



## LLOYDS METALS AND ENERGY LIMITED

Regd. Office and Works : Plot No. A1 & A2, MIDC Industrial Area, Ghugus 442 505, District Chandrapur (MS), Tel : 07172-285398, 07172-285103  
Corporate Office : A2, 2nd Floor Madhu Estate, Pandurang Budhkar Marg, Lower Parel, Mumbai-400013, Tel : +91-22-62918111

www.lloyds.in | CIN: L40300MH1977PLC019594 | investor@lloyds.in

**Date: 15<sup>th</sup> July, 2022**

**To,  
Corporate Relations Department  
BSE Limited**

Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400 001

**To,  
Head- Listing & Compliance  
Metropolitan Stock Exchange of India Limited (MSEI)**  
205 (A), 24 floor, Piramal Agastya Corporate Park,  
Kamani Junction, LBS Road, Kurla (West), Mumbai-400070

**Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Ref: BSE Scrip Code: 512455  
BSE and MSEI Scrip ID: LLOYDSME**

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Dear Sir/Madam,

We, Lloyds Metals and Energy Limited hereby share the Earning Presentation of the Company for the Quarter 1 of F.Y. 2022-23 with the various Stakeholder's of the Company.

You are requested to please take the same on record.

**For and on behalf of  
Lloyds Metals and Energy Limited**

**Trushali Shah  
Company Secretary  
Place: Mumbai**



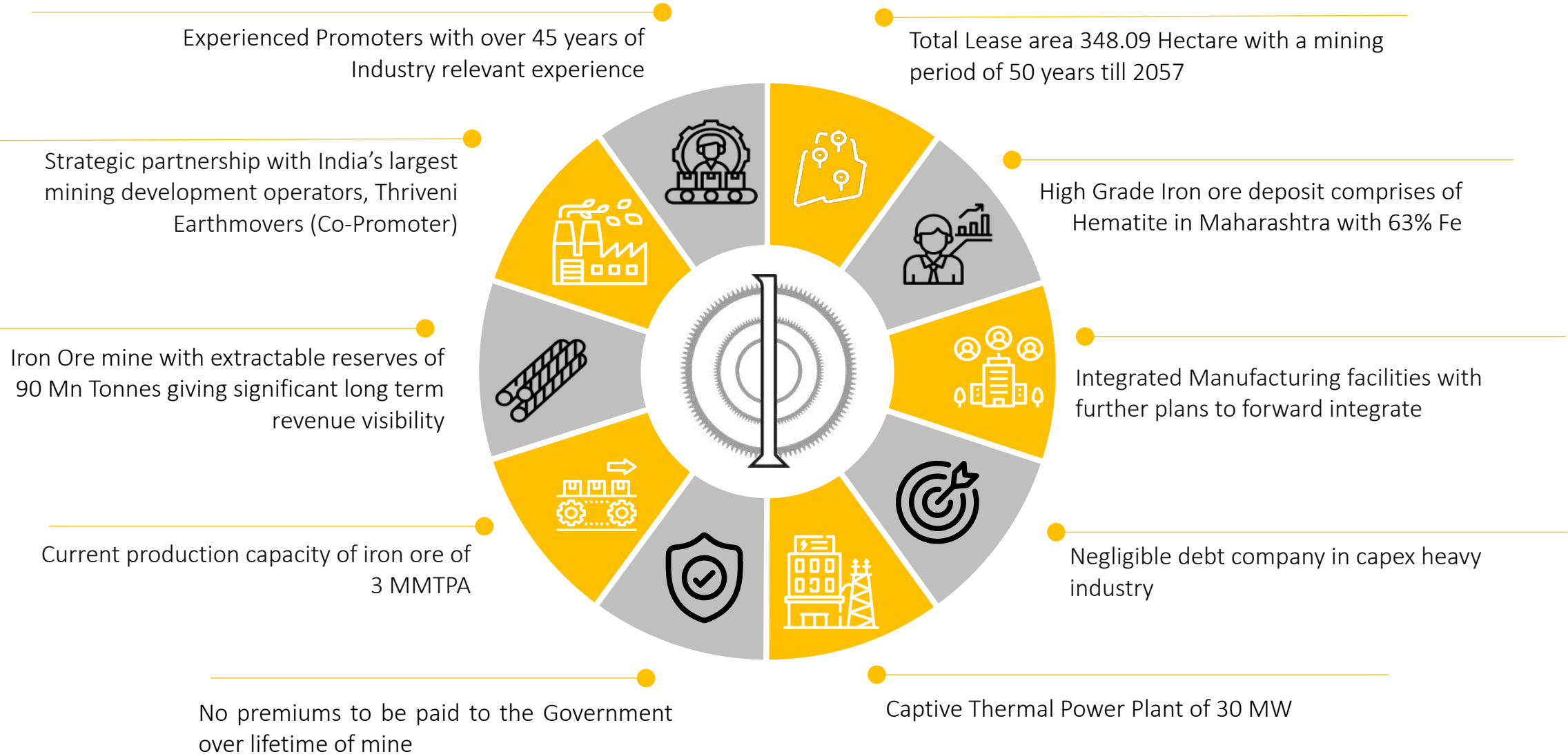
# LLOYDS METALS AND ENERGY LIMITED

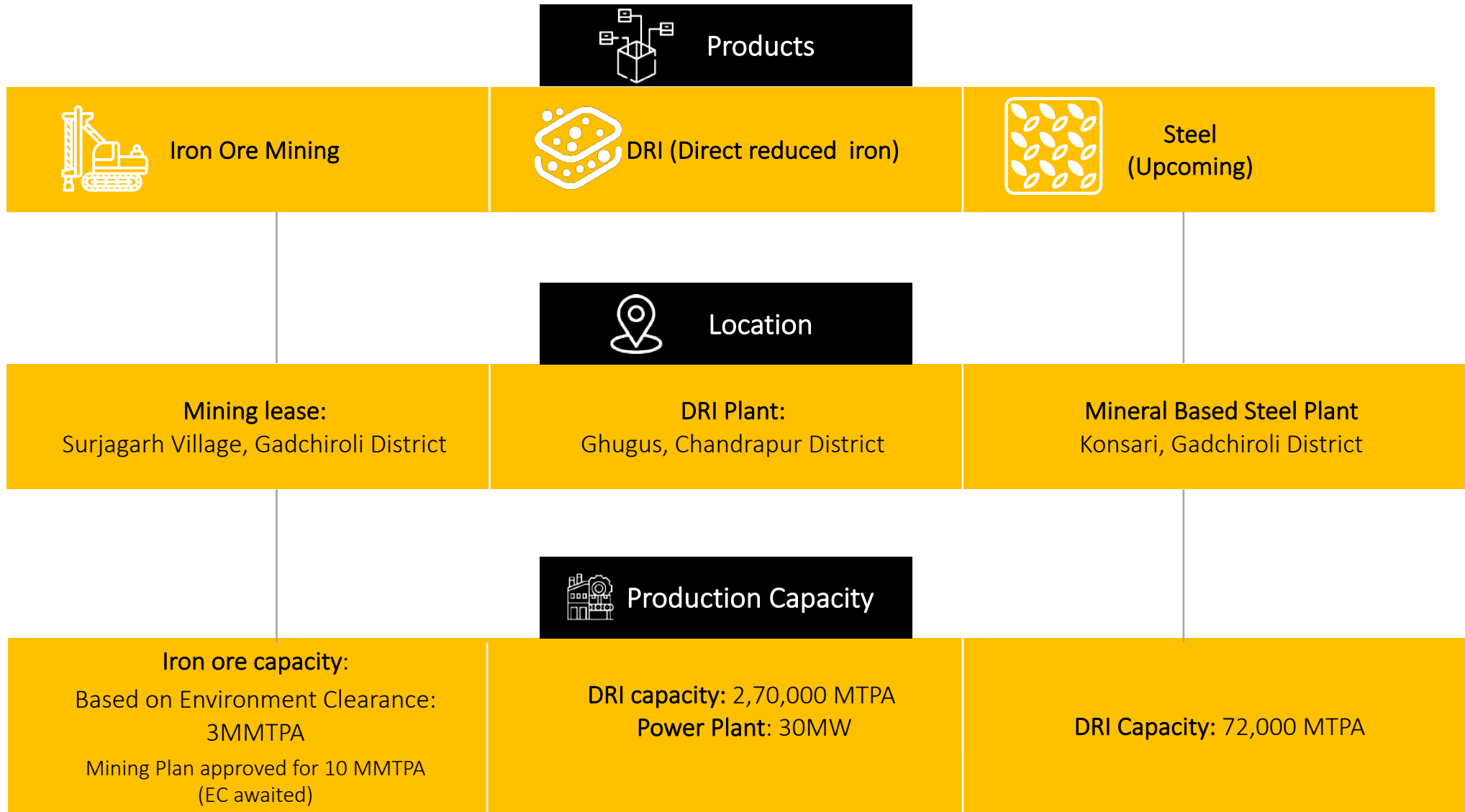
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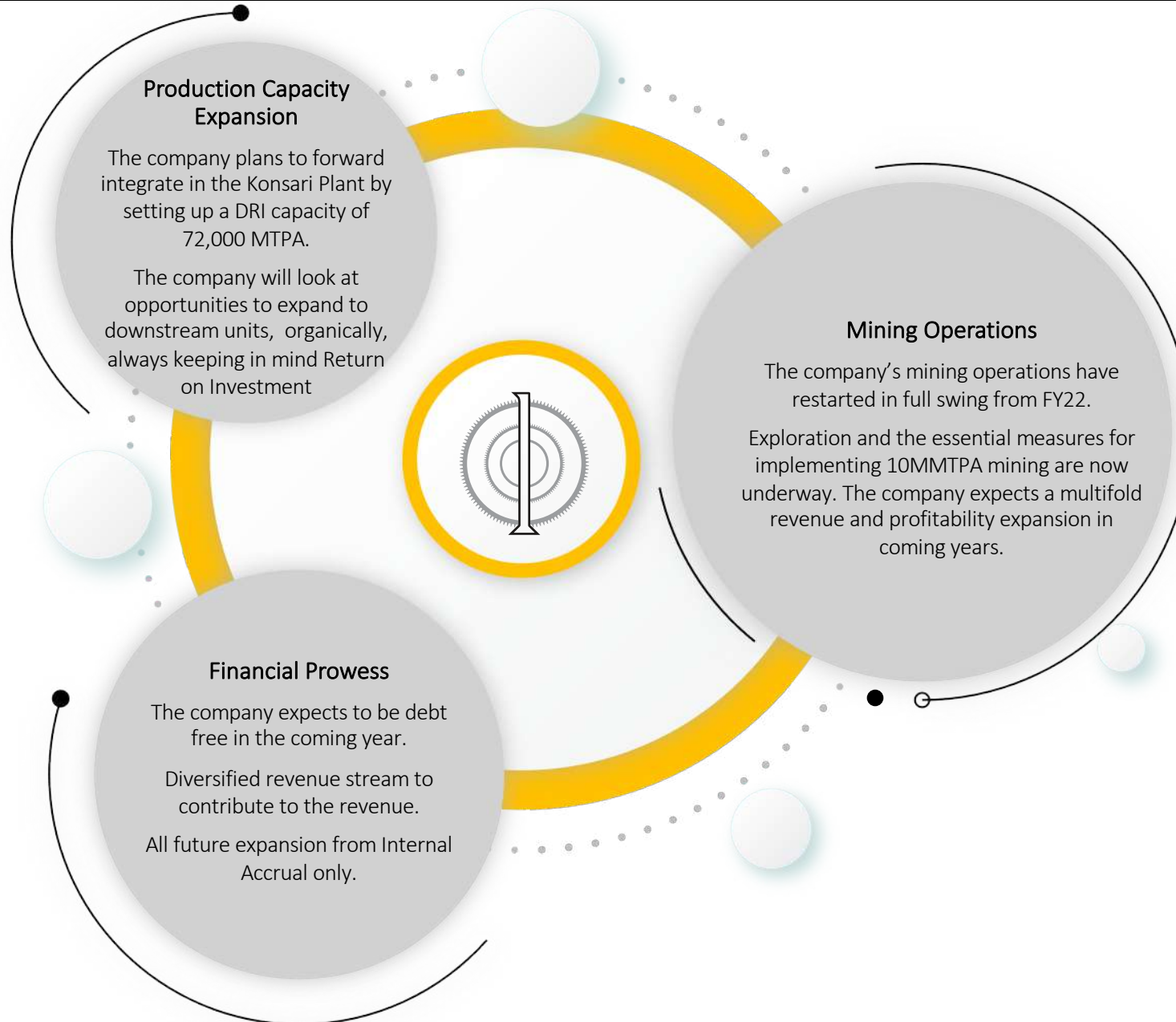
**EARNINGS PRESENTATION**

