

RS/LLOYDSENGG/BSEL-NSEL/2024/257

Date: 23.01.2024

The Department of Corporate Services, BSE Limited 27th Floor, P.J. Towers, Dalal Street, Mumbai - 400 001	The National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051
Scrip Code: 539992	Symbol: LLOYDSENGG

Dear Sir,

Sub: Earning /Investors Presentation

Lloyds Engineering Works Limited (formerly known as Lloyds Steels Industries Limited) Presents the Earnings/Investors Presentation to various stakeholder's of the Company for quarter ended 31st December 2023.

The same is made available on our website also www.lloydsengg.in also.

We request you to kindly take the above information on your record.

Thanking you,
Yours sincerely,

FOR LLOYDS ENGINEERING WORKS LIMITED
(formerly known as Lloyds Steels Industries Limited)

RAHIMA SHAIKH
COMPANY SECRETARY AND COMPLIANCE OFFICER
ACS: 63449



LLOYDS ENGINEERING
WORKS LTD (LEWL)
Investor Presentation
January 2024

Disclaimer



The information contained herein has been prepared by Lloyds Engineering Works Ltd.(LEWL”) relying on information obtained from sources believed to be reliable but LEWL does not guarantee the accuracy or completeness of such information.

Except for statements of historical facts, the information herein may contain projections or other forward-looking statements regarding future events or future financial performance of LEWL. These forward-looking statements are not guarantees or promises of future performance. The inclusion of such forward-looking statements shall not be regarded as a representation by LEWL, its management or any other person that the objectives or plans of LEWL will be achieved. Actual results and future events could differ materially from those anticipated in such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made. Risks and uncertainties arise from time to time, and it is impossible to predict these events or how they may affect LEWL or cause its actual results, performance or achievements to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements. LEWL undertakes no obligation to update or revise any forward-looking statement contained herein, whether as a result of new information, future events or otherwise.

Figures are being rounded, and that rounding differences may appear throughout the presentation

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Q3 & 9MFY24

Highest Ever Quarterly
Revenue at ₹201 cr

Revenue up 214% YoY
for 9MFY24 at ₹436cr

EBITDA up by 79% YoY
for 9MFY24 at ₹79 cr

PAT up by 93% YoY at
₹59 cr for 9MFY24

Order book grown by
55% YoY for 9MFY24
to ₹746 cr

Robust
Pipeline/enquiries for
Orders of ₹450 cr

Marine & Navy order
pipeline witnessing
robust traction

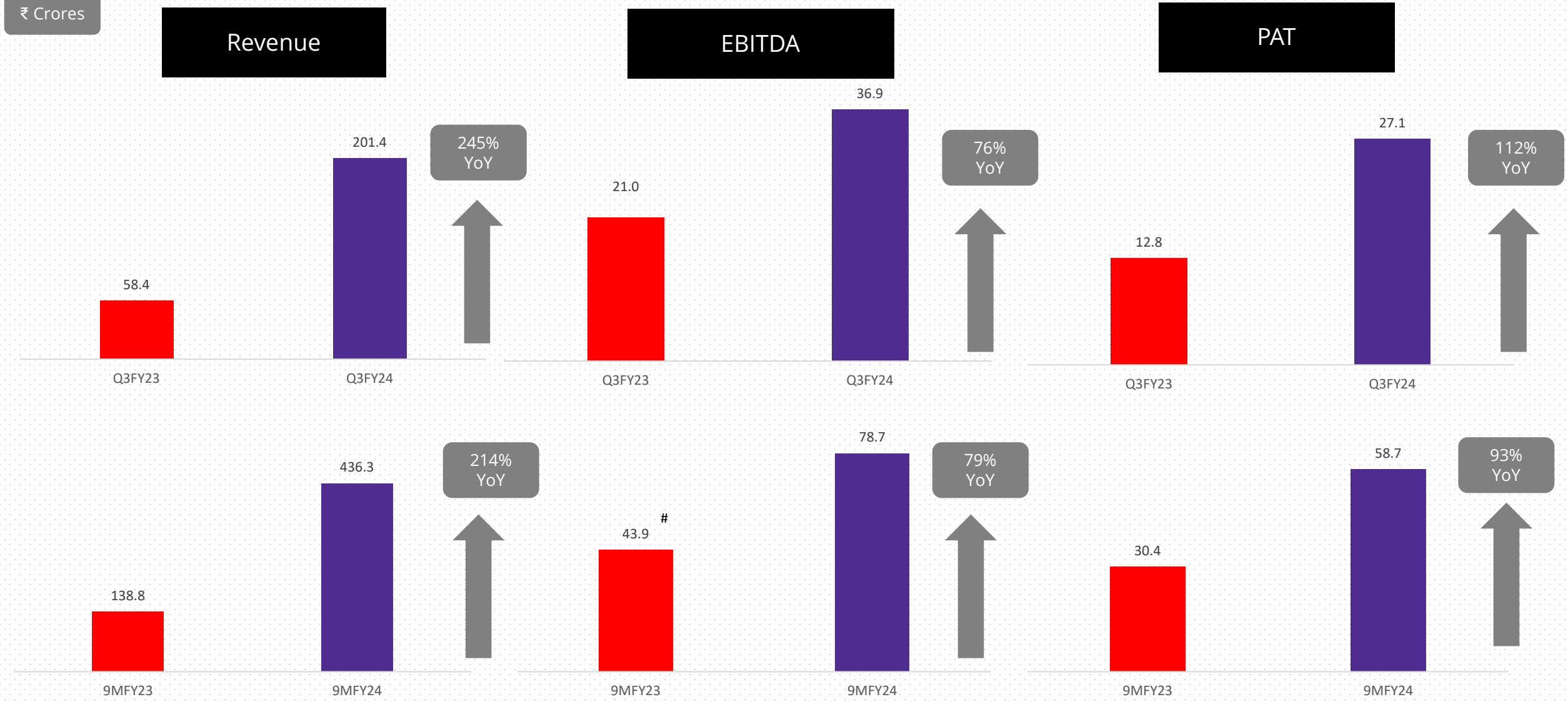
Right issue:
Oversubscribed by
2.7x

Area under
Manufacturing has
grown by 2.6x in last 2
years

Q3FY24 & 9MFY24 – Result Highlights



₹ Crores



#Excluding Exceptional item (loss): ₹2.5cr

Few project/product deliveries- 9MFY24



- Q3FY24 reported its best quarterly Revenue; it exhibited a growth of 245% YoY, backed by solid execution of orders. Strong order inflows coupled with swift execution helped the company to report such robust growth. 9MFY24 revenue growth was 214% YoY.
- EBITDA for Q3FY24 grew to ₹36.9 cr from ₹21.0 cr in Q3FY23; a growth of robust 76% YoY ; Margins For Q3FY24 stood at 18.2%. Timely booking of raw materials, efficient execution of order book, and better productivity led to such healthy margins.
- Order Book as of 31st Dec 2023 stood at ₹745.9 cr. The order book for the company has grown by 55%YoY, with ₹483.8 cr of fresh orders in 9MFY24.** The order book is well balanced amongst various sectors. A healthy inflow is expected to continue its momentum, imparting sufficient visibility to the company's earnings. Amongst all the sectors, the Marine and Navy segment is witnessing a robust tailwind for the company.
- The latest technological tie-ups are further aiding the company in building a solid engineering product and solutions portfolio.
- Order book as of date is ~2.4x of FY23 sales.** Despite solid execution in 9MFY24, the order book remains healthy.
- The company remains Net Debt-free,** which further exhibits the company's inherent strength of execution and operations.
- The company completed its Right issue offer for ₹98.37 cr. It received an enthusiastic response from stakeholders by oversubscribing it 2.7x times

Two Technological Tie-ups

- 📄 **The company has firmed up various technological tie-ups in the likes of:**
 - i) A Memorandum of Understanding (MOU) with **The Material Works, Ltd. (TMW)** for the transfer of cutting-edge and environmentally friendly technology, Eco Pickled Surface (EPS Gen 4), for pickling of all qualities of steel, including stainless steel.
 - ii) Entered into a definitive agreement with **TB Global Technologies Ltd (TBG)**, a prominent Japanese company formed through the merger of Tokyo Boeki Machinery Ltd and Tokyo Boeki Engineering Ltd. This agreement signifies a strategic partnership aimed at manufacturing, selling, and maintaining various TBG products in the Indian market. TBG, renowned for its expertise in supplying equipment for the Oil and gas sector, holds a significant market share in Japan for its essential products—loading arms and swivel joints. This collaboration allows LEWL to offer these products under the brand "TBNIIGATA Lloyds" in India, diversifying LEWL's product portfolio,

Mr Mukesh Gupta, the Chairman, commented on 9MFY24's performance: "We are pleased to share the exceptional achievements of our company in Q3 and 9M FY24, representing a transformative phase in our journey. We are proud to announce that we have achieved the highest quarterly revenue, with an outstanding 245% YoY growth for Q3FY24 and an impressive 214% YoY growth for 9M FY24.

