



August 11, 2023

To,
BSE Limited ("BSE")
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai 400 001
BSE Script Code: 5.43712

To
National Stock Exchange of India Limited ("NSE")
The Listing Department,
Exchange Plaza, Bandra - Kurla Complex,
Bandra (East), Mumbai – 400051
NSE Symbol: AHL

Sub : Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

We enclose herewith Investor's presentation on the Unaudited Financial Results for the quarter ended June 30, 2023.

This is also being uploaded on the Company's website at <https://abansholdings.com>

You are requested to take the above information on record.

For Abans Holdings Limited
(Formerly known as Abans Holdings Private Limited)

Abhishek Bansal
Managing Director
DIN: 01445730

Abans Holdings Ltd.

(Formerly known as Abans Holdings Pvt. Ltd.)

Regd. Office: 36, 37, 38A, Floor-3, Nariman Bhavan, Backbay Reclamation, Nariman Point, Mumbai-400021
CIN: U74900MH2009PLC231660 **Tel:** +91 22 61790000 **Fax:** 022 61790010
Email ID: compliance@abansholdings.com **Website:** www.abansholdings.com



ABANS HOLDINGS LIMITED

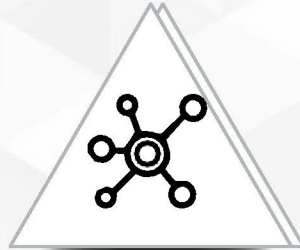
AUGUST 2023
INVESTOR PRESENTATION



Headquartered in
Mumbai



Presence in 5
countries



Global Institutional Broker
with 750k License in UK



Employees
200+



Borrowings Secured- INR 346 Crs
Unsecured – INR 95 Crs



Total AUM
1,665 Crs



NBFC
NPA – Nil



QFII for
Chinese
markets



Ratings: Short Term- A2
Long Term- BBB+ (STABLE)



Consolidated
Net worth INR 904 Crs



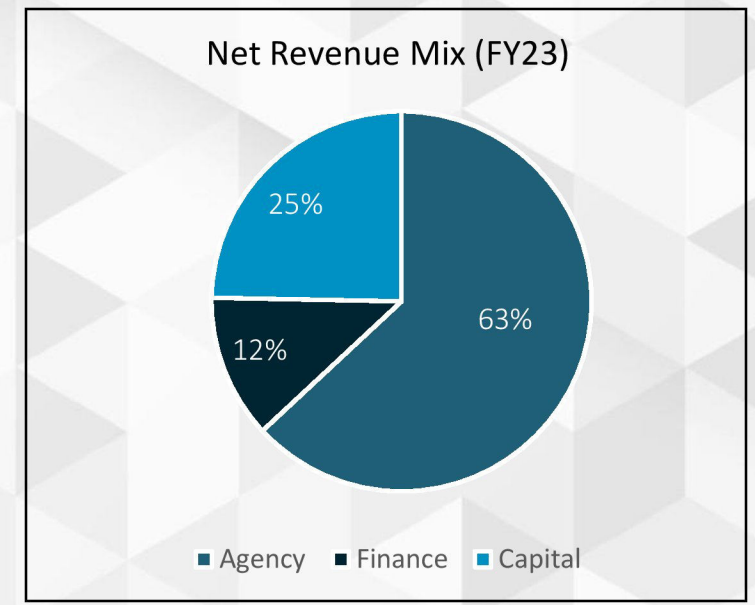
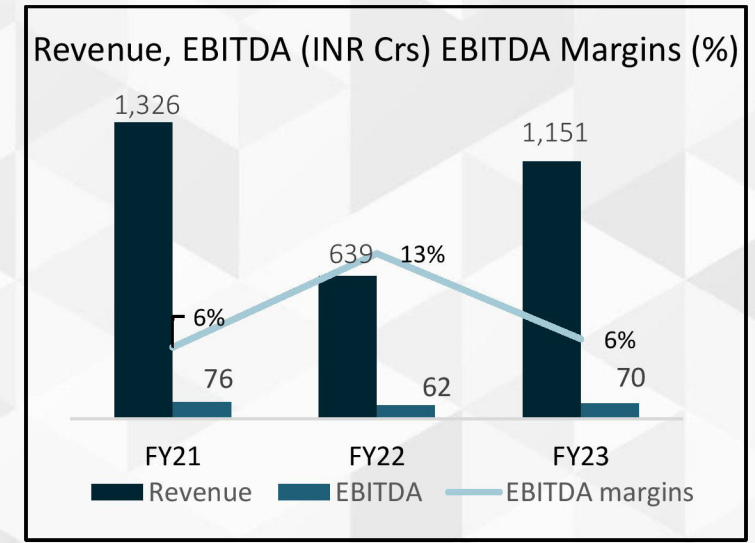
Y-o-Y Revenue Growth
80.24%

