

Corp. off.: Plot no. 99,
Smart Industrial Park, Near NATRIP,
Dhar 454775 (M.P.)
Telephone No: 072923-52800
E-mail : info@groupsignet.com
Web: www.groupsignet.com
CIN No.: L51900MH1985PLC035202
GST No. : 23AABCS53489F220



Dated: 16th February, 2024

To, The Secretary National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai-400051	To, The Corporate Relationship Department Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400 001
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Ref: SIGNET INDUSTRIES LIMITED (ISIN: INE529F01035) BSE Scrip Code: 512131, NSE
Symbol: SIGIND

Sub.-:Investor Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations
and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015, please find enclosed herewith the Investor Presentation which is also
being uploaded on the website of the Company.

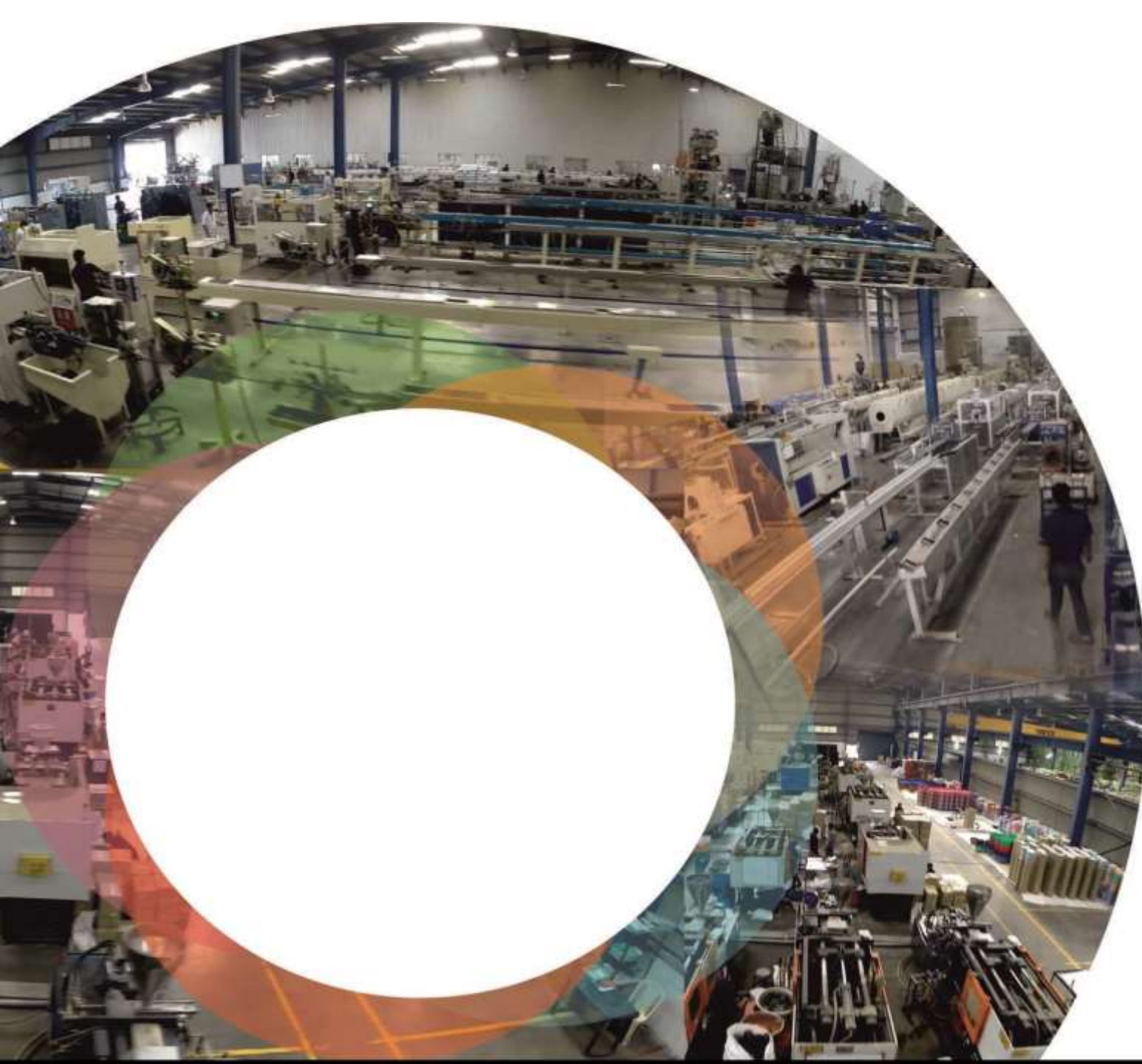
Kindly take note of the above.

