The National Stock Exchange of India Limited  
Exchange Plaza", 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai - 400 051

NSE Symbol: APOLLOPIPE

Dear Sir/Madam,

Re: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Result Presentation

In reference to the captioned subject, please find enclosed herewith a copy of "Q1 FY21 Earnings Presentation".

This presentation has also been uploaded on the official website of the Company.

You are requested to kindly take the same on records.

Yours Truly
For Apollo Pipes Limited

(Ankit Sharma)
Company Secretary

Encl: a/a
Safe Harbour

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.
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2. Growth Levers
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4. Future Outlook
5. 5 Year Financial highlights
6. Q1 FY21 Highlights
Company Overview
Apollo Pipes at a glance

Among the top 10 leading PVC pipe manufacturers in India

- **4** Manufacturing Plants
- **170+** Distributors
- **500+** Dealers
- **84,000 MTPA** Capacity* as on 31st March 2020

- **1,000+** Products

- **14%** 5-year Volume CAGR
- **19%** 5-year Revenue CAGR
- **29%** 5-year PAT CAGR
Presence across Sectors

Agriculture Segment
• Casing pipes
• Drip irrigation &
• Sprinkler system

Water Management Segment
• Hot & cold potable water distribution & transportation
• Residential, commercial installations

Construction Segment
• Bore well pipes
• Sanitation & Sewage pipes
• Plumbing Pipes

Oil & Gas Segment
• Conveying edible oils and chemicals & corrosive fluids

Telecom Ducting Segment

Apollo Pipes - key focus area
Product Portfolio - Diversified Basket of 1,000+ Products

- uPVC PIPING SYSTEM
  - PIPES: uPVC PIPES
    - FITTINGS: uPVC RING FIT PIPES
  - uPVC COLUMN PIPES
  - uPVC RIBBED SCREEN PIPES
  - uPVC PLUMBING PIPING SYSTEM
  - DRAINAGE PIPES AND FITTINGS

- cPVC PIPING SYSTEM
  - PIPES: SOLVENT CEMENT
  - FITTINGS

- HDPE PIPING SYSTEM
  - OPTICAL FIBRE PIPES
    - IRRIGATION PIPES
    - SPRINKLER PIPES

- PLASTIC TAPS/FAUCETS/SHOWERS
  - FAUCETS
    - SHOWERS
    - ALLIED
  - WATER STORAGE SOLUTIONS
    - RESIDENTIAL CISTERNS AND SEAT COVERS
    - COMMERCIAL DURABLE
    - AGRI VARIETY
  - PVC CEMENT
  - uPVC CEMENT
  - CPVC CEMENT
  - RESIDENTIAL
  - COMMERCIAL
  - AGRI
  - VARIETY
  - DURABLE
Success Milestones

- Started manufacturing uPVC Plumbing fittings with 180 MTPA capacity
- Commenced manufacturing cPVC Pipes & fittings using Remone, France resin
- Started manufacturing uPVC agri and SWR fittings
- Largest plastic piping solution company
- Installed capacity of molding division enhanced to 2,700 MTPA
- Concluded promoter infusion of Rs. 202 crore through issuance of Equity Shares and fully convertible warrants on Preferential basis
- Concluded the strategic acquisition of Kisan Mouldings’ manufacturing unit in Bengaluru
- Successful listing of Company’s shares on NSE

Robust 5-year CAGR

(FY16 – FY20)

- 14% growth in Sales Volume
- 24% growth in EBITDA
- 29% growth in PAT

- Started manufacturing HDPE pipes
- Setup new plant at Dadri – UP of Capacity – 21000 MTPA
- 1st Company to start manufacturing of patented uPVC column pipes in North India
- First in North India to install 900 kg/hr PVC extension line
- Expanded capacity by 10,000 MTPA
- Took total available capacity to 50,000 MTPA
- Purchased a land with building in Noida to develop Apollo Pipes’ corporate office
- Introduced a brand new product range of premium plastic faucets, taps, showers and accessories

- Commenced PVC pipe manufacturing operations
- Established 3,000 MTPA plant in Sikanderabad, U.P.

