

30th April, 2024

BSE Limited

P J Towers. Dalal Street, Mumbai – 400001

Scrip Code: 539254

National Stock Exchange of India Limited

Exchange plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051

Scrip Code: ADANIENSOL

Dear Sir,

Sub: Submission of Media Release and Investors' Presentation on Audited Financial Results (Standalone and Consolidated) for the quarter and year ended 31st March, 2024

In continuation to submission of Outcome of Board Meeting dated 30th April, 2024, please find enclosed the following:

- 1. Press Release dated 30th April, 2024 on the Audited Financial Results (Standalone and Consolidated) of the Company for the quarter and year ended 31st March, 2024, as Annexure "A" and
- 2. Presentation on performance highlights of the Audited Financial Results (Standalone and Consolidated) of the Company for the quarter and year ended 31st March, 2024 as Annexure "B".

The same is also being uploaded on the Company's website.

You are requested to take the same on your records.

Thanking you,

Yours faithfully, For Adani Energy Solutions Limited (formerly known as Adani Transmission Limited)

Jaladhi Shukla Company Secretary

Encl: As above

CIN: L40300GJ2013PLC077803

Adani Energy Solutions Ltd (formerly known as Adani Transmission Limited) Adani Corporate House Shantigram, Near Vaishno Devi Circle, S. G. Highway, Khodiyar, Ahmedabad 382 421 Guiarat, India

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Media Release

Adani Energy Solutions ends the FY24 on a strong note

FY24 Operational Revenue at Rs 14,217 crore, up 17% YoY
Operational EBITDA at Rs 5,695 crore in full year, up 7% YoY
Comparable PAT of Rs 1,197 crore increased by 12% YoY
Q4 Revenue was up 17% YoY and EBITDA of Rs 1,769 crore ended 4% higher YoY

Editor's Synopsis

- Revenue growth of 17%, boosted by contribution from the Warora-Kurnool, Karur, Kharghar-Vikhroli, and Khavda-Bhuj transmission lines commissioned during the year coupled with a rise in energy consumption in the Mumbai distribution business
- From a project development point of view, the company made a stride by commissioning some
 of most challenging and critical transmission infrastructure with 765 kV Warora-Kurnool line
 (WKTL) of 1,756 ckm spanning across three Indian states, 400 kV Kharghar Vikhroli line (KVTL)
 significantly enhancing Mumbai's grid connectivity, 765 kV Khavda Bhuj (KBTL) line
 establishing a first ever critical link with Khavda RE park
- This year, within the transmission segment, the company added multiple projects to its
 pipeline namely KPS 1 (Khavda Pooling Station), Khavda Phase-III Part-A and multiple line &
 substation augmentation projects under the RTM basis expanding the order book to Rs
 17,000 crore for transmission projects
- In line with the robust demand trends across the country, energy demand (units sold) in Adani Electricity Mumbai in FY24 ended 9.4% higher YoY to 9,916 million units
- Adani Electricity Mumbai with a score of 99.9 ranked#1 utility (second year in a row) for 2023
 in the 12th edition of Integrate Rating of DISCOMs (a joint study by the Ministry of Power,
 McKinsey, PFC) and its renewable share of 35% in power mix at the end of FY24 elevates
 Mumbai among top megacities in the world for RE share in power mix
- Within the smart metering business segment, the order book has further expanded to 22.8
 million smart meters, with a revenue potential of Rs 27,195 crore. The meter deployment
 activity is pacing up well.

Ahmedabad, 30 April 2024: Adani Energy Solutions Limited ("AESL"), part of the globally diversified Adani portfolio and the largest private transmission and distribution company in India with a growing smart metering portfolio, today announced its financial and operational performance for the quarter and year ended March 31, 2024.

"AESL's consistent progress in commissioning of new lines, along with robust energy demand, and our ability to recognize and tap market opportunities within the areas of interest continues to propel our growth and keeps us at the forefront of energy transition in India. We are proud of our contribution to developing critical transmission infrastructure, to facilitate renewable evacuation and as well as strengthening the existing grid. An ESG score of 25.3 from Sustainalytics in their recent assessment placed us to be one of the amongst top 20 electric utilities and helped surpass global and industry averages. This demonstrates our unwavering dedication to reduce environmental impact and promote sustainable practices," said **Anil Sardana, MD, Adani Energy Solutions**.



Q4 FY24 Highlights:

Consolidated Financial Performance

(Rs crore)

Particulars	Q4 FY24	Q4 FY23	YoY %	FY24	FY23	YoY %
Revenue	3,560	3,031	17.4%	14,217	12,149	17.0%
Total EBITDA	1,769	1,706	3.7%	6,322	6,101	3.6%
Operating EBITDA	1,619	1,570	3.1%	5,695	5,341	6.6%
Net Profit	381^	440#	-13.3%	1,195^	1,281#	-6.7%
Comparable PAT (ex one-time)	387	419	-7.6%	1,197	1,071	11.7%
Cash Profit (ex one-time)	958	956	0.2%	3,212	3,201	0.3%

(Note: Total EBITDA = Operating EBITDA plus other income, one-time regulatory income, adjusted for CSR exp.; Cash profit calculated as PAT + Depreciation + Deferred Tax + MTM option loss;) #Includes one-time regulatory income and provision of Rs 21 crores (net-off tax) in Q4FY23 and one-time regulatory income and provision of Rs 210 crores (net-off tax) in FY23. Alnoludes one-time bilateral charge and provision of Rs 6 crores in Q4FY24 and Rs 1 crores of net impact from one time income, provision, and tax on dividend income

Revenue: Revenues witnessed a double-digit growth of 17% on account of the contribution from the newly operationalized transmission assets, commissioning of elements at North Karanpura and MP-II package lines and an increase in the units sold because of higher energy consumption in the distribution business at Mumbai and Mundra.

- Key transmission projects that were commissioned in FY24:
 - Commissioned largest 765 kV Warora-Kurnool transmission line strengthening the national grid and facilitating the seamless flow of 4,500 MW of power between Western and Southern regions and bolstering the Southern region's grid for efficient integration of renewable energy sources
 - ✓ The 765 kV KBTL (Khavda Bhuj line), with 217 circuit kilometers, will help evacuate about 3 GW of renewable energy from Khavda, Gujarat. The project will help shape one of the country's largest solar and wind farms
 - Commissioned 400 kV Kharghar-Vikhroli double circuit transmission line, establishing the first-ever high voltage 400 kV connection in Mumbai. This will enable an additional 1,000 MW power to be brought into Mumbai, thus meeting the city's fast-growing electricity demand
 - ✓ Completed the Karur Transmission Ltd (KTL) project by establishing the 400/230 kV, 1000 MVA Pooling Station and an associated transmission line in Tamil Nadu
- Strong transmission system availability of 99.6% at the portfolio level
- AEML, the Mumbai distribution business witnessed an increase in the energy consumed by 9.4%.
 It saw one of the lowest distribution losses of 5.29% in its history and added new consumers, reaching 3.18 million on the back of reliable and affordable power supply

EBITDA:

- The operational EBITDA increased by 3% to Rs 1,619 crore for the quarter, with incremental revenue contribution from Warora-Kurnool, Karur, Kharghar-Vikhroli and MP-II lines and steadily regulated EBITDA from the Distribution business. For the full year, the operational EBITDA grew by 7% to Rs 5,695 crore. The transmission business continues to maintain the industry's leading EBITDA margin of 91%
- The total EBITDA of Rs 1,769 crore in Q4 and Rs 6,322 crore in FY24 ended 4% higher

PAT: Comparable PAT of Rs 1,197 crore in FY24 was 12% higher YoY. The PAT last year had a net one-time positive impact of Rs 210 crore (net-off tax) from regulatory income and provisions



Segment-wise Financial Highlights:

(Rs crore)

Segment	Particulars	Q4 FY24	Q4 FY23	YoY %	FY24	FY23	YoY%
	Op Revenue	1,164	920	26.6%	4,045	3,557	13.7%
Transmission	Op EBITDA	1,059	832	27.4%	3,688	3,243	13.7%
Transmission	PAT	297	222	33.9%	965	1,155	-16.5%
	Comparable PAT	303	201	50.9%	1,033	946	9.2%
	Op Revenue	2,396	2,111	13.5%	10,173	8,592	18.4%
Distribution	Op EBITDA	559	738	-24.2%	2,007	2,098	-4.3%
(AEML Mumbai and MUL)	PAT	84	218	-61.4%	231	126	84.0%
	Comparable PAT	84	218	-61.4%	164	126	30.5%

Segment-wise Key Operational Highlights:

Particulars	FY24	FY23	Change
Transmission business			
Average Availability (%)	99.6%	99.7%	In line
Transmission Network Added (ckm)	1,244	1,704	Lower
Total Transmission Network (ckm)	20,509	19,779	Higher
Distribution business (AEML)			
Supply reliability (%)	99.99%	99.99%	In line
Distribution loss (%)	5.29%	5.93%	Lower
Units sold (MU's)	9,916	9,062	Higher

<u>Transmission:</u>

- On operational parameters, it was a strong year, with an average system availability of over 99.6%. Robust line availability resulted in an incentive income of Rs 104 crore in FY24
- Operationalized 1,244 circuit kilometers during the year and ended with a total transmission network of 20,509 circuit kilometers

<u>Distribution business (AEML):</u>

- Sold 9,916 million units vs. 9,062 million units last year on account of an uptick in energy demand
- Distribution loss has been improving consistently and stands at 5.29% in FY24 as against 5.93% in FY23 and maintained supply reliability at over 99.9%

Segment-wise Progress and Outlook:

Transmission:

- Robust under construction project pipeline worth Rs 17,000 crores are currently under the execution phase
- The company is on track to commission the MP-II package, NKTL (North Karanpura), Khavda Phase-II, Part-A and the WRSR (Narendra-Pune) lines in the coming quarters
- The near term (12-18 months), tendering pipeline for the industry is buoyant and upwards of Rs 1.10 lakh crore under various stages



Distribution:

- The distribution business continues to show a steady performance with double digit revenue growth and expansion of RAB (regulatory asset base), supported by internal accruals. Total RAB for the distribution business has now reached Rs 8,485 crores from Rs 5,532 crores at the time of acquisition in 2018
- AESL is exploring multiple areas and has applied for a parallel distribution license in Navi Mumbai in Maharashtra, Greater Noida (Gautam Buddha Nagar) in UP, and Mundra subdistrict in Gujarat
- AEML, during the year, invested capital expenditure of over Rs 1,334 crore and reduced its long-term debt by Rs 855 crore through a bond buyback program

Smart Meters:

- The new business segment is evolving well and will become sizeable in terms of contribution to AESL's overall growth and profitability. It offers strong synergies to the distribution business
- During the year, received contracts of 21 million meters from Andhra Pradesh, Maharashtra, Bihar, and Uttarakhand DISCOMs
- The under-implementation pipeline now stands at 22.8 million smart meters, comprising nine projects with a contract value of over Rs 27,195 crore

ESG Updates:

- Adani Electricity Mumbai successfully increased its renewable energy share in the overall
 electricity mix to an impressive 35%. AESL being the largest distributor in Mumbai, this
 achievement now positions the city as one of the world's highest procurers of renewable
 power (solar and wind) in the total mix, surpassing major global megacities. The share was
 only 3% in FY21. This noteworthy accomplishment underscores Adani Electricity Mumbai's
 commitment to sustainability and decarbonization of the grid. AESL remains committed to its
 target of 60% renewable share by FY27
- CDP Climate Change 2023 score improves to 'B' from 'D', surpassing the Asia regional average of 'C' driven by environmental transparency and prompt actions on climate change
- In a recent assessment by Sustainalytics, the ESG score improves to 25.3 from 32.8, placing the company amongst the top 30 global utilities and top 20 electric utilities tracked by Sustainalytics thereby beating the global and industry average scores
- Achieved a solid 'B' rating in the CDP Supply Chain Engagement score above the global average of 'C'
- Secured a 'B' rating in the CDP Water Security 2023 score, underscoring AESL's commitment to effective environmental management

Achievements and Awards:

- Excellent Energy Efficient Unit Award in 24th National Award for Excellence in Energy Management 2023 from Confederation of Indian Industry (CII)
- AEML, the Mumbai utility was rated 'A' in National Consumer Service Ratings by the Ministry
 of Power out of the 62 DISCOMs evaluated across India



About Adani Energy Solutions Limited (AESL):

AESL, part of the Adani portfolio, is a multidimensional organization with presence in various facets of the energy domain, namely power transmission, distribution, smart metering, and cooling solutions. AESL is the country's largest private transmission company, with a presence across 17 states of India and a cumulative transmission network of 20,509 ckm and 57,011 MVA transformation capacity. In its distribution business, AESL serves more than 12 million consumers in metropolitan Mumbai and the industrial hub of Mundra SEZ. AESL is ramping up its smart metering business and is on course to become India's leading smart metering integrator with an order book of over 22.8 million meters. AESL, with its integrated offering through the expansion of its distribution network through parallel licenses and competitive and tailored retail solutions, including a significant share of green power, is revolutionizing the way energy is delivered to the end consumer. AESL is a catalyst for transforming the energy landscape in the most reliable, affordable, and sustainable way.

