

February 08, 2024

To, **Corporate Relationship Department BSE Limited,** 14<sup>th</sup> Floor, P. J. Towers, Dalal Street, Fort, Mumbai-400001 **SCRIP CODE: 532779**  To, **Listing Department National Stock Exchange of India Limited** "Exchange Plaza", C – 1, Block G Bandra- Kurla Complex, Bandra (East), Mumbai-400051 **SYMBOL: TORNTPOWER** 

Dear Sir / Madam,

#### **Re: Investor Presentation**

Investor Presentation on Unaudited Consolidated Financial Results for the quarter and Nine months ended December 31, 2023 is enclosed for your records.

Thanking you.

Yours faithfully, For Torrent Power Limited

Rahul Shah Company Secretary & Compliance Officer Encl.: As above

#### **Torrent Power Limited**



## Investor Presentation Q3 FY 2023-24

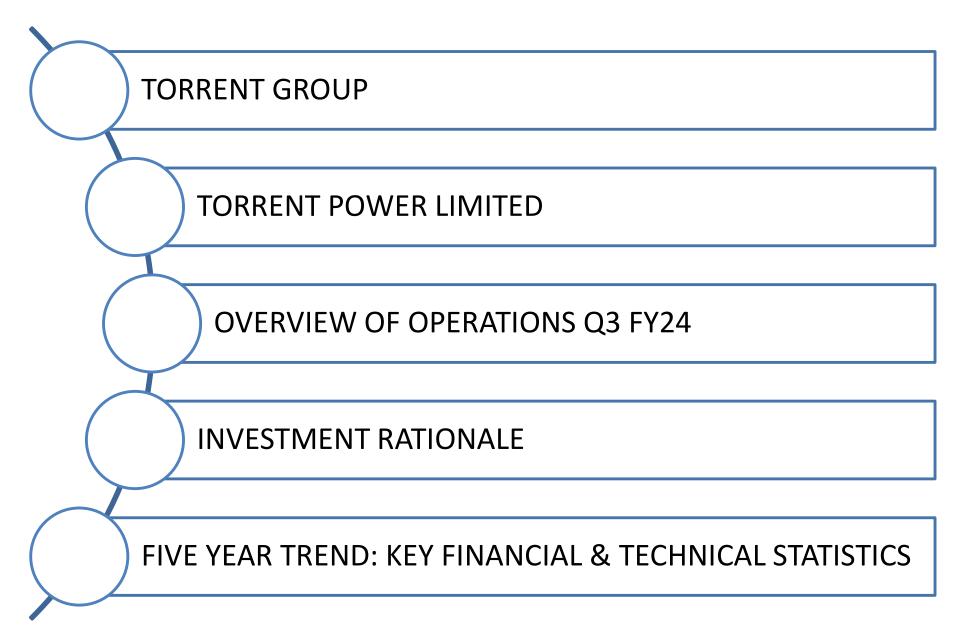


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This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties. Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors/shareholders/public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives. None of the companies described herein or any of their respective affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of the Materials or their contents or otherwise arising in connection with the Materials. Further, the discussion following herein reflects the perceptions on major issues as on date and the opinions expressed herein are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the information, opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.



## **PRESENTATION OUTLINE**





## **TORRENT GROUP**



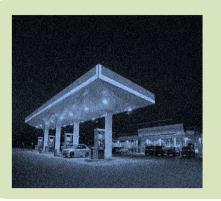
#### **TORRENT PHARMACEUTICALS LIMITED**

- A generics pharmaceutical major with strong global footprint
- Ranked 5<sup>th</sup> in Indian pharma market with leading position amongst the Top 5 in the therapeutics segments of Cardiovascular (CV), Gastro Intestinal (GI), Central Nervous System (CNS), and Vitamins Minerals Nutritionals (VMN) and Cosmo-Dermatology.
- Ranked No. 1 among Indian Pharma companies in Brazil and Germany.