Mr. Sameer Gupta  
Managing Director  
B.Com Honors from Delhi University (SRCC)  
Mr. Sameer Gupta joined the family business in the year 2000 and established the PVC Pipes unit business  
Under his leadership, the Company continues to reach newer heights, nurturing the values of Hard Work, Commitment to Quality, Excellence & Growth  

Mr. Sanjay Gupta  
Non-Executive Chairman  
Mr. Sanjay Gupta is the second generation of the entrepreneurial family  
Holds a rich experience of over 3 decades in the steel & pipe industry  

Mr. A.K. Jain  
CFO  
Chartered Accountant  
ICAI,  
20 Years in the field of Finance and Accounting  

Mr. Manoj Sharma  
Senior General Manager (Sales)  
B. Sc,  
25 Years into Plastic Pipes Sales & Marketing  

Mr. V.S. Verma  
Senior General Manager (Business Development)  
BE(EEE),  
23 Years Experience in field of Project Engg., Product Development & Procurement  

Mr. N.S. Rana  
General Manager (Production)  
B.Sc & CIPET,  
30 Years into Plastic Pipes Processing
### Strong governance and Management

#### Board of Directors

<table>
<thead>
<tr>
<th>Promoter Directors</th>
<th>Non Executive Directors</th>
<th>Independent Directors</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mr. Sameer Gupta</strong>&lt;br&gt;Managing Director</td>
<td><strong>Mr. Sanjay Gupta</strong>&lt;br&gt;Chairman</td>
<td><strong>Mr. Pradeep Kumar Jain</strong>&lt;br&gt;Independent Director</td>
</tr>
<tr>
<td></td>
<td><strong>Mr. Saket Agarwal</strong>&lt;br&gt;Director</td>
<td><strong>Ms. Neeru Abrol</strong>&lt;br&gt;Independent Director</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Mr. Abhilash Lal</strong>&lt;br&gt;Independent Director</td>
</tr>
</tbody>
</table>

* Joined as on March 22, 2020
Our Environment, Social, Governance and Safety Policy

- Cost Savings and Energy conservation are one of the key focus areas for Apollo Pipes
  - Installed rooftop solar plant at Dadri for optimum utilisation of energy
  - Evaluating opportunities to install rooftop solar plants at Ahmedabad and Bengaluru in the near future
  - Organized various awareness programmes for Shop-floor manpower to ensure optimum utilization of energy across plants
  - Complete in-house set-up for re-use of Polymer Waste ensuring nil environmental pollution

- Social Welfare of the Society
  - Funds and efforts towards Education and Welfare of orphaned and abandoned children and Health Care of the unprivileged
  - Associated with Bharat Lok Shiksha Parishad (“BLSP”) and FCS Foundation to include scholarship program for meritorious students who are socially backward and under-privileged

- Effective safety policy and regular safety audits conducted regularly
  - RO and water softening plant facilitating safe consumption of water
  - Regular workshops & training for machine operations / handling & safety
  - Mechanized Finished Goods movement
  - Usage of masks and safety gears for plant personnel

- Highest standards of corporate governance practices
  - Maintains high levels of transparency, accountability in all its interactions with its stakeholders including shareholders, employees, lenders and the government
GROWTH LEVERS
Key Business Strengths

- Expanding footprint in India
- Proven expertise in complex projects
- Multiple and efficient product offerings – 1,000+ products
- Catering to multiple sectors – Agriculture, Water Management, Infrastructure
- Strong and highly experienced Management Team
- Advanced equipment & technology – cost efficient processes
Strengthening distribution network across India to augment presence and improve market penetration

- Enjoys a dominant and leading presence in North India
- Extensive distribution network significantly reduces delivery time to 48 hours (from 10-12 days)
- Tapping newer markets to reduce inventory cost for Distributors & Dealers

170+ Distributors
500+ Dealers

- Delhi/NCR Head Office
- Ahmedabad (Manufacturing Unit)
- Sikandrabad (Manufacturing Unit)
- Dadri (Manufacturing Unit)
- Raipur (Upcoming Manufacturing Unit)
- Bengaluru (Manufacturing Unit)

