Dear Sirs,

Subject: **Schedule of Analyst/ Institutional Investor Meetings**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing a Schedule of Analyst/Institutional Investor Meetings planned for February 2020.

Further, we are enclosing herewith a copy of Investor Presentation, which also will be available on the Company’s website viz. www.Lntinfotech.com/Investors

Please take the same on your records.

Thanking You,

Yours sincerely,

For Larsen & Toubro Infotech Limited

Manoj Koul
Company Secretary & Compliance Officer

Encl: As above
Intimation of Schedule of Analyst/ Institutional Investor Meetings pursuant to Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015

Interactions planned for February 2020

Investor Conferences:

<table>
<thead>
<tr>
<th>Date</th>
<th>Conference/Investor Meetings</th>
<th>Venue</th>
</tr>
</thead>
<tbody>
<tr>
<td>February 11, 2020</td>
<td>IIFL’s Enterprising India Investors Conference</td>
<td>Mumbai</td>
</tr>
<tr>
<td>February 12, 2020</td>
<td>Edelweiss India Conference</td>
<td>Mumbai</td>
</tr>
<tr>
<td>February 17, 2020</td>
<td>Antique Build India, New India</td>
<td>Mumbai</td>
</tr>
<tr>
<td>February 19, 2020</td>
<td>Kotak Chasing Growth 2020 Conference</td>
<td>Mumbai</td>
</tr>
</tbody>
</table>
Powering the BREAKAWAY Enterprise
Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.
Meet LTI

- 31,000+ Headcount
- $1.4Bn+ LTM revenue
- 66 Fortune 500 clients
- 429 Active clients
- 6th Largest Indian IT services company
- 32 Delivery centers globally, with 57 sales offices
### Enviable Client Profile

| $100 Million + | 1 | US based global bank |
| $50 Million +  | 6 | Large P&C insurer | Professional Services Giant | Global O&G major |
| $20 Million +  | 18 | EU based reinsurer | Global tech giant | Big M&E company | Nordic bank |
| $10 Million +  | 28 | French utility | US pharma major | CPG giant | Diversified energy player |
| $5 Million +   | 48 | Large manufacturer | US based M&E company | European bank |
Consistently Delivering Industry Leading Revenue Growth

Annual Revenues (USD Mn)

- FY17: 970 (9.3% YoY growth)
- FY18: 1,132 (16.7% YoY growth)
- FY19: 1,349 (19.1% YoY growth)

Quarterly Revenues (USD Mn)

- Q3FY19: 347 (18.2% YoY growth)
- Q4FY19: 354 (5.6% YoY growth)
- Q1FY20: 357 (2.0% YoY growth)
- Q2FY20: 364 (10.8% YoY growth)
- Q3FY20: 394 (13.7% YoY growth)

Revenue QoQ growth and Revenue YoY growth are also shown in the diagram.
Amplifying Outcomes With Digital | Analytics | IoT | Automation | Cloud

Quarterly Digital Revenue (USD Mn)

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Revenue (USD Mn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q3FY19</td>
<td>128</td>
</tr>
<tr>
<td>Q4FY19</td>
<td>134</td>
</tr>
<tr>
<td>Q1FY20</td>
<td>139</td>
</tr>
<tr>
<td>Q2FY20</td>
<td>146</td>
</tr>
<tr>
<td>Q3FY20</td>
<td>162</td>
</tr>
</tbody>
</table>

41% Digital Revenues
Some enterprises in mature industries don’t just survive disruptive times. They...

**BREAKAWAY**

- Enabling new business models
- Enabling revenue growth
- Transforming customer and employee experiences
- Mastering next gen efficient operations

| Solving sticky and persistent problems | Making the middleman redundant | Tech for the bottom billion | Service orientation of subscription economy | Faster time-to-market |
LTI’s strategy for helping Breakaway Enterprises
Operate to Transform

- Do Less
- Do Fast
- Do More
- Do Better
Data-Driven Organizations

- Data as an enterprise asset
- AI led automation
- Monetization of data
- Right data, right time, right people
Experience Transformation...

