



ICRA

ICRA Limited

January 24, 2024

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai 400 001, India

Scrip Code: 532835

National Stock Exchange of India Limited

Exchange Plaza,

Plot no. C/1, G Block

Bandra-Kurla Complex

Bandra (East)

Mumbai - 400 051, India

Symbol: ICRA

Dear Sir/Madam,

Sub: - Investor Presentation Q3 FY2024

Pursuant to the applicable regulations of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation Q3 FY2024.

Kindly take the above on record.

Regards,

Sincerely,

(S. Shakeb Rahman)

Company Secretary & Compliance Officer

Encl.: As Above



ICRA

Investor Presentation

Q3 FY2024

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

JANUARY 2024

2013

2014

2015

REPORT

97%

BALANCE SHEET

ASSETS	1,454,700.00
Current Assets	1,178,700.00
Non-Current Assets	2,877,776.00
LIABILITY	3,478,789.00
Current Liability	2,358,046.00
Non-Current Liability	2,120,743.00
EQUITY	2,576,010.00
Capital Equity	2,359,115.00
Non-Capital Equity	2,167.00

CASHFLOW STATEMENT

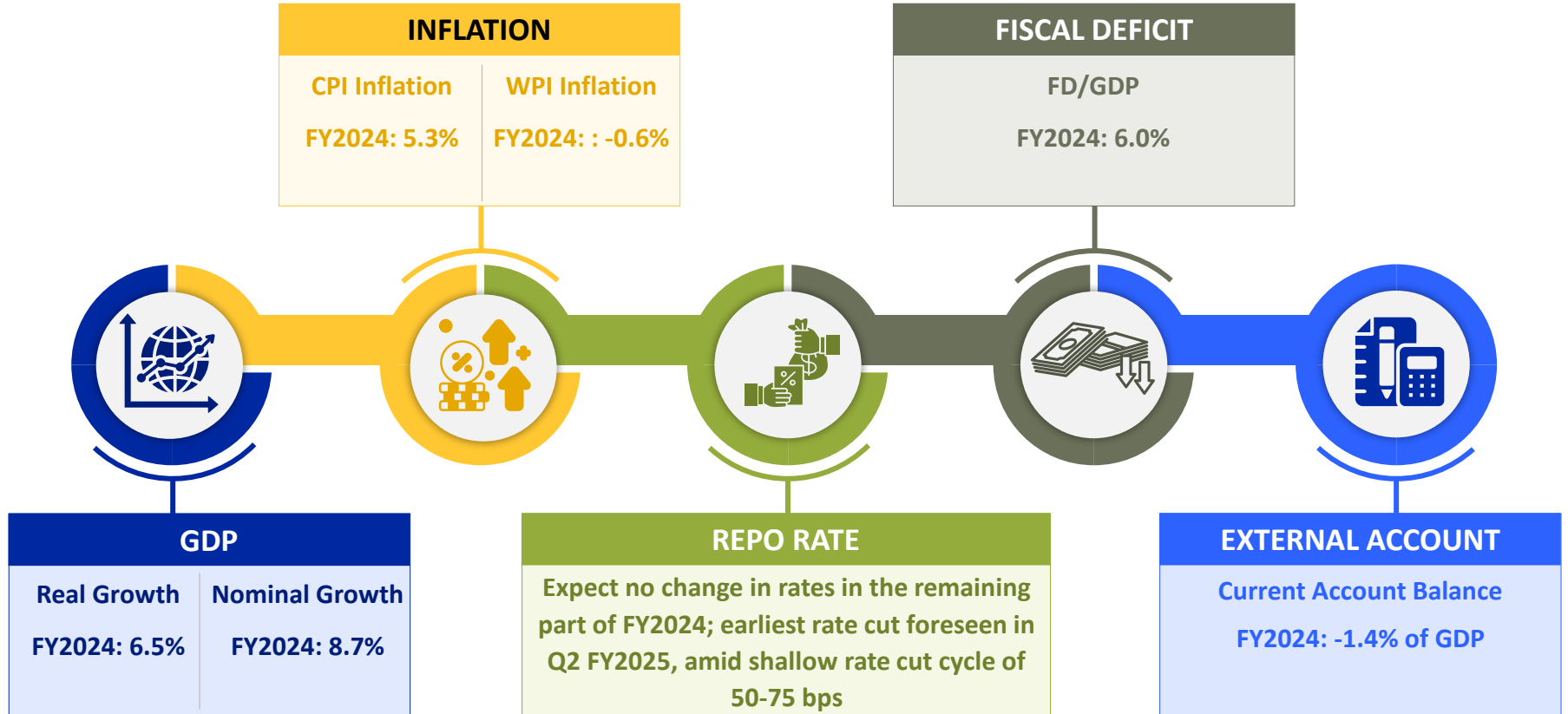
OPERATIONS	4,554,024.00
FINANCING	7,920,364.00
INVESTMENT	4,764,784.00
NET INCOME	9,539,152.00

