



Date: 10th February, 2024

To
The Manager,
Listing Department,
BSE Limited
PJ Towers, Dalal Street,
Mumbai - 400 001.

Scrip: 543547

Sub: Investor Presentation.

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sirs

The Board of Directors of the Company had, at its meeting held on 10.02.2024 considered and approved the Investor Presentation, copy whereof is attached herewith.

The presentation will be uploaded on the website of the company viz-www.ddevgroup.in.

Kindly take the aforesaid information on record and oblige.

Thanking You,

Yours faithfully,

For Ddev Plastiks Industries Limited



Tanvi Goenka (Membership No. ACS 31176)
Company Secretary

Ddev Plastiks Industries Limited

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Tel : +91-22-67021470/71/72, E-mail : mumbai@ddevgroup.in

CIN : L24290WB2020PLC241791

Earnings
Presentation

Q3 FY2024

Leading Manufacturer of Compounds

www.ddevgroup.in



Ddev Plastiks Industries Limited



Filler Compounds

Color Masterbatch

66KV XLPE Cable

XLPE Cable

Engineering Plastics

PVC Compounds

Business Overview – A Leading Manufacturer of Polymer Compounds



Q3 FY2024

Q3

INR 5,535 Mn
Total Revenue

↑ 49.3%
YoY

Q3

INR 630 Mn
EBITDA

Margin | 11.3%

↑ 75.9%
YoY

Q3

INR 401 Mn
PAT

Margin | 7.2%

9M FY2024

9M

INR 18,340 Mn
Total Revenue

↑ 72.4%
YoY

9M

INR 1,901 Mn
EBITDA

Margin | 10.3%

↑ 115.3%
YoY

9M

INR 1,201 Mn
PAT

Margin | 6.5%

- A leading manufacturer of polymer compounds in India with a capacity of 2,42,000 MTPA
- 5 manufacturing units with state-of-the art machinery, infrastructure, equipment, and R&D facilities
- Diverse product portfolio consisting of PE compounds, PVC compounds, Filled compounds, Master Batches, Footwear compounds, Pipe compounds, Peroxide compounds, Engineering Plastic Compounds for White Goods, Automotive and Electrical Appliances.
- Product portfolio now expanded to High Voltage PE based Cable Compounds and HFFR Compounds

