

8th February, 2023

Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-1,
Block G, Bandra – Kurla Complex,
Bandra (East), Mumbai – 400 051

Script Code: 522281

Symbol: RAMRAT

Sub.: Disclosure under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)

Dear Sir/Madam,

In Compliance with Regulation 30 of Listing Regulations, we enclose herewith the Investor Presentation on the Business operations and Financial performance of Ram Ratna Wires Limited (the Company) for the quarter and nine months ended 31st December, 2022.

In compliance with Regulation 46 of Listing Regulations, the presentation is being hosted on the website of the Company at www.rrshramik.com.

You are requested to take note of the above.

Thanking you,

Yours faithfully,

For Ram Ratna Wires Limited

Saurabh Gupta
Company Secretary & Compliance Officer
ACS No.: 53006

Encl: as above



Ram Ratna Wires Limited

Q3 FY23 Earnings Presentation
Feb' 23

Disclaimer

Some of the statements made in this presentation are forward-looking statements and are based on the current beliefs, assumptions, expectations, estimates, objectives and projections of the directors and management of Ram Ratna Wires Limited about its business, the industry and markets in which it operates.

These forward-looking statements include, without limitation, statements relating to revenues and earnings. The words “believe”, “anticipate”, “expect”, “estimate”, “intend”, “project” and similar expressions are also intended to identify forward looking statements.

These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond the control of the Company and are difficult to predict.

Consequently, actual results could differ materially from those expressed or forecast in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, changes in the regulatory environment and other business and operational risks. Ram Ratna Wires Limited does not undertake to update these forward-looking statements to reflect events or circumstances that may arise after publication.

Q3 FY 23 Financial Performance

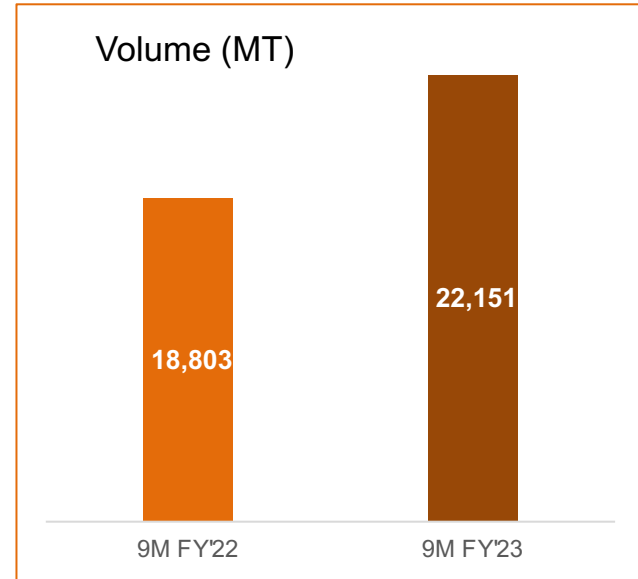
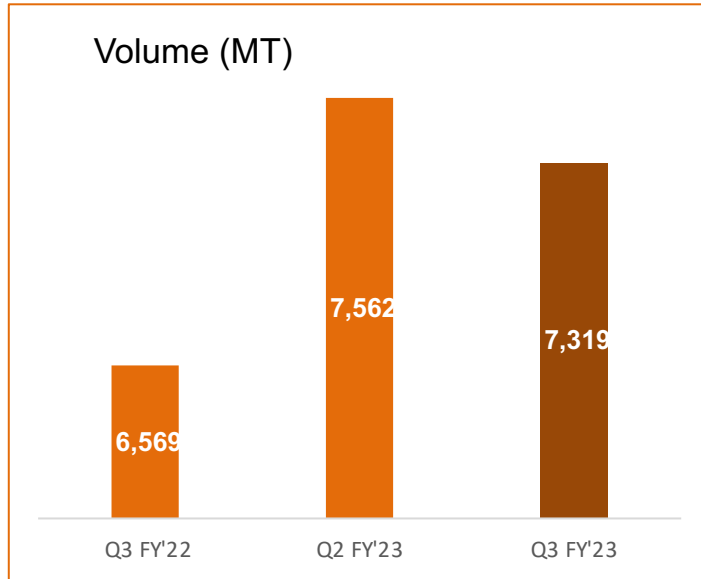