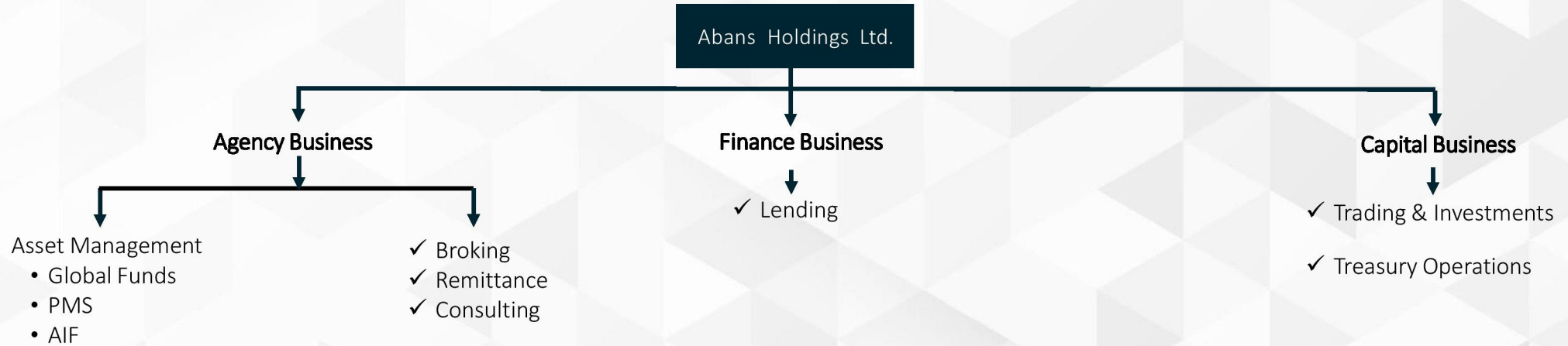


Y-o-Y PAT Growth
13.75%

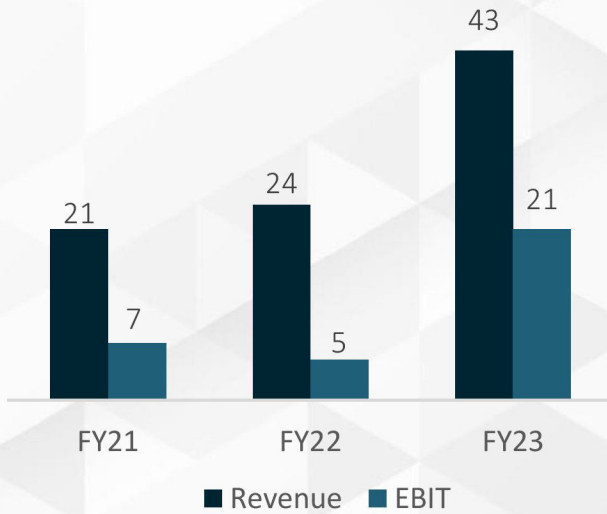
- Numbers as of FY23
- Ratings of group companies

- Abans Holdings Ltd. (AHL) is the diversified financial services company that caters to whole gamut of financial businesses such as Institutional Broking, Asset Management, Financial Lending, Treasury operations and Remittance Services.
- The company was founded by the young and dynamic Mr. Abhishek Bansal, whose visionary thought process has helped in creating one of the fastest growing Financial Services companies in India over a very short period of time. AHL was incorporated in the year 2009 and got listed on BSE and NSE in the year 2022.
- The company has a strong leadership team comprising of experienced professionals and domain experts. AHL also has a distinguished board comprising of Ex SEBI professionals and other celebrated names.
- Today, AHL has global presence with established operations in countries including India, United Kingdom, Dubai, Shanghai, Hongkong and Mauritius.
- AHL has grown from being a commodities trading company into a diversified multi-asset and multi-national financial services company having varied financial services businesses, which are mainly segmented under – Agency Business, Finance Business, and Capital Business.
- Under the Agency Business vertical, AHL runs a Global Arbitrage Fund with an AUM of ~ INR 355 Crs that has delivered a consistent & average 8%+ USD return in the last 5 years.
- Through its Agency business, AHL also offers opportunities in multi-asset global institutional trading in equities, commodities and currency. Besides, it also offer private client broking, asset management and investment advisory services, wealth management services to corporate, institutions and high net worth individuals.
- AHL through its subsidiaries is a SEBI registered Stock and Commodity Exchange Brokers with memberships across all the major stock exchanges in India, including BSE, NSE, MSEI, MCX, NCDEX, ICEX and IIEL. It is also a SEBI Registered Portfolio Management company, SEBI Registered Category-I FPI and holds a Category-II & Category-III AIF license.
- AHL through its subsidiary Abans Global Limited (AGL) is a Broker Member on the Dubai Gold and Commodities Exchange (DGCX), an Associate Trade Member on the London Metal Exchange (LME), Trader Member on Dalian Commodity Exchange (DCE), International Energy Exchange (INE-Shanghai), Singapore Exchange (SGX), Shanghai International Gold Exchange (SGEI). AGL is also the only registered Qualified Foreign Institutional Investor (QFII) for Chinese Markets in India.
- AHL operates a finance business through which it offers lending services primarily focused on providing secured and unsecured term financing to individuals and small and medium enterprise (SME) across India
- Capital business vertical comprises mainly of internal treasury operations including physical commodities trading combined with exchange-based trading in foreign exchange, equities and commodities along with its investments and dividend incomes.

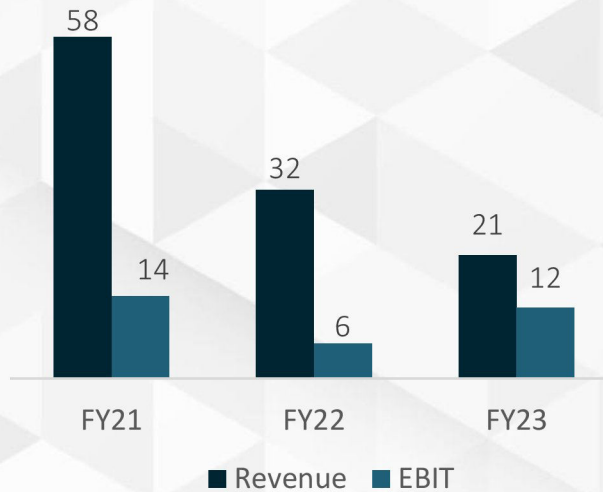




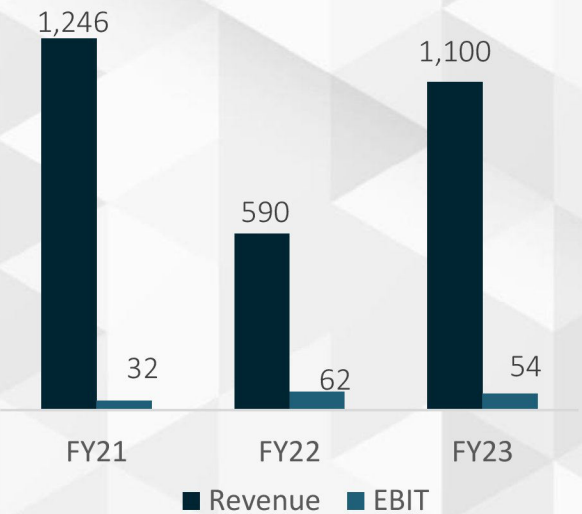
AGENCY BUSINESS (INR Crs)