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**Q1-FY23**





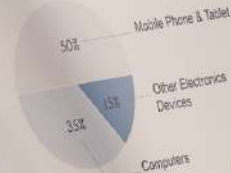


# Company's Growth



Stock Market   
**85%**

## GLOBAL BUSINESS REVIEW



Segment	2013	2014	2015	2016
Department Store	109,928	118,283	107,812	100,000
Super Center	39,912	47,029	69,918	100,000
Shopping Center	96,017	182,912	120,000	100,000
E-commerce	67,173	61,120	100,000	100,000
Specialty Store	8,714	9,018	100,000	100,000

Product Categories	2013
General tools	+920.82
Health & Medical	-13.9
Art Supply	+82.94
Kids & Baby	+659.02
Kitchen wear	-229.0
Fashion	-797.3
Furniture	+239

Percentage



# Financial Overview

## Q1-FY23 Financial Performance

**INR 8,427 Mn**  
Operating Income

**INR 2,619 Mn**  
Operating EBITDA

**31.08%**  
Operating EBITDA  
Margin

**INR (9,303) Mn**  
PAT

## Q1-FY23 Operational Highlights

### Company

- Turnover and EBITDA in Q1-FY23 exceeded that of the entire previous financial year
- Income grew 153% over previous quarter and 780% over corresponding quarter of the previous financial year
- The company made a net loss during the quarter on account of an exceptional item pursuant to the arbitration award to Sunflag Iron and Steel Company Ltd. (Sunflag), related to various contracts pertaining to the company's mines. The arbitration award now settles all the claims and counter claims of both the parties. However, there would be no cash outflow as the amount is being paid by way of Zero % Optionally Fully Convertible Debentures (OFCDs), the OFCDs when converted will result in dilution of equity capital to the extent of additional 6 crs equity shares.

### Mining

- Iron Ore extraction continues to be above expectation
- Sales Dispatches of 1.15 million MT were made in Q1-FY23
- Sales have been strong due to strategic geographical location and good usability of the ore extracted
- 2<sup>nd</sup> railway siding at Manikgarh is now being used to assist in faster material movement

### DRI & Power

- Production and sales performance moving as per expectations
- Availability and pricing of coal continues to be a concern
- Currently the company is using imported coal and also looking at other sources

# Quarterly Financial Performance



Particulars (INR Mn)	Q1-FY23	Q1-FY22	Y-o-Y*	Q4-FY22	Q-o-Q
Revenue from Operations	8,427	957	NA	3,332	152.9%
Total expenses	5,808	938	NA	2,211	162.7%
<b>EBIDTA</b>	<b>2,619</b>	<b>19</b>	NA	<b>1,121</b>	<b>133.6%</b>
<i>EBIDTA Margins (%)</i>	<b>31.08%</b>	<i>1.99%</i>	NA	<b>33.64%</b>	<i>(256) Bps</i>
Depreciation and amortization	50	45	NA	43	16.3%
Finance costs	54	57	NA	43	25.6%
Other Income	126	81	NA	104	21.2%
<b>Profit Before Exceptional Items</b>	<b>2,641</b>	<b>(2)</b>	NA	<b>1,139</b>	<b>131.9%</b>
Exceptional Items	(11,944)	-	NA	-	NA
<b>Profit After Exceptional Items</b>	<b>(9,303)</b>	<b>(2)</b>	NA	<b>1,139</b>	<b>NA</b>
Tax	-	-	NA	(95)	NA
<b>PAT</b>	<b>(9,303)</b>	<b>(2)</b>	NA	<b>1,234</b>	<b>NA</b>
<i>PAT Margins (%)</i>	<i>NA</i>	<i>NA</i>	NA	<b>37.03%</b>	<i>NA</i>
Other Comprehensive Income	1	1	NA	3	NA
<b>Total Comprehensive Income</b>	<b>(9,302)</b>	<b>(1)</b>	NA	<b>1,237</b>	<b>NA</b>
Diluted EPS	(21.19)	(0.01)	NA	3.52	NA

\* YOY comparison is not applicable as Iron Ore production restarted in H2-FY2022



# Historical Financial Performance

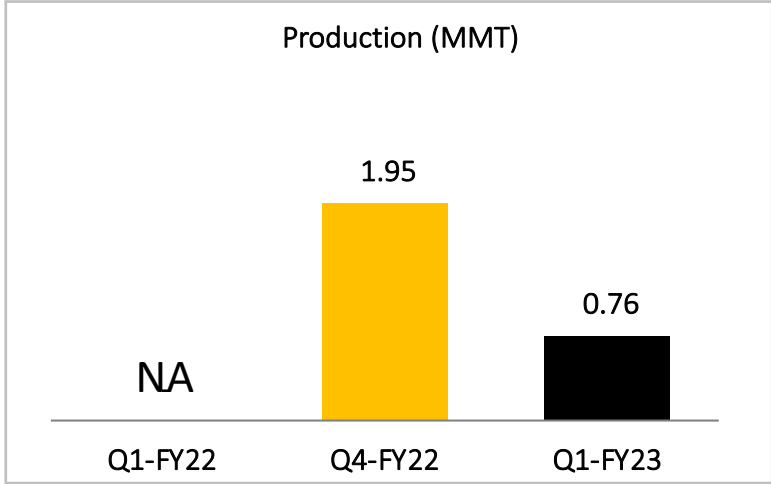
Particulars (INR Mn)	FY20	FY21	FY22	Q1-FY23
Revenue from Operations	3,717	2,534	6,975	8,427
Operating Expenses	3,506	2,425	5,520	5,808
<b>EBIDTA</b>	<b>211</b>	<b>109</b>	<b>1,455</b>	<b>2,619</b>
<i>EBIDTA Margins (%)</i>	<i>5.68%</i>	<i>4.29%</i>	<i>20.86%</i>	<i>31.08%</i>
Depreciation and amortisation expenses	175	139	180	50
Finance costs	161	168	181	54
Other Income	256	199	298	126
<b>Profit Before Exceptional Items</b>	<b>131</b>	<b>1</b>	<b>1,392</b>	<b>2,641</b>
Exceptional Items	-	-	(514)	(11,944)
<b>Profit After Exceptional Items</b>	<b>131</b>	<b>1</b>	<b>878</b>	<b>(9,303)</b>
Tax	(187)	-	(95)	-
<b>PAT</b>	<b>318</b>	<b>1</b>	<b>973</b>	<b>(9,303)</b>
<i>PAT Margins (%)</i>	<i>8.56%</i>	<i>0.04%</i>	<i>13.95%</i>	<i>NA</i>
Other Comprehensive Income	(3)	5	8	1
<b>Total Comprehensive Income</b>	<b>315</b>	<b>6</b>	<b>981</b>	<b>(9,302)</b>
Diluted EPS	1.42	0.01	2.78	(21.19)

