



Dynamic Cables Limited

(Govt Recognised STAR Export House)
(An ISO 9001:2015, 14001:2015 & 45001:2018 Company)

Date: August 05, 2023

To,
BSE Limited,
PhirozeJeejeebhoy Towers,
Dalal Street,
Mumbai-400001
Scrip Code: BSE-540795

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor, Plot No. C/1
G-Block, Bandra-Kurla Complex,
Bandra(East) Mumbai-4000501
Trading Symbol: DYCL

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") – Intimation of Institutional Investor/ Analyst Meet

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, given below is the schedule of Investor Conference / Meeting with the Institutional Investor / Analyst:

Meeting Date	Particulars	Type of Meeting	Mode of Meeting	Location
August 07, 2023	"Amritkaal"- Annual GV Conference by Phillip Capital	Group & one-on-one	Physical	Mumbai

[Note: The schedule of the aforesaid meeting may undergo change due to exigencies on the part of investor / Company.]

Further the corporate presentation to be hosted at the Meeting is enclosed and can be accessed on the Company's website i.e. www.dynamiccables.co.in and other publicly available information will only be shared and referred in the meeting. No Unpublished Price Sensitive Information (UPSI) is intended to be discussed during the interactions.

The Intimation is also available on the website of the Company i.e. www.dynamiccables.co.in.

This is for the information of the exchange and the members

Thanking you,

Yours faithfully,

For Dynamic Cables Limited

Naina Gupta
Digitally signed
by Naina Gupta
Date:
2023.08.05
15:54:31 +05'30'

Naina Gupta
Company Secretary and Compliance Officer

M. No. A56881
Encl.: as above



CIN: L31300RJ2007PLC024139

Regd. Office & Unit-1: F-260, Road No.13, VKI Area, Jaipur-302013 (INDIA)
Ph: +91 141 2262589, 4042005 | Fax: +91 141 2330182 | Email:info@dynamiccables.co.in



