



Packaging Limited (Formerly known as Moldtek Plastics Ltd.)

MOLD-TEK

### Date: 19th January, 2021

To,	To,
The Manager,	The Manager,
Department of Corporate Services,	National Stock Exchange of India Limited,
BSE Ltd., Phiroze Jeejeebhoy Towers,	Exchange Plaza, Bandra Kurla Complex,
Dalal Street, Fort,	Bandra (E),
Mumbai-400001.	Mumbai-400051.
Scrip Code : 533080	Ref: MOLDTKPAC - EQ

Dear Sir,

### Sub: Outcome of the Board Meeting dated 19th January, 2021

### Q3 FY 2020-21 Financial Results

### Robust Q3 Net Profit up by 70.04% and Sales Volume up by 36%

### Basic EPS up by 72.93% YoY and 13.01% QoQ

### Standalone Performance Highlights

- PAT up by 70.04% Q3 on Q3 and up by 11.08% Q3 on Q2 and dip by 0.46% for 9M
- Basic EPS up by 72.93% Q3 on Q3 and up by 13.01% Q3 on Q2 and up by 0.03% for 9M
- EBIDTA up by 44.34% Q3 on Q3 and up by 7.04% Q3 on Q2 and up by 2.19% 9M
- Net Revenue up by 32.58% Q3 on Q3 and up by 12.02% and Q3 on Q2 and dip by 4.04% for 9M
- Volume up by 36% on Q3 on Q3 and up by 9% on Q3 on Q2 and up by 1% for 9M

### **Consolidated Performance Highlights**

- PAT up by 68..85% Q3 on Q3 and up by 11.01% Q3 on Q2 and up by 4.23% for 9M
- Basic EPS up by 71.72% Q3 on Q3 and up by 12.95% Q3 on Q2 and up by 4.75% for 9M
- EBIDTA up by 48.31% Q3 on Q3 and up by 7% Q3 on Q2 and up by 6.2% 9M
- Net Revenue up by 32.64% Q3 on Q3 and up by 12.07% and Q3 on Q2 and dip by 4.24% for 9M
- Volume up by 36% on Q3 on Q3 and up by 9% on Q3 on Q2 and up by 1% for 9M

Corporate Office :

1

Plot # 700, Road No. 36, Jubilee Hills, Hyderabad - 500 033, Telangana, INDIA. Phone : +91-40-40300300, Fax : +91-40-40300328, E-mai I: ir@moldtekindia.com Website : www.moldtekgroup.com CIN No: L21022TG1997PLC026542





MOLD-TEK Packaging Limited (Formerly known as Moldtek Plastics Ltd.)

We wish to inform that Board of Directors at its meeting held on Tuesday, 19th January, 2021 from 11 a.m. till 1:2.5 pm, inter-alia;

- Approved the un-audited Standalone and Consolidated financial results of the company for the quarter ended on 31<sup>st</sup> December, 2020. (Enclosed)
- 2) Took note of Limited review report as issued by statutory auditors. (Enclosed)
- 3) Detailed press note. (Enclosed)
- 4) Approved the Alteration of Article no. 25. a) of the Articles of Association of the Company as below:

Clause no. of Article of Association	Existing Article	New Article
25. a)	<ul> <li>a) The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times:</li> <li>Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the last preceding call.</li> </ul>	nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at

- 5) Approved the Notice of the Extra-ordinary General Meeting (EGM).
- 6) The Extra-ordinary General meeting of the Members will be held on Tuesday, 16<sup>th</sup> February, 2021 at 11.00 am through Video Conferencing ("VC")/ Other Audio Visual Means ("OAVM").
- 7) The cut-off date is fixed as 8<sup>th</sup> February, 2021 for the purpose of e-voting for the Extra-ordinary General meeting.
- 8) Appointed Mr. Ashish Kumar Gaggar, Company Secretary in Practice as Scrutinizer for conducting E-voting at Annual General Meeting.