For more information, please visit www.adanienergysolutions.com

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Annexure - B





Adani Energy Solutions Limited

(Formerly known as Adani Transmission Limited)

Q4FY24 and FY24 Results Presentation

April 2024

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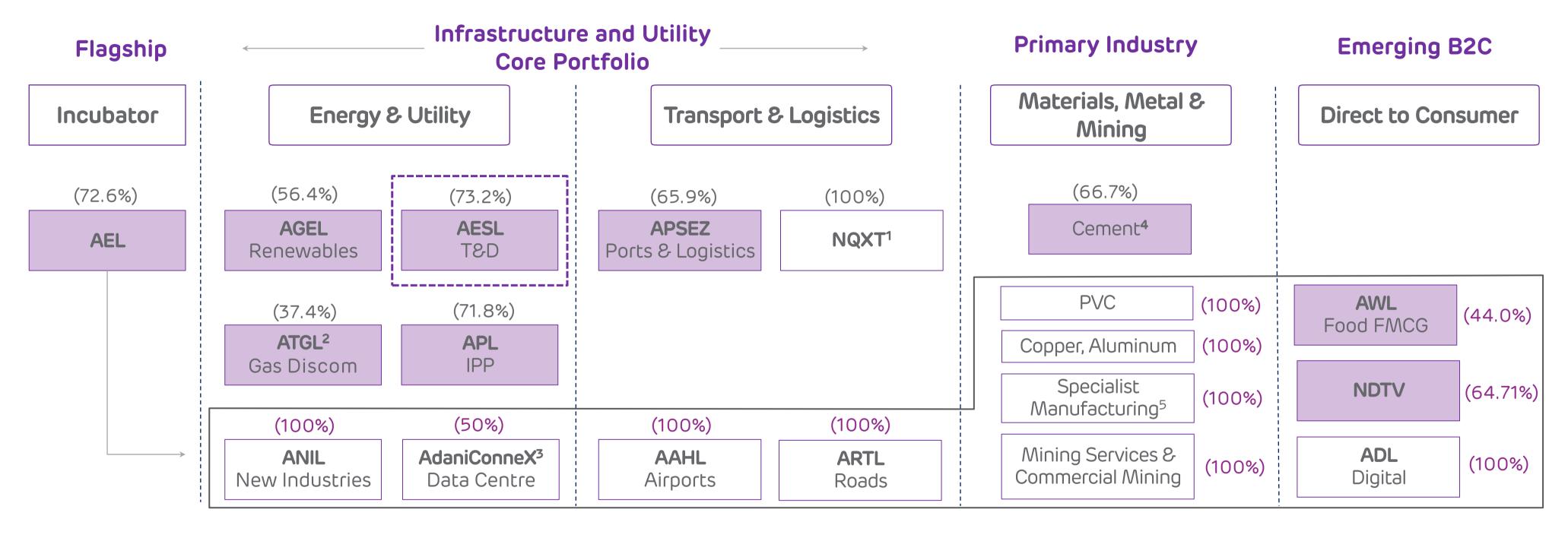


Adani Portfolio

Adani: A World Class Infrastructure & Utility Portfolio



adani



(%): Promoter equity stake in Adani Portfolio companies

(%): AEL equity stake in its subsidiaries

A multi-decade story of high growth centered around infrastructure & utility core

Data as of March 31, 2024. 1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex | 4) Cement business includes 66.7% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.65% stake in ACC Limited. Ambuja has completed the acquisition of Sanghi Industries as on 31st Mar'24. | 5. Includes the manufacturing of Defense and Aerospace Equipment; **AEL**: Adani Enterprise Limited; **APSEZ**: Adani Ports and Special Economic Zone Limited; **ARTL**: Adani Roads Transport Limited; **ANL**: Adani New Industries Limited; **AWL**: Adani Wilmar Limited; **ADL**: Adani Digital Limited | Note - Purple color represent public traded listed verticals;



Represents public traded listed verticals

Adani Portfolio: Decades long track record of industry best growth with national footprint



Secular growth with world leading efficiency

adani Ports and

Logistics

Growth 3x 6

EBITDA 70% 1,2



Growth 4x 6

EBITDA 92% 1,4



Growth 3x 6

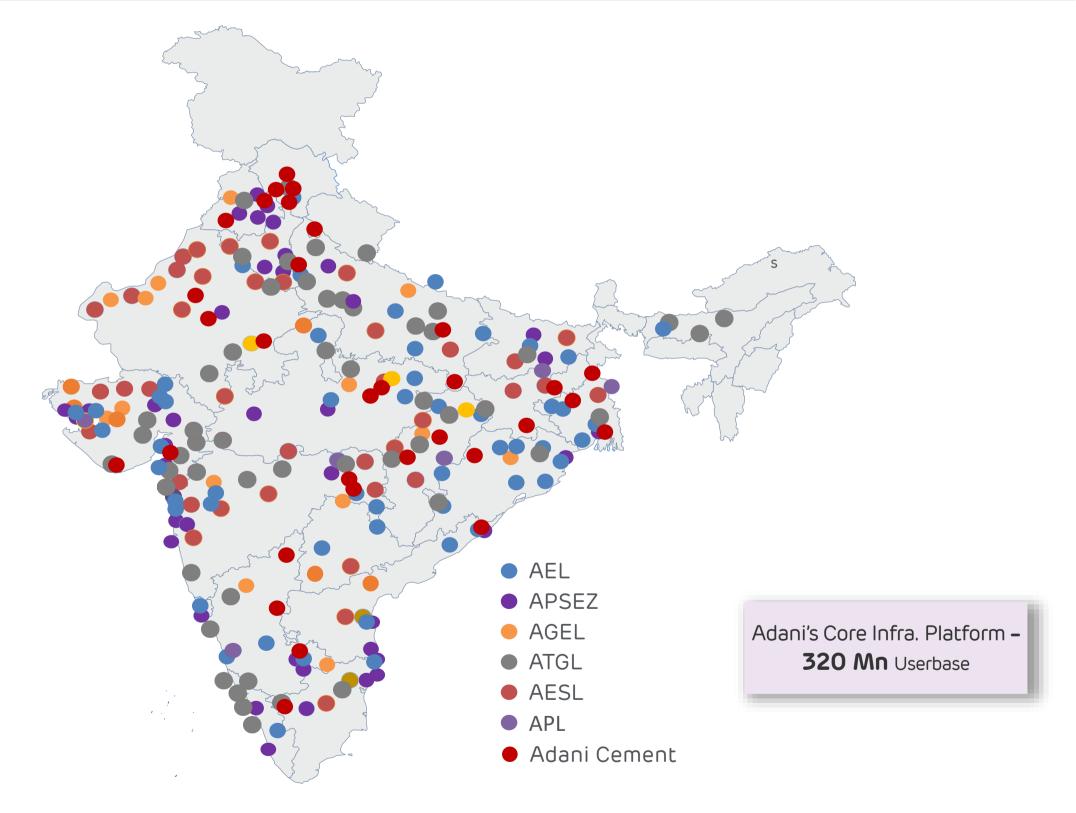
EBITDA 91% 1,3,5



Growth 1.4x 6

EBITDA 19% 1,3

National footprint with deep coverage



Note: 1. Data for FY23; 2. Margin for Indian ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business, 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adam portfolio company vs. Industry growth is as follows: **APSEZ**'s cargo volume surged from 113 MMT to 339 MMT (13%) between 2014 and 2023, outpacing the industry's growth from 972 MMT to 1433 MMT (4%). **AGEL**'s operational capacity expanded from 0.3 GW to 8.1 GW (60%) between 2016 and 2023, surpassing the industry's growth from 46 GW to 125 GW (15%). AESL's transmission length increased from 6,950 ckm to 19,779 ckm (16%) between 2016 and 2023, surpassing the industry's growth from 3,41,551 ckm to 4,71,341 ckm (5%). **ATGL** expanded its geographical areas from 6 to 52 (31%) between 2015 and 2023, outperforming the industry's growth from 62 to 293 (21%). PBT- Profit before tax, ATGL-Adam Total Gas Limited, AEL: Adam Ports and Special Economic Zone Limited, AESL: Adam Energy Solutions Limited, APL: Adam Power Limited, AGEL: Adam Power Limited I Growth represents the comparison with respective industry segment.

Adani: Repeatable, robust & proven transformative model of investment



Phase		Development			Operations		Post Operations	
Centre of Excellence	Project Management & Assurance Group				AIMSL*		Policy - Strategy - Risk	
	Origination	Site Development	Construction		Operation		Capital Mgmt	
	 Analysis & market intelligence 	Site acquisition	• Engineering & design	•	Life cycle O&M planning		Redesigning the capital structure of the asset	
Activity	Viability analysis	 Concessions and regulatory agreements 	 Sourcing & quality levels 	•	Asset Management	• (Operational phase	
	Strategic value	 Investment case development 	 Equity & debt funding at project 		plan		funding consistent with asset life	
	India's Largest Commercial Port (at Mundra)	Longest Private HVDC Line (Mundra – Mohindergarh)	2,140 MW Hybrid cluster operationalized in Rajasthan in FY23		Energy Network Operation Center (ENOC)	•	Duration Risk Matching Forex Currency Risk Manage Interest Rate Risk manager	
							Governance & Assurance	
Performance	Highest Margin among peers	Highest line availability	India's first and World's largest solar- wind hybrid cluster		Centralized continuous monitoring of plants across India on a single cloud-based platform	•	(ABEX -Adani Business Exc	cellend
						319	29	29%
							March 2016 March ■ Pvt. Banks ■ Bonds ■ DII	:h 2023

AESL: A platform well-positioned to leverage growth opportunities in energy domain Energy Solutions



Development



Execution Prowess

Transmission Network of 20,509 ckm⁽¹⁾

Built Longest Private HVDC Line (2)

Strategic Presence

Transmission - Presence in 15 states Distribution - Integrated utilities catering to Mumbai (AEML) and Mundra (MUL)

Smart Meters - Presence in 5 states

RAB expansion through Asset Hardening in Discoms

8% CAGR growth in RAB in Mumbai Discom in 5 years (since acquisition)

AEML growth strategy is emulated in MUL

Operations



Operating Efficiency

Robust network availability of 99.6%

One of lowest Distribution losses in the country (5.29% in FY24 in AEML)

Highest EBITDA margin in the sector (91% in Transmission)

Consumer-centricity

Supplier of choice for 12 million+ consumers with a green power option

Smart Metering (91 million potential consumer base)

CSAT surveys for 12 critical processes for high consumer satisfaction (top 3%)

Embedded ESG Framework

Decarbonisation of Grid (Achieved 35% RE power as of Mar'24 and on track to reach 60% by FY27)

Installed 3.36 MWp solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

Capital Management & Value Creation



Equity Partnerships(3)

Secured primary and secondary equity investments from marquee investors -

QIA in AEML in 2019 and GQG Partners in 2023 in AESL

(infusion of US\$ 1,175 million)

Construction Framework Agreement

Fully funded plan, AESL has raised US\$ 700 mn (US\$ 1.1 bn fully drawn) revolving facility, additional US\$ 2 bn GMTN program in place for AEML Capex program

Significant Growth Potential

Parallel Licensing in Distribution, **Smart Metering and Cooling** Solutions

Increasing participation in renewable grid (e.g.: HVDC Mumbai, Khavda)

Note: 1) Transmission network is as of 31st March 2024 and includes operational, under-construction assets; 2) HVDC: High voltage direct current - Longest at the time of commissioning, 3) QIA's Investment in AEML: US\$ 452 mn (Rs 32 bn) total investment (US\$ 170 mn of Equity and US\$ 282 mn of shareholder sub-debt), GQG Investment of Rs. 5,987 Cr (US\$ 720 million) for 6.81% stake based on closing price of Rs 1,026.70 dated March 29, 2024





AESL - Executive Summary and Key Focus Areas

AESL: Executive Summary – FY24



Operational Update:

Transmission business:

- Added 1,244 ckm to operational network during the quarter, with total network at 20,509 ckm
- Maintained robust system availability of 99.6%
- Operationalized Warora-Kurnool, Karur, Kharghar-Vikhroli, and Khavda-Bhuj lines during the year
- During the year, added KPS 1 (Khavda Pooling Station), Sangod Transmission line, Khavda Phase – III, and Line & substation augmentation projects under RTM basis, with a total contract value of Rs ~4300 crore

Smart Metering business:

- During the year, received contracts of 21 million meters from Andhra, Maharashtra, Bihar and Uttarakhand DISCOMs
- The under-implementation pipeline now stands at 22.8 million smart meters, comprising nine projects with a contract value of over Rs 27,195 crore

AEML Distribution business:

- 9.43% YoY growth units sold 9,916 million units in FY24 vs. 9,062 million units last year on account of uptick in energy demand
- Distribution loss remains low at 5.29% in FY24

Financial Update (YoY):

- Consolidated Revenue increased by 17% to Rs 14,217 crore
- Consolidated operational EBITDA grew by 7% to Rs 5,695 crore and total EBITDA at Rs 6,322 crore ended 4% higher
- Comparable PAT grew 12% in FY24 to Rs 1,197 crore
- During the year, the company reported consolidated cash profit (ex one-time) of Rs 3,212 crore

Other Key Updates:

- AEML ranked#1 utility (second year in a row) for 2023 in the 12th edition of Integrate Rating of Discoms (a joint study by the MoP, McKinsey, PFC)
- International Rating Agencies Affirms Rating With Upgraded
 "Stable" Outlook For AESL and AEML issuances
- Excellent Energy Efficient Unit Award in 24th National Award for Excellence in Energy Management 2023 from Confederation of Indian Industry (CII)
- CDP Climate Change 2023 score improves to 'B' from 'D', surpassing the Asia regional average of C driven by environmental transparency and prompt actions on climate change
- ESG score from Sustainalytics improves to 25.3 from 32.8, placing the company amongst the top 20 global electric utilities
- Achieved a solid 'B' rating in the CDP Supply Chain Engagement score above the global average of 'C'
- Secured a 'B' rating in the CDP Water Security 2023 score, underscoring AESL's commitment to effective environmental management
- AEML, was rated 'A' in National Consumer Service Ratings by the Ministry of Power out of the 62 DISCOMs evaluated across India
- AESL won the Global Sustainability Leadership Award 2023 from the World Sustainability Congress for outstanding leadership, commitment to reducing environmental impact, and dedication to promoting sustainable practices

AESL: Key Focus Areas – FY24 and Beyond



Financial Summary - FY24

- Achieved double digits revenue growth of 17%
- Consolidated Operational EBITDA rose by 7% to Rs 5,695 crore
- Consolidated Comparable PAT increased by 12% to Rs 1,197 crore
- Net debt to EBITDA as of FY24 stands at 3.8x
- Fixed Asset Coverage (Fixed Assets / Net Debt) as of FY24 stands at 1.8x

Robust Capital Management

- AESL continues to focus on shoring up equity, reducing the cost of debt, and bringing in marquee partners to share global corporate practices (Induction of QIA and GQG as equity partners)
- Continue to diversify debt sources and elongate the maturity profile
- Investment grade ratings remain intact. Strong thrust on the maintenance of the IG rating by constantly improving liquidity ratios, ensuring credit quality (BBB-/Baa3)
- Rating affirmation and outlook revision to stable by Moody's, Fitch and S&P

Locked-in Growth and Outlook

AESL well placed to capture future growth through multiple avenues:

- Robust under-construction project pipeline of Rs. 170 billion in Transmission segment and Rs 272 billion in Smart Metering segment
- Strong growth potential in the Smart Metering business (untapped 125 million meters)
- Distribution business: Expansion into newer geographies through parallel license (Navi Mumbai, Greater Noida, Mundra Subdistrict) and RAB expansion opportunity at AEML Mumbai
- Annual capex plan of Rs. 50-70 billion in near-to-medium term

Integrated ESG Framework with a defined glidepath

- Announced commitment to become Net Zero by 2050
- Achieved 35% renewable power procurement in FY24. Targeting 60% by FY27
- ESG score from Sustainalytics improves to 25.3 from 32.8, placing the company amongst the top 20 global electric utilities
- Enhanced resolve and contribution towards SDGs by achieving Zero Waste to Landfill (ZWL), Single Use Plastic (SuP) Free sites, and Net Water Positive Status for all O&M sites by the end of FY24
- ESG Rankings: MSCI (2023): BBB; S&P CSA (2023) scored 62/100 vs. a world electric utility average of 34; FTSE (2023): 4/5 (a world utility average of 2.7/5)



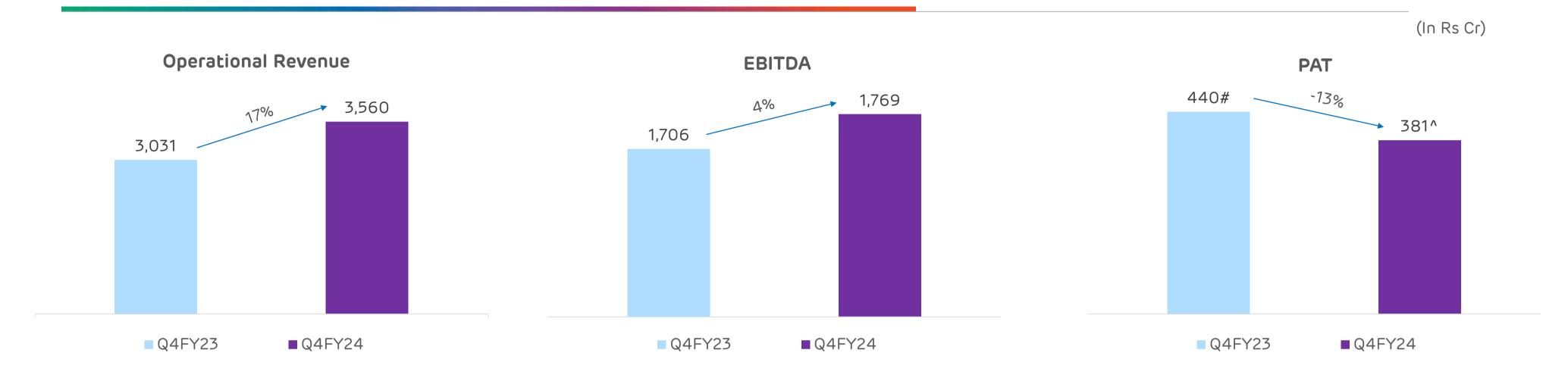


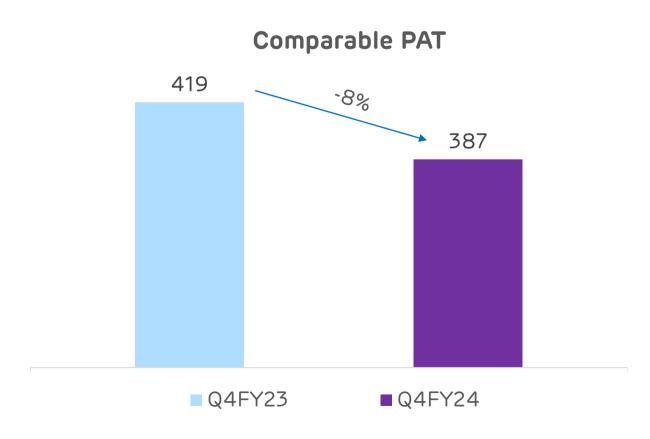
Revenue	Op EBITDA	Comparable PAT
Rs. 3,560 Cr	Rs. 1,619 Cr	Rs. 387 Cr
17% up YoY	3% up YoY	8% down YoY

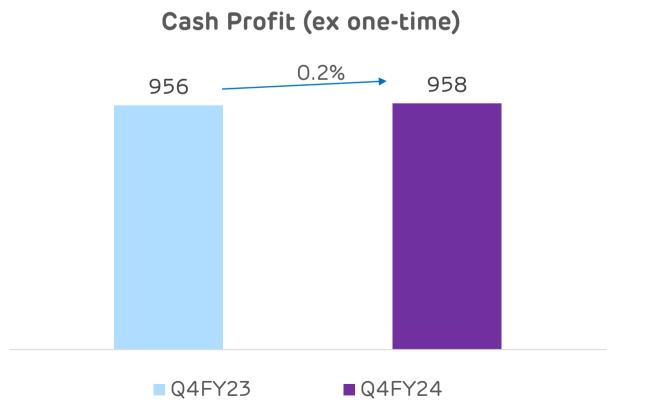
Q4 FY24 Financial Highlights (YoY)

AESL: Consolidated Financial Highlights Q4FY24 YoY





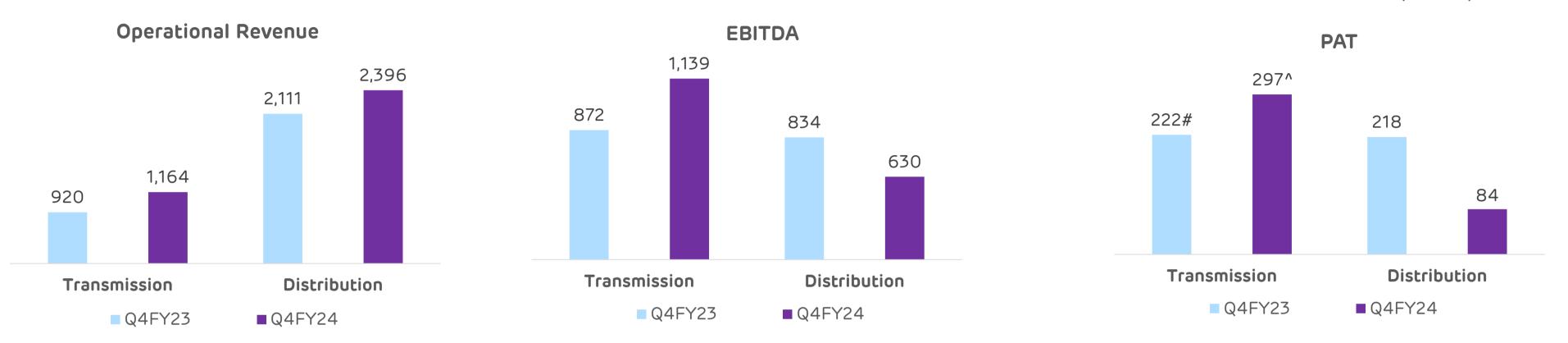


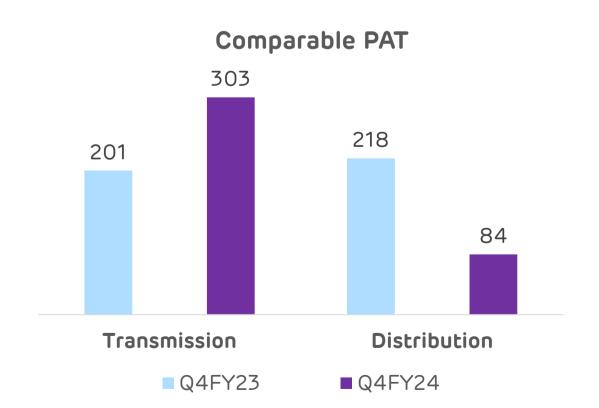


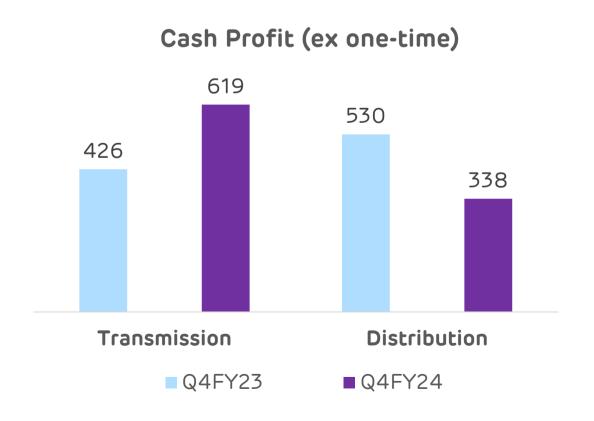
AESL: Segment-wise Financial Highlights Q4FY24 YoY











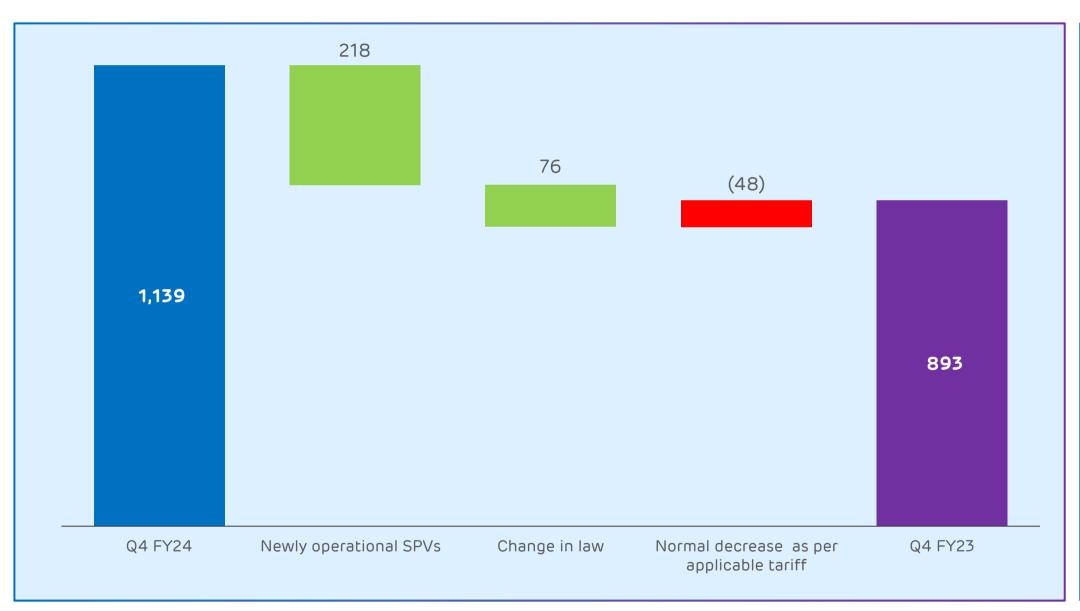
AESL: Transmission Utility - Revenue and Operating EBITDA Bridge Q4FY24 YoY

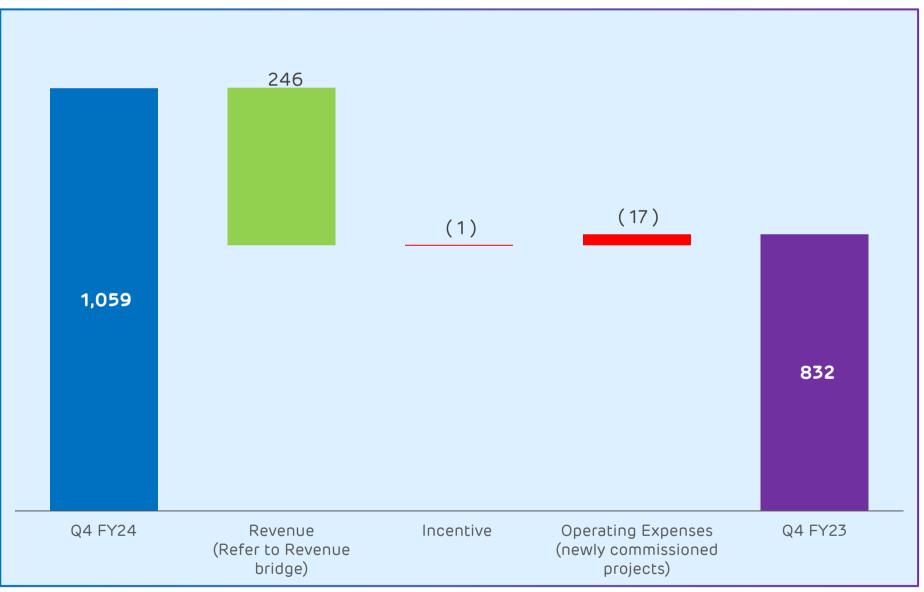


(In Rs Cr)

Revenue (excluding incentive) up 28% supported by revenue contribution from new line elements and regulatory income