Our revenue success is a testament to our team's dedication and strategic foresight, as we consistently delivered a robust performance across all segments. The Profit After Tax (PAT) has demonstrated an exceptional growth of 93% during 9M FY24, reflecting the effectiveness of our financial strategies and operational efficiency.

Our order book has proven resilient, standing firm at ₹746 crores, showcasing a commendable 55% YoY growth. This resilience directly results from our steadfast commitment to excellence in execution, even during challenging periods.

We are excited to report that our continued focus on sectors like Marine and Navy has yielded positive results. While these sectors have always been integral to our company, our concerted efforts have enabled us to make significant inroads, resulting in encouraging orders and inquiries. This success is a testament to our commitment to excellence in these domains.

Our recent technological tie-ups further amplify this excitement and optimism. By embracing cutting-edge technologies, we enhance operational efficiency and stay ahead of industry trends.

As we celebrate these achievements, we thank our dedicated team and valued stakeholders for their unwavering support. Together, we are embarking on an exciting journey into a more structured growth phase, with confidence and determination.

Q3 & 9MFY24 – Profit & Loss (standalone)

Particulars (₹ crores)	Q3FY24	Q3FY23	YoY	Q2FY24	QoQ	9MFY24	9MFY23	YoY
Revenue	201.4	58.4	245%	121.8	65%	436.3	138.8	214%
Other Income	1.2	1.1	9%	1.4	-14%	4.5	4.5	0%
RM consumed incl WIP	128.4	15.3	739%	69.3	85%	271.1	45	502%
Employee	8.1	5.4	50%	7	16%	22.2	13.3	67%
Other expenses	29.2	17.8	64%	21.5	36%	68.8	41.1	67%
EBITDA	36.9	21	76%	25.3	46%	78.7	43.9	79%
EBITDA Margin (%)	18.2%	35.0%		20.6%		18%	31%	
Depreciation	1.1	0.6	83%	0.8	38%	2.5	1.6	56%
Interest	0.7	0.9	-22%	1.2	-42%	2.9	2.7	7%
Exceptional						0	2.5	-100%
PBT	35.1	19.5	80%	23.3	51%	73.3	37.1	98%
Tax	8	6.7	19%	4.5	78%	14.6	6.7	118%
PAT	27.1	12.8	112%	18.8	44%	58.7	30.4	93%
Basic EPS (₹)	0.25	0.13	92%	0.17	47%	0.55	0.31	77%

EBITDA includes Other Income

Balance Sheet

Particulars (₹ Crores)	FY23	H1FY24
Fixed Assets	27.07	20.66
Capital Work In Progress	25.55	27.40
Goodwill	0.96	0.96
Right To Use	5.30	16.41
Other Assets	3.28	19.13
Sub-Total Non Current Assets	62.17	84.56
Inventories	114.58	191.63
Trade Receivables	29.09	35.40
Cash & Cash Equivalents	8.07	22.78
Other current Assets *	156.93	130.57
Sub- Total Current Assets	308.68	380.38
Total Assets	370.85	464.94
Share Capital	98.87	107.88
Other Equity	96.49	153.92
Total Equity	195.36	261.80
Borrowings	0.43	0.37
Other Liabilities	8.56	16.89
Current Liabilities	166.50	185.87
Total Liabilities	370.85	464.94

* Current Asset Include Liquid Assets

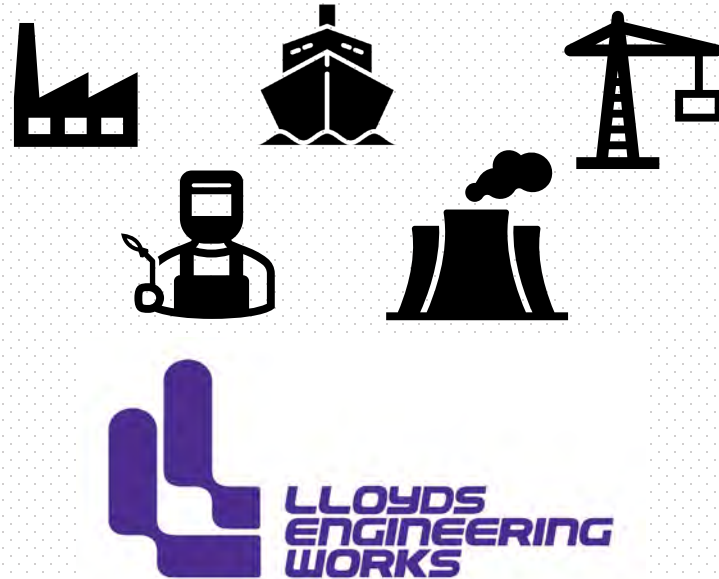


About Us

A Product Engineering Solutions company

We have developed a host of capabilities to deliver superior and customised solutions to our client

“ Providing Engineering & Infrastructure Solutions Since 1974 ”



Catering clientele with Innovation, Customisation, and Precision in the most Cost & Time Efficient manner

The engineering business was started by its operations in 1974 and is a complete Process plant equipment-providing company in India. It provides a complete engineering and infrastructure solutions package by carrying out design, engineering, manufacturing, fabrication, and installation. Its products cover various categories in Heavy Equipment, Machinery and Systems for the carbon Sector, Oil and gas, Steel Plant Equipments, Power Plants, Nuclear Plant Boilers and Turnkey Projects.

Its facilities have been approved by various authorities like Industrial Boiler Regulatory Authority, SGS UK, Petroleum and Explosives Safety Organisation etc.

The company has state-of-the-art manufacturing facilities at Murbad, Thane, headquartered in Mumbai.

Sector Variegation- Catering to diversified sectors

Partnering to bridge the gap in the nation's infrastructure needs with our sustainable & efficient business model



Hydrocarbon

Manufacturing and supplying Process Equipment such as Pressure Vessels, Columns, Reactors, Heat Exchangers, waste heat recovery boilers, Air/ Gas / Liquid Dryer Packages



Steel

Fabrication of various equipment for Steel melting shop, manufacturing equipment in the Hot rolling Mill and Cold rolling Mill Ball Mills, Rotary Dryer and various other equipment required for iron and steel making



Nuclear

LEWL is registered with BARC & NPCIL for the supply of various equipment based on the basic design engineering by NPCIL and further design engineering, done by LEWL for the equipment



Marine /Navy

Manufacturing and supplying various products like a Fin Stabiliser required to be setup in various Navy warships, The Electro-Hydraulic Steering Gear for Marine ships etc



Ports, Jetties& Refineries

Design, engineering & supply critical components like Swivel Joints, Seals, Coupler Hydraulic valve etc. Leading manufacturers of Truck and Wagon Loading Arms for handling different products.



Power

Design, and manufacturing of thermal power plants and their various equipment thereof in likes as boilers, condensers, heaters etc

Business Overview



Our Forces – Unified and Client-Centric approach

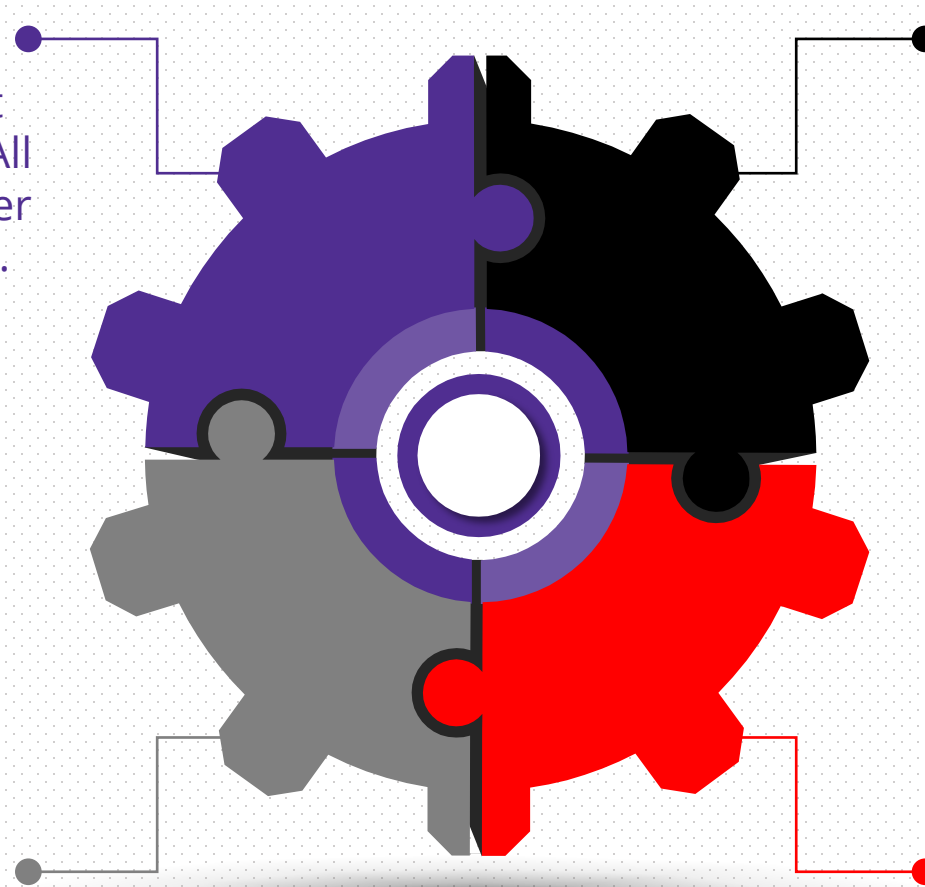
Playing on Strengths to deliver robust output in the most efficient manner

Single Location Manufacturing

The company has its state-of-the-Art facilities located in Murbad, Thane. All workshops are adjacent to each other bringing in significant cost dynamics.