#### TORRENT POWER LIMITED

- Leading private sector Integrated Power Utility with presence across generation, transmission and distribution
- Lowest distribution losses in the country
- 24 X 7 power supply in licensed areas
- Excellent operational track record with delightful customer service



#### **TORRENT GAS PRIVATE LIMITED**

- Started in FY18, City Gas Distribution (CGD) business now has 17 operating Geographical Areas (GAs) spread across 34 districts and 7 states
- 13 CGD areas won in the 9<sup>th</sup> & 10<sup>th</sup> Round of Bidding by PNGRB and 4 CGD areas acquired from incumbent players
- Capex plan of ~ ₹9,000 crs over next 5 years
- Crossed sales of 1.50 mn SCM/day 5<sup>th</sup> largest in terms of APM gas consumption



# **TORRENT GROUP**

Turnover \$4.3 Bn

Enterprise Value \$16.2 Bn



Spreading smiles Illuminating Lives

torrent



Not just healthcare... Lifecare

Turnover: \$ 1.17 Bn

Enterprise Value: \$ 9.74 Bn

Market Cap: \$ 9.39 Bn

Employees: 15,900+

Generating Trust. Distributing Opportunities.

Turnover: \$ 3.13 Bn

Enterprise Value: \$6.48 Bn

Market Cap: \$ 5.4 Bn

Employees: 8,200+

Building pan-India state-of-art city gas distribution networks in 17 GAs across 34 districts & 7 States

\$14.8 Bn

25,000+

torrer

GAS

Employees: 900+

Market Cap

Employees





#### **Thermal**

- -2,730 MW
   state-of-art gas
   based power
   plants
- 362 MW of coal based plant

Solar -263 MW operational capacity

- -350 MW underdevelopment
- -215 MW C&I Projects underdevelopment (13 MW

Commissioned)

#### <u>Wind</u>

- 920 MW operational capacity
- 425 MW project underdevelopment

Transmission - 355 kms 400 kV & 128 Kms of 220 KV, double circuit lines to evacuate power from gas based plants

#### <u>Distribution</u> -Licensed: Ahmedabad/ Gandhinagar, Surat, Dahej SEZ, Dholera SIR & DD/DNH

- **Franchised:** Bhiwandi, Agra & SMK

torrent

#### **ASSETS AT A GLANCE**

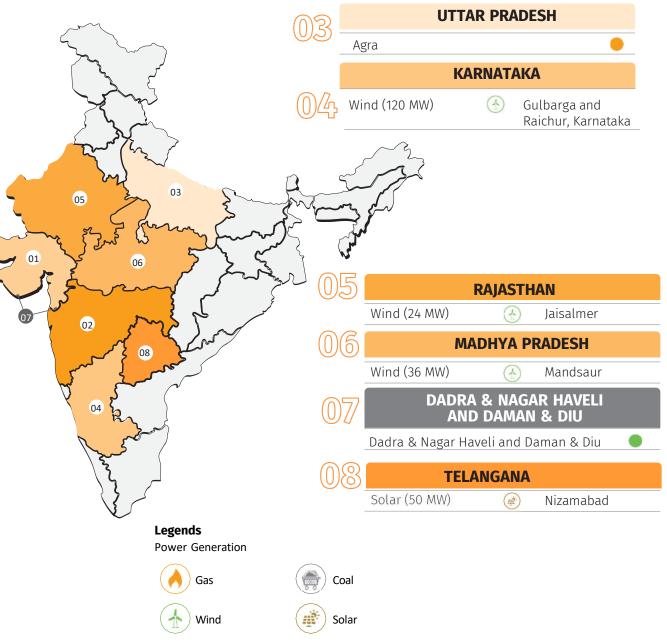
GUJARAT					
AMGEN (362 MW)	۲	Sabarmati, Ahmedabad			
DGEN (1200 MW)		Dahej, Bharuch			
SUGEN & UNOSUGEN (1530 MW)	٨	Kamrej, Surat			
Wind (49.6 MW)	$( \mathbf{A} )$	Jamnagar			
Wind (251.6 MW)	$( \bullet )$	Kutch			
Wind (50.9 MW)	$( \mathbf{A} )$	Rajkot			
Wind (50.4 MW)	$( \mathbf{A} )$	Bhavnagar			
Wind (26 MW)		Surendranagar			
Wind (70 MW)		Amreli and Rajkot			
Solar (87 MW)	(III)	Kamrej, Surat			
Solar (25 MW)	(III)	Surendranagar			
Solar (51 MW)	(III)	Patan			
Wind (115 MW)	( + )	Dwarka, Jamnagar			

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Ahmedabad and Gandhinagar	
Surat	
Dahej SEZ	
Dholera	

02	MAHARASHTRA				
	Wind (126 MW)	$( \mathbf{A} )$	Osmanabad		
	Solar (50 MW)		Solapur		
	Bhiwandi			•	
	Shil, Mumbra and	Kalwa			



Additionally, 13 MW C&I solar Project commissioned in the state of Rajasthan, Haryana, AP and UP.