Established Market Presence
Tapping New Markets
Diversified Product Portfolio with total offerings at 1,000+, aiming to achieve 2,000+ products to the basket

- Range of products manufactured at the technologically-advanced manufacturing facility at Dadri, Ahmedabad, Bengaluru and Sikandrabad

- Emphasis on innovation: One of the first companies to launch “Super Lock System” pipes in the country - Awarded 10 year patent for the innovative product

- Launched ‘Plastic Faucets, Taps and Showers’ in the domestic market – to drive higher brand visibility through New Products
Capacity Expansion to aid long-term growth plan – to achieve 90,000 MTPA in FY21

Available capacity* of 84,000 MTPA

- Primary focus to improve utilization at Dadri, Ahmedabad and Bengaluru
- Undertaking brownfield expansion at Dadri facility to cater to strong demand scenario in North
- Establishing a manufacturing line for the high-margin ‘Fittings’ product at Bengaluru
- Aim to deliver a healthy 25%+ CAGR over the next 3 years

* Includes acquired 12,000 MTPA capacity unit in Bengaluru
Efficiently leverage the ‘APL Apollo’ brand reach and recall to drive higher growth

The ‘APL Apollo’ Brand Edge enables better reach and product competitiveness

- Branding Activities – Sports sponsorship
- Principal Sponsor of Pro Kabbaddi League
- IPL TVC – Principal sponsor of Delhi Capitals
- Branding sponsor of ‘India vs West Indies’ cricket series
MACRO GROWTH DRIVERS
The Indian PVC pipes and fittings market is expected to register 15% CAGR during FY18-FY26.

- The domestic plastic pipes industry size is approximately Rs. 315B.
- Organized players account for approximately 60% market share.
- Key features of plastic pipes against other pipes:
  - Lightweight
  - Ease of transportation
  - Longer life span
- Key growth drivers:
  - Government’s push for cleanliness and sanitation to boost water management sector
  - Increased building of affordable houses and growing housing demand
  - Requirement for infrastructure for irrigation and water supplies

Source: Company estimates and Industry / Broker reports
###Urban Infrastructure & Construction
- Infrastructure push - plumbing and distribution requirements
- Water Management, Waste Management, Water Drainage & Sewerage System
- ‘Housing for All’ scheme and ‘Smart Cities’ scheme to drive demand
- Gov targeted construction of 20M and 40M houses in urban and rural areas, by 2022
  - One unit in the urban area nearly consumes 200 kg of PVC products
  - Rural house consumes ~75kg

###Water Management
- Rehabilitation of aging pipelines and installation of new pipes in transportation of liquids offers a significant opportunity
- Government focus on providing clean water, clean cities with well-organized plans for sewage removal and efficient transport facilities
- National Rural Drinking Water Mission (NRDWM) to create a safe drinking water program

###Agriculture Focus
- Improving irrigation schemes for farmers
- Water Table Depletion – increase in bore well activities leading to higher demand of larger diameter pipes
- Increase in land under irrigation for food production
- Increasing agriculture focus will have better demand for irrigation and thus demand for PVC pipes
Future Outlook
Focus Areas for FY20 & FY21

- Strengthen foothold in existing markets of North and Western India
- Undertake a phase-wise capacity expansion at the existing facilities over the next few quarters
- Successfully integrate inorganic acquisition in the South
- Penetrate and establish footprint into neighboring markets in Central and Eastern India
- Improve utilization at the existing manufacturing plants at Dadri and Ahmedabad
- Undertake various brand building exercises and establish stronger brand recall in the established markets of North and Western India
- Register solid growth in volumes – targeting volume growth of around 25%+ CAGR
5-Year Financial Highlights
# Financial Trend

CAGR – 19%

**Total Revenues (Rs. Cr)**

<table>
<thead>
<tr>
<th>FY2016</th>
<th>FY2017</th>
<th>FY2018</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>209</td>
<td>243</td>
<td>301</td>
<td>374</td>
<td>418</td>
</tr>
</tbody>
</table>

