



Innovations & Mobility Limited  
(Formerly known as Manvijay  
Development Co. Ltd.)  
An ISO 9001 : 2015 Company

Date: 27<sup>th</sup> November, 2020

To  
Corporate Relations Department  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai-400 001.

Scrip Code: 538970

Ref: - Wardwizard Innovations & Mobility Limited (Formerly known as Manvijay Development Company Ltd).

Sub: Investor Presentation

Dear Sir/Madam,

The Investor Presentation made to the analysts is enclosed.

Kindly take the same on record and acknowledge the receipt.

Thanking you,  
For Wardwizard Innovations & Mobility Limited  
(Formerly known as Manvijay Development Company Ltd)

Jaya Ashok Bhardwaj  
Company Secretary



Encl : as above

**CIN NO. - L35100MH1982PLC264042**

**Registered office address - 401, Floor-4, 23/25, Dhun Building, Janmabhoomi Marg, Horniman Circle, Fort, Mumbai- 400001 ( Maharashtra), India**

**Corporate Office - C-222, GIDC Makarpura Industrial Estate, Vadodara - 390010, Gujarat, India**

**Email id - compliance@wardwizard.in Website - www.wardwizard.in Tel No. - +91 9727755083**



***- Results Update Presentation***

# DISCLAIMER

---

*This presentation has been prepared by Wardwizard Innovations & Mobility Ltd (the “Company”) solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.*

*This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.*

*Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.*

# CHAIRMAN'S MESSAGE

---

At Wardwizard Innovations and Mobility Limited, we believe in a sustainable future. Our range of products are all about improving the quality of one's lifestyle and improvising on the technology of the present to make it future ready. With both our brand Joy e-bikes and Vyom Innovation, our main goal is to set a standard in the market to make people understand top notch tech can come at an affordable price. We aim to be a part of Indian Growth story by following our founding principles which include, innovative thought and revolutionary ideation.



# ABOUT US

Wardwizard Innovations & Mobility Limited, A BSE Limited company (Scrip code 538970) focuses to provide clean and greener alternatives to our current ways of life through two star products, Joy E-Bikes and Vyom Innovations

- ❖ **Joy E-Bike:** We have been providing a greener alternative to traditional fuel-driven bikes.
- ❖ **Vyom Innovations:** We have been providing consumers with lesser power consuming home appliances that are also centered towards the betterment of their health.

## Mission

Our Mission is to “Empower Enterprises For Prosperity” by being an opportunity and empowerment hub for enterprising people.

## Vision

Our Vision is to be a household brand name and drive a lifestyle change in masses through our cleaner, greener and smart offerings.



# BOARD & KEY PERSONNEL



**YATIN GUPTA**

**CEO**

15+ years of experience in the areas of Sales & Marketing, Business Development, Client Servicing, Renewals and Operations



**SNEHA SHOUCHE**

**EXECUTIVE  
DIRECTOR & CFO**

M.B.A. in Finance with over 7+ years experience in marketing and branding activities, Banking transactions, and Finance. She holds Certification in Association of Mutual Fund in India (AMFI), Certification in Capital Market (Dealer module).



**MUKESHKUMAR KAKA**

**INDEPENDENT  
DIRECTOR**

Previously working as a Senior Chief General Manager (F&A) (CFO) with Gujarat State Electricity Corporation Ltd., having a turn over of more than Rs.9000 crores p.a. with the installed capacity of 5226 MW and having Expansion Programme for 1600 MW.



**DEVYANI GUPTA**

**INDEPENDENT  
DIRECTOR**

CMA with over 5+ years Working experience of accounting, costing, auditing & documentation, Co-ordination/inter action with external private/public/regulatory entities & authorities & Banks, Project finance, Taxation & GST, Management Information System-Preparation & Implementation

# BOARD & KEY PERSONNEL



**SANJAY GUPTÉ**  
EXECUTIVE  
DIRECTOR

He is a National Apprenticeship Certificate course in the trade of Machinist IN Mumbai G.K.W. Ltd. He has approximate 45 years of experience in the field of Engineering.



**JAYA BHARDWAJ**  
COMPANY  
SECRETARY

Graduate in Commerce (B.Com) and Associate member of ICSI, New Delhi. She has more than 7 years of experience in field of Company Law, Legal matters, & Company secretary with listed companies.



