

Scrip Code: **533398**  
Symbol: **MUTHOOTFIN**

Ref: SEC/MFL/SE/2019/3156

May 13, 2019

**National Stock Exchange of India Ltd.**

Exchange Plaza,  
Plot no. C/1, G Block,  
Bandra-Kurla Complex  
Bandra (E), Mumbai - 400 051

**BSE Limited**

Department of Corporate Services  
P. J. Tower, Dalal Street,  
Mumbai 400 001

Dear Sir/Madam,

**Re: Press release on Audited Financial Results (standalone and consolidated) for the Quarter and Financial year ended March 31, 2019**

The Board of Directors at their meeting held on May 13, 2019 has announced audited financial results (standalone and consolidated) for the Quarter and Financial year ended March 31, 2019.

We herewith enclose a copy of Press Release proposed to be made in the leading newspapers across the country.

This is for your kind information and record thereon.

For **Muthoot Finance Limited**



Maxin James  
Company Secretary

Kochi, May 13 , 2019:

**Consolidated Loan Assets Under Management increased by 20% YoY at Rs.38304crs**  
**Consolidated Profit after Tax increased by 14% YoY at Rs.2103crs**  
**Standalone Loan Assets Under Management increased by 18% YoY at Rs.34246crs for FY19**  
**Standalone Profit after tax increased by 11% YoY at Rs.1972crs for FY19**

#### Consolidated Results of Muthoot Finance Ltd

Muthoot Finance Ltd Consolidated Loan Assets under management achieved a YoY increase of 20% at Rs.38304crs as against last year of Rs.31921crs. During the quarter, Consolidated Loan Assets under management increased by 7% of Rs.2361crs. Consolidated Profit after tax achieved a YOY increase of 14% of Rs.2103crs as against last year of Rs.1844crores

	FY19	FY 18	YoY (%)
Group Branch Network	5020	4596	9
Consolidated Gross Loan Assets of the Group (Rs. In crores)	38304	31921	20
Consolidated Profit of the Group (Rs. In crores)	2103	1844	14
Contribution in the Consolidated Gross Loan Assets of the Group			
Muthoot Finance	33746	28909	17
Subsidiaries	4558	3012	51
Contribution in the Consolidated Profit of the Group			
Muthoot Finance	1972	1778	11
Subsidiaries	131	66	98

#### Standalone Results of Muthoot Finance Ltd and its subsidiaries

**Muthoot Finance Ltd (MFIN)**, the largest gold financing company in India in terms of loan portfolio, registered an increase in net profit of 11%, at Rs.1972crs for FY19 as against Rs.1778crs in the previous year. Loan Assets stood at Rs.34246crs as at March 31, 2019 as against Rs.29142crs as at March 31,2018, Y-o-Y growth of 18%. During Q4 FY19, Loan Assets increased by Rs.1776crs.

**Muthoot Homefin (India) Ltd (MHIL)**, the wholly owned subsidiary, increased its loan portfolio to Rs.1908crs as against previous year of Rs.1459crs, a YoY increase of 31%. During Q4 FY19, loan portfolio increased by Rs.72crs. Total revenue for FY 19 stood at Rs.226crs as against previous year total revenue of Rs.117crs. It achieved a net profit

of Rs.36crs in FY19 as against previous year profit of Rs.22crs. Its Stage III Asset on Gross Loan Asset % as on March 31,2019 stood at 0.74%.

**M/s. Belstar Investment and Finance Private Limited (BIFPL)**, an RBI registered micro finance NBFC and Subsidiary Company where Muthoot Finance holds 70.01% stake, grew its loan portfolio to Rs.1842crs as against last year of Rs.1138crs, a YoY increase of 62%. During Q4 FY19, loan portfolio increased by Rs.279crs. It achieved a profit after tax of Rs.73crs in FY19 as against previous year profit after tax of Rs.27crs. Its Stage III Asset on Gross Loan Asset % as on March 31,2019 stood at 1.15%.