Quarterly volume grew by 11.4% YoY basis

Quarterly

(Quantity in MT)

Nine months



YoY  11.4%
QoQ  (-)3.2%

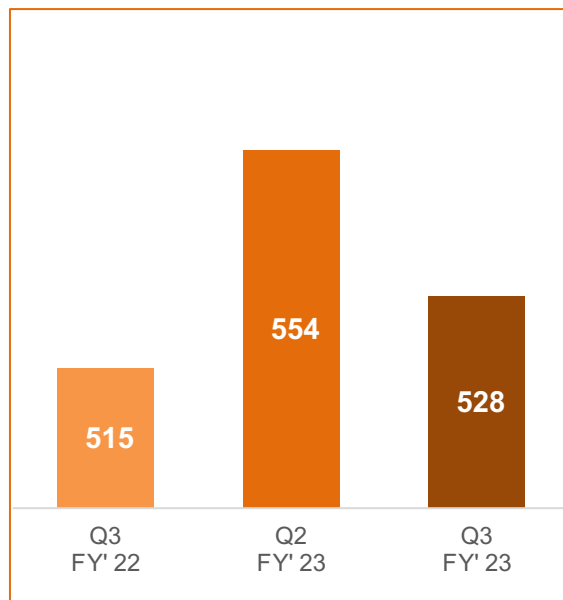
YoY  17.8%

- Business performance growing strongly year on year
- Volume is lower on sequential basis.

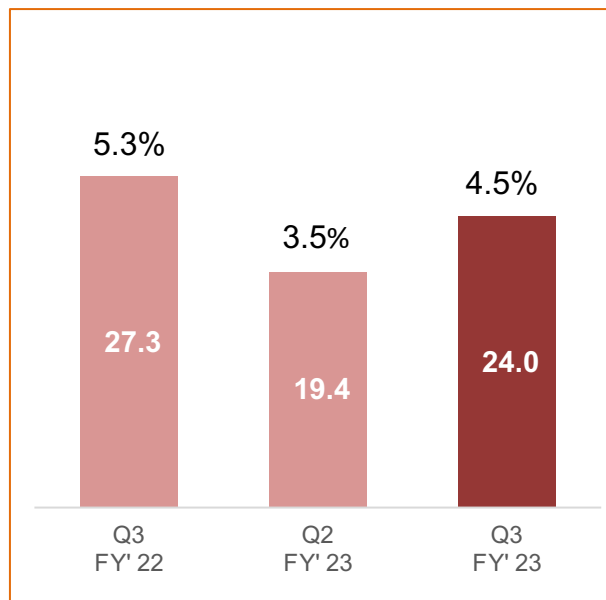
Strong improvement in profitability margins on sequential basis

INR in Crores

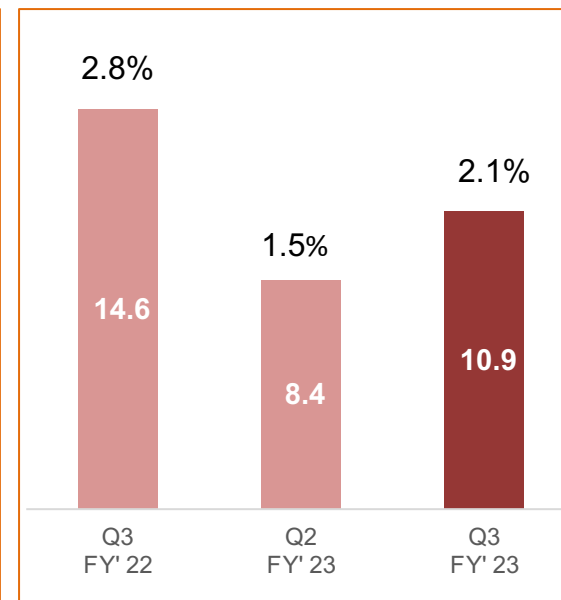
Revenue



EBITDA & EBITDA margin



PAT & PAT margin



- Copper prices increasing sequentially yet substantially lower on YoY basis.
- Strong business performance in terms of revenue on YoY basis despite lower copper prices.
- EBITDA & PAT margins up by 28.6% and 40.0% respectively on QoQ basis though lower on yearly comparison.

