



Date:- 30th November, 2023

To,
The General Manager,
Department of Corporate Services,
BSE Limited
Listing Department
Phiroze Jeejeeboy Tower,
Dalal Street,
Fort Mumbai-400 001

Scrip Code: 543230

Sub:- : Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Submission of Business Update/Earning Release.

Dear Sir/Ma'am,

Pursuant to Regulation 30 of Securities Exchange Board of India (Listing Obligations and Disclosures Requirements), 2015, we hereby enclosed herewith the Business Update/Earning Release with respect to Unaudited Financial Results of the Company for the second quarter & half year financial year ended on 30th September, 2023 for our Investors.

The presentation is being made available on the Company's website www.advaitinfra.com. in accordance with Regulation 46 of the Listing Regulations.

You are requested to take the above information on your record.

Thanking you,

Your Faithfully,
For Advait Infratech Limited

Daisy Mehta
Company Secretary and Compliance Officer
Mem. No. A29893
Email Id – cs@advaitinfra.com
Place : Ahmedabad



ADVAIT INFRATECH
LIMITED

BUSINESS UPDATE
HY1- FY 2023-2024

ABOUT US



Since its establishment in 2009, Advait Infratech has been at the forefront of delivering robust products and solutions tailored for power transmission, substation, and telecommunication infrastructure. Our operations span various verticals, including turnkey telecommunication projects, the installation of power transmission and substation equipment, liasoning, marketing, and the provision of end-to-end solutions to our esteemed customers.

We proudly engage in the manufacturing and supply of essential power transmission products such as stringing tools, OPGW (Optical Fibre Ground Wire), OFC cables, ACS (Aluminium Clad Steel Wire), ERS (Emergency Restoration System), and OPGW joint boxes. Notably, our commitment to innovation has led us to diversify into green energy, marking our entrance into the supply of electrolysers and fuel cells in 2023.



Furthermore, Advait has extended its impact into climate services, focusing on sustainability consultancy, decarbonisation consultancy, and comprehensive carbon consultancy services. This strategic expansion aligns with our overarching goal: to contribute to the long-term, comprehensive, and efficient power delivery system of the country by offering cost-efficient and environmentally friendly energy solutions.

PRODUCT PORTFOLIO



**EPC Products for OPGW
& Telecom Installation**



**Optical Fibre Ground Wire
(OPGW) Supply and
Manufacturing**



**Manufacturing And Supply
Of Stringing Tools For
Transmission Line**



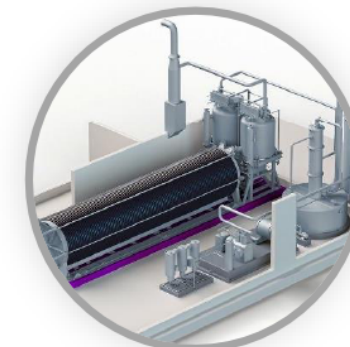
**Manufacturing of
Aluminium
Clad Steel (ACS) Wire**



**Emergency Restoration
Systems (ERS) Supply
and Installation**



**Overseas Projects
Consultancy and Supply**



**Green Hydrogen –
Electrolyser
Manufacturing
And Fuel Cell Assembly**



**Carbon Neutrality, Carbon
Consultancy and Turnkey
Solutions**

FINANCIAL HIGHLIGHTS



Standalone

(Rs. In Lakhs)

Particulars	Quarter ended			Half Year ended		Year ended
	30-Sep-23 Unaudited	30-Jun-23 Unaudited	30-Sep-22 Unaudited & Restated	30-Sep-23 Unaudited	30-Sep-22 Unaudited & Restated	31-Mar-23 Audited & Restated
Revenue from Operations	4,797.87	2,724.15	2,793.82	7,522.02	3,706.84	10,306.66
EBIDTA	747.19	281.16	407.60	1,021.13	656.17	1,748.75
<i>EBIDTA as % of Revenue</i>	<i>15.57%</i>	<i>10.32%</i>	<i>14.59%</i>	<i>13.58%</i>	<i>17.70%</i>	<i>16.97%</i>
PAT	498.49	147.08	246.60	638.36	381.37	1,011.89
<i>PAT as % of Revenue</i>	<i>10.39%</i>	<i>5.40%</i>	<i>8.83%</i>	<i>8.49%</i>	<i>10.29%</i>	<i>9.82%</i>
EPS - Rs. / Share	4.89	1.44	4.78	6.25	7.36	9.80

