Dear Sirs,

Sub: Unaudited Financial Results for the quarter ended 30th June, 2020
Scrip Code No: 509496 (BSE) / ITDCEM (NSE)

Enclosed please find presentation on Unaudited Financial Results for the quarter ended 30th June, 2020, pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time (Listing Regulations).

You are requested to take the same on record. The presentation is being made available on the Company’s website www.itdcem.co.in in accordance with Regulation 46 of the Listing Regulations.

Thanking you,

Yours faithfully,
For ITD Cementation India Limited

(RAHUL NEOGI)
COMPANY SECRETARY

Encl: as above
Investors Presentation
June 2020

Udangudi Marine Facilities,
Tamil Nadu

RVNL Tunnel Project,
Uttarakhand
Caution regarding forward-looking statements (Disclaimer)

This Presentation is for general information only and may contain statements about expected future events and financial and operating results of ITD Cementation India Limited, which could be forward-looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties.

There is significant risk that the assumptions, predictions and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements.

Accordingly, this Presentation is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in this document. This does not purport to be a record of the proceedings of the Analysts & Institutional Investors Conference Call. No part of the Presentation shall be copied or disseminated, in whole or in part, in any manner.
## Contents

- Executive Summary
- Corporate Profile & Shareholding Structure
- Corporate Vision & Mission
- Corporate Structure
- Parent Profile
- Financial Performance
- Order Book Analysis
- Operations & Management
## Executive Summary

<table>
<thead>
<tr>
<th>NAME</th>
<th>ITD Cementation India Limited (“ITD Cem”)</th>
</tr>
</thead>
<tbody>
<tr>
<td>INDUSTRY GROUP</td>
<td>Infrastructure</td>
</tr>
<tr>
<td>BUSINESS AREAS</td>
<td>Urban Infra/MRTS, Marine structures, Hydro/Tunnels/Irrigation projects, Airports, Highways/Bridges &amp; Flyovers, Water &amp; waste water, Industrial structures/Buildings, Specialist foundation engineering</td>
</tr>
<tr>
<td>AUTHORISED CAPITAL</td>
<td>INR 750 million</td>
</tr>
<tr>
<td>AUDITORS</td>
<td>Walker Chandiok &amp; Co LLP</td>
</tr>
<tr>
<td>SHARE PRICE (1 year)</td>
<td>High: INR 70  Low: INR 26</td>
</tr>
<tr>
<td>NUMBER OF SHARES</td>
<td>171,787,584</td>
</tr>
<tr>
<td>MARKET CAPITALIZATION</td>
<td>INR 8,813 million @ INR 51.30/share (as on 17 September 2020)</td>
</tr>
</tbody>
</table>
Ownership Details: Italian-Thai Development Company Limited (“ITD”), the Promoter of the Company, holds 46.64% in ITD Cem.

- Order book of INR 113,357 million as on June 30, 2020 executable over a period of approximately 30 months.
- Only construction company with a sustained presence in India with MNC parentage.
- Pedigree of strong management systems and strong recall among clients.
- Employee strength 2,088 (permanent).
- Only MNC controlled construction company which is listed on Indian Stock Exchanges with a market capitalization of INR 8,813 million (as on 17\textsuperscript{th} September 2020).
Vision & Mission

Vision

• Our aim is a satisfied client, a strong and proactive workforce and quality product finished on time and to budget

Mission

• To make ITD Cem the country’s leading construction Company in customer choice, quality and safety
Corporate Structure

ITD Cementation India Limited

Engaged in projects of urban Infra/MRTS, marine structures, hydro / tunnel / irrigation projects, airports, highways / bridges & flyovers, water & waste water segment, industrial structures/buildings and specialist foundation engineering projects

ITD Cementation Projects India Ltd.
- Subsidiary
- Construction of road projects, Water supply & MRTS

ITD Cemindia JV
- Construction of MRTS and Water projects

ITD-ITD Cem JV
- Construction of integrated passenger terminal building at Netaji Subhash Chandra Bose International airport

ITD-ITD Cem JV (Consortium of ITD-ITD Cementation)
- Design and execution of water conveyor system