50+ Countries
Geographical Presence

400+
Employees

Rs. 25,037 Mn
FY23 Revenue

200+
Products

CRISIL A /Stable & CRISIL A1
Long-term & Short-term Credit Rating



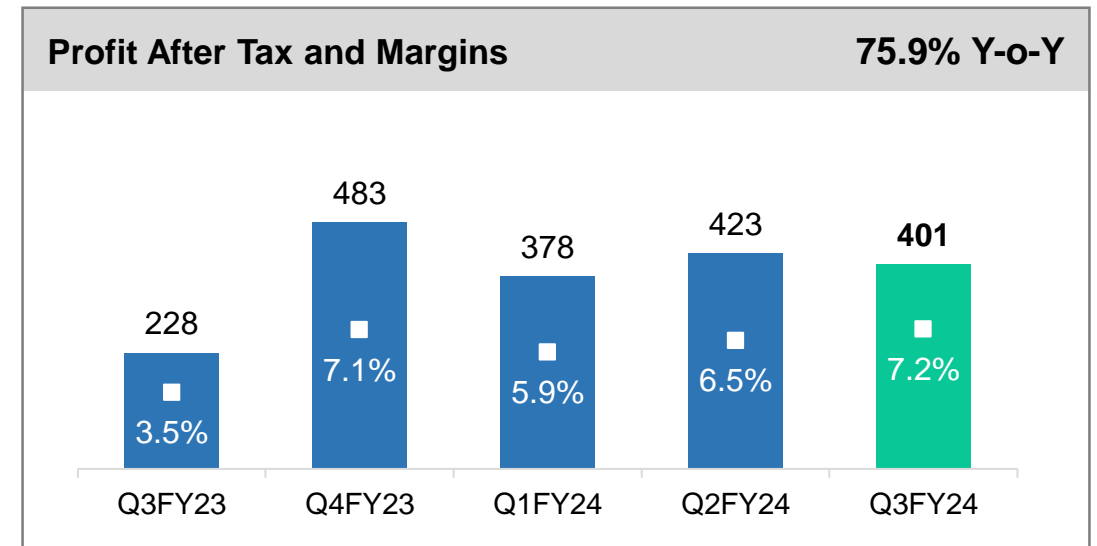
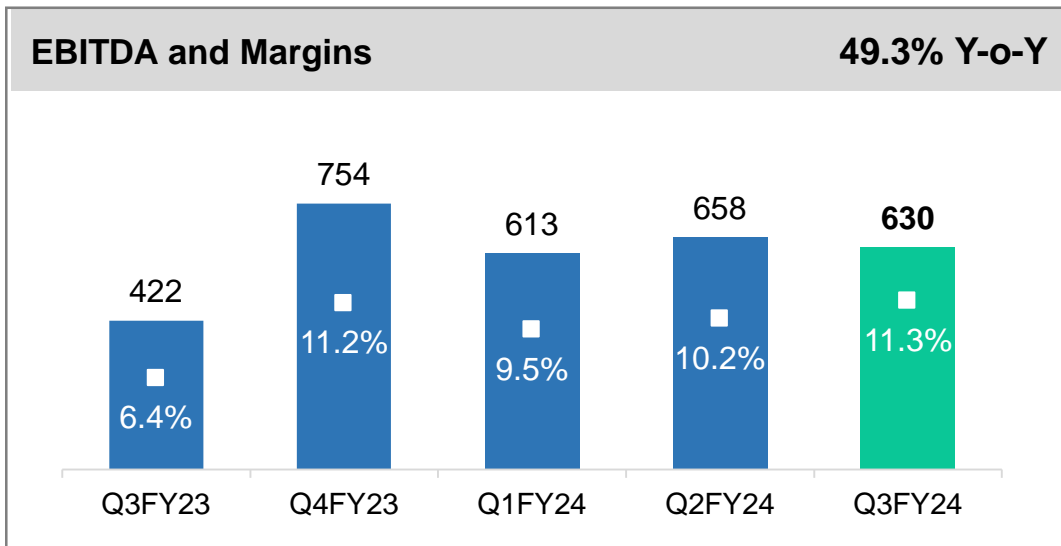
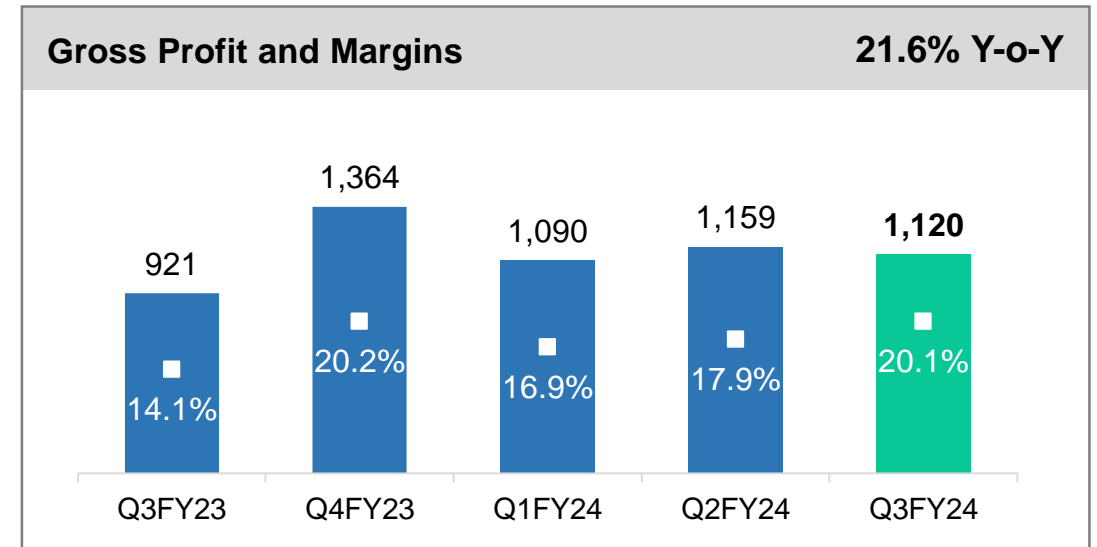
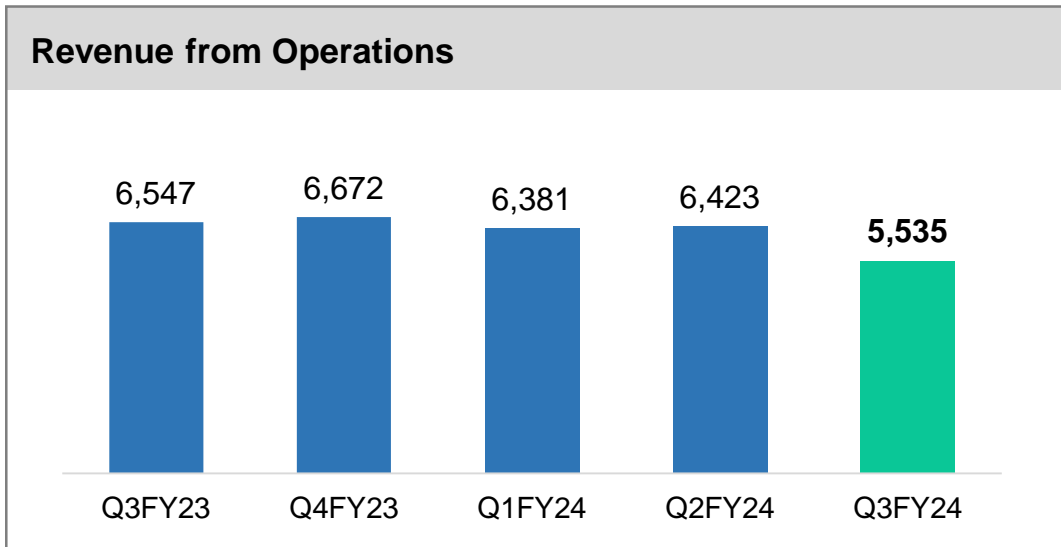
Commenting on the Performance, Narrindra Suranna, Chairman and Managing Director said:

“Amidst a challenging quarter characterized by notable market corrections and subdued festive season demand, we stand resilient and delivered strong performance. This accomplishment underscores our ability to adapt and thrive despite fluctuating market conditions by optimizing efficiencies and managing costs effectively.

In Q3 FY24, our domestic operations accounted for 77% of our company's revenue, with exports contributing 23%. Our steadfast commitment to enhancing global exports remains a cornerstone of our strategy to strengthen and enhance our revenue growth. We continue to prioritize customer engagement and adapt dynamically to meet their evolving needs.