Dynamic Cables Limited



Powering The Growth

Investor Presentation

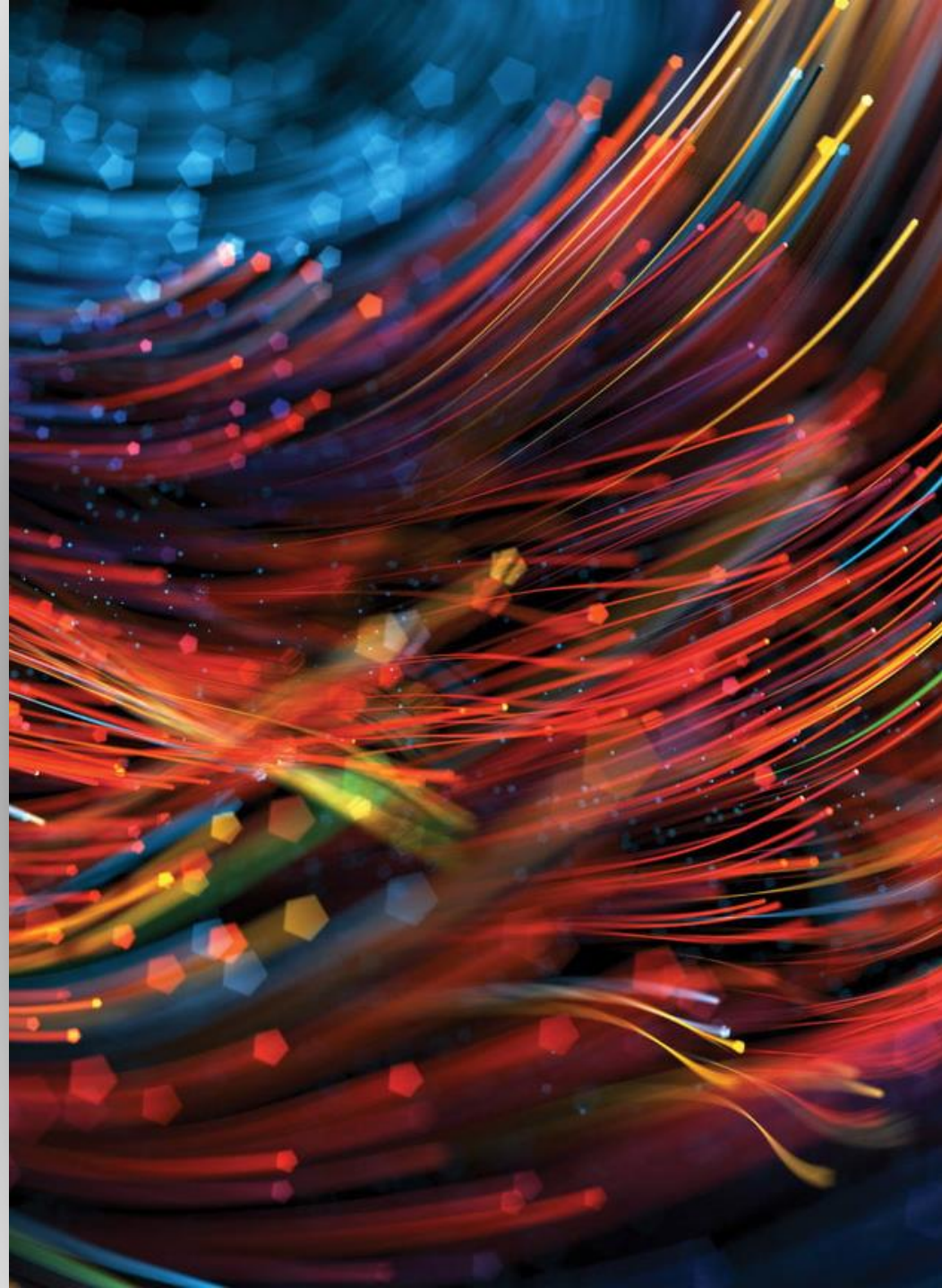


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ABOUT US



OVERVIEW



**Leading
Manufacturer and Supplier
of Power Cables in India**



**Track
Record
37+ Years**



**CAGR Since Listing
(Dec 2017)**

Sales	13%
EBITDA	26%
PAT	33%



**Young & Focused Promoter
~75%
shareholding**



**Listed On
NSE and BSE**



**ROCE
24.0%**



**ROE
19.1%**



**Infrastructure
3 Manufacturing
facilities situated at
Jaipur & Reengus**



**Research & Development
Dedicated labs for quality
testing and new product
development**



**Export
40+ Countries
Served**

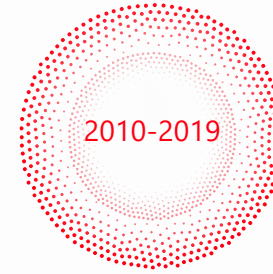
EVOLUTION



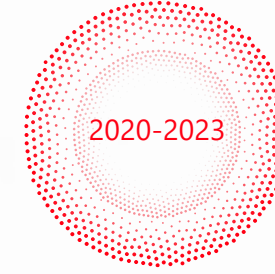
- Inception of Dynamic Engineers as a Partnership Firm
- Started manufacturing super enameled & DPC wires
- Diversified into Overhead conductors



- Started Manufacturing LV cables.
- Forayed in exports
- Greenfield expansion of 2nd manufacturing plant at Jaipur



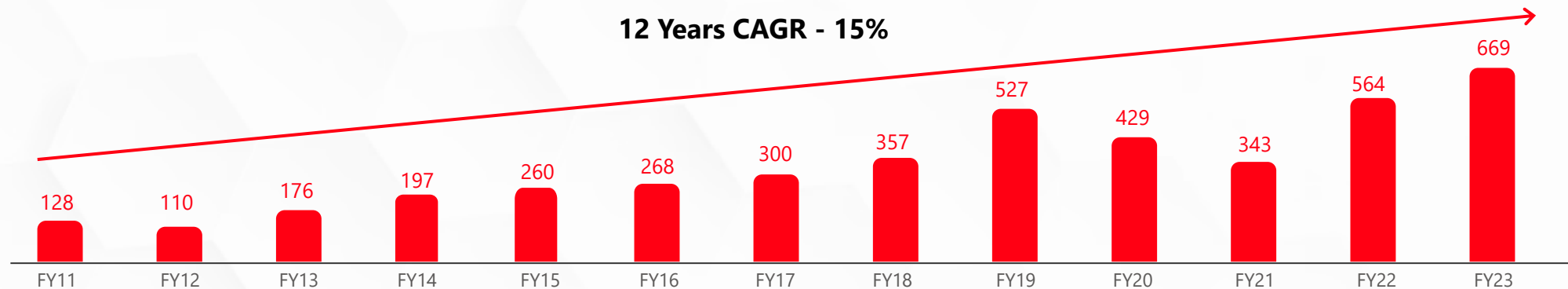
- BSE SME Listing
- Greenfield expansion of 3rd manufacturing plant at Reengus
- Started manufacturing HV cables



- Migration to BSE mainboard & Listed on NSE
- Set up captive solar plant
- R&D breakthrough and new products approvals like Railway cables, etc.