ITD Cem Maytas Consortium

CEC-ITD Cem-TPL JV
- Design and construction of underground section including 3 underground stations for Mumbai Metro
## Joint Ventures

<table>
<thead>
<tr>
<th>Shareholders</th>
<th>ITD-ITDCem JV (Consortium of ITD-ITD Cementation)</th>
<th>ITD Cemindia JV</th>
<th>CEC-ITD Cem-TPL JV</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITD Cem – 49% ITD (Thailand) – 51%</td>
<td>ITD Cem – 40% ITD (Thailand) – 60%</td>
<td>ITD Cem – 80% ITD (Thailand) – 20%</td>
<td>CEC – 40% ITD Cem – 40%, TPL – 20%</td>
</tr>
<tr>
<td>ITD Cem – 40% ITD (Thailand) – 60%</td>
<td>ITD Cem – 95% Maytas – 5%</td>
<td>ITD Cem – 95% Maytas – 5%</td>
<td>ITD Cem – 95% Maytas – 5%</td>
</tr>
<tr>
<td>ITD Cem – 95% Maytas – 5%</td>
<td>ITD Cem – 95% Maytas – 5%</td>
<td>ITD Cem – 95% Maytas – 5%</td>
<td>ITD Cem – 95% Maytas – 5%</td>
</tr>
</tbody>
</table>

### Key projects

- **Supply and installation of track work for Bangalore Metro – work virtually completed**
- **3 underground stations and tunnels for Kolkata Metro**
- **Design and construction of elevated viaduct and 8 elevated stations under Delhi MRTS Project for DMRCL (CC26)**
- **Design and Construction of Tunnels by Shield TBM under Delhi MRTS Project for DMRCL (CC32)**
- **Laying of Water Trunk Main and Laying of Sewer Line by Micro tunneling Method for Kolkata Environmental Improvement Investment Programme Kolkata**
- **Laying of Trunk Sewer along James Long Sarani, Kolkata by Micro tunneling Method**
- **Construction of integrated passenger terminal building at Netaji Subhas Chandra Bose International Airport in Kolkata**
- **Investigation, Design and execution of water conveyor system consisting of lined gravity canal, CM & CD works tunnels with carrying capacity of 87.21 cumecs from Thipparam Reservoir to Gundureddipalli. for Government of Andhra Pradesh**
- **Rehabilitation and Refurbishment of Water Works at Palta and Garden Reach.(KEIIP), Kolkata**
- **4 Nos. projects - Construction of elevated structures (viaduct & stations) for Bangalore Metro Rail Corporation Ltd.**
- **Design and construction of underground section including 3 underground stations for Mumbai Metro Rail Corporation Limited**

### Work in Hand as on June 30, 2020 (100%) (INR)

<table>
<thead>
<tr>
<th></th>
<th>ITD-ITDCem JV</th>
<th>ITD Cemindia JV</th>
<th>CEC-ITD Cem-TPL JV</th>
</tr>
</thead>
<tbody>
<tr>
<td>Work in Hand as on June 30, 2020 (100%) (INR)</td>
<td>4,754 million</td>
<td>Nil</td>
<td>7,669 million</td>
</tr>
<tr>
<td></td>
<td></td>
<td>6,421 million</td>
<td>12,347 million</td>
</tr>
</tbody>
</table>
Leadership position in marine construction, foundation and specialist works and significant presence in MRTS, Hydro / Dams / Tunnels / Irrigation and transportation segments

Several quality and safety awards in the past 15 years - a reflection of ITD Cem’s drive towards excellence


Key clientele includes:

- **Government/PSU:** DMRC, RVNL, Kolkata Metro Rail Corporation, SAIL, Bangalore Metro Rail Corporation, NHAI, Mazagaon Dock Ltd., Garden Reach Shipbuilders, Airport Authority of India, Indian Railways, Govt. of Telangana, Rites Ltd., CPWD, Noida, Mumbai Port Trust, Nagpur Metro Rail Corporation, Mumbai Metro Rail Corporation, Ennore Port Ltd, Nuclear Power Corporation, Kolkata High Court, Inland Waterways of India, Tamil Nadu Generation and Distribution Corporation, MMRDA, IRCON, Tangedco

- **Private:** Reliance – ADAG group, IHI Corporation, Nhava Sheva Gateway Terminal, Tata Power, PSA (Singapore), DP World, Adani Group, China Kun Lun Contracting & Engineering Corporation, Jindal Steel, Samsung, Tata Power, RIL, L&T, Jindal Power, Mundra Port Trust, Gangavaram Port Ltd., Howe Engineering etc.