Standalone financials

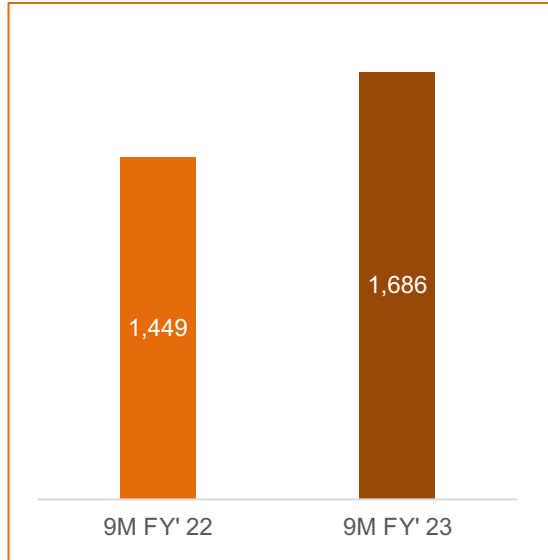
Average copper LME price in USD for the quarters
Q3 FY'22 – 9,698
Q2 FY'23 – 7,742
Q3 FY'23 – 8,006

Consistent nine month growth despite lower copper prices

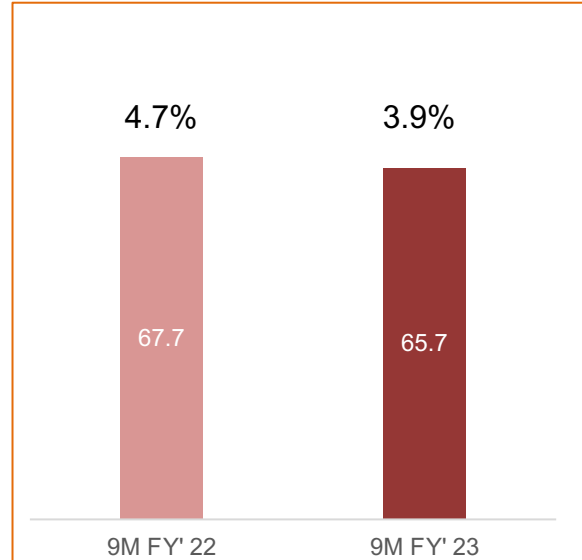


INR in Crores

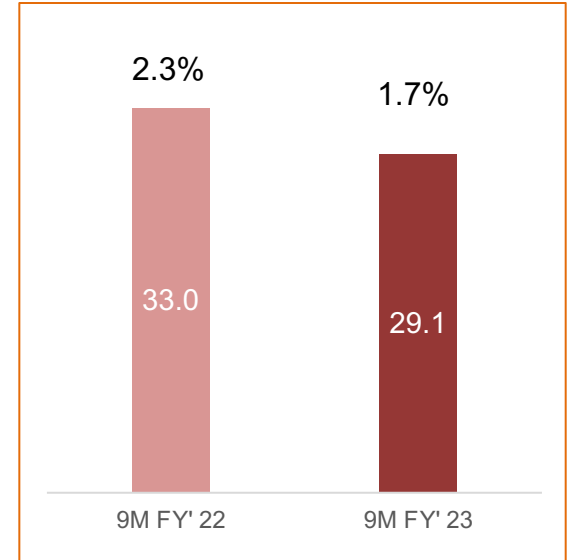
Revenue



EBITDA & EBITDA margin



PAT & PAT margin



- Revenue growth depicting strong growth in business performance despite lower copper prices.
- Able to sustain profitability in absolute value terms.

