



RACL Geartech Limited

Corporate Office

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E-mail: info@raclgeartech.com

03rd June, 2023

The Manager- Listing Department
BSE limited
25th Floor, P. J. Towers
Dalal Street,
Mumbai- 400001

Scrip Code: 520073

Subject: Investor Conference Call and Investor Presentation

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby informed that the Company conducted an Investor Conference Call on 02nd June, 2023. The Investor Presentation for the same is annexed herewith. The Audio Recording of the Conference Call has been placed on the Website of the Company at www.raclgeartech.com.

This is for your information and record please.

Thanking You,

For RACL Geartech Limited


Neha Bahal

Company Secretary & Compliance Officer



Registered Office:

15th Floor, Eros Corporate Tower, Nehru Place, New Delhi- 110019, INDIA

Phone: +91-11-66155129 • CIN: L34300DL1983PLC016136 • D-U-N-S Number: 65-013-7086





RACL Geartech Limited

Putting the world to motion



Investor Interaction

Q4 FY 2022-23

OVERVIEW



<p>Established 1987 New Delhi DUNS 65-013-7086</p> 	<p>Business Highlights FY23 Revenue INR 3.69 billion (USD 45 million) 577 employees</p> 	<p>Product Application Two Wheelers, Three Wheelers, Passenger Cars, Commercial Trucks, ATV's, Agricultural Equipment, Industrial Gears 22 Active Customers ; 900+ SKU's</p> 
<p>Headquartered in, Noida, India</p> 	<p>Company Infrastructure 2 Manufacturing Locations 1 Corporate Office 3 Warehouses in Europe</p> 	<p>Product Range Transmission gears and shafts, sub- assemblies, Precision machined parts, Chassis Parts and Industrial Gears</p> 
<p>Financial Outlook A- Credit Rating BSE Public Listed Co 1 Austrian Subsidiary</p> 	<p>Core Competencies Gear Cutting, Precision Machining, Aluminium Machining, Process R&D & Concurrent engineering, Heat Treatment, sub-assembly, Laser Welding & Laser Cutting, Exports Logistics Handling</p> 	<p>Company Certifications ISO 9001 ISO 14001 IATF 16949 ISO 45001:2018</p> 



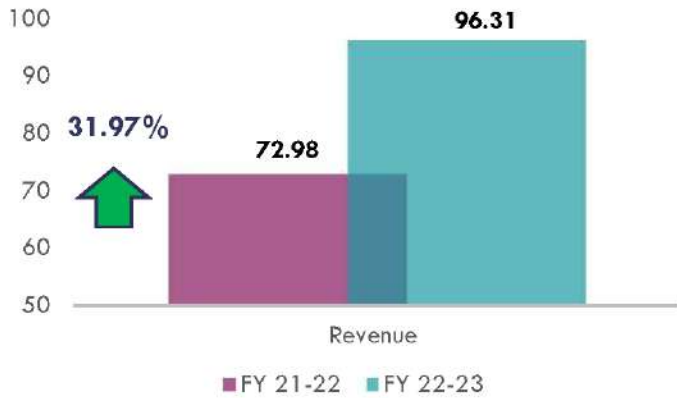
FINANCIAL PERFORMANCE

QUARTERLY RESULTS (Q4 FY22-23)

QUARTERLY FINANCIAL PERFORMANCE Q4FY 22-23



YoY Sales (INR Cr)



YoY EBITDA (INR Cr)



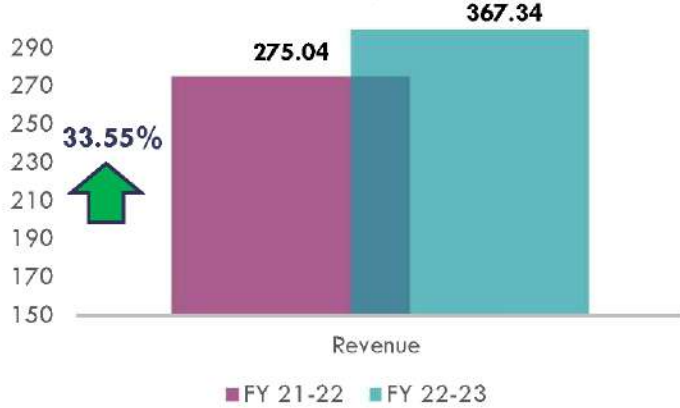
YoY PBT (INR Cr)



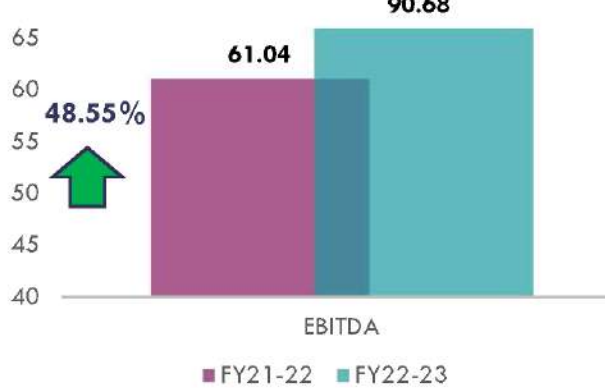
ANNUAL FINANCIAL PERFORMANCE FY 22-23



YoY Sales (INR Cr)



YoY EBITDA (INR Cr)



YoY PBT (INR Cr)



KEY FINANCIAL RATIO'S FY22-23



Name	FY 22-23	FY 21-22
Current Ratio	1.14	1.22
Debt Equity	1.21	1.25
Interest Coverage	4.39	4.93
FixedAsset Turnover	1.61	1.52
TotalAssets to Debt	2.19	2.15
DSCR	1.49	1.49
Debt/EBITDA	2.67	2.67

Debt Exposure	FY 22-23 (INR Cr)	FY 21-22 (INR Cr)
Short-Term	117.15	92.08
Long-Term	85.48	71.37
Total Debt	202.63	163.45
Increase in Debt	23.97%	52.59%
Addition of Fixed Asset	71.83	57.18

Cash Generation (INR Cr)



Margin%





UPDATES

Future preparations

BUSINESS UPDATES



- **Bagged order from an European Two Wheeler manufacturer for supplying finished forgings Yoke's. This is a new business line. In past, RACL has never supplied parts till Forging stage.**
- **Received best supplier award for 100% Delivery by Kubota India in for CY 22**
- **New Shakti plant was inaugurated in March 2023. The plant has been commissioned and commercial production has started for few projects**
- **SOP for two new ZF business for started in June 2023. ZF dedicated plant running at 95% Utilisation. Project volume has peaked 2 years before anticipated projections**
- **Bagged order for transmission sub assembly from Aprilia Italy for 660CC motorcycle.**
- **Signed a PPA for 4MW with a Green Power generating company for Gajraula Plant. RACL will be using 60% renewable energy from FY24, thereby reducing the carbon footprint and reducing its electricity bill by 10%appx.**
- **Gajraula Plant is TISAX & ISO 27000 certified. Probably one of the first few in India for a company of our size.**



THANK YOU!



RACL Geartech Limited

Registered Office: 15th Floor, Eros Corporate Tower Nehru Place, New Delhi

Corporate Office: B-9 Sector-3, Noida, Uttar Pradesh

Plant 1: A-3 Industrial Area, Gajraula, Amroha

Plant 2: A-62, Sector 63, Noida, Uttar Pradesh

Austria Office: 38, Haufstrasse, 4550, Kremsmunster, Kalsdorf, Upper Austria