Thanking you

Yours faithfully
For Signet Industries Limited

P Singh

Preeti Singh
Company Secretary
M.No A26118



SIGNET INDUSTRIES LIMITED

Investor Presentation QFY2024

DISCLAIMER

This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties. Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors/shareholders/public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives. Further, the discussion following here in reflects the perceptions on major issues as on date and the opinions expressed here are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.

Leading Manufacturers of :

- Drip Irrigation System
- Sprinkler Irrigation System
- High Pressure HDPE Pipes
 - DWC Pipes
- PVC, CPVC, uPVC Pipes & Fittings,
- Column Pipes,
 - CM/CS,
- Casing Pipes
 - Ghamela
 - Milk Can
- Lifestyle Products.



WORLD
MARKETING
CONGRESS

**MADHYA PRADESH
BRAND LEADERSHIP AWARDS 2019.**

BRAND LEADERSHIP AWARD

Presented to



SIGNET GROUP
The Irrigation House

Signet Industries Limited

R. L. Bhatia

Dr. R. L. Bhatia
Founder, World CSRI Day &
World Sustainability



31st May, 2019
Radisson Blu, Indore

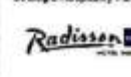
Excellence Partner



Media Partner



Strategic Hospitality Partner



Endorsed by



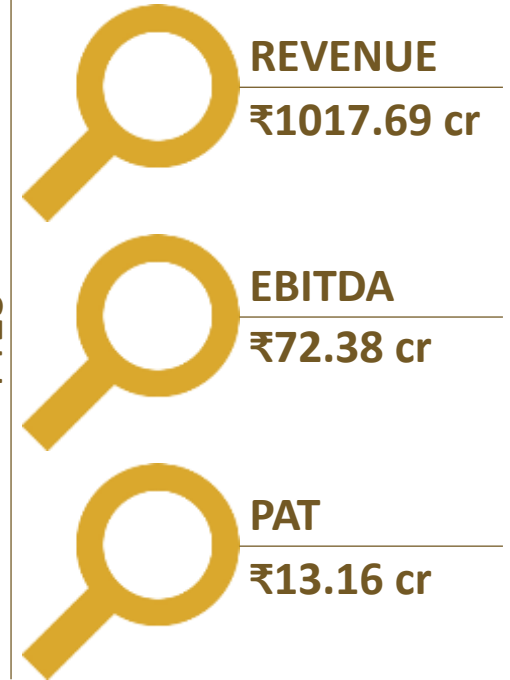
Brand Leadership Award

- **Signet Industries** is a diversified company engaged in manufacturing of plastic products and wholesale trade of chemicals and plastics
- The Company's manufacturing segment is engaged in manufacturing of irrigation and plastic products
- The Company trades in products like PVC Resins, Polyolefins, PET Resins and Plasticizers
- Signet has wind power generation units in the state of Maharashtra and Rajasthan

TRADING

- PVC Resin
- Polyolefin
 - HDPE
 - LLDPE
 - PP
- PET Resin
- Plasticizer's
 - DOP
 - DBP

FY23



MANUFACTURING

<p>Micro irrigation system</p>	<p>HDPE Sprinkle Pipe, HDPE Pipes & Cable Duct</p>	<p>PVC Pipes & Fittings</p>	<p>Spray Pumps</p>	<p>Crates</p>	<p>Ghamela</p>	<p>Moulded Furniture</p>
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The Enterprising Journey So Far



1986-1991

Incorporated in 1985 & listed on BSE. It started trading of LDPE manufactured by Oswal Petrochemicals Ltd.

