

Date: August 17, 2021

To  
The Manager  
BSE Limited,  
P.J. Towers,  
Dalal Street,  
Mumbai – 400001

**Subject:** Investor Presentation by the Company in regards to Overview of performance of the Company

**Reference: Regulation 30 read with Schedule III of (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

**Scrip Code: 540654**

Sir/Madam,

Pursuant to Regulation 30 and Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing our investor presentation with regards to Company products, different verticals and financial highlights.

Kindly take note of the same

**FOR GLOBALSPACE TECHNOLOGIES LIMITED**

  
  
Swati Arora  
Company Secretary & Compliance Officer  
**Memb No.:** A44529

Enclosed: Investor Presentation



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# Executive Summary

- **Incorporated** in the year 2010, GlobalSpace Technologies Ltd is a HealthTech & EduTech Digital platform company.
- The Company focuses on software product platforms & solutions based on new age Technology stack viz Cloud/ Mobility/ Big Data/ Robotics/ Artificial Intelligence.
- The Company provides solutions across the two key verticals viz Healthcare & Education
  - **Health-Tech** – provides 360 degree solution for Digital Healthcare ecosystem – Patients, Doctors, Pharma channel & Pharmaceutical companies
  - **Education-Tech** – facilitating robotics & AI learning in the underpenetrated STEAM learning market in India.
- Awarded as Top 100 SME Companies in India for the year 2017-18 by THE INDIA SME FORUM & Recognised as emerging entrepreneurs of 2018 in ECONOMIC TIMES

# Key Highlights

## Dominant Player in HealthTech

- Fully integrated solutions in the Healthcare Verticals – to position it as one of the leading player in the Domain
- Catering to the entire Pharma / Healthcare chain with solutions catering to Pharma Companies – Pharma Channels – Doctors - Patients

## Riding the Digital wave in Healthcare Ecosystem

- Company has harnessed the power of technology to meet the current challenges of healthcare ecosystem post the COVID pandemic . It is empowering the specialists/ medical practitioners to set up virtual clinic which is the need of the hour.
- The Company has a ready go to market product to resolve the current requirement of healthcare ecosystem.
- Company has made strategic tie-ups with two pharma major viz Cadila and Macleods for its product

## EduTech – Early Mover Edge

- Early mover Advantage in an underpenetrated STEAM learning market in India
- Strategic tie-up with a leading robotics company in China – Makeblock to promote STEAM learning in India
- 360 degree solutions – robotics kits, software programming. Mobile apps through tie-ups with Institutions, Franchisees & Digital academy

## Integrated Delivery Model

- Strategic alliances with leading companies like MakeBlock, Intel, Microsoft provides authenticity, goodwill and reputation to the products
- Marquee Clients viz Cadila, Macleods, Cipla, Wockhart, Glenmark, SBI, Axis Bank, Poddar School, Tata Communications etc.

## Experienced Management Team

- Founded & Led by Mr Krishna Singh having vast experience of 20 years as a Leader, Manager & Executor across various functions in Pharma, Healthcare, Banking & Telecom
- Senior Management Team has substantial experience in the various Domains / Verticals driving the overall Growth Strategy of the Company

# Management Team – First generation entrepreneurs supported by experienced team



**Krishna Singh**  
Founder & CMD

- Over 20 years of experience as a leader, manager & executor across various functions in Pharma, Healthcare, Banking & Telecom
- Green Field Specialist; thought leader with innovation & team building as core strengths



**Prodyut Bhattacharya**  
Chief Financial Officer

- 30 years of experience in Finance and Accounts & has worked in companies like HDFC Ltd, Dabur amongst others
- Expertise in Investment Banking, Merchant Banking, Mergers and Acquisitions, Private Equity, Debt Financing and Restructuring



**Amitabh Sinha**  
CEO

- Over 24 years of top management experience in Pharma sector; worked in Sanofi, Wockhardt and Reliance Life Sciences



**Amit Verma**  
Director, Education Vertical

- Prior to this, headed the business group for Windows Embedded as a country manager at Microsoft



**Rajeev Srivastava**  
VP, Pharma Vertical

- Over 16 years of experience in Sales & Marketing
- Has previously worked with Cipla Ltd, Reliance Life Sciences and Glaxo SmithKline Pharmaceuticals



**MV Subramaniam**  
Independent Director

- Banker having worked with two nationalized banks, Standard Chartered Bank and with Axis Bank
- Joined Axis Bank to create and head the Risk Department in 2002 and after two years moved on to head the Relationship Department for large corporates



**VS Venkatesh**  
Independent Director

- Retail Healthcare Start-Up & Turnaround Specialist, C-level executive, trained by Harvard Business School & Wharton on Leadership & Strategy
- Was awarded "Emerging CEO of the Year 2015"
- Strongly focused on creating Healthcare Services Value and Brand, Patient Service Excellence

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# Business Update

During this quarter, the company has taken significant steps into health tech verticals:

- Cadila extends DocExa tie-up by one more year
- Launch of upgraded version of DocExa mobile app for both Android & iOS platforms
- Significant Process has been made towards integration of Mediapp with DocExa platforms
- Mediapp unified vaccine sales and distribution platform is launched
- Makebot launched its coding competition codingbee in association with Times of India