**Muthoot Insurance Brokers Pvt Limited (MIBPL)**, an IRDA registered Direct Broker in insurance products and a wholly owned subsidiary company generated a total premium collection amounting to Rs.268crs in FY19 as against Rs.169crs in the previous year. It generated a Profit after Tax of Rs.15crs in FY19 as against Rs.11crs in the previous year.

The Sri Lankan subsidiary - **Asia Asset Finance PLC. (AAF)** where Muthoot Finance holds 69.17% stake, increased its loan portfolio to LKR 1257crs as against last year of LKR 995crs, a YoY increase of 26%. During Q4 FY19, loan portfolio increased by LKR 94crs. Total revenue for FY19 stood at LKR 287crs as against previous year total revenue of LKR 257crs. It generated a profit after tax of LKR 10cr in FY 19 as against previous year profit after tax of LKR 18crs.

**Muthoot Money Pvt Ltd (MMPL)**, became a wholly owned subsidiary of Muthoot Finance Ltd in October 2018. MMPL is a RBI registered Non- Banking Finance Company engaged mainly in extending loans for vehicles. The operations are now centered in Hyderabad. Recently, Company has started extending loans for Commercial Vehicles and Equipments. During FY 19, it has increased its loan portfolio to Rs.311crs.

### Management Quote

Commenting on the results **M G George Muthoot, Chairman stated**, "We are glad to announce that consolidated loan assets of the Group grew by 20% at Rs.38304crs during FY 19 as against last year of Rs.31921crs. Consolidated Profit increased by 14% at Rs.2103crs during FY 19 as against last year of Rs.1844crs. Muthoot Finance also paid an interim dividend of 120% ie., Rs.12 per share for FY 19. Company also made public issue of debentures focusing on retail investors raising Rs.709crs which shows our ability to have diversified funding sources".

Speaking on the occasion **George Alexander Muthoot, Managing Director said**, "Muthoot Finance achieved a growth of 18% during FY19 reaching Rs.34246crs as against last year of Rs.29142crs. Subsidiaries have achieved considerable momentum in building loan assets. Our subsidiaries achieved YoY loan growth of 51% reaching Rs.4558crs as against last year of Rs.3012crs. They are contributing 12% of Group Loan assets. Muthoot Homefin (India) Limited has grown its loan portfolio to Rs.1908crs as against previous year of Rs.1459crs, a YoY increase of 31%. The micro finance subsidiary which has a strong SHG model increased its loan portfolio to Rs. 1842crs as against last year of Rs.1138crs, a YoY increase of 62%. The NBFC in Sri Lanka increased its loan portfolio by 26% YoY. Total Premium collections in the Insurance Broking subsidiary increased by 59% at Rs.268crs during the year as against previous year."

**Financial Highlights(MFIN) :**

	FY19	FY18	YoY %
	(Rs.in Crs)	(Rs.in Crs)	Change
Total Income	6881	6333	8.65%
Profit Before Tax	3077	2845	8.15%
Profit After Tax	1972	1778	10.91%
Earnings Per Share(Basic) Rs.	49.27	44.48	10.77%
Loan Assets	34246	29142	17.51%
Branches	4480	4325	3.58%

Particular	FY19	FY18
Return on Average Loan assets	6.31%	6.36%
Return on Average Equity	22.40%	24.81%
Book Value Per Share (Rs. )	244.27	195.08

Particular	FY 19	FY 18
Capital Adequacy Ratio	26.12%	26.26%
Share Capital & Reserves (Rs. in Crs)	9793	7812

**Business Highlights (MFIN):**

Particular	FY 19	FY 18	Growth (YoY)
Branch Network	4480	4325	3.58%
Gold Loan Outstanding (Rs. in Cr)	33585	28848	16.42%
Credit Losses (Rs. in Cr)	25.92	31.64	-18.08%
% of Credit Losses on Gross Loan Asset Under Management	0.08%	0.11%	-30.29%
Average Gold Loan per Branch(Rs. In Cr)	7.50	6.67	12.44%
No. of Loan Accounts (in lakh)	80.62	75.93	6.18%
Total Weight of Gold Jewellery pledged (in tonnes)	169.5	155.4	9.07%
Average Loan Ticket Size	41658	37994	9.64%
No. of employees	24224	23455	3.28%

**Other Highlights:****Public Issue of Non-Convertible Debentures**

During the quarter, Company successfully completed 19<sup>th</sup> Public Issue of Non-Convertible Debentures raising Rs.709crs.

