

# Datamatics Global Services Limited

Regd. Office :  
Knowledge Centre, Plot No. 58, Street No.17, MIDC,  
Andheri (East), Mumbai - 400 093. INDIA  
Tel. : +91 (22) 6102 0000/1/2 • Fax : +91 (22) 2834 3669  
CIN : L72200MH1987PLC045205  
www.datamatics.com



August 14, 2019

To,

Corporate Communication Department  
**BSE Limited**  
Phiroze Jeejeeboy Towers,  
Dalal Street, Mumbai - 400 001.  
BSE Scrip Code: 532528

Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai - 400 051.  
NSE Code: DATAMATICS

**Sub: Press Release**

Dear Sir/Madam,

Please find attached herewith press release for Unaudited Financial Results for the quarter ended June 30, 2019 for your information.

Kindly take the above on your record.

For Datamatics Global Services Limited



Divya Kumat  
EVP, Chief Legal Officer and Company Secretary

## Datamatics Global Services Limited

Regd. Office:  
Knowledge Centre, Plot 58, Street No. 17, MIDC,  
Andheri (East), Mumbai - 400 093. INDIA  
Tel. : +91 (22) 6102 0000/1/2 | Fax : +91 (22) 2834 3669  
CIN : L72200MH1987PLC045205  
[www.datamatics.com](http://www.datamatics.com)



*Press Release  
For Immediate Release*

## Datamatics Q1FY20 revenue at INR 2,901.7 Million; up 11.3% y-o-y

**August 14, 2019, Mumbai:** Datamatics Global Services Ltd. (DGSL), a global IT & BPM company, today announced the financial results for the first quarter ended June 30, 2019.

### Consolidated Financial Highlights – Q1FY2020

- Revenue at INR 2,901.7 million; up 11.3% in rupee terms and 9.5% in constant currency y-o-y
- Adjusted EBITDA at INR 354.4 million; up 11.8% y-o-y
- Adjusted EBITDA margin was at 12.2%
- EBITDA (excluding the impact of lease accounting and CSR provisioning) at INR 332.6 million; up 5.0%
- EBITDA margin (excluding the impact of lease accounting and CSR provisioning) was at 11.5%
- PBT at INR 273.8 million; up by 0.2% y-o-y
- PAT at INR 192.4 million; up by 3.9% y-o-y
- EPS at INR 3.26; up by 4.2% y-o-y

### Commenting on the results and financial performance, Rahul Kanodia, Vice Chairman and CEO said,

“We are happy that overall growth in revenue has been in-line with our expectations. Some of our top accounts have grown well while few have shown de-growth. We are confident that Datamatics is well positioned to seize the opportunities that lie ahead of us.”

### Operational highlights

- For Q1FY20, USA continues to be major contributor at 60% whereas contributions from UK, Europe, India and Rest of World stood at 17%, 3%, 12% and 8% respectively.
- In terms of sectorial contribution to the revenue, BFSI, Publishing and Manufacturing were the top three sectors contributing 28%, 28% and 9% respectively.
- Top 5 clients contributed 27%; top 10 clients contributed 37%, whereas contribution from top 20 clients to the revenue for stood at 49%.

### Business Updates

- Datamatics added 4 new customers in Q1 FY20.
- In the quarter, Datamatics signed up 4 new channel partners. Partner strength now totals to 58 across the globe.
- Thomson Reuters integrated Datamatics TruBI as a data visualization layer to launch its tax validation tool, TaxAnalyze.
- Datamatics TruBot recognized as a July 2019 Gartner Peer Insights Customers' Choice for Robotic Process Automation (RPA) Software. This is based on reviews from TruBot customers with an overall rating of 4.6 out of 5 (a 5.0 score indicates the customer was “completely satisfied”).

## Datamatics Global Services Limited

Regd. Office:  
Knowledge Centre, Plot 58, Street No. 17, MIDC,  
Andheri (East), Mumbai - 400 093. INDIA  
Tel. : +91 (22) 6102 0000/1/2 | Fax : +91 (22) 2834 3669  
CIN : L72200MH1987PLC045205  
[www.datamatics.com](http://www.datamatics.com)



- Datamatics TruBot recognized in first ever Magic Quadrant for Robotic Process Automation Software 2019 as 'NICHE PLAYER'.
- Datamatics named in Gartner's 2019 Market Guide for Customer Management BPO Service Providers.
- Datamatics TruCap+ positioned as 'Major Contender' by Everest Group in Intelligent Document Processing (IDP) products PEAK Matrix™ Assessment 2019.
- Datamatics features in International Association of Outsourcing Professionals (IAOP) 2019 Global Outsourcing 100 List of the world's best outsourcing providers.
- Stevie Awards 2019 recognizes Datamatics at the American Business Awards and Asia Pacific Awards for TruBot and Virtual Reality Gaming Application for Alzheimer's patients.

### About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) provides intelligent solutions for data driven businesses to increase productivity and enhance customer experience. The company's portfolio of service offerings spans across Information Technology Services, Business Process Management, Engineering Services and Big Data & Analytics all powered by Artificial Intelligence. It has established products in Robotics Process Automation, Advanced Analytics, Business Intelligence and Automated Fare Collection. Datamatics services over 550 customers globally across Banking & Financial Services, Insurance, Healthcare, Manufacturing, International Organizations and Media & Publishing. Headquartered in Mumbai, the Company has presence across 4 continents with major delivery centers in the USA, India and Philippines with an employee base of 10,000. To know more about Datamatics, visit [www.datamatics.com](http://www.datamatics.com)

### Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

For media queries, please contact:

<b>Sudeshna Mukherjee</b>	<b>Diwakar Pingle</b>
Marketing & Corporate Communications	Christensen Investor Relations
<a href="mailto:sudeshna.mukherjee@datamatics.com">sudeshna.mukherjee@datamatics.com</a>	<a href="mailto:dpingle@christensenir.com">dpingle@christensenir.com</a>
+91-7738574137	022 4215010