CAGR – 24%

**EBITDA (Rs. Cr)**

<table>
<thead>
<tr>
<th>FY2016</th>
<th>FY2017</th>
<th>FY2018</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>32</td>
<td>41</td>
<td>51</td>
<td>56</td>
</tr>
</tbody>
</table>

**EBITDA Margins (%)**

<table>
<thead>
<tr>
<th>FY2016</th>
<th>FY2017</th>
<th>FY2018</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>12%</td>
<td>13%</td>
<td>14%</td>
<td>14%</td>
<td>13%</td>
</tr>
</tbody>
</table>

CAGR – 29%

**PAT (Rs. Cr)**

<table>
<thead>
<tr>
<th>FY2016</th>
<th>FY2017</th>
<th>FY2018</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>16</td>
<td>22</td>
<td>24</td>
<td>28</td>
</tr>
</tbody>
</table>

CAGR – 14%

**Volume (MTPA)**

<table>
<thead>
<tr>
<th>FY2016</th>
<th>FY2017</th>
<th>FY2018</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>26,710</td>
<td>28,941</td>
<td>33,707</td>
<td>39,823</td>
<td>44,692</td>
</tr>
</tbody>
</table>
Financial Trend

**ROCE (%)**
- FY2016: 24.0
- FY2017: 28.0
- FY2018: 26.0
- FY2019: 24.0
- FY2020: 20.0

**ROE (%)**
- FY2016: 18.0
- FY2017: 16.0
- FY2018: 15.0
- FY2019: 19.0
- FY2020: 11.7

**Total debt (Rs. Cr)**
- FY2016: 30
- FY2017: 20
- FY2018: 34
- FY2019: -35
- FY2020: -38

**Debt to Equity (x)**
- FY2016: 0.6
- FY2017: 0.2
- FY2018: 0.3
- FY2019: -0.2
- FY2020: -0.1
## 5-year Financial Track-record

<table>
<thead>
<tr>
<th>Particulars</th>
<th>FY2016</th>
<th>FY2017</th>
<th>FY2018</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Worth (Rs. Cr)</td>
<td>55.0</td>
<td>91.4</td>
<td>113.3</td>
<td>229.8</td>
<td>306.5</td>
</tr>
<tr>
<td>Capex for the year (Rs. Cr)</td>
<td>12.2</td>
<td>9.1</td>
<td>17.1</td>
<td>48.2</td>
<td>59.3</td>
</tr>
<tr>
<td>Inventory (Rs. Cr)</td>
<td>13.7</td>
<td>22.7</td>
<td>44.3</td>
<td>52.3</td>
<td>82.4</td>
</tr>
<tr>
<td>Inventory Days</td>
<td>24</td>
<td>34</td>
<td>55</td>
<td>53</td>
<td>74</td>
</tr>
<tr>
<td>Debtors (Rs. Cr)</td>
<td>29.5</td>
<td>34.2</td>
<td>38.5</td>
<td>35.8</td>
<td>59.4</td>
</tr>
<tr>
<td>Debtor Days</td>
<td>45</td>
<td>45</td>
<td>42</td>
<td>31</td>
<td>45</td>
</tr>
<tr>
<td>Creditor (Rs. Cr)</td>
<td>8.8</td>
<td>18.9</td>
<td>39.0</td>
<td>36.1</td>
<td>68.0</td>
</tr>
<tr>
<td>Creditor Days</td>
<td>15</td>
<td>29</td>
<td>49</td>
<td>36</td>
<td>61</td>
</tr>
<tr>
<td>Net Working Capital (Rs. Cr)</td>
<td>34.4</td>
<td>38.0</td>
<td>43.9</td>
<td>51.9</td>
<td>73.8</td>
</tr>
<tr>
<td>Net Working Capital Days</td>
<td>54</td>
<td>50</td>
<td>48</td>
<td>48</td>
<td>58</td>
</tr>
<tr>
<td>Dividend Per Share (Rs)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>Dividend Payout Ratio</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>10%</td>
<td>0%</td>
</tr>
</tbody>
</table>
Operational & Financial Highlights Q1FY21
Q1 FY21 at a glance