Distribution Licensee

#### **PORTFOLIO OF ASSETS : THERMAL GENERATION**

Particulars	Sugen	Unosugen	Dgen	Amgen
Capacity (MW)	1147.5 (3 x 382.5)	382.5 (1 x 382.5)	1200 (3 x 400)	362 (1 x 120, 2 x 121)
Plant Type	Gas-based CCPP	Gas-based CCPP	Gas-based CCPP	Coal Based
Location	Near Surat, Gujarat	Near Surat, Gujarat	Near Bharuch, Gujarat	Ahmedabad, Gujarat
COD	August – 2009	April - 2013	November - 2014	1988
Fuel	Domestic Gas & Imported LNG	Domestic Gas & Imported LNG	Imported LNG	Domestic & Imported Coal
ΡΡΑ	835 MW for Distribution areas of Ahmedabad / Gandhinagar & Surat, and 50 MW with MP	278 MW for Distribution areas of Ahmedabad / Gandhinagar & Surat	No tie up	Embedded generation for licensed areas of Ahmedabad / Gandhinagar
Others	Contracted Storage-cum-Regasification capacity of 1 MTPA with Petronet LNG, Dahej Terminal for 20 years from April 2017			



#### **PORTFOLIO OF ASSETS : RENEWABLE GENERATION**

Particulars	Solar Wind	
Capacity (MW)	263	920
Location	Gujarat, Maharashtra & Telangana	Gujarat,Maharashtra,Karnataka, Rajasthan & Madhya Pradesh
COD	FY 12 to FY17	FY 12 to FY 24
Avg Tariff (₹/kWh)	7.46	3.81
ΡΡΑ	<ul> <li>138 MW with its own Licensed Distribution, (FIT)</li> <li>25 MW with GUVNL (FIT)</li> <li>50 MW with SECI (Bid)</li> <li>50 MW with Telangana State DISCOM (FIT)</li> </ul>	<ul> <li>352.50 MW with Company's Licensed Distribution business, (FIT)</li> <li>120 MW with GESCOM, Karnataka (FIT)</li> <li>96 MW with GUVNL Gujarat, 36 MW with MP and 24 MW with Rajasthan State discoms (FIT)</li> <li>126 MW with MSEDCL (Bid)</li> <li>50 MW with PTC (thru SECI)</li> <li>115 MW with SECI (SECI V Bid) (commissioned in July 2023)</li> </ul>
FY 23 PLF	19%	24%

#### New Projects:

- 1. PPA signed with TPLD for 300 MW at tariff of ₹ 2.22/unit (subject to change in law revision) for 25 years. SCOD: April 2024.
- 2. PPA signed with SECI for 300 MW wind power project won in the Reverse Auction (SECI XII). SCOD: September 2025. Tariff ₹ 2.94/unit.
- 3.175 MW Project (125 Wind & 50 MW Solar) under development for sale in merchant market.
- 4. Various C&I projects under development totalling to 215 MW (13 MW commissioned).



#### **PORTFOLIO OF ASSETS : LICENSED DISTRIBUTION**

Particulars	Ahmedabad/ Gandhinagar	Surat	Dahej	
Licensed Area	~ 356 sq. km.	~ 52 sq. km.	~ 17 sq. km.	
Peak Demand(FY23)	1,900 MW	742 MW	106 MW	
License Validity	As per Electricity Amendment Rules, 2023 the Licenses are deemed to be renewed for further 25 years unless the same is revoked. (Current License for Ahmedabad/Gandhinagar, Surat and Dahej is valid till 2025, 2028 & 2034 respectively which unless revoked will be automatically renewed for further 25 years)			
Accolades / Highlights	<ul> <li>lowest in the countr</li> <li>&gt; Substantial di undergrounded;</li> <li>&gt; Consumers enjoy er</li> </ul>		<ul> <li>Second Licensee at Dahej SEZ;</li> <li>Minimal Distribution losses;</li> <li>~99.9% power reliability;</li> </ul>	