Technological Bandwidth-Tie-ups

Technological Tie-ups ensure the most qualitative and best-in-class output. LEWL has technological tie-ups for its offerings.



Five Decades of Experience

Enriched experienced has established Brand Equity in the Industry.

Multi Product offerings

Diversity in product offerings has also helped it diversify among Underlying sectors. This helps in deconcentrating the portfolio risks.

Strategic Plant Location

All workshops being adjacent to each other brings in the logistic advantage.

1

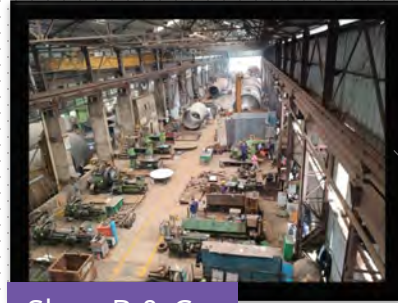
The single location of the plant with all workshops adjacent to each other helps in **better absorption of Overhead costs**

2

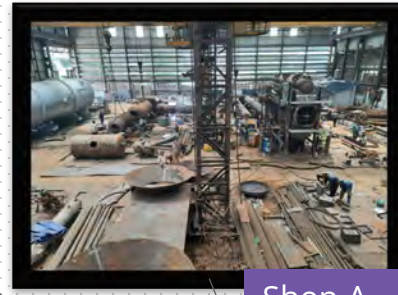
A centralised Raw Material procurement system helps in **better operating cost structures**

3

Shared Infrastructure brings **agility in the execution of the projects**



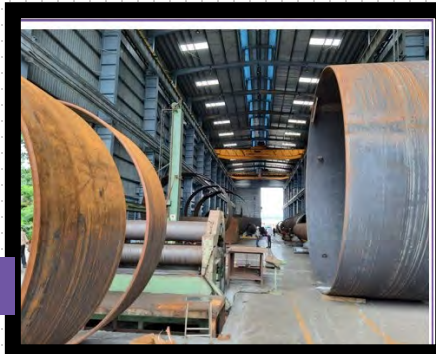
Shop B & C



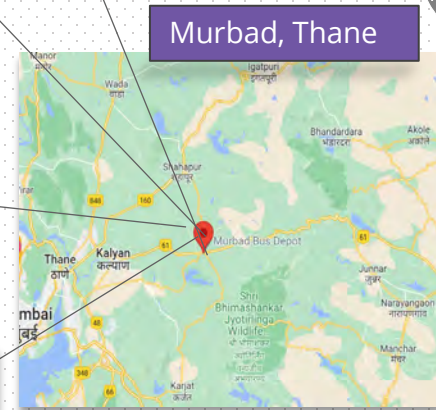
Shop A



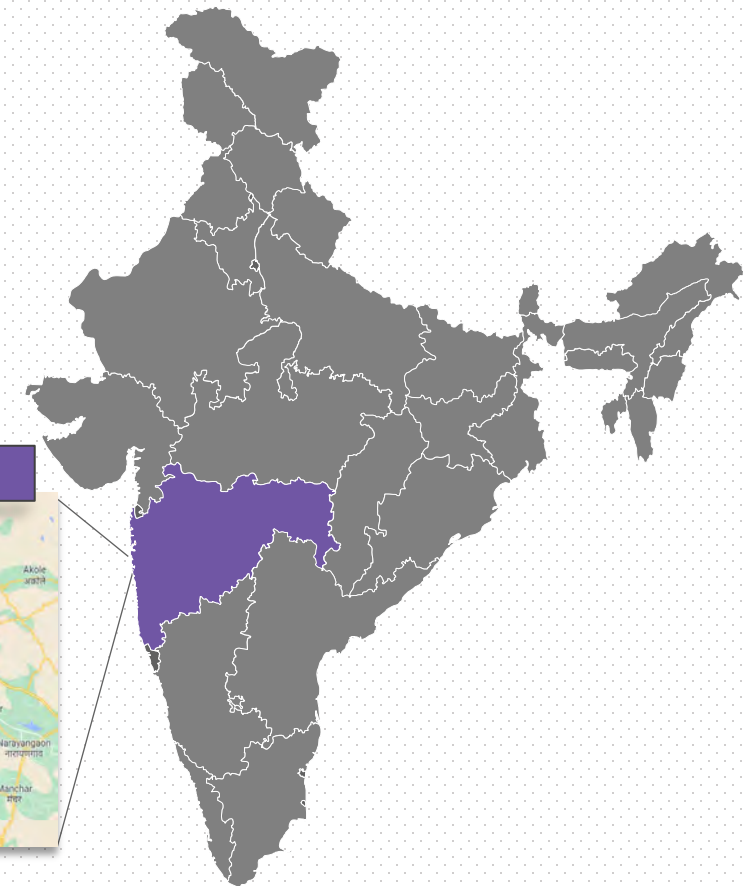
Shop K3



Shop D



Murbad, Thane



Spread across 8 acres
84 kms from JNPT.
1 km from national Highway

Multi Product offerings – Product portfolio across Multiple Sectors

Boilers /
Power/
Chemicals



Hydrocarbons
/ Dryers/
Refineries



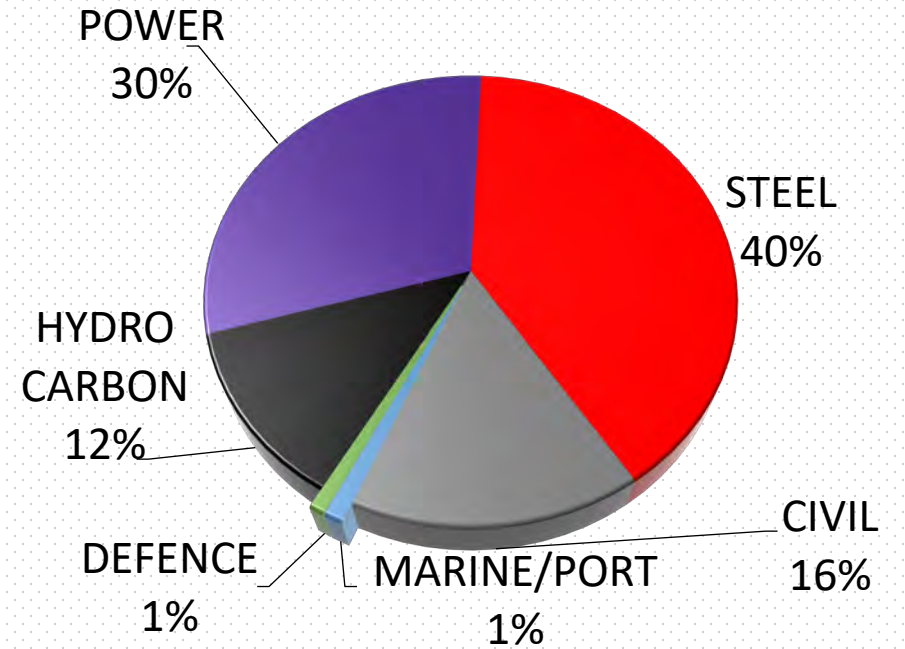
Ports, jetties/
marine/
Defence



Steel Plant
Equipment



Order Book (Sector-Wise) As of 31st Dec 2023



Sustainable Operating Margins

Mitigating Cyclicity in Order Inflow

Opens Doors to Sunrise Industries

Diversified Product Mix

Our Offerings and Solutions



Pressure
Vessels



Column

Our Offerings and Solutions



Heat
Exchangers



Air/Gas
Drying
Systems

Our Offerings and Solutions



Boilers



Steel Plants
Equipment

Broad-Based Clientele



Certifications & Approvals

The American Society of Mechanical Engineers

CERTIFICATE OF AUTHORIZATION

The named company is authorized by the American Society of Mechanical Engineers (ASME) for the scope of activity shown below in accordance with the applicable rules of the ASME Boiler and Pressure Vessel Code. The use of the ASME Certification Mark and the authority granted by the Certificate of Authorization are subject to the provisions of the agreement set forth in the application. Any construction stamped with the ASME Certification Mark shall have been built strictly in accordance with the provisions of the ASME Boiler and Pressure Vessel Code.