# Historical Balance Sheet

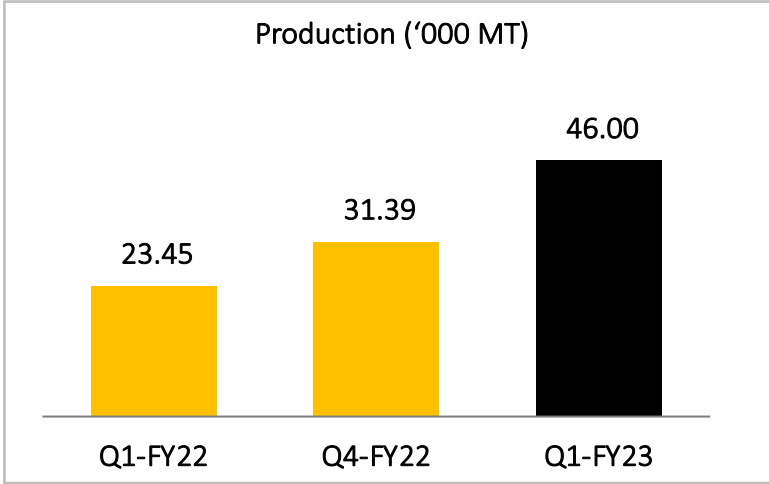
Particulars (INR Mn)	FY20	FY21	FY22
<b>Equity</b>	<b>1,444</b>	<b>1,821</b>	<b>4,815</b>
(a) Equity Share Capital	227	253	370
(b) Other Equity	1,217	1,568	4,445
<b>Non-Current Liabilities</b>	<b>3,648</b>	<b>3,817</b>	<b>2,240</b>
(a) Financial Liabilities			
(i) Borrowings	809	932	567
(ii) Lease Liability	25	6	4
(iii) Other Non Current Liabilities	2,757	2,822	1,615
(b) Provisions	57	57	54
<b>Current Liabilities</b>	<b>1,329</b>	<b>1,565</b>	<b>1,182</b>
(a) Financial Liabilities			
(i) Lease Liability	6	2	2
(ii) Borrowings	180	97	-
(iii) Trade Payables	611	353	152
(iv) Other Financial Liabilities	268	777	745
(b) Provisions	144	104	139
(c) Other Current Liabilities	120	232	144
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>6,421</b>	<b>7,203</b>	<b>8,237</b>

Particulars (INR Mn)	FY20	FY21	FY22
<b>Non-Current Assets</b>	<b>4,358</b>	<b>4,660</b>	<b>5,148</b>
(a) Property, Plant and Equipment	3,709	3,609	3,991
(b) Capital Work in Progress	424	847	859
(c) Right to use account	30	8	6
Financial Assets			
(d) Investments	1	1	1
(e) Deferred Tax Assets	187	187	282
(f) Other Non-Current Assets	7	8	9
<b>Current Assets</b>	<b>2,063</b>	<b>2,543</b>	<b>3,089</b>
(a) Inventories	841	1,157	1,668
(i) Trade Receivables	79	69	237
(ii) Cash and Cash Equivalents	118	4	137
(iii) Other Bank Balances	68	77	82
(iv) Other Financial Assets	182	176	200
(v) Prepayments	11	-	-
(b) Other Current Assets	764	1,060	765
<b>TOTAL ASSETS</b>	<b>6,421</b>	<b>7,203</b>	<b>8,237</b>

