



# RACL Geartech Ltd.

Corporate Office

B-9, Sector-3, Noida, Uttar Pradesh-201301, INDIA

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Web: [www.raclgeartech.com](http://www.raclgeartech.com) E-mail: [info@raclgeartech.com](mailto:info@raclgeartech.com)

08<sup>th</sup> December, 2023

**The Manager- Listing Department**

**BSE limited**

25<sup>th</sup> Floor, P. J. Towers

Dalal Street,

Mumbai- 400001

**Scrip Code: 520073**

**Subject: Investor Conference Call and Investor Presentation**

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby informed that the Company conducted an Investor Conference Call on 08<sup>th</sup> December, 2023. The Investor Presentation for the same is annexed herewith. The Audio Recording of the Conference Call has been placed on the Website of the Company at [www.raclgeartech.com](http://www.raclgeartech.com).

This is for your information and record please.

Thanking You,

**For RACL Geartech Limited**

**Neha Bahal**

**Company Secretary & Compliance Officer**

Registered Office

15th Floor, Eros Corporate Tower, Nehru Place, New Delhi-110019, INDIA

Phone: +91-11-66155129

CIN: L34300DL1983PLC016136

D-U-N-S Number: 65-013-7086



TS 16949 : 2009  
TS 518901 - 000



# RACL Geartech Limited

*Putting the world to motion*












# Investor Interaction

Q2 FY 2023-24