Revenue Journey

12 Years CAGR - 15%



PRODUCT RANGE

**66 KV
Power Cable**



**Armoured
Power Cable**



**MV Aerial
Bunched Cables**



**LV Copper
Armoured Cable**



**LV Copper
Power Cable**



**LV Aluminium Multicore
FRLS Cable**



**LV Unarmoured
Aluminium Power Cable**



**MV Single Core
Aluminium Armoured
Power Cable**



**LV Copper
Control Cable**



**LV Aluminium
Flat Cable**



**LV Copper
Power Cable**



**MV Covered
Conductors**



**ACSR C
onductors**



**AA/AAA-
Conductors**



**Bare Copper
Conductors**



GLOBAL SALES FOOTPRINT

- | | |
|---------------------------------|-----------------------|
| 1. Afghanistan | 22. Mauritania |
| 2. Australia | 23. Mauritius |
| 3. Bangladesh | 24. Mozambique |
| 4. Benin | 25. Myanmar |
| 5. Bhutan | 26. Nepal |
| 6. Burkina | 27. Nigeria |
| 7. Democratic Republic of Congo | 28. Philippines |
| 8. Egypt | 29. Rwanda |
| 9. Ethiopia | 30. Senegal |
| 10. Gabon | 31. Sierra Leone |
| 11. Gambia | 32. South Africa |
| 12. Ghana | 33. Sri Lanka |
| 13. Guinea Bissau | 34. Syria |
| 14. Iraq | 35. Tanzania |
| 15. Jordan | 36. Togo |
| 16. Kenya | 37. Trinidad & Tobago |
| 17. Laos | 38. Uganda |
| 18. Liberia | 39. USA |
| 19. Libya | 40. Yemen |
| 20. Malawi | 41. Zambia |
| 21. Mali | 42. Zanzibar |