Corporate Office :

2

Plot # 700, Road No. 36, Jubilee Hills, Hyderabad - 500 033, Telangana, INDIA. Phone : +91-40-40300300, Fax : +91-40-40300328, E-mai l: ir@moldtekindia.com Website : www.moldtekgroup.com CIN No: L21022TG1997PLC026542





MOLD-TEK Packaging Limited (Formerly known as Moldtek Plastics Ltd.)

The Company as required under Regulation 44 of SEBI (LODR) Regulations, 2015, is providing electronic voting (e-voting) facility to the members through electronic voting platform of Central Depository Services Limited (CDSL). Members holding share either in physical or demat mode as on the cut-off date, i.e., 8th February, 2021 may cast their votes electronically on the business set out in the Notice of Extra-ordinary General meeting. The e-voting shall commence from 12<sup>th</sup> February, 2021 at 9:00 a.m and ends on 15<sup>th</sup> February, 2021 at 5.00 p.m.

Kindly take the above information on record.

Thanking you,

### For MOLD-TEK PACKAGING LIMITED

J. Lakshmana Rao (Chairman & Managing Director) DIN: 00649702



### **MOLD-TEK PACKAGING LIMITED**

Registered Office: Plot No.700, 8-2-293/82/A/700 Road No.36. Jubilee Hills, Hyderabad - 500033, Telangana.

CIN : L21022TG1997PLC026542

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31 DECEMBER, 2020

-	Particulars		Quarter Ended	and the second strategy of	Nine Months Ended		Year Ended	
SI No		31-Dec-2020	30-Sep-2020	31-Dec-2019	31-Dec-2020	31-Dec-2019	31-Mar-2020	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1	Income							
	a) Revenue from operations	13351.93	11905.97	10071.37	31787.67	33093.84	43743.73	
	b) Other income	7.66	19.66	4.93	41.26	75.60	115.93	
	Total Income	13359.59	11925.63	10076.30	31828.93	33169.44	43859.66	
2	Expenses			and the second se				
	a) Cost of materials consumed	7683.58	6635.53	5545.19	17977.90	19215.59	24978.59	
	b) Changes in inventories of finished goods and work-in progress	(38.52)	9.83	(44.31)	83.21	(318.56)	7.52	
	c) Employee benefits expense	1391.17	1270.39	1249.93	3601.48	3768.42	4941.65	
	d) Finance costs	248.14	235.92	263.16	706.97	758.95	1018.83	
	e) Depreciation and amortization expense	526.10	552.52	492.15	1564.90	1420.84	1907.12	
	f) Other expenses	1537.45	1407.20	1395.41	3853.88	4326.95	5811.60	
	Total Expenses	11347.92	10111.39	8901.53	27788.34	29172.19	38665.31	
3	Profit before Exceptional items and tax (1-2)	2011.67	1814.24	1174.77	4040.59	3997.25	5194.35	
4	Exceptional items	-	-	58.50		130.50	286.10	
5	Profit before tax (3-4)	2011.67	1814.24	1116.27	4040.59	3866.75	4908.25	
6	Tax expense						and set on a product of a sub-	
	a) Current tax	498.62	438.01	267.30	986.43	928.16	1216.74	
	b) Earlier year's tax expense	-	-	(19.44)	-	1.50	1.50	
	c) Deferred tax	13.51	26.26	(13.49)	47.91	(83.17)	(128.97)	
7	Profit for the period (5-6)	1499.54	1349.97	881.90	3006.25	3020.26	3818.98	
8	Other Comprehensive Income (net of tax)							
	a) Items that will not be reclassified to Profit or Loss							
	i) Remeasurement of defined benefit plans	(11.60)	(11.60)	(2.65)	(34.80)	(7.86)	(46.71)	
	ii) Fair value changes in equity instruments	269.94	89.98	(83.63)	395.91	60.34	(238.18)	
9	Total Comprehensive Income for the period (7+8)	1757.88	1428.35	795.62	3367.36	3072.74	3534.09	
10	Paid up Equity share capital	1388.33	1386.64	1386.30	1388.33	1386.30	1386.30	
11	Other Equity						18324.46	
12	Earnings per equity share (Face value of ₹5) (not Annualised)							
	- Basic	5.28	4.67	3.05	10.46	10.46	13.22	
	- Diluted	5.07	4.67	3.05	10.23	10.46	13.22	