92%



ICRA INSIGHTS

4/1/18 4/10/18 4/14/18 4/16/18 4/23/18



Near-term outlook for economic activity remains uneven



With cumulative rabi sowing for some crops trending lower than the year-ago levels, concerns around yields of such crops amid El Nino, as well as weak estimates for the annual kharif production, the GVA growth of agriculture, forestry and fishing is projected at sub-1.0% each in Q3 and Q4 of FY2024. This is expected to weigh on rural demand and consumption.



Although forward-looking urban consumer sentiments remain elevated, the increase in EMIs for home loans, etc. may impact the urban HH budgets and their discretionary purchases in the near term. Additionally, the recent tightening of norms for personal loans and credit cards by the RBI, is likely to impact credit growth for these segments, which could also weigh on discretionary consumption of urban HHs.



The momentum of the Govt's capex growth is likely to moderate in H2 FY2024 in the run-up to the 2024 General Elections (Oct-Nov 2023: -8.8% YoY), which could weigh in on construction activity and project execution, thereby impacting GDP growth during this period. Moreover, growth in India's total exports is slated to remain subdued, amid a weak external demand, implying that the drag on GDP growth on this account would sustain in H2 FY2024.

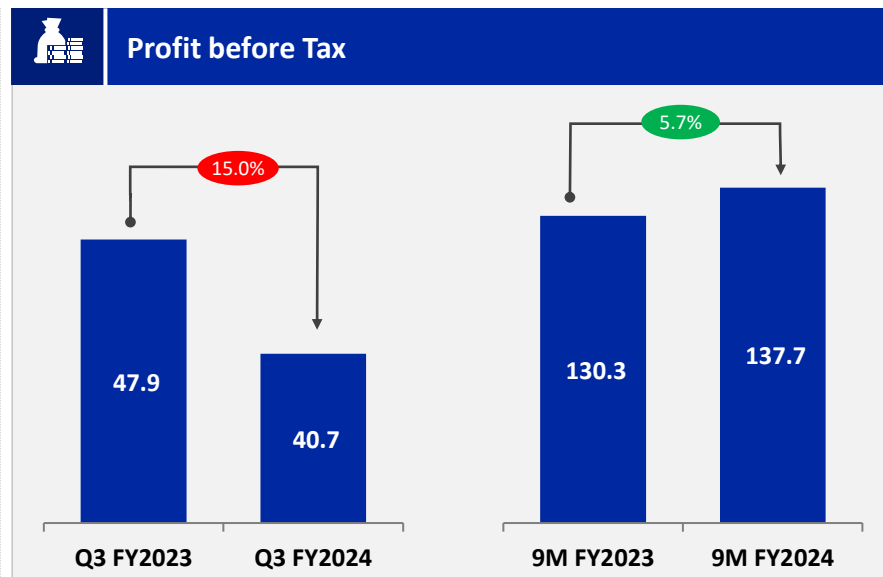
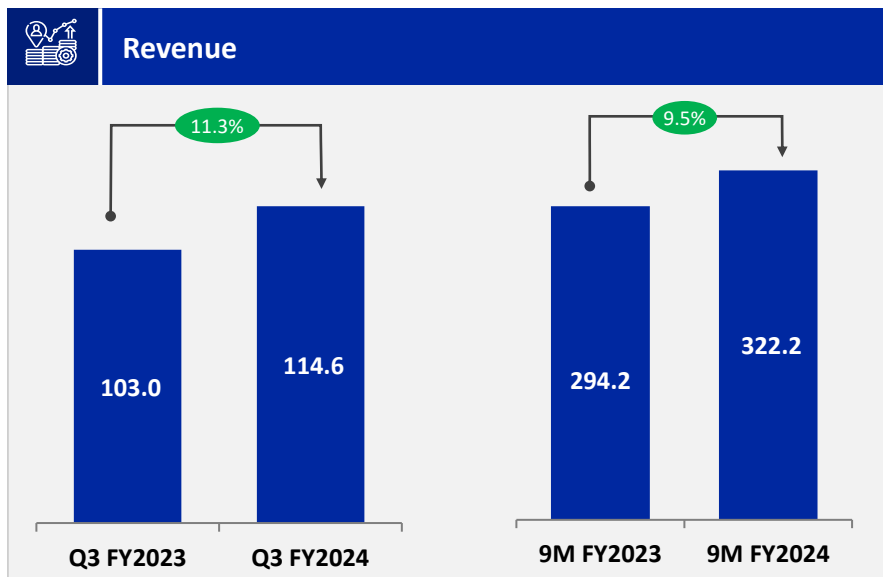