1994-2000

Distribution of DCW's PVC resins and imported Polyolefins. Added Reliance as client in 1996 & HPL IN 2000

2002-2005

Set up 1st reprocess unit in 2002. 1st pilot project of injection moulding in 2005

2007-2010

Expanded injection moulding for household/lifestyle products in 2007. And in 2010 started injection moulding for furniture & first pilot project for Drip Irrigation with 1line

2011-2013

Started work on mega project at Pithampur for drip irrigation/HDPE & PVC pipes. Completed the project in record 6 months time. In 2012 started registration in APMIP & GGRC of various states

2014-2016

Expanded dealer networks. Expanded PVC line for infrastructure projects. In 2016 expanded HDPE facility for irrigation & infrastructure NSE listing in March '2015. Production of 300-500mm large diameter pipes

2017-2018

Entered CPVC pipes & fitting segment. Expanded PVC fitting range. Expansion of HDPE & Drip irrigation capacity. Launched diameter fitting plant for HDPE pipes

IRRIGATION PRODUCTS



- Flat Emitting Pipes
- Round Emitting Pipes
- Online Drip Systems
- MIS Accessories
- Sprinkler Irrigation Systems
- Project implementation & Services

AGRICULTURE PRODUCTS



- RPVC Pipe & Fittings
- Casing Pipe
- HDPE Pipes
- Column Pipes
- Rain Pipes
- Spray Pumps, Ghamelas, Milk Canes, Crates etc.

POLYMER TRADING

- Pet Resins
- PVC Resins
- HDPE Granules
- LLPD Granules
- PP Granules
- LDPE Granules
- LLDPE Granules



INFRASTRUCTURE PRODUCTS

- UPVC Pipe & Fittings
- CPVC Pipe & Fittings
- SWR Pipe & Fittings
- Construction Ghamelas
- Air duet & Telephone Pipes
- Ducting Pipe
- DCW Pipe



MANUFACTURING



ADVANTAGES AND DYNAMICS

30-70% Savings in Water

20-25% Savings in Electricity

20-30% Savings in Labour

20-30% Savings of fertilizers

80% Increase in Crop Yield

40-60% Increase in Net Annual Income



- Increase in production & productivity
- Improves quality & ensure early maturity of the crops
- Fertigation and Chemigation save costs, increase efficacy
- Control diseases
- Use of saline water
- Suitable for undulating land
- High water use efficiency
- Soil erosion is eliminated



Micro Irrigation technology plays a vital role in Agriculture in saving water and increasing productivity through effective utilization of every drop of water

Response of Different Crops to Micro Irrigation Systems

WATER SAVINGS (%)	CROPS	INCREASE IN YIELD (%)
45	Banana	52
68	Cauliflower	70
68	Chilly	28
56	Cucumber	48
48	Grapes	23
40	Ground nut	152
45	Pomegranate	45
50	Sugarcane	99
61	Sweet lime	50
42	Tomato	60
66	Watermelon	19

Extensive Range of MIS Products

PRODUCTS



Flatsil Integral Dripline



Golsil Integral Dripline



Silonline Drippers



Plain Lateral



Fertilizer Tank



Plastic Disc / Screen Filter



Ventury Injector



Metal Disc Screen Filter



Control Valves



Sand Media Filter



Other Valves



Hydro Cyclone Filter



Drip Poly Fitting



Our Formidable Reach & Presence



Sprinkler Irrigation System

ADVANTAGE



- Chemically inert, and suitable to use liquid fertilizers and pesticides
- Corrosion resistant, flexible and tough;
- Protection from sunrays, as pipes are UV Stabilized
- Strong, durable and cost effective

APPLICATIONS



- **Field Crops:** Wheat, Gram, Pulses, Vegetables, Cotton, Soya Bean, Tea , Coffee and other fodder crops.
- **Other Applications:** Residential, Industrial, Hotel, Resorts, Public, Government Enterprises, Golf Courses, Race Courses.