**BHARGAV PANDYA**  
INDEPENDENT  
DIRECTOR

37 years+ experience of Banking with Bank of Baroda from Clerk to Chief Manager. B.Com., LLB., Inter cwa., CAIIB(I)



**RAVINDRAN NAMBIAR**  
PRESIDENT-  
INTERNATIONAL  
BUSINESS

20+ years of Corporate experience in Sales, Marketing, Business Development, Channel Management, Relationship Acquisition, Relationship Management, Strategic Tie Ups, Team Management.

# CORE VALUES



## Team Work

We believe in working together with trust and deliver results with collaborative efforts



## Empowerment

We believe in enabling an individual with freedom & responsibility to make him prosper



## Customer Satisfaction

We believe in taking initiative of fulfilling customer expectations to deliver satisfying experience



## Growth

We believe in overall progress of our organization & all the individuals associated with us



# MARKET OVERVIEW

---

## Electric vehicle market likely to be Rs 50,000-crore opportunity in India by 2025



The electric vehicle (EV) market is likely to be a Rs 50,000-crore opportunity in India by 2025, with two- and three-wheelers expected to drive higher electrification of the vehicles in the medium term in the wake of COVID-19, according to a report by Aventus Capital. It also said the total cost of ownership (TCO) in case of low- and medium-speed electric two-wheelers is already lower than internal combustion engine vehicles.

The report also said it expects 9 per cent penetration by 2024-25 in the two-wheeler segment and with the right macroeconomic environment, the number can further go up to 16 per cent and while the segment could grow to Rs 12,000 crore by 2024-25.

It added that this market is expected to rapidly shift to lithium-ion battery and by 2024-25, as much as 40 per cent of the e-rickshaw market is expected to be li-ion based.

The current COVID-19 situation is expected to accelerate the rate of adoption of EVs in the medium term as customers look for environment-friendly and cost-effective personal mobility solutions, and also because online commerce is fast becoming the norm, the report said.



# BUSINESS OVERVIEW

---

# Joy e-bike

Go Electric



E-MONSTER

glob

Gen Next  
**NAVIX**  
ELECTRIC SCOOTER

WOLF

MONSTER

# JOY E-BIKE

With innovation being an integral part, our idea is to bring something new to the market, which can also help fight climate change. A part of Wardwizard Innovations & Mobility Limited. With more than eight trendy models, we want to make a positive impact on the future. After all, in the current environment scenario, where the majority of the carbon emission is caused by fuel-run vehicles, zero-emission vehicles are a boon. Also, our vehicles are perfect for every day use as they are inexpensive and require very little maintenance.

Joy e-bike presents you with a ride that won't cost our planet, so you can contribute towards the well-being of our planet in style. Our electric bikes make use of tomorrow's tech and come with voguish exteriors to ensure we fight the growing pollution in style. Our electric two-wheelers also require very little maintenance and help you save plenty. With a wide range of options available, you can choose your perfect e-partner.



**ECO-FRIENDLY**



**NO LICENSE**



**NO REGISTRATION**



# OUR PRODUCTS

For details visit : [www.joyebike.com](http://www.joyebike.com)



**E-MONSTER**



**MONSTER**

# OUR PRODUCTS

For details visit : [www.joyebike.com](http://www.joyebike.com)



**WOLF**



**GLOB**



# OUR PRODUCTS

---

For details visit : [www.joyebike.com](http://www.joyebike.com)



**GEN NXT NANU**

# VYOM INNOVATION

---

VYOM is an innovative thought, a revolutionary ideation and an extremely potent and viable concept-all executed with utmost skill, innate talent, effortless sincerity and trustworthy honesty.

At Vyom, we are always working hard towards bringing something innovative and one-of-a-kind to our consumers. Apart from that, we are one of the few eco-friendly tech brands in our country.

Right from LED TVs to Alkaline water purifiers and air purifiers to hydrogen water bottles, we have it all. We are the only manufacturers of 4-door refrigerators with an all-glass display and quick-freezing technology in India. Our latest addition, the RAGA line, consists of the audio devices from wireless ear-pods to speakers designed to give you the ultimate audio experience.