Marquee clients and Certifications

You don't only buy a cable,
with **DYNAMIC** you buy

37 Years
of **TRUST & RELIABILITY**

Our Marquee Clientele

Government Clients



International Clients



Private Clients



Product Tested from globally reorganized NABL Accredited Laboratories



Standards Compliance



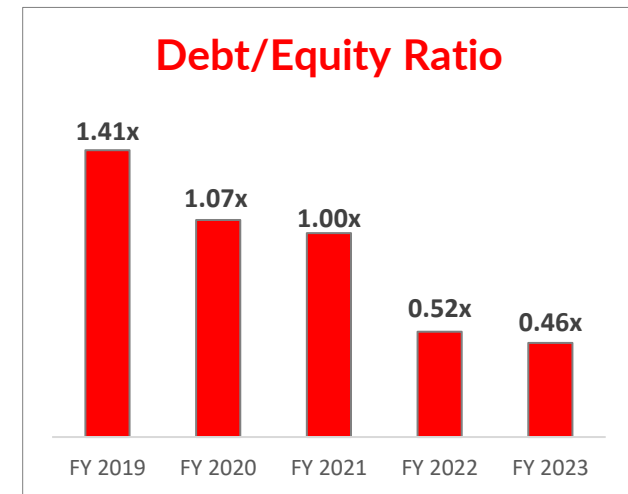
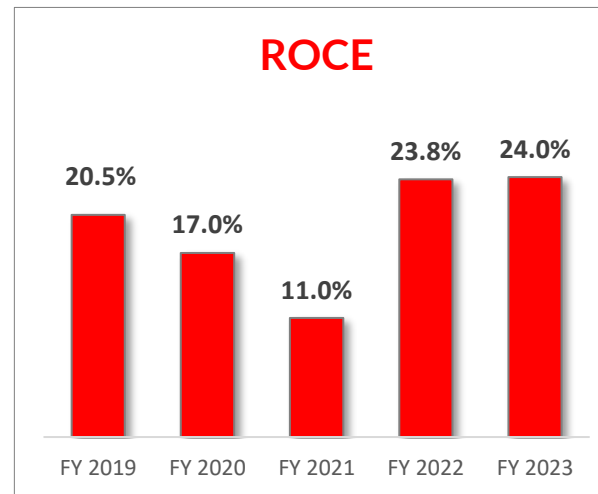
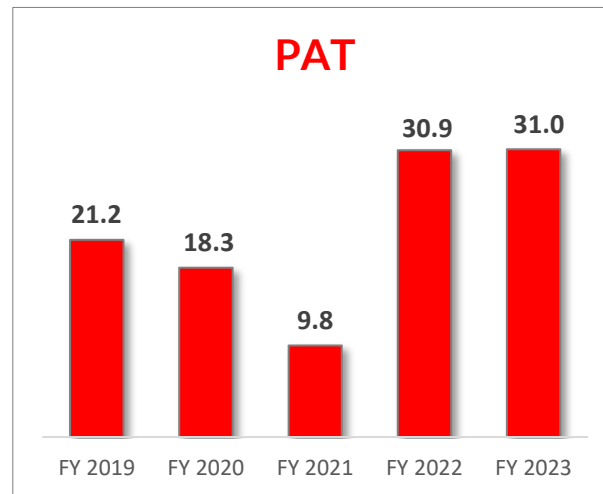
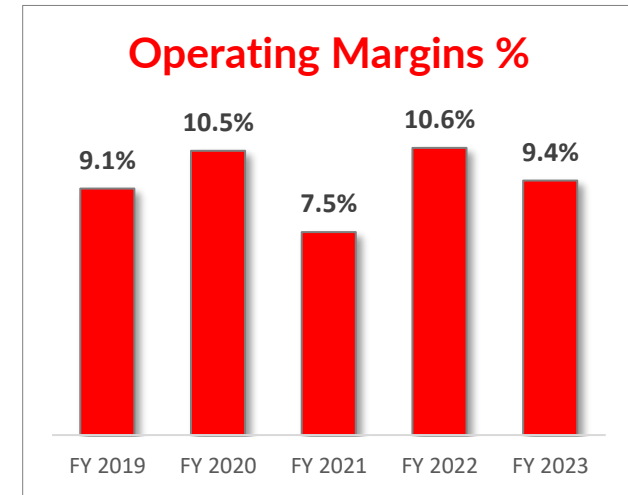
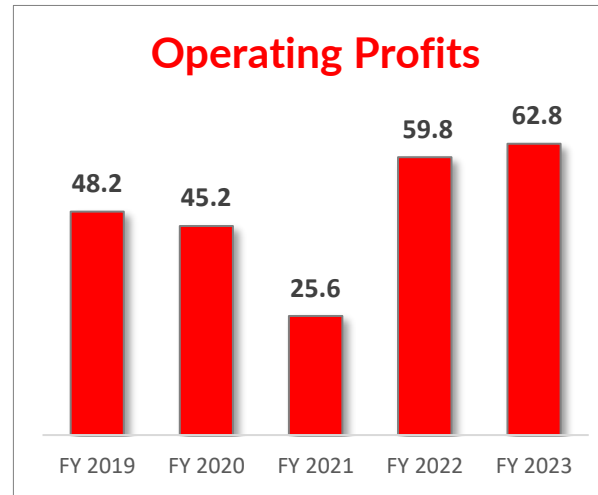
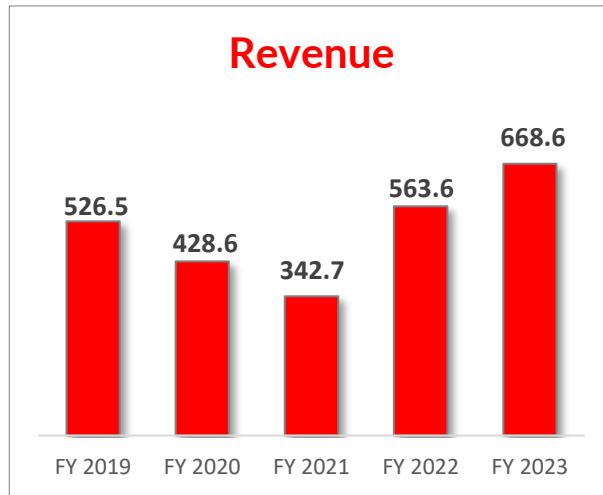
Quality Certifications