HDPE Pipes

- Excellent corrosion and chemical resistance
- High flow characteristics
- Good abrasion resistance
- Smooth inner walls minimizes frictional losses

For Agriculture Use: Sprinkler irrigation system, Lift irrigation plan, Drip irrigation

For Industrial Use: Sewage and drainage system, Air conditioning and ducting, Dumping radioactive waste, Discharge of saline water, Discharge of chilled water, Discharge of edible oil, fruit juice and pulp milk and other edible products and Discharge of acid, bases and alkaline chemical solution



HDPE Cable Duct

- Low co-efficient of friction for easy, safe and fast installation by high speed air blowing without damage to duct.
- Reduced cost of installation and repair or upgrades
- Provides an alternative to HSAB of cable

Telecommunication, Computer Network, Automatic Signalling, Railways Information Network, Highways Cable service provider, Broad Band Networks, Electric Cable Installation, etc.



Crates

Finds applications in Food and Beverages, Bakeries and Confectionaries, Hotels, Fruits, Vegetables & Flowers, Pharmaceuticals, Textiles, Automobiles, Retail Chains, Catering, Cold Storages, Fishing, etc



Ghamela

Used in construction, agriculture, storage, transportation, mining, animal feeding, domestic uses, milk transportation and drainage applications. The products mainly are Ghamela, Buckets, Milk Canes, Stools, Mugs, Supda, etc.



Household Products

The products are mainly used in day to day household chores. Products include dinner sets, baskets, trays, microwave boxes, soup cases, bulky drums, dustbins, buckets, etc.



Spray Pumps

Sprayers are commonly used for the administration of water or a water-chemical solution onto soil or vegetation for growth performance or pest control

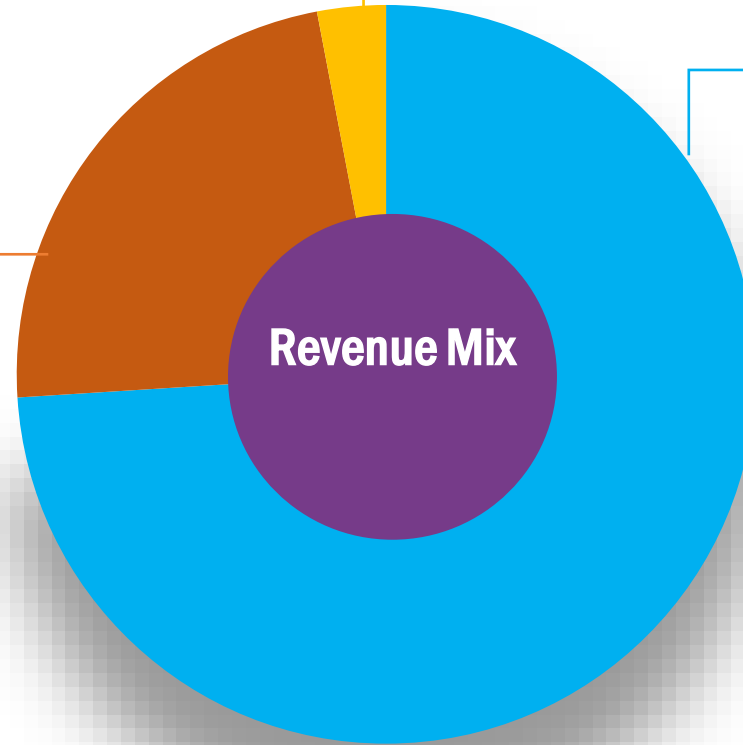


Moulded Furniture

Used in home, school, office, etc. Products include chairs, stools, etc

3%
OTHER MANUFACTURED
GOODS

23%
INFRASTRUCTURE



74%
IRRIGATION



Polymer Trading Business





Product	Principal/Vendor
PVC Resin	Imports/DCW Ltd
Polyolefin <ul style="list-style-type: none">• HDPE• LLDPE• pp	Imported & locally produced
PET Resin	Reliance Industries