**DOCEXA**  
A.I Enabled Virtual Clinic



**Aapka Apna Clinic  
In Just A Click**

**#AatmaNirbharBharat**

## **COMPANY VERTICAL – PHARMA & HEALTHCARE**

**Healthcare is becoming part of  
information technology - BILL  
MARIS**

# Digital Healthcare Ecosystem



VODO

Pharm CRM/CLM  
Virtual Detailing  
Analytics



DOCEXA

Virtual Clinic for Drs  
Telehealth  
Patients EMR



medi app

Doctors Virtual Pharmacy  
Hyperlocal ePharmacy  
Pharma Channel ERP &  
Mobile App  
B2B Ecomm for generics



**Comprehensive digital healthcare Ecosystem**



# Digital Healthcare Ecosystem- Details

Product	Revenue Streams
Docexa	Per Dr per month Subscription charges
	Percentage of per consultation fee
	Macro data analytics to Pharma companies
	Per Virtual detailing by Pharma sales rep
	Restricted medicine advertisement
Mediapp	Commission income for Platform uses
	Margins on direct distribution
	Restricted medicine advertisement
	Macro data analytics to Pharma companies
Vodo	Per rep per month on SAAS model
	Analytics dashboard

Product	Current Status
Docexa	Onboarded Network of Over 60000 Doctors
	3 Strategic Pharma Partners
	Endorsement from 2 large Drs associations
Mediapp	Network of 48260 Pharmacies
	800 Stockiest
	9 large Pharma Partners
Vodo	14 Pharma partners