On a positive note, global commodity prices were benign in Q3 FY2024, amid a sharp correction in the second half of the quarter. This is likely to continue to favour margins of some of the industrial sectors such as manufacturing. Moreover, if this sustains through the Q4 FY2024, then this could lead to some upside to our growth estimate.



CONSOLIDATED FINANCIAL PERFORMANCE

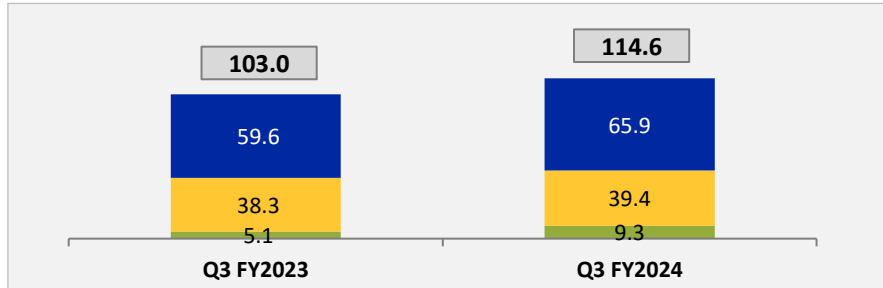
Growth across businesses: Q3 and 9M FY2024 (INR Cr)



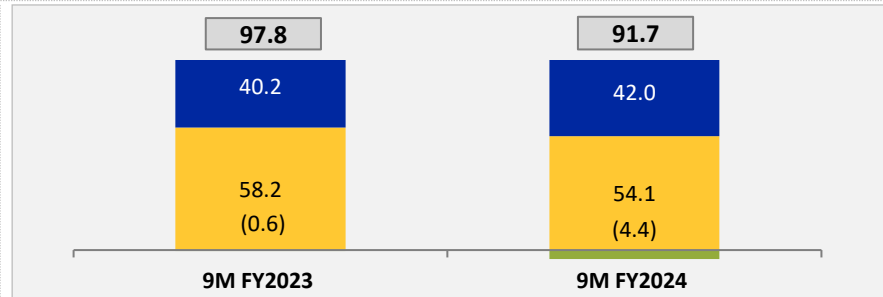
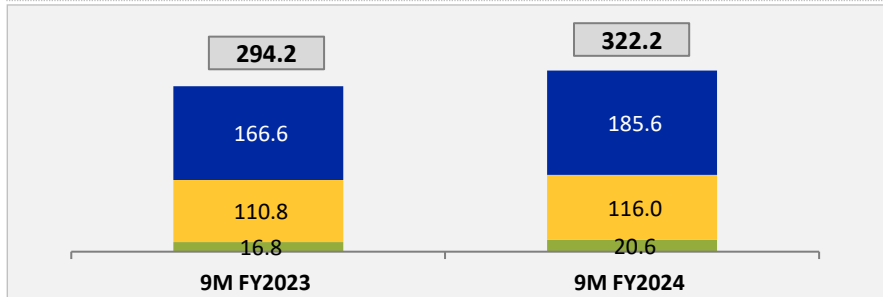
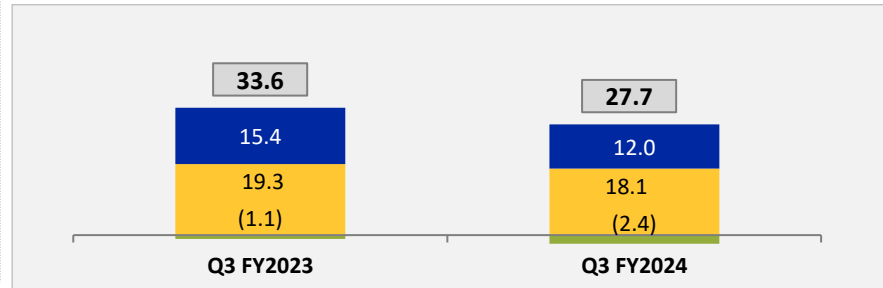
- ICRA's revenue for the quarter and nine months was driven by Ratings. Knowledge Services and consolidation of D2K from the current quarter contributed to the growth in the Analytics business. D2K acquisition is expected to bring in a lot of synergies in the risk and analytics vertical
- Rating revenue for the quarter grows backed by the sequential rise in bond issuances and bank credit. Securitisation volumes moderated due to tightened regulatory norms on unsecured loans by the NBFCs and expectations of a fall in interest rates
- The current quarter and nine months financial include impact of amount provided towards a legal matter and transaction costs related to acquisition of D2K