FINANCIAL HIGHLIGHTS



Consolidated

(Rs. In Lakhs)

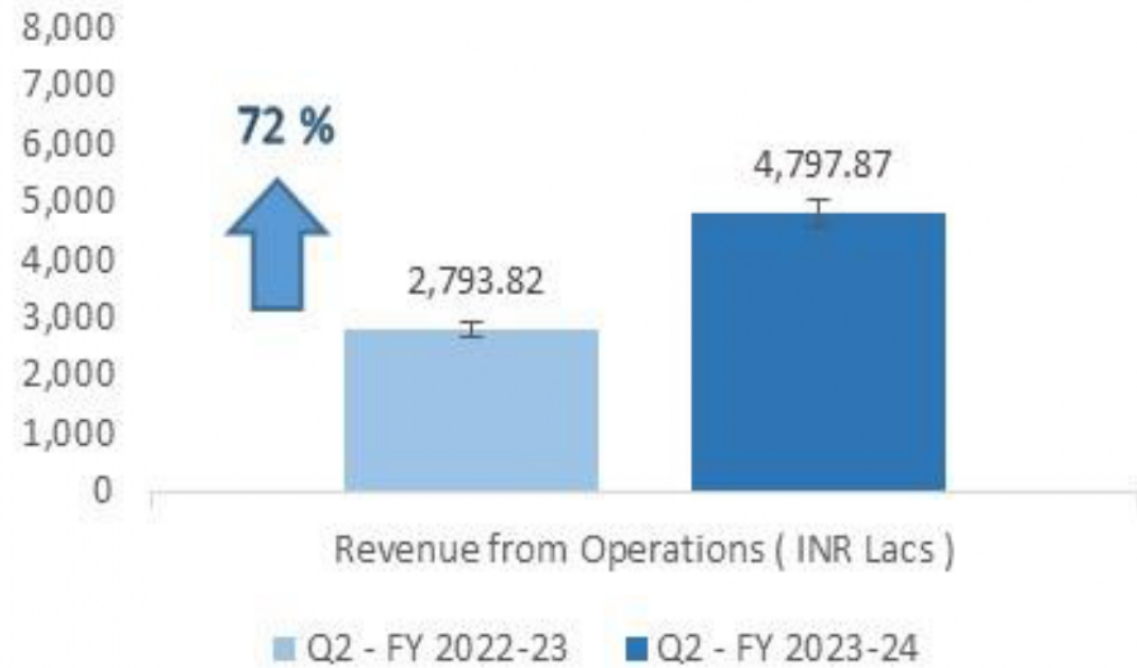
Particulars	Quarter ended			Half Year ended		Year ended
	30-Sep-23 Unaudited	30-Jun-23 Unaudited	30-Sep-22 Unaudited & Restated	30-Sep-23 Unaudited	30-Sep-22 Unaudited & Restated	31-Mar-23 Audited & Restated
Revenue from Operations	4,894.83	2,745.58	2,800.36	7,640.41	3,773.42	10,420.52
EBIDTA	823.19	306.47	358.93	1,122.46	635.87	1,691.53
<i>EBIDTA as % of Revenue</i>	<i>16.82%</i>	<i>11.16%</i>	<i>12.82%</i>	<i>14.69%</i>	<i>16.85%</i>	<i>16.23%</i>
PAT	549.87	147.32	173.37	689.99	311.17	855.76
<i>PAT as % of Revenue</i>	<i>11.23%</i>	<i>5.37%</i>	<i>6.19%</i>	<i>9.03%</i>	<i>8.25%</i>	<i>8.21%</i>
EPS - Rs. / Share	5.39	1.44	3.34	6.76	5.99	8.27