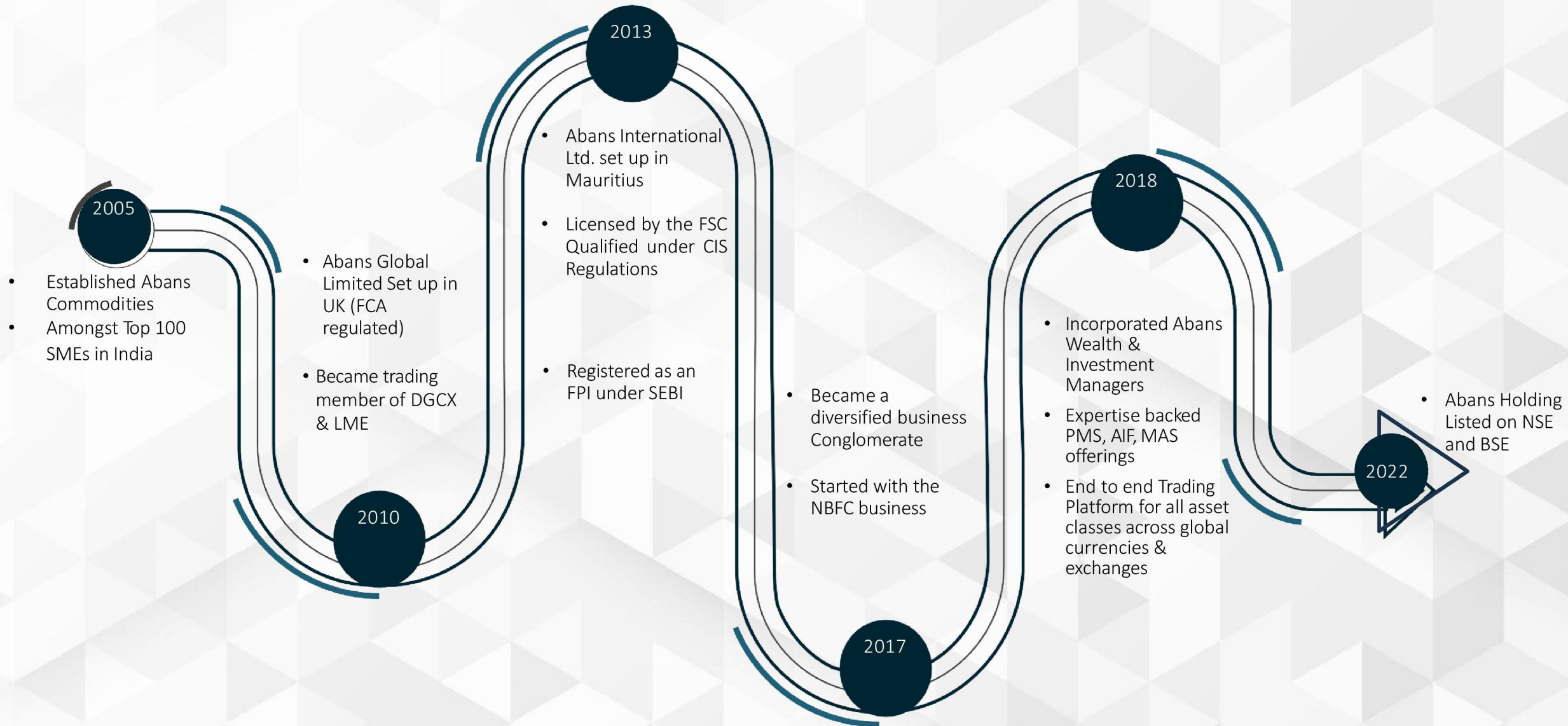


FINANCE BUSINESS (INR Crs)



CAPITAL BUSINESS (INR Crs)







Mr. Abhishek Bansal

Chairman
and Managing Director

- Holds a Master’s degree in commerce from Mumbai University and is also a recipient of an Honorary Doctorate. Started his career in financial markets at the age of 18, and founded the Abans Group in 2005.
- A self-made entrepreneur, Abhishek lays particular emphasis on nurturing the leaders of tomorrow and has been incubating entrepreneurial ventures for well over a decade.

BOARD OF DIRECTORS

Mr. Parmod Nagpal
Independent Director

- Mr. Nagpal is an MBA and Bachelor in Law with Banking, Insurance and Securities Law
- He has worked with Securities Exchange Board of India (SEBI) for about 31 years, and was Chief General Manager for 6 years and Executive Director for almost 13 years, before retirement in December 2019.

Mr. Apoorva Vora
Independent Director

- Mr. Vora is law graduate and an MBA in (Marketing)
- He has a rich experience & vast exposure spanning across Information Technology, Financial Services and Startups (little over 25 years running) in various capacities.

Mrs. Ashima Chhatwal-
Independent Director

- A company secretary by profession having expertise in areas of corporate law advisory.

Mr. Shivshanker Singh
Executive VP – Technology &
Non-Executive Director

- Mr. Singh has experience in IT infrastructure and information security space for over two decades. He is an expert in cyber security and his most notable work is the establishment of the Disaster Recovery System of the BSE’s BOLT trading platform.

Mr. Nirbhay Vassa
Whole Time Director &
Chief Financial officer

- Mr. Vassa is a qualified CA with 15 years of experience in accounting, finance and corporate strategy. He is an industry veteran known for his Knowledge on IFRS and Indian accounting standards

KEY MANAGEMENT PERSONNEL

Mr. Chintan Mehta
Chief Executive Officer

- He is a qualified Chartered Accountant with over 15 years of experience in bullion trading
- Pivotal in setting up our bullion business, Chintan has developed its trading desk, expanded jewelry exports across Asia and Europe, and established Abans as a market leader in retail sales of gold and silver coins.

Mr. Mayank Mundhra
VP - Enterprise Risk

- An undergraduate degree holder in engineering, Mayank is armed with a postgraduate degree in Finance from Mumbai University.
- He has an experience of over 11 years at industry- leading firms. Mayank believes that effective risk management is the fundamental business enabler

Mr. Bhavik Thakkar
Head - Wealth Management

- He carries over 17 years of experience in Financial Services.
- He has worked across Retail Banking and Wealth Management. His experience includes Client Relations, Investment Advisory and Product Management.
- He has worked across organizations like Kotak Mahindra Bank, Aditya Birla Wealth and Standard Chartered Bank.

London, UK



Dubai, U.A.E.



