

November 16, 2023

*Listing Compliance Department*  
**National Stock Exchange of India Limited.**  
Exchange Plaza,  
Bandra-Kurla Complex,  
Bandra (E), Mumbai 400051

*Listing Compliance Department*  
**BSE Limited.**  
Phirozee Jeejeebhoy  
Towers, Dalal Street, Fort,  
Mumbai - 400 001

**NSE Symbol: ESSENTIA**

**Scrip Code: 535958**

**Sub: Media Release-**

**“Integra Essentia Ltd. Reports Robust Earnings for Q2FY24, PAT Jumps 248% YoY”**

Dear Sir/Madam,

In terms of Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find enclosed herewith copy of Media Release being made by the Company today titled “Integra Essentia Ltd. Reports Robust Earnings for Q2FY24, PAT Jumps 248% YoY” for your records and public dissemination.

Kindly do the needful and oblige.

Thanking You.

Yours faithfully,

*for* **Integra Essentia Limited**

**Pankaj Kumar Sharma**  
**Company Secretary & Compliance Officer**

## Press Release

### **Integra Essentia Ltd. Reports Robust Earnings for Q2FY24, PAT Jumps 248% YoY**

**Revenue from Operations** reported at **Rs. 6689 Lakhs** in Q2FY24 & **Rs. 12189 Lakhs** in H1FY24

**EBITDA** came in at **Rs. 1099 Lakhs** in Q2FY24 & **Rs. 1368 Lakhs** in H1FY24

**PAT** stood at **Rs. 752 Lakhs** in Q2FY24 & **Rs. 871 Lakhs** in H1FY24

**New Delhi, 16 November 2023:** Integra Essentia Ltd., a prominent player engaged in business of Life Essentials, in its board meeting held on November 06, 2023, has approved the unaudited Financial Results of the Company for the quarter and half year ended on 30<sup>th</sup> September 2023.

#### **Consolidated Financial Statement Highlights for Q2FY24 vs Q2FY23 & H1FY24 vs H1FY23**

<b>Particulars (Rs. Lakhs except EPS)</b>	<b>Q2FY24</b>	<b>Q2FY23</b>	<b>YoY%</b>	<b>H1FY24</b>	<b>H1FY23</b>	<b>YoY%</b>
Revenue from Operations	6689.71	5712.55	<b>17.11%</b>	12189.55	11309.01	<b>7.79%</b>
Other Income	785.97	228		926.04	228	
<b>Total Revenue</b>	<b>7475.67</b>	<b>5940.55</b>	<b>25.84%</b>	<b>13115.58</b>	<b>11537.01</b>	<b>13.68%</b>
Total Expenses excluding Depreciation, Amortization & Finance Cost	6375.83	5729.44		11747.43	11267.28	
<b>EBITDA</b>	<b>1099.84</b>	<b>211.11</b>	<b>420.98%</b>	<b>1368.15</b>	<b>269.73</b>	<b>407.23%</b>
<b>EBITDA Margin (%)</b>	<b>14.71%</b>	<b>3.55%</b>	<b>1116 bps</b>	<b>10.43%</b>	<b>2.34%</b>	<b>809 bps</b>
Depreciation & Amortization	95.15	0.85		183.58	1.14	
Finance Cost	25.88	0.06		28.78	0.07	
<b>PBT before Exceptional Item</b>	<b>978.81</b>	<b>210.20</b>		<b>1155.79</b>	<b>268.52</b>	
Exceptional Items & Share in Profit/Loss in Associate Entity - Net	1.34	5.68		8.27	5.68	
<b>PBT</b>	<b>980.16</b>	<b>215.88</b>	<b>354.03%</b>	<b>1164.06</b>	<b>274.20</b>	<b>324.53%</b>
Tax	227.36	0		292.97	0	
<b>PAT</b>	<b>752.79</b>	<b>215.88</b>	<b>248.71%</b>	<b>871.09</b>	<b>274.20</b>	<b>217.68%</b>
<b>PAT Margin %</b>	<b>10.07%</b>	<b>3.63%</b>	<b>644 bps</b>	<b>6.64%</b>	<b>2.38%</b>	<b>426 bps</b>
Other comprehensive profit / loss	49.14	0		49.14	0	
<b>Net PAT</b>	<b>801.93</b>	<b>215.88</b>	<b>271.47%</b>	<b>920.23</b>	<b>274.20</b>	<b>235.61%</b>
<b>Basic &amp; Diluted EPS</b>	<b>0.19</b>	<b>0.06</b>		<b>0.19</b>	<b>0.07</b>	