COMPANY:
LLOYDS STEELS INDUSTRIES LTD.
A-63, MIDC Industrial Area,
Murbad, Dist. Thane,
Maharashtra 421401
India

SCOPE:
Manufacture and assembly of power boilers at the above location and field sites controlled by the above location

AUTHORIZED: December 26, 2020
EXPIRES: December 26, 2023
CERTIFICATE NUMBER: 55691

Board Chair, Conformity Assessment

 Managing Director, Conformity Assessment

The American Society of Mechanical Engineers

CERTIFICATE OF AUTHORIZATION

The named company is authorized by the American Society of Mechanical Engineers (ASME) for the scope of activity shown below in accordance with the applicable rules of the ASME Boiler and Pressure Vessel Code. The use of the ASME Certification Mark and the authority granted by the Certificate of Authorization are subject to the provisions of the agreement set forth in the application. Any construction stamped with the ASME Certification Mark shall have been built strictly in accordance with the provisions of the ASME Boiler and Pressure Vessel Code.

COMPANY:
LLOYDS STEELS INDUSTRIES LTD.
A-63, MIDC Industrial Area,
Murbad, Dist. Thane,
Maharashtra 421401
India

SCOPE:
Manufacture of pressure vessels at the above location and field sites controlled by the above location (This authorization does not cover impregnated graphite)

AUTHORIZED: December 26, 2020
EXPIRES: December 26, 2023
CERTIFICATE NUMBER: 55692

Board Chair, Conformity Assessment

 Managing Director, Conformity Assessment

The American Society of Mechanical Engineers

CERTIFICATE OF AUTHORIZATION

The named company is authorized by the American Society of Mechanical Engineers (ASME) for the scope of activity shown below in accordance with the applicable rules of the ASME Boiler and Pressure Vessel Code. The use of the ASME Certification Mark and the authority granted by the Certificate of Authorization are subject to the provisions of the agreement set forth in the application. Any construction stamped with the ASME Certification Mark shall have been built strictly in accordance with the provisions of the ASME Boiler and Pressure Vessel Code.

COMPANY:
LLOYDS STEELS INDUSTRIES LTD.
A-63, MIDC Industrial Area,
Murbad, Dist. Thane,
Maharashtra 421401
India

SCOPE:
Manufacture of Class 1 and Class 2 pressure vessels at the above location and field sites controlled by the above location

AUTHORIZED: December 26, 2020
EXPIRES: December 26, 2023
CERTIFICATE NUMBER: 55693

Board Chair, Conformity Assessment

 Managing Director, Conformity Assessment

GOVERNMENT OF MAHARASHTRA
LABOUR DEPARTMENT
DIRECTORATE OF STEAM BOILERS

Phone No. 022 - 26571004/1004132
Fax: 022 - 26571283

Website: www.maharashtra.gov.in | www.dos.gov.in

Reference No: SB-59/SN/2020/1000227
Date: 19-02-2022

To:
LLOYDS STEELS INDUSTRIES LIMITED
PLOT NO. A 5 BY 5, MIDC INDUSTRIAL AREA,
NEAR MURBAD BUS DEPOT, MURBAD,
KALYAN KALYAN, THANE-421401

Subj: Renewal of approval as a "Pressure Vessel Manufacturer, Class 1 (Pressure up to 125 kg/cm²)" as per Indian Boiler Regulation, 1950 and its latest amendments.

Ref: Your online application vide ID 100003142175 dt.02-12-2021

With reference to your online application vide 100003142175, dated 02-12-2021, on above subject, I have to inform you that your approval as "Pressure Vessel Manufacturer, Class 1 (Pressure up to 125 kg/cm²)" as per Indian Boiler Regulation, 1950 and its latest amendments is renewed upto to 31st December 2022, subject to conditions laid down in letter of approval.

You are informed to submit your next application for renewal of said **Class 1 (Pressure up to 125 kg/cm²)** before the expiry date.

Validity extension:
Digitally signed by: **Prakash Antapurkar**
Government of Maharashtra
Date: 19-02-2022

Yours faithfully,
(Prakash Antapurkar)
Director of Steam Boilers,
Maharashtra State, Mumbai

GOVERNMENT OF MAHARASHTRA
DIRECTORATE OF STEAM BOILERS

Phone No. 022 - 26571004/1004132
Fax: 022 - 26571283

Website: www.maharashtra.gov.in | www.dos.gov.in

Reference No: SB-59/SN/2020/1000228
Date: 19-02-2022

To:
LLOYDS STEELS INDUSTRIES LIMITED
PLOT NO. A 5 BY 5, MIDC INDUSTRIAL AREA,
NEAR MURBAD BUS DEPOT, MURBAD,
KALYAN KALYAN, THANE-421401

Subj: Renewal of approval as a "Pipe Fabricator, Class 1 (Pressure up to 125 kg/cm²)" as per Indian Boiler Regulation, 1950 and its latest amendments.

Ref: Your online application vide ID 100003142175 dt.02-12-2021

With reference to your online application vide 100003142175, dated 02-12-2021, on above subject, I have to inform you that your approval as "Pipe Fabricator, Class 1 (Pressure up to 125 kg/cm²)" as per Indian Boiler Regulation, 1950 and its latest amendments is renewed upto to 31st December 2022, subject to conditions laid down in letter of approval.

You are informed to submit your next application for renewal of said **Class 1 (Pressure up to 125 kg/cm²)** before the expiry date.

Validity extension:
Digitally signed by: **Prakash Antapurkar**
Government of Maharashtra
Date: 19-02-2022

Yours faithfully,
(Prakash Antapurkar)
Director of Steam Boilers,
Maharashtra State, Mumbai

GOVERNMENT OF MAHARASHTRA
LABOUR DEPARTMENT
DIRECTORATE OF STEAM BOILERS

Phone No. 022 - 26571004/1004132
Fax: 022 - 26571283

Website: www.maharashtra.gov.in | www.dos.gov.in

Reference No: SB-59/SN/2020/1000229
Date: 19-02-2022

To:
LLOYDS STEELS INDUSTRIES LIMITED
PLOT NO. A 5 BY 5, MIDC INDUSTRIAL AREA,
NEAR MURBAD BUS DEPOT, MURBAD,
KALYAN KALYAN, THANE-421401

Subj: Renewal of approval as a "Heat Exchanger Manufacturer, Class 1 (Pressure up to 125 kg/cm²)" as per Indian Boiler Regulation, 1950 and its latest amendments.

Ref: Your online application vide ID 100003142175 dt.02-12-2021

With reference to your online application vide 100003142175, dated 02-12-2021, on above subject, I have to inform you that your approval as "Heat Exchanger Manufacturer, Class 1 (Pressure up to 125 kg/cm²)" as per Indian Boiler Regulation, 1950 and its latest amendments is renewed upto to 31st December 2022, subject to conditions laid down in letter of approval.

You are informed to submit your next application for renewal of said **Class 1 (Pressure up to 125 kg/cm²)** before the expiry date.

Validity extension:
Digitally signed by: **Prakash Antapurkar**
Government of Maharashtra
Date: 19-02-2022

Yours faithfully,
(Prakash Antapurkar)
Director of Steam Boilers,
Maharashtra State, Mumbai

GOVERNMENT OF MAHARASHTRA
LABOUR DEPARTMENT
DIRECTORATE OF STEAM BOILERS

Phone No. 022 - 26571004/1004132
Fax: 022 - 26571283

Website: www.maharashtra.gov.in | www.dos.gov.in

Reference No: SB-59/SN/2020/1000230
Date: 19-02-2022

To:
LLOYDS STEELS INDUSTRIES LIMITED
PLOT NO. A 5 BY 5, MIDC INDUSTRIAL AREA,
NEAR MURBAD BUS DEPOT, MURBAD,
KALYAN KALYAN, THANE-421401

Subj: Renewal of approval as a "Boiler Manufacturer, Class 1 (BOILER MANUFACTURER PRESSURE UP TO 125 KG/CM²)" as per Indian Boiler Regulation, 1950 and its latest amendments.

Ref: Your online application vide ID 100003142175 dt.02-12-2021

With reference to your online application vide 100003142175, dated 02-12-2021, on above subject, I have to inform you that your approval as "Boiler Manufacturer, Class 1 (BOILER MANUFACTURER PRESSURE UP TO 125 KG/CM²)" as per Indian Boiler Regulation, 1950 and its latest amendments is renewed upto to 31st December 2022, subject to conditions laid down in letter of approval.

You are informed to submit your next application for renewal of said **Class 1 (BOILER MANUFACTURER PRESSURE UP TO 125 KG/CM²)** before the expiry date.

Validity extension:
Digitally signed by: **Prakash Antapurkar**
Government of Maharashtra
Date: 19-02-2022

Yours faithfully,
(Prakash Antapurkar)
Director of Steam Boilers,
Maharashtra State, Mumbai

More than Four Decades of Experience



Shri. Mukesh R. Gupta
Chairman & Whole Time Director

A Commerce Graduate and successful Industrialist having a piece of vast knowledge and rich experience of over 40 years in various Industries such as Steel, Engineering, Power, Finance, Consumer Related, and Construction. He is the Founder and Board Member of Lloyds Group.



Mr Shree Krishna Gupta
Executive Vice President

Krishna has great experience as an entrepreneur and has successfully started and created two brands in very dynamic industries. He has been awarded three '30 under 30' awards for Forbes India, Forbes Asia and Business World India. He is taking LEWL into the next phase by building teams and creating processes for sustained development.