FINANCIAL OVERVIEW

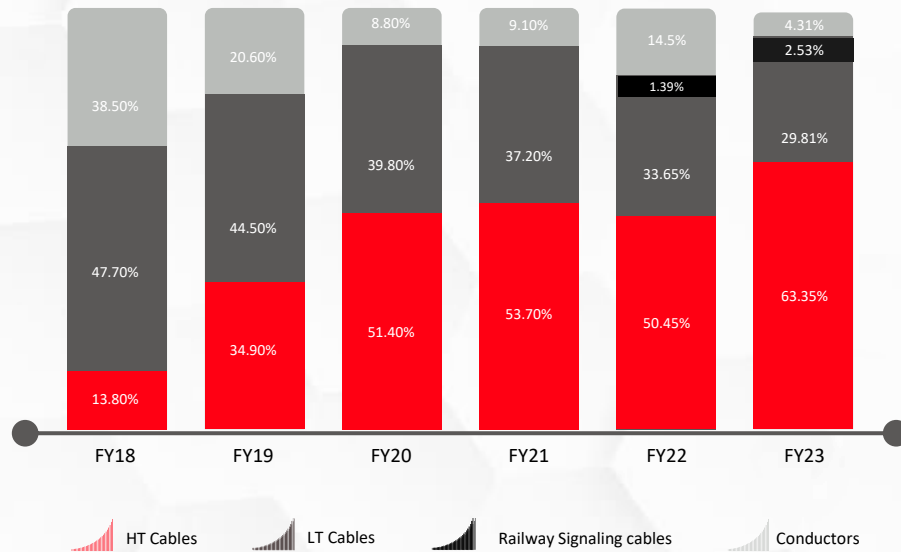


KEY FINANCIAL HIGHLIGHTS



PRODUCT MIX

Revenue Mix : Moving towards value added products
Evolving with company's technical capabilities

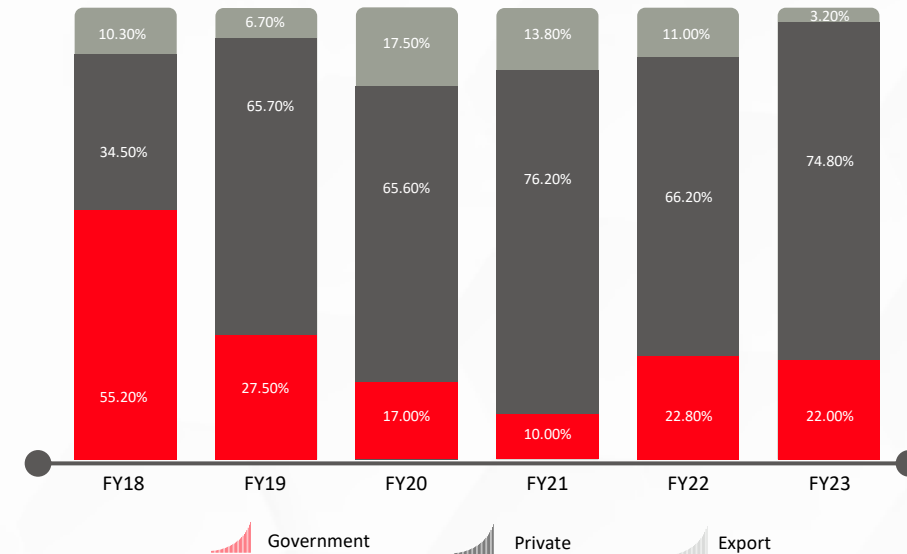


KEY HIGHLIGHT

Shift of focus towards high value add HT Cables , 50%+ contribution
Significant decline in commoditized conductors sales
Started railway signaling cables in FY22 , it is expected to contribute significantly in future growth

CUSTOMER MIX

Revenue Mix : Moving towards quality conscious customers
Evolving with rise of private Discoms & turnkey EPC players



KEY HIGHLIGHT

Export picked up in FY24, contribution significantly higher @ 30% in Q1
Focus on high quality customers, in private, Government and Exports
Believe in partnering with customers

QUARTERLY HIGHLIGHTS

Key Highlights :

- Delivered 15% growth in revenue
- Better revenue mix aided improvement of Operating Margins to 11.3%
- Consequent PAT growth @ 59%
- Healthy order book of Rs 394 Crs
- Efficient working capital management aided by reduction in receivables days to 77 days
- Significantly higher export sales of Rs 57.5 crs
- Robust business environment and long-term demand growth levers playing out

Top-line (Revenue)