BUSINESS PERFORMANCE

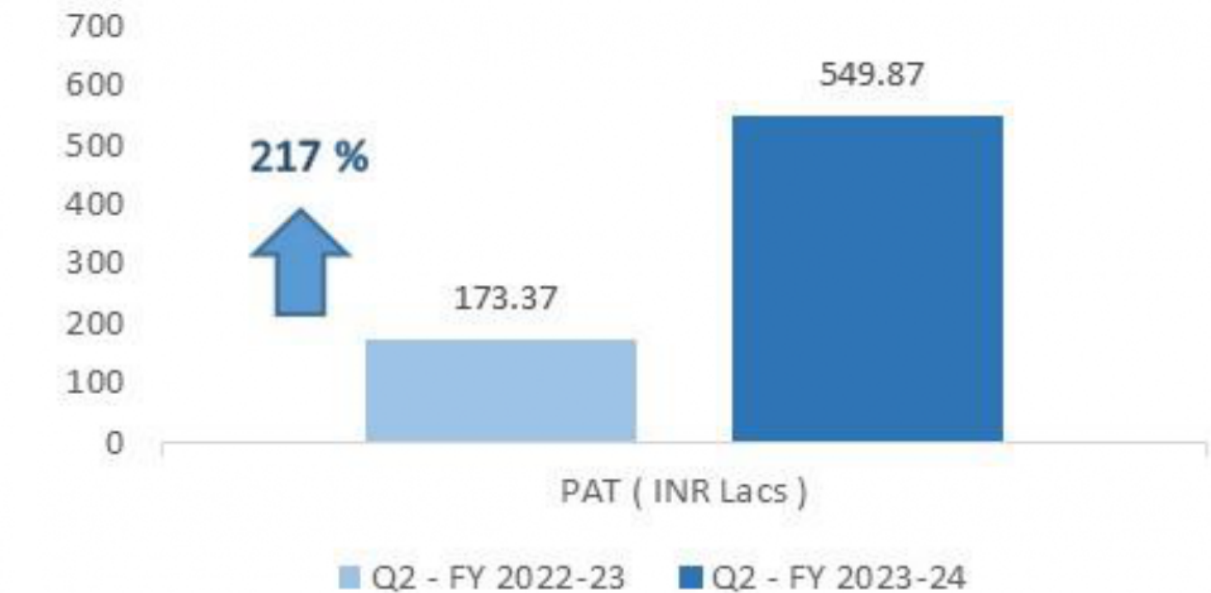
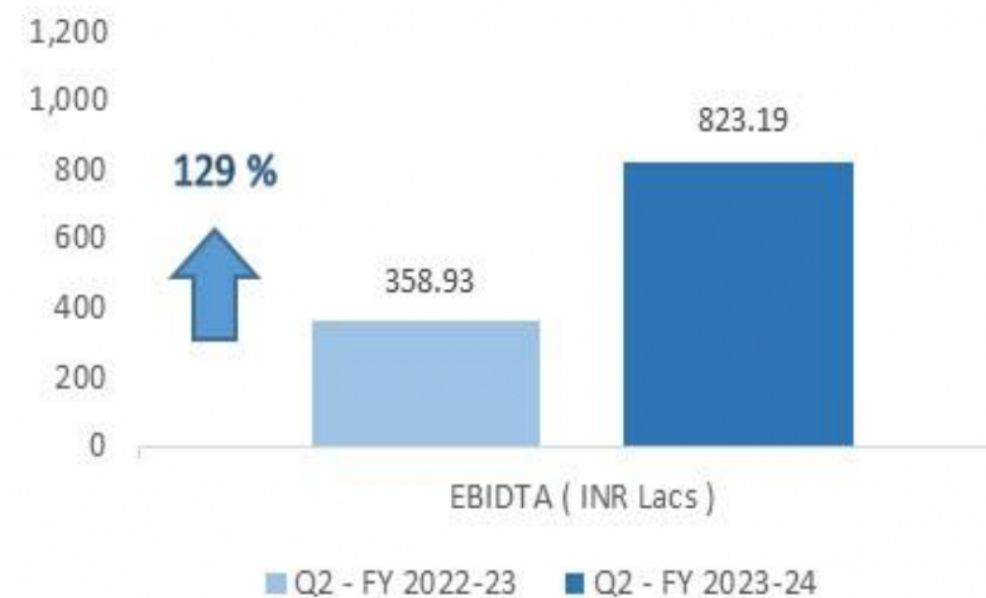
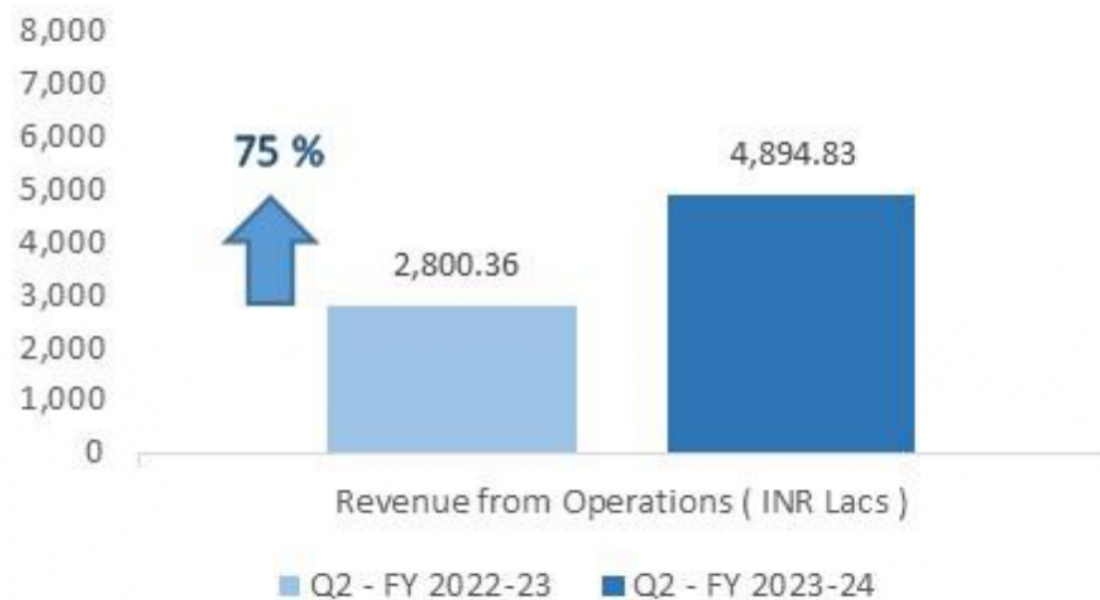
YoY Q2 Sales & Profitability for FY 23-24