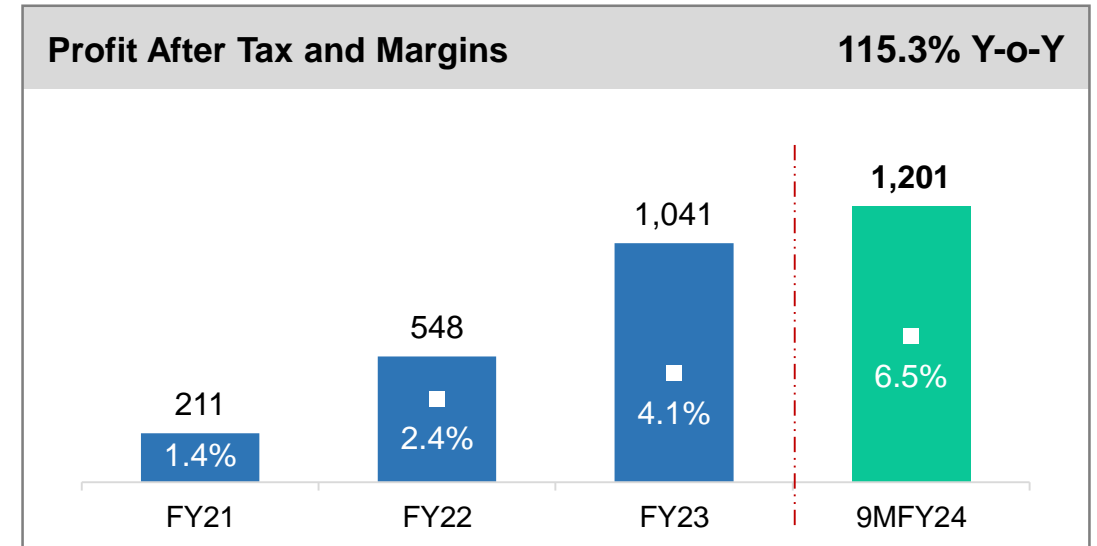
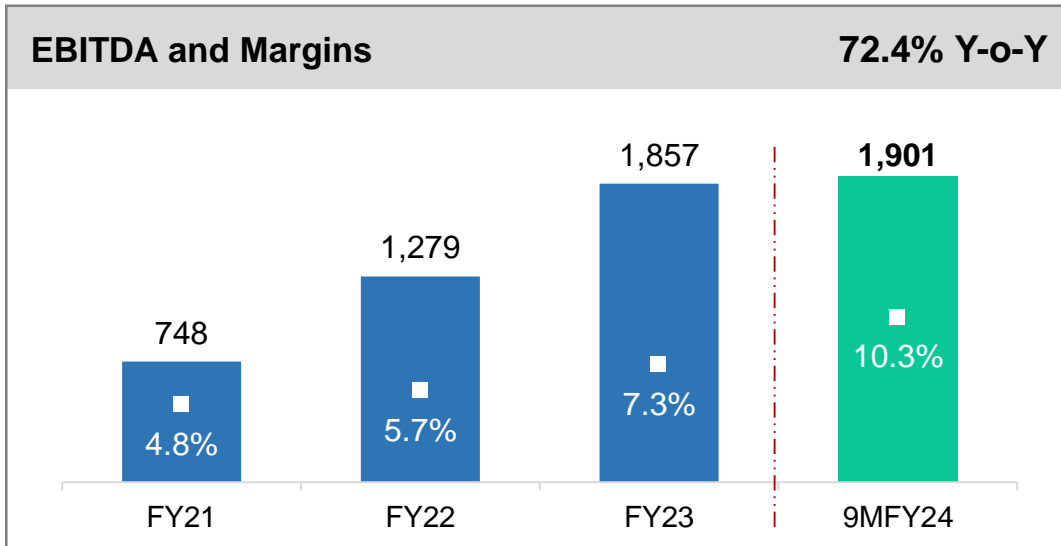
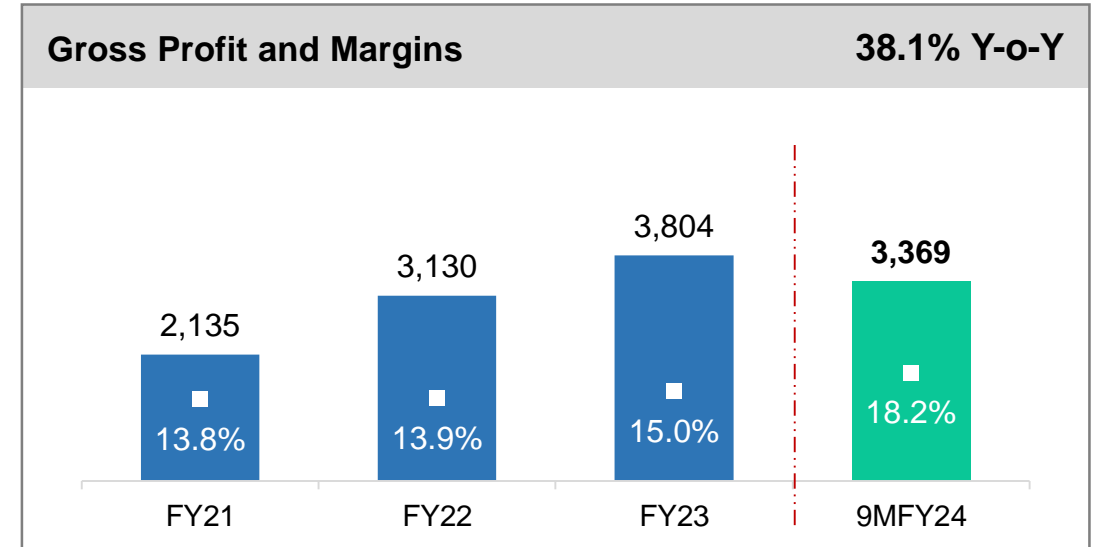
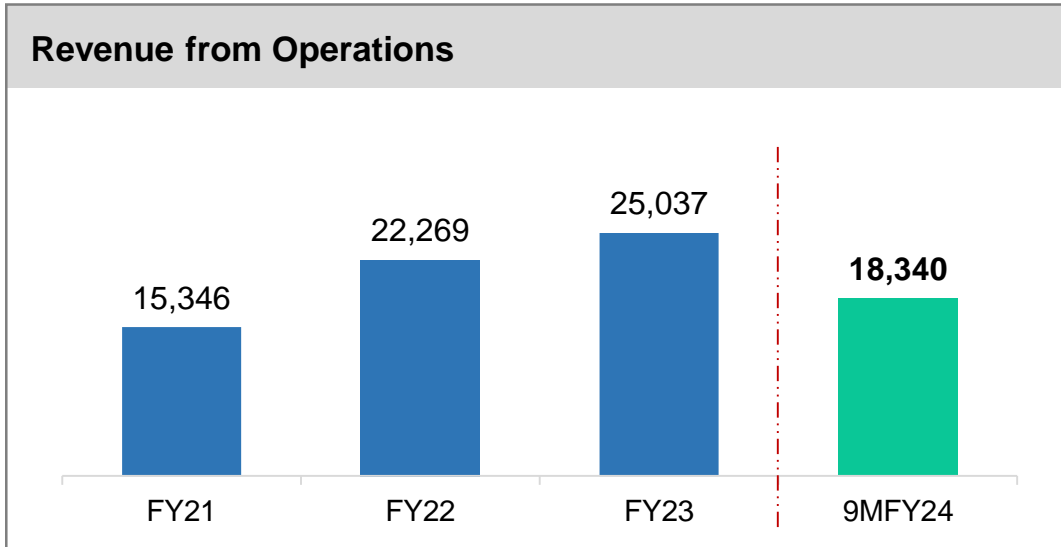
As we move forward, our strategic focus remains unwavering. We are dedicated to leveraging our operational strengths, fostering innovation, and fortifying our market presence to navigate challenges effectively. Our commitment to delivering value to stakeholders remains resolute, underpinned by a relentless pursuit of excellence and unwavering integrity. We are confident in our ability to overcome challenges and unlock new avenues for growth and prosperity.”