Mr Kalpesh Agrawal
CFO

A Commerce Graduate and a Qualified Chartered Accountant. He is having more than 20 years of experience in the Engineering sector His expertise is across all areas of Finance and Accounts. He plays an important role in formulating the company's future direction by providing input on the company's business plan, financial and tax strategies, budgeting, and forecasting.



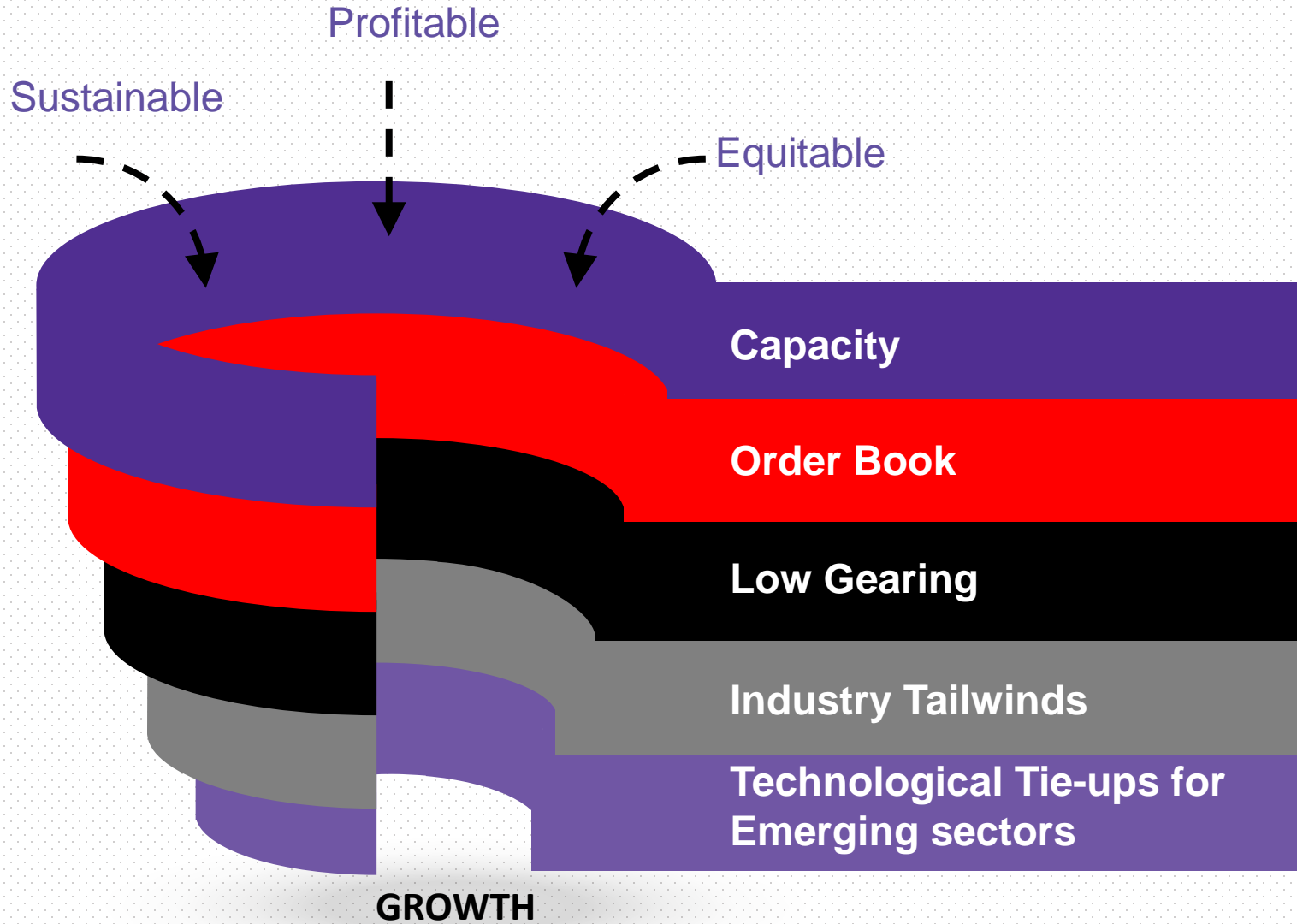
Mr Sudhir Kumar Dwivedi
COO

A Bachelor of Industrial Engineering from IIT Roorkee with Honours. Vast experience of 33 years in the Heavy Engineering industry with a proven track record in the optimization of organisational resources and product diversification. He has taken LEWL to the doorsteps of new industries thereby aiding diversification to a large extent?

Investing in Lloyds Engineering Works



Investing in Lloyds Engineering Works: Sustainability, Profitability and Quality of Growth



Building large capacities to pave the way for future growth

Its 14.9x of FY22 & 2.4x of FY23 Sales. The order book has grown 55% YoY.

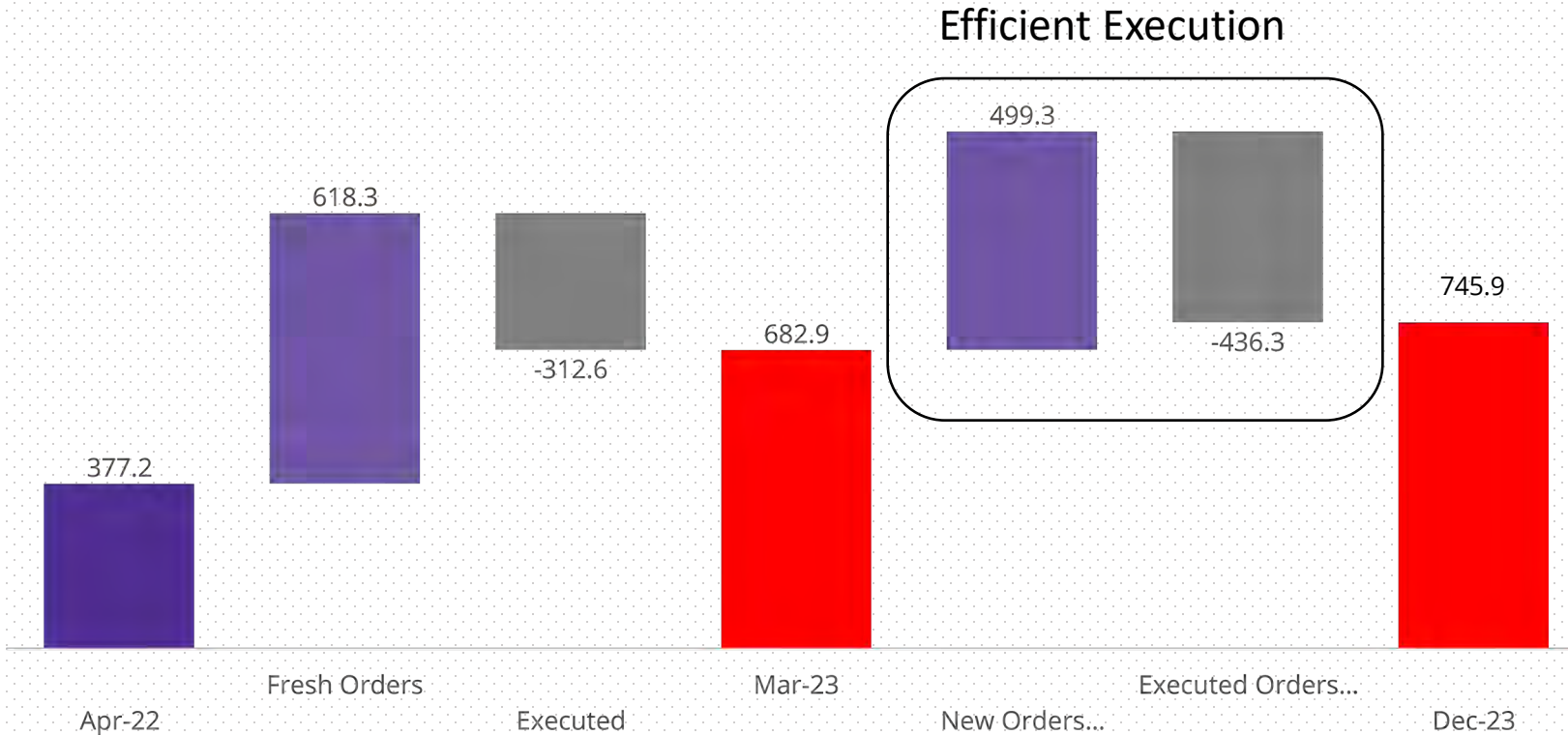
The company's Debt: equity remains comfortable; being a net cash company

Increasing Infrastructure and CAPEX spends

New technological tie-ups with leading companies in Japan and the US

Robust Order Book – A Growth Driver

Order Book Movement (₹ Crores)