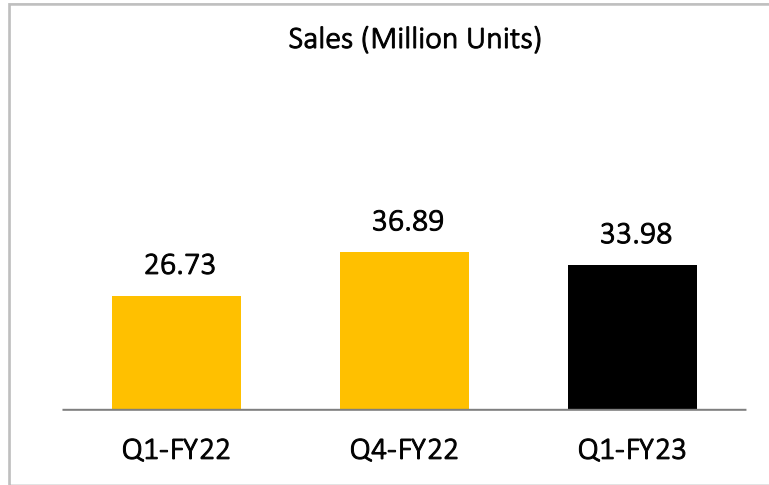
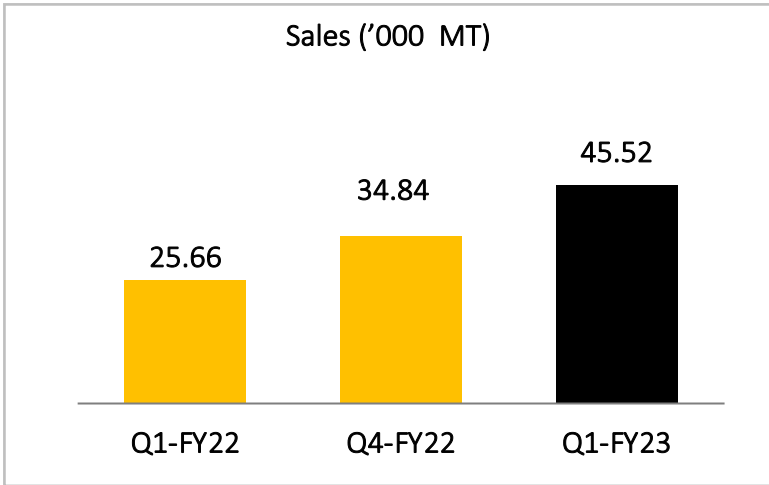
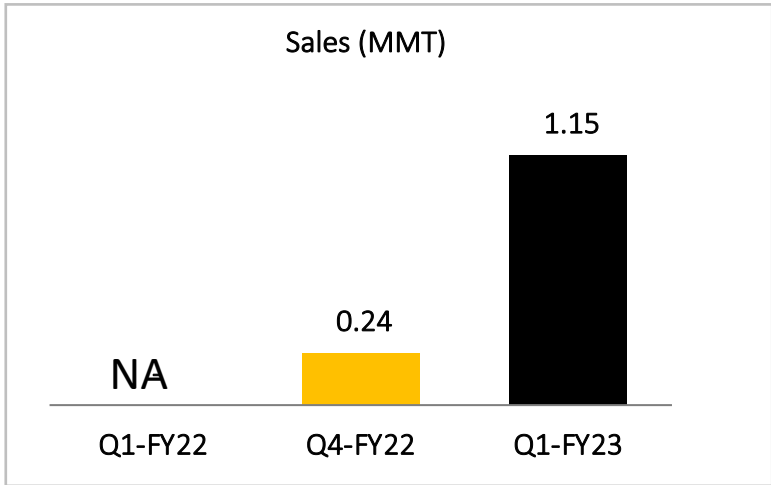
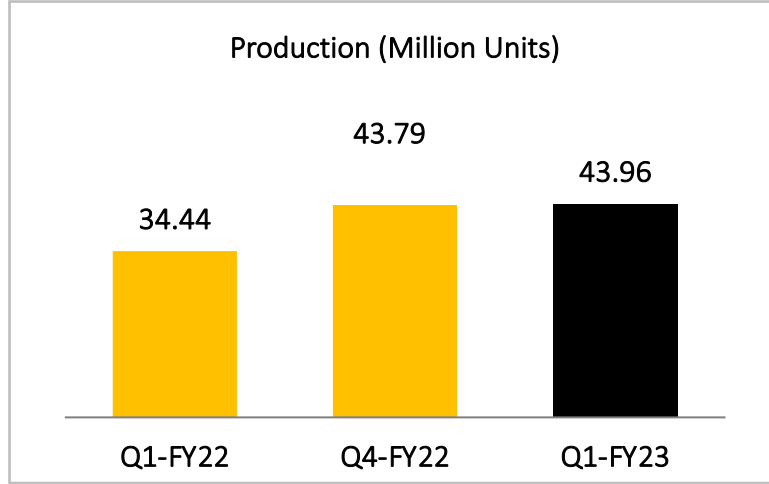
## IRON ORE