#### **PORTFOLIO OF ASSETS : LICENSED DISTRIBUTION**

Particulars	Dholera SIR	Dadra and Nagar Haveli and Daman and Diu Power Distribution			
Licensed Area	~ 920 sq. km.	~603 sq. km.			
Peak Demand(FY23)	-	1,281 MW			
License validity	As per Electricity Amendment Rules, 2023 the Licenses are deemed to be renewed for further 25 years unless the same is revoked. (Current License for Dholera SIR and DNH & DD is valid till 2044 and 2047 respectively which unless revoked will be automatically renewed for further 25 years)				
Accolades / Highlights	<ul> <li>Major project on DMIC, to be developed into a global manufacturing hub;</li> <li>New state-of-art network &amp; a large industrial base will ensure minimal T&amp;D losses &amp; low cost of supply;</li> <li>Planning &amp; development of an efficient distribution network is under progress;</li> <li>Investment of about ₹1,200 Crore is envisaged over next 10 years to cater to demand of about 425 MVA;</li> </ul>	formed company Dadra and Nagar Haveli and Daman and Diu Power Distribution Corporation Limited (DNHDD Power Distribution Company) with 51% stake owned by Torrent Power;			



#### **PORTFOLIO OF ASSETS : FRANCHISED DISTRIBUTION**

Particulars	Bhiwandi	Agra	Shil, Mumbra, Kalwa (SMK)		
Licensed Area	~ 721 sq. km.	~ 221 sq. km.	~65 sq. Km.		
Peak Demand (FY23)	595 MVA	510 MVA	146 MVA		
License validity	25 <sup>th</sup> Jan 2027	31 <sup>st</sup> March 2030	29 <sup>th</sup> Feb 2040		
Accolades / Highlights	<ul> <li>Country's first unique PPP distribution franchisee agreement with MSEDCL, now adopted as a standard model for distribution reforms in the country.</li> <li>Reduction in AT&amp;C losses from 58% at the time of takeover to 10% in FY 23.</li> <li>Reliable power supply &amp; improved customer services.</li> </ul>	<ul> <li>from 58.77% at the time of takeover to 9.49% in FY 23.</li> <li>➢ Reliable power supply &amp; improved customer services.</li> </ul>	bidding process;		



#### **OVERVIEW OF OPERATIONS – Q3 FY 2023-24**

Consolidated Financial Statement (₹ in Cr.)	Q3 23-24 Unaudited	Q3 22-23 Unaudited		9M 23-24 Unaudited	9M 22-23 Unaudited		FY 22-23
Revenue from Operations	6,366	6,443	(1%)	20,655	19,656	5%	25,694
Power Purchase Cost	4,502	3,776		14,928	12,958		16,949
Material Cost & Change in Inventory	281	767		704	1,709		2,185
Contribution	1,583	1,900	(17%)	5,023	4,990	1%	6,560
Other Income	54	84		247	286		383
Gen. & Admin Exp.	538	456		1,572	1,322		1,802
PBDIT	1,098	1,527	(28%)	3,697	3,954	(6%)	5,141
Finance Cost	236	228		710	629		818
Depreciation & amortization	349	322		1,022	952		1,282
Profit Before Exceptional Items & Tax	514	977	(47%)	1,965	2,373	(17%)	3,041
Exceptional Items							
Profit Before Tax	514	977	(47%)	1,965	2,373	(17%)	3,041
Tax Expenses	139	283		516	692		876
Profit After Tax	374	695	(46%)	1,449	1,681	(14%)	2,165
OCI / (Exp.) – net of tax	(5)	0		(15)	2		6
тсі	369	695	(47%)	1,434	1,683	(15%)	2,171



#### **OVERVIEW OF OPERATIONS – Q3 FY 2023-24**

EBITDA for Q3 FY 2023-24 was lower due to reduction in net gain from trading of LNG and merchant power sales by ₹ 478 crore as compared to corresponding quarter last year i.e. Q3 FY 2022-23.