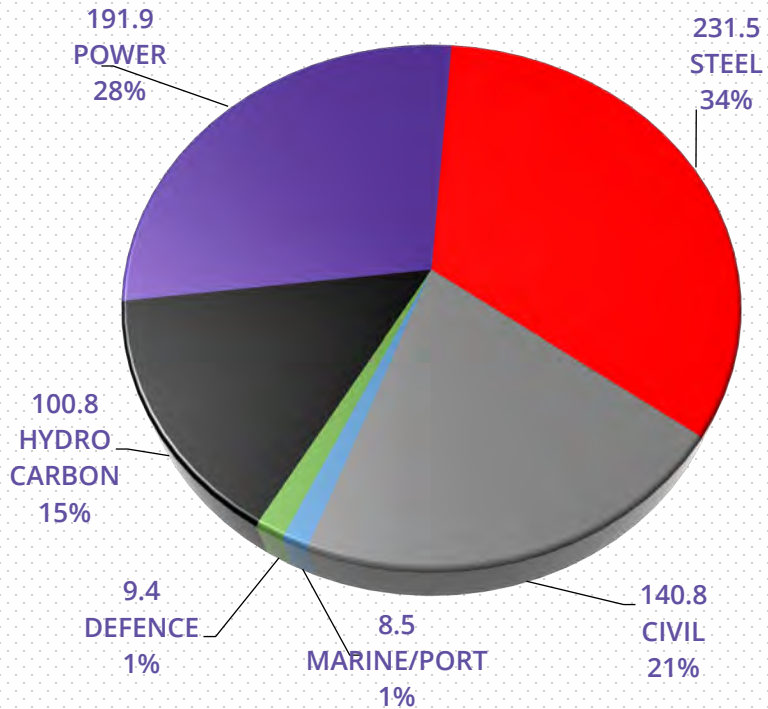
Short orders/amendments adjustments

With a larger base of the order book to begin FY24; the roadmap is relatively steady to deliver higher growth in the coming years. The company plans to systematically grow to build over the more extensive base.

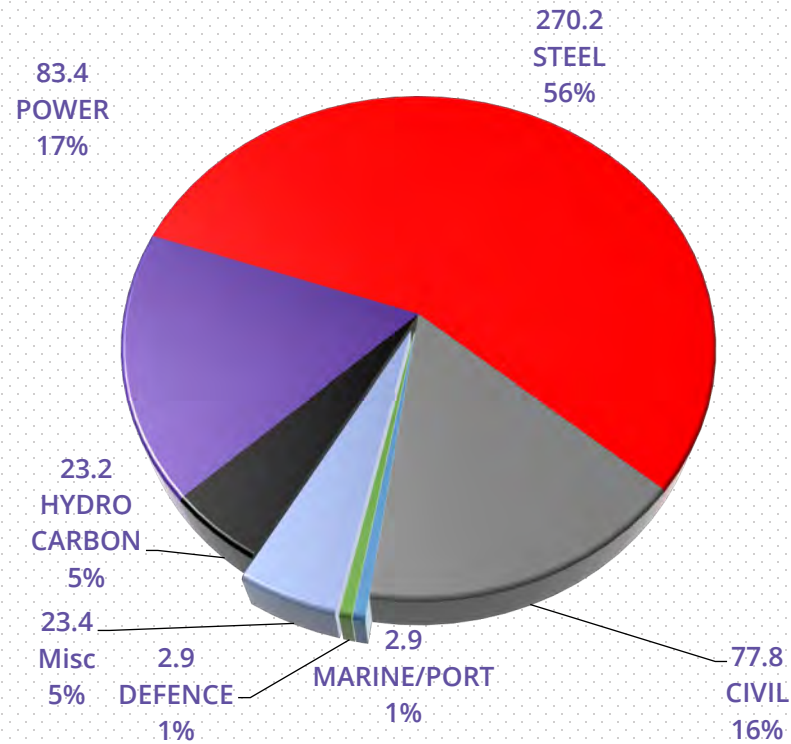
Order book as of March 23 was ₹683 cr, which was ~2.2x of FY23 Revenue. With fresh orders now order book stands at 2.4x of FY23 Revenue

Order Book Status

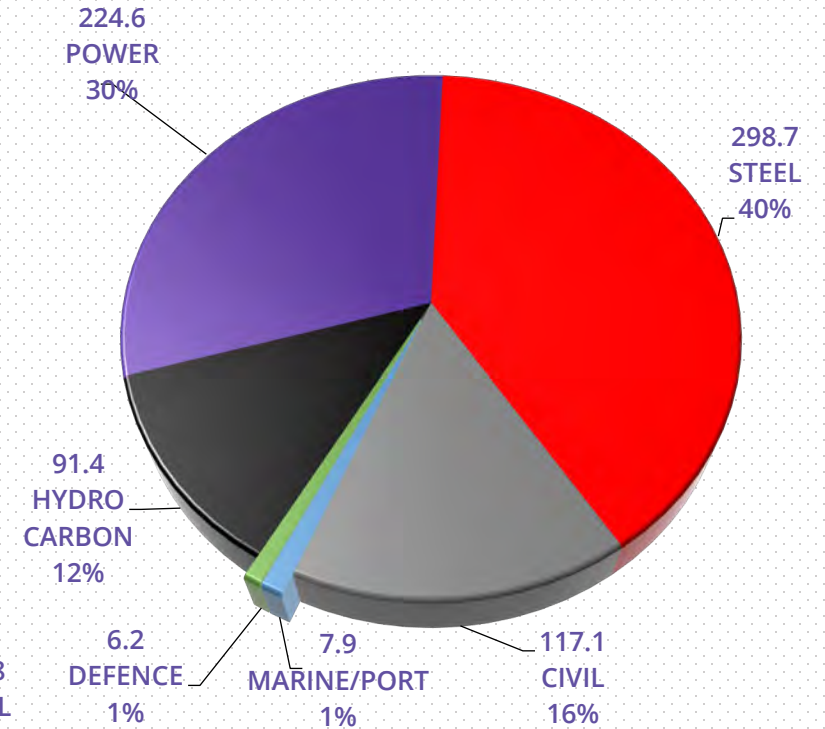
Order Book -April 2023
₹683 cr



New Orders – 9MFY24
₹484 cr



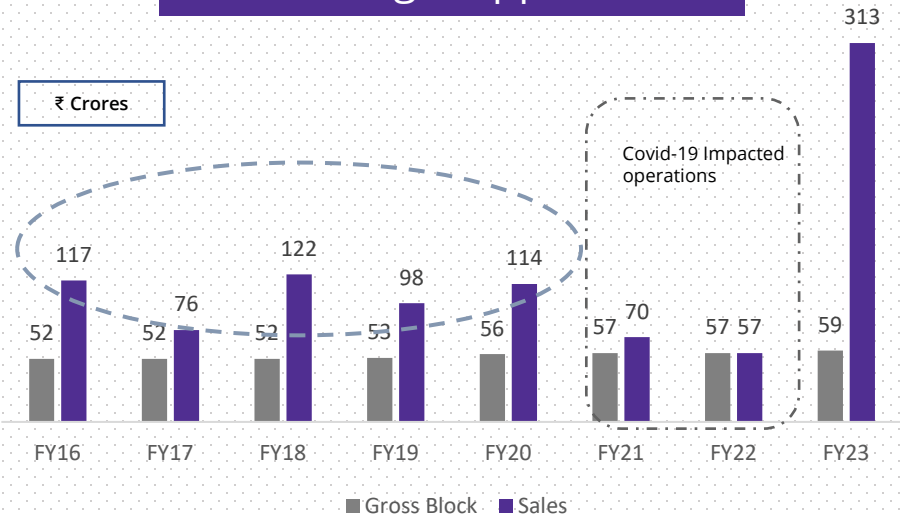
Order Book –Dec 2023
₹746 cr



New Manufacturing Capacities – To support increasing order book & Future growth

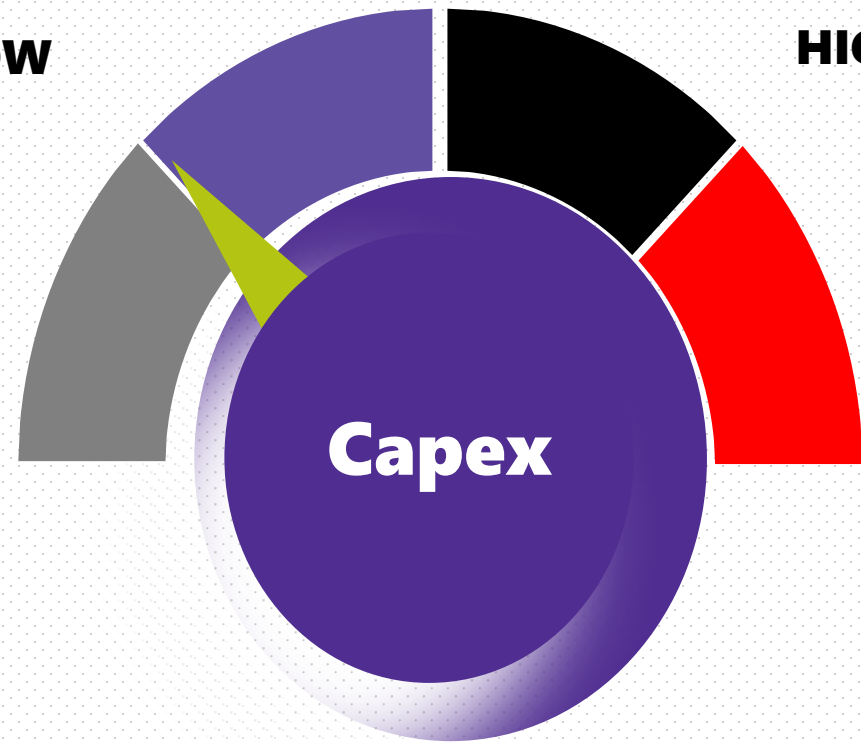
- LEWL has already begun enhancing its capacities.
- LEWL has already spent ₹40 cr in FY23
- Plans to further spent ₹50 crore during FY24 for capacity enhancement.
- Capacity expansion of ~2x underway, thus providing solid headroom to grow.
- Modernising & overhauling the asset base to deliver superior growth. Enhancing & Enabling technologies to increase the throughput