Segmental performance: Q3 and 9M FY2024 (INR Cr)

Segment Revenue



Segment Results



- In the current year, ICRA Limited and ICRA Analytics Limited entered into an agreement for share of common expenses. Consequently, ICRA Ratings nine months period segmental margins include 1.9% positive impact of such recharge, whereas ICRA Analytics segmental margins had an adverse impact of 2.6%.
- The current quarter and nine months financial include impact of amount provided towards a legal matter and transaction costs related to acquisition of D2K

ICRA Analytics completed acquisition of D2K

About D2K

- D2K is an established provider of software solutions to banks and other financial institutions in India
- Offers tools and services that enable customers to meet their regulatory requirements, while providing business intelligence and analytics



Products suite offered by D2K on CRisMac platform

- Early Warning Systems
- Income recognition and asset classification solutions
- Multiple solutions across lending / monitoring lifecycle



Key D2K Details

- Revenue FY 2023 ~ INR 15 Cr
- Client Segments: Bank, NBFC and other financial sector organisations
- Key Management:
 - CEO: Sudhakar VK
 - Head of Product and Technology: Siddharth S



Benefits to ICRA

- Acquisition will enable ICRA to accelerate growth in risk and analytics space
 - Create offerings that are well-suited to market demands, by combining ICRA's strong domain credentials with D2K's technology-powered products and solutions
 - Leverage D2K for ICRA's technology transformation journey





MEDIA OUTREACH

1 WEBINARS and EVENTS

ICRA invites you to a Market Webinar on

Steel Sector - Trends and Outlook

While India shines bright among leading global steel markets, dark clouds hover over China's steel demand recovery

ICRA invites you to a Market Webinar on

Medium & Small Non-Banking Financial Companies

Capital fuels credit growth; loan quality and funding sustenance key for a smooth ride

ICRA invites you to a Market Webinar on

Indian Automotive Industry: Trends & Outlook

ICRA invites you to a webinar on

The Indian State Governments: Capex to Surge Despite a Moderation in Revenue Growth

ICRA invites you to a Market Webinar on

Indian Renewable Energy Sector: Trends and Outlook

ICRA invites you to a Market Webinar on

Indian Aviation Industry: Trends and Outlook

2 RESEARCH PUBLISHED



3 MEDIA COVERAGE

ICRA revises GDP growth forecast upwards to 6.5% for FY24

In 5 years, India has awarded 13 GW of hybrid, round-the-clock RE projects: ICRA

Road project awards to decline by 40-43% y-o-y in FY24: ICRA

ICRA maintains positive outlook on banking sector on asset quality, healthy credit growth

Airlines likely to prune losses to ₹3,000-5,000 cr this fiscal: ICRA

ICRA: JEWELLERY CONSUMPTION TO GROW BY 10-12%

ICRA says steel industry to face challenging H2

IT hiring to remain muted in 2-3 quarters on demand slump: ICRA

Sharad Dubey
@Sharad9Dubey

ICRA expects the credit metrics of India Inc. to show slight sequential improvement in Q3 FY2024, with interest coverage increasing to 4.5-5.0 times in Q3 FY2024 from 4.5 times in Q2 FY2024.

