



NAVA /SECTL / 544B /2022-23  
February 3, 2023

Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
MUMBAI – 400 051  
**NSE Symbol : ‘NAVA’**

Dept. of Corp. Services  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street  
MUMBAI – 400 001

**Scrip Code : ‘513023’ / ‘NAVA’**

Dear Sir,

**Sub: Press Release – Unaudited Financial Results – December 31, 2022.**

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Please find enclosed the press release in connection with announcement of Unaudited Financial Results (Standalone and Consolidated) for the quarter and nine months ended December 31, 2022.

Kindly take the same on record and acknowledge the receipt.

Thanking you,

Yours faithfully,  
for NAVA LIMITED  
(Formerly Nava Bharat Ventures Ltd.)

VSN Raju  
Company Secretary  
& Vice President

NEWS RELEASE:

## Nava Limited continues its impressive performance for Q3 & 9MFY23. PAT grows by 3x YoY for 9MFY23

- MCL reports solid operational and financial performance - a growth aided by record PLF.
- The International Arbitral Tribunal has issued a Consent Award for US\$ 518 million, agreed to be discharged by August 2023, providing a big shot in the arm for MCL against the receivables from ZESCO.
- Standalone operations remain net Debt-free, whereas consolidated net Debt was reduced by 19% YoY as of 9MFY23.

**Hyderabad, India, 3rd February 2023:** Nava Limited, a diversified player with interests in metals, energy, coal mining and emerging new businesses, announced its financial results for the third quarter and nine months ended 31<sup>st</sup> December 2022.

### Key Highlights

The Company continued its robust growth during Q3FY23 & 9MFY23, backed by the solid performance of MCL. The 300 MW power plant in Zambia reported a record PLF of 99.5% in Q3FY23, boosting overall performance. MCL has been realising full payments for its power sales from ZESCO and SAPP since May 2022 enabling it to pare a part of the outstanding debt in Q3. Coal sales of MCL have been steadily aiding the cash flow sustenance. Despite the headwinds occasioned by a sharp correction in realizations without associated reduction in input costs, the Company registered higher sales of manganese alloys over the previous quarter. MCL has also been selling power over the Southern African Power Pool to neighbouring Southern African countries, thus resulting in better offtake.

The London Arbitral Tribunal issued a "Consent Award" in Q3FY23, following an agreement between the Parties to settle all the claims and the Payment Plan to liquidate the outstanding arrears. As per the Consent Award, ZESCO is required to discharge the outstanding and overdue arrears aggregating to about US\$ 518 million (after a discount of US\$ 60 million) as of 31st October 2022 by August 2023. ZESCO has effected the first payment of US\$ 10 Million to MCL in Dec-22 as per the agreed payment plan in the Award, reflecting its commitment. .

Mr. Ashwin Devineni, the CEO of the Company, commented on the results, saying, *"Our Company has performed remarkably well in 9MFY23 on various fronts. Our Indian and Zambian operations have shown remarkable resilience in the volatile environment. FY23 began with a strong Ferro Alloy segment performance. However, post H1FY23, Zambian operations have further strengthened their performance. MCL in 9MFY23 has already generated units much higher than FY22. Our revised arrangement with ZESCO has been yielding good results. The combination of exceptional operational performance, with the Company receiving regular and timely payments from ZESCO, has further strengthened our cash flows. I am pleased to note that all the power sales to ZESCO since May 2022 are being fully realised. Our balance sheet remains healthier than ever, providing confidence in the long and sustained visibility for the Company. We believe that we're on a good foundation for the long term. Further, MCL repaid debt of US\$ 49.5 million during Dec 22 & Jan 23."*

**STANDALONE PERFORMANCE ANALYSIS – Q3 & 9MFY23:**

Particulars (in INR Mn)	Q3 FY23	Q3 FY22	YoY%	9MFY23	9MFY22	YoY%
Revenue #	3,466	5,157	-32.8%	12,085	12,540	-3.6%
EBITDA#	443	1,744	-74.6%	3,350	4,169	-19.6%
EBITDA Margin %	12.8%	33.8%		27.7%	33.2%	-
PBT	332	1,635	-79.7%	3,017	3,835	-21.3%
PAT	238	1,047	-77.2%	2,541	2,527	0.6%