Q1 FY24 :	181.3 Crs
YoY ▶▶	15%
QoQ ▶▶	2%

Operating Profits

Q1 FY24 :	20.5 Crs
YoY ▶▶	44%
QoQ ▶▶	8%

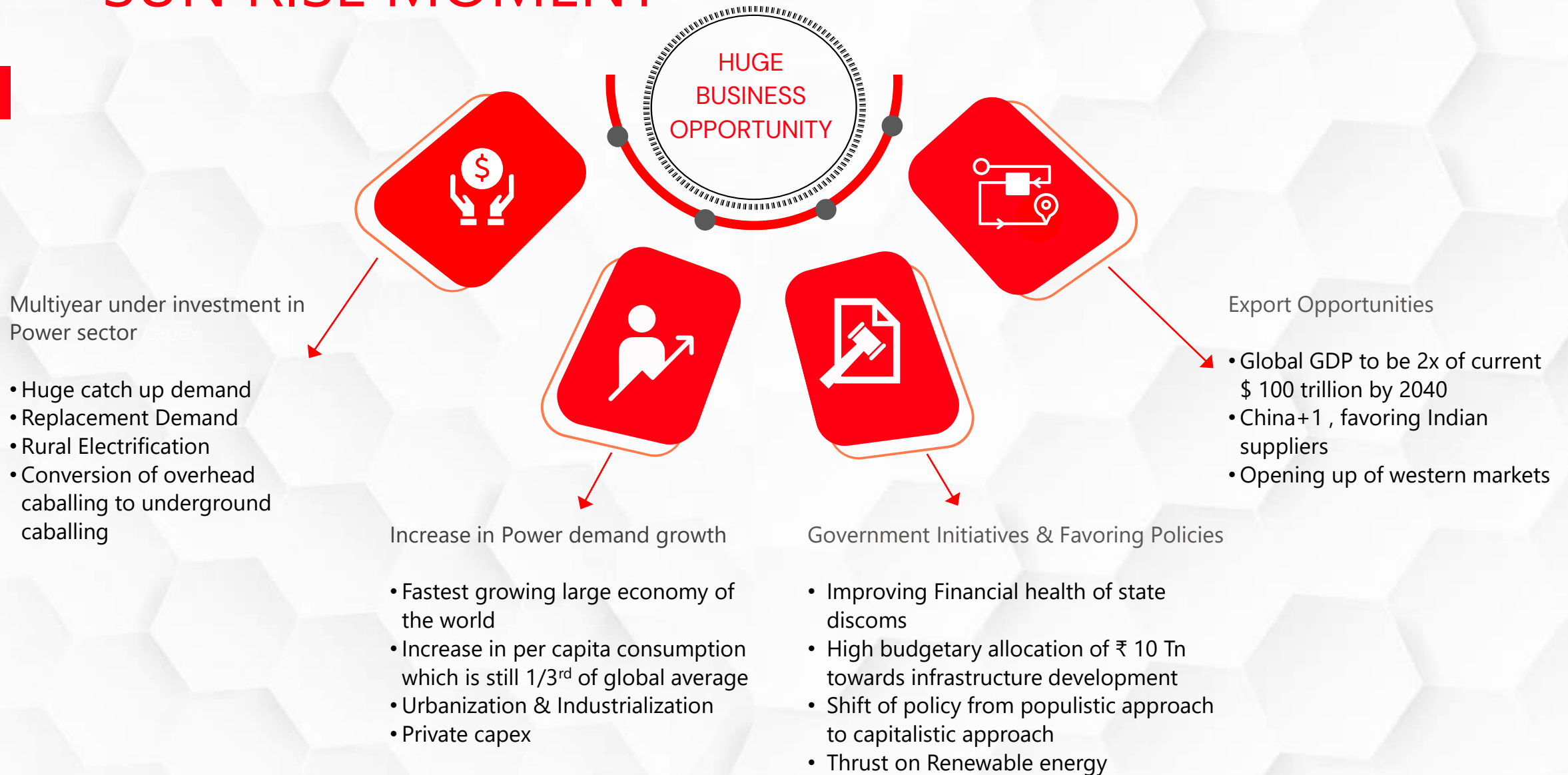
Profitability (PAT)

Q1 FY24 :	11.4 Crs
YoY ▶▶	59%
QoQ ▶▶	14%

WAY AHEAD



SUN RISE MOMENT



COMPETENCIES



Focused Team:

Young and focused promoter along with a sound and well aligned management team of qualified & experienced professionals under an articulated organizational structure driving the execution engine



Infrastructure:

World Class technology Integrated infrastructure with large manufacturing capacities resulting in operating and cost efficiencies. Each facility is fitted with latest equipment and state-of-the-art technology



Clientele:

Longstanding relationships with large and diversified customer base located in India and across 40+ international markets. We are a customer centric organization



De-Risking:

Strong Product Design Focus on adding a range of value-added products through innovative manufacturing processes.