Standalone financials

Average LME
9M FY'22- 9,593
9M FY'23- 8,425

RAM RATNA WIRES LIMITED

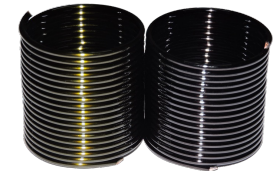
2nd largest
manufacturer of Winding
Wire In South Asia

India's only
manufacturer
offering widest range of
Enamelled Wires

Strong and
experienced
leadership team

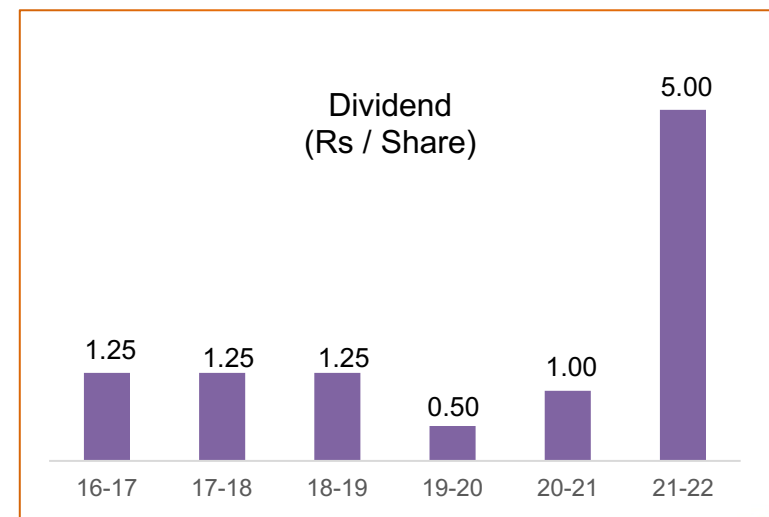
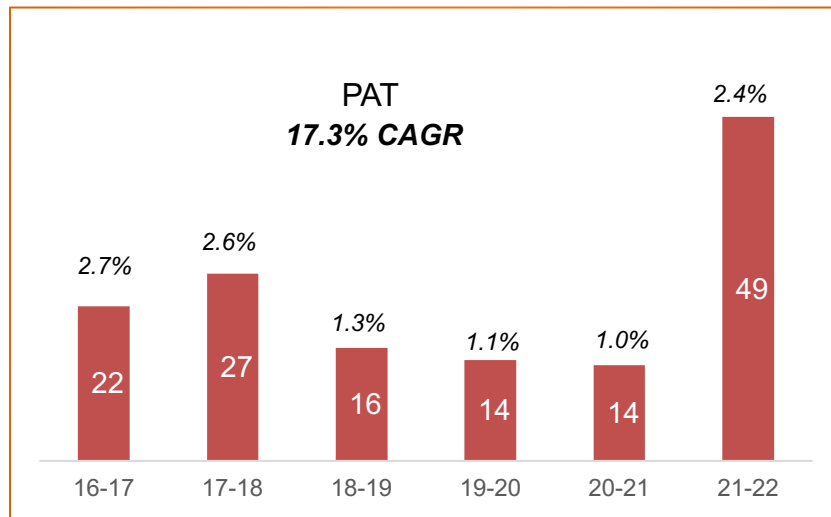
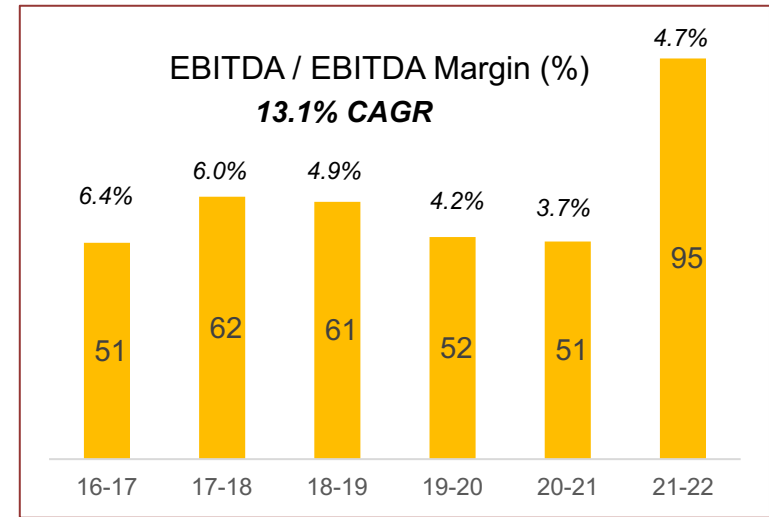
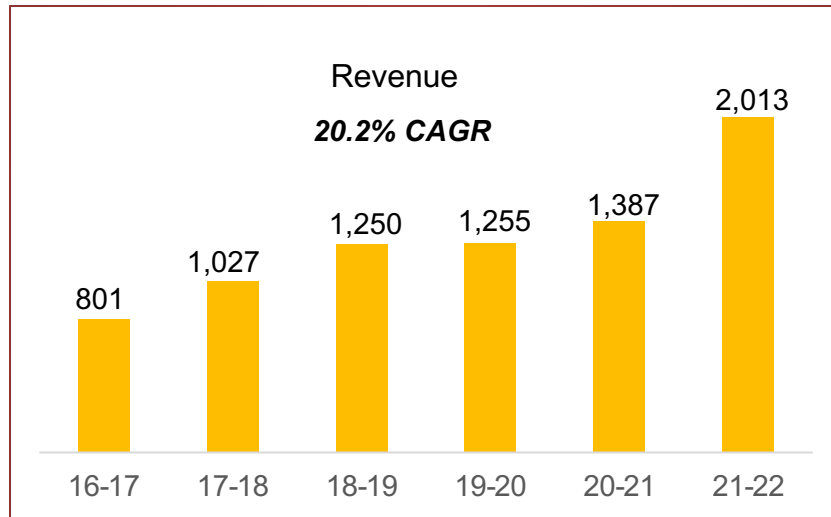
Committed towards
society