, India



Shanghai, China



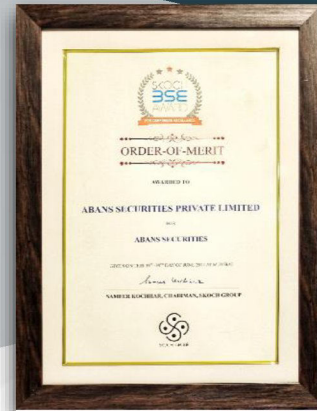
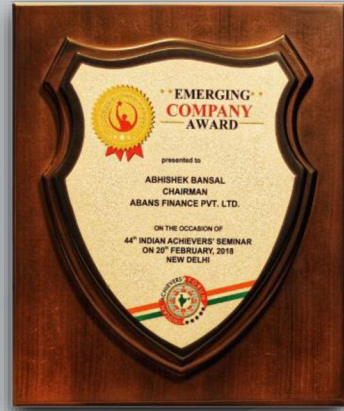
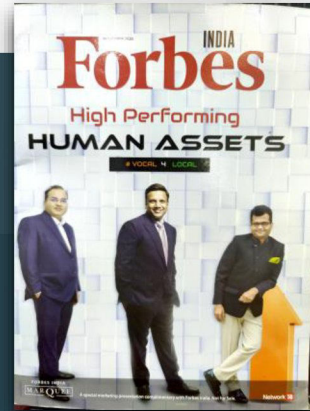
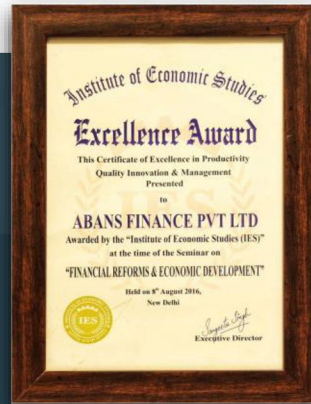
Hong Kong



Mauritius



Global presence with leadership teams in key financial markets including London, Dubai, Hong Kong and Shanghai with the head office located in Mumbai, India.



Business
Overview



- AHL aspires to emerge and become a dominant player in global asset management space. With this view they have established operations in all the key financial markets around the world for customer acquisition and growth.
- The company offers global market access on a single platform through its membership and licenses across all the leading exchanges of the world. It is one of the few Indian players to have an IFPRU 750k license in UK as well as the only Indian players who has a QFII license for Chinese Markets.
- AHL also caters to an important need of its global customer, which is fund mobilization across the markets through its remittance services. Under the remittance business services, the company receives funds from its clients to execute foreign exchange transactions and make payments to trading partners on behalf of its client.
- The company also provides high net-worth individuals with financial planning and asset management services across asset classes through instruments (both proprietary and third party) like Mutual Funds, PMS, Debt, Equities, Structured Products and Commodities. AHL acquired the portfolio management services (PMS) business of SATCO Capital Markets Ltd which had an AUM of INR 80 crores. This acquisition further consolidates the offerings basket of AHL

Asset Management Services



Broking Licenses



Backward Integration

Remittance Services



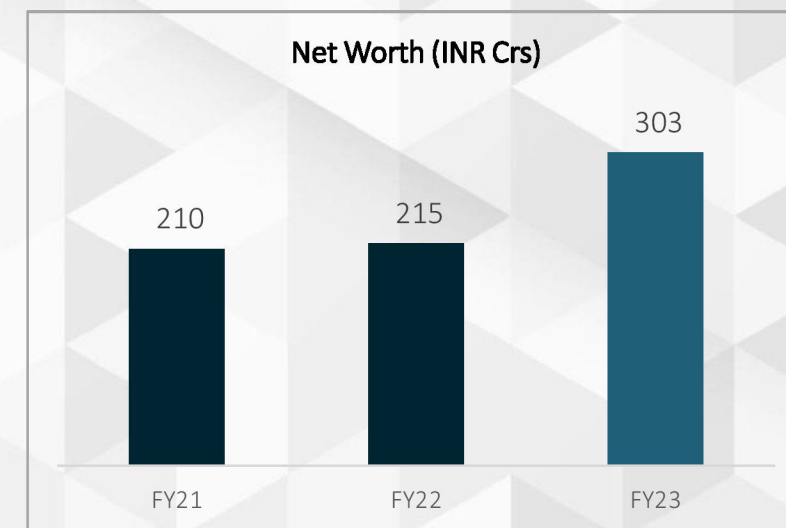
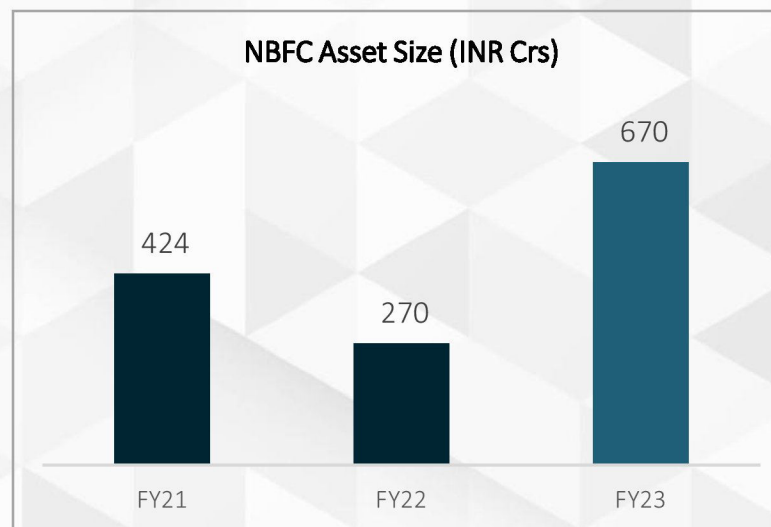
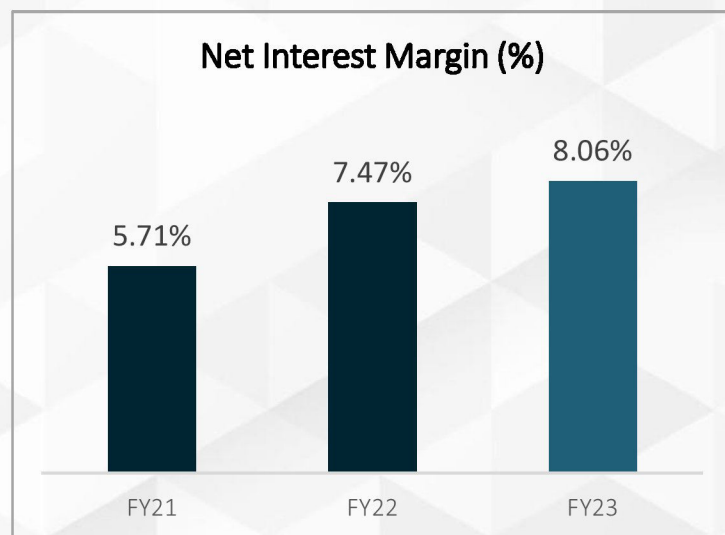
- Global Arbitrage Opportunities Fund is the flagship fund under the Asset Management business of Abans Holdings.
- It's a closed ended arbitrage fund with an AUM of INR 355 Crs as on 31st March, 2023.
- The fund explores arbitrage transactions across commodities and currencies derivatives trades on global market places. The open ended fund's objective is to offer stable returns in \$ currency with monthly liquidity.
- The fund has a strong track record of delivering strong returns since inception.

