



July 15, 2022

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400 001

National Stock Exchange of India Limited
Exchange Plaza
Plot no. C/1, G- Block
Bandra -Kurla Complex
Bandra (East), Mumbai-400 051

Scrip Code - **533137**

Trading Symbol- **DEN**

Dear Sir(s),

Sub: Investors' Presentation

Please find enclosed Investors' Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2022, for your record.

Thanking You,
Yours Faithfully,

For **DEN NETWORKS LIMITED**



Hema Kumari
Company Secretary & Compliance Officer

Encl: As above

DEN Networks Limited

CIN: L92490MH2007PLC344765

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Regd. Office: Unit No.116, First Floor, C Wing Bldg. No.2, Kailas Industrial Complex L.B.S Marg Park Site
Vikhroli(W), Mumbai, Mumbai City, Maharashtra, India, 400079

Landline: +91 22 20870451 || E-mail: den@denonline.in || www.dennetworks.com



DEN Networks Limited

Investor Update

Q1 FY22-23

15th July, 2022



Disclaimer



The information in the presentation may contain “forward-looking statements” which are statements that refer to expectations and plans for the future and include, without limitation, statements regarding DEN’s future results of operations, financial condition or business prospects as well as other statements based on projections, estimates and assumptions. In some cases, these statements can be identified by terms such as “expect,” “intend,” “plan,” “believe,” “estimate,” “may,” “will,” “should” and comparable words (including the negative of such words). These forward-looking statements, reflect the current expectations and plans of the directors and management of DEN, which may not materialize or may change.

These forward-looking statements are not guarantees of future performance and you are cautioned not to place undue reliance on these statements. DEN undertakes no obligation to update any forward-looking statements, whether as a result of new information or any subsequent change, development or event. All forward-looking statements in above are qualified by reference to this paragraph.

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Business Overview



Business Overview



Den Cable

Den Cable



Den Broadband

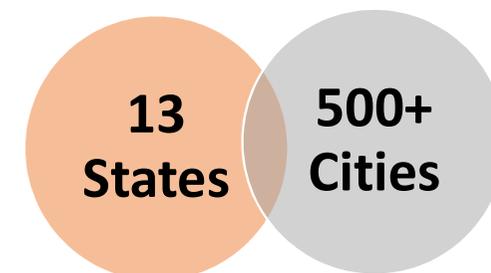
Den Broadband

Business Overview



Cable Business

- ❖ Incorporated in 2007 and having registered office in the State of Maharashtra, Den Networks is a leading Cable TV Distribution company in the country with a wide gamut of services.
- ❖ DEN's Cable operations covers over **500+ cities/towns** across **13 key states** (Delhi ,Uttar Pradesh, Karnataka, Maharashtra, Gujarat, Rajasthan, Haryana, Kerala, West Bengal, Jharkhand, Bihar, Madhya Pradesh and Uttarakhand) in India.



Broadband Business

- ❖ DEN Broadband Limited was incorporated in 2011. The Company is having its registered office in New Delhi.
- ❖ The Company is a category "A" ISP and wholly owned subsidiary of DEN Networks Limited.
- ❖ We have currently enabled Fixed Broadband services across 41 Cities/Towns in India.



Business Highlights

Financial Highlights: Q1 FY22-23



Consolidated Total
Revenue
Rs. 283 Cr.

Consolidated
EBITDA
Rs.41 Cr

Profit after Tax
(PAT)
Rs.13 Cr

Debt
Rs. 0

Cash & Cash
Equivalents
Rs. 2545 Cr

Consolidated Financial Highlights

Consolidated Financial Highlights



Particulars (INR Cr)	Q1'22-23	Q4'21-22	Q1'21-22	Q1'22-23 v/s Q4' 21-22	Q1'22-23 v/s Q1'21-22
Subscription	161	167	185	(4%)	(13%)
Placement/ Marketing income	87	93	91	(7%)	(4%)
Other Operating Income	17	26	6	(34%)	166%
Activation Revenues	19	17	21	8%	(9%)
Revenue	283	303	303	(7%)	(6%)
Content Costs	144	148	156	(3%)	(8%)
Personnel Costs	22	21	23	4%	(3%)
Other Opex	76	79	77	(3%)	(1%)
Provision for doubtful debts/Advances	0	1	0	(27%)	137%
Total Cost	242	248	255	(2%)	(5%)
EBITDA	41	55	48	(26%)	(14%)
<i>EBITDA %</i>	<i>14%</i>	<i>18%</i>	<i>16%</i>		
Dep & Amort	32	33	40	(3%)	(20%)
Finance Costs	0	0	0		
Other Income	4	26	33	(85%)	(88%)
Share in (loss)/ profit of associates	1	2	0		
PBT	14	50	41	(73%)	(67%)
Provisions for Tax	1	2	0		
PAT	13	49	41	(74%)	(69%)
Other Comprehensive Income	(6)	(3)	4		
TCI	6	46	45	(86%)	(86%)

Consolidated Balance Sheet



INR Crore	30.06.2022	31.03.2022
Share Capital	477	477
Reserves & Surplus	2481	2476
Networth	2,958	2,953
Minority Interest	57	60
Deffered Revenue	109	123
Trade Payables	267	248
Other Liabilities	141	124
Total Equity & Liabilities	3,532	3,509
Fixed Assets, Net	391	404
Capital work-in-progress	39	21
Goodwill on consolidation	153	153
Fixed Assets	583	578
Non - Current Investment	68	67
Trade receivables	108	92
Cash and Cash Equivalents	2545	2547
Other Assets	229	225
Total Assets	3,532	3,509

Note: Previous figures have been reclassified wherever necessary.

Thank You

Hema Kumari

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DEN Networks Ltd.

(CIN No. L92490MH2007PLC344765)