## DRI

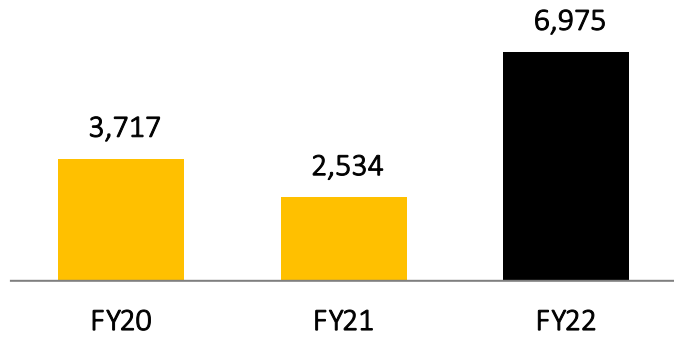


## POWER

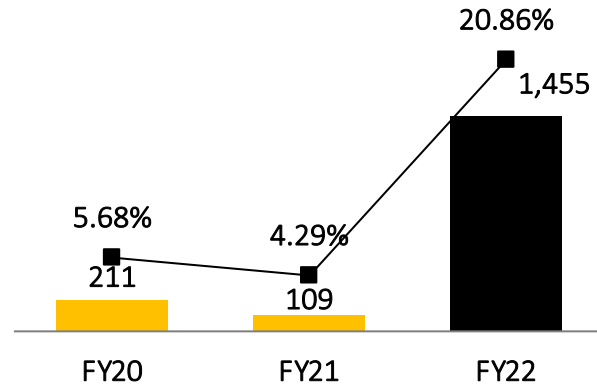


# Historical Financial Highlights

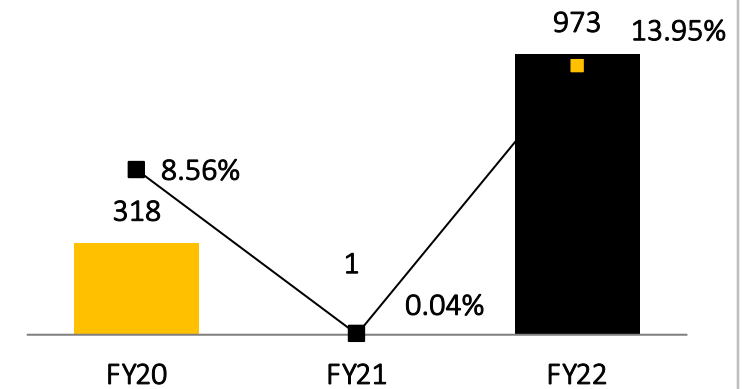
Operational Income (INR Mn)



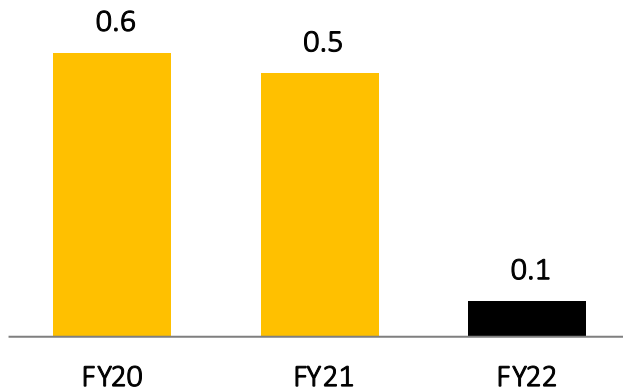
EBITDA (INR Mn) & EBITDA Margins (%)



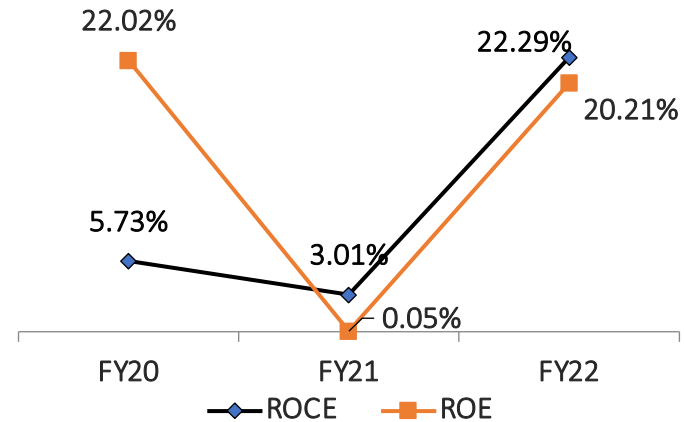
PAT (INR Mn) & PAT Margins (%)