# OVERVIEW



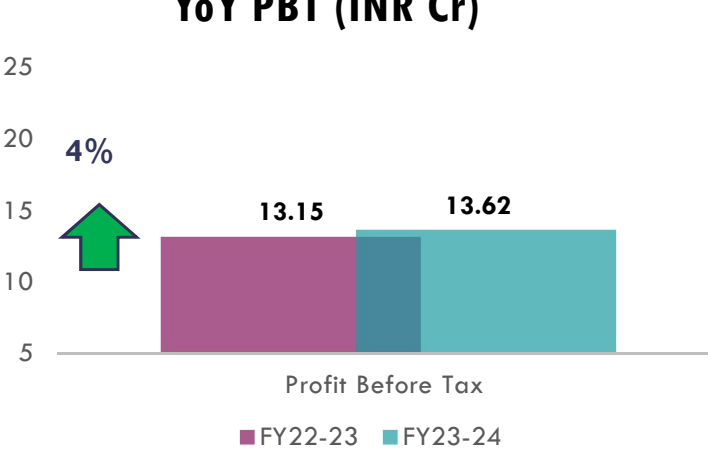
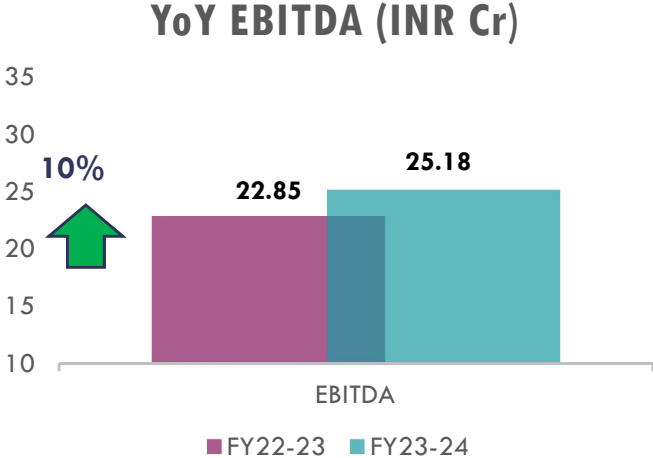
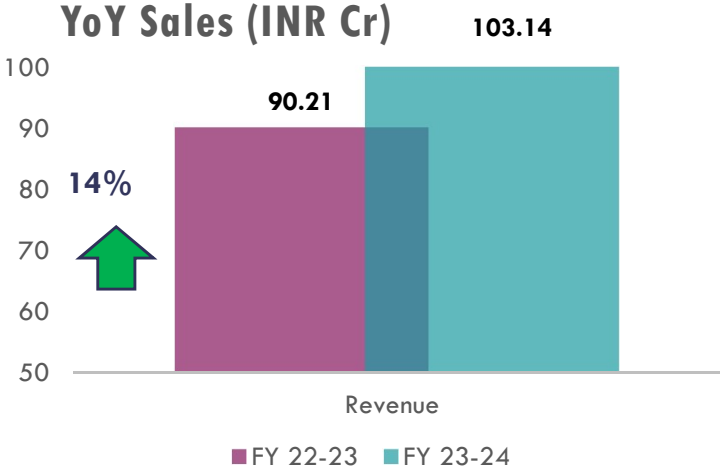
<p><b>Established</b></p> <p>1983 New Delhi</p> <p>DUNS 65-013-7086 </p>	<p><b>Business Highlights</b></p> <p>FY23 Revenue <b>INR 3.67 billion</b> (USD 44.05 million)</p> <p><b>581</b> employees </p>	<p><b>Product Application</b></p> <p>Two Wheelers, Three Wheelers, Passenger Cars, Commercial Trucks, ATV's, Agricultural Equipment, Industrial Gears</p> <p><b>22</b> Active Customers ; <b>900+</b> SKU's </p>
<p><b>Headquartered in, Noida, India</b></p> 	<p><b>Company Infrastructure</b></p> <p><b>2</b> Manufacturing Locations <b>1</b> Corporate Office <b>3</b> Warehouses in Europe </p>	<p><b>Product Range</b></p> <p>Transmission gears and shafts, sub- assemblies, Precision machined parts, Chassis Parts and Industrial Gears </p>
<p><b>Financial Outlook</b></p> <p><b>A-</b> Credit Rating <b>BSE</b> Public Listed Co <b>1</b> Austrian Subsidiary </p>	<p><b>Core Competencies</b></p> <p>Gear Cutting, Precision Machining, Aluminium Machining, Process R&amp;D &amp; Concurrent engineering, Heat Treatment, sub-assembly, Laser Welding &amp; Laser Cutting, Exports Logistics Handling </p>	<p><b>Company Certifications</b></p> <p>ISO 9001 ISO 14001 IATF 16949 ISO 45001;2018 </p>