*Marine project at Yangon - Myanmar*
International Parent Strength

- Italian-Thai Development Company Limited is one of the leading Infrastructure companies the largest construction company in Thailand and have made major contribution to Thailand’s infrastructure for over 60 years.

- Listed on the stock exchange of Thailand in 1994 with an initial capital base of Baht 2 million

- In 1985, ITD received the Royal Seal of Garuda, the highest and most honorable achievement for civilian companies in Thailand

- Net worth INR 37,010 million (Consolidated) as at 31 December 2019

- Work in hand (Construction & Concession) INR 8,46,402 million (Construction INR 4,97,335 million) as on 14th August 2020. Projects with lowest bid / Under negotiation INR 1,44,014 million.

- ITD has expanded to overseas countries such as India, Bangladesh, Cambodia, Lao Pdr, Indonesia, Maldives, Myanmar, Philippines, Madagascar, Taiwan, etc. With their experience and expertise, we have today successfully maintained our position as one of the market leaders in India’s infrastructure development programme.

- This MNC lineage also provides access to the latest technology and know-how, international design and engineering organisation as well as skilled personnel to augment our local strength.

* 1 Baht = Rs. 2.36
Standalone Financials

Yearly Revenue from operation

<table>
<thead>
<tr>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar'19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>27,435</td>
<td>28,716</td>
<td>18,729</td>
<td>22,835</td>
<td>21,420</td>
</tr>
</tbody>
</table>

Quarterly Revenue from operation

<table>
<thead>
<tr>
<th>Jun'19</th>
<th>Sept'19</th>
<th>Dec'19</th>
<th>Mar'20</th>
<th>Jun'20</th>
</tr>
</thead>
<tbody>
<tr>
<td>5,380</td>
<td>5,279</td>
<td>5,190</td>
<td>5,570</td>
<td>2,879</td>
</tr>
</tbody>
</table>

Yearly EBITDA

<table>
<thead>
<tr>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar'19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,751*</td>
<td>2,155</td>
<td>2,869</td>
<td>2,818</td>
<td>2,649*</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EBITDA</th>
<th>(%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,751*</td>
<td>6.4%</td>
</tr>
<tr>
<td>2,155</td>
<td>7.5%</td>
</tr>
<tr>
<td>2,869</td>
<td>15.3%</td>
</tr>
<tr>
<td>2,818</td>
<td>12.3%</td>
</tr>
<tr>
<td>2,649*</td>
<td>12.4%</td>
</tr>
</tbody>
</table>

Quarterly EBITDA

<table>
<thead>
<tr>
<th>Jun'19</th>
<th>Sept'19</th>
<th>Dec'19</th>
<th>Mar'20</th>
<th>Jun'20</th>
</tr>
</thead>
<tbody>
<tr>
<td>653</td>
<td>648</td>
<td>563</td>
<td>785*</td>
<td>220</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EBITDA</th>
<th>(%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>653</td>
<td>12.1%</td>
</tr>
<tr>
<td>648</td>
<td>12.3%</td>
</tr>
<tr>
<td>563</td>
<td>10.9%</td>
</tr>
<tr>
<td>785*</td>
<td>14.1%</td>
</tr>
<tr>
<td>220</td>
<td>7.6%</td>
</tr>
</tbody>
</table>

* Before exceptional item

INR in Millions

Page 11
Standalone Financials

**Yearly PAT & EPS**

<table>
<thead>
<tr>
<th>Year</th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar’19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAT</td>
<td>-593 *</td>
<td>481</td>
<td>709</td>
<td>807</td>
<td>400 *</td>
</tr>
<tr>
<td>PAT (%)</td>
<td>(2.2)</td>
<td>1.7</td>
<td>3.8</td>
<td>3.6</td>
<td>1.9</td>
</tr>
<tr>
<td>EPS</td>
<td>(3.8)</td>
<td>3.1</td>
<td>4.7</td>
<td>4.8</td>
<td>2.5</td>
</tr>
</tbody>
</table>