Notes:

1 The above results for the quarter and nine months ended 31 December, 2020 were reviewed by the Audit Committee and approved by the Board of Directors of the Company at the meeting held on 19 January, 2021.

2 The Company has only one reportable segment as per the requirements of Ind AS 108 "Operating Segments".

3 This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

4 The Statutory Auditors of the Company have carried out Limited Review of the aforesaid results.

5 Pursuant to the MTPL ESOS-2016 Scheme, during the quarter, the Company has issued 20,880 & 12,930 equity shares at an exercise price of ₹208 & 234 respectively.

6 The Company has issued 5,55,330 equity shares of Face value of ₹5 each ('Rights Equity Shares') alongwith 33,31,980 detachable Share warrants of face value of ₹5 each to the Eligible Equity Shareholders at an issue price of ₹180 per Rights Equity Share (including premium of ₹175 per Rights Equity Share) and ₹184 per Share warrant. The Rights Equity Shares were issued as partly paid-up and an amount of ₹45 per Rights Equity Share was payable on application (of which ₹1.25 towards face value of ₹46 per Share (including share warrants were issued as partly paid-up and an amount of ₹46 per Share warrant was payable on application.

There is no deviation in use of proceeds from the objects stated in the Offer document for rights issue.

Pursuant to IND AS 33, basic and diluted earnings per share for the previous periods have been restated for the bonus element in respect of right issue made during the quarter ended 31 December, 2020.

7 Comparative figures have been regrouped/reclassified to conform to the current period's/year's presentation.

for MOLD-TEK PACKAGING LIMITED

J.Lakshmana Rao Chairman & Managing Director DIN: 00649702

Hyderabad 19 January, 2021

## M. ANANDAM & CO.,

CHARTERED ACCOUNTANTS

Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### Review Report to The Board of Directors Mold-Tek Packaging Limited

- We have reviewed the accompanying statement of unaudited standalone financial results of Mold-Tek Packaging Limited (the "Company") for the quarter ended 31<sup>st</sup> December, 2020 and year to date results for the period 1<sup>st</sup> April, 2020 to 31<sup>st</sup> December, 2020 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M. Anandam & Co., Chartered Accountants (Firm Regn.No.000125S)

AADA K.V.LA SECUNDERABA **B.V.Suresh Kumar** Partner Membership Number: 2121 UDIN: 21212187AAAAAR1572

Place: Hyderabad Date: 19<sup>th</sup> January, 2021



### **MOLD-TEK PACKAGING LIMITED**

Registered Office: Plot No.700, 8-2-293/82/A/700 Road No.36. Jubilee Hills, Hyderabad - 500033,Telangana.