# FINANCIAL PERFORMANCE

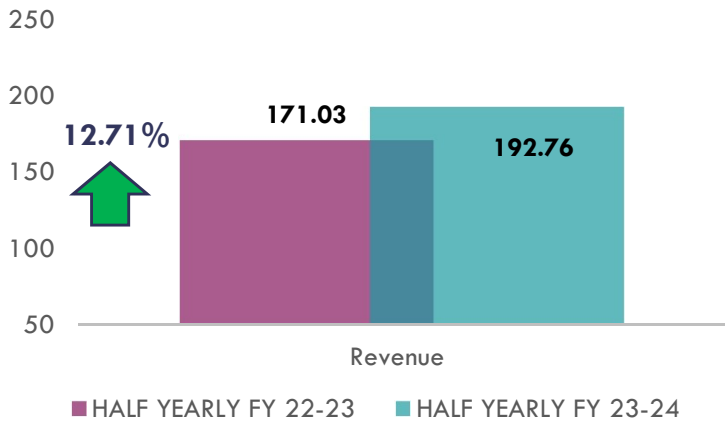
QUARTERLY RESULTS (Q2 FY23-24)

# QUARTERLY FINANCIAL PERFORMANCE Q<sub>2</sub>FY 23-24

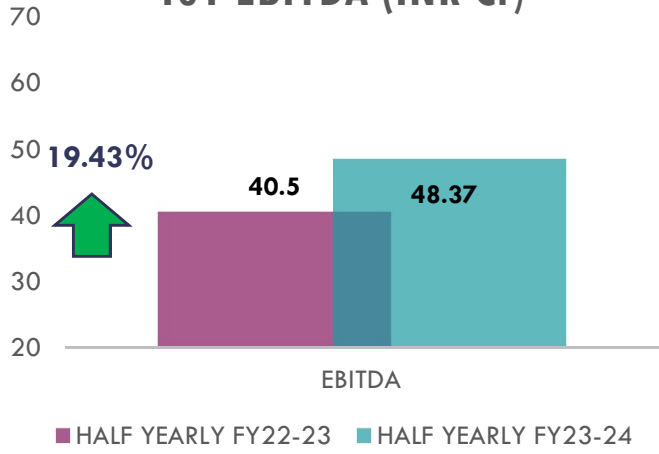


# HALF YEARLY PERFORMANCE H<sub>1</sub>FY 23-24

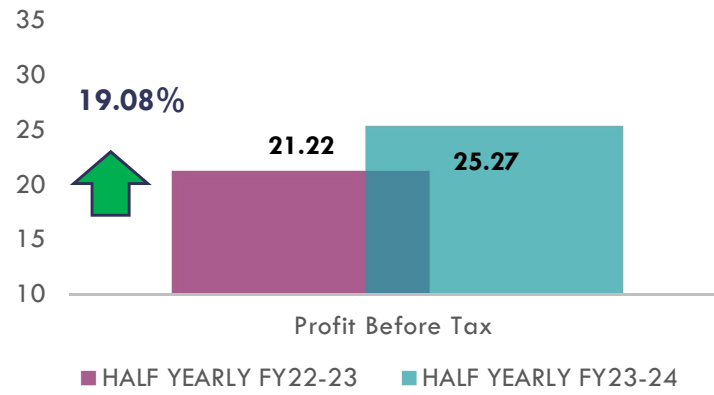
### YoY Sales (INR Cr)



### YoY EBITDA (INR Cr)



### YoY PBT (INR Cr)

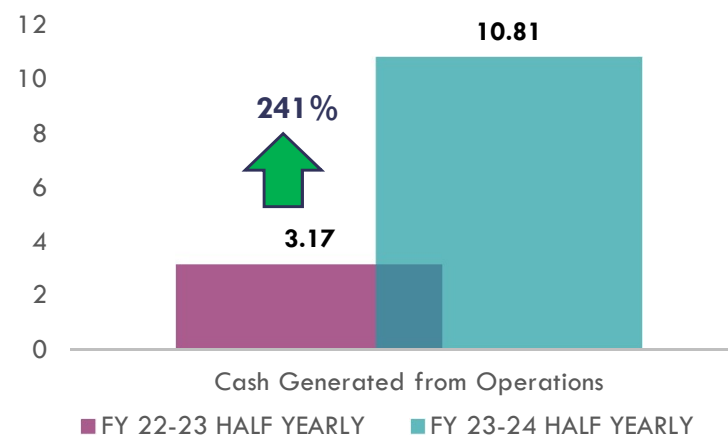


# KEY FINANCIAL HIGHLIGHTS FY<sub>23-24</sub> (HALF YEARLY)



Name	Amount 2023-24 (HALF YEARLY) (INR Cr)	2023-24 (HALF YEARLY) Margin %	2022-23 (HALF YEARLY) Margin %
Gross Profit	133.42	69.22	61.66
EBITDA	48.37	25.09	23.68
Profit Before Tax	25.27	13.11	12.41
Net Profit(PAT)	18.98	9.85	9.30
Return on Equity	-	10.69	11.28

## Cash Generation (INR Cr)



Debt Exposure	FY 23-24 (HALF YEARLY) (INR Cr)	FY 22-23 HALF YEARLY (INR Cr)
Short-Term	155.30	111.84
Long-Term	94.92	85.58
Total Debt	250.22	197.42
Increase in Debt	23.49%	35.90%
Addition of Fixed Asset	56.95	26.35