**Quarterly PAT & EPS**

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Jun’19</th>
<th>Sept’19</th>
<th>Dec’19</th>
<th>Mar’20</th>
<th>Jun’20</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAT</td>
<td>157</td>
<td>220</td>
<td>88</td>
<td>-65*</td>
<td>-162</td>
</tr>
<tr>
<td>PAT (%)</td>
<td>2.9%</td>
<td>4.2%</td>
<td>1.7%</td>
<td>-1.2%</td>
<td>-5.6%</td>
</tr>
<tr>
<td>EPS</td>
<td>1.0</td>
<td>1.3</td>
<td>0.6</td>
<td>(0.3)</td>
<td>(1.0)</td>
</tr>
</tbody>
</table>

* After exceptional item

**Debt as at**

<table>
<thead>
<tr>
<th>Year</th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar’19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt</td>
<td>4,884</td>
<td>3,562</td>
<td>4,886</td>
<td>2,203</td>
<td>2,931</td>
</tr>
<tr>
<td>D/E Ratio</td>
<td>1.0</td>
<td>0.6</td>
<td>0.8</td>
<td>0.2</td>
<td>0.3</td>
</tr>
<tr>
<td>Net D/E Ratio</td>
<td>0.7</td>
<td>0.4</td>
<td>0.6</td>
<td>0.2</td>
<td>0.1</td>
</tr>
</tbody>
</table>

**Net Worth as at**

<table>
<thead>
<tr>
<th>Year</th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar’19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net worth</td>
<td>5,082</td>
<td>5,507</td>
<td>6,173</td>
<td>10,209</td>
<td>10,526</td>
</tr>
<tr>
<td>RoE (%)</td>
<td>(11.0)</td>
<td>9.1</td>
<td>12.1</td>
<td>9.9</td>
<td>3.9</td>
</tr>
</tbody>
</table>

* After exceptional item

INR in Millions
Consolidated Financials
(Figures for the year 2015 are as per IGAAP and year 2016 onwards are as per Ind AS)

**Yearly Revenue from operation**

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue (INR in Millions)</td>
<td>30,709</td>
<td>30,896</td>
<td>20,605</td>
<td>31,651</td>
<td>28,607</td>
</tr>
</tbody>
</table>

**Quarterly Revenue from operation**

<table>
<thead>
<tr>
<th></th>
<th>Jun'19</th>
<th>Sept'19</th>
<th>Dec'19</th>
<th>Mar'20</th>
<th>Jun'20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue (INR in Millions)</td>
<td>7,046</td>
<td>7,091</td>
<td>7,073</td>
<td>7,396</td>
<td>3,994</td>
</tr>
</tbody>
</table>

**Yearly EBITDA**

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBITDA (INR in Millions)</td>
<td>2,138*</td>
<td>2,345</td>
<td>2,929</td>
<td>3,413</td>
<td>3,280*</td>
</tr>
<tr>
<td>(%)</td>
<td>7.0%</td>
<td>7.6%</td>
<td>14.2%</td>
<td>10.8%</td>
<td>11.5%</td>
</tr>
</tbody>
</table>

**Quarterly EBITDA**

<table>
<thead>
<tr>
<th></th>
<th>Jun'19</th>
<th>Sept'19</th>
<th>Dec'19</th>
<th>Mar'20</th>
<th>Jun'20</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBITDA (INR in Millions)</td>
<td>822</td>
<td>791</td>
<td>719</td>
<td>949*</td>
<td>347</td>
</tr>
<tr>
<td>(%)</td>
<td>11.7%</td>
<td>11.2%</td>
<td>10.2%</td>
<td>12.8%</td>
<td>8.7%</td>
</tr>
</tbody>
</table>

* Before exceptional item
Consolidated Financials

(Figures for the years 2015 are as per IGAAP and year 2016 onwards are as per Ind AS)