1:15 PM · Nov 28, 2023 · 1,340 Views

1 comment · 1 retweet · 10 likes

Gopal Ashi · 2nd
@gopalashishranger & Consultant Beverage Alcohol


This is imminent and should occur. The Indian Alcoholic Beverages Industry is currently experiencing a severe recession and is bleeding primarily on account of skyrocketing input costs.

BKA and glass bottles alone constitute 70% of the input cost. Both of these components are rapidly increasing in cost. Besides alcoholic beverages, every industry is allowed to adjust their prices in line with inflation and market dynamics.

Our industry is in a dire situation, even with incremental sales, it is losing profitability due to these critical issues. This will persist until our industry starts to work. Our industry played a significant role in State revenue and taxation revenue, as well as in generating a major customs duty, in addition to heavy taxation on BKA and Alcohols.

Net, no one is listening to us!?

#IndianIndustry #AlcoholicBeverages #Kolkata #BKA #Bottle #Alcohol #Industry



Alcohol beverage industry may see margin contraction in FY24: ICRA

Hemali Boghawala
@BoghawalaHemali

Indian road logistics industry to maintain stable growth, see 6-9% revenue jump in FY2024: ICRA

businesstoday.in/industry/top-5...

via NaMo App

Indian road logistics industry to maintain stable growth, see 6-9% revenue jump in FY2024: ICRA

BUSINESS TODAY OCTOBER 12, 2023

Akshat Khetan
@akshat_khetan

thehindubusinessline.com/economy/icra-...

If ICRA is revising its own cautious projections, then we know that things are going all right for our economy at the macro level. But it is important to sustain this, and both political stability and policy continuity would play a crucial role in that.

#AUCL #Growth #Economy

thehindubusinessline.com
ICRA revises India's FY24 GDP growth projection to 6.5% from 6.2 per cent to 6.5 per cent from 6.2 per cent.

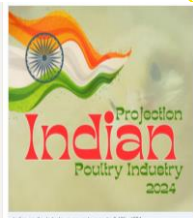
Shashank Rumbhik · 2nd
Editor in Chief - Poultry Daily & Feed News Point Publications

ICRA highlighted the positive impact of controlled supply, healthy demand, and softened feed costs on players' earnings in the industry. Healthy maize and soybean prices, major components of feed costs, experienced declines of approximately 9% and 21%, respectively, in H1 FY2023.

Despite the favorable conditions so far, concerns have been raised about the potential spike in feed costs. A significant contraction in soybean harvest during the kharif season and delayed sowing of maize are potential factors that could exert pressure on the profit margins of poultry companies in next year.

#news #Feed #AnimalFeeds #AnimalHealth #AnimalNutrition #Poultry #Livestock #meat #farming #India #PoultryScience #PoultryProcessing #PoultryFeed #PoultryEquipment #PoultryFeedNutrition

Poultry, Dairy & Feed News Point



Indian poultry industry expected to grow by 8.5%: ICRA

Gyanesh Chaudhary · 2nd
Chairman & MD @ Vikram Solar | Harvard CPRA, Sustainable...

Incredible #MondayMotivation! The future of sustainable energy is shining brighter than ever, with ICRA projecting a substantial surge in domestic solar PV module manufacturing capacity by 2025. Thanks to strong policy support & soaring demand, we're on track to reach nearly 100 GW. #renewableenergy



Domestic solar module manufacturing capacity to touch 60 GW mark by 2025: ICRA

This Investor Presentation contains certain forward-looking statements (including expectations and plans) that may be identified by words, phrases, or expressions such as “expected”, “likely”, “will”, “would”, “continue”, “intend to”, “in future”, “opportunities” or their variations. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those reflected in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed under the sections titled “Business Outlook” and/or “Challenges/Risk Factors”, which are a part of this review presentation. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management’s analysis only as of the date hereof, except as required by applicable laws or regulations, ICRA assumes no obligation to publicly update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. ICRA or any of its subsidiaries, or the directors, officers or employees of ICRA or its subsidiaries, shall have no liability whatsoever for any loss howsoever arising from any use of this Investor Presentation or its contents or otherwise arising in connection with this Investor Presentation. Past performance cannot be relied on as a guide to future performance.



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Thank You!