An Asset Light approach

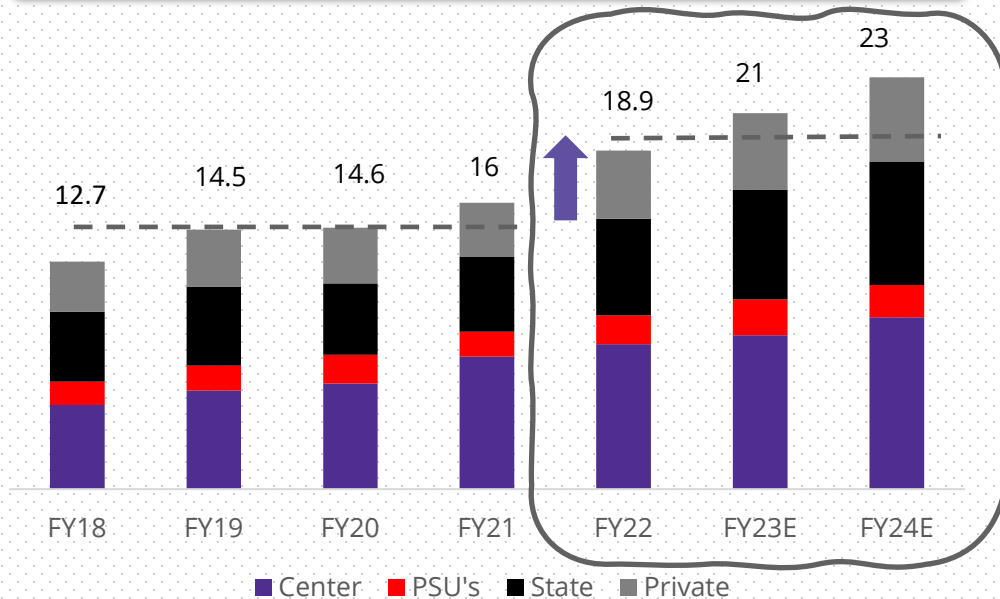


LOW

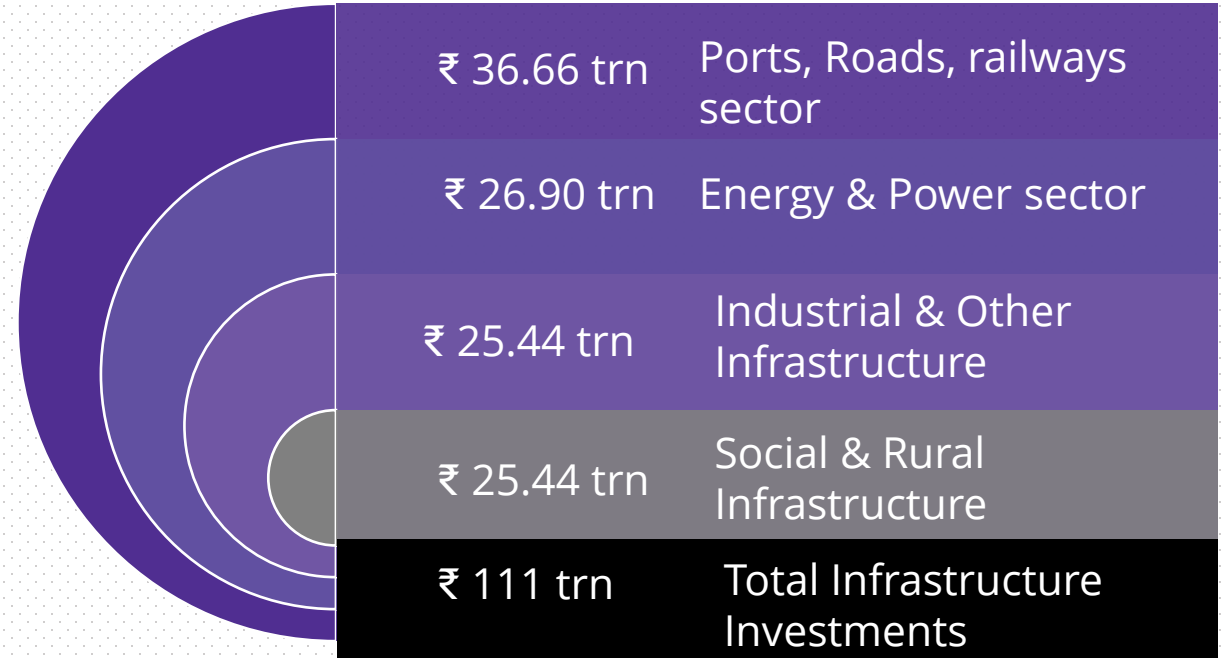
HIGH



Capex : On a structural upswing (₹ trn)



National Infrastructure Pipeline to unleash mega opportunities (Fy20-25)

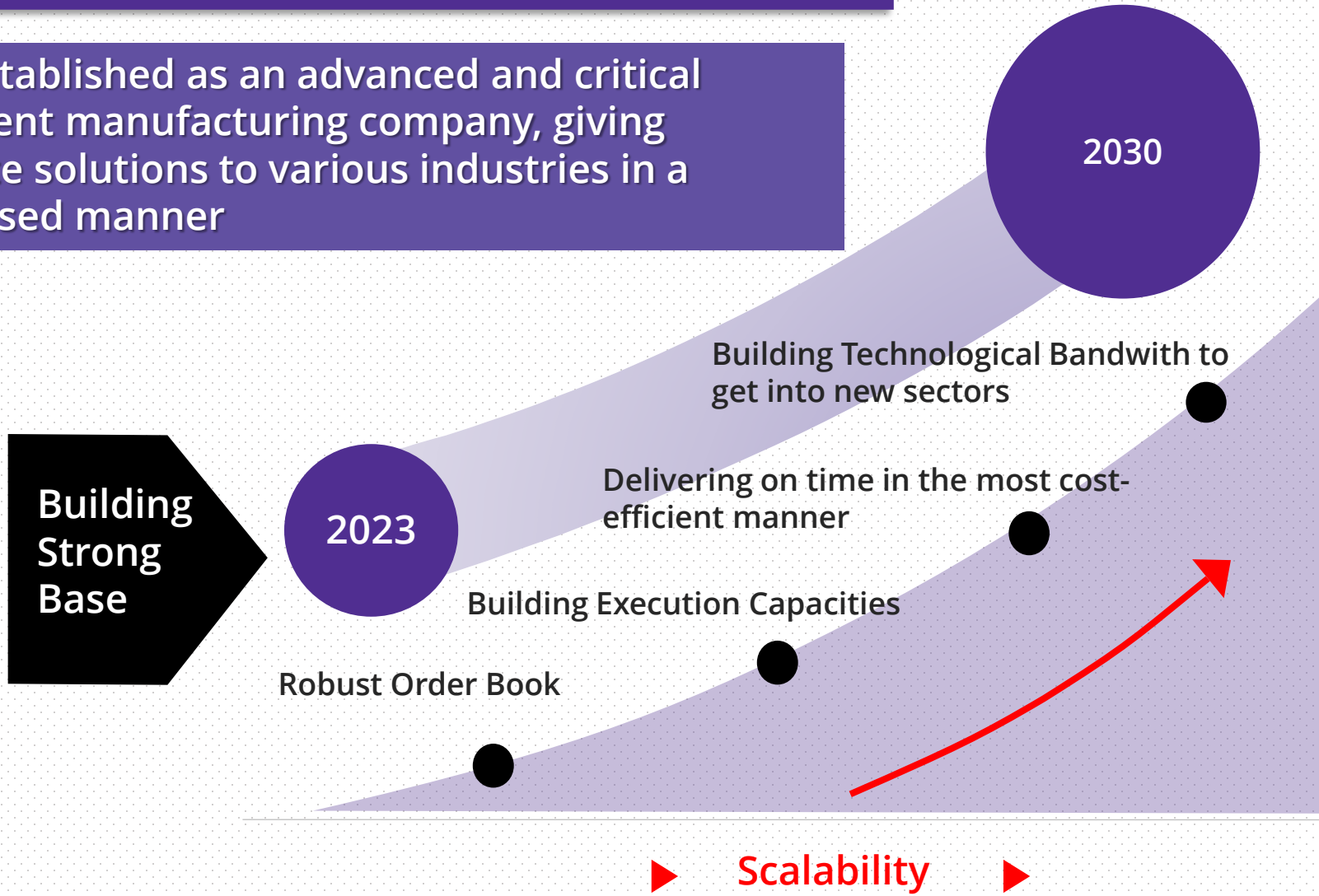


Advantage Lloyds Engineering Works

The manufacturing sector in India is anticipated to grow more than six times by 2025, reaching USD 1 trillion, as a result of the country's growing demand and the aim of international manufacturing corporations to diversify their production by establishing low-cost factories outside of China. India is about to embark on a multi-year CAPEX cycle driven by government-funded infrastructure, similar to FY 2003–12. Projects totalling \$356 billion could be awarded in FY22–23, with government-financed infrastructure (\$277 billion), privately funded infrastructure (\$51 billion), real estate (\$21 billion), and industries (\$8 billion) leading the way.