Yearly PAT & EPS

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar’19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAT</td>
<td>-593*</td>
<td>481</td>
<td>710</td>
<td>819</td>
<td>406</td>
</tr>
<tr>
<td>PAT (%)</td>
<td>1.9</td>
<td>1.6</td>
<td>3.4</td>
<td>2.6</td>
<td>1.4</td>
</tr>
<tr>
<td>EPS</td>
<td>3.8</td>
<td>3.1</td>
<td>4.7</td>
<td>4.8</td>
<td>2.5</td>
</tr>
</tbody>
</table>

Quarterly PAT & EPS

<table>
<thead>
<tr>
<th></th>
<th>Jun’19</th>
<th>Sep’19</th>
<th>Dec’19</th>
<th>Mar’20</th>
<th>Jun’20</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAT</td>
<td>160</td>
<td>220</td>
<td>91</td>
<td>(65)*</td>
<td>(162)</td>
</tr>
<tr>
<td>PAT (%)</td>
<td>2.3%</td>
<td>3.1%</td>
<td>1.3%</td>
<td>-0.9%</td>
<td>-4.1%</td>
</tr>
<tr>
<td>EPS</td>
<td>1.0</td>
<td>1.3</td>
<td>0.6</td>
<td>(0.3)</td>
<td>(1.0)</td>
</tr>
</tbody>
</table>

Debt as at

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar’19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt</td>
<td>6,007</td>
<td>4,630</td>
<td>4,886</td>
<td>5,323</td>
<td>4,739</td>
</tr>
<tr>
<td>D/E Ratio</td>
<td>1.2</td>
<td>0.8</td>
<td>0.8</td>
<td>0.5</td>
<td>0.4</td>
</tr>
<tr>
<td>Net D/E Ratio</td>
<td>0.9</td>
<td>0.5</td>
<td>0.6</td>
<td>0.4</td>
<td>0.2</td>
</tr>
</tbody>
</table>

Net Worth as at

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>15M Mar’19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net worth</td>
<td>5,082</td>
<td>5,528</td>
<td>6,182</td>
<td>10,230</td>
<td>10,554</td>
</tr>
<tr>
<td>RoE (%)</td>
<td>(11.0)</td>
<td>9.4</td>
<td>12.1</td>
<td>10.0</td>
<td>3.907</td>
</tr>
</tbody>
</table>

* After exceptional item
Consolidated Order Book

Order book as at year end

<table>
<thead>
<tr>
<th>Date</th>
<th>Value (INR in Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec'15</td>
<td>52,043</td>
</tr>
<tr>
<td>Dec'16</td>
<td>65,835</td>
</tr>
<tr>
<td>Dec'17</td>
<td>75,132</td>
</tr>
<tr>
<td>15M</td>
<td>99,925</td>
</tr>
<tr>
<td>Mar'20</td>
<td>117,431</td>
</tr>
</tbody>
</table>

Order book as at qtr. end

<table>
<thead>
<tr>
<th>Date</th>
<th>Value (INR in Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jun'19</td>
<td>101,550</td>
</tr>
<tr>
<td>Sept'19</td>
<td>110,453</td>
</tr>
<tr>
<td>Dec'19</td>
<td>126,601</td>
</tr>
<tr>
<td>Mar'20</td>
<td>117,431</td>
</tr>
<tr>
<td>Jun'20</td>
<td>113,357</td>
</tr>
</tbody>
</table>
Order Book Analysis
Order Book: Sector Breakup


Major ongoing projects included in the order book are:

- Design and construction of underground section including 3 underground stations for Mumbai Metro worth 28,301 million (our share 16,981 @ 60%).
- Construction of Multi Modal IWT terminal for Haldia- West Bengal worth 5,174 million.
- 4 Nos. projects of Elevated structures (viaduct & stations) for Bangalore Metro Rail Corporation Ltd worth 6,895 mn, 6,838 mn, 4,855 mn & 5,114 million.
- 8 Nos. Elevated Metro Stations for Nagpur Metro Rail Corporation worth 3,103 million.
- Coal Jetty, Breakwater and Conveyor System for Udangudi Supercritical Thermal Power Project for Tamil Nadu Generation and Distribution Corp. Ltd. worth 17,182 million.
- Up-gradation of Passenger Terminal New Building –Trichy Airport worth 5,648 million.
- Development of Refit Jetty and Allied Facilities at Port Blair worth 2,803 million.
- New Integrated Terminal Building, at Pune Airport worth 3,589 million.
- UG Metro Station KBB , Metro Railway, Kolkata worth 4,689 million.
- Construction of Bulk Berth and Approach Trestle at Chhara Port worth 3,250 million.
- Construction of Tunnels (T9-T10, T3 & T6) on Sivok (West Bengal) to Rangpo (Sikkim) New Single line BG Railway Line Project for IRCON worth 6,167 million, 4,948 million & 3,038 million respectively.
- Redevelopment of General Pool Residential colony at Kasturba Nagar (Phase-I) for CPWD, New Delhi worth 11,280 million.
- Design & Construction of underground structures from South of Tannery Road station to North Ramp for BMRCL worth INR 17,713 million.
- Container Terminal, Yangon, Myanmar for Adani Yangong International Terminal Limited worth INR 5,635 million.
- Construction of sewer tunnel from Jai Bharat pumping station to Bandra IPS for Municipal Corporation of Greater Mumbai worth INR 2,563 million.

<table>
<thead>
<tr>
<th>As on June 30, 2020</th>
<th>Size</th>
<th>No. (Major)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Urban Infrastructure / MRTS / Airports</td>
<td>45,927</td>
<td>16</td>
<td>40.5%</td>
</tr>
<tr>
<td>Marine</td>
<td>29,135</td>
<td>12</td>
<td>25.7%</td>
</tr>
<tr>
<td>Industrial structures &amp; Buildings</td>
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<td>1</td>
<td>8.8%</td>
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<tr>
<td>Foundation &amp; Specialist Engineering</td>
<td>1,950</td>
<td>18</td>
<td>1.7%</td>
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<tr>
<td>Highways, bridges &amp; flyovers</td>
<td>73</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Hydro / Dams / Tunnels / Irrigation</td>
<td>23,860</td>
<td>9</td>
<td>21.1%</td>
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<tr>
<td>Water &amp; Waste Water</td>
<td>2,397</td>
<td>4</td>
<td>2.1%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>113,357</strong></td>
<td><strong>61</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

**Government** 12%  **PSU's** 33%  **Private** 55%
Order Book: Sector Breakup

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Major Projects secured during qtr. June 2020:

- Various Specialist (Piling & Foundation) jobs worth INR 824 million

Major Projects secured after 30 June 2020 (not included in order book)

- Steel Bridge over river Ganga, Allahabad, Uttar Pradesh worth INR 4,950 million
- Construction of Rubble Mound Breakwater for Port Terminal at Vizhinjam worth INR 4,111 million
- Construction of 7 stations of New Garia-Airport Metro Project, Kolkata worth INR 2,926 million
- Constructions of LPG Jetty at Krishnapatnam Port, Andhra Pradesh worth INR 598 million

LOI awaited (not included in order book)

- Marine Project Seabird Naval Base Karwar, Karnataka, India worth INR 11,432 million
- Construction of Circuit Bench of Calcutta High Court at Jalpaiguri worth INR 3,769 million
Operations & Management
Business Operations

Urban Infrastructure / MRTS / Airport: Increasing Focus

- **Scope:** Construction of Mass Rapid Transport Systems and Airports (integrated passenger terminals and allied services)

- **Key Projects Executed:**
  - Under ground Tunnels, Viaduct, Stations and Track works for Delhi Metro, Kolkata Metro, Jaipur Metro, Bangalore Metro and Chennai Metro
  - Construction of Integrated Passenger Terminal Building at NSCBI Airport, Kolkata

- **Major Projects under Execution:**
  - Projects of Bangalore Metro, Kolkata Metro, Mumbai Metro and Nagpur Metro
  - Up-gradation of Passenger Terminal New Building –Trichy
  - New Integrated Terminal Building, Reconstruction of Old Terminal Building at Pune Airport

- **Order Book:** Outstanding order book of INR 45,927 million as on June 30, 2020
Urban Infrastructure / MRTS / Airports : Increasing Focus – contd..