# Revenue and EBITDA exclude discontinued operations; EBITDA includes other income

The standalone operations for 9MFY23 remained flat YoY. For its Ferro Alloys operations, realisations were under pressure since the imposition of a 15% export duty on steel products, and higher raw material prices kept the margin under check. In Q3FY23, the Company ceased the TATA Steel Ferro chrome arrangement and has started using the blast furnaces for Manganese alloys. Nava envisages better returns in manganese alloys than conversion agreements, given the captive power within the Company. Coal supplies from SCCL were adversely affected on the power front, resulting in lower-than-normal PLFs. Despite this volatile macro environment, Nava's standalone operations delivered a resilient performance.

**CONSOLIDATED PERFORMANCE ANALYSIS – Q3 & 9MFY23:**

Particulars (in INR Mn)	Q3 FY23	Q3 FY22	YoY%	9MFY23	9MFY22	YoY%
Revenue	10,208	10,054	1.5%	29,386	25,061	17.3%
EBITDA#	5,402	4,324	26.1%	15,014	9,507	58.4%
EBITDA Margin %	52.9%	43.0%	1038bps	51.1%	37.9%	1332bps
PAT	3,628	1,909	93.3%	8,802	2,136	314.3%

Exchange rate USD= INR 79.77 as on 31st December 2022;

# Revenue and EBITDA exclude discontinued operations; EBITDA includes other income

The consolidated Revenue for Nava reported an increase of 17.3% YoY for 9MFY23, backed by the solid operating performance from MCL which overshadowed the lack luster performance in the Indian 150 MW IPP which is in major overhaul from November 2022 onwards.

**MCL:** The Zambian power plant operations attained normalcy in Q4FY22 and continued their stable performance in 9MFY23. The PLF for Q3FY23 was at 99.5% versus 73.1% in Q3FY22 and 90.8% in Q2FY23. Under the revised arrangement with ZESCO, MCL sold 117mn units in the open market in 9MFY23 and the balance to ZESCO. Revenue/EBITDA/PAT for Q3FY23 were up by 14%/99%/361% YoY.

Particulars	Q3 FY23	Q3 FY22	YoY%	9MFY23	9MFY22	YoY%
Power (Mn kwh)	659	484	36.0%	1,844	1,145	61.1%
Average PLF (%)	99.5%	73.1%	2640bps	93.2%	57.8%	3540bps
External Coal Sales	94,100	117,800	-20.1%	233,000	385,000	-39.5%



**Cash and debt position as on 31st December 2022 (INR Mn):** Most of the Debt on the consolidated front pertains to the Zambian Operations, which have no recourse to the Company or its subsidiaries. Standalone remains Net Debt-free, whereas consolidated net Debt reduced by 19% YoY to INR 22bn.

### **About Nava Limited**

Nava Limited is an Indian conglomerate with business interests in metals, energy, coal mining, healthcare and commercial agriculture. Nava Limited is one of the leading Ferroalloy producers in India, with about 175,000 MT capacities. The Group has a total installed power generation capacity of 434 MW in Telangana, Andhra Pradesh and Odisha in India. Nava Limited owns and operates an integrated mine-to-mouth 300 MW thermal power plant in Zambia, held through its step-down subsidiary Maamba Collieries Limited (65%). For more information about the Company and its businesses, please visit us at [www.navalimited.com](http://www.navalimited.com)

### **For more information, contact:**

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### **Safe Harbour**

This document may contain forward-looking statements about the Company & its subsidiaries, which are based on the beliefs, opinions and expectations of the Company's management as of the date of this press release. The companies do not assume any obligation to update their forward-looking statements if those beliefs, opinions, expectations, or other circumstances should change. These statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict. Consequently, readers should not place any undue reliance on such forward-looking statements.