Year	USD Returns	Date	USD/INR
2016	1.82%	1 st September	66.9539
		30 th December	67.9547
2017	5.80%	2 nd January	68.0225
		29 th December	63.9273
2018	8.68%	1 st January	63.6697
		31 st December	69.7923
2019	8.94%	1 st January	69.7131
		31 st December	71.274
2020	9.46%	1 st January	71.3717
		31 st December	73.0536
2021	8.24%	1 st January	73.0328
		31 st December	74.3025
2022	7.85%	3 rd January	74.3115
		31 st December	82.7862
<i>CAGR Since Inception - 8.02%(\$ terms)</i>			
<i>Year 2016 returns for 4 months (September - December)</i>			

- To complement AHL's global operations, the company has developed a treasury payment service for institutional clients by providing a range of services including the basic money transfer across exchange rates to enabling global trade counter-party payments.
- Under the remittance business services, the company receives funds from its clients to execute foreign exchange transactions and make payments to trading partners on behalf of its client.
- The remittance mechanism is an account transfer between the parties and does not include issuing any credit card/ debit cards or any online platform to clients for sending and receiving funds.
- This business is carried through a Financial Conduct Authority (UK) regulated entity in London called Corporate Avenue Services Limited (CASL)
- Abans Finance Pvt. Ltd. (a Subsidiary of AHL) acquired 100% of CASL to promote efficient use and fungibility for its customers and facilitate payment and remittance services. This acquisition was made with a strategy to expand its global footprint and transaction in financial products in international market.
- This business also assists companies in reducing the time period to complete the transaction undertaken by its clients and maximizing client trust.
- This acquisition has helped diversification of revenue stream, Increased Customer Base, Cross-border payments, High transaction volumes and Customer loyalty.

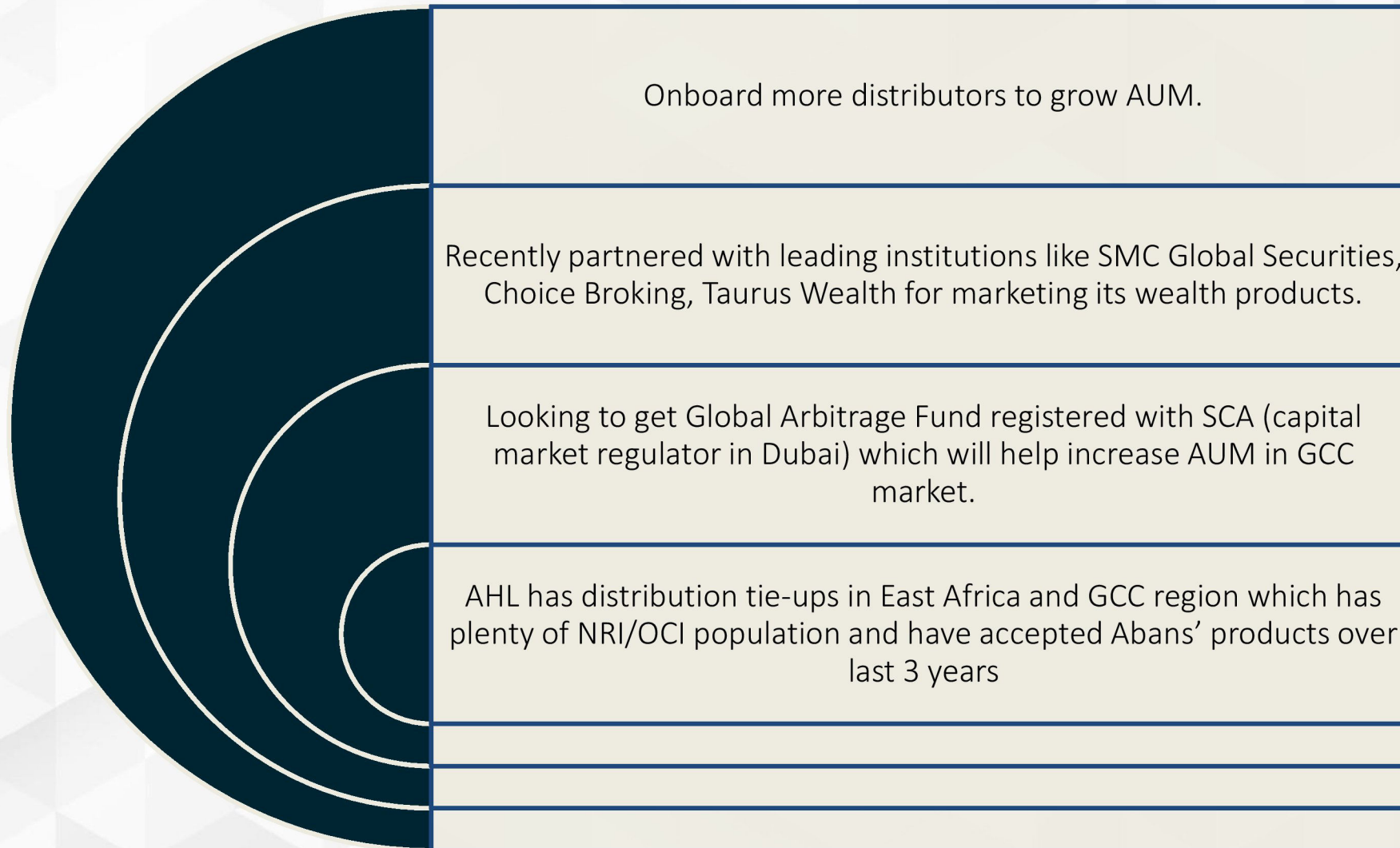


- Abans Finance Pvt. Ltd. (AFPL), the lending arm of Abans Holdings Limited is a RBI registered, non deposit taking NBFC since 2013.
- The NBFC business is primarily focused on providing secured and unsecured term financing to individuals and small and medium enterprise (SME) across India.
- The company has a strong track record of lending towards high asset quality with negligible delinquency.
- NBFC business enjoys an average net interest margins of ~8.0% and has a CRAR of 21.11% (As on 31st March, 23).
- As on 31st March 2023 the Net worth of the NBFC stands at INR 303 Crs
- The lending book has a portfolio mix at Agri Commodity (45%), Financial services (25%) and Other industries (25%).
- AFPL was awarded with “Outstanding Achievement in Business & Social Service ” by Indian Achievers Forum in 2018.



