

Date of submission: February 14, 2024

To,
The Secretary
Listing Department

BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

Scrip Code – 539551

To,
The Secretary
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Mumbai – 400 051

Scrip Code – NH

Dear Sir/Madam,

## Sub: Press Release for the quarter ended December 31, 2023

With reference to the subject, please find attached the Press Release for the quarter ended December 31, 2023.

Further to our letter dated February 12, 2024, also please find attached the call invite to discuss the Company's performance on February 16, 2024 (Friday) at 03:00 p.m. IST.

Kindly take the above information on record.

Thanking you

Yours faithfully For Narayana Hrudayalaya Limited

Sridhar S.
Group Company Secretary, Legal & Compliance Officer

Encl.: as above

### PRESS RELEASE - Q3 FY24 Results

Q3 FY24 Consolidated operating revenue at Rs 12,036 mn (Y-o-Y growth of 6.7%) with EBITDA of Rs 2,968 mn (Y-o-Y growth of 11.6%)

**Bengaluru, India, February 14<sup>th</sup>, 2024** – Narayana Hrudayalaya Limited, a leading healthcare service provider in India, today announced its financial results for the third quarter (Q3 FY24) ended December 31<sup>st</sup>, 2023.

Rs Mn	Q3FY24	Q3FY23	YoY %
India Revenue	9590	9098	5.4%
Cayman Revenue*	2576	2309	11.5%
Consol Revenue**	12036	11282	6.7%
Consol EBITDA	2968	2660	11.6%
EBITDA margin	24.7%	23.6%	
PAT	1881	1539	22.3%
PAT %	15.6%	13.6%	

<sup>\*</sup>Cayman nos. are converted from USD to INR at 82.71 for Q3 FY24, and 79.77 for Q3 FY23.

Financial Highlights for the Quarter (Q3 FY24) - Prepared in accordance with Ind AS ('Indian Accounting Standards')

- Consolidated total operating revenue was Rs 12,036 mn for Q3 FY24 as compared to Rs 11,282 mn in the corresponding period of the previous year, reflecting a growth of +6.7 % YoY and -7.8% QoQ.
- Consolidated EBITDA\* stood at Rs 2,968 mn, reflecting a margin of 24.7% as against Rs 2,660 mn in Q3 FY23, translating into a growth of +11.6% YoY and -9.1% QoQ.
- Consolidated PAT\* stood at Rs 1,881 mn, reflecting a margin of 15.6% as compared to Rs 1,539 mn in Q3 FY23, translating into growth of +22.3% YoY and -17.0% QoQ.
- India operating revenue was Rs 9,590 mn for Q3 FY24 as compared to Rs 9,098 mn in the corresponding period of the previous year, reflecting a growth of +5.4% YoY and -8.9% QoQ.
- Cayman operating revenue was Rs 2,576 mn for Q3 FY24 as compared to Rs 2,309 mn in the corresponding period of the previous year, reflecting a growth of +11.5% YoY and -1.2% QoQ.

As on December 31<sup>st</sup>, 2023, the Total Borrowings less Cash, Bank Balance and Current Investments was -INR 251 mn (Net Cash) representing a net debt to equity ratio of (0.01) (out of which, debt worth US\$ 61 mn is foreign currency denominated)

# Other Highlights during the Quarter

- SRCC, Mumbai Survivor of High-risk clinical condition:
  - 11-year-old presented with super refractory status epilepticus which has an expected mortality of 50% & expected disability of 80% was treated with Novel High dose Phenobarb therapy for 3 weeks. The patient recovered without any disability.
- Department of Orthopaedics and Trauma has started Hand Upper Limb Services & Elbow Arthroscopy during this Quarter in Mazumdar Shaw Medical Centre (MSMC), Bengaluru
- Mazumdar Shaw Medical Centre (MSMC), Bengaluru has successfully performed following procedures during the quarter:
  - 27 Solid Organ Transplants, 44 BMTs & 91 Robotic Procedures.
  - 2 very rare renal transplants of patients with Nephrocalcinosis a genetic disorder.
  - Trans-Hepatic Cholangioscopy, first ever reported case in India.
  - 100 complex trauma cases, 66 Robotic Ortho procedures.

<sup>\*\*</sup> Consol revenue numbers are adjusted for Inter-company eliminations.

<sup>\*</sup> This is as per the new accounting treatment for leases per IND AS 116 effective 1st April 2019 which resulted in Rs 176 mn increase in EBITDA and increase of Rs 5 mn in PAT for Q3 FY 24 on a like-to-like basis (pre-IND AS 116)

#### **Management Comment**

Commenting on the performance, **Dr. Emmanuel Rupert, Managing Director and Group CEO, Narayana Hrudayalaya Limited,** said "After a strong second quarter, the third quarter of the fiscal year delivered a steady performance across our business units with a healthy year on year growth. The quarter on quarter growth was impacted on account of festivals related holidays in the current quarter. HCCI continues to contribute significantly to the overall performance and the new initiatives continue to see good traction. The new entity NHIC has delivered strong growth this quarter led by increased collections and steady inflow of patient transactions, remaining on track as per the plan."

#### **About Narayana Hrudayalaya Limited**

Founded in 2000 by Dr. Devi Prasad Shetty and headquartered in Bengaluru, Narayana Hrudayalaya Limited is one of the leading healthcare service providers in India, operating a chain of multispecialty, tertiary, and primary healthcare facilities. The Company has a network of 18 hospitals and 3 heart centers across India along with overseas presence at Cayman Islands, with over 5,640 operational beds and a capacity of over 6,040 beds.

#### For further details, please contact:

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# **Q3 FY24 Result Conference Call**

# At 03:00 PM, IST on February 16th, 2024

Following the announcement of the third quarter (Q3 FY24) ended December 31<sup>st</sup>, 2023 results on February 14<sup>th</sup>, 2024, the management of Narayana Hrudayalaya Limited will host a conference call to discuss the Company's performance on February 16<sup>th</sup>, 2024 at 03:00 pm IST.

Date:	Friday, February	16 <sup>th</sup> , 2024	
Time:	03:00 pm IST		
Zoom Dial-in Details:	·		
	Click here	to Join the Conference Call	
	Meeting ID: 84385	121585	
Details of	Passcode: 938388	121303	
Conference call	Conference dial-in	by your location	
	US	<b>+</b> 1 507 473 4847	]
	Singapore	<b>+</b> 65 3165 1065	
	Mexico	<ul><li>+ 52 554 1614288</li></ul>	
	Russia	<ul><li>+ 7 499 951 6380</li></ul>	
	Japan	<b>+</b> 81 3 4579 0545	