Q3 FY2024 Performance Highlights

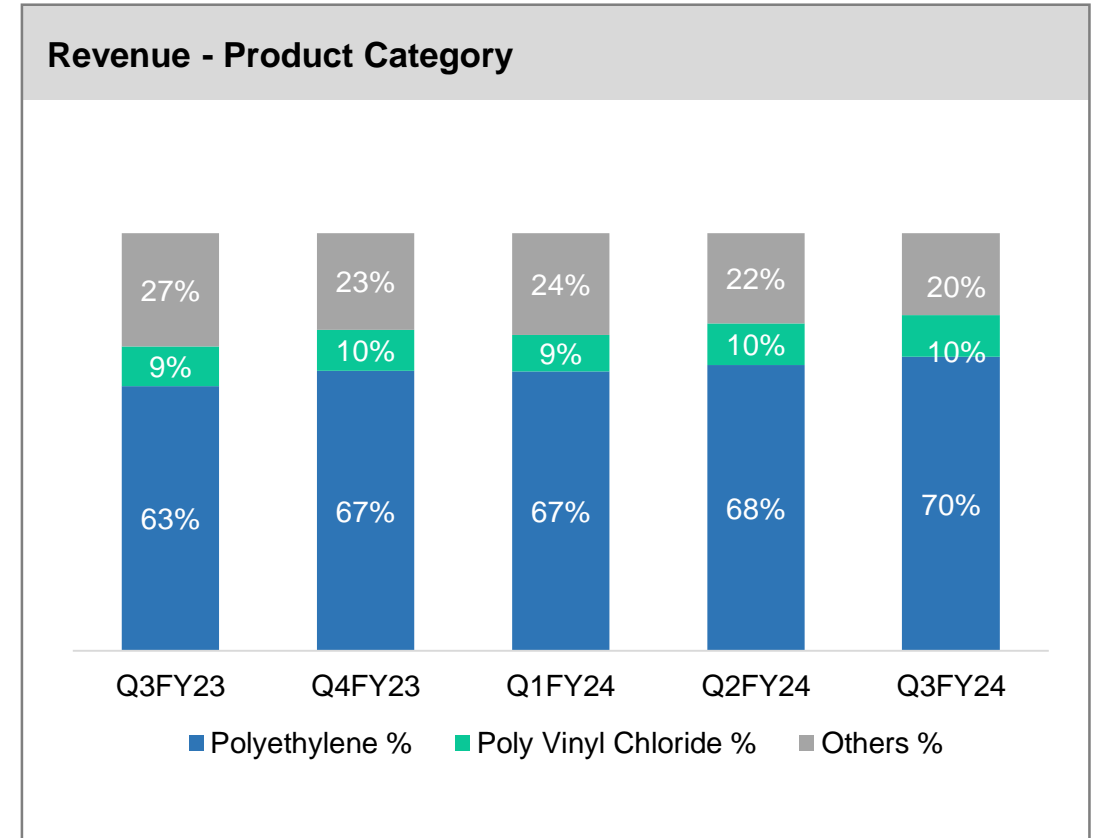
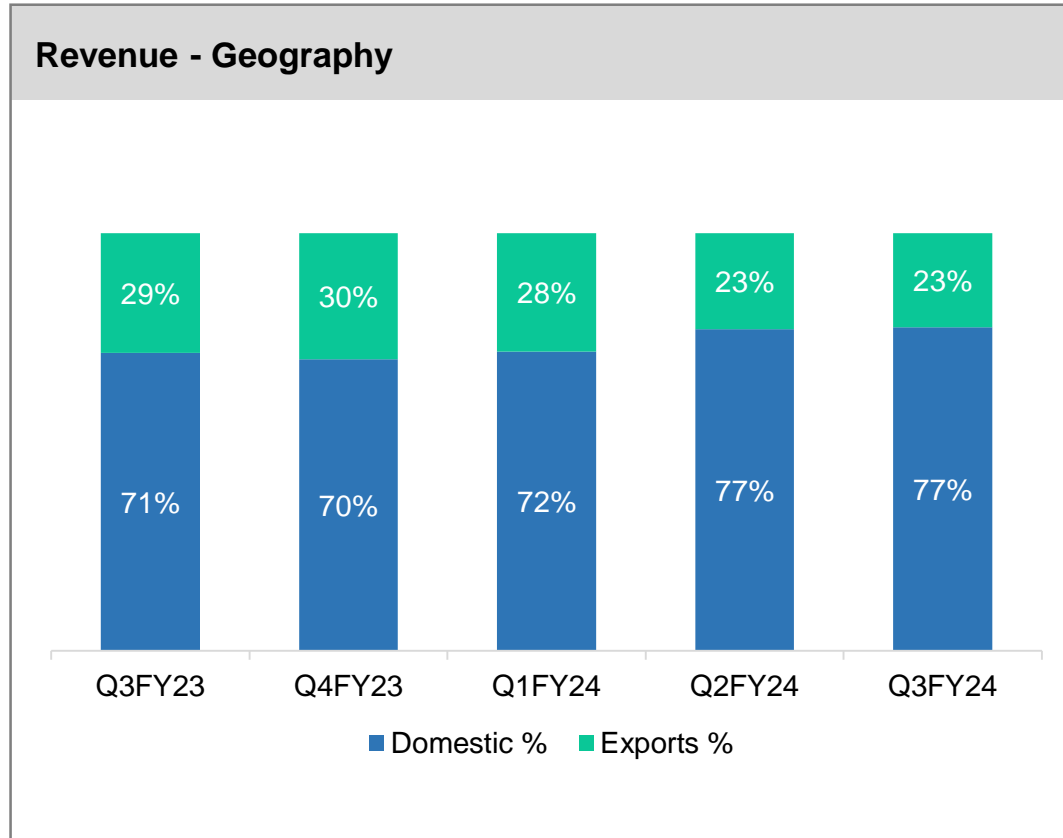