# LATEST DEVELOPMENTS

Business Update

# EXPANSION OF NOIDA PLANT



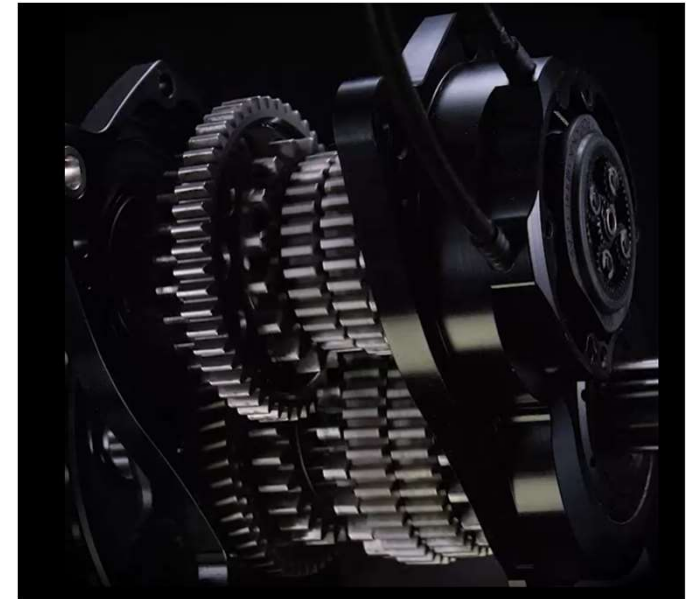
- Expanding our Noida Unit to a new leasehold facility with overall area of around 26000 sq. ft. The commercial production is expected to commence from January 2024.
- Got Nomination from a German e-Bicycle Gear Box project to be executed from Noida. First export order from Noida.



# E-BICYCLE GEARBOX PROJECT DETAILS



- Got Nomination from a German e-Bicycle Gear Box project and SOP is likely to commence from Q1 2024-25 .
- This will be execution of first export order from our new facility at Noida.
- RACL to make gears and shafts. Assembly of the gearbox with MOTOR & Controller to be done by customer.
- Typical cost of such E-bike is in the range of EUR 5-7K. Hence, premium segment of e-bikes.
- 18 -24 REAL GEARS ,636% TOTAL GEAR RATIO



*a complete drive system that combines gears and motor in a single unit - a motor-transmission unit for e-bikes. This patented drive unit is first of its kind for e-bikes.*

## BUSINESS UPDATES FY 23-24



- Got Nomination from a German e-Bicycle Gear Box project and SOP is likely to commence from Q1 2024-25 . This will be execution of first export order from our new facility at Noida.
- Got Nomination from BRP for Drive Shaft Assembly which have painting process. We have put up a dedicated paint shop for the first time for the same. The SOP of parts is expected to commence from Q1 2024-25. Supplying to Canada for the first time.
- Got Nominated for Wheel Axle for Motorcycle from KTM Austria. The SOP will be Q1FY24-25
- The SOP of the previously awarded projects by MAN Trucks is expected to commence from the Q4 2023-24 which was originally to start by last quarter.

# SHAREHOLDERS VISIT AT GAJRAULA PLANT



- Hosted a shareholder's visit at Gajraula Plant on October 28, 2023. The process of getting nominated was open for all shareholders for 1 week.
- Total of 24 shareholders visited our Gajraula Plant. They were given a round of our entire plant and explained our manufacturing capabilities and processes in detail.
- They were also given an opportunity to have an interactive session with our Chairman & MD Mr. Gursharan Singh along with other HODs.





# LAUNCH OF NEW COMPANY WEBSITE



About RACL Products Engineering Infrastructure Key Technologies Investors

## Global Presence

Home > About RACL > Global Presence

Overview Global Presence

Our strategically expanding market presence brings us closer to our valued customers internationally.

The ever-growing expansion provides us with an opportunity to serve our customers with greater capability through a dedicated and committed workforce and facilities.



About RACL Products Engineering Infrastructure Key Technologies Investors



In its vision to be a part of the electric mobility revolution, RACL is actively involved in developing its product base ready to be catered to future e-mobility.

It has already got the desired technologies which have key role in controlling the NVH and noise parameters in Electric mobility



**THANK YOU!**



Registered Office: 15<sup>th</sup> Floor, Eros Corporate Tower Nehru Place, New Delhi

Corporate Office: B-9 Sector-3, Noida, Uttar Pradesh

Plant 1: A-3 Industrial Area, Gajraula, Amroha

Plant 2: A-62, Sector 63, Noida, Uttar Pradesh

Austria Office: 38, Haufstrasse, 4550, Kremsmunster, Kalsdorf, Upper Austria