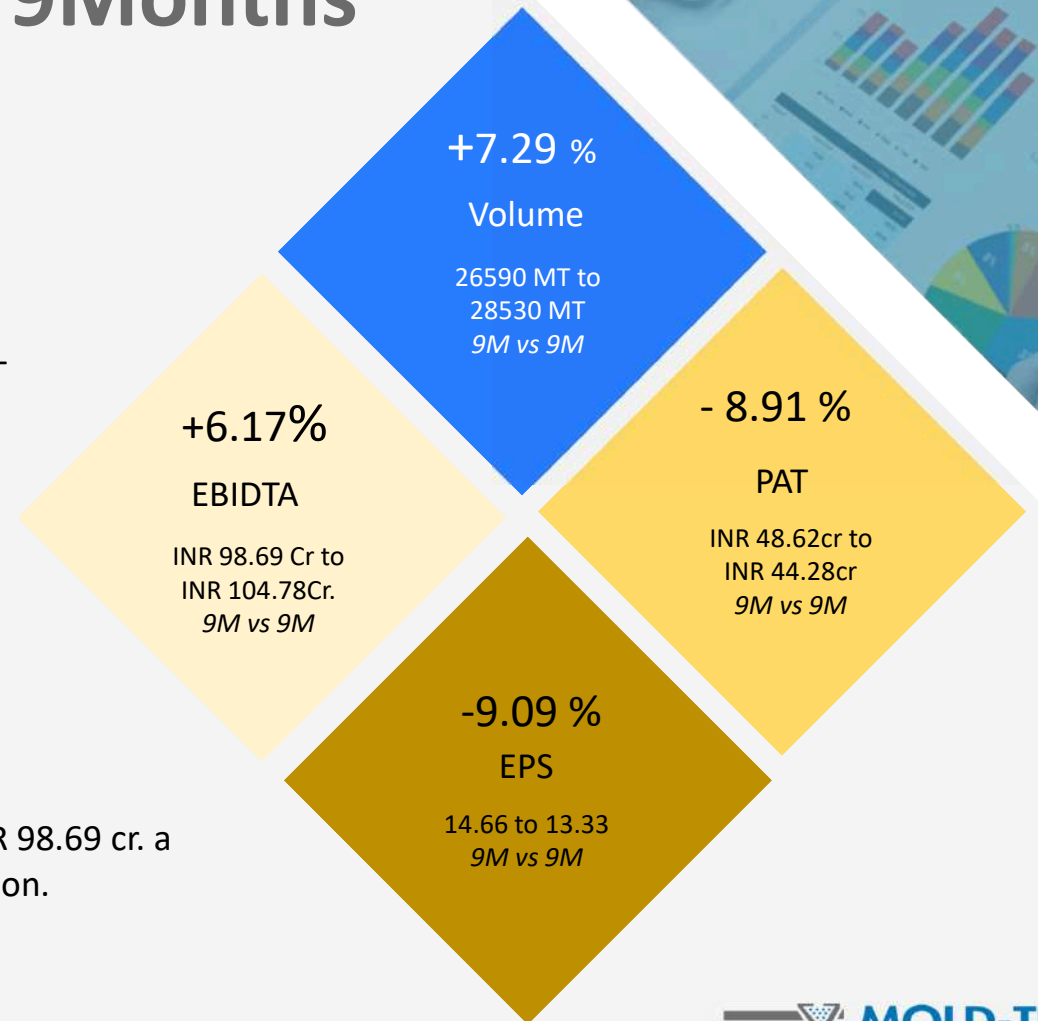
The Sales Volume recorded 28530MT in 9MFY25 against 26590MT in 9M FY24 - a growth of 7.29%

## Revenue

The company recorded a total revenue of INR 578.71 cr. in 9M, compared to INR 521.77 cr. in last year 9M – a growth of 11%

## Margins

The EBIDTA for the 9MFY25 is INR 104.78cr. against 9MFY24 is INR 98.69 cr. a growth of 6.17%. PAT reduced marginally due to higher depreciation.