Marketing:

Market Intelligence and dedicated sales and customer service teams which helps to engage closely with customer's procurement teams for real time market updates.



Strong Domestic Presence:

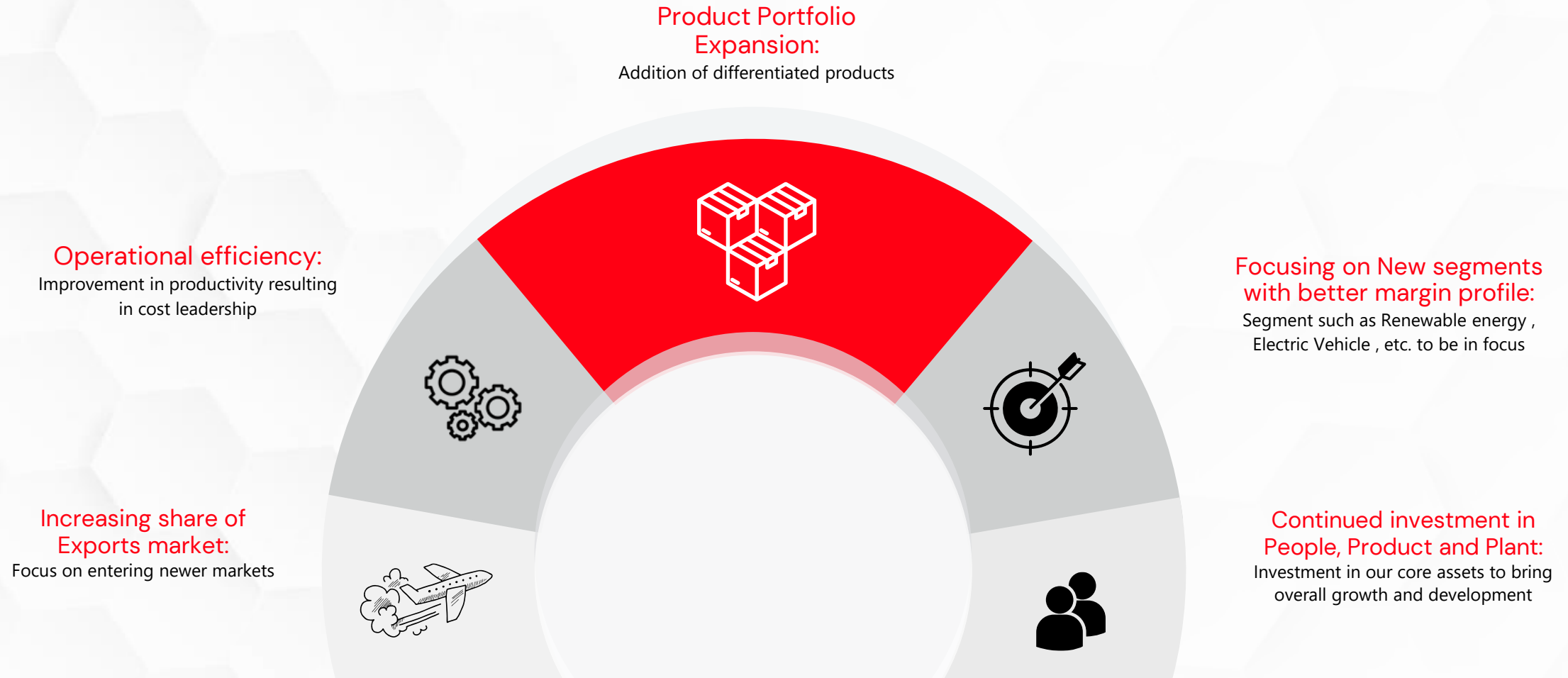
Widespread Presence in Indian Markets in both Government and private power & energy sector.



