2 November 2017

Corporate Relations Department.
BSE Limited
1st Floor, New Trading Ring
Rotunda Building, P J Tower
Dalal Street,
Mumbai 400 001

Corporate Listing Department.
National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No.C-1, G Block
Bandra-Kurla Complex, Bandra (East),
Mumbai 400 051

BSE Code: 500490
NSE Code: BAJAJHLDNG

Dear Sirs:

Sub: Submission of Half-yearly communication to the shareholders for H1/FY 2017-18.

Pursuant to Regulation 30(2) read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith a soft copy of the Half-yearly communication to the shareholders for H1/FY 2017-18.

Kindly take the same on record.

Thanking you,

Yours faithfully,
For Bajaj Holdings & Investment Limited,

Vallan Gupta
Company Secretary

Encl. A/a
Dear Shareholder,

I am happy to share with you the financial results of your Company for the half year ended 30 September 2017.

Bajaj Holdings & Investment Limited (BHIL) recorded its highest ever half yearly profit after tax in the current half year as a result of all-round performance of BHIL (standalone) and the underlying companies. BHIL’s consolidated profit after tax for H1/2017-18 stood at ₹ 1,470 crore v/s ₹ 1,264 crore in H1/2016-17 – an increase of 16%.

1. Consolidated results

As a holding company, BHIL holds strategic stakes of 31.54% in Bajaj Auto Limited (BAL), 39.29% in Bajaj Finserv Limited (BFS) and 24% in Maharashtra Scooters Limited (MSL), the results of which it consolidates.

Bajaj Auto consolidates its ~ 48% stake in KTM AG, Austria.

Bajaj Finserv consolidates its 55.13% holding in its lending arm Bajaj Finance Limited (BFL) and its 74% holding in two insurance subsidiaries - Bajaj Allianz General Insurance Company Limited (BAGIC) and Bajaj Allianz Life Insurance Company Limited (BALIC).

Summary of consolidated financials of BHIL is as under:

<table>
<thead>
<tr>
<th>Particulars</th>
<th>H1 2017-18</th>
<th>H1 2016-17</th>
<th>Full Year 2016-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total revenue</td>
<td>423</td>
<td>392</td>
<td>850</td>
</tr>
<tr>
<td>Share of profit after tax of associates</td>
<td>1,143</td>
<td>1,023</td>
<td>1,978</td>
</tr>
<tr>
<td>Profit after tax</td>
<td>1,470</td>
<td>1,264</td>
<td>2,473</td>
</tr>
</tbody>
</table>
A synopsis on the performance of the individual companies is given below:

A. Bajaj Auto Limited (BAL)

- Despite certain set-backs to the Company’s performance in Q1/2017-18 due to external factors such as the industry transition to BSIV compliant vehicles and implementation of GST, which came into effect from 1 July 2017, BAL has made good progress in Q2/2017-18 and has come out with satisfactory results for H1/2017-18.

- During H1/2017-18, BAL recorded
  ✓ Turnover – ₹ 13,174 crore
  ✓ Operating EBITDA – ₹ 2,389 crore
  ✓ Profit after tax – ₹ 2,036 crore

  These results of Bajaj Auto have been prepared under Ind AS.

- BHIL considers BAL’s results under old Indian GAAP (not Ind AS) for the purpose of consolidation. BAL’s profit after tax (consolidated) as per old Indian GAAP stood at ₹ 1,994 crore in H1/2017-18 v/s ₹ 1,858 crore in H1/2016-17.

B. Bajaj Finserv Limited (BFS)

- Bajaj Finserv yet again reported a strong performance in H1/2017-18, aided by best ever half yearly results of Bajaj Finance and BAGIC and strong revenue growth of BALIC.

- During H1/2017-18, on a consolidated basis, BFS recorded
  ✓ Total revenue – ₹ 14,105 crore ↑ 27%
  ✓ Profit after tax – ₹ 1,307 crore ↑ 17%

- Bajaj Finance continued its stellar growth. Total revenue increased by 35% to ₹ 6,229 crore and profit after tax increased by 39% to ₹ 1,159 crore during H1/2017-18.

- BAGIC’s gross written premium increased by 30% to ₹ 4,830 crore and profit after tax increased by 29% to ₹ 473 crore during H1/2017-18.

- BALIC’s gross written premium increased by 29% to ₹ 3,169 crore and profit after tax was ₹ 382 crore in H1/2017-18.

2. Standalone results

BHIL is essentially an investment company. Its focus is on earning income through dividends, interest and profits on investments held. It is largely dependent on the equity and debt markets for its income.

BHIL’s dividend income for H1/2017-18 stood at ₹ 562 crore v/s ₹ 83 crore in H1/2016-17. BHIL received lower dividends in Q2 of 2016-17 as many companies that normally declare annual dividends in Q2 declared interim dividends in Q4/2015-16.
Details of standalone financials are given below:

<table>
<thead>
<tr>
<th>Particulars</th>
<th>H1 2017-18</th>
<th>H1 2016-17</th>
<th>Full Year 2016-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dividend</td>
<td>562</td>
<td>83</td>
<td>97</td>
</tr>
<tr>
<td>Profit on sale of investments (net)</td>
<td>220</td>
<td>214</td>
<td>531</td>
</tr>
<tr>
<td>Interest on investments and other income</td>
<td>154</td>
<td>136</td>
<td>260</td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td><strong>936</strong></td>
<td><strong>433</strong></td>
<td><strong>888</strong></td>
</tr>
<tr>
<td>Total expenses</td>
<td>31</td>
<td>104</td>
<td>216</td>
</tr>
<tr>
<td>Profit before tax</td>
<td>905</td>
<td>329</td>
<td>672</td>
</tr>
<tr>
<td><strong>Profit after tax</strong></td>
<td><strong>843</strong></td>
<td><strong>284</strong></td>
<td><strong>538</strong></td>
</tr>
</tbody>
</table>

3. Investments

The cost and market value of the investment portfolio is as under:

<table>
<thead>
<tr>
<th>Particulars</th>
<th>30 Sep 2017</th>
<th>31 Mar 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Cost</td>
<td>Market value</td>
</tr>
<tr>
<td>Strategic equity investments in group companies</td>
<td>1,232</td>
<td>62,039</td>
</tr>
<tr>
<td>Equity shares – others</td>
<td>1,452</td>
<td>2,494</td>
</tr>
<tr>
<td>Fixed income securities</td>
<td>4,589</td>
<td>4,623</td>
</tr>
<tr>
<td>Investment property</td>
<td>194</td>
<td>194</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>7,467</strong></td>
<td><strong>69,350</strong></td>
</tr>
</tbody>
</table>

On this happy note, I wish you and your family a very happy and prosperous New Year.

Rahul Bajaj
Chairman
17 October 2017

Bajaj Holdings & Investment Limited
CIN: L65999PN1945PLC004656
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Website: www.bhil.in