# Key Financial Highlights - Quarter

## Snapshot

Financial Performance & Highlights

## Sales Volume

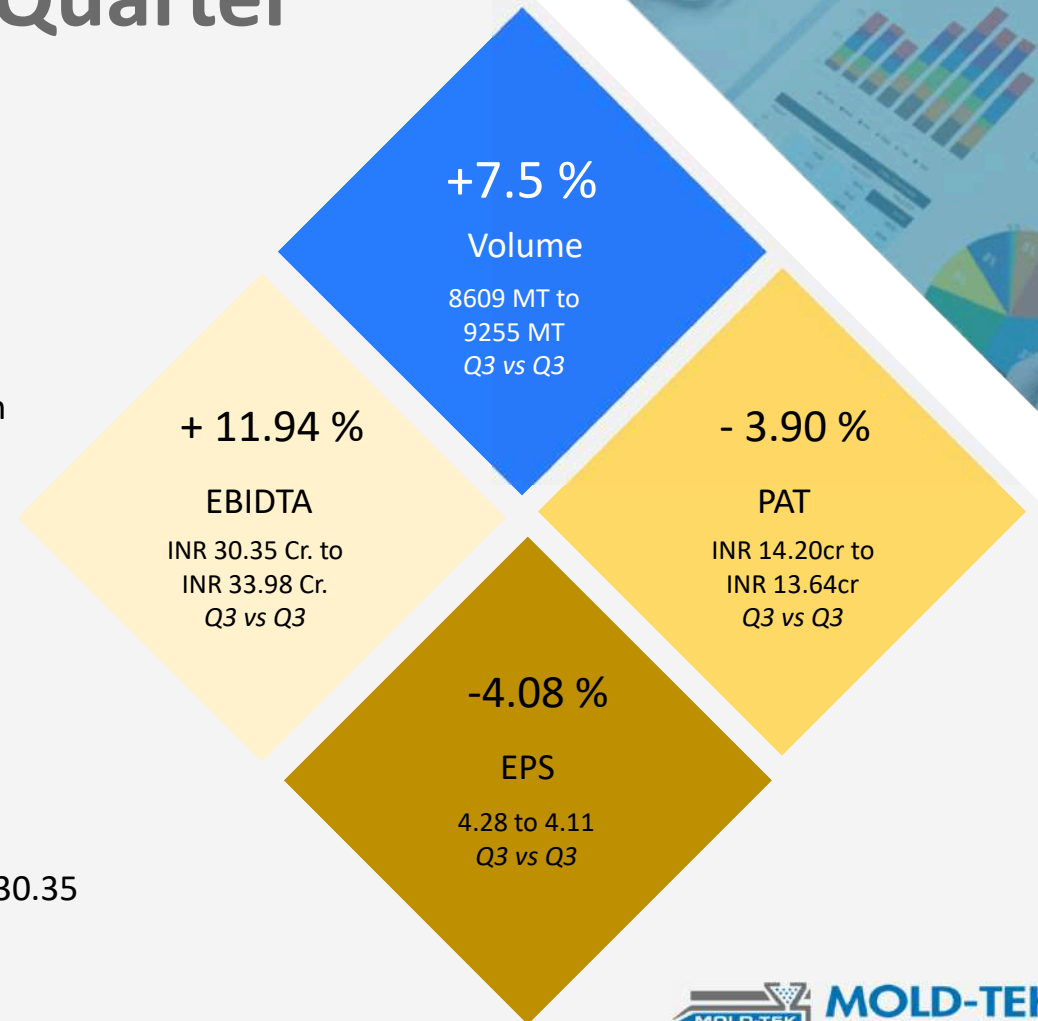
The Sales Volume recorded 9255MT in Q3FY25 against 8609MT in Q3 FY24 - a growth of 7.50%

## Revenue

The Company recorded a total revenue of INR 190.68 cr. in Q3, compared to INR 165.46 Cr in last year Q3 – a growth of 15.25%

## Margins

The EBIDTA for the Q3FY25 is INR 33.98 cr. against Q3FY24 is INR 30.35 Cr.- growth of 11.94%.