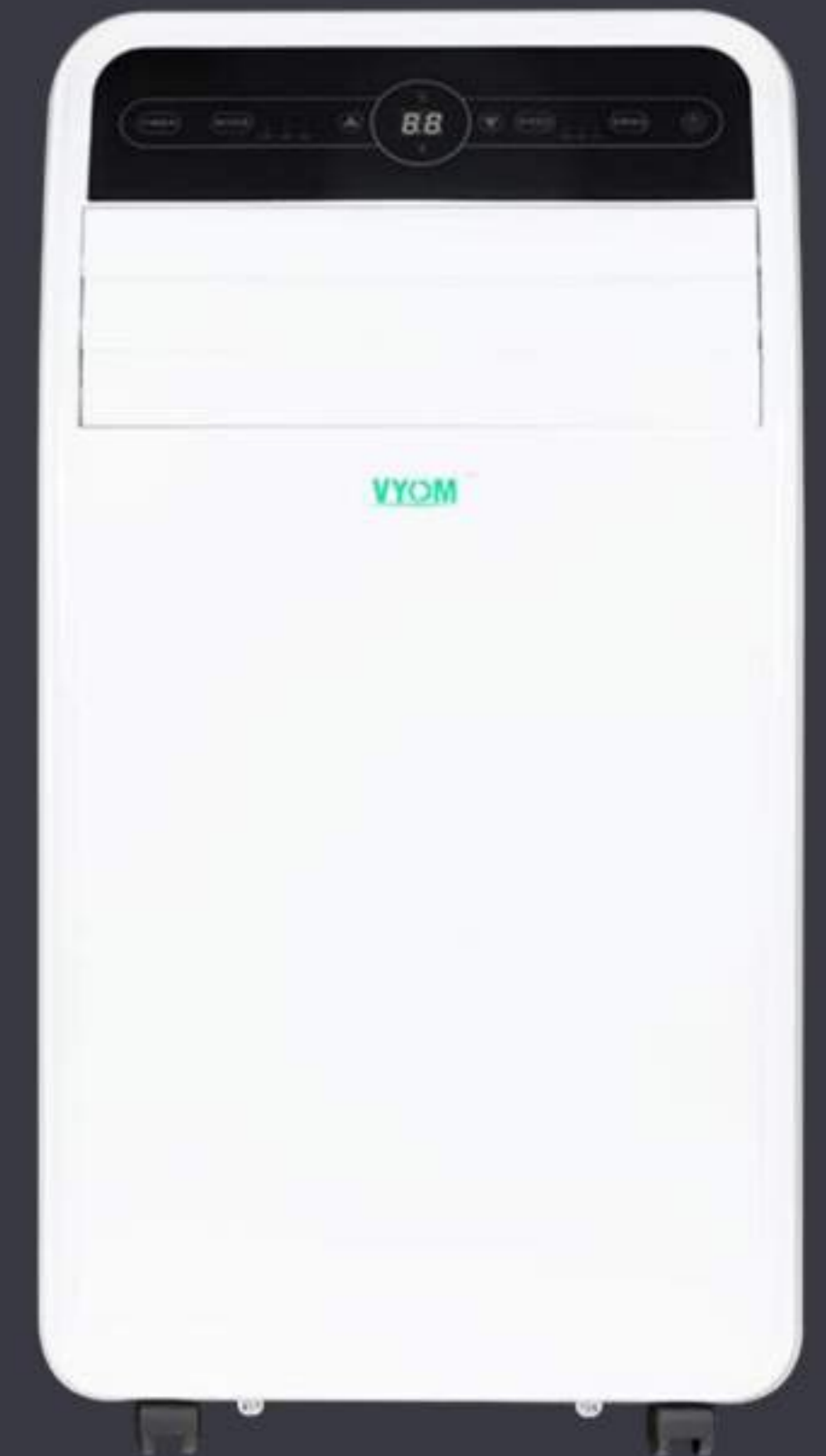


# OUR PRODUCTS



For details visit : [www.vyominnovation.com](http://www.vyominnovation.com)

# OUR PRODUCTS



For details visit : [www.vyominnovation.com](http://www.vyominnovation.com)