CIN : L21022TG1997PLC026542

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31 DECEMBER, 2020

				Salar States and States	₹ In lakhs except for EPS			
		Quarter Ended			Nine Mon	Year Ended		
SI No	Particulars	31-Dec-2020	30-Sep-2020	31-Dec-2019	31-Dec-2020	31-Dec-2019	31-Mar-2020	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1	Income							
	a) Revenue from operations	13351.93	Contraction and Collect		31787.67		43820.23	
	b) Other income	13.61	and the same to a strain of the same	4.93	47.21	75.58	115.93	
-	Total Income	13365.54	11925.63	10076.30	31834.88	33245.92	43936.15	
2	Expenses							
	a) Cost of materials consumed	7683.58		5545.19	17977.90	19204.44	24967.44	
	b) Changes in inventories of finished goods and work-in-progress	(38.52)	9.83	(44.31)	83.21	(245.48)	80.60	
	c) Employee benefits expense	1399.21	1270.39	1255.95	3609.52	3823.43	4999.8	
	d) Finance costs	248.14		263.16	706.97	779.92	1039.8	
	e) Depreciation and amortization expense	526.54	552.97	492.59	1566.26	1434.98	1921.55	
	f) Other expenses	1540.61	1411.07	1444.61	3865.85	4532.73	6093.8	
	Total expenses	11359.56	10115.71	8957.19	27809.71	29530.02	39103.13	
3	Profit before exceptional items and tax (1-2)	2005.98	1809.92	1119.11	4025.17	3715.90	4833.02	
4	Exceptional items	-	-	-	-			
5	Profit before tax (3-4)	2005.98	1809.92	1119.11	4025.17	3715.90	4833.02	
6	Tax expense							
	a) Current tax	498.62	438.01	267.30	986.43	928.16	1216.7	
	b) Earlier year's tax expense	-	-	(19.44)		1.50	1.50	
	c) Deferred tax	13.51	26.26	(13.49)	47.91	(83.17)	(128.97	
7	Profit for the period (5-6)	1493.85	1345.65	884.74	2990.83	2869.41	3743.75	
8	Other Comprehensive Income (net of tax)							
	a) Items that will not be reclassified to Profit or Loss		1911					
	i) Remeasurement of defined benefit plans	(11.60)	(11.60)	(2.65)	(34.80)	(7.86)	(46.71	
	ii) Fair value changes in equity instruments	269.94	89.98	(83.63)	395.91	60.34	(238.18	
	b) Items that will be reclassified to Profit or Loss							
	<ul> <li>i) Exchange differences in translating the financial statements of a foreign operation</li> </ul>	(6.68)	(2.86)	16.25	(9.42)	(1.58)	3.29	
9	Total Comprehensive Income for the period (7+8)	1745.51	1421.17	814.71	3342.52	2920.31	3462.15	
	Profit for the period attributable to:			Call Contract of Contract of Contract				
	Owners of the parent	1493.85	1345.65	884.74	2990.83	2869.41	3743.75	
	Non-controlling interests							
-1- S	Total comprehensive income for the period attributable to:							
	Owners of the parent	1745.51	1421.17	814.71	3342.52	2920.31	3462.15	
	Non-controlling interests				5542.52	2520.51	5402.15	
10	Paid up Equity share capital	1388.33	1386.64	1386.30	1388.33	1386.30	1386.30	
11	Other Equity	1000.00	1000.04	1300.30	1308.33	1300.30	18359.0	
12	Earnings per equity share (Face value of ₹5) (not Annualised)						10555.00	
	- Basic	5.26	4.65	3.06	10.41	9.94	12.90	
	- Diluted	5.05	4.65	3.06	10.18	9.94	12.96	

Notes:

1 The above results for the quarter and nine months ended 31 December, 2020 were reviewed by the Audit Committee and approved by the Board of Directors of the Company at the meeting held on 19 January, 2021.

2 The above results include results of wholly owned subsidiary, Mold-Tek Packaging FZE, UAE.

3 The Group has only one reportable segment as per the requirements of Ind AS 108 "Operating Segments".

4 The Consolidated financial results are prepared based on Ind AS 110 "Consolidated Financial Statements".

5 This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

6 The Statutory Auditors of the Parent Company have carried out Limited Review of the aforesaid results.

7 Pursuant to the MTPL ESOS-2016 Scheme, during the quarter, the Holding Company has issued 20880 & 12930 equity shares at an exercise price of ₹208 & 234 respectively.