# Profit & Loss Statement

PARTICULARS IN (RS. CRORE)	Q3 FY25	Q2 FY25	Q3 FY24	Q3oQ2 %	YoY %	9M FY25	9M FY24	YoY %	12M FY24
<b>Revenue</b>	<b>190.69</b>	191.30	165.46	0%	<b>15%</b>	<b>578.71</b>	521.78	<b>11%</b>	<b>698.65</b>
Other Income	<b>0.16</b>	0.56	0.05	-72%	<b>217%</b>	<b>1.67</b>	1.20	<b>39%</b>	<b>1.30</b>
Total Expenditure	<b>156.86</b>	157.74	135.16	-1%	<b>16%</b>	<b>475.60</b>	424.28	<b>12%</b>	<b>565.47</b>
Material Cost	<b>111.51</b>	110.85	92.66	1%	<b>20%</b>	<b>335.38</b>	296.74	<b>13%</b>	<b>398.80</b>
Changes in FG & WIP	<b>-6.90</b>	-2.74	1.77			<b>-9.48</b>	2.29		<b>-2.11</b>
Employee Benefit Expense	<b>15.72</b>	15.48	12.5	2%	<b>26%</b>	<b>45.43</b>	36.29	<b>25%</b>	<b>50.28</b>
Other Expense	<b>36.53</b>	34.14	28.23	7%	<b>29%</b>	<b>104.28</b>	88.96	<b>17%</b>	<b>118.50</b>
<b>EBITDA</b>	<b>33.98</b>	34.13	30.35	0%	<b>12%</b>	<b>104.78</b>	98.70	<b>6%</b>	<b>134.47</b>
<b>EBITDA Margin(%)</b>	<b>17.82%</b>	17.84%	18.34%	-2 bps	<b>-52 bps</b>	<b>18.11%</b>	18.92%	<b>-81 bps</b>	<b>19.25%</b>
<b>EBITDA per KG</b>	<b>36.72</b>	39.64	32.35	-7%	<b>13%</b>	<b>36.73</b>	37.12	<b>-1%</b>	<b>37.71</b>
<b>Finance Costs</b>	<b>3.43</b>	3.51	1.92	-2%	<b>78%</b>	<b>9.86</b>	5.19	<b>90%</b>	<b>7.35</b>
<b>Depreciation and Amortisation</b>	<b>12.38</b>	11.94	9.48	4%	<b>31%</b>	<b>35.87</b>	28.47	<b>26%</b>	<b>38.50</b>
<b>PBT</b>	<b>18.18</b>	18.68	18.95	-3%	<b>-4%</b>	<b>59.04</b>	65.04	<b>-9%</b>	<b>88.63</b>
<b>Tax Expense</b>	<b>4.53</b>	4.57	4.76	-1%	<b>-5%</b>	<b>14.76</b>	16.41	<b>-10%</b>	<b>22.04</b>
<b>PAT</b>	<b>13.64</b>	14.11	14.19	-3%	<b>-4%</b>	<b>44.28</b>	48.63	<b>-9%</b>	<b>66.59</b>
<b>PAT Margin(%)</b>	<b>7.15%</b>	7.38%	8.58%	-23 bps	<b>-143 bps</b>	<b>7.65%</b>	9.32%	<b>-167 bps</b>	<b>9.53%</b>
<b>EPS Basic (Rs.)</b>	<b>4.11</b>	4.25	4.28	-3%	<b>-4%</b>	<b>13.33</b>	14.66	<b>-9%</b>	<b>20.07</b>

THANK YOU