Nagpur Metro Project

Mumbai Metro Underground Tunneling Project

Bangalore Metro Elevated Project

Trichy Airport Modernization
Business Operations

Marine: Market Leadership Position

- **Scope:** EPC services for marine structures including:
  - Construction of jetties, dolphins and service platforms, quay, berths on concrete and steel piles as well as sold gravity type wharf structures
  - Construction of Construction of ship lift, dry dock, wet basin and inclined berth
  - Building of jetties for handling liquid and solid cargo, wharfs, berths and quays for handling of containers

- **Key Projects Executed:**
  - Dock modernization project at Mazagon docks
  - Design and Construction of Wharf Structure at Nhava Sheva (India) Gateway Terminal, JNPT
  - Dredging and reclamation works for development of 4th container terminal in Jawaharlal Nehru Port (JNP)-Phase-I

- **Major Projects under Execution:**
  - Coal Jetty, Breakwater and Conveyor System for Udangudi Supercritical Thermal Power Project
  - Construction of Multi Modal IWT terminal for Haldia- West Bengal
  - Improving the Capacity Utilization of OR-I & OR-II Berths for Visakhapatnam Port Trust
  - Development of Refit Jetty and Allied Facilities at Port Blair
  - Construction of Break water at Vizhinjam Port
  - Construction of LNG & LPG Jetty at Dhamra
  - Development of Liquid Cargo Jetty at JNPT through EPC
  - Construction of Bulk Berth and Approach Trestle at Chhara Port
  - Development of Container Terminal - Myanmar

- **Order Book:** Outstanding order book of INR 29,135 million as on June 30, 2020
Marine: Market Leadership Position – contd..

- Myanmar Marine Project
- Haldia Inland Waterways Jetty
- Haldia Inland Waterways – Loadout Jetty with Barge
- Vizag Port Marine Jetty
Industrial Structures & Buildings:

- **Scope:** Construction of civil structures for academics institutes, residential complexes, refineries, petrochemicals, power, steel and fertilizer plants
- Potential for high growth
- **Key Project executed:**
  - Plant building and offsite facilities at Unchahar for NTPC
  - Haj Tower, Kolkata
  - Construction of Super Structure (G+15) for Unified Academic Campus of Bose Institute, Salt Lake, Kolkata
  - Construction of Different Buildings under phase-I for IIT Ropar at Ropar, Punjab
  - Construction of LNG storage tanks at Mundra
  - Construction of General Civil Works and Building Utilities For 200 KV GIS Building at Mahalaxmi, Mumbai.
  - Architectural Finishing, Plumbing, Tubewell, VAC, Electrical, Fire Fighting Works For 6 Elevated Stations for Kolkata Metro

- **Projects under Execution:**
  - Redevelopment of General Pool Residential colony at Kasturba Nagar New Delhi

- **Order Book:** Outstanding order book of INR 10,015 million as on June 30, 2020
Industrial Structures & Buildings – contd..

IIT Ropar

IOCL, Paradip
Business Operations

Foundation & Specialist Engineering : Market Leadership Position

- **Scope:** Foundation and specialist works
  - Services offered include geotechnical investigations, piling, diaphragm walling, sandwicks / band drains, vibrofloatation stone columns / vibro compaction, drilling and grouting, rock / soil anchors, colcrete, gunite / shotcrete, grouted mattress, repairs, tube heading and box pushing

- **Key Projects Executed:**
  - Execution of civil works (piling) for 4 x 600 MW O P Jindal Super Thermal Power Plant at Tamnar, Raigarh, Chattisgarh
  - Diaphragm wall for Sabarmati
  - Four subways in Chennai through box pushing
  - Piling works for Paradip refinery
  - Piling work of Talwandi 3x660 MW Superficial Thermal Power Plant at Talwandi, Punjab
  - Piling Works for Polypropylene Plant at Indian Oil Corporation Limited, Paradip Refinery, Odisha

- **Major Projects under Execution:**
  - Construction of 2 nos. Subway through track by Box pushing at Shalimar Railway station
  - Secant Pile wall Works for Mumbai Metro Line -3 Package – 4 at Shitaladevi, Sidhivinayak Station
  - Drilling & Curtain Grouting for Markandeya Dam, Karnataka
  - Ground Improvement for Nuclear power Plant, Haryana
  - Construction of Cryogenic Tank Foundation for AEGIS Logistics Limited, Kandla Gujarat
  - Piling Works Indira Gandhi Super Thermal Power Project at Jhajjar, Haryana, India
  - Construction of underpass, Noida, Uttar Pradesh
  - Rectification Work Of Reservoir 1B For NTPC Sipat

- **Order Book:** Outstanding order book of INR 1,950 million as on June 30, 2020
Foundation & Specialist Engineering: Market Leadership Position – contd..