Adjusted for above gain in Q3 FY 2022-23, adjusted EBITDA and PAT for Q3 FY 2023-24 were higher by ₹ 49 crore and ₹ 31 crore respectively as compared to Q3 FY 2022-23.

The major reasons for higher adjusted PAT for the quarter on y-o-y basis are:

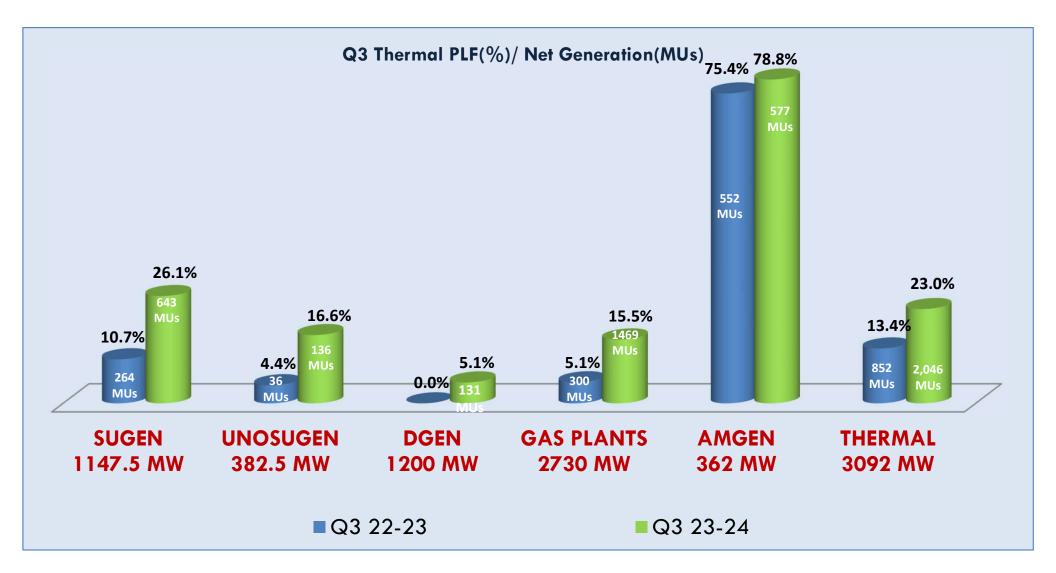
- $\widehat{\mathrm{tr}}$  Decrease in tax expenses; and
- $\ensuremath{\mathbbmlish}$  Higher Depreciation Expense.

#### Dividend:

The Board at its meeting of even date, has approved interim dividend of ₹ 12 per equity share.