Note:
 • Gross Profit and EBITDA margins calculated on Total Income

9M FY2024 Performance Highlights



Note:
 • Gross Profit and EBITDA margins calculated on Total Income



Financial Performance

	Q3		Y-o-Y	Q2	Q-o-Q	9M		Y-o-Y
(Rs. Million)	FY2024	FY2023	Growth(%)	FY2024	Growth(%)	FY2024	FY2023	Growth(%)
Revenue from Operations	5,535	6,547	(15.5)%	6,423	(13.8)%	18,340	18,365	(0.1)%
Other Income	28	5	494.0%	55	(47.9)%	157	169	(6.9)%
Total Income	5,564	6,552	(15.1)%	6,478	(14.1)%	18,497	18,534	(0.2)%
Gross Profit	1,120	921	21.6%	1,159	(3.4)%	3,369	2,440	38.1%
<i>Margin (%)</i>	20.1%	14.1%		18.0%		18.2%	13.2%	
EBITDA	630	422	49.3%	658	(4.3)%	1,901	1,103	72.4%
<i>Margin (%)</i>	11.3%	6.4%		10.2%		10.3%	5.9%	
EBIT	596	391	52.4%	626	(4.7)%	1,803	1,013	78.0%
<i>Margin (%)</i>	10.7%	6.0%		9.7%		9.7%	5.5%	
Profit After Tax	401	228	75.9%	423	(5.2)%	1,201	558	115.3%
<i>Margin (%)</i>	7.2%	3.5%		6.5%		6.5%	3.0%	
EPS	3.87	2.42	59.9%	4.08	(5.1)%	11.61	5.93	95.8%

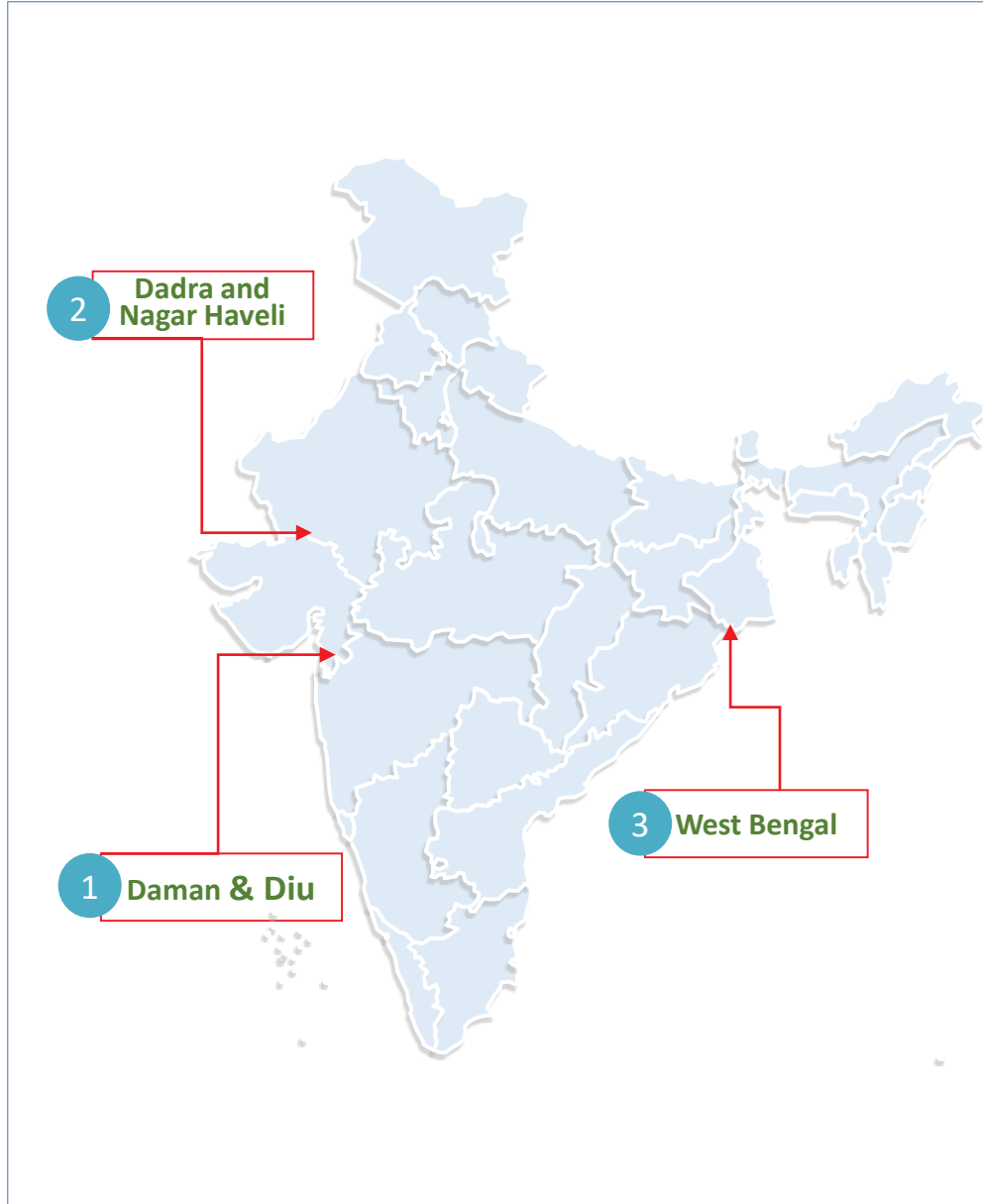
Notes:

- EBITDA is including Other Income
- Margins are calculated on Total Income

Operational Performance

Products	User Industry	Installed Capacity (TPA)	Utilization						
			FY18	FY19	FY20	FY21	FY22	FY23	9M FY24
Antifab/ Filled Compounds/ Master Batches	Packaging Goods	36,000	45,758*	33,776	24,154	27,435	34,684	27,244	17,659
PVC Compounds	Wire & Cable Industry. Construction Industry	44,000	31,941	31,518	33,570	23,602	18,282	21,276	18.363
Sioplas Compound / XLPE Compound/ Semicons	Power Distribution Industry / Capital Goods Industry	1,42,500	60,077*	75,166	78,623	67,785	83,729	92,818	83,738
Engineering Plastics Compounds	White Goods and Consumer durable Industry. FMEG Industry	14,500	4,845	7,213	2,831	5,273	3,323	1,938	1,332
HFFR	Power distribution with safety against fire hazards	5,000	-	-	-	-	-	710	756
Total		2,42,000	1,42,621	1,47,674	1,39,178	1,24,095	1,40,018	1,43,985	1,21,848

Note: *Capacity for FY18 for AF was 50,000 MT and Sioplas Compound was 1,28,500 MT



Name of the Plant	Products manufactured	Installed Capacity (MTPA)
Dhulagarh – West Bengal	Anti fibrillation Compound-PE & PP	27,500
	Sioplas	4,000
	PVC Compound	6,000
Silvasa - Dadra Plant 1	PVC Compounds Cables	38,000
	HFFR	5,000
Silvasa - Dadra Plant 2	Semicon Compounds	2,500
Daman, Daman & Diu	EP Compounds	14,500
	Anti fibrillation Compound	8,500
Surangi, Dadra and Daman, UT	Semicon	8,400
	Sioplas	92,600
	Peroxide	35,000
Total		2,42,000

- **Largest manufacture of polymer compounds in India with Installed capacity of 2,42,000 MT**
- **Five modern state of art manufacturing plants** situated in the state of West Bengal, Daman & Diu and Dadra & Nagar Haveli
- Strategically located at both East & West coast of India results in lower freight costs
- **World class R&D** set up under the supervision of highly competent professionals
- **Science & technology collaboration with leading institutes** like IIT Kharagpur, University Institute of Chemical Technology (Mumbai) etc.
- Judicious choice of equipment from Germany, Switzerland, Italy, Taiwan etc.