<table>
<thead>
<tr>
<th>Empathy led</th>
<th>Persona and journey driven</th>
<th>Immersive to the core</th>
<th>Human centric</th>
</tr>
</thead>
</table>

[Image of mobile device with icons and text overlays]
Digitizing the Core

Define the core

Messy legacy to digital core

Integrate everything with digital core

Embed Automation and Intelligence
We’re Investing in our clients’ Breakaway Success...

- Platforms
- Partnership
- Acquisitions
- People
MOSAIC

Powering Enterprise Decisions & Actions

Core Nucleus

Core Stack
(Analytics and Intelligence)

Offerings
(Leveraging the core stack)

Horizontal Offerings
- IoT – Mosaic Things
- UI/UX – Mosaic Experience
- Cybersecurity – Mosaic Security
- GDPR Testing – Mosaic Privacy
- SAP S/4HANA – SAP Move

Vertical Offerings
- Subsurface Digitalization (O&G)
- AI Tutor (INS)
- Redaxis (CPG)
Acquisitions
Enterprises Trying to
• Enable new business models
• Enable revenue growth
• Transform experiences
• Build next gen operations

Focus on Outcomes
• Operate to Transform
• Data driven organizations
• Experience Transformation
• Digitizing the core

LTI Platforms Focus
• Industry specific
• Functional
• IaaS and PaaS
• Capability based

Untapped Opportunity

AI
ML
Data
Automation
Cloud
IoT

Strategy-on-a-Page
We’re Winning

**Smart Energy Storage Solution Provider**
Mult-year, multi-million dollar deal for transforming global application operations

**Apex Government body**
Multi-million dollar deal for creation of data management framework and integrating data sets

**US Based Utility Company**
Multi-year, multi-million dollar deal to provide Cloud and Infrastructure Managed services

**European Financial Institution**
Multi-year, multi-million dollar managed services engagement to manage entire IT
Well Diversified Portfolio

**Portfolio Distribution**

- **FY18**: 36.7% ADM and Testing, 28.9% Enterprise Solutions, 11.2% IMS, 11.9% Analytics, AI & Cognitive, 8.5% EI/Mobility, 2.9% Products & Platforms
- **FY19**: 36.7% ADM and Testing, 28.9% Enterprise Solutions, 11.2% IMS, 11.9% Analytics, AI & Cognitive, 8.5% EI/Mobility, 2.9% Products & Platforms
- **YTD FY20**: 69.0% ADM and Testing, 16.0% Enterprise Solutions, 15.0% IMS, 11.9% Analytics, AI & Cognitive, 8.5% EI/Mobility, 2.9% Products & Platforms

**Revenue Distribution**

- **BFS**: 27.6% FY18, 18.2% FY19, 16.4% YTD FY20
- **INS**: 11.4% FY18, 11.3% FY19, 11.3% YTD FY20
- **MFG**: 11.3% FY18, 11.3% FY19, 11.3% YTD FY20
- **E&U**: 11.3% FY18, 11.3% FY19, 11.3% YTD FY20
- **CRP**: 3.9% FY18, 3.9% FY19, 3.9% YTD FY20
- **Hi-Tech, M&E**: 3.9% FY18, 3.9% FY19, 3.9% YTD FY20
- **Others**: 3.9% FY18, 3.9% FY19, 3.9% YTD FY20

**Geographic Distribution**

- **North America**: 69.0% FY18, 16.0% FY19, 15.0% YTD FY20
- **Europe**: 16.0% FY18, 16.0% FY19, 16.0% YTD FY20
- **Others**: 15.0% FY18, 15.0% FY19, 15.0% YTD FY20
Operational Excellence Leading To Healthy Financial Performance

Note: Latest operational metrics for Q3FY20 and financial metrics for LTM