One of the **leading players** in distribution of Polymers in Central India



Sole distributor for Leading manufacturers of Polymer products



Importing PVC resin and CPVC Compounds from world-renowned suppliers
Base II International | NCT |
LG Chet | Maru Bani |
Formosa Plastics | Sasol



Strategically Located Plant in Central India - Indore



- Total land area of 16.5 acres with constructed area of plant machinery and utilized is only 60%
- Latest technology/know-how from Switzerland, Israel and USA
- With Millefleur and DRTS machines



PLANT CAPACITY

- HDPE 3000 tons per month
- Drip 700 tons per month
- PVC pipes 2200 tons per month
- Injection molding 400 tons per month
- Blow molding 50 tons per month



Backward and forward integration strategy

- Bringing down manufacturing costs and ability to charge premium for brand– Saurabh Shaktiman



Nil industry legacy issues

- Absence of issues related to long outstanding, unpaid government subsidies or working capital inefficiencies



Experienced Promoter & Team

- Hands on promoter focus having more than four decades experience in the field of plastics and Agro-Industries with due support from professional management team



State of the art manufacturing plant

- State of the art automated manufacturing plant meeting global standards – quality first approach



Dealership Network

- Growing dealership network across key states in India



Cash & carry model

- Pioneer in sales scheme development - cash & carry model for farmers with no access to subsidy



Robust supply chain

- Among the top 4 players to have created robust and complex supply chain across India



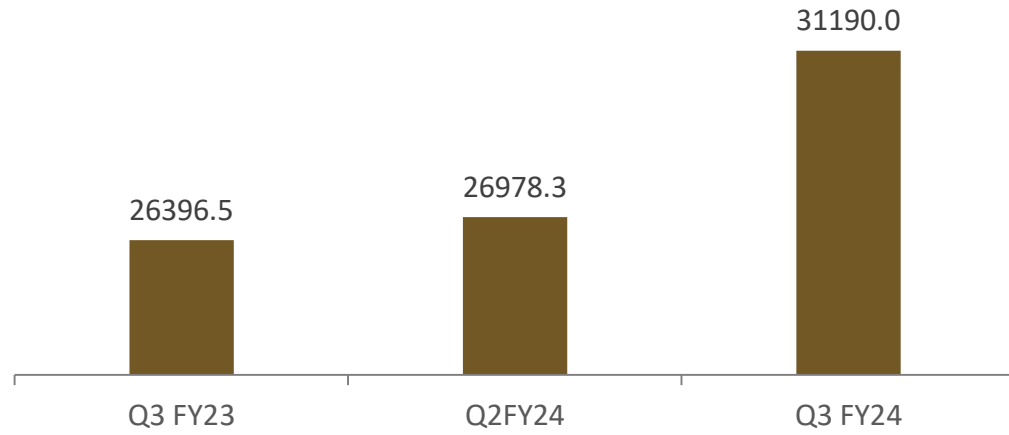
End to end solution provider

- End to end solution for drip irrigation from project design to implementation and after sales service