Operating EBITDA up 27% driven by strong revenue



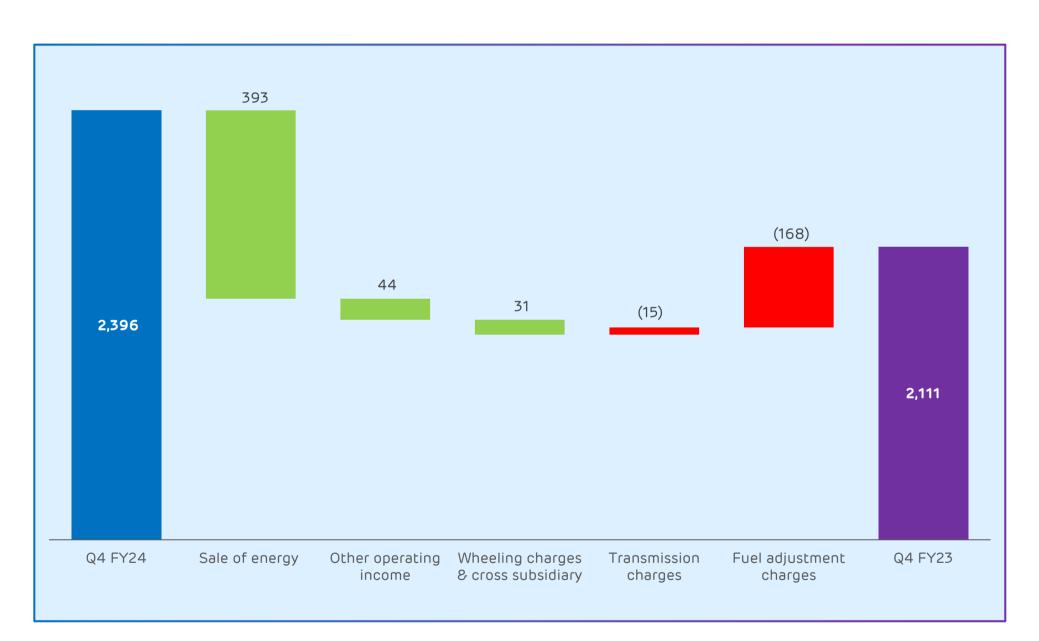


AESL: Distribution (AEML+MUL) - Revenue and Operating EBITDA Bridge Q4FY24 YoY

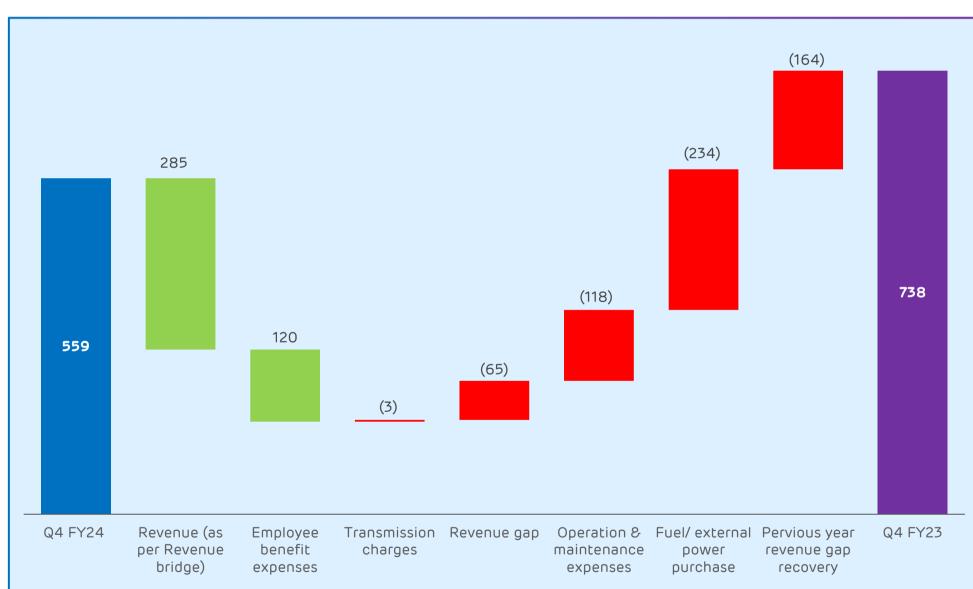


(In Rs Cr)

Revenue up 14% driven by higher energy demand



Operating EBITDA ended 24% lower







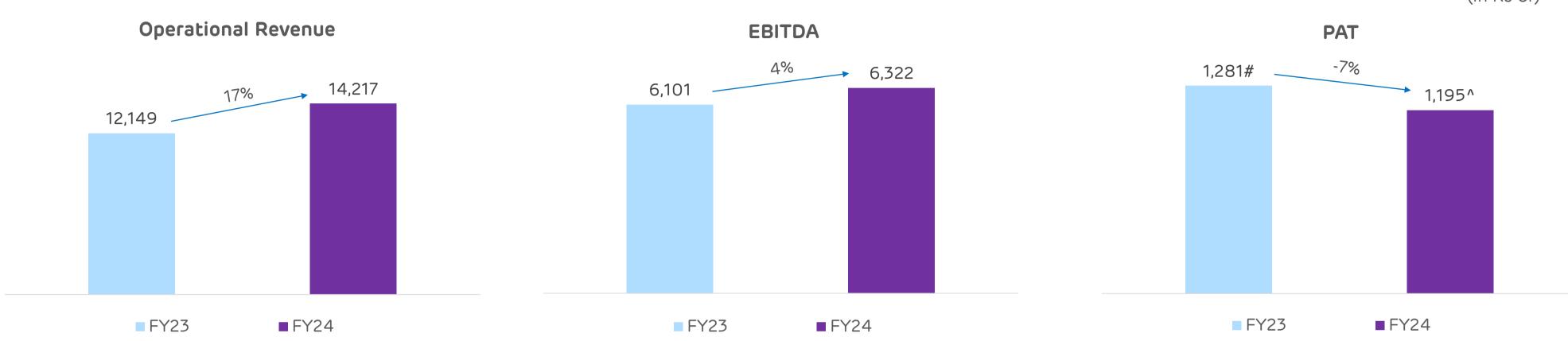
	Revenue	Op EBITDA	Comparable PAT
1	Rs. 14,217 Cr	Rs. 5,695 Cr	Rs. 1,197 Cr
	17% up YoY	7% up YoY	12% up YoY

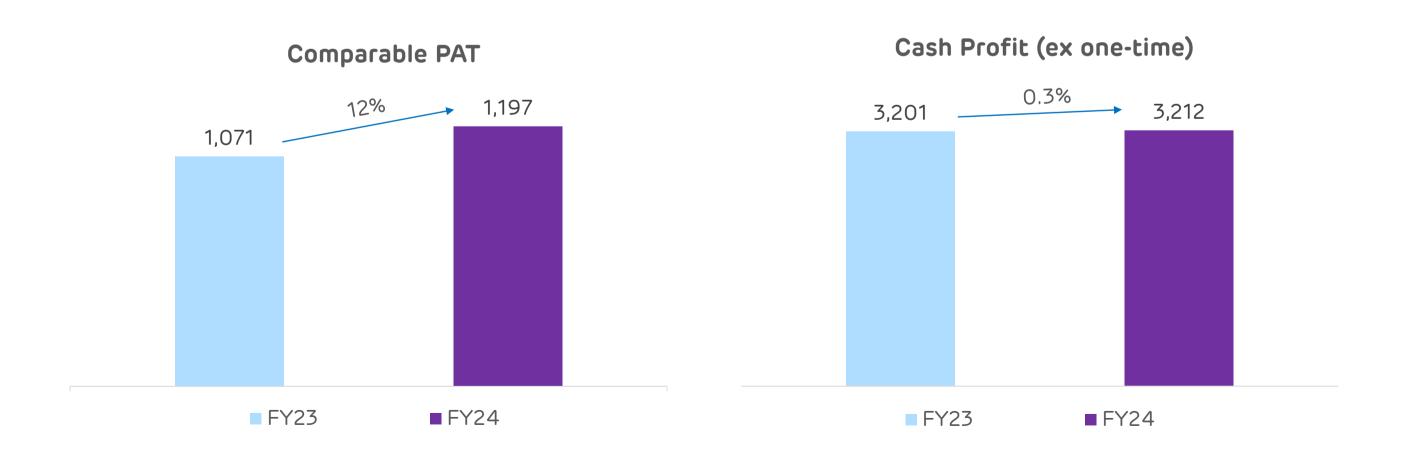
FY24 Financial Highlights (YoY)

AESL: Consolidated Financial Highlights FY24 YoY





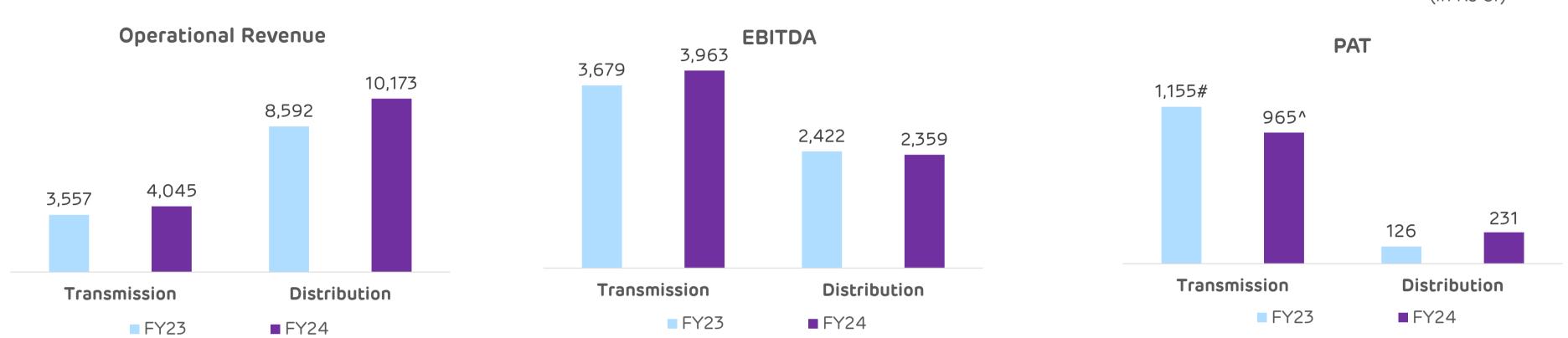


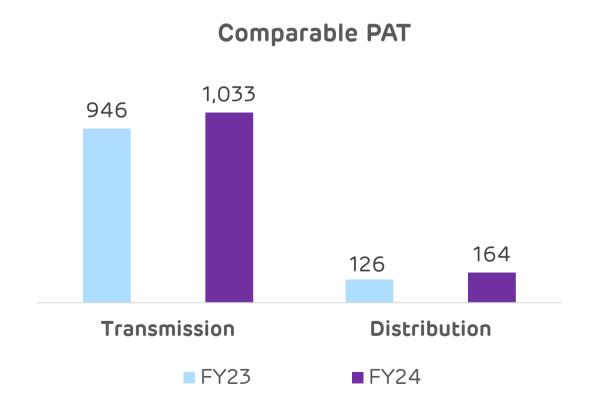


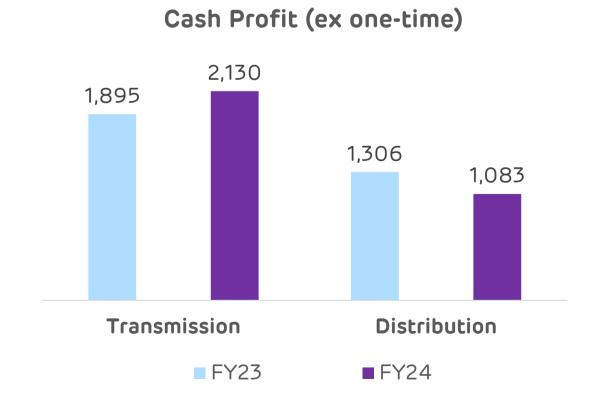
AESL: Segment-wise Financial Highlights FY24 YoY











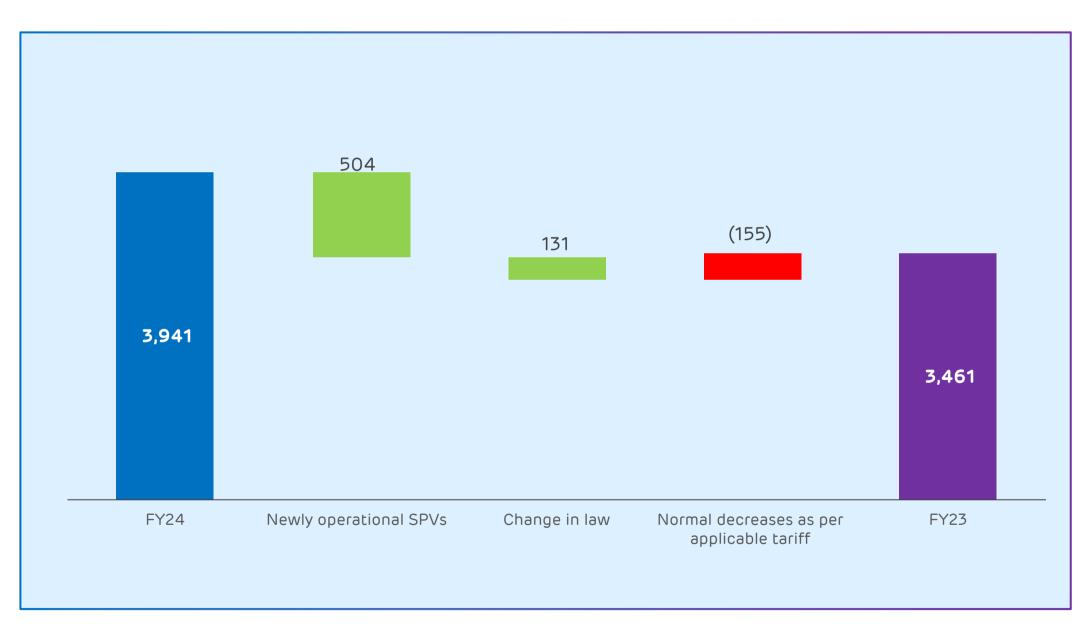
AESL: Transmission Utility - Revenue and Operating EBITDA Bridge FY24 YoY

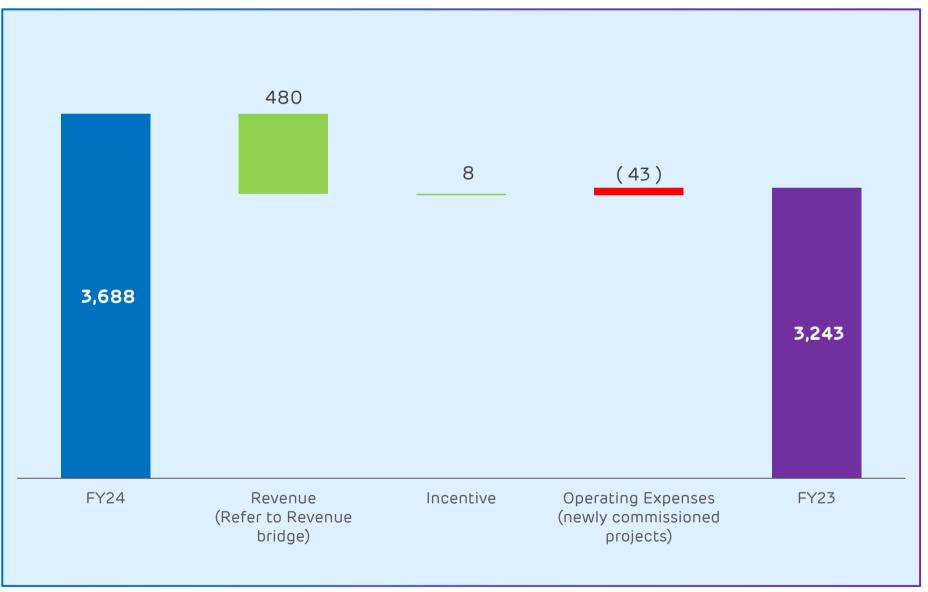


(In Rs Cr)