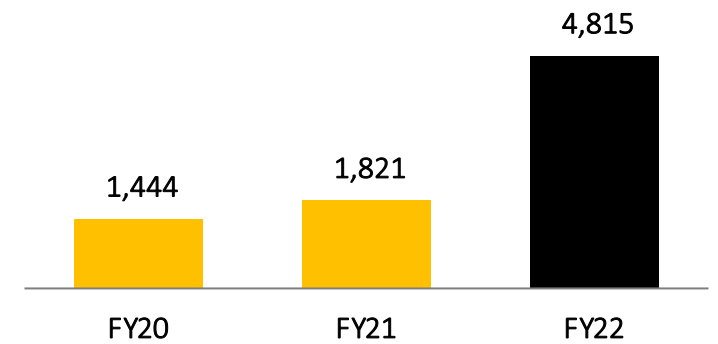
Net D/E (x)

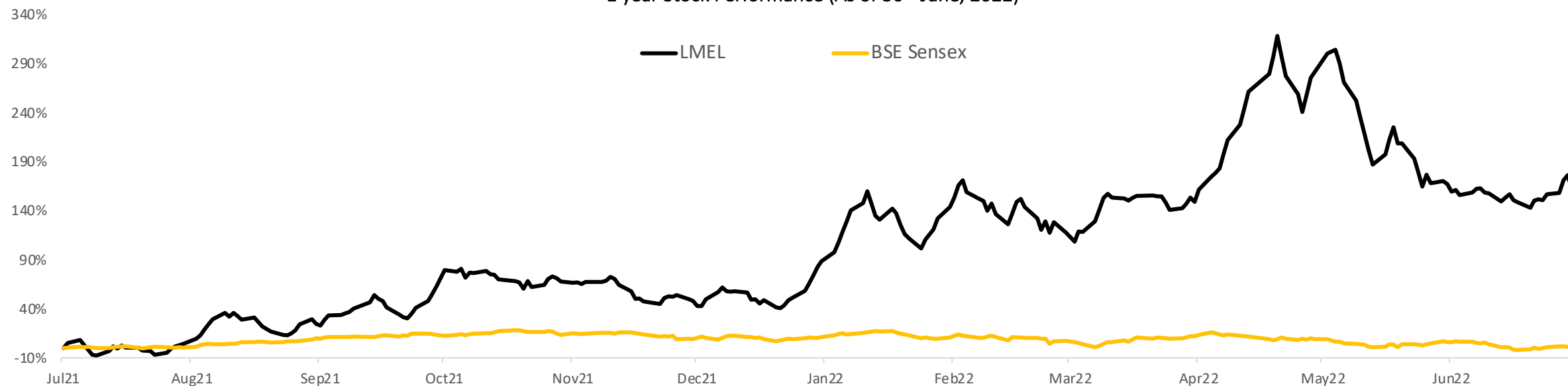


ROCE & ROE

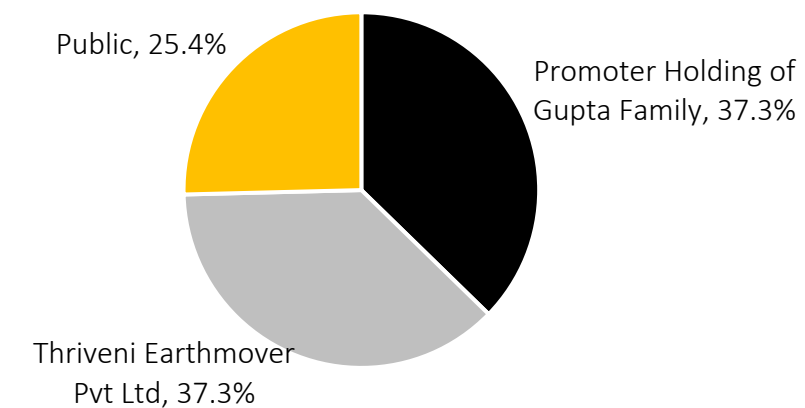


Networth (INR Mn)



1 year Stock Performance (As of 30<sup>th</sup> June, 2022)

Price Data (As on 30 <sup>th</sup> June, 2022)	INR
Face Value	1.0
Current Market Price	139.9
52 Week H/L	232/47.3
Market Cap (INR Mn)	62,216.2
Equity Shares Outstanding (Mn)	444.7
1 Year Avg. Trading Volume ('000)	277.9

Shareholding Pattern ( As on 30<sup>th</sup> June 2022)

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**Thank**  
You