STANDALONE PERFORMANCE



CONSOLIDATED PERFORMANCE

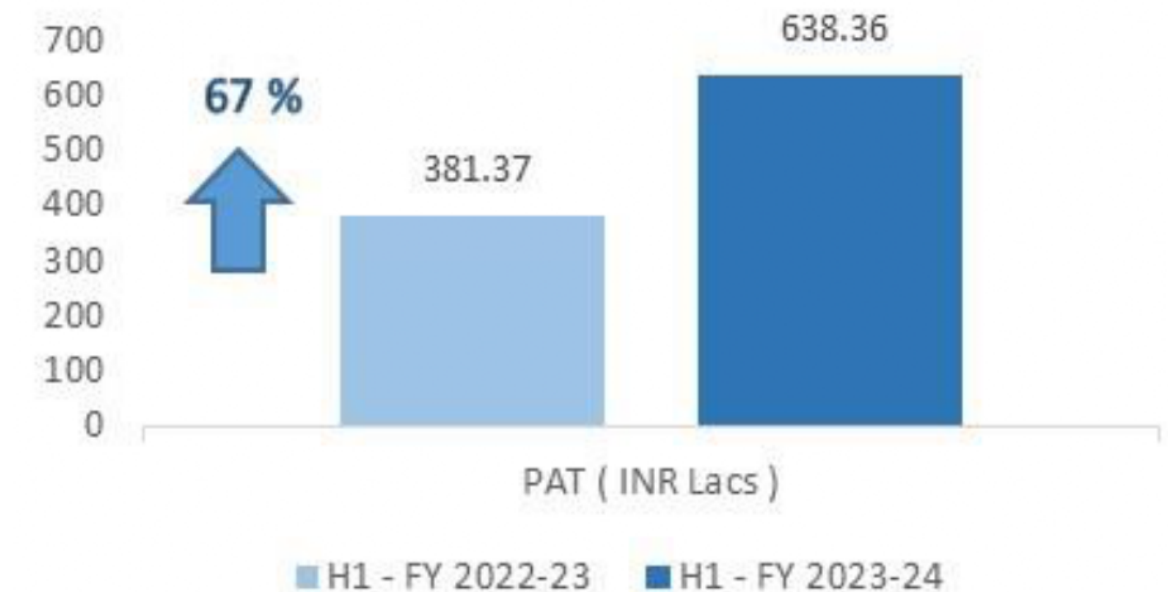
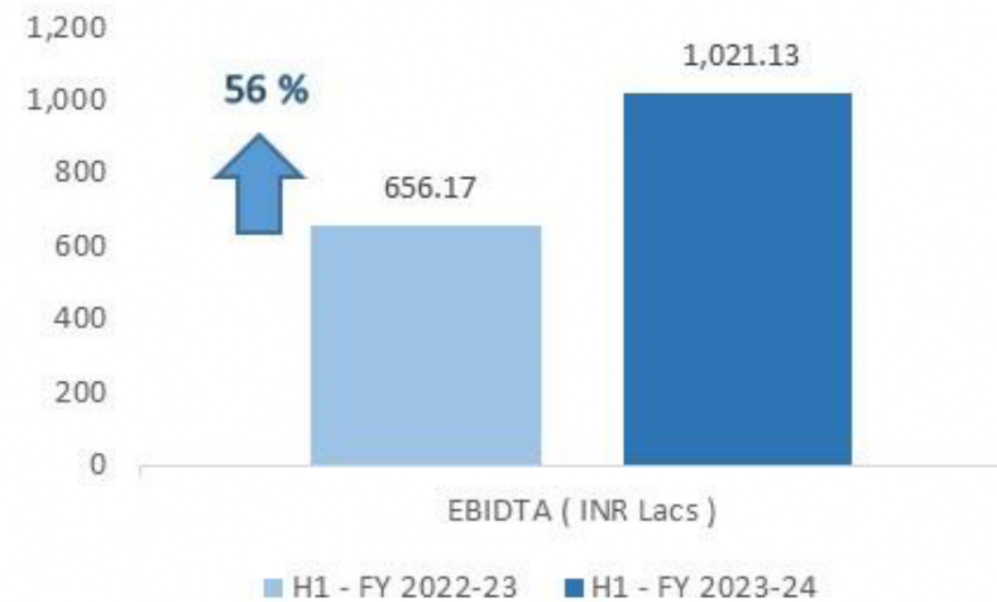
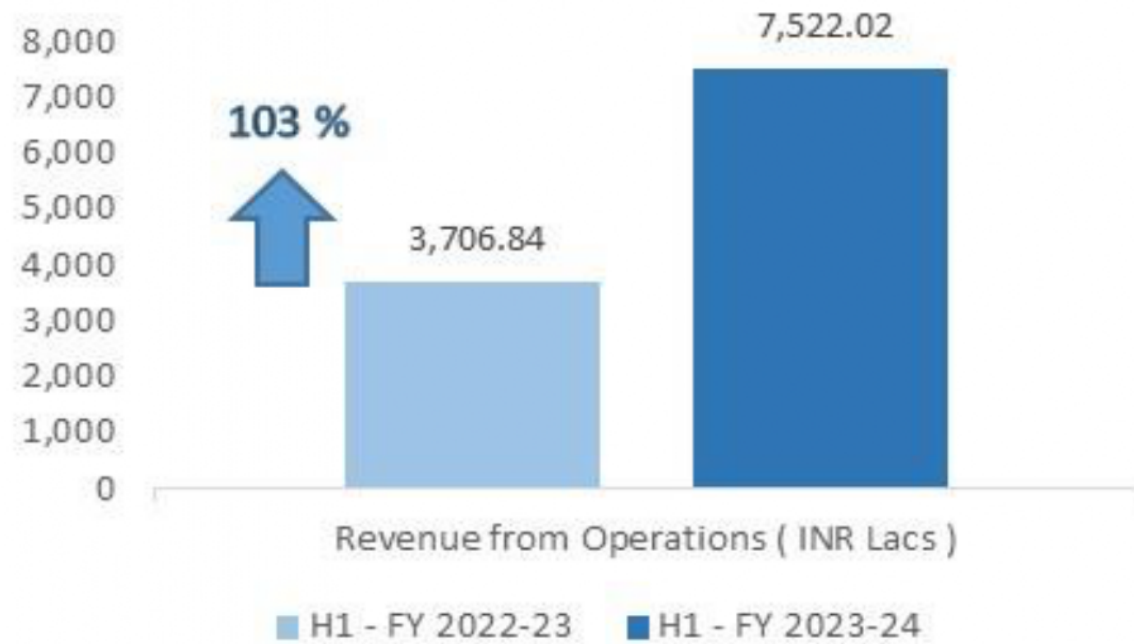