Antifab / Filled Compounds/ Master Batches



PVC Compounds



Sioplas Compound / XLPE Compound / Semicons



Engineering Plastics Compounds



HFFR



Diversified Customers - Domestic

Top clientele constitutes of prominent domestic and global companies

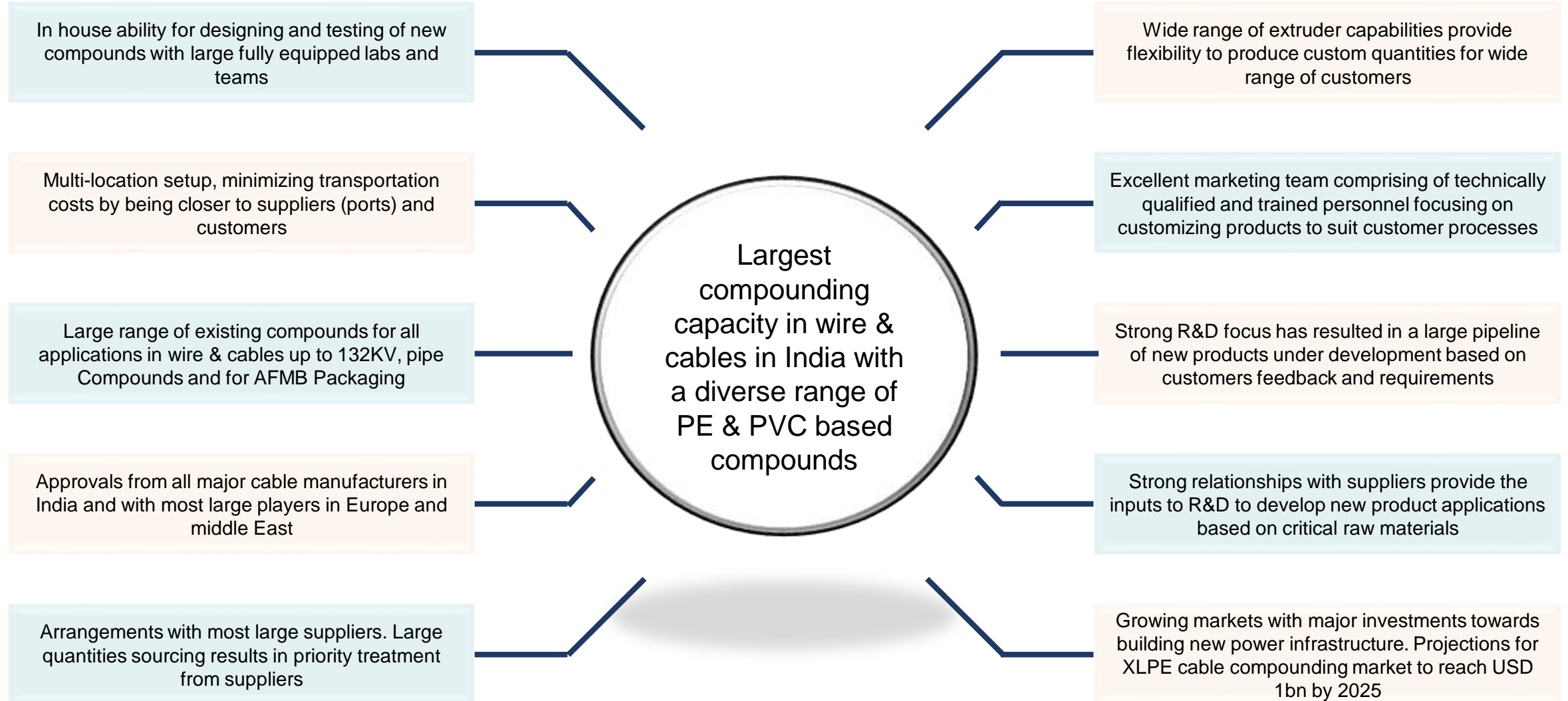
Diversified customer base across cable, footwear, pipe and packaging industry mitigates industry-specific downturn impact

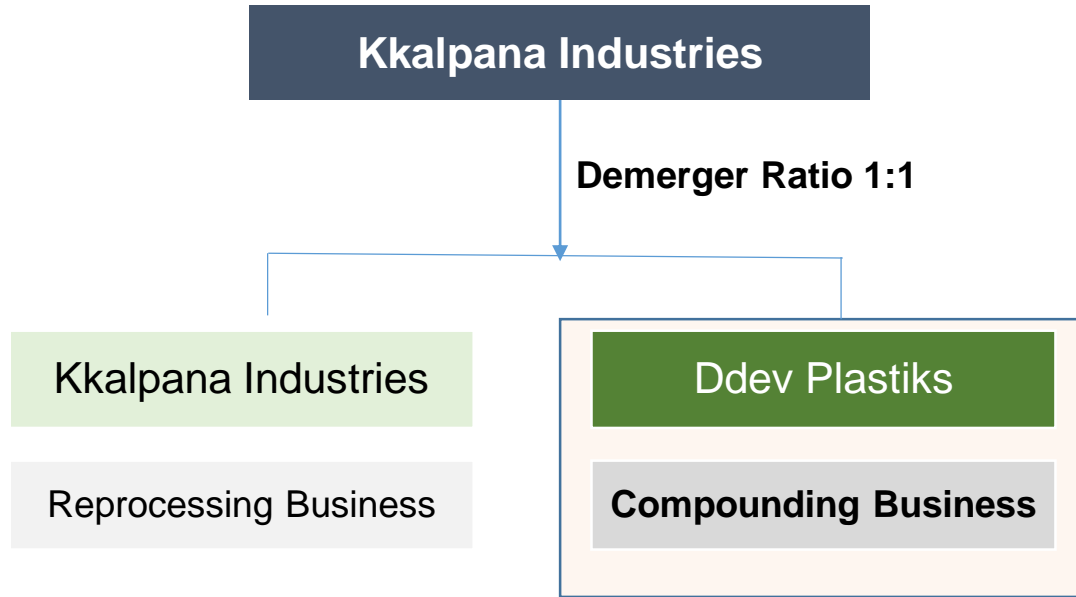
Well established relationships with renowned clientele provide stability to revenues and drive business going forward



Diversified Customers - Exports







Shares issued by Ddev Plastiks in the same proportion in which the shareholders hold the shares in Kkalpana Industries protecting overall economic interest of the equity shareholder