Our CSR Initiatives:



## Muthoot M George Foundation hands over 7 houses under Muthoot Aashiyana Project.

Muthoot Finance Ltd handed over the 2<sup>nd</sup> home under Muthoot Aashiyana project to the flood-affected family of Thulasi C K, Keethottathilppadi, Thekkemala PO, Kozhencherry



The key handover ceremony was graced by HH Dr. Mathews Mar Timotheus, Assistant Metropolitan of Chengannur Diocese, Mr. George Alexander Muthoot, Managing Director, Mr. George Thomas Muthoot, and Mr. George Jacob Muthoot, Joint Managing Directors, The Muthoot Group. Mr. Karunakara Kurup C R, Senior Regional Manager, Muthoot Finance Ltd, Kozhencherry Region, Mr. Babu John Malayil, DGM- Corporate Communications, The Muthoot Group, Mr. Sam, RO Manager, Muthoot Finance Ltd, Kozhencherry Region, etc. were present on this occasion



Muthoot Finance Ltd handed over the 3rd home under Muthoot Aashiyana project to the flood-affected family of Ramalath Nazar, Mecheriparambu, Eloor North, Udyogamandal PO, Ernakulam



The key handover ceremony was done by Justice Benjamin Koshy, Independent Director, Muthoot Finance Ltd. along with Mr. George Varghese, Director, MITS. Dr. Neelakandan, Principal, Dr. Babu Kurien, Professor - Dept. of Civil Engineering, Mr. Dileep M, Associate Professor - Dept. of Civil Engineering, MITS, Mr. Babu John Malayil, DGM- Corporate Communications, The Muthoot Group, Mr. Vinod Kumar, Regional Manager, Muthoot Finance Ltd, Ernakulam Region, etc were present on this occasion.

## Muthoot Snehasammanam 2019

Muthoot Finance Ltd launched “Muthoot Sneha Samanam 2019” to honour artists, writers and their widows by providing financial assistance. This initiative is a part of the Corporate Social Responsibility activities undertaken by the company.

The first edition of Snehasammanam was launched on January, 2015. 14 beneficiaries were then honoured. In 2016 and 2017, 12 artists and In 2018 seven more artists were chosen. Muthoot Snehasammanam 2019 honoured 8 more artists thus bringing the total number of beneficiaries to 44. These beneficiaries were selected from applications received from artists, writers, and their dependents. These beneficiaries belong to various different backgrounds, which specialize in their respective work segments namely writers, music directors, gammla artist, professional painters etc. The initiative aims to help the upcoming generation of artist and writers who could get inspired and learn from the work of these professionals.



The program was inaugurated by Dr. A. S Joby, Cine Artist along with Mr. George Thomas Muthoot, Jt. Managing Director, Muthoot Finance Ltd. Other officials present during this occasion included Mr. K S Prasad, Secretary, Kalabhavan, Mr. John V George, DGP Haryana (Retd) & Executive Vice President, Muthoot Finance Ltd., Mr. Susil Kumar, Professor, RLV College, Mr. George Varghese, Director, Muthoot Institute of Technology & Science, Dr. P C Neelakanda, Principal, MITS, Mr. Babu John Malayil, DGM, Corporate Communications, Mr. Vinod, Regional Manager, Muthoot Finance Ltd

## Muthoot M George Professional Scholarship 2019



Muthoot M George Higher Education Scholarship is an initiative of Muthoot Finance Ltd, with the purpose of honouring meritorious students to pursue their professional education. The scholarship is awarded to students of four professional courses viz, Medicine, Engineering, Nursing and Commerce. The project was started in 2018.