8 The holding Company has issued 5,55,330 equity shares of Face value of ₹5 each ('Rights Equity Shares') alongwith 33,31,980 detachable Share warrants of face value of ₹5 each to the Eligible Equity Shareholders at an issue price of ₹180 per Rights Equity Share (including premium of ₹175 per Rights Equity Share) and ₹184 per Share warrant. The Rights Equity Shares were issued as partly paid-up and an amount of ₹45 per Rights Equity Share warrants were issued as partly paid-up and an amount of ₹45 per Rights Equity Share warrants were issued as partly paid-up and an amount of ₹46 per Share warrant was payable on application.

There is no deviation in use of proceeds from the objects stated in the Offer document for rights issue.

Pursuant to IND AS 33, basic and diluted earnings per share for the previous periods have been restated for the bonus element in respect of right issue made during the quarter ended 31 December, 2020.

9 Comparative figures have been regrouped/reclassified to conform to the current period's/year's presentation.

for MOLD TEK PACKAGING LIMITED 20 J.Lakshmana Rao Chairman & Managing Director C DIN: 00649702

Hyderabad 19 January, 2021

### M. ANANDAM & CO., CHARTERED ACCOUNTANTS

Independent Auditor's Review Report on the Quarterly Consolidated Unaudited Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Review Report to The Board of Directors Mold-Tek Packaging Limited

- We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Mold-Tek Packaging Limited ("the Holding Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group") for the quarter ended 31<sup>st</sup> December, 2020 and year to date from 1<sup>st</sup> April, 2020 to 31<sup>st</sup> December, 2020 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 March 29, 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the subsidiary Mold-Tek Packaging FZE, UAE
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the financial results of the subsidiary referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



M.Anandam & Co., **Chartered Accountants** 

6. We did not review the interim financial results of the subsidiary included in the consolidated unaudited financial results, whose interim financial results reflect total assets of Rs. 147.52 lakhs as at 31st December, 2020 and total revenues of Rs. 5.95 Lakhs and Rs. 5.95 Lakhs, total net loss after tax of Rs. 5.69 Lakhs and Rs. 15.42 Lakhs and total comprehensive loss of Rs. 5.69 Lakhs and Rs. 15.42 Lakhs for the quarter ended 31<sup>st</sup> December, 2020 and for the period from 1<sup>st</sup> April, 2020 to 31st December, 2020 respectively and net cash inflows of Rs. 20.19 lakhs for the period from 1st April, 2020 to 31st December, 2020 as considered in the consolidated unaudited financial results. These interim financial results have been furnished to us by the Board of Directors and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of the subsidiary is based solely on such financial information. According to the information and explanations given to us by the Board of Directors, the financial results of the subsidiary are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

NDAM

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For M.Anandam & Co., **Chartered Accountants** (Firm Regn.No.000125S)

R.V.S.K

SECUNDERAB **B.V.Suresh Kumar** Partner Membership Number: 212187 UDIN: 21212187AAAAAS7659

Place: Hyderabad Date: 19th January, 2021





MOLD-TEK Packaging Limited (Formerly known as Moldtek Plastics Ltd.)

### Press Release

19th January, 2021

### MOLDTEK PACKAGING LIMITED

### Q3 FY 2020-21 Financial Results

## Robust Q3 Net Profit up by 70.04% & Sales Volume up by 36% <u>Standalone Performance Highlights</u>

- > PAT up by 70.04% Q3 on Q3 and up by 11.08% Q3 on Q2 and dip by 0.46% for 9M
- ▶ Basic EPS up by 72.93% Q3 on Q3 and up by 13.01% Q3 on Q2 and up by 0.03% for 9M

**EBIDTA up by 44.34% Q3 on Q3 and up by 7.04% Q3 on Q2 and up by 2.19% 9M** 

- Net Revenue up by 32.58% Q3 on Q3 and up by 12.02% and Q3 on Q2 and dip by 4.04% for 9M
- Volume up by 36% on Q3 on Q3 and up by 9% on Q3 on Q2 and up by 1% for 9M