- Dahej Spun Pile Project
- Ground Stabilization work, Haryana
- Dhamra Orissa Steel Piling Project
- Precast Piling Project, Kandla
Highways, Bridges & Flyovers: Major Player

- **Scope**: Construction of roads, bridges and flyovers

- **Key Projects Executed**:
  - Completed road projects in Maharashtra, Madhya Pradesh, Andhra Pradesh and Tamil Nadu for NHAI
  - Elevated Road for Noida and PWD Delhi
  - Ghaziabad ROB
  - Railway bridge, Nashik

- **Projects under Execution**:
  - Construction of 6 Laning of Pune Satara Road (NH 4) - Package 1

- **Order Book**: Outstanding order book of INR 73 million as on June 30, 2020
Highways, Bridges & Flyovers – contd..

Dharna Bridge, Nashik

Pune Satara Road Project
Business Operations

Hydro / Dams / Tunnels / Irrigation:

- **Scope:** Construction of concrete, earth fill and rock fill dams and tunnels

- **Key Projects Executed:**
  - Diversified into construction of hydro projects by undertaking 150 MW pumped storage plant near Mumbai for Tata Power
  - Laying of Water Trunk Main from Garden Reach Water Works to Taratala Valve Station and Laying of Sewer Line along Diamond Harbour Road by Microtunneling Method for KEIIP

- **Projects under Execution:**
  - Investigation Design and execution of water conveyor system consisting of lined gravity canal, CM & CD works tunnels for Telangana Government
  - Laying of Trunk Sewer along James Long Sarani by Microtunneling Method, Kolkata
  - Development of S&D Network in Churial Extension Canal sub basin including laying of main trunk sewer by micro tunneling method and construction of Churial Extension Pumping Station for KEIIP
  - Providing and Laying Sewage Trunk main by Micro Tunnelling Method on Ashram Road from Wadaj Circle to Existing RCC Box on Riverfront of AMC Area for Ahmedabad Municipal Corporation
  - Construction Of Adits 6 in Connection With New Single Broad Guage Rail Link Between Rishikesh And Karanprayag – Uttarakhand
  - Construction of Tunnels (T9-T10, T-3, T-4 & T-6) on Sivok (West Bengal) to Rangpo (Sikkim) New Single line BG Railway Line Project

**Order Book:** Outstanding order book of INR 23,860 million as on June 30, 2020
Hydro / Dams / Tunnels / Irrigation - contd..

Sivok-Rangpo Tunnel, Sikkim
Business Operations

Water and Waste Water: Increasing Focus

- **Scope:** Recently diversified into water and waste water segment undertaking projects for water transmission and treatment plants
- Potential for high growth
- **Key Projects Executed:** Limited presence in the segment and increasing focus going forward
  - Water transmission line at Tallah Palta for Kolkata Municipal Corporation
  - Procurement of Ground Water Treatment Plants - Design, Construction, Supply, Installation, Commissioning including Mechanical & Electrical Equipment and Operation in Agartala
- **Projects under Execution:**
  - Rehabilitation and Refurbishment of Water Works at Palta and Garden Reach.
  - Designing, Providing, Constructing, Erecting, Testing & Commissioning of Intake Channel, Jackwell, Pump House, Break Pressure Tank and other related works for Bhama Askhed Water Supply Scheme, Pune
  - Drainage System of Agartala Municipal Area / SH: Construction of RCC covered drain in Central zone / Balance work.
  - Construction of sewer tunnel and allied works from Jai Bharat pumping station to Bandra IPS by Segmental Tunneling Method, Mumbai
- **Order Book:** Outstanding order book of INR 2,397 million as on June 30, 2020
Water and Waste Water – contd..

Bhma Askhed Water Supply Project

Agartala WTP project

Irrigation Project, Bhma, Pune

Palta WTP, West Bengal
THANK YOU