Translated into strong financial growth

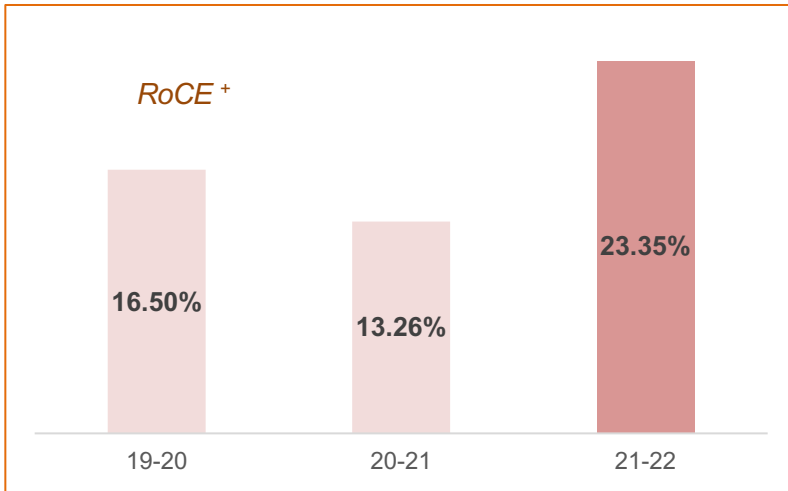


Strong historical performance

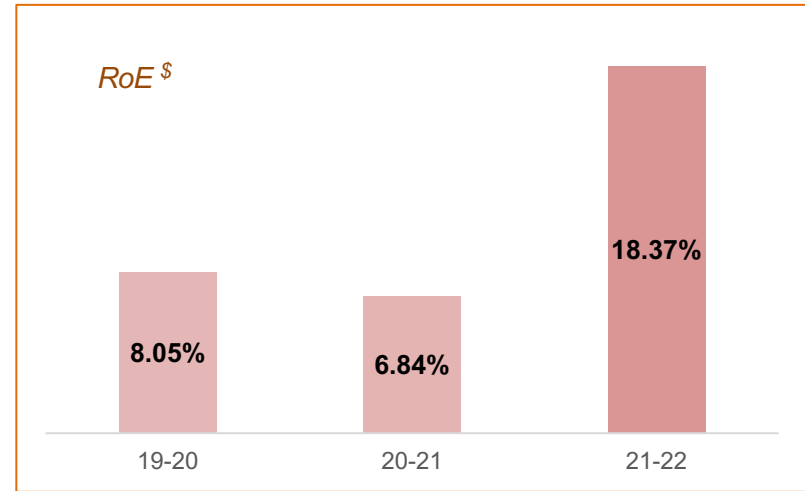
INR in Crores



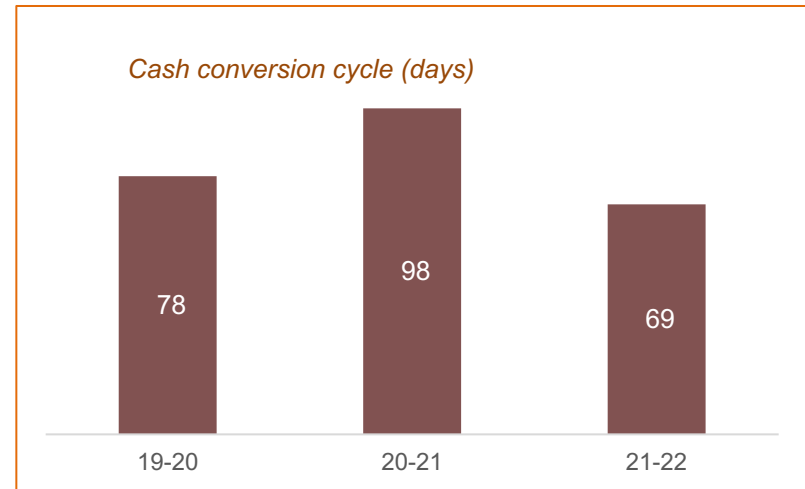
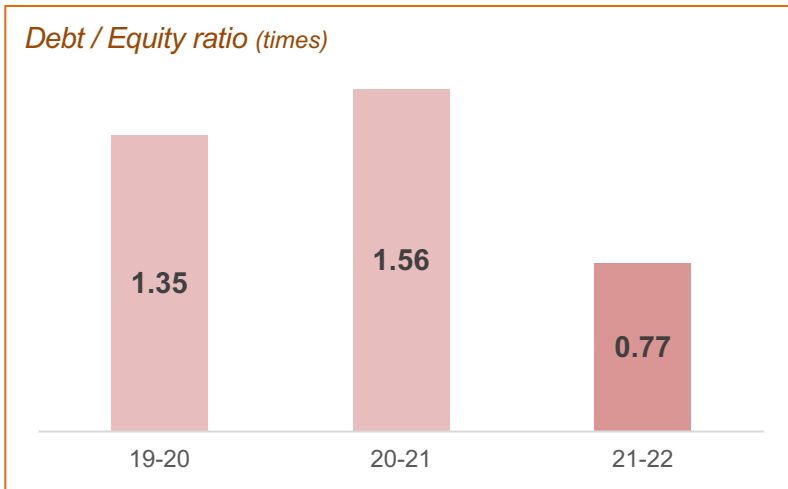
Building strong financial matrix



⁺ PBIT / Closing Capital employed



^{\$} PAT / Shareholders' fund



Strong leadership of our promoters & board members



Shri Rameshwarlal Kabra
Chairman Emeritus

Padma Shri Awardee
(Trade & Industry - 2018)