### **Consolidated Performance Highlights**

- > PAT up by 68..85% Q3 on Q3 and up by 11.01% Q3 on Q2 and up by 4.23% for 9M
- ▶ Basic EPS up by 71.72% Q3 on Q3 and up by 12.95% Q3 on Q2 and up by 4.75% for 9M
- EBIDTA up by 48.31% Q3 on Q3 and up by 7% Q3 on Q2 and up by 6.2% 9M
- Net Revenue up by 32.64% Q3 on Q3 and up by 12.07% and Q3 on Q2 and dip by 4.24% for 9M
- ▷ Volume up by 36% on Q3 on Q3 and up by 9% on Q3 on Q2 and up by 1% for 9M

### <u>Commenting on the Company's performance for Q3 & 9M FY2021, Mr. Lakshmana Rao,Chairman &</u> <u>Managing Director, Mold-Tek Packaging Limited said</u>

Mold-Tek Packaging Limited reported strong earnings for the third quarter ended December 31 with net profit jumping 70.04% to ₹15 crore while revenues rose 32.58% to ₹133.59 crores YoY; Basic EPS up by 72.93% Q3 on Q3 and up by 13.01% Q3 on Q2 and up by 0.03% for 9M; EBIDTA up by 48.31% Q3 on Q3 and up by 7% Q3 on Q2 and up by 6.2% 9M:

Net Revenue up by 32.58% Q3 on Q3 and up by 12.02% and Q3 on Q2 and dip by 4.04% for 9M; Volume up by 36% (from 5614 MT to 7642 MT) on Q3 on Q3 and up by 9% on Q3 on Q2 and up by 1% for 9M. EBIDTA Margin is up by 11.81%

Corporate Office :

Plot # 700, Road No. 36, Jubilee Hills, Hyderabad - 500 033, Telangana, INDIA. Phone : +91-40-40300300, Fax : +91-40-40300328, E-mai I: ir@moldtekindia.com Website : www.moldtekgroup.com CIN No: L21022TG1997PLC026542 With such sterling performance in Q3, Mold-tek totally recovered the huge deficit in Q1 due to Covid-19 Pandemic.

#### **Commenting on future prospects:**

#### New Products & developments:

Moldtek has progressed considerably in the last few years with its products, technological and engineering capabilities, keeping in mind the evolving needs of the packaging industry, along with environmental concerns. In spite of Covid we stay in touch with new technologies to ensure that we are future-ready and have a better outreach of sustainable packaging solutions to our esteemed clients. New developments include:

#### Entry Into Pumps, Triggers:

The Company has successfully established & started commercial production and supplies of pumps. In addition to Twist Lock & Lockdown pumps, the Company is exploring additional range of caps & closures like trigger pumps.

QR-IML development is under installation and this revolutionary packing concept will be soon introduced for the first time in India.

New packs that were launched in 2020 – Hinge pack, Sweet pack, Square packs, Adhesive packs are slowly getting traction and will drive growth in the coming years. Demand for new segments for our square packs is growing rapidly.

#### Additional Capacity :

In view of consistent demand and based on our customer trends. We are proceeding with capacity enhancement in Satara, Mysore, Vizag & Hyderabad plants. We are glad to inform that the Asian paint new plants are running at 80% capacities.

The above developments will ensure good growth prospects for the Company in the coming quarters.

#### Covid -19 Care:

Moldtek continues its extensive, robust and proactive approach to protect its employees while minimizing the impact on its clients, maintaining supply chain resilience, and providing support to communities across the country.

Commenting on the excellent quarterly results CMD J Lakshmana Rao said that "in spite of rapid rise in RM cost Company could pass on the same and retained EBIDTA around Rs.36 to 37 per Kg which is 10% higher than that of last financial year". Going forward we are confident of achieving double digit growth and improved profitability for next few years aiming to expansion and widening of product range with higher value addition.