Revenue (excluding incentive) up 14% supported by revenue contribution from new line elements and regulatory income

Operating EBITDA up 14% driven by strong revenue



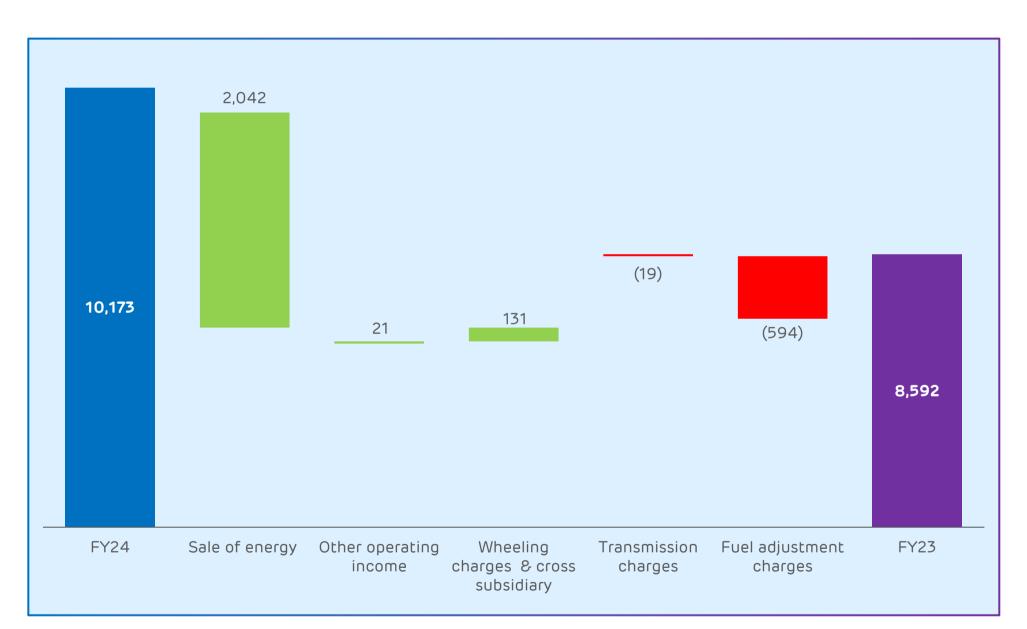


AESL: Distribution (AEML+MUL) - Revenue and Operating EBITDA Bridge FY24 YoY

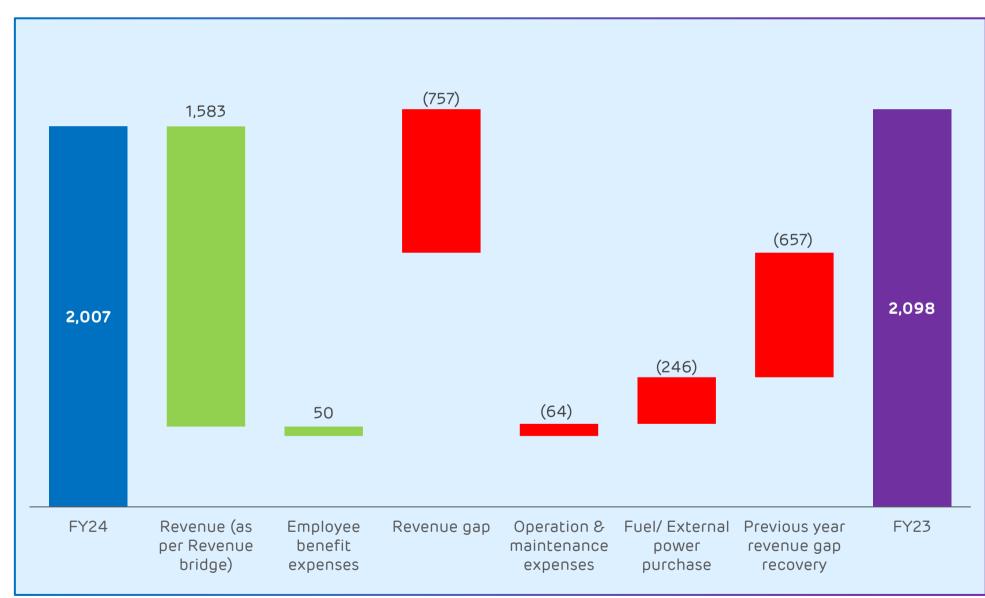


(In Rs Cr)

Revenue up 18% driven by higher energy demand



Operating EBITDA ended 4% lower



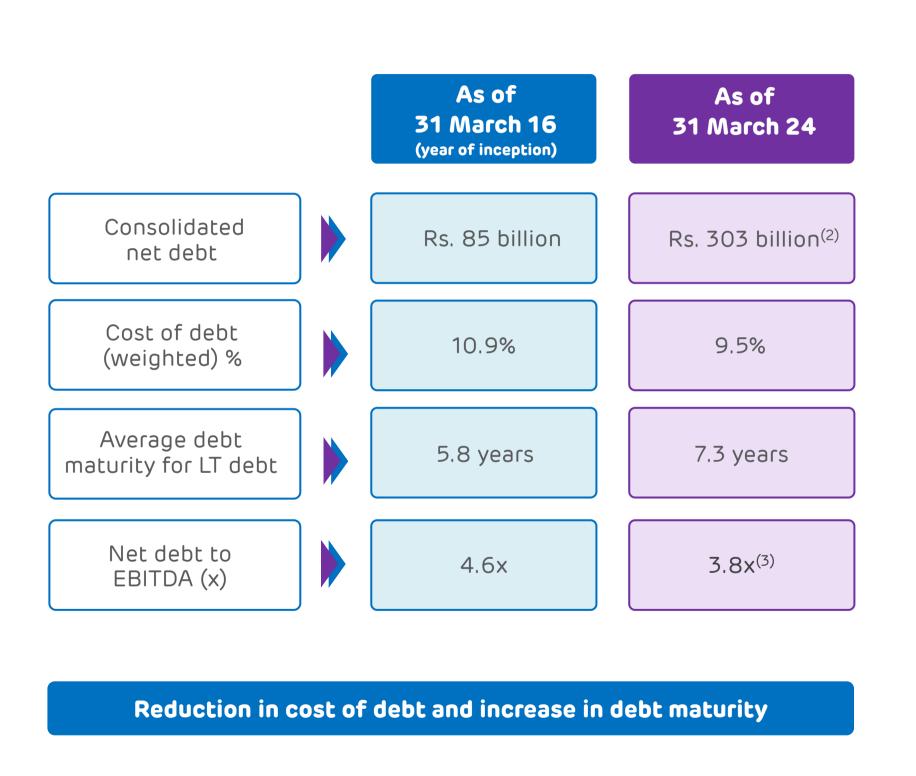


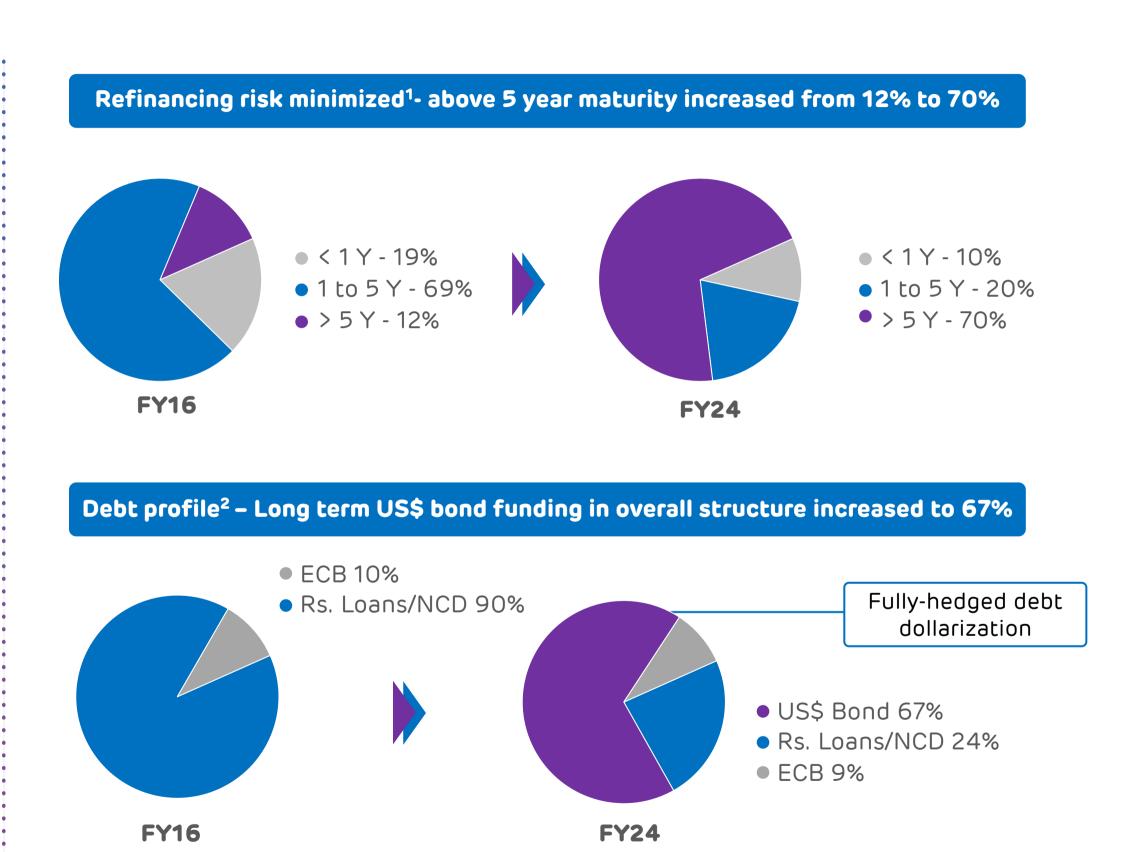


FY24 - Debt Profile

AESL's Capital Management Program elongates debt maturity and significantly improves credit quality









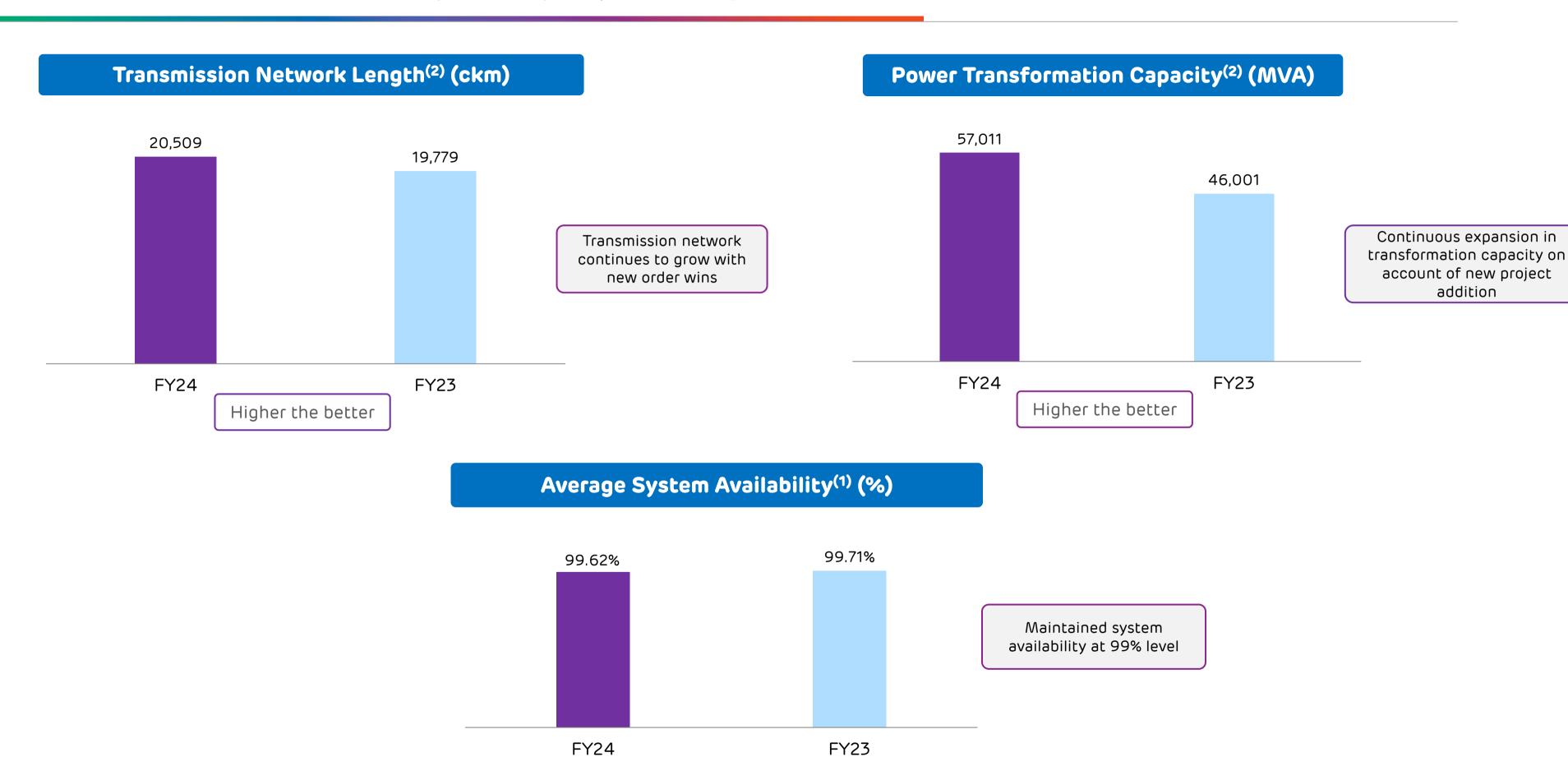


- Average Transmission System Availability
 99.6%
- Transmission Network at 20,509 ckm added 1,244
 ckm
- Supply Reliability (ASAI) in AEML is above 99.99%
- Distribution Loss in AEML further improved to **5.29%**