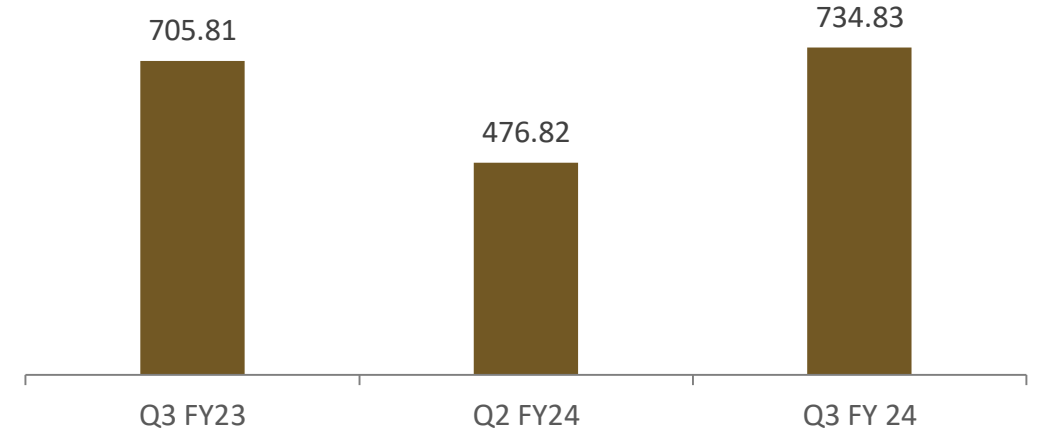
Financials



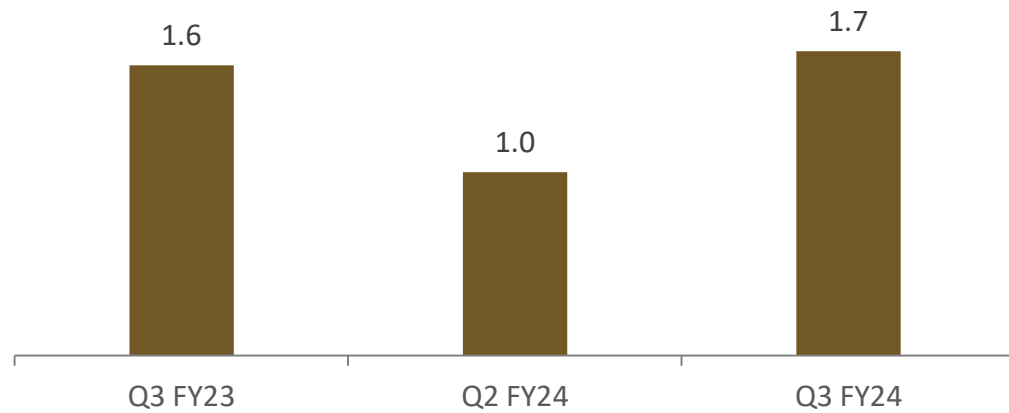
Net Sales (₹ In Lacs)



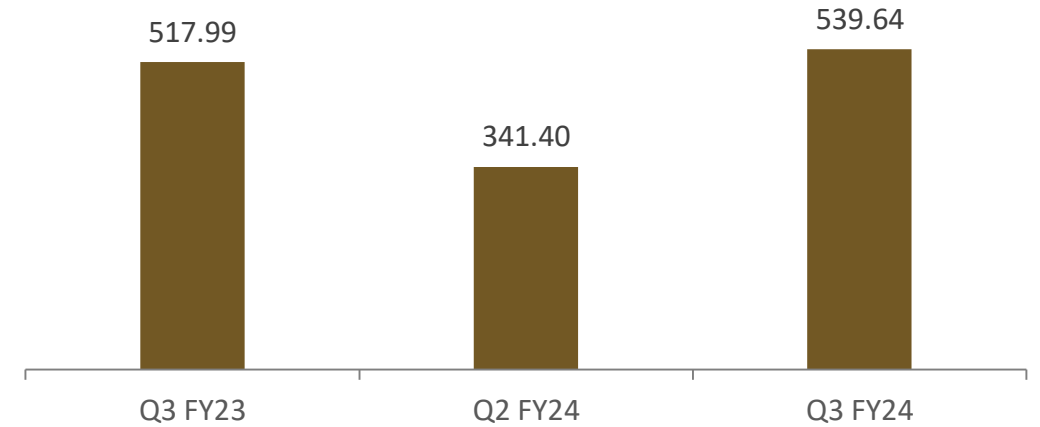
PBT (₹ In Lacs)