Strategic
Overview





An integrated financial services platform:

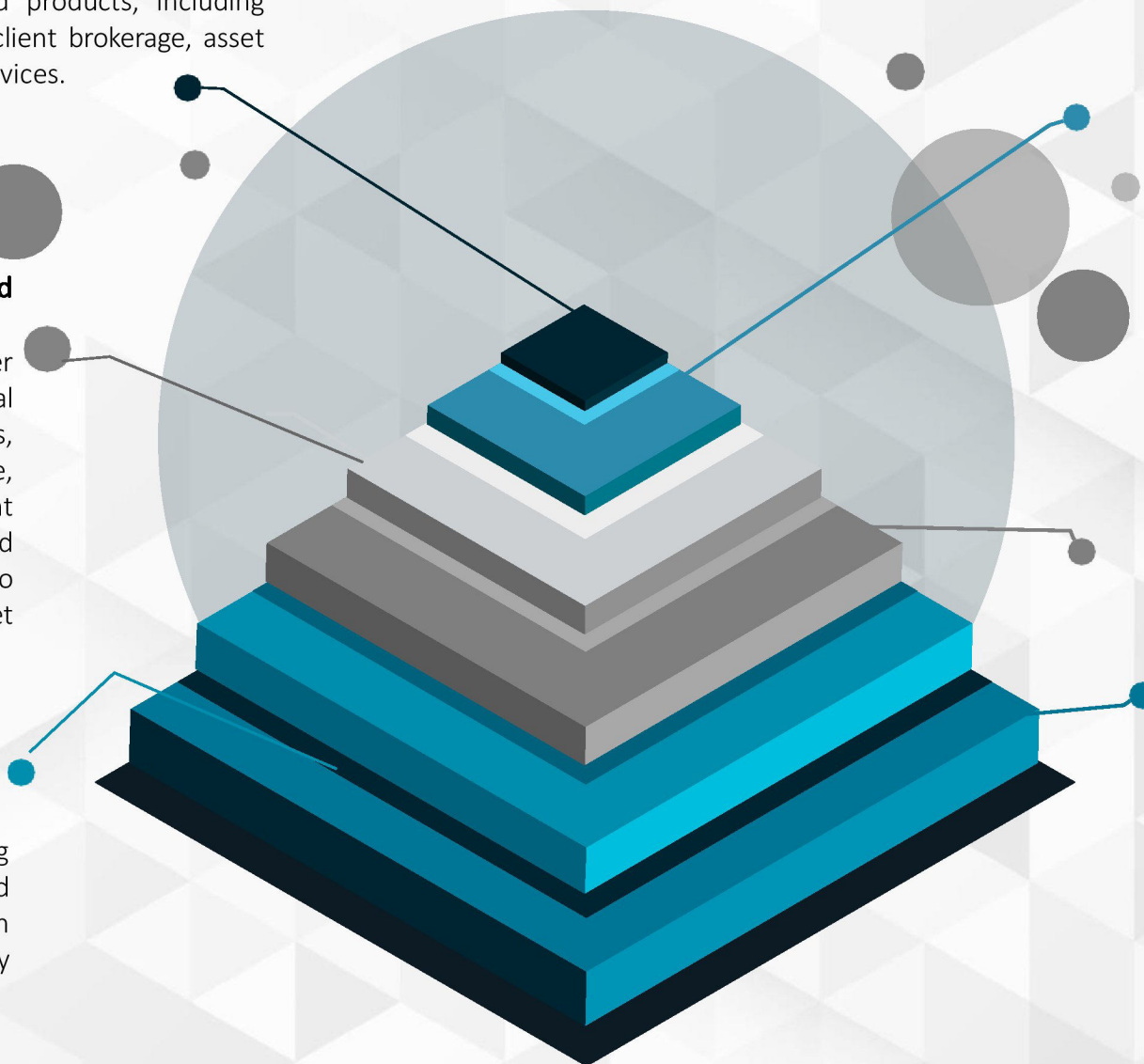
Offering various financial services and products, including financing, institutional trading, private client brokerage, asset management and investment advisory services.

Strong relationships with clients and market participants:

Being a global financial services provider offering opportunities in multi-asset global institutional trading in equities, commodities and foreign exchange, private client broking, asset management and investment advisory services and wealth management services to corporate, institutional and high net worth individual clients.

Asset Quality:

It indicates a portfolio with a strong track record of loan repayment and creditworthiness. The resulting margin demonstrates AFPL ability to effectively manage the interest rate spread.



Standardized operating procedures and efficient use of technology:

Implemented standardized operating procedures that have enabled us to develop a scalable and replicable business model across the globe and across our various financing product portfolios & IT infrastructure and effective use of technology has enabled us to develop an effective risk control framework for our global business transactions and also improve employee productivity and operating efficiencies.

Global exposure providing innovative financial products:

International exposure helps our customers diversify a portfolio, which in turn provides a balance between geographies.

Strong human capital and organizational culture:

Retaining top talent by providing them opportunities to grow.