# DOCEXA

A.I Enabled Virtual Clinic



**Aapka Apna Clinic  
In Just A Click**

**#AatmaNirbharBharat**

Drs Virtual clinic

Dr Specific

Patient appointment

Customized prescription

E-Prescription

Call, Video-Call & Text Options

Rate card for doctors

Patients mobile based EMR

Scientific Information

Approval system for the doctors

Network of over 50K Drs



Digital distribution of  
Pharmaceuticals

B2B eCom platform

Enabling neighbourhood  
ePharmacy

Pharma channel digitization

Contract salesforce

Pharma Distribution CRM

Drs Connect

Pharma company connect

Promotional offers

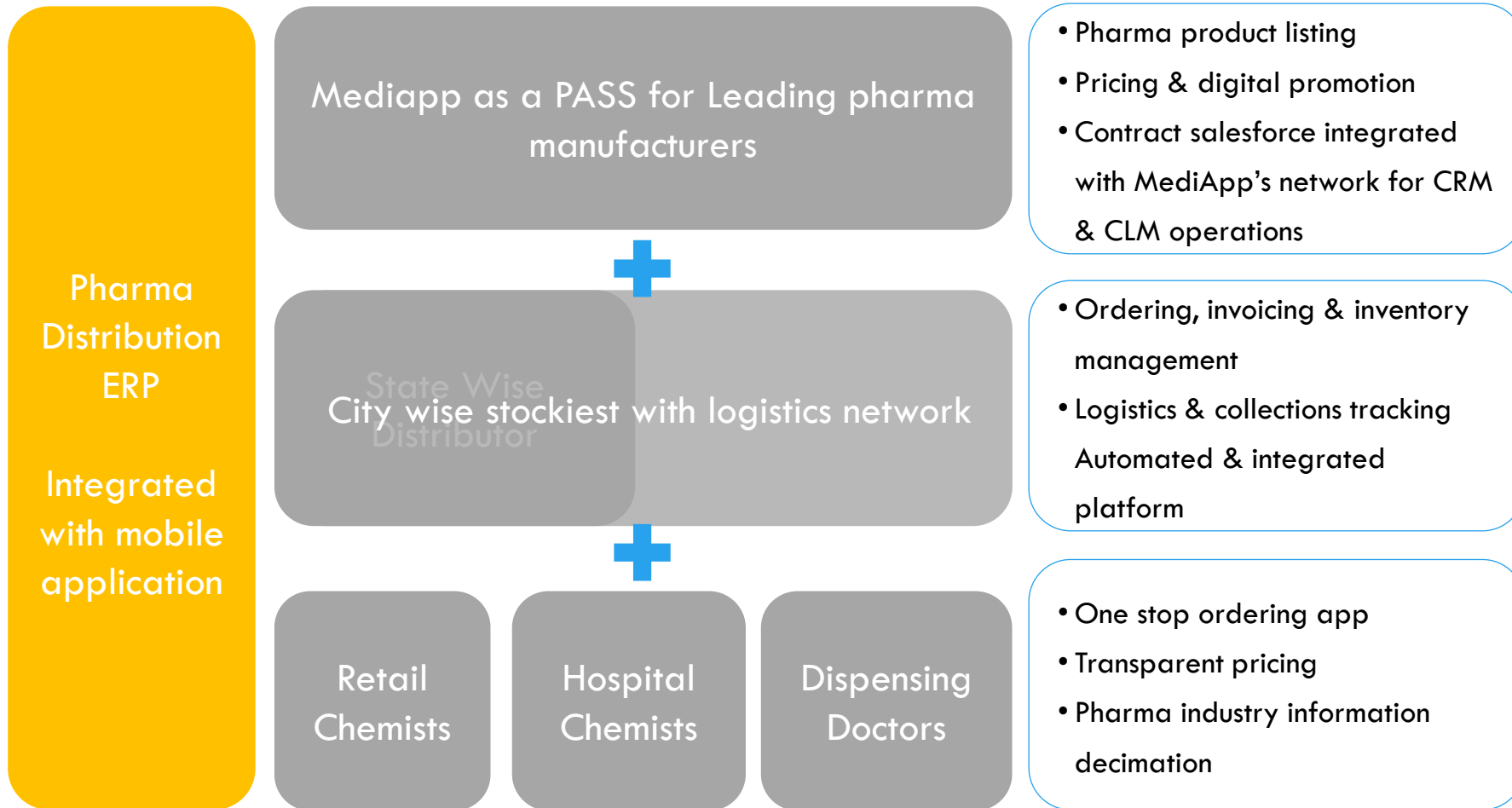
Asset lite distribution



# About Mediapp's tech Platform



Digital disruption in pharma supply chain

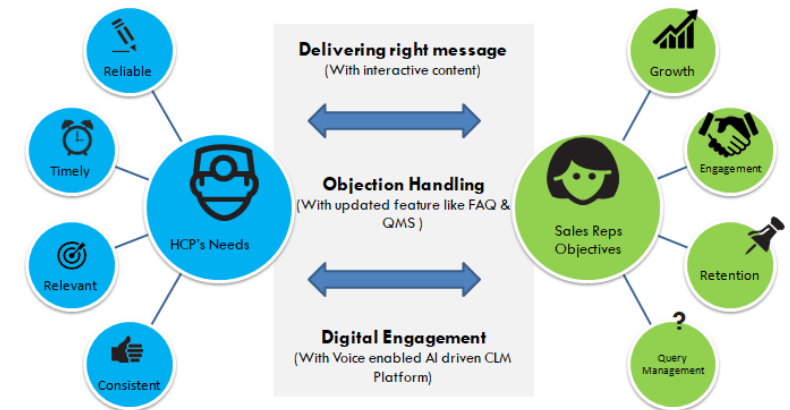


VODO

# VODO Integrated

- VODO Suite would be industry's first platform that would integrate Pharma sales force with Chemists, Distributors and Doctors on a single digital Platform

DOCEXA



# VODO CLM

An integrated Closed Loop Marketing Tool

- Closed loop marketing tool
- Web to TAB integrated content management, distribution & analytics platform
- Strategic aid to top management of Pharma Company
- Enhanced customer interface tool for front line sales person
- Single click mass deployment of content
- Automation of Pharma product management function



# VODO SFAssist

Cutting Edge Sales Force Automation for Planning & Reporting

## VODO SFASSIST

### Medical Rep

- Organizing
- Planning
- Reporting
- Expense
- Analytics

### Sales & Marketing Manager

- Organizing
- Planning
- Reporting
- Expense
- Analytics

### Administration

- Master Data Management
- Ad-hoc

### Utility

- Utility Features

# Globalspace's Corporate Structure

## Globalspace Technologoes Ltd

Listed on BSE SME in the year 2017  
Migrated to BSE main bord in 2020

## Miljon Mediapp LLP

Acquired by Mr. Krishna in the  
personal capacity in 2018  
Globalspace owns 51%stakes in  
Mediapp

## Makebot Robotics Solution Pvt Ltd

80% owned by Globalspace

Mediapp merged with Globalspace to create a 360  
degree health tech company

Globalspace's Edutech  
subsidiary



# MAKEBOT

STEAMing THE NATION



**MAKEBOT**  
STEAMing THE NATION

## COMPANY VERTICAL - EDUCATION

Everyone should learn to code, it teaches you how to think. ~ Steve Jobs

# STEAM Education - Makebot

- The Company has introduced concept of STEAM education learning through robotics and has branded the same as “**Makebot**”
- STEAM is an educational approach to learning that uses **Science, Technology, Engineering, the Arts and Mathematics** as access points for guiding student inquiry, dialogue, critical thinking and work through the creative process. The programs constitutes STEAM kits in form of **robotics, artificial intelligence (AI) and internet of things (IOT)**.
- Makebot offers comprehensive STEAM programs with a **360 degree solution** including STEAM Lab setup, competition kits, in-school curriculum, digital academy, on-demand learning app and mentorship programs for teachers.
- **one stop**, unified STEAM education platform using **robotics and artificial intelligence**.

## Why STEAM Education?



By 2022, STEAM jobs will grow by 45% Out of the 20 fastest growing occupations, 15 require significant mathematics or science preparation



People inn STEAM fields can expect to earn **26% more money** on average and be less likely to experience job loss.