Aiming towards higher returns...

To be established as an advanced and critical equipment manufacturing company, giving complete solutions to various industries in a customised manner



- Strong Pipeline to its Robust Order book
- Executing Orders within 12-15months
- Blended margins 15-18%

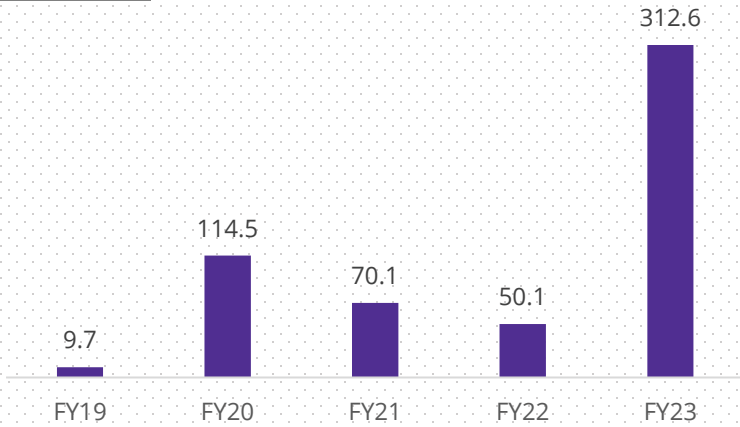


Financials

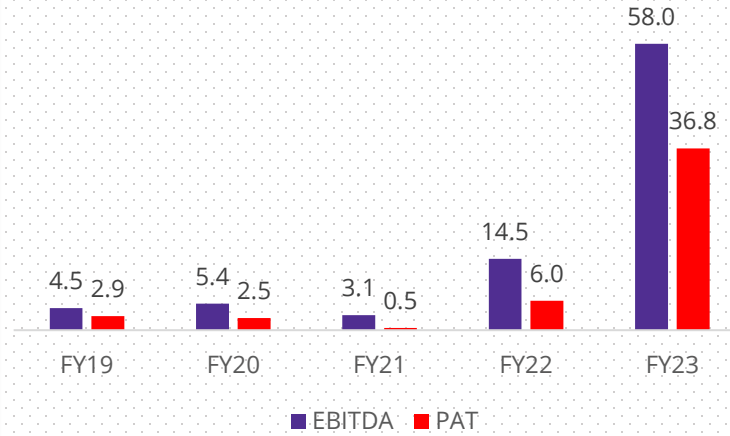
Financials At a Glance

Annual
₹ Crores

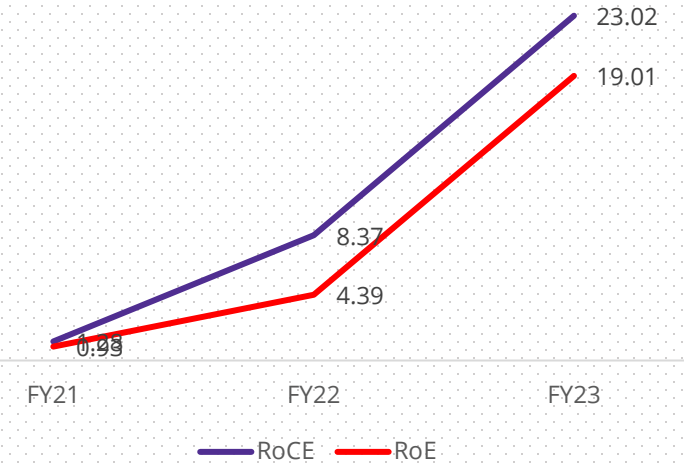
Revenue



EBITDA & PAT

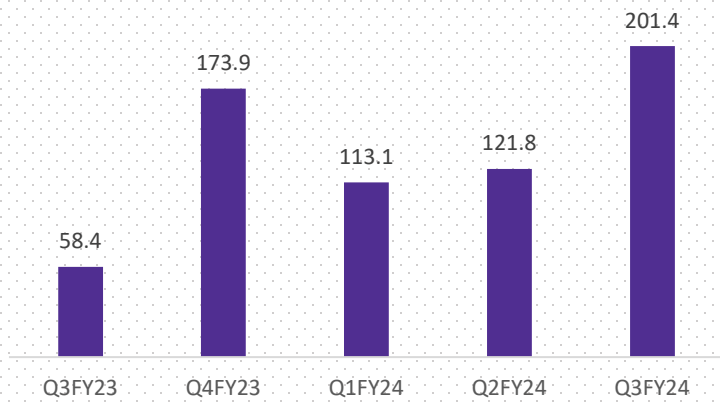


Return Ratios (%)

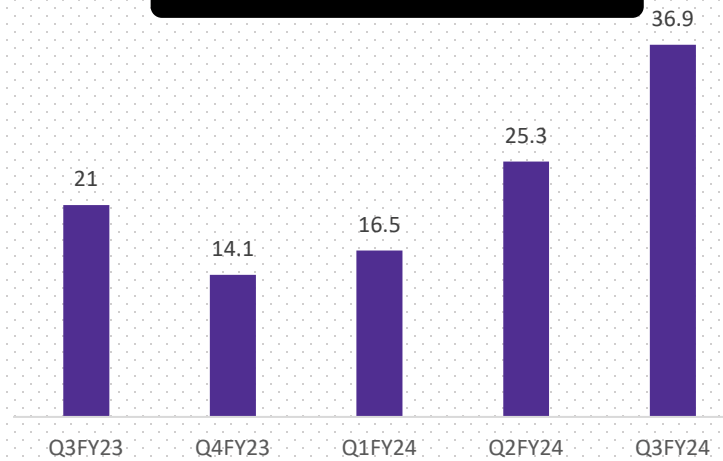


Quarterly

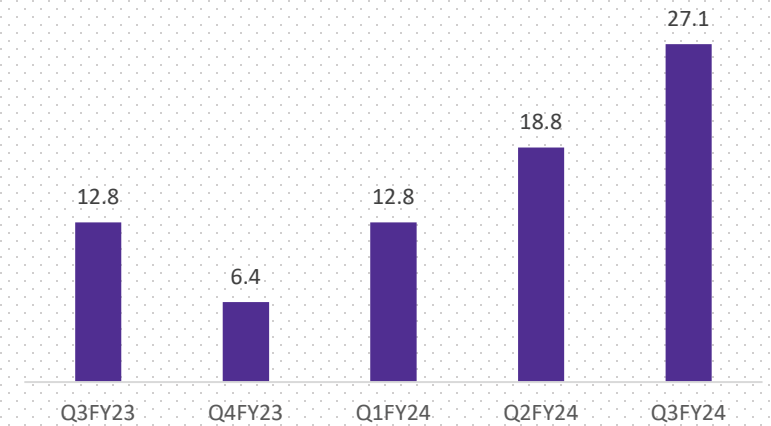
Revenue



EBITDA



PAT

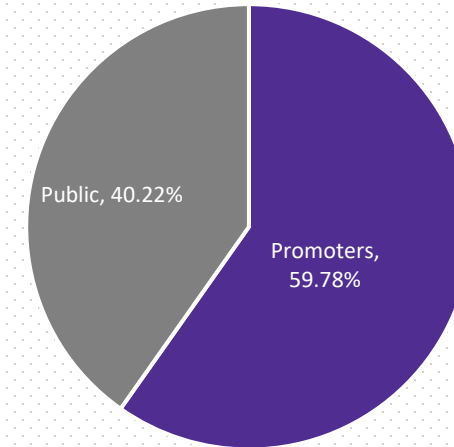


*EBITDA includes Other Income

Price Movement (₹)



Shareholding as of 31st Dec 2023 (%)



Particulars	
Number of shares	107.89 crore shares
Exchange	NSE: LSIL BSE : LLOYDSENGG, 539992
Market cap (as on 31 st Dec 2023)	₹ 4475 crore
Face Value	₹ 1.0



Thank You

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