Financial Overview



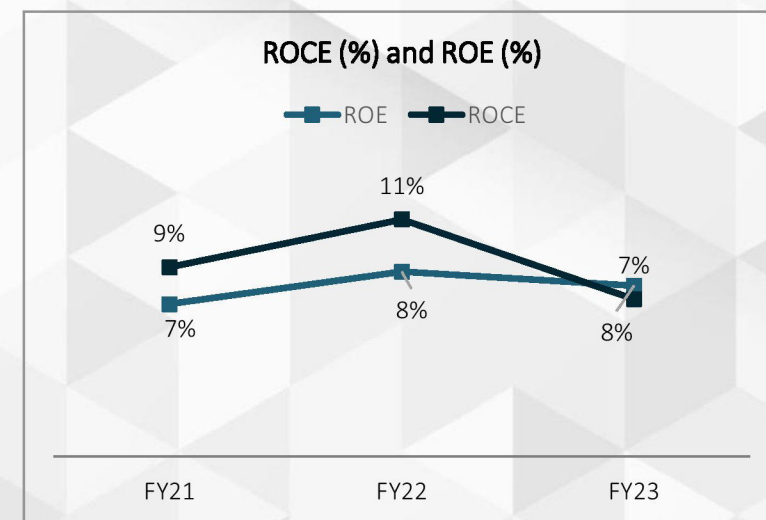
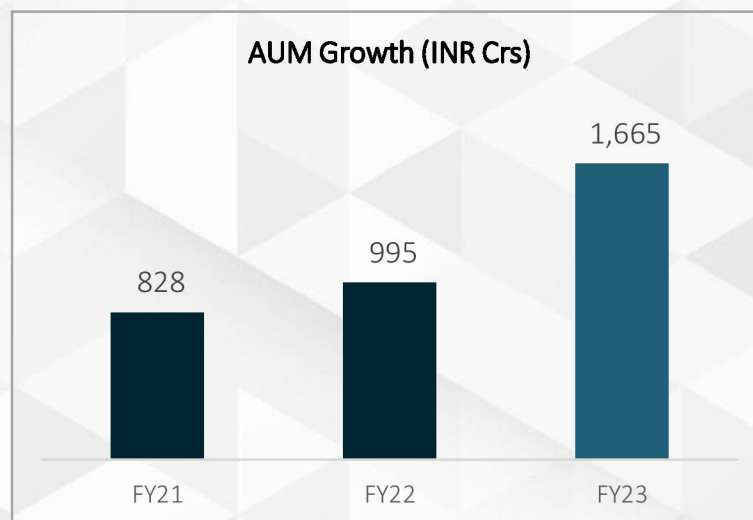
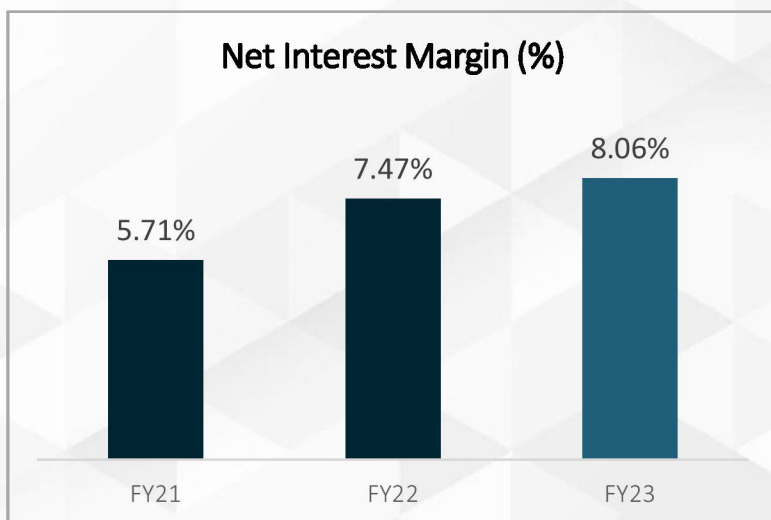
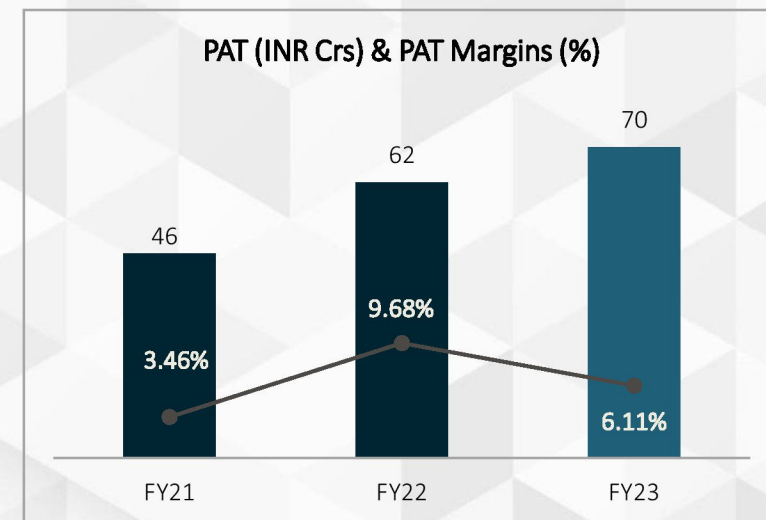
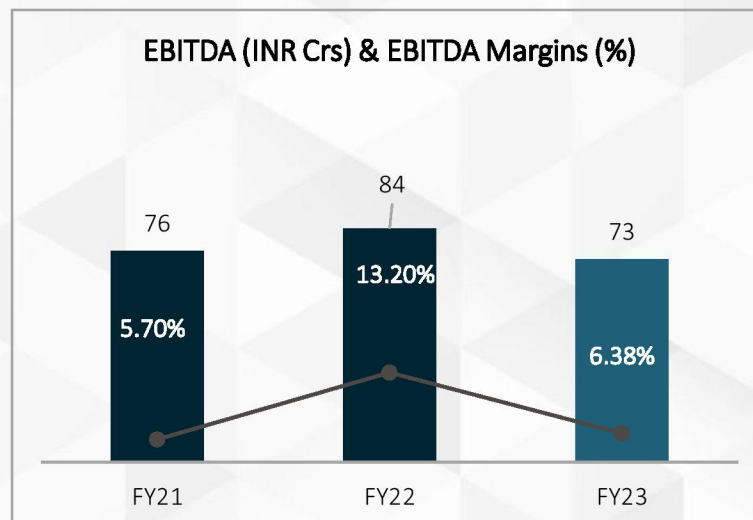
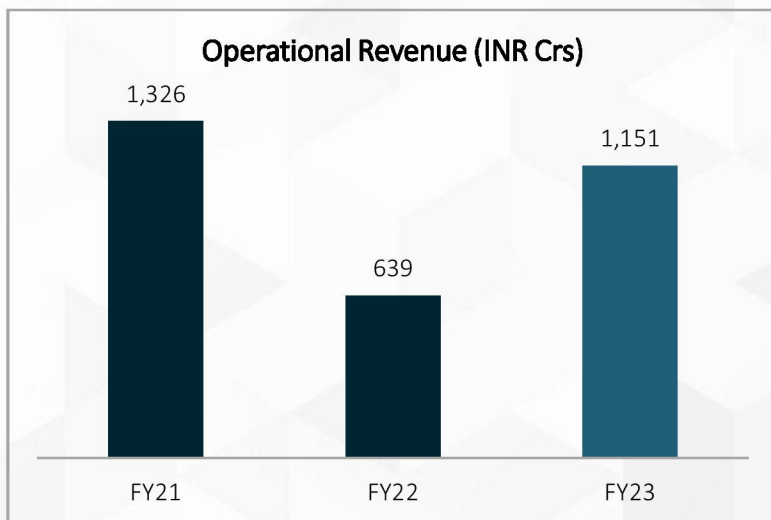
Historical Consolidated Income Statement