If we don't engage students by the 5<sup>th</sup> grade in STEAM, **92% of boys** and **97% of girls** will lose interest. (Source: Dr. Kenneth Wesson)

# Offerings



A unified knowledge sharing platform for students and teachers on STEAM education

# USPs Of Product

- DIY STEAM kits to teach robotics and AI at the age of 6+ years
- Unified application, integrated with school curriculum, virtual classroom and digital content.
- Certified STEAM trainers with skills including conceptual learning, gamified educations and experience in train the trainer programs
- Knowledge leader and market leader in STEAM education

# Progress Story



**500,000+**  
students touchpoints



**100+**  
Teachers training



**5000+**  
Online  
Subscriptions



**1200+**  
Schools Deployment



**3**  
Robotic Competitions

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# Business Update

## Launch of ‘Codingbee’ – World’s Largest Coding Competition by Makebot, in association with Times of India

- Makebot (A subsidiary of Globalspace Technologies Limited) in association with Times of India had launched – ‘Codingbee’ world’s largest online coding platform competition for students across grade 3rd to 12<sup>th</sup> .
- The launch of ‘Codingbee’ happened over a virtual event organized by Makebot was graced by the inspiring stars and stalwarts of the educating field motivating the aspiring students.
- ‘Codingbee’ enables children learn coding and create an app on the platform. Students who don’t know coding can also be able to learn through free material, interactive workshops by industry experts. These ideas in form of working app prototype will be shared with global tech companies who may choose to take them forward in the real world.
- ‘Codingbee’ will also bring schools together to fuel innovation and do a culmination in form of ‘Top 100 Innovative Schools’ in India.”

*‘Codingbee’ is likely to give substantial visibility to Makebot in establishing its foothold in India and globally.*



# Go-to Market Plan

## Customer Acquisition Channels

Enhance channel partner base PAN India

Increase number of certified STEAM trainers to empanel on portal

Global footprints through International partner base

ON-GROUND ACTIVATIONS

Global STEAM Awards



STEAM kits for schools and individuals with interdisciplinary curriculum across all age groups through online and partner sales channels across India



Digital platform for students and teachers to learn concepts of STEAM, robotics, artificial intelligence through a subscription based model with online classes & certification

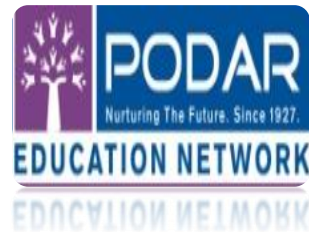


Interactive virtual classroom learning program to learn & understand concepts of STEAM, robotics, & AI in personalized sessions with certified trainers of their choice, at their convenience



STEAM Olympiad for domestic and international students, virtual robotics events and coding competition helps students to learn in a gamified format