FY24 Operational Highlights (YoY)

AESL: Transmission Utility - Key Operating Metrics FY24 (YoY)

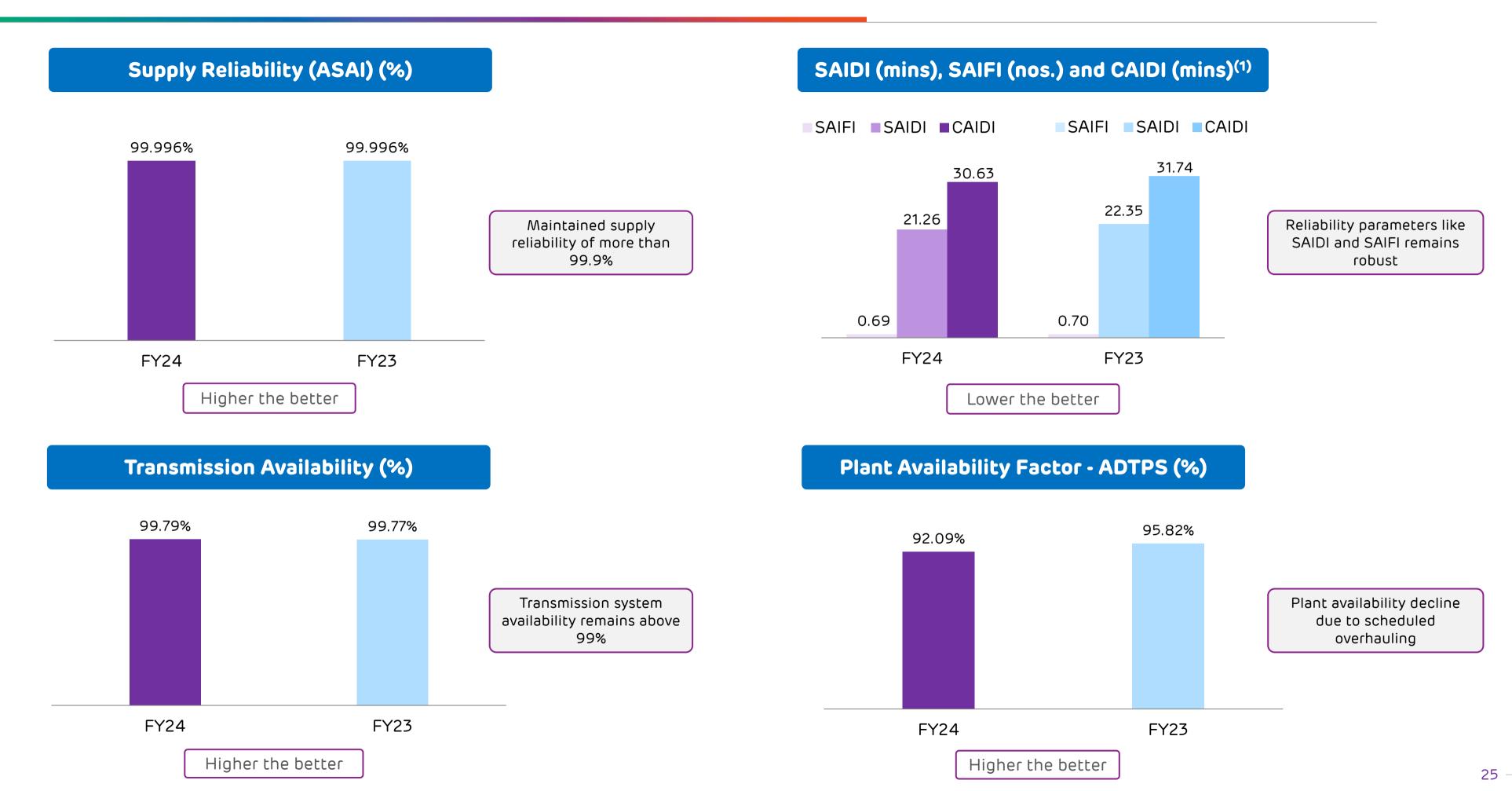




Higher the better

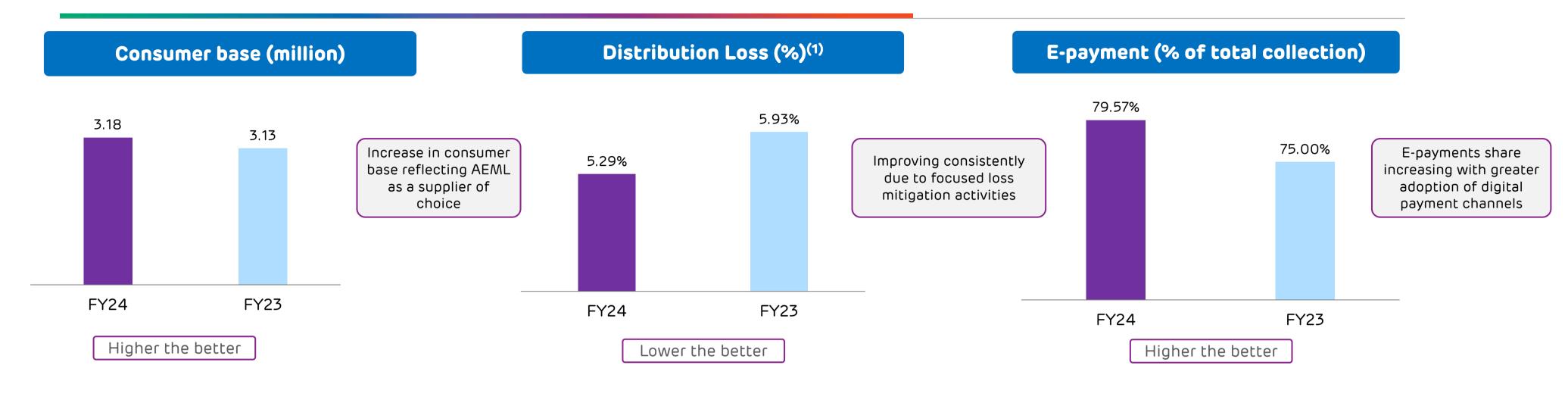
AESL: Distribution Utility (AEML) - Key Operating Metrics FY24 (YoY)

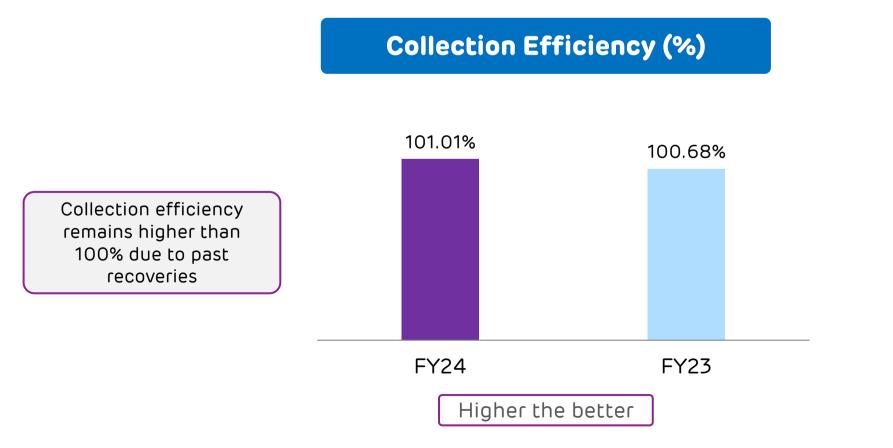


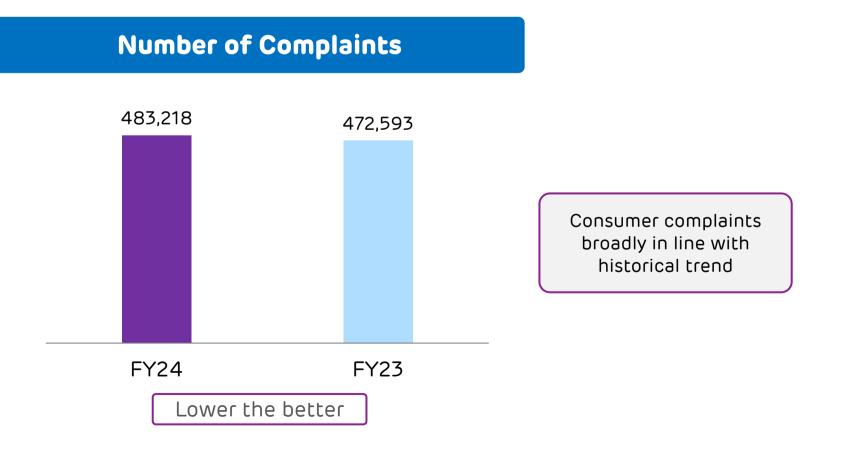


AESL: Distribution Utility (AEML) - Key Operating Metrics FY24 (YoY)











AESL is now certified

- Single Use Plastic (SUP) Free
- Net Water Positive
- Zero-Waste-to-Landfill

Won the prestigious

- AESL's Sustainalytics ESG score improved to 25.3, positioning the company amongst the top 20 global electric utilities
- CDP Climate Change 2023 score improved to B from D, surpassing Asia regional average of C
- Secured B ratings in the CDP water Security 2023 score

Continue to maintain

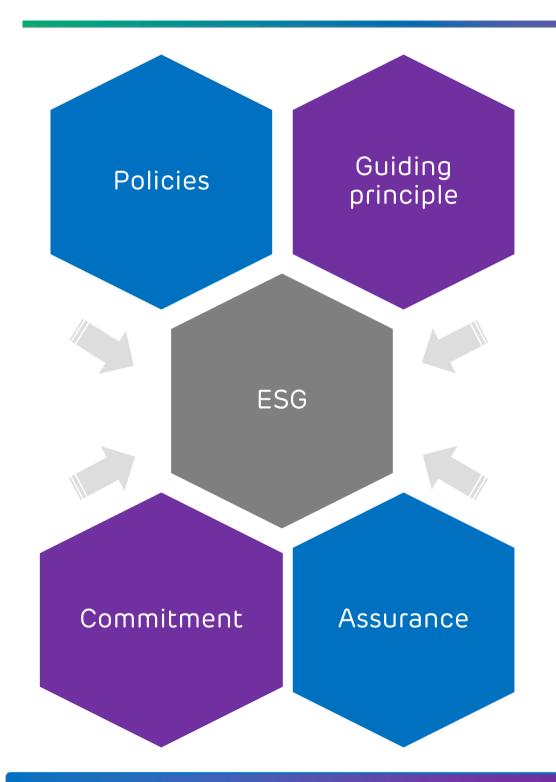
Best-in-class ESG ratings from global rating agencies:

- MSCI ESG Rating of 'BBB'
- DJSI-S&P Global Corporate Sustainability
 Assessment score of 62/100
- FTSE Score of 4.0/5 (world utilities avg. 2.7/5)

AESL-ESG Framework

AESL: ESG Framework





ESG Ranking

- MSCI (2023): BBB
- S&P CSA (2023) **scored 62/100** vs. world electric utility average of 34
- FTSE (2023): **4/5** (world utilities avg. 2.7/5)

Guiding Principles and

Disclosure Standards

United Nations Global Compact

SBTi

Integrated Reporting framework

GHG Protocol

CDP

TNFD

TCFD

UN Sustainable Development Goals

GRI Standards

Policy Structure

- Environment & Energy as part of IMS policy
- Biodiversity Policy

E

- Energy Management System
- Guidelines on Human Rights
- Corporate Social Responsibility Policy
- Occupational Health & Safety as part of IMS Policy
- Board Diversity
- Code of Conduct
- Related Party Transaction Policy

Focus Areas

UNSDG aligned:

- Affordable & Clean Energy
- Responsible consumption & production
- Sustainable Cities and Communities
- Climate Action
- Good Health & well being
- Decent Work And Economic Growth
- Quality Education
- Industry, Innovation & Infrastructure

Others:

• Consumer empowerment

Our Commitment:

- Increase renewable power procurement to 60% by FY27 (achieved 35% RE in Q4FY24) (SDG 7)
- Reduce GHG Emission Intensity⁽¹⁾ to 40% by FY25, 50% by FY27 and 60% by FY29 (SDG 13)
- Achieve Zero Waste to Landfill⁽²⁾ for all operational sites (achieved in FY23)
- Achieve Single Use Plastic Free⁽²⁾ (achieved in FY23)

AESL: Key Environmental Indicators and Milestones



Key Performance Indicators	Current Status	Baseline	Medium to Long-term Targe	
Energy Mix & Emission Intensity				
- RE share in power procurement	AEML has achieved 35% renewable in power mix as of March 2024	3% FY19	30% by 2023 (achieved 34.5%)	60% by FY27
- GHG Emission Intensity Reduction	The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	FY19 2,254 tCO2e/EBITA	40% by FY25 (achieved 38.5%)	70% by FY30
Waste Reduction and Biodiversity Management				
- Zero waste to landfill (ZWL)	 Secured ZWL status from Intertek & BVCI Covered all operational sites (substations and TLs) of AESL Achieved landfill diversion rate exceeding 99% 	No certification in FY19-20	To maintain ZWL certification for AESL	
- Single use plastic (SuP) free sites	 Attained SUP free status from CII-ITC CESD Covered 37 operational sites of AESL Strengthening alignment with UNSDG 12 	No certification in FY19-20	To maintain SUP certification for AESL	
- India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	 Signatory to IBBI and submitted first progress report in 2020 Afforestation of 441 hectares area in FY21-22 	FY20-21 289 hectares	No net loss to biodiversity and 100% alignment with IBBI and IBBI principles based public disclosures by FY23-24	
- Water Neutrality (Water conservation)	 Achieved "Net Water Positive" status for 30 substations and 07 TL clusters under UNSDG 6 Carried-out rainwater harvesting feasibility study and implemented water metering across all sites 	No water neutrality in FY 19-20	Enhance Net Water Positive status & certification across all assets	
Energy Efficiency and Management				
- Reduction in auxiliary consumption through solar power	3.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon	Solar capacity of 1.7 MWp in FY19-20	100% auxiliary consumption from renewable sources by 2030	