Particulars (INR Crs)	FY21	FY22	FY23
Revenue from Operations	1,326	639	1,151
Total Expenses	1,250	555	1,078
EBITDA	76	84	73
EBITDA Margins (%)	5.73%	13.15%	6.34%
Other Income	5	7	13
Depreciation	1	1	0
Interest	31	26	10
Profit before exceptional items	49	66	76
Exceptional Items	0	0	0
PBT	49	66	76
Tax	3	4	6
PAT	46	62	70
PAT Margins (%)	3.47%	9.70%	6.08%
Other comprehensive income	(5)	16	35
Total comprehensive income	41	78	105
Diluted EPS	9.88	13.44	14.81

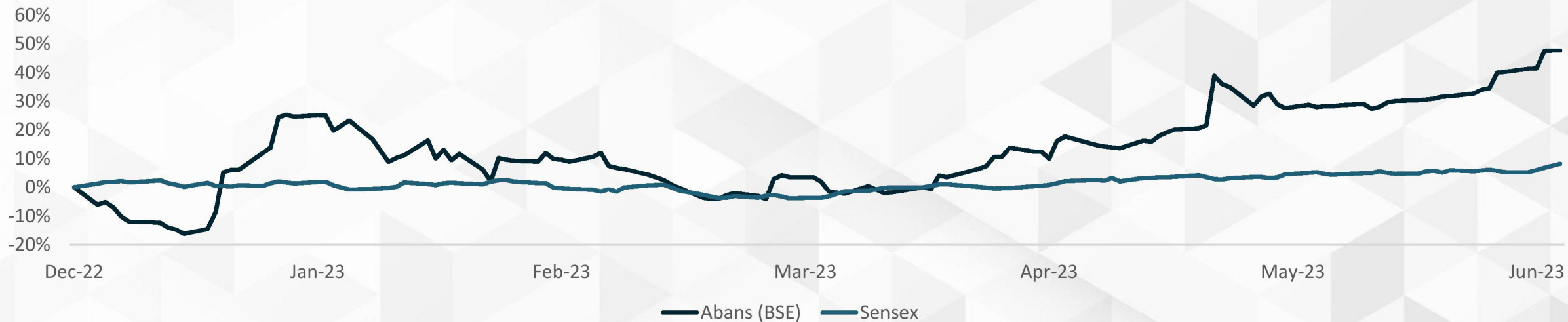
Historical Consolidated Balance Sheet

Particulars (INR Crs)	FY21	FY22	FY23
Assets			
Non-Current Assets	81	111	248
Property, plant & equipment	14	13	13
Right to use asset	0	0	0
Other intangible asset	1	1	0
Goodwill on consolidation	6	6	6
Financial Assets			
• Investments	58	88	225
• Loans	-	-	0
• Other financial assets	2	3	4
Other non-current assets	0	0	0
Current Assets	1,101	1,099	1,615
Inventories	23	60	61
Financial Assets			
• Trade receivables	343	311	249
• Cash and cash equivalents & Bank	209	142	351
• Derivative & Investments	7	19	391
• Short Terms Loans & Advances	505	149	168
• Other financial assets	11	411	390
Current Tax Assets (net)	-	1	1
Other current assets	3	6	4
TOTAL ASSETS	1,182	1,210	1,863

Particulars (INR Crs)	FY21	FY22	FY23
Equity and Liabilities			
• Share Capital	9	9	10
• Other Equity	553	622	817
• Non-controlling interest	98	105	78
Total Equity	660	736	905
Non-Current Liabilities			
• Loans & Borrowings	199	34	106
• Other financial liabilities	-	0	-
• Lease liabilities	0	-	0
Provisions	3	2	1
Deferred tax liabilities (Net)	3	3	3
Total Non-Current liabilities	205	39	110
Current Liabilities			
• Borrowings	69	52	335
• Trade Payables	54	138	80
• Leases liabilities	-	-	0
• Other financial liabilities	187	244	421
Provisions	0	0	1
Other Current Liabilities	6	0	9
Current Tax Liabilities (net)	1	1	2
Total Current liabilities	317	435	848
TOTAL EQUITY AND LIABILITIES	1,182	1,210	1,863



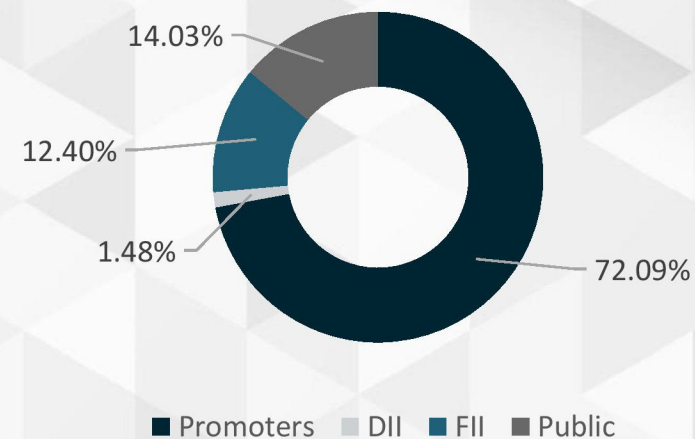
Share Price Movement (Up to 30th June, 2023)



Market Data (INR) (As on 30th June, 2023)

Face Value	2.0
CMP	319.05
52 Week H/L	324.75/180.05
Market Cap (INR Crs)	15,99.90
Shares O/S (Crs)	5.01
Avg. Vol. ('000)	341.68

Shareholding Pattern (As on 30th June, 2023)



Abans Holdings Ltd.

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Valorem Advisors

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Email: abans@valoremadvisors.com

Thank
You