# CLIENTELE



STEAM Learning

Big Data

Technology Platform

Innovation

**Digital Transformation**

Artificial Intelligence

Robotics

Solutions

Mobility

**Cloud**

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## **INDUSTRY OVERVIEW**

**Focus on New Age Technology Stack**

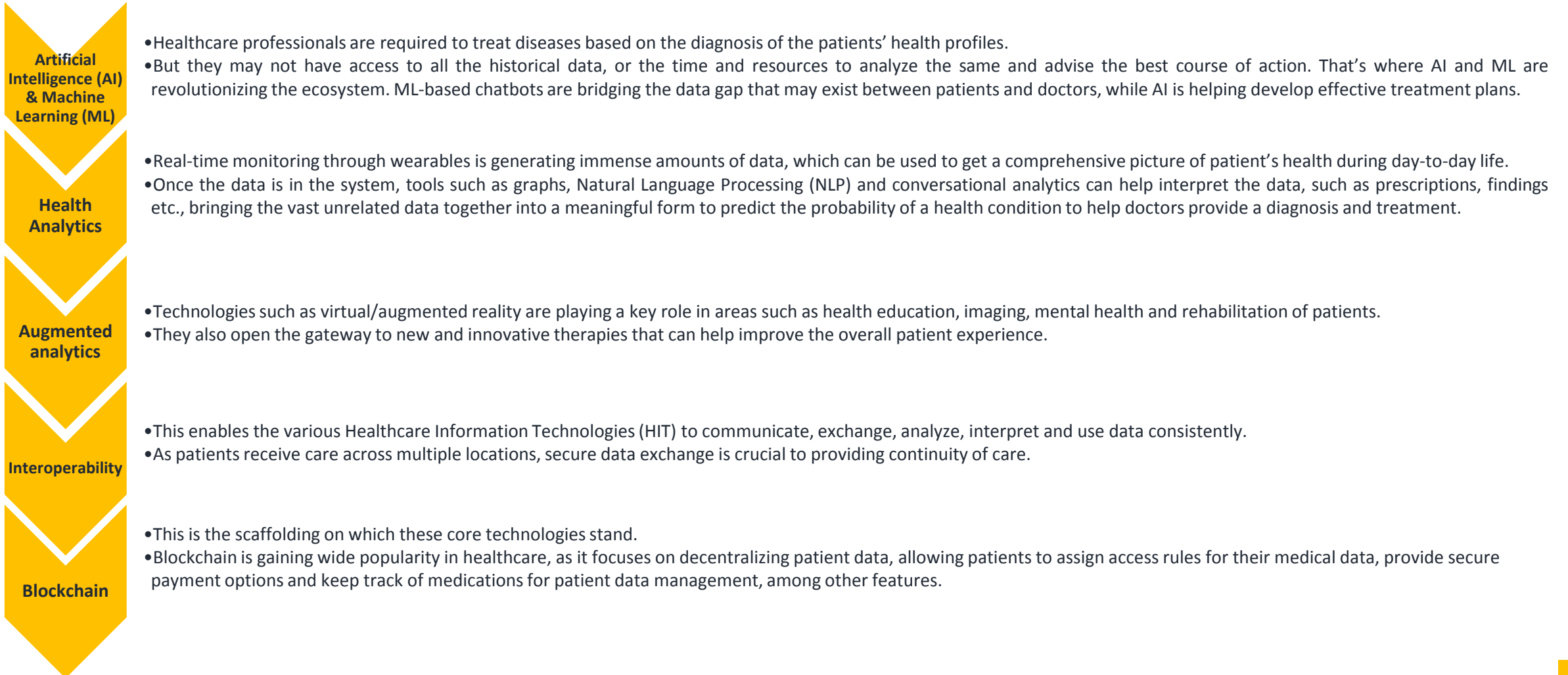


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# HealthTech Sector Trend

- The healthcare market in India is expected to reach USD 372 billion by 2022. Driven by rising incomes, greater health awareness and better health insurance, the industry has become one of India's largest sectors – both in terms of revenue and employment.
- As the ecosystem evolves, business and technology are going to be mutually driving each other in the future; digiceuticals or digital therapies being a case in point for the latter.
- Another interesting trend developing in the industry is the shift from a treatment-specific approach to a therapeutic and holistic approach.
- With medicine getting more personalized, the innovative application of artificial intelligence and machine learning will bring about non-invasive, digital solutions for diagnosis and treatment.

## Technologies disrupting the Healthcare Industry, for the better



# Current Scenario: COVID – 19 impact on Healthcare Sector



Digital disruption is becoming the order of the day, and healthcare leaders are trying to focus on measurable outcomes.

The pandemic has brought a massive shift in terms of the consumer mindset. Patients have started to realize a lot of value in health-tech. Patients now realize that they don't have to expose themselves to undue risk if healthcare can come directly to them.

The ongoing pandemic situation led to the majority of Indians depending on online tech based platforms for their doctor consultations and medicine deliveries.

Doctors have now started recognizing the need for technology to engage better with their patient base. Hospitals too have become receptive of the change, as most of them are seeing a 40%-50% reduction in footfall.

As digitisation is widening, it is necessary for healthcare leaders and hospital administrators to prioritize and emphasize the potentially disruptive trends, while keeping patient-centric delivery models at the core.

***One of the greatest opportunities of the 21st century is the potential to safely harness the power of the technology revolution...to meet the challenges of improving health and providing better, safer, sustainable care for all.***

***— UK National Information Board, November 2014***

# EduTech Sector Trend

## Practical benefits of EdTech

Virtual education is:



### Cost-efficient

It reduces costs providing access to quality education on a global scale to people with limited resources, geographical restrictions and physical disabilities.



### Flexible

Students can get assistance on demand in order to fit their individual pace and needs.



### Effective

Different digital formats can improve learning outcomes and increase students' engagement by applying a multi-sense approach.

Source: Credit Suisse

## Technological advantages of EdTech

How the education landscape is changing forever



### Multi-sense activation

robotics, videos, podcasts, virtual reality, and whiteboards; collaborative platforms generally run by Big Tech companies



### Support for dyslexia, autism, etc.

online platforms catering to special needs students e.g. dyslexia and dyscalculia, SEND and Autism



### Visual content platforms

video learning apps and access to curriculum related videos with additional resources



### Cloud-based learning management system

for streaming digital tools and content; used both by students and teachers



### Augmented Reality and Virtual Reality

to bring subjects to life for history or biology; collaborative platforms for online events or lectures

Source: Credit Suisse, Tech London Advocates: "Education"

- Education technology (EdTech) is one of the few industries experiencing a sharp upward demand, reinforcing its potential for profitability and the role it can play in societal wellbeing.
- Today's classrooms have moved beyond the clunky desktop computers that were once the norm and are now tech-infused with tablets, interactive online courses and even robots that can take notes and record lectures for students who are ill.
- This influx of EdTech tools are changing classrooms in a variety of ways: EdTech robots are making it easy for students to stay engaged through fun forms of learning; IoT devices are being hailed for their ability to create digital classrooms for students, whether they're physically in school, on the bus or at home; even machine learning and blockchain tools are assisting teachers with grading tests and holding students accountable for homework.
- India is home to the second-highest number of EdTech companies in the world.