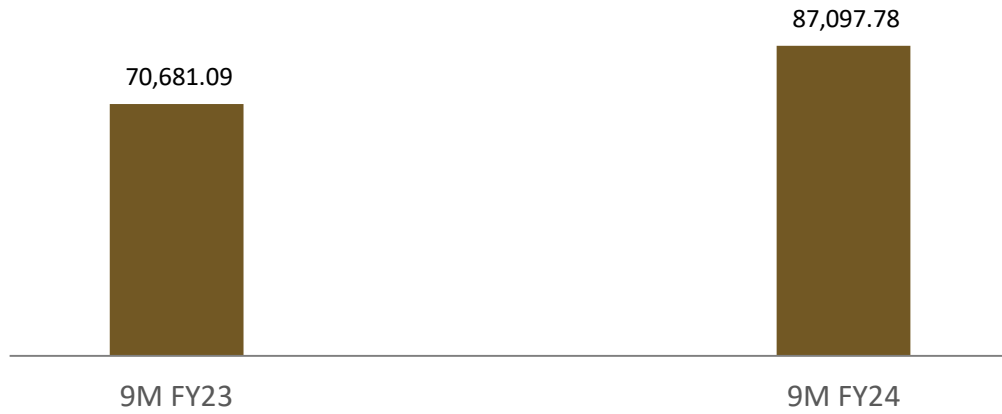
EPS (₹)



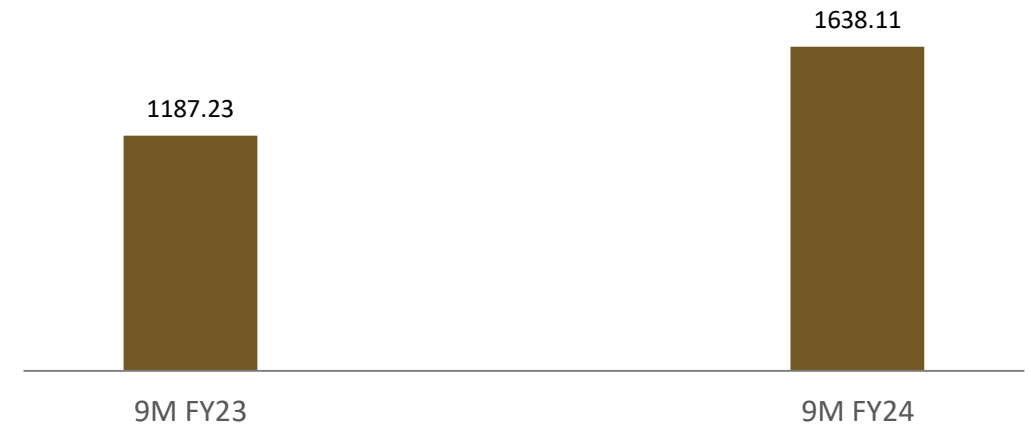
PAT (₹ In Lacs)



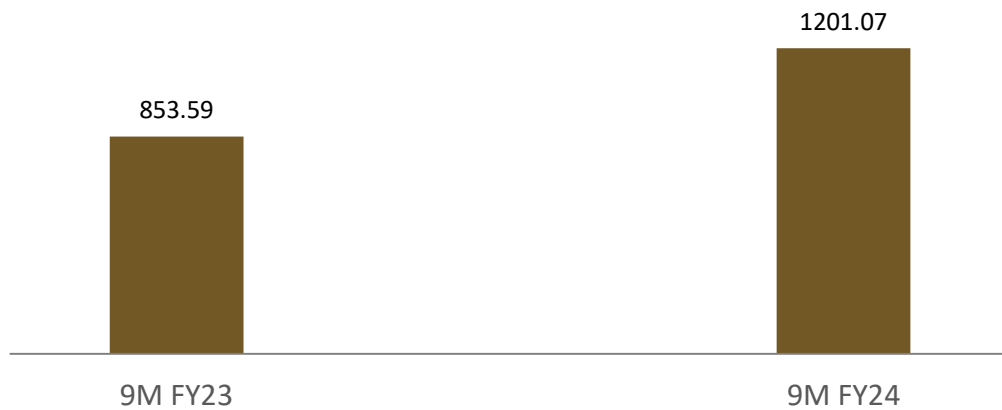
Net Sales (₹ In Lacs)