Shri Tribhuvanprasad Kabra
Chairman



Shri Mahendrakumar Kabra
Managing Director



Shri Hemant Kabra
Executive Director & CFO



Shri R. Kannan
Independent Director



Shri Sandeep Jhanwar
Independent Director



Shri Ramesh Chandak
Independent Director



Smt. Payal Agarwal
Independent Woman Director



Shri Satish Kumar Agarwal
Sr. VP – Commercial

Since inception

CA by qualification and expert in financial strategies and tax plannings, he is instrumental in Group's corporate affairs; played a vital role in setting-up all the manufacturing facilities, lead public issue in 1995 & first ISO certification in 1997



Shri Nimesh Kapoor
VP – Sales & Mktg

Since 2015

Commerce graduate and Diploma holder in Electronics & Hardware Technology, he has vast experience in Copper Wire & Automotive sector



Shri Amrut Kajrekar
DGM Tech Cell

Since 1998

Science graduate and Diploma holder in Electrical Insulation Technology, he is specialized in QMS, Automation & Research & Development



Shri Saurabh Gupta
Company Secretary & Compliance officer

Since 2015

CA & CS by qualification ensuring strict Corporate & Secretarial Compliances



Shri Rajeev Maheshwari
DGM - Commercial

Since 2011

CA by qualification with the overall F&A responsibility; instrumental in ERP implementation, Automation & SOPs



Shri Uttam Somani
Manager – Sales & Commercial

Since 2005

Commerce graduate by qualification, he is expert in procurement & marketing strategies