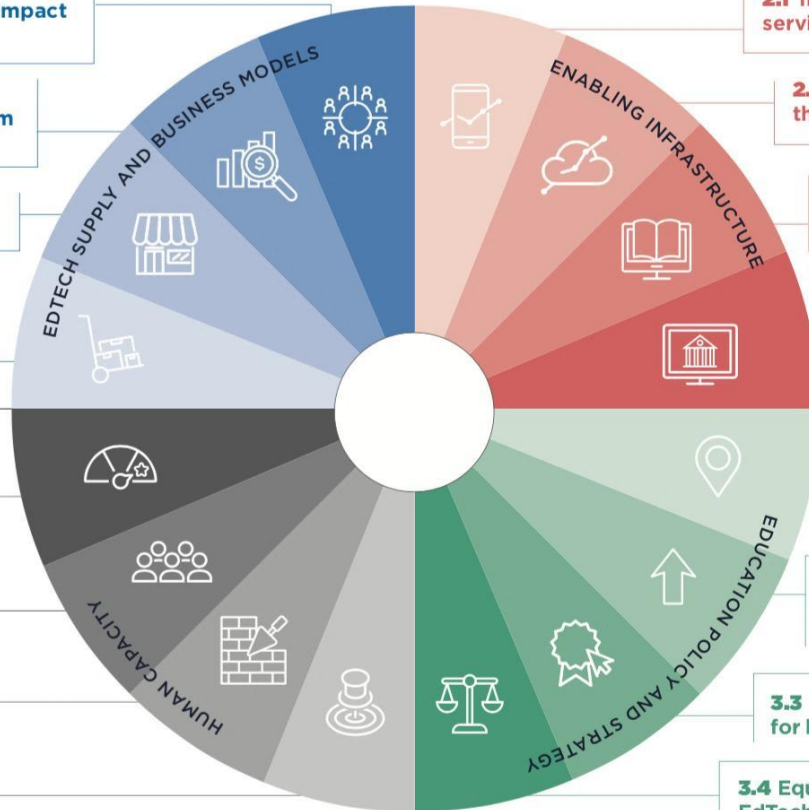
# 4 Categories of Scaling Equitable EdTech Ecosystems

## EDTECH SUPPLY AND BUSINESS MODELS

- 1.4** Mutually beneficial, cross-industry, public and private sector partnerships support access to, use of, and impact of EdTech products and services.
- 1.3** EdTech entrepreneurs have access to capital through appropriate business models, allowing them to survive and thrive.
- 1.2** There is an objective and simple way for users to select products that meet their needs.
- 1.1** Businesses have a cost-efficient marketing, sales, and distribution mechanism for reaching customers, whether business to government (B2G) or business to consumer (B2C).

## ENABLING INFRASTRUCTURE

- 2.1** Individuals are using personal devices and mobile services at home and in the community.
- 2.2** There is universal access to internet throughout the population through wireless, wired, or other means.
- 2.3** There are school-specific networking infrastructure initiatives for affordable, reliable school connectivity.
- 2.4** eGovernment (GovTech) initiatives connect schools through administrative platforms (i.e., EMIS, eProcurement) whose infrastructure can be harnessed for EdTech.



- 4.4** There are multiple and varied ways of communicating product effectiveness, research, evaluation, and user experience.
- 4.3** Nongovernment coalitions and advocacy groups support quality EdTech scale-up.
- 4.2** There are sufficient ongoing and equitable opportunities for stakeholder capacity building.
- 4.1** Local visionary leaders emerge to coalesce stakeholders around a bold common goal.

- 3.1** A clear vision and strategy for EdTech from the highest level of the education system serves as a collective roadmap.
- 3.2** Performance standards set high expectations that incentivize improved performance and legitimize EdTech content development.
- 3.3** Education curriculum and policy include expectations for basic technology literacy for all teachers and students.
- 3.4** Equitable opportunity sources of funding exist for EdTech purchases and implementation support.

## HUMAN CAPACITY

## EDUCATION POLICY AND STRATEGY

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## Current Scenario: COVID – 19 impact on Education Sector

- EdTech is essential and not just a luxury of the future. EdTech's practical value has rapidly improved from its pre-pandemic standing: Previously considered an option for quality education and a supplement to traditional schooling systems, it is now essential for preserving a progressing society.
- It is clear that this pandemic has utterly disrupted an education system that many assert was already losing its relevance.
- Use of technology in education is one of those methods that will help improve the quality of education in India. It is also altering the way education is provided in India.
- With the current pandemic, the opportunities to improve infrastructure across the Sector has risen.
- Several educational Institutions has already got onto the bandwagon of e-learning and smart classrooms.
- Now, considering the lock-down situation, one can imagine that a lot of EdTech companies will see and perhaps seize the opportunity to fill the gap that may exist in bringing more schools on to the digital platform.
- The next five years in India are likely to make virtual education the new norm.