BUSINESS PERFORMANCE

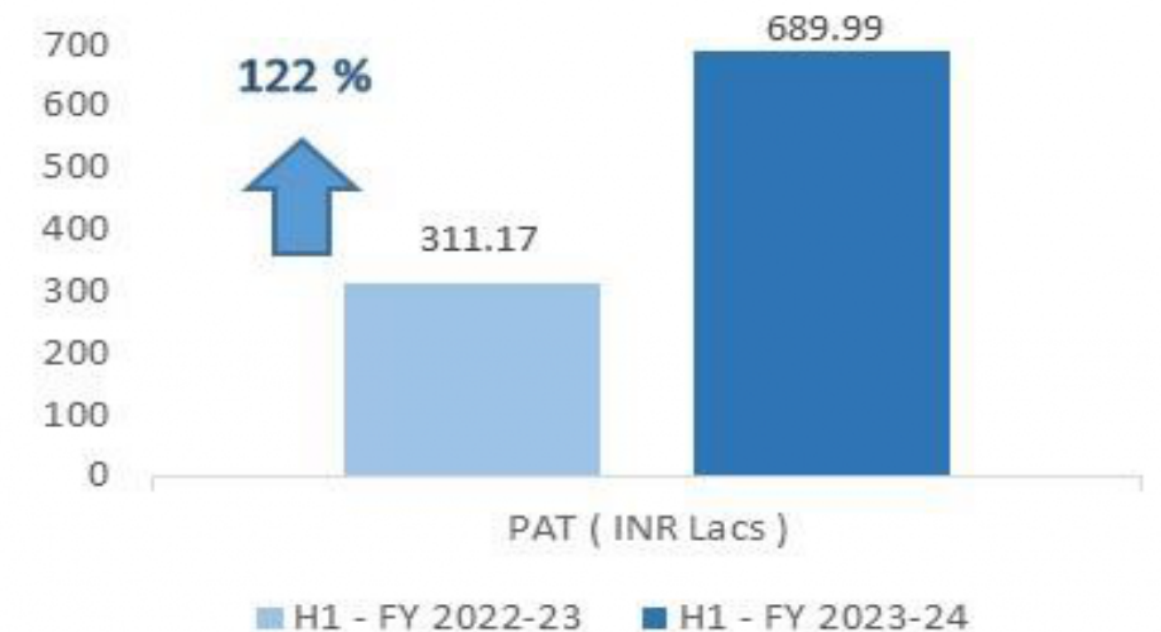
YoY Half Yearly Sales & Profitability for FY 23-24