#### About Moldtek Packaging Limited

Moldtek Packaging Limited is the leader in manufacturing injection moulded rigid plastic packaging containers (BSE Code: 533080). Mold-tek has been the innovator and torch bearer in introducing many

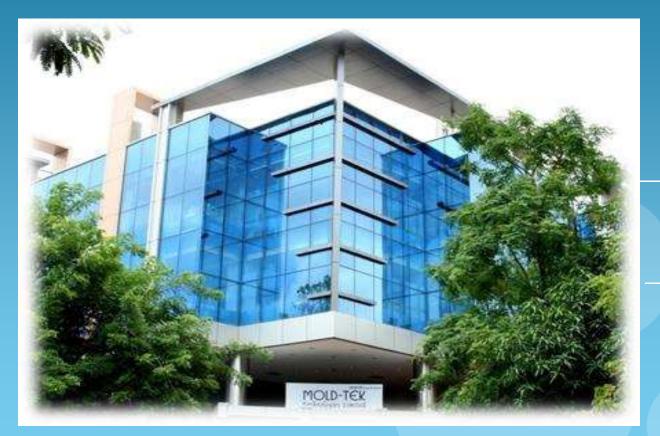
Company in India to introduce "In-Mold Labeling (IML)" concept for decorating plastic containers using ROBOTS. IML enables photographic quality decoration with complete hygienic and hands free production of containers suitable for food and FMCG products. Mold-Tek is the only packaging Company in the world to design and manufacture in house ROBOTS for the IML decoration apart from manufacturing IML Labels in-house.

Mold-Tek is the first Company in India to introduce "In-Mold Labeling (IML)" concept for decorating plastic containers using ROBOTS. IML enables photographic quality decoration with complete hygienic and hands free production of containers suitable for food and FMCG products.

J Lakshmana Rao

Hyderabad **Chairman and Managing Director** DIN: 00649702





## Q3 FY2021 Earnings Presentation

(BSE: 533080; NSE:MOLDTKPAC) January 19, 2021

## MARKET LEADERS IN INDIAN PLASTIC PAIL INDUSTRY - AROUND 25% MARKET SHARE

### Who we are

- Established in 1986 and listed in NSE and BSE
- Largest injn molded containers mfg company with 9 ISO certified plants
- BEST SME of 2014 & Most Tech-Savvy SME of 2014 among 1,50,000 companies in India
- Experts in molding & decoration with employee strength of 1700

### **Our USP**

- Only Packaging Company in the World with an In-House Tool room capable of making MOULDS & ROBOTS
- **Constant Innovation** Technological Superiority & Technical Excellence
- Backward integration State-of-theart In-house tool room to make molds
   & Robots: also inhouse mfg IML labels

## **Our Clients**

- Leading Lubricant, Paint, Food &
   FMCG firms
- Blue chip clientele includes Castrol, Asian Paints, Berger, Kansai Nerolac Paints, Cadbury, P&G, Hindustan Unilever



# **Backward Integration**

"MTPL is the ONLY COMPANY with integrated facilities right from Mold Design & Manufacturing, Robot & IML Label Manufacturing, hence offering cost effective IML solutions in India."

– IIP, Indian Institute of Packaging

A Mould expands and contracts as it undergoes temperature variance of ~250 degrees within every few seconds, for almost a million times every month

It forms the CORE of injection molding process and results in STRUCTURAL integrity of the product State-of-the-art In-house TOOL room with latest CNC machines

50 robots with 1,2,4, 8 arms manufactured in house

Over 275 World Class Multi-cavity Hot runner Moulds and more than 1000 SKUs

9 station ROTO and 2 Italian Flexo printing machines for mfg IML & Non-IML labels

Tool room to design & make new moulds and also ensure preventive maintanence of Moulds & Robots

Tool room ensure quick development and lesser time-tomarket for F&F companies



# KEY CLIENTELE





# Highlights: Q3 and 9M FY2021

Volume	Revenue	PBT
• Q3oQ3 Up by 36%	• Q3oQ3 Up by 33%	• Q3oQ3 Up by 69%
• 9mo9mUp 1%(Recovered the Q1 deficit)	• 9mo9m Dip by 4%	• 9mo9m Up by 4%

ΈΚ

Packaging Limited (Formerly known as Moldtek Plastics Ltd.)