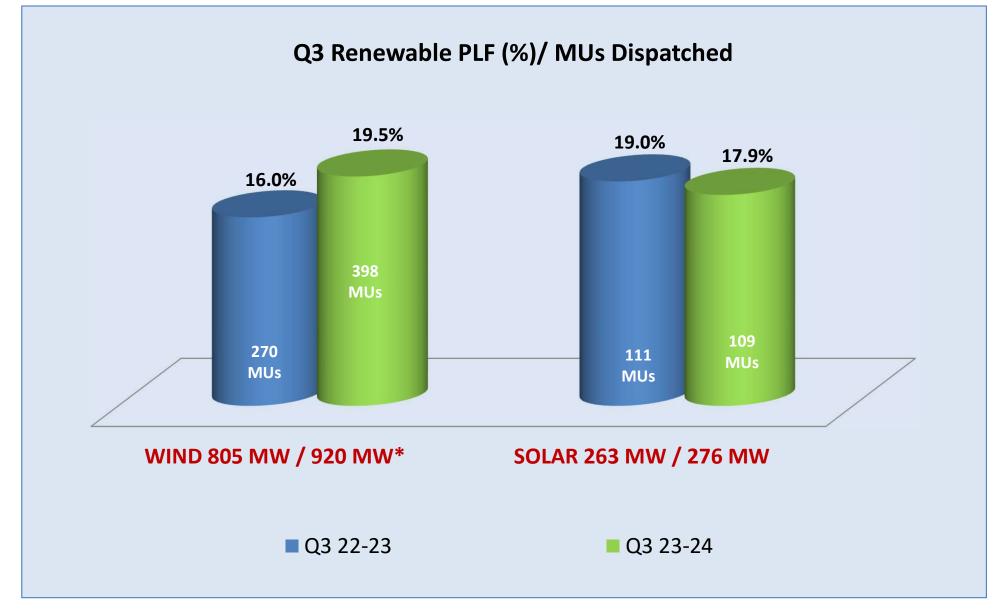


### **OVERVIEW OF OPERATIONS – Q3 FY24**





## **OVERVIEW OF OPERATIONS-Q3 FY24**

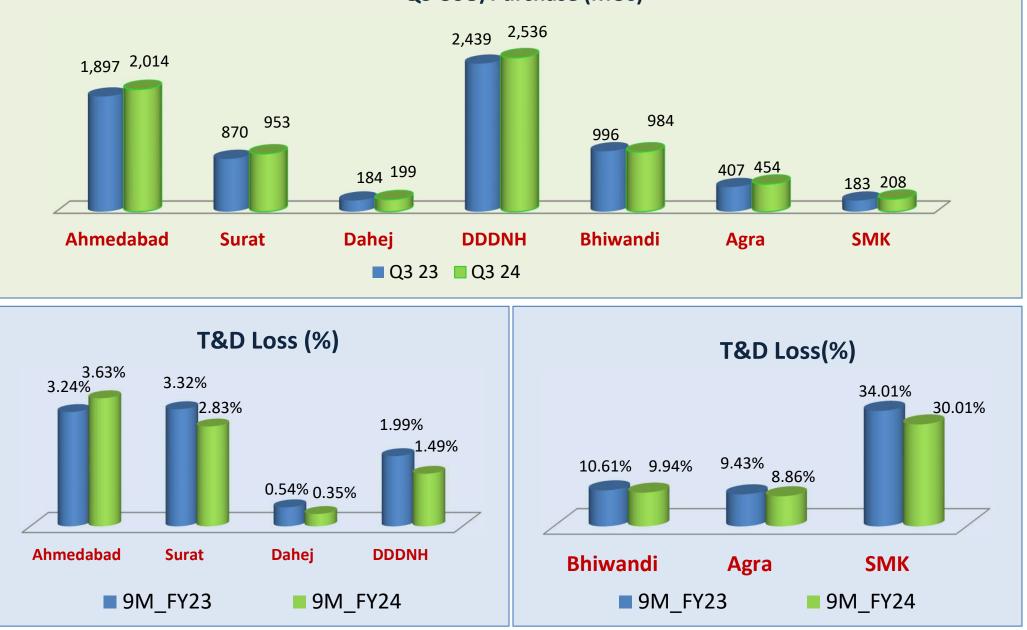


\*Includes generation from 115 MW SECI V Project commissioned on July 15, 2023.



### **OVERVIEW OF OPERATIONS-Q3 FY24**

Q3 USO/Purchase (MUs)





# **INVESTMENT RATIONALE**

- State of the art gasbased plants
- Direct import of LNG at efficient cost
- Low environmental footprint & large quantum of renewables in power system creates а favourable conditions sustain-able for operations of unutilised capacities
- Huge growth potential in renewables; returns above COE for selected projects
- Opportunity of flexible generation to sell pooled RTC power [Renewable + Gas] at competitive cost on a long-term basis.
- Opportunities identified in Pump Storage and Green Hydrogen

- Need for a robust grid to support increase in renewables capacity presents attractive opportunities for private transmission players
- Robust regulations & limited project risks
- Company's right to win: Strong project development & financial capabilities

- Opportunities for private sector considering the endemic inefficiencies of the public distribution sector.
- Successful privatization of UTs will spur States to follow the path (like DNHDD).
- Torrent has a strong distribution platform to take advantage of upcoming Franchisee & privatisation opportunities in distribution sector