- **84,000** Capacity* as on 31st March 2020
- **10,633 MTPA** Volume
- **6.2 cr** EBITDA
- **64** Net WC days
- **20 (%)** ROCE in FY20
- **1,000+** Products
- **170+** Distributors
- **500+** Dealers

* Includes acquired 12,000 MTPA capacity unit of Kisan Mouldings in Bengaluru
Q1 FY21 Highlights

**Resilience**
- Resumed operations in a phased manner post 24 April 2020 after assessing the local situation
- Utmost consideration to the health & safety of people
- Strong recovery in volumes in May-June 2020
- Q1FY21 volume growth of 9%
- QoQ backed by increased sales to agri sector
- EBITDA margin was impacted due to negative operating leverage and decline in PVC prices/inventory devaluation

**Emerged stronger**
- Maintained cash conversion cycle despite lockdown
- Supported by actions on working capital
- Balance sheet remains strong with surplus cash on books

**Future ready**
- Operated at elevated capacity utilization levels in June 2020
- Planned capex of up to Rs120mn for new plant in Raipur, Chhattisgarh
- New plant will help boost sales in Central and East India
- Marginal brownfield expansions at all existing plants to improve product portfolio
- All capex to be funded from internal cash flows
Key Financial & Operational Parameters

Product-wise Revenue Breakup

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Q1 FY21</th>
<th>Q1 FY20</th>
<th>Y-o-Y Shift</th>
</tr>
</thead>
<tbody>
<tr>
<td>uPVC Pipes</td>
<td>67.2</td>
<td>88.9</td>
<td>-24%</td>
</tr>
<tr>
<td>cPVC Pipes</td>
<td>3.4</td>
<td>3.7</td>
<td>-7%</td>
</tr>
<tr>
<td>HDPE Products</td>
<td>4.7</td>
<td>7.4</td>
<td>-36%</td>
</tr>
<tr>
<td>Fittings</td>
<td>10.5</td>
<td>15.3</td>
<td>-32%</td>
</tr>
<tr>
<td>Solvent</td>
<td>0.6</td>
<td>0.5</td>
<td>12%</td>
</tr>
<tr>
<td>Others</td>
<td>6.2</td>
<td>1.6</td>
<td>275%</td>
</tr>
<tr>
<td>Total</td>
<td>92.5</td>
<td>117.3</td>
<td>-21%</td>
</tr>
</tbody>
</table>

Product Revenue (excluding Others segment) Break-up – Q1FY21

- uPVC Pipes, 78%
- cPVC Pipes, 4%
- HDPE Products, 12%
- Fittings, 5%
- Solvent, 1%
- Others, 12%

Sales Volume MT

<table>
<thead>
<tr>
<th>FY</th>
<th>MT</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2016</td>
<td>26,710</td>
</tr>
<tr>
<td>FY2017</td>
<td>28,941</td>
</tr>
<tr>
<td>FY2018</td>
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<td>39,823</td>
</tr>
<tr>
<td>FY2020</td>
<td>44,692</td>
</tr>
<tr>
<td>Q1FY20</td>
<td>13,953</td>
</tr>
<tr>
<td>Q2FY20</td>
<td>10,306</td>
</tr>
<tr>
<td>Q3FY20</td>
<td>10,712</td>
</tr>
<tr>
<td>Q4FY20</td>
<td>9,721</td>
</tr>
<tr>
<td>Q1FY21</td>
<td>10,633</td>
</tr>
</tbody>
</table>
## Abridged P&L Statement