# KEY USP

APPROVED BY:

**ARAI**<sup>®</sup>  
Progress through Research



EXTENDED  
WARRANTY  
AVAILABLE



INSURANCE  
FACILITY  
AVAILABLE



EMI  
FACILITY  
AVAILABLE

All modes of Electric vehicles available

Unique and Slick Design, Attractive Color Combination, Light Weight

# DISTRIBUTION CHANNEL



# FINANCIALS

---

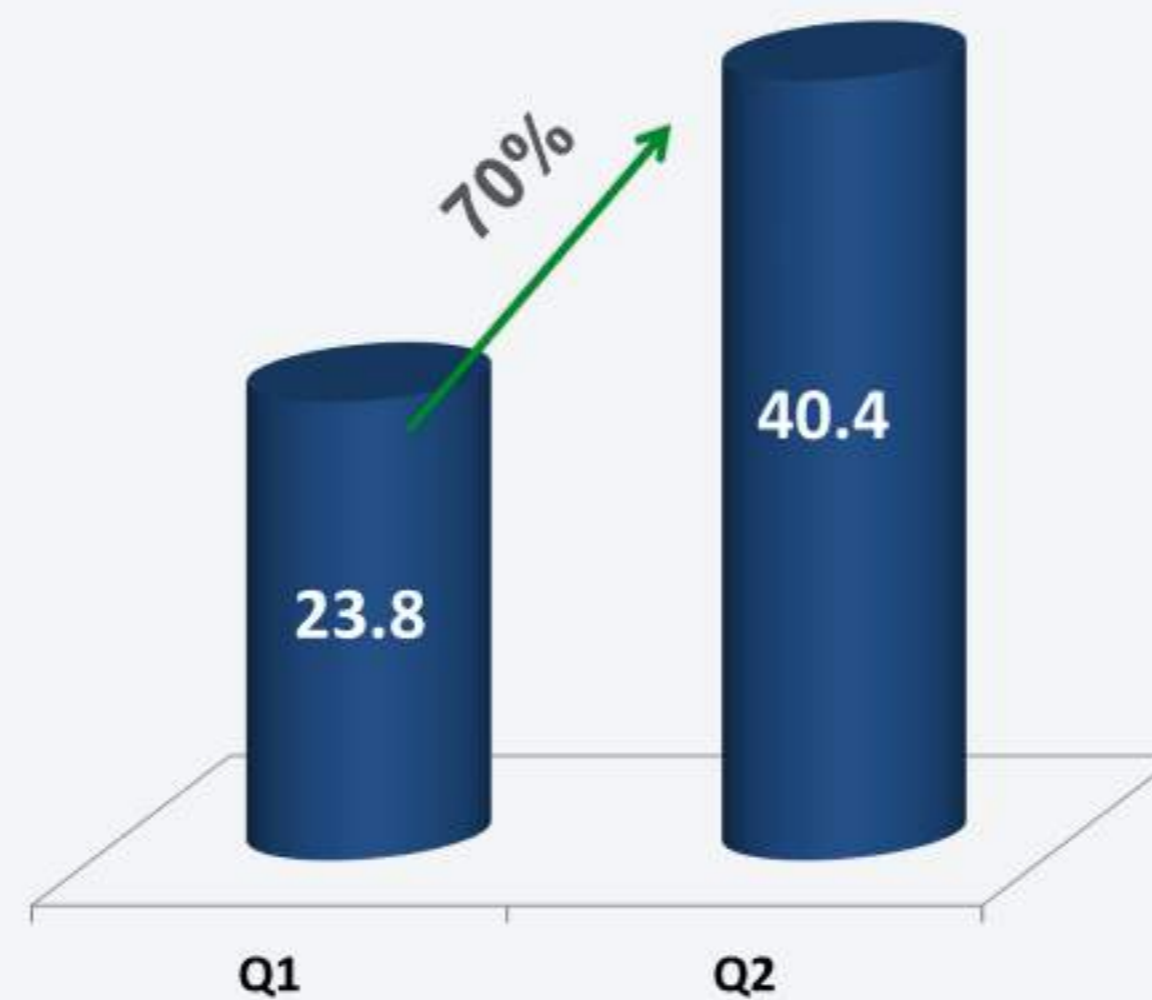
# FINANCIALS HIGHLIGHTS FY 21

*In Rs lacs*