AESL: Social Philosophy and Focus Areas



United Nations Sustainable Development Goals 2030



6 GLEAN WATER AND SANITATION













5 GENDER EQUALITY









For Sustainable Development



Our social Initiatives are mapped to UNSDG 2030

Access to Education



4. Quality Education





Tiroda, Dahanu and Sami village

- Physical infrastructure and e-learning platform in rural areas
- Educational Kits (2830 students benefited) & School Uniforms to Anganwadi children (5780 students benefited)
- Education & awareness in areas of Cleanliness and Safety (1900 Schools Covered)

Community Health

3. Good Health & Well Being



Multiple locations

- Distribution of Dura Oxygen Cylinders to various hospitals in Dahanu Taluka for medical treatment of COVID patients
- Infrastructure development of two vaccination centers enhance Covid vaccination drive: >17 K vaccination done at the two centers

Women's Empowerment

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth





Dahanu and Mumbai

- Saksham: Skill development of women through social program through National Skill Training Institute (Women)
- Inducted first ever All Women Team of meter readers
- Sanginis: Identifying and nurture women as a change agent in rural hamlets; developed 123 Sanginis till date

Sustainable Livelihood

- 2. Zero Hunger
- 8. Decent Work & Economic Growth





Dahanu

 Provide support for livelihood for landless laborers In association with NABARD covering 11 villages of Dahanu and 1,000 land-owning families

Ecology

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land







Mumbai and Dahanu

- AEML has achieved 35% renewable in power mix in March 2024
- Plantation of mangroves (>20 Mn cumulative)
- >50% open area converted in green land

Water Secure Nation

6. Clean Water and Sanitation



Multiple locations

- Drinking water filtration plant at Agwan village of capacity 5m3/hr, where around 5,500 people benefited
- Rain-water harvesting and Borewell for increasing ground water table



AESL: Key Social Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Target (FY23-24)
Health & Safety	Work related injury	Rate of fatalities per million hours worked	Zero (FY 20-21)	Zero
		Rate of recordable work-related injuries per million man-hours worked	0.33 (FY 20-21)	Zero
	Safety awareness and training	Average hours of training provided per person on health and safety	15.6 (FY 20-21)	Further improve from baseline
Diversity and Inclusion	Measurement of Diversity and Inclusion Metrics and Enforcement of policies	 Women as a percentage of new hires and total workforce (%) Mapping & Disclosure of Regional & ethnic diversity Mapping & Disclosure of inclusiveness 	 New Hire: 5 % Total Workforce: 5% Regional & Ethnic diversity: NO mapping 	 New Hire: 10% Total Workforce: 6% Regional & Ethnic diversity: 100% mapping
Human Rights	Training on human rights	 Employees trained in human rights (%) Security Personal trained in human rights (%) Due diligence of business & value chain 	-	100%
Skills for the future	Skill development trainings	Training and development expenditure for employees (INR)	Rs 3.81 Cr (FY 20-21)	Rs 4.69 Cr
Responsible Procurement	Proportion of spending on local suppliers (%)	 Spend on local suppliers against the total procurement budget (%) Due diligence of supply chain 	99.4 % (FY 20-21)	Maintain FY21 Performance
	Supplier screening on ESG metrics	Suppliers screened on ESG criteria (%)	100% (Critical New Suppliers)	100% (Critical All Suppliers)

AESL: Governance Philosophy and Focus Areas



Policies

Committees

Assurance

- Environment Policy covered in BR Policy
- Water Policy
- Bio-diversity Policy
- Due –diligence for CoC, HR, ESG etc



- Corporate Responsibility Committee
- Risk Management Committee

- Corporate Social Responsibility Policy
- Occupational Health and Safety Policy
- Human Rights covered in BR policy



- Corporate Social Responsibility Committee
- Stakeholder Relationship Committee

- Related Party Transaction Policy
- Dividend Distribution and Shareholder Return
- Nomination and Remuneration
- Code for Fair Disclosure of UPSI



- Audit Committee (100% independent directors)
- Nomination and Remuneration Committee (100% independent directors)
- Risk Management committee
- Info tech and data security committee

Corporate Responsibility Committee

Established "CRC" to provide assurance for all ESG commitments comprising of 100% Independent directors

Enabling board backed assurance leading to lower risk to stakeholders

AESL: Key Governance Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Actions Taken and Goals
Board Gender Diversity	Board Gender Diversity	Balance the board composition in terms of men and women directors	16.6% - women directors in board as of FY21	 % of women directors in board improved to 28.5% (2 of 7 board members)
Board Independence	Great Board Independence and Improved Disclosures	 Improve board strength and independence Incorporate non-statutory committees Enhance disclosures in board & committee meetings 	 6 directors as of FY21 Only statutory committees as of FY21 	 Board now comprises of total 7 directors with 4 (58%) independent directors Enhanced disclosures through formation of new committees with min. 50% IDs (CRC, RMC, PCC, IT & Data Security) Committees chaired by Independent Directors (Audit, NRC, STC)
Code of Conduct	Corruption and Bribery Cases	 Number of Corruption cases and Bribery and Associated Risks Adoption of Anti Corruption and Bribery Policy % of Governance body members and employees trained on anti-corruption 	• Zero corruption cases	 Company Adopted Anti Corruption and Bribery Policy Zero Case on Corruption and Bribery Identification and Assessment of risks Yearly DD for CoC for board, employees, suppliers & ABAC policy
Anti-competitive Practices	Fines and Settlements	 Fines or settlements paid related to anti- competitive business practices (INR) 	Zero as of FY21	Zero in FY23 and beyondYearly ABAC due diligence
Customer orientation and satisfaction	Consumer Satisfaction	Affordable tariffsService reliabilitySustainable power	Distribution loss reductionCSAT surveysReliability metrics	 Competitive tariff through RE power Option to switch to Green power tariff Advanced metering implementation for 12 million consumers
Corporate Governance Standing	ESG Ratings	Improvement in ratings through improved disclosures and adoption of best practices	CSA: 59/100 (2022);FTSE: 3.3/5 (2022)	Target 2023-24: • CSA – 62/100 (Achieved 69/100 w/o MSA) • FTSE: 4/5 (Achieved in FY23)

Notes

A) List of non-statutory committees – CRC: Corporate Social Responsibility & Sustainability Committee; PRC: Public Consumer Committee; Information Technology & Data Security Committee; RMC: Risk Management Committee; B) List of statutory committees: SRC: Stakeholders' Relationship Committee NRC: Nomination and Remuneration Committee; STC: Securities and Transfer Committee; Audit Committee;

C) Sub-committees under Risk Management Committee: Mergers & Acquisitions Committee; Legal, Regulatory & Tax Committee; Reputation Risk Committee

AESL: Enhanced Safety Culture



Safety Initiatives During Q4FY24

- Safety training: 31,465 man-hours of safety training and awareness during Q4FY24
- Positive Safety Culture:
 - Mechanical Lifting Campaign (UPKARAN) was conducted at various project sites
 - o Observance of National Safety week and Road Safety month
 - Organized the 'Rescue System & Management' and 'URJA' campaign on 5E Model (Exposure, Enable, Educate, Equip and Ensure)
 - Group safety audit was conducted at AEML project sites
 - Conducted 'Train the Trainer' program covering safety areas such as safety interaction, material handling, electrical safety, warehouse safety and prestart up safety review
 - Executed quarterly safety performance assessments for O&M and project contractors at all project sites
- 'Sampark' An outreach program for AEML customers to understand their safety and commercial concerns
- 'Saksham' Mandatory Contractor Workmen Incubation & Induction Program was conducted at various sites to enhance training effectiveness. Trained 1,258 contract workers and employees across the project sites

Safety Performance in Q4FY24

	Transmission		Distribution (AEML)	
Safety Parameters	Q4FY24	Q4FY23	Q4FY24	Q4FY23
Near Miss Reporting (Awareness)	787	1,708	1,507	1,966
Suraksha Samwad (Safety Dialogue)	1,665	2,758	2,421	3,477
LTI	0	0	3	3
Fatalities	0	0	0	0
LTIFR (LTI Frequency Rate)	0	0	0.54	1.39
LTI (LTI Severity Rate)	0	0	9.38*	474.99
Safety training (in Man-Hours)	21,395	41,707	10,070	9,818











AESL: Recent Business Updates

AESL: Recent Business Updates



CDP Climate Change 2023 score improves to B, surpassing the Asia regional average of C driven by environmental transparency and prompt actions on climate change

ESG score from Sustainalytics improves to 25.3 from 32.8, placing the company amongst the top 30 global utilities

The share of renewable power supplied to the Mumbai circle stands at 35% at the end of March 31, 2024, and on track to achieve 60% by FY27

AEML ranked#1 utility (second year in a row) for 2023 in the 12th edition of Integrated Rating of Discoms (a joint study by Ministry of Power, McKinsey, Power Finance Corporation)

AEML, was rated 'A' in National Consumer Service Ratings by the Ministry of Power out of the 62 DISCOMs evaluated across India Achieved a solid 'B' rating in the CDP Supply Chain Engagement score above the global average of 'C'

Excellent Energy Efficient Unit Award in 24th National Award for Excellence in Energy Management 2023 from Confederation of Indian Industry (CII)

Secured a 'B' rating in the CDP Water Security 2023 score, underscoring AESL's commitment to effective environmental management International Rating Agencies Affirms Rating With Upgraded "Stable" Outlook For AESL and AEML issuances





Annexure-Rating and Operational and Under-construction Asset Portfolio

AESL and AEML Credit Ratings



International - ATSOL Obligor Group (Transmission business) (Reg S/ 144A)

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Stable
Moody's	Dollar Bond	Baa3/Stable

International - AESL USPP (Transmission business) (Reg D)

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Stable
Moody's	Dollar Bond	Baa3/Stable

International – AEML US\$ 1 bn (Reg S/144A) and US\$ 300 mn GMTN (Distribution business)

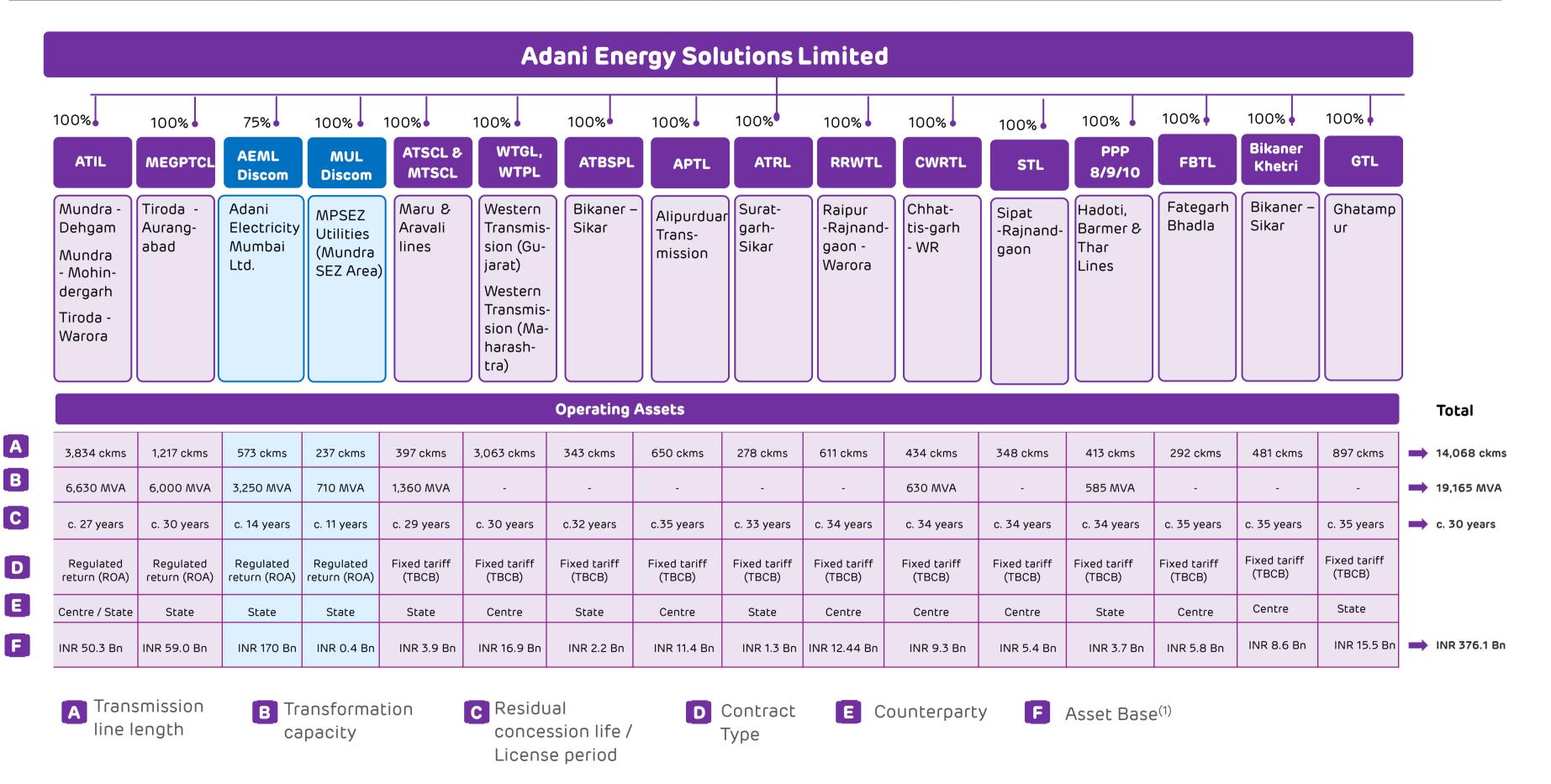
Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond (for both)	BBB-/Stable
S&P	Dollar Bond (US\$ 1 bn)	BBB-/Stable
Moody's	Dollar Bond (for both)	Baa3/Stable