<table>
<thead>
<tr>
<th>Particulars (Rs. crore)</th>
<th>Q1 FY21</th>
<th>Q1 FY20</th>
<th>Y-o-Y Shift</th>
<th>Q4 FY20</th>
<th>Q-o-Q Shift</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sales Volume</strong></td>
<td>10,633</td>
<td>13,953</td>
<td>-24%</td>
<td>9,721</td>
<td>9%</td>
</tr>
<tr>
<td><strong>Total Revenue From Operations</strong></td>
<td>92.5</td>
<td>117.3</td>
<td>-21%</td>
<td>94.1</td>
<td>-2%</td>
</tr>
<tr>
<td><strong>Total Expenditure</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Raw Material expenses</td>
<td>72.7</td>
<td>85.4</td>
<td>-15%</td>
<td>65.7</td>
<td>11%</td>
</tr>
<tr>
<td>Employee benefits expense</td>
<td>5.2</td>
<td>6.0</td>
<td>-14%</td>
<td>6.9</td>
<td>-25%</td>
</tr>
<tr>
<td>Other expenses</td>
<td>8.5</td>
<td>10.8</td>
<td>-21%</td>
<td>11.1</td>
<td>-24%</td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>6.2</td>
<td>15.2</td>
<td>-59%</td>
<td>10.5</td>
<td>-41%</td>
</tr>
<tr>
<td>EBITDA margin (%)</td>
<td>7%</td>
<td>13%</td>
<td>-626 BPS</td>
<td>11%</td>
<td>-431 BPS</td>
</tr>
<tr>
<td>Other Income</td>
<td>2.1</td>
<td>2.4</td>
<td>-10%</td>
<td>2.6</td>
<td>-19%</td>
</tr>
<tr>
<td>Finance Costs</td>
<td>2.1</td>
<td>1.2</td>
<td>74%</td>
<td>2.0</td>
<td>8%</td>
</tr>
<tr>
<td>Depreciation and Amortization</td>
<td>3.4</td>
<td>2.6</td>
<td>31%</td>
<td>3.7</td>
<td>-10%</td>
</tr>
<tr>
<td><strong>PBT</strong></td>
<td>2.9</td>
<td>13.8</td>
<td>-79%</td>
<td>7.4</td>
<td>-61%</td>
</tr>
<tr>
<td>Tax expense</td>
<td>0.9</td>
<td>4.0</td>
<td>-78%</td>
<td>1.3</td>
<td>-31%</td>
</tr>
<tr>
<td><strong>Net Profit</strong></td>
<td>2.0</td>
<td>9.8</td>
<td>-80%</td>
<td>6.2</td>
<td>-68%</td>
</tr>
<tr>
<td>Net margin (%)</td>
<td>2%</td>
<td>8%</td>
<td>-622 BPS</td>
<td>7%</td>
<td>-440 BPS</td>
</tr>
<tr>
<td>Diluted EPS (Rs.)</td>
<td>1.53</td>
<td>6.79</td>
<td>-77%</td>
<td>4.28</td>
<td>-64%</td>
</tr>
</tbody>
</table>
Conclusion
Key Takeaways

- Aiming capacity upgradation to the tune of 90,000 MTPA
- Target to achieve 25%+ sales volume growth CAGR over next three years
- Value-added product categories to provide impetus to volumes and profitability
- Increased market presence and improving distributor network to address demand across pan-India
- Leveraging ‘APL Apollo’ brand reach and recall to drive higher growth in business
About Us

Apollo Pipes (BSE: 531761; NSE: APOLLOPIPE), is among the top 10 leading piping solution providing Company in India. Headquartered in Delhi, the Company enjoys strong brand equity in the domestic markets. With more than 3 decades of experience in the Indian Pipe Market, Apollo Pipes holds a strong reputation for high quality products and an extensive distribution network.

Equipped with state-of-the-art infrastructure, the Company operates large manufacturing facilities at Dadri and Sikandrabad—UP, Ahmedabad – Gujarat and Tumkur – Karnataka, with a total capacity of 84,000 MTPA. The multiple and efficient product profile includes over 1,000 product varieties of cPVC, uPVC, and HDPE pipes, PVC taps and fittings, Solvent Cement and Water Storage Tanks of the highest quality. The products cater to an array of industrial applications such as Agriculture, Water Management, Construction, Infrastructure, and Telecom ducting segments. The Company’s extensive distribution network spreads across 500 dealers and over 170 distributors.

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Thank You