Our commitment towards society

Our philanthropic activities arm



Imparting Cultural & Moral education

through various platforms



HEM - Virtues
A Learning Revolution
eValue Education - Web Portal

23
Values

69
Weeks

3
Weeks
Each Value

2.95
Lacs
Students

6193
Teachers

5379
Schools

HEM 
Disha

Giving Wings to Your Dreams

32
Subjects

8
Life Values

HEM formation



HEM - मंथन
OPEN MINDS OPEN DOORS

HEM - Shikhar

HEM
अभ्यर्क

HEM harmonize


HEM उदयोष
Giving Voice to Human Values

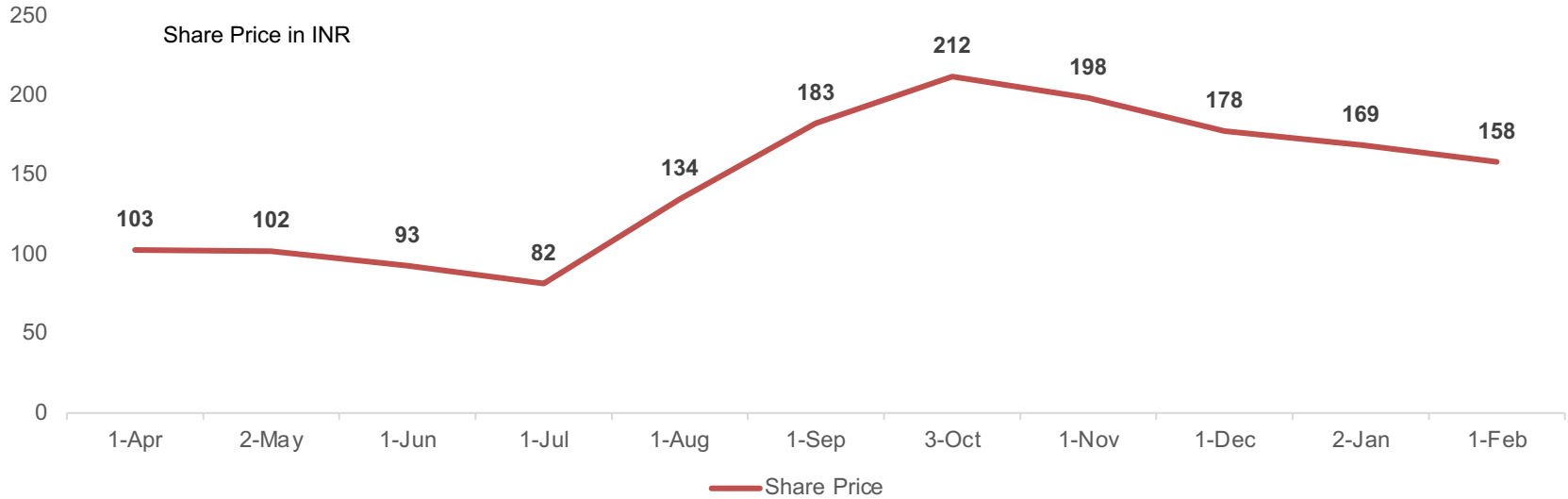
Pandemic
Our approach
& Initiatives

Zero
Pay Cuts

Zero
Layoffs

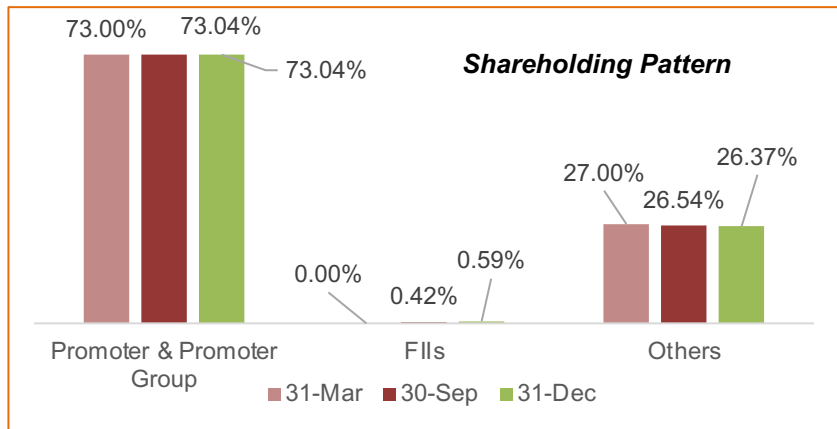
Education & Job
support to family members of
deceased employee

Translating into shareholders' value appreciation

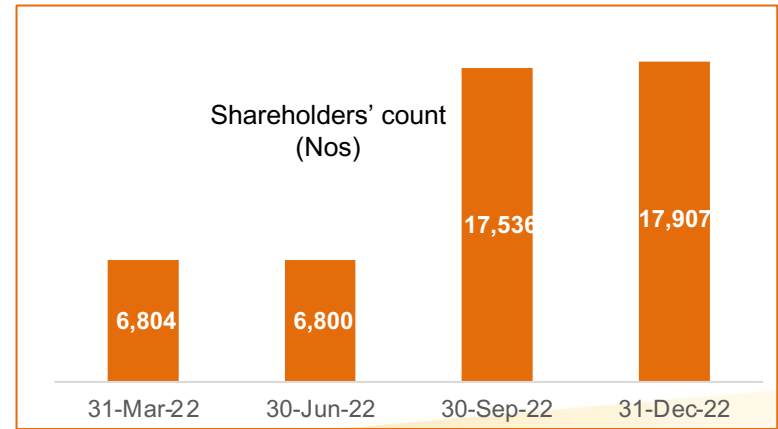


Share price post split pursuant to 1:1 bonus shares on Sep 28, adjusted for comparison

Gaining traction among foreign portfolio investors too



Increased Shareholders' base further enhance liquidity



Our group companies



Leading manufacturer of
Wires & Cables | Consumer
Electrical goods



Manufacturer of
EV (2 Wheelers)



Multi-level Parking
Solutions



MEW Electricals Limited
Manufacturer of Busducts | Busbars & Tapes made of copper



Real Estate Developer



Ram Ratna International

Farm Equipment Mfg



Thank
You

Registered office:

Ram Ratna House, Oasis Complex,
P. B. Marg, Worli, Mumbai - 400 013

CIN : L31300MH1992PLC067802

Corporate office:

Alembic Business Park (W),
Ground Floor, Bhailal Amin Marg, Gorwa,
Vadodara - 390 003

www.rrshramik.com