STANDALONE PERFORMANCE

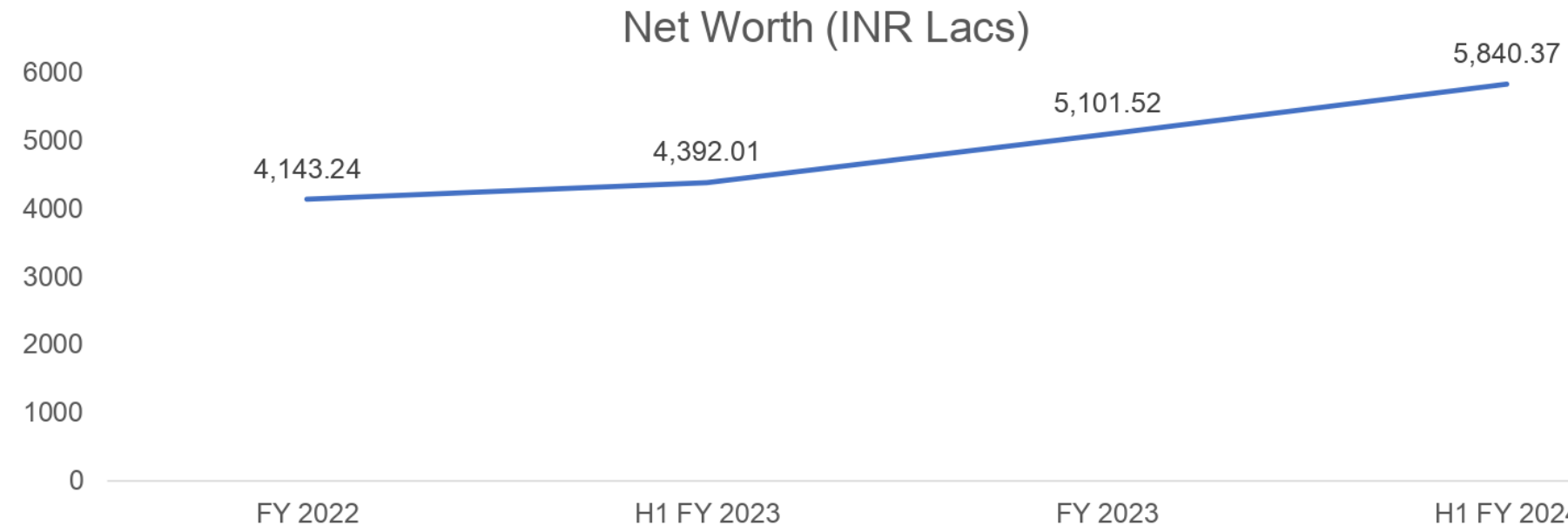


CONSOLIDATED PERFORMANCE

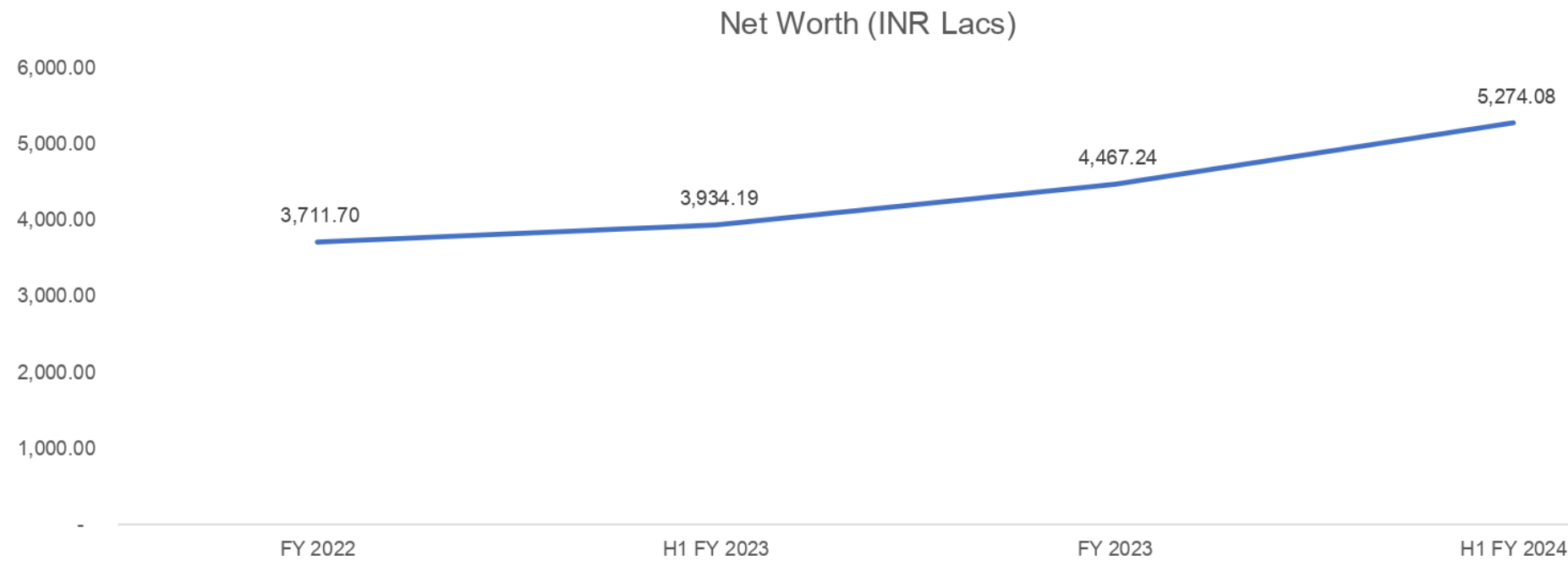


ENHANCING VALUE TO SHAREHOLDERS

STANDALONE PERFORMANCE



CONSOLIDATED PERFORMANCE



ORDERS IN HAND

Rs. In Crores

Sr. No	Division	Amount
1	EPC Orders	
1.1	Execution	78
1.2	Supply	100
2	Manufacturing	
2.1	ERS	18
2.2	ACS and OPGW	33
2.3	Stringing Tools	11
3	Overseas	2
4	Green Hydrogen	8.50
5	Total	250.50

KEY HIGHLIGHTS OF HY1 FY 2023-24

- **MIGRATION OF ADVAIT INFRA TECH LIMITED FROM BSE SME PLATFORM TO BSE MAINBOARD**

Advait floated their IPO in 2020 successfully and now on 17th July, 2023 Advait has migrated to BSE Mainboard by enhancing shareholder value.



Advait Infratech at the Bombay Stock Exchange, Dalal Street

- **INDIA'S FIRST ERS MANUFACTURING UNIT**

Advait has set up the India's 1st in house engineering facility to design, manufacture, and supply for ERS.

AIL has developed a testing station to carry out all the listed tests in accordance with IEEE 1070 in-house at the facility in Kadi, Mehsana, Gujarat.