Muthoot M George Professional Scholarship 2019 was inaugurated and distributed by Mr. K Muraleedharan MLA and Mr. George Jacob Muthoot, Jt. Managing Director, The Muthoot Group in a grand function organized at V J T Hall Thiruvananthapuram. Mr. T. P.Sreenivasan(IFS), Former Indian Ambassador, Mr. T.P Senkumar(IPS), Former DGP, Kerala, Dr. Ajayakumar P. P. Pro Vice Chancellor - University of Kerala, Dr. V. I. Beena Sr. Joint Director (ECS) Directorate of Technical Education, Trivandrum, Mr. N Mahesh, Chairman and Managing Trustee of C.A.T, Mr. Babu John Malayil, DGM, Corporate Communications, The Muthoot Group were present on this occasion



## Awards

### *DHANAM BANKING AND FINANCE SUMMIT AWARD -2018*



Muthoot Finance Ltd. has been honoured with *“Non-banking Finance Company of the year 2018”* award instituted by Dhanam, a leading fortnightly business Magazine, at a function held at Hotel Le Meridian Kochi on 26<sup>th</sup> February 2019. The award was received by Mr. K.R. Bijimon, Chief General Manager from Mr. T. S Vijayan, former Chairman of LIC and IRDAI. Mr. Manoj George, Circulation and Administration DGM, Dhanam Publications, Mr. Abraham Tharian, former Executive Director of The South Indian Bank Ltd. and Mr. K. Vijayakumar, Managing Partner, Aiswarya Advertising Industries are also seen in the photograph.

### About Muthoot Insurance Brokers Pvt Limited:

MIBPL is a wholly owned subsidiary of Muthoot Finance Ltd. It is an unlisted private limited company holding a license to act as Direct Broker from IRDA since 2013. It is actively distributing both life and non-life insurance products of various insurance companies. During FY19, it has insured more than 22,10,000 lives with a first year premium collection of Rs.1738million under Traditional, Term and Health products. The same was 13,00,000 lives with a first year premium collection of Rs.1107Million in FY18 respectively.

### Key Business Parameters

Particulars	FY 19	FY 18
Total Premium Collection (Rs. In millions)	2676	1692
No. of Policies	22,40,560	13,19,407

### About Muthoot Homefin (India) Limited:

MHIL is a Housing Finance Company registered with The National Housing Bank (NHB). It is a wholly owned subsidiary of Muthoot Finance Limited.

MHIL's prime goal is to contribute towards financial inclusion of LMI families by opening doors of formal housing finance to them. Its focus is on extending Affordable Housing Finance. MHIL would be concentrating primarily on retail housing loans in the initial stages. It operates on a 'Hub and Spoke' model, with the centralized processing based out of Corporate Office at Mumbai. MHIL has operations in 14 states and 2 Union territories - Maharashtra (including Mumbai), Gujarat, Rajasthan, Madhya Pradesh, Kerala, Karnataka, Telangana, Andhra Pradesh, Haryana, Chandigarh, Uttar Pradesh, Chattisgarh, Punjab, Tamil Nadu, Delhi and Pondicherry.

MHIL has long term debt rating of AA- (Stable) for its bank limits which indicates "High degree of safety with regard to timely servicing of financial obligations and carry very low credit risk" and short term debt rating of 'A1+' for its Commercial Paper programme which indicates "Very strong degree of safety regarding timely payment of financial obligations and carry lowest credit risk" from ICRA Ltd .

CRISIL Ltd assigned long term debt rating of AA (Stable) for its bank limits which indicates "High degree of safety with regard to timely servicing of financial obligations and carry very low credit risk."

### Key Financial Parameters

(Rs. In Millions)

Particulars	FY 19	FY 18
No. of branches	96	19
No. of Sales Offices	132	121
No. of Employees	382	221
Loan Portfolio	19075	14589
Capital Adequacy Ratio	46%	27%
Total Revenue	2257	1171
Total Expense	1746	835
Profit Before Tax	511	336
Profit After Tax	363	223
Shareholder's Funds	3942	2079
Total Outside Liabilities	15531	13596
Total Assets	19472	15675
Stage III Loan Assets	142	62

% Stage III asset on Gross Loan Asset	0.74	0.42
Stage III ECL Provision	22	10
ECL Provision	37	24
ECL Provision as a % of Gross Loan Asset	0.19	0.16

### About Belstar Investment and Finance Private Limited (BIFPL):

BIFPL was incorporated on January 1988 at Bangalore and the Company was registered with the RBI in March 2001 as a Non-Banking Finance Company. The Company was reclassified as "NBFC-MFI" by RBI effective from 11th December 2013. Muthoot Finance holds 70.01% of equity share capital of BIFPL. BIFPL was acquired by the 'Hand in Hand' group in September 2008 to provide scalable microfinance services to entrepreneurs nurtured by 'Hand in Hand's' Self Help Group (SHG) program. The Company commenced its first lending operations at Haveri District of Karnataka in March 2009 to 3 SHGs, 22 members for INR 0.2million.