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## STEAM Learning Trend

- Effective learning initiatives are now making an impact in the global education industry. Entrepreneurs and franchisors through their educational offerings are constantly trying to enhance this sector as the demand for such courses is generally increasing on a daily basis.
- STEAM education could be regarded as the modern-day learning technique that will be revamping the Indian education market. The changing demand of active learners and customers can be considered as a reason why sectors like this are gaining immense popularity among the people.
- People are now opting for such courses and programs that can educate them to be prepared for future-oriented goals, which eventually opens the gate for opportunities in the STEAM education sector.
- Globally, the concept for STEM initiative in education is already creating a buzz. STEAM is just an advanced form of STEM education initiative that deals with **Science, Technology, Engineering, Arts and Mathematics**.
- Educators and franchisors through STEAM education can focus on creative skills to boost engagement at their organizations. Since it's among the latest demands in the education industry, brands could attain great success by focusing on initiatives like STEAM education.
- As per demands, the industry is projected to triple in the next five years, generating numerous opportunities for potential investors and learners.



# HealthTech And EduTech - The New Normal Post COVID-19

## Health-Tech:

The post-Covid-19 world, the consumer behavior would shift towards online consultations. The consumer's fundamental pain point has never been about saving money on healthcare or ignoring it, it's always about access. It's about the inconvenience of going to a doctor's clinic, waiting for several hours, and having to leave work early.

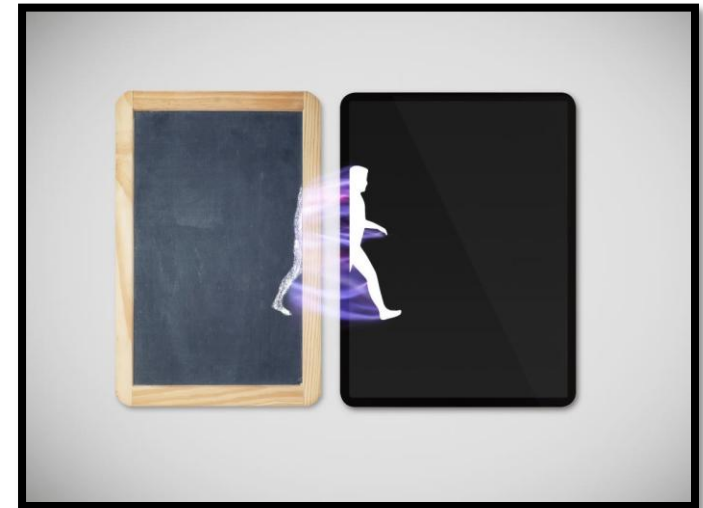
With online based model they can consult the doctor anywhere without having to go through the hassle of visiting a clinic.



## Edu-Tech:

While the Edu-Tech platforms have been gaining significant traction over the years, the traffic towards them has risen considerably due to the pandemic. As more Edu-Tech platforms strive to bring real-time, immersive and interactive content to their users without any limitations, the shift towards Edu-Tech based learning appears to be a gradual and permanent trend.

Everyone including students, teachers, and parents are today hopping on to the digital bandwagon and Edu-Tech platforms are making their access easier no matter how remote the end-user's location is.





# Both HealthTech and EduTech have seen significant uptake during COVID scenario, with bullish long term outlook

E-Commerce Vertical	COVID-19 Impact
eGrocery	
EdTech	Beneficiary
eHealth	Beneficiary
Content	
Payments	
E-tailing - Horizontal	
Classifieds	
E-tailing - Vertical (excl. Grocery, Pharma)	
Food-tech	
Mobility (Rides)	
Travel	
Stay	Struggler



## Future Outlook



### eHealth

- "Online doctor consultation surge to sustain after lockdown"
- "Online medicine ordering will become significantly more common"



### Edtech

- "Paid User base to grow to grow ~2-3x "
- "Multiple winners; Innovations around content, pricing, and delivery "

Source(s) : RedSeer Interviews with Internet players and Investors

# Market Opportunity

## HEALTH & PHARMA VERTICAL

- By the year 2020, customers will manage 85% of their relationship with the enterprise without interacting with a human
- Full digitalizing to add ~60% to the profitability for the pharma companies
- 60% of hospitals and 80% of doctors are located in urban areas, serving only 28% population; digitization to improve patient-doctor ratio
- Indian healthcare technology market is underpenetrated – less than 1% of the total healthcare market

The Indian pharmaceutical & healthcare industry is expected to reach \$335 billion by 2020, with the industry shifting towards digitization

## EDUCATION VERTICAL

- AICTE has made it mandatory for first year engineering students to study big data analytics, artificial intelligence with robotics in their four year undergraduate programme
- STEAM education provides an opportunity of \$2bn, ~2500 schools would be provided with Tinkering labs in the next 2 years
- The Asian education system is the biggest in the world: more than 600 million students are enrolled in K-12 schools in Asia
- There are more than 1.5 mn schools in India & technology penetration is too low in these schools

STEAM education adoption in India still at a nascent stage compared to Asian peers