Strategic Rationale

Simplification of business structure

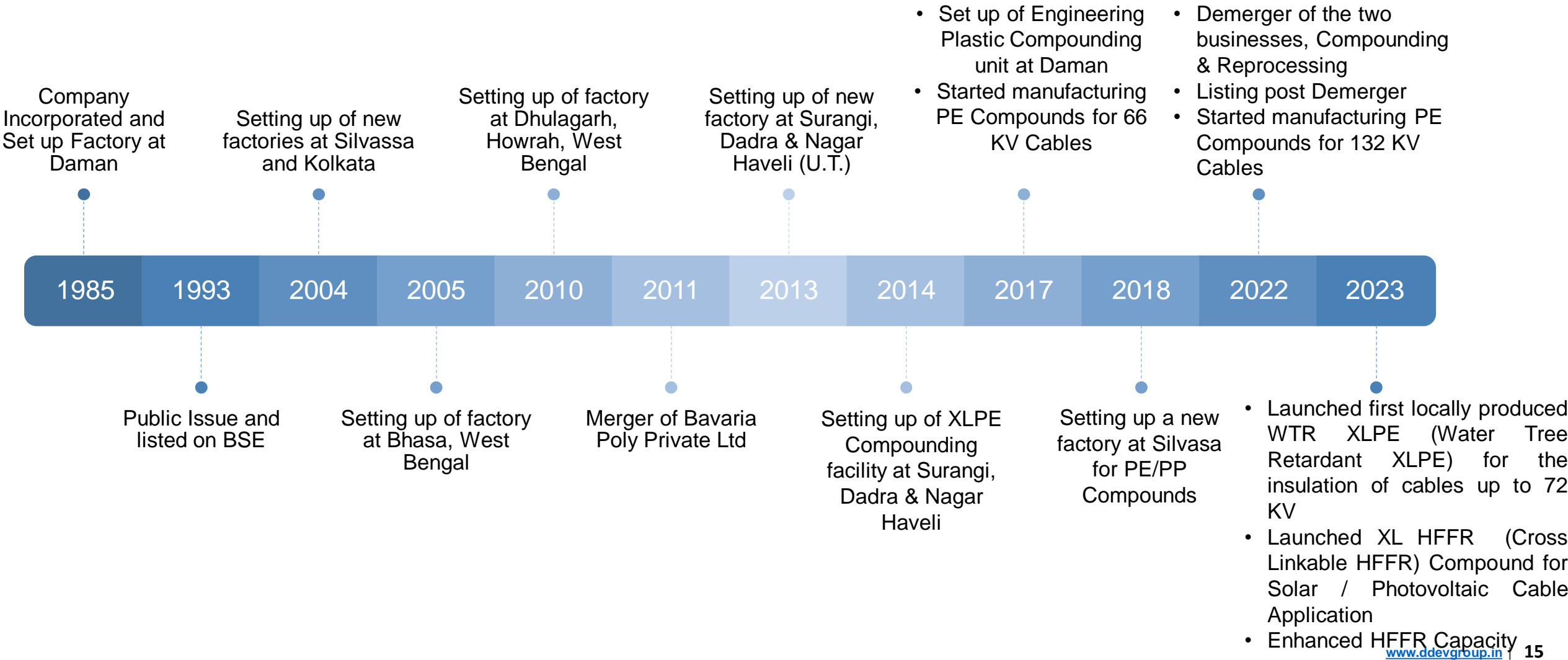
Manage different business independently and be fully focused on exploring respective growth opportunities

Enhanced operational efficiency and optimized profitability

Provides shareholder more investment choice and help companies target and attract new investors

Higher strategic focus, will enable a more efficient capital allocation, which in turn will create value for all stakeholders

Major Milestones Achieved





Mr Narrindra Suranna
Chairman & Managing Director

Associated with Company since inception. Wide experience in Plastic Industry, Company has reached its present height under his leadership

B.Com (Hons.) and L.L.B from Calcutta University



Mr. Dev Krishna Surana
Director

Dynamic business leader and key driving force of Company. He has done B.Com (Hons.) from St. Xaviers, Kolkata, MSc from University of Warwick, UK and MBA from Babson University, USA



Mr Rajesh Kumar Kothari
Whole-Time-Director

25+ years of experience in the areas of marketing, after sale service and market research. He started his career at Kanoria Chemicals & Industries and been associated with Kkalpana since 1997

B.Com from Rajasthan University, Ajmer



Mrs. Mamta Binani
Independent Director

21+ years of experience in corporate consultation & advisory, on Board of several companies like GPT Infrastructure Ltd, Century Plyboards (India) Ltd, Anmol Biscuits Ltd

B.Com, Law graduate and Fellow member of the ICSI



Mr. Samir Kumar Datta
Independent Director

Served on multiple industries during his service tenure of 4 decades and started his practice as a Cost accountant since 2007.

Science graduate from Calcutta University and Fellow Cost Accountant



Ms Ramya Hariharan
Director

In past, worked with Amarchand Mangaldas and Argus Partners. Founder of Citadel Law Chambers. On the board of various listed and unlisted companies.

Qualified Company Secretary and LLB from Calcutta University



Mr Arihant Bothra
Chief Financial Officer

He is an Associate member of Institute of Chartered Accountants of India and an IIM Calcutta Alumni. Vast working experience for more than a decade in the areas of Finance, Accounting, Insurance, Information System and Project Financing.

Graduated from Calcutta University in 2010



Ms. Tanvi Goenka
Company Secretary

She is a graduate in commerce and has received her membership of Institute of Company Secretaries of India in 2012. She holds working experience of over 10 years on mergers and acquisitions compliances involving listed as well as unlisted companies. She also has experience in all forms of restructuring including by way of scheme of arrangement

Accreditations and Industry Recognition



ISO Certificates



KEMA Approval



CPRI Approval



CACT Approval



VDE Approval

NFC 33209 Approval
French Lab



POWERGRID Approval



UL Approval



XLPE ROHS TESTS



PVC ROHS REACH TESTS



ERDA





Distributed balanced nutrition food to School Students at Surangi Govt. High School



Undertaken the CSR Initiative of providing Nutrition Supplement to TB patients in Surangi Village.



Planted over 500 trees at manufacturing units and schools



Eye check ups of 600 persons and distributed 300 eye drops and 100 specs



Installed Solar Panels at Surangi Unit, reducing 80 MT carbon emissions per month

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