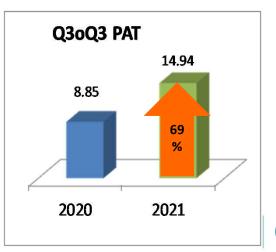
MOLD-TEK

5

## Consolidated Financial Highlights: Q3 and 9M FY2021

PARTICULARS (Rs.Cr.)	Q3 FY21	Q3 FY20	<b>YoY</b> growth	Q2FY21	QoQ growth	9M FY21	9M FY20	YoY growth
NET REVENUE	133.52	100.71	33%	119.06	12%	317.88	331.70	-4%
OPERATING EBITDA	27.81	18.75	48%	25.99	7%	62.98	59.31	6%
MARGIN %	20.83%	18.62%	-	21.83%	-	19.81%	17.88%	-
EBIDTA / KG	36.46	34.36	6%	37.20	-2%	34.40	32.72	5%
NET PROFIT	14.94	8.85	69%	13.46	11%	29.91	28.69	4%
EPS (Rs.)	5.26	3.06	72%	4.65	13%	10.41	9.94	5%





6

# Consolidated Financial Highlights: Q3 and 9M FY2021

All time record quarter sales in the history - Rs. 133 Cr. In Q3 FY 21

Despite collapse in Q1 due to Covid, the company grew rapidly to match 9M performance of FY20

In spite of steep increase in Raw material prices company post a Q3oQ3 growth by 69% in profits.

Earning per Share for the Quarter FY21 is Rs.5.26 and 9M of FY21 is Rs.10.41 posts a growth of 72% and 5% Respectively over FY20

Company successfully Started production of Pumps and Started Commercial supplies in the month of January 2021

Company added new product range of Sweet boxes and started commercial supplies in this quarter

MOLD-TEK

# Areas of Growth in next 2 years



# Expanding Satara, Mysore and Vizag Plants

## **Expansion plans**

2021-22 will see 3 new plants Expn in Capacities for Asian Paints Now running at 80% Capacity utilization

> VIZAG +1250 MT MYSORE +1250 MT SATARA + 500 MT

Planned expansion in FY22

14000 TPA opportunity

- Additional Rs. 20 25 Crores of business in next financial year
- ~Rs.250 Crores by 23-24

## Mysore plant

Started with 3000 TPA to be enhanced to 7500 TPA in 5 years.



Vizag plant

Started with 3000 TPA to be enhanced to 6500 TPA in 5 years



# Pumps, Triggers, Caps & Enclosures

- Started Commercial Production of Twist Lock, Lock Down Pumps
  - 28mm/24mm dia
- 7/8 million pumps per month capacity
- Supplies started from January 2021

- Entering Pumps for
   Shampoos 34mm dia
- Plans to start Trigger Pumps
- Potential to enter body care
  - & cosmetics industries



# Food and FMCG



# Square Pack

- $\,\circ\,\,$  Total Clients in Edible oil Sector up from 105 to 165 in FY21  $\,$
- Sales up in 9M from 1800MT to 2201MT growth of 22%.
- Increasing demand for 5 and 15 litre Square packs
- New flat lid moulds developed for sectors other than oil i.e. Tea and Detergents





Increasing demand for Square packs- new segments

- Ghee
- Edible Oil
- Adhesives & Construction material
- Seeds, manure
- Protein powders
- Tea
  - Detergents



## Future EBITDA growth drivers

### 1.

 Entering into high margin personal/health care packaging products.

### 2.

 "QR Coded IML Labels" for complete traceability, safe guarding brands against duplication and Promotions/Schemes

### 3.

 IML expanding product range of Packs for Food & FMCG in India with Better EBITDA margins

## 4.

 IML adoption for any SKU's by existing client gives higher Profitability