Advait Infratech ERS Testing Station – Ahmedabad, Gujarat

KEY HIGHLIGHTS HY1 FY 2023-24

Green Hydrogen and Carbon Credit Solutions

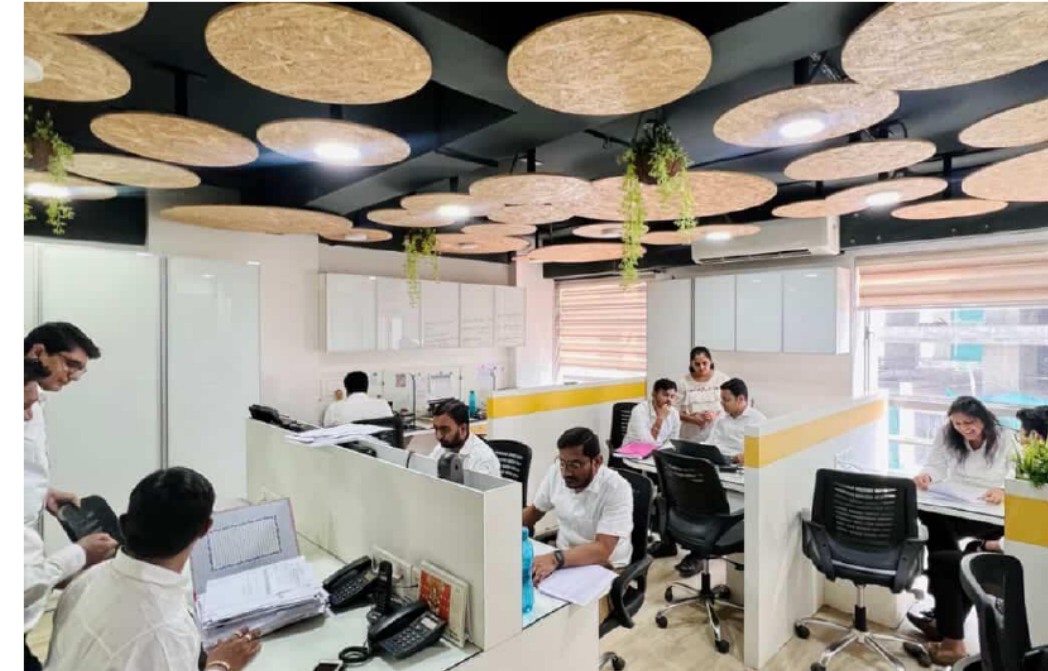


Advait Infratech at THDC – Rishikesh, Uttarakhand

- The Company has recently incorporated Advait Greenergy Private Limited (AGPL) which is a fully owned subsidiary of Advait Infratech Limited and all GH2 and Carbon related solutions.
- Advait has ventured into Green Hydrogen production technologies and end-to-end services, positioning itself as a comprehensive solution provider.
- Advait is commenced Site preparation & installation of the Green Hydrogen based micro-grid project from THDC in Uttarakhand, India
- Advait has forayed into the Carbon Credit Market. With increasing concerns around climate change, Advait recognizes the urgency to address carbon emissions and offers a range of carbon credit consultancy services, as well as end-to-end carbon neutrality and net-zero solutions.
- AIL has entered into the technology partnership with “HuaDe” and “GuoFu”.

PATH AHEAD

- ❖ The company & its subsidiary AGLP are in the process of expanding its present manufacturing facility for the ERS, assembly & supply of Fuel cells, and Electrolyzers for Hydrogen generation, which are promising segments and will continue the growth of the company.
- ❖ AIL will establish an in-house testing station for the Emergency Restoration System.
- ❖ We will also establish our inhouse Training Centre for the live line installation.
- ❖ This year we will start manufacturing and supplying stranded ACS in Middle east market. We will also open the product line for manufacturing of Steel tube type OPGW.



CONTACT US



14+

Years of Experience

60+

Customers

300+

Total Projects Served



Advait Infratech – ACS Plant at Kadi, Mehsana, Gujarat

Corporate Address

A-801 to 803 Sankalp Iconic,
Opp. Vikram Nagar,
Iskcon Temple Cross Road,
SG Highway, Ahmedabad – 380054

Contact No & Email

Phone: +91 922740 1530
Email: info@advaitinfra.com
Web: <https://advaitinfra.com/>

Factory Address

547, Saket Industrial Estate, Jetpura-
Karsanpura Road, Village-Borisana,
Kadi, Dist. Mehsana, Gujarat - 382728