Distribution

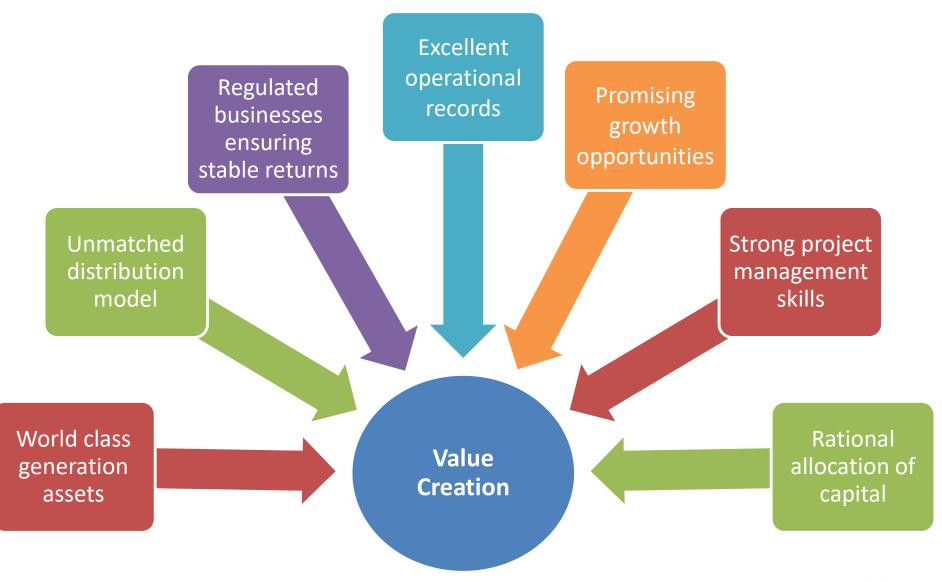


Thermal Generation



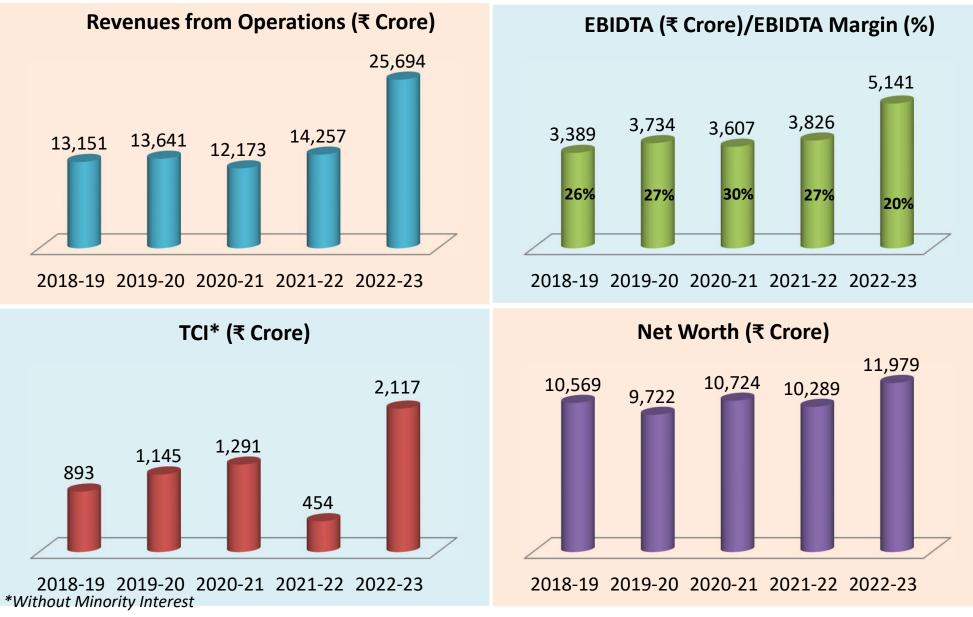
Transmission

### **INVESTMENT RATIONALE**





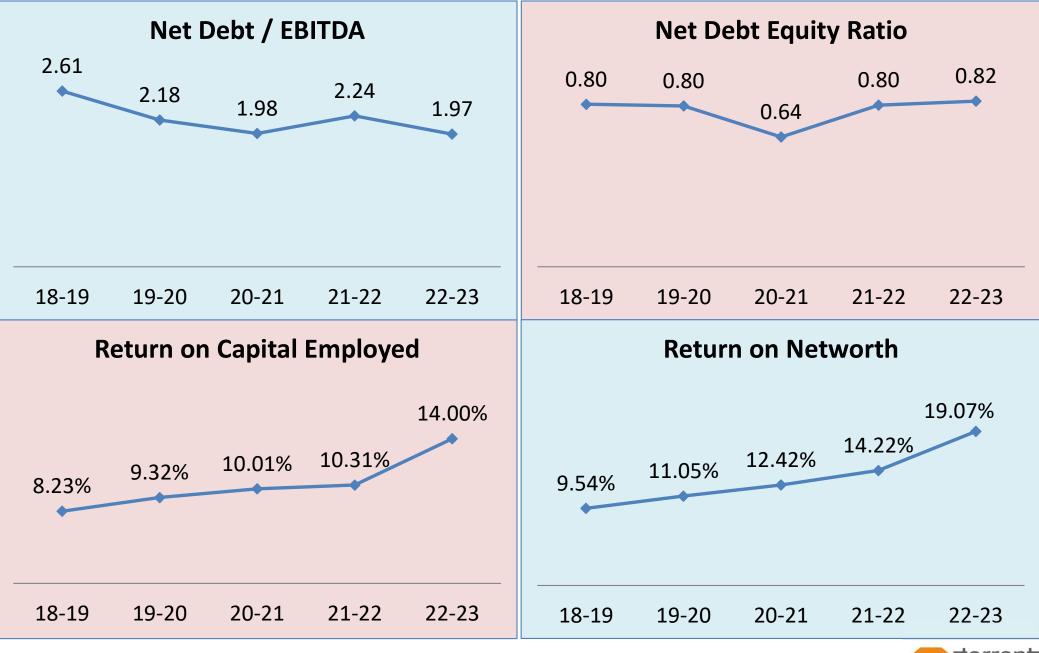
## **5 YEAR TREND - FINANCIAL STATISTICS**



**Note:** Net worth includes DTL. *TCI of FY22 is lower due to impairment provision made in the year.