SPV Ratings - Domestic

Company	Rating Agency	Rating	Outlook
AESL	India Ratings	AA+	Negative
AESL	ICRA	A1+	Stable
MEGPTCL	India Ratings	AA+	Negative
ATIL	India Ratings	AA+	Negative
WTGL	India Ratings	AAA	Stable
WTPL	India Ratings	AA+	Stable
MTSCL	India Ratings	AA-	Stable
ATSCL	CARE	Α	Stable
ATBSPL	India Ratings	AA	Stable
FBTL	CARE	AA	Stable
OBTL	CARE	Α	Stable
AEML	India Ratings / Crisil	AA+	Stable
JKTL	India Ratings	A-	Stable
WKTL	India Ratings	A-	Stable
Alipurduar	India Ratings / Crisil	AAA	Stable
ATSOL	India Ratings	AA+	Negative
MPTPL	India Ratings	A2+	-

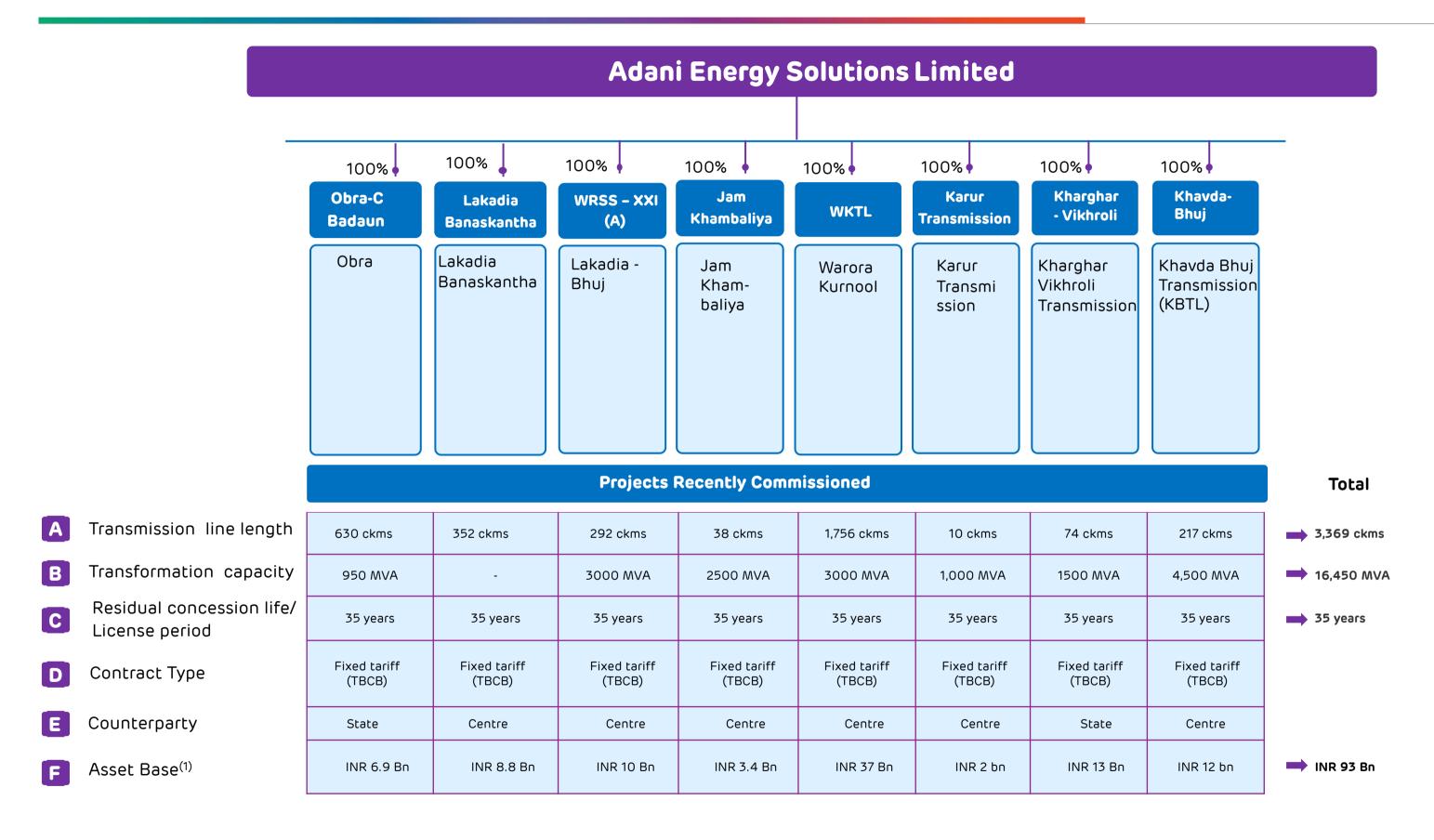
AESL's Operational Asset Portfolio as of March 2024 (1/2)





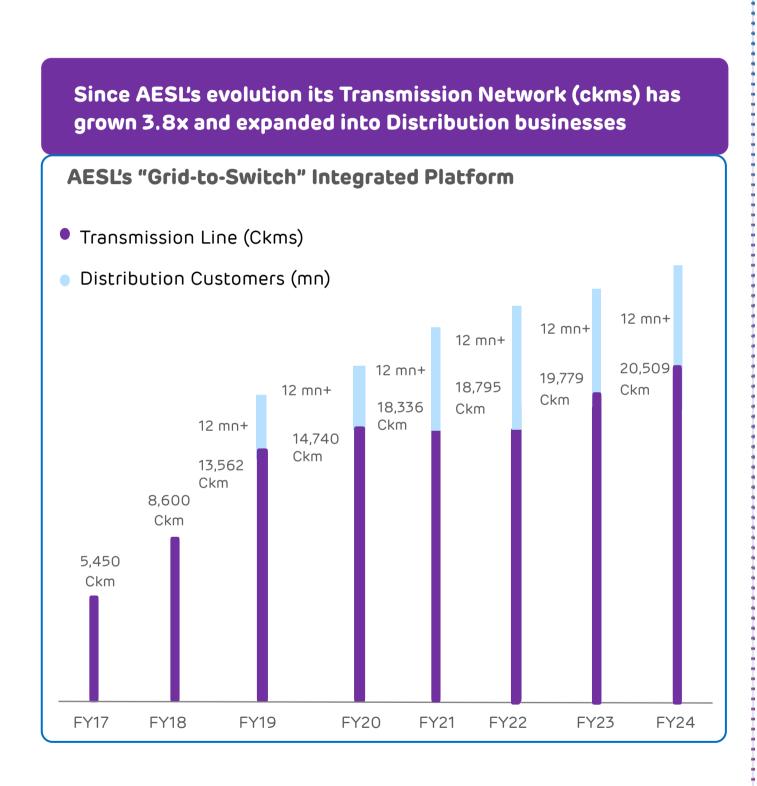
AESL's Operational Asset Portfolio as of March 2024 (2/2)

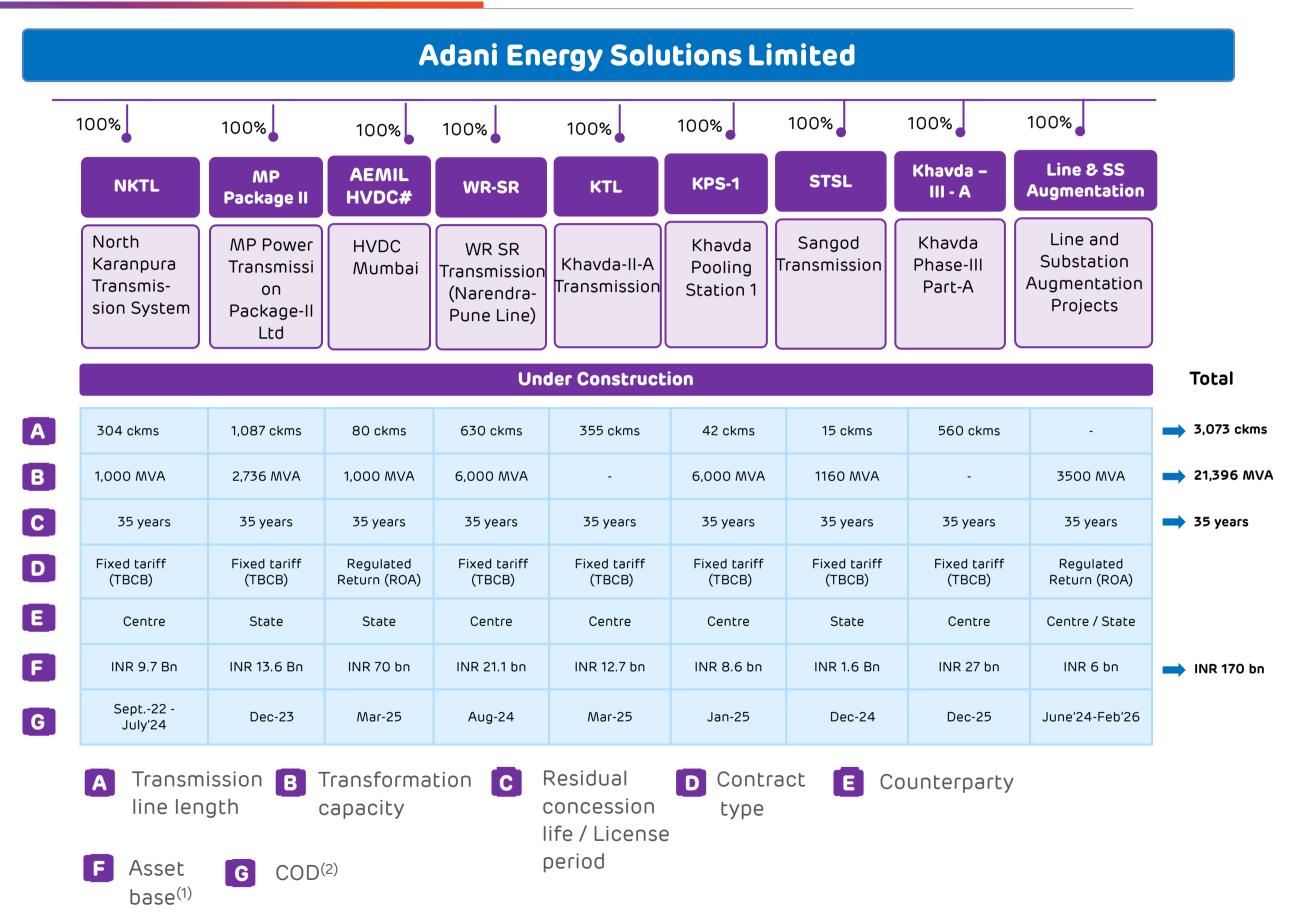




AESL's Transmission Under-construction Asset Portfolio as of March 2024

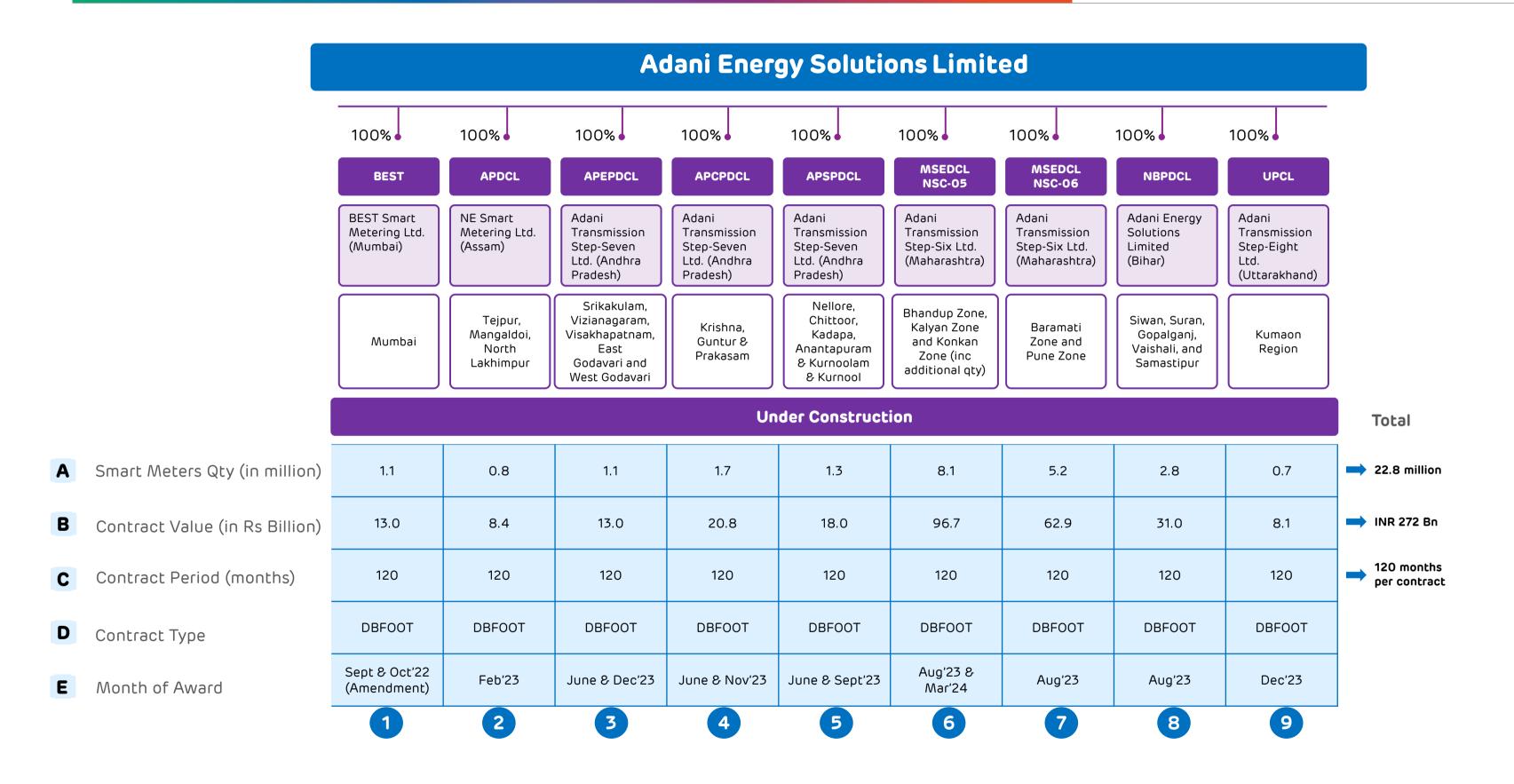






AESL's Smart Metering Under-construction Portfolio as of March 2024





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