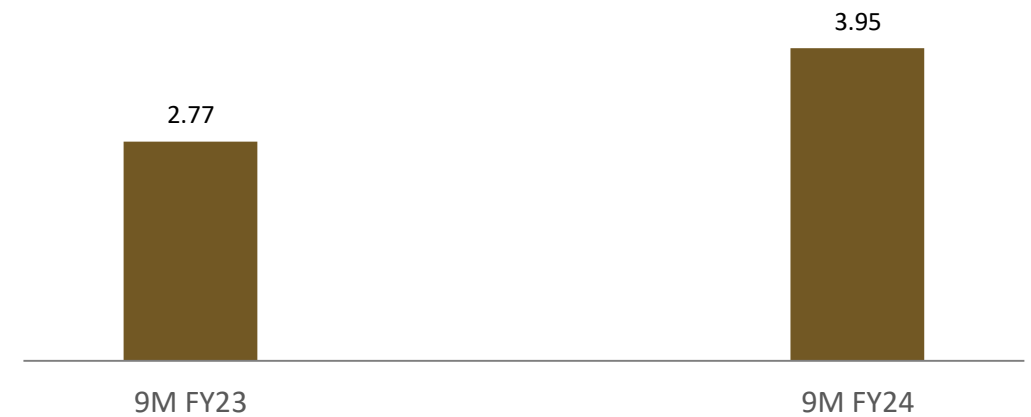
PBT (₹ In Lacs)



PAT (₹ In Lacs)



EPS (₹)



Key Financials- P&L Accounts



₹ in lacs	Q3FY23	Q3FY24	YOY Change%	9M FY 23	9M FY24	YOY Change%
Net Sales	26338.65	31130.58	18.19	70516.95	86890.49	23.22
Raw Material	21275.89	25822.95		57914.34	71694.62	
Employee Cost	668.74	730.18		2086.48	2167.56	
Other Expenses	2479.65	2091.14		5610.48	6738.28	
Total Expenditure	24424.28	28644.27		65611.30	80600.46	
EBITDA	1914.37	2486.31	29.88	4905.65	6290.03	28.22
<i>EBITDA (%)</i>	<i>7.27</i>	<i>7.99</i>		<i>6.96</i>	<i>7.24</i>	
Other Income	57.86	59.45		164.13	207.29	
Interest	1034.51	1565.68		3206.94	4128.55	
Depreciation	231.93	245.26		675.63	730.66	
PBT	705.81	734.83	04.11	1187.23	1638.11	37.98
Tax	-206.60	-214.84		-381	-505.84	
Def Tax	18.78	19.65		47.36	68.80	
Net Profit	517.99	539.64	04.18	853.59	1201.07	40.71

MIS

Capacity increase by 25% through debottlenecking cost of ₹ 1.5 cr. Taking production to 9-10 lakh mtr p.d. Entry to new states. Improvement in inventory management

Introduction of high margin products. Increase in capacity to 13000 tons @ ₹ 3 cr giving revenue potential of ₹ 130 cr additional. HDPE solid wall pipes with investment of ₹ 14cr

DWC

PVC & CPVC

Pipe fitting for PVC & CPVC. High margins products with high automation plant

Through it helps to de-risk the R/M dependence. Being non-focused area, it will remain stagnant

Trading



**Thank
You**