* 

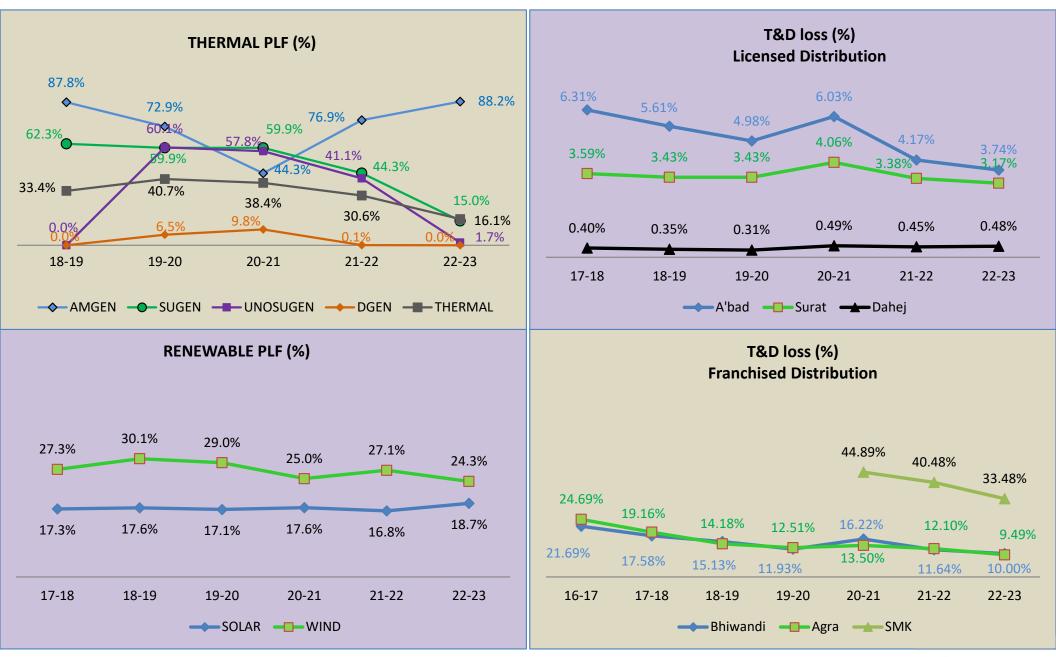


## **5 YEAR TREND - FINANCIAL STATISTICS**





#### **5 YEAR TREND - OPERATIONAL STATISTICS**



Note: (i) SMK takeover from 1<sup>st</sup> March, 2020. (ii) DNH & DD takeover from 1<sup>st</sup> April, 2022.



### **THANK YOU**

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