### **Consolidated Financial Performance Comparison – Q2FY24 v/s Q2FY23**

- **Revenue from Operations -**  
grew by 17.11% from Rs. 5712.55 Lakhs in Q2FY23 to Rs. 6689.71 Lakhs in Q2FY24.
- **EBITDA increased 420.98%** from Rs.211.11 Lakhs in Q2FY23 to Rs. 1099.84 Lakhs in Q2FY24
- **EBITDA margins increased from 3.55% in Q2FY23 to 14.71% in Q2FY24 by 1116 bps.**
- **PAT grew 248.71%** from Rs. 215.88 Lakhs in Q2FY23 to Rs. 752.79 Lakhs in Q2FY24.
- **PAT margins increased from 3.63% in Q2FY23 to 10.07% in Q2FY24 by 644 bps.**

### **Consolidated Financial Performance Comparison – H1FY24 v/s H1FY23**

- **Revenue from Operations -**  
grew by 7.79% from Rs. 11309.01 Lakhs in H1FY23 to Rs. 12189.55 Lakhs in H1FY24.
- **EBITDA increased by 407.23%** from Rs. 269.73 Lakhs in H1FY23 to Rs. 1368.15 Lakhs in H1FY24
- **EBITDA margins increased from 2.34% in H1FY23 to 10.43% in H1FY24 by 809 bps.**
- **PAT increased by 217.68 %** from Rs. 274.20 Lakhs in H1FY23 to Rs. 871.09 Lakhs in H1FY24.
- **PAT margins increased from 2.38% in H1FY23 to 6.64% in H1FY24 by 426 bps.**

### **Commenting on the Q2FY24 & H1FY24 Performance, Management added,**

*“Integra Essentia Limited is pleased to report robust financial performance for the second quarter of FY24. We are delighted to share that our Revenue from Operations witnessed a substantial growth of 17.11%, reaching Rs. 6689.71 Lakhs compared to Rs. 5712.55 Lakhs in Q2FY23. This impressive expansion underscores our steadfast commitment to driving sustainable growth and delivering value to our stakeholders.*

*Our EBITDA exhibited remarkable progress, soaring by 420.98% from Rs. 211.11 Lakhs in Q2FY23 to Rs. 1099.84 Lakhs in Q2FY24. Furthermore, our focused efforts on operational efficiency resulted in a noteworthy improvement in EBITDA margins, escalating from 3.55% in Q2FY23 to 14.71% in Q2FY24, marking an increase of 1116 basis points. This significant advancement showcases our dedication to enhancing operational excellence and maximizing profitability.*

*We are also pleased to announce a substantial increase in Profit After Tax (PAT), which surged by 248.71%, reaching Rs. 752.79 Lakhs in Q2FY24 from Rs. 215.88 Lakhs in Q2FY23. This notable growth is a testament to our strategic initiatives and resilient business model.*

*Our outlook for the future remains positive, and we are committed to maintaining this momentum. With an eye on the future, we aim to achieve sales of Rs. 2700 Million in this fiscal year, marking a robust growth of about 15% compared to the previous fiscal year. As we continue to expand our business, this ambitious goal reflects our vision of continued growth.*

*We extend our gratitude to our shareholders, clients, and dedicated team whose relentless efforts and unwavering support have been instrumental in our success. As we move forward, we remain focused on driving innovation, operational efficiency, and delivering sustainable value to all our stakeholders.”*

### **About Integra Essentia Ltd.**

*Integra Essentia Limited specializes in Life Essentials such as Food (Agro Products), Clothing (Textiles and Garments), Infrastructure (Materials and Services for Construction and Infrastructure Development), and Energy (Materials, Products and Services for Renewable Energy Equipment and Projects) and many more Products and Services required to sustain modern life. As a company with a substantial role to play in creating and providing effective basic life materials and services, Integra Essentia Limited enhances aspiring living standards and opulent lifestyles through wide offerings across Agro, Health and nutrition, Clothing, Energy and infrastructure, Bulk Materials, as well as other lifestyle-related products. The company is promoted and managed by a core team of experts with diverse experience relevant to the company's businesses and is continually expanding its business through acquisitions of operational facilities. It is currently analyzing, comparing, and finalizing the acquisition of processing facilities as part of its long-term plan to broaden its business interests. The securities of the Company are listed on **BSE (Scrip Code: 535958)**, and **NSE (Symbol: ESSENTIA)***

### **Disclaimer:**

*Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the success of our investments, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, our ability to successfully implement our strategy, our research and development efforts, changes in the value of the Rupee and other currency changes, intense competition in the industry including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Integra Essentia Limited may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Board of India, Stock Exchange and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company*