Research & Development:

Continuous focus on R&D for quality testing and product development as per market demand and trends

GROWTH STRATEGY:



MANAGEMENT



LEADERSHIP TEAM

“



ASHISH MANGAL

Managing Director

Experience : 27 Years

- Aged 48 years, he is a second-generation entrepreneur having joined the business in 1996 after completing his graduation.
- Since then, he has been hands on in managing the affairs of the company leading the operations to a multi fold increase in scale of business and organization building.
- Has gained over 27 years rich experience in the power cable & conductor industry
- Throughout his tenure, he has navigated all crucial aspects of the business, including Production, Finance, Marketing and Customer Relationships
- Solely focused on managing business of Dynamic Cables
- A proactive member of reputed organisations like CII, Entrepreneurs Organisation (EO), Young Indians (YI) Jaipur Chapter, TIE, RAIN (Rajasthan Angel Investors Network), PHD Chamber of Commerce & Industry, IEEMA (Corporate Member), CACMAI (Corporate Member)

BOARD OF DIRECTORS

“



RAHUL MANGAL

Chairman and Non-Executive Director

Experience : 31 Years

MD at Mangal Electrical Industries Pvt Ltd,
manufacturer of CRGO Laminates

“



BHARAT MOOSSADDEE

Worked with Mahindra group , CK Birla group, General Motors, Hindustan Zinc, Shell India and Sun Gumberg at various senior positions

“



SAURAV GUPTA

Promoter and Director of Bella Casa Fashion & Retail Ltd

“



ASHOK KUMAR BHARGAVA

Ex GM SIDBI

“



SHWETA JAIN

Startup Entrepreneur

ADVISORY BOARD



Neeraj Bali

An Indian Army veteran, a corporate professional, an experienced leadership trainer and a professional speaker. He advises the company on team building & organizational building. He is M.Sc and M Phil in Defence Studies.



Govind Saboo

A Chartered Accountant and founder of Srujan Alpha Capital Advisors (SEBI registered Category-I Merchant Banker). He advises the company capital allocation, corporate governance, corporate finance & investor communication. He has vast experience of 17+ years in corporate advisory and capital markets.



Ravindra Jain

In his corporate experience of over 40 years across industries, has set up and spearheaded large green-field businesses from start-to-sustainable. He is advising the company on business development, exports & other aspects of business. He is an Electrical Engineer and PGDM (MBA) from IIM, Ahmedabad.

KEY MANAGEMENT TEAM

Murari Lal Poddar
Experience: 24 years
Chief Financial Officer
(CFO)

Naina Gupta
Experience: 5 years
Company Secretary &
Compliance Officer

Manavsalan Srinivasan
Experience: 34 years
Vice President

Ashok K. Sharma
Experience: 19 years
Vice President

Suresh Kadam
Experience: 25 years
Vice President

Shailendra Kumar Pandey
Experience: 27 years
Plant Head 1

Shah Sulabhkumar
Experience: 15 years
Plant head 2

Mahesh Inderjit
Experience: 29 years
Plant head 3

Harnath Singh Bhati
Experience: 21 years
General Manager
(Maintenance)

Sunimon P Nair
Experience: 24 years
Dy General Manager
(Maintenance)

GROWTH WITH RESPONSIBILITIES



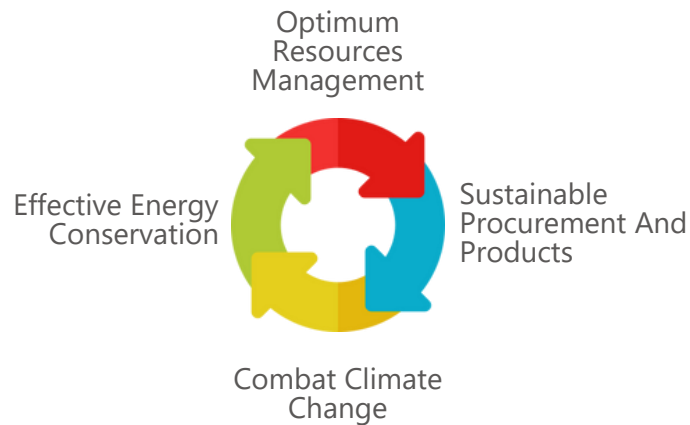
OUR ESG COMMITMENTS

At Dynamic Cables Ltd., we are pro actively committed to grow responsibly and sustainably, integrate ESG program with our business strategy to thrive and succeed inclusively.

ENVIRONMENTAL



The 4 pillars of our environmental policies are



SOCIAL



The 4 pillars of our social and CSR strategy are



GOVERNANCE



The 4 pillars of our corporate governance policies are



CSR INITIATIVES



SAFE HARBOR

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THANK YOU



Dynamic Cables Limited

(Govt. Recognized Two Export House)

(An ISO 9001:2001 & OHSAS 18001:2007 Company)

Contact - investor.relations@dynamiccables.co.in

Website - www.dynamiccables.co.in