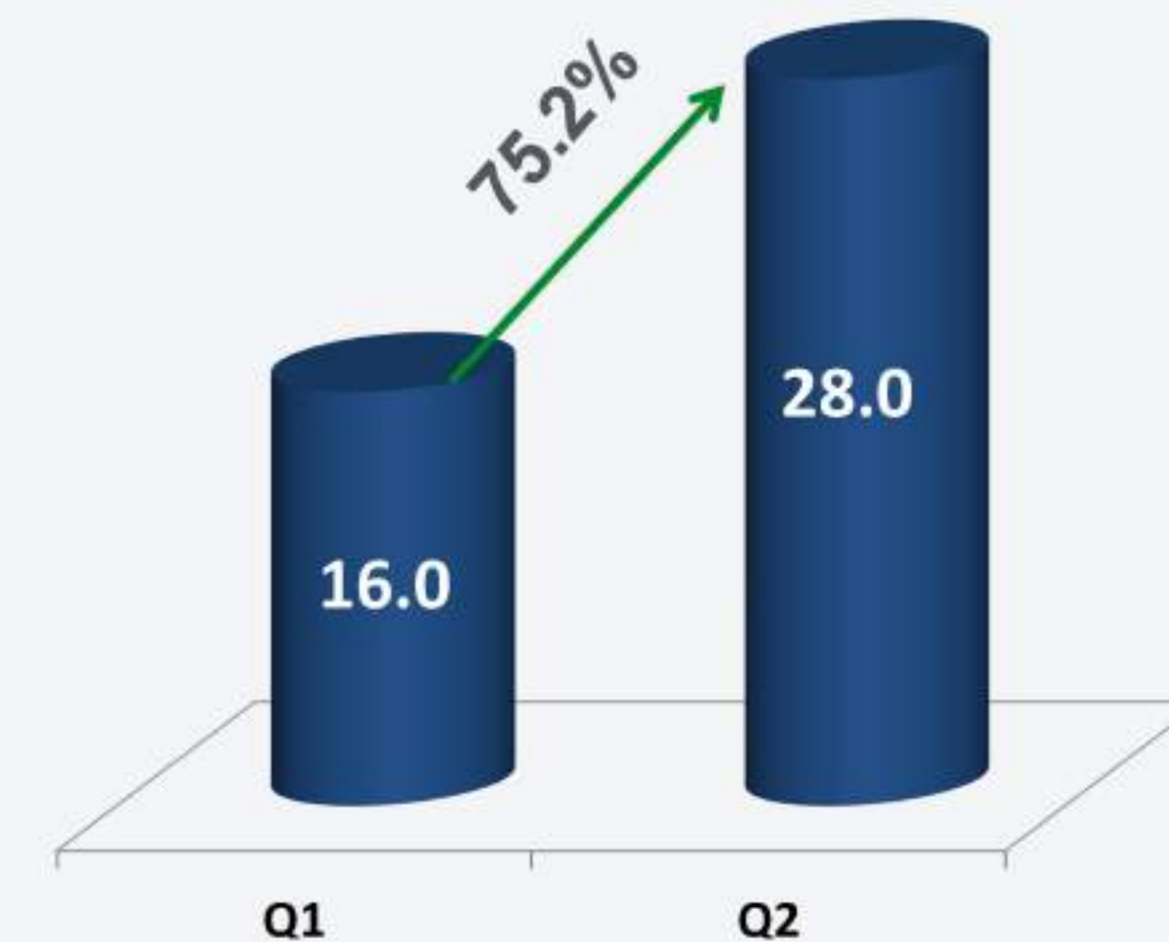
### Total Revenues



### EBITDA



### PAT





# CONTACT US

---

**Ms Sneha Shouche**

*Chief Financial Officer*

**Email: [info@wardwizard.in](mailto:info@wardwizard.in)**

**Website: [www.wardwizard.in](http://www.wardwizard.in)**

**Phone: 1800 120 055 500**

**Address: C- 222, Makarpura GIDC,  
Vadodara – 390010, Gujarat, India.**