# FINANCIAL PERFORMANCE



# Profit & Loss Statement (Consolidated)

Sr. No.	Particulars Rs. in Lakhs (except earnings per share)	Consolidated			
		Quarter Ended			Year Ended
		30-Jun-21	31-Mar-21	30-Jun-20	31-Mar-21
		(Un-Audited)	( Audited)	(Un-Audited)	(Audited)
1	<b>INCOME</b>				
a.	Revenue from operation	443.64	756.87	587.13	2,708.95
b.	Other Income	0.04	-1.24	9.00	8.58
	<b>Total Income</b>	<b>443.68</b>	<b>755.62</b>	<b>596.13</b>	<b>2,717.53</b>
2	<b>Expenses</b>				
	Cost Of materials Consumed	23.95	60.44	146.65	1,104.05
	Changes in Inventory of Stock in trade	50.63	365.51	24.44	181.44
	Employee Benefits Expenses	45.29	11.17	32.66	93.81
	Depreciation and Amortisation Expenses	101.79	168.73	51.43	228.49
	Finance Cost	33.08	-77.64	21.77	78.49
	Other Expenses	76.63	176.60	44.16	312.02
	<b>Total Expenses</b>	<b>331.37</b>	<b>704.81</b>	<b>321.11</b>	<b>1,998.31</b>
3	<b>Profit/Loss Before Exceptional Items and tax(1-2)</b>	<b>112.30</b>	<b>50.81</b>	<b>275.02</b>	<b>719.22</b>
	Exceptional Items	-	-	-	-
4	<b>Profit/(Loss)before tax</b>	<b>112.30</b>	<b>50.81</b>	<b>275.02</b>	<b>719.22</b>
	<b>Tax Expense</b>				
	Current Tax	30.84	-11.10	54.97	118.25
	Deferred Tax	4.87	13.63	13.56	33.28
	<b>Total Tax Expenses</b>	<b>35.71</b>	<b>2.53</b>	<b>68.53</b>	<b>151.53</b>
6	<b>Net Profit/(Loss) after tax(4-5)</b>	<b>76.59</b>	<b>48.28</b>	<b>206.49</b>	<b>567.68</b>
7	<b>Other Comprehensive Income</b>				
	<b>Items that will not be reclassified into Profit or Loss</b>				
		-	32.75	-0.51	31.16
8	<b>Total Comprehensive Income for the year (after tax) (5+6)</b>	<b>76.59</b>	<b>81.03</b>	<b>205.98</b>	<b>598.84</b>
9	<b>Paid-up Equity Share Capital (Face Value of Re. 10 /- each)</b>	1,145.66	1,145.66	1,145.66	1,145.66
10	<b>Earnings per Equity Share (of Rs. 10/- each)</b>				
	Basic	0.67	0.71	1.80	5.19

# Profit & Loss Statement (Standalone)

Sr. No.	Particulars Rs. in Lakhs (except earnings per share)	Standalone			
		Quarter Ended			Year Ended
		30-Jun-21 (Un-Audited)	31-Mar-21 ( Audited)	30-Jun-20 (Un-Audited)	31-Mar-21 (Audited)
1	<b>INCOME</b>				
a.	Revenue from operation	438.53	643.13	550.25	2,502.96
b.	Other Income	0.04	-0.99	9.00	8.58
	<b>Total Income</b>	<b>438.56</b>	<b>642.14</b>	<b>559.25</b>	<b>2,511.54</b>
2	<b>Expenses</b>				
	Cost Of materials Consumed	23.42	41.21	146.65	1,067.61
	Changes in Inventory of Stock in trade	50.69	332.16	23.99	155.41
	Employee Benefits Expenses	31.53	9.70	14.85	70.56
	Depreciation and Amortisation Expenses	99.58	45.22	45.17	191.10
	Finance Cost	18.22	19.41	20.68	74.65
	Other Expenses	63.93	155.72	38.42	236.55
	<b>Total Expenses</b>	<b>287.37</b>	<b>603.42</b>	<b>289.76</b>	<b>1,795.88</b>
3	<b>Profit/Loss Before Exceptional Items and tax(1-2)</b>	<b>151.19</b>	<b>38.73</b>	<b>269.49</b>	<b>715.66</b>
	Exceptional Items	-	-	-	-
4	<b>Profit/(Loss)before tax</b>	<b>151.19</b>	<b>38.73</b>	<b>269.49</b>	<b>715.66</b>
	<b>Tax Expense</b>				
	Current Tax	30.84	-1.10	54.97	118.25
	Deferred Tax	4.87	10.95	8.68	30.60
	<b>Total Tax Expenses</b>	<b>35.71</b>	<b>9.86</b>	<b>63.65</b>	<b>148.86</b>
6	<b>Net Profit/(Loss) after tax(4-5)</b>	<b>115.48</b>	<b>28.87</b>	<b>205.84</b>	<b>566.81</b>
7	<b>Other Comprehensive Income</b>				
	<b>Items that will not be reclassified into Profit or Loss</b>				
		-	31.04	-0.51	30.35
8	<b>Total Comprehensive Income for the year (after tax) (5+6)</b>	<b>115.48</b>	<b>59.91</b>	<b>205.33</b>	<b>597.16</b>
9	<b>Paid-up Equity Share Capital (Face Value of Re. 10 /- each)</b>	1,145.66	1,145.66	1,145.66	1,145.66
10	<b>Earnings per Equity Share (of Rs. 10/- each)</b>				
	Basic	1.01	0.52	1.79	4.95

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## Safe Harbour

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of the Presentation. This Presentation may not be all inclusive and may not contain all the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

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**Thank You**

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