In the last eleven years of its operations, BIFPL primarily relied on taking over the existing groups formed by Hand in Hand India. BIFPL predominantly follows the SHG model of lending. Effective January 2015, BIFPL started working in JLG model of lending in Pune district, Maharashtra.

As of March 31, 2019, BIFPL operations are spread over 9 states and 1 UT (Tamil Nadu, Karnataka, Madhya Pradesh, Maharashtra, Kerala, Odisha, Chattisgarh, Gujarat, Rajasthan and Pondicherry). It has 400 branches, with 77 controlling regional offices and employing 2876 staff. Its gross loan portfolio has grown from INR 0.20 million in March 2009 to INR 18419 million in March 2019. For FY 19, its Net Profit after Tax was Rs.729million and had a net worth of Rs.4002 million.

### Key Financial Parameters

(Rs. In Millions)

Particulars	FY 19	FY 18
No. of branches	400	235
No. of Employees	2876	1,783
Gross Loan Portfolio	18419	11,381
Net Loan Portfolio	12672	10,772
Capital Adequacy Ratio	25%	12%*
Total Revenue	3681	2146
Total Expense	2650	1744
Profit Before Tax	1031	401
Profit After Tax	729	270
Shareholder's Funds	4002	1256
Total Outside Liabilities	16437	12379
Total Assets	20439	13635

Stage III Loan Assets	211	100
% Stage III asset on Gross Loan Asset	1.15	0.88
% Stage III asset on Net Loan Asset	1.67	0.92
Stage III ECL Provision	188	93
ECL Provision	264	140
ECL Provision as a % of Gross Loan Asset	1.43	1.23
ECL Provision as a % of Net Loan Asset	2.08	1.30

\*CRAR reported for FY 18 under IGAAP is 18%

### About Asia Asset Finance PLC, Sri Lanka:

Asia Asset Finance PLC, (AAF) Colombo, Sri Lanka became a foreign subsidiary of Muthoot Finance Ltd on December 31, 2014. The company formerly known as Finance and Land Sales has been in operation for over 48 years, evolving to serve the growing needs of people of Sri Lanka.

As on March 31, 2019, total holding in AAF by Muthoot Finance stood at 75 million equity shares representing 69.17% of their total capital. AAF is a Registered Financial Company based in Sri Lanka a fully licensed, deposit-taking institution registered with the Central Bank of Sri Lanka and listed in the Colombo Stock Exchange.

AAF is in lending business since 1970. At present the company is involved in Retail Finance, Hire Purchase & Business Loans and has 23 branches across Sri Lanka. It has total staff strength of 553 currently. In 2015, it entered the space of Gold Loans with assistance of Muthoot Finance.

### Key Financial Parameters

(LKR in millions)

Particulars	FY 19	FY18
INR/LKR	0.395775	0.41551
No. of Branches	23	17
No. of Employees	553	489
Loan Portfolio	12,569	9,950
Capital Adequacy Ratio	19%	20%
Total Revenue	2,869	2,572
Total Expenses	2,775	2,350
Profit Before Tax	94	222
Profit After Tax	101	178
Shareholder's Funds	1953	1859
Total Outside Liabilities	11946	9869
Total Assets	13,899	11,728



### About Muthoot Money Private Limited:

Muthoot Money Pvt Ltd (MMPL), became a wholly owned subsidiary of Muthoot Finance Ltd in October 2018. MMPL is a RBI registered Non- Banking Finance Company engaged mainly in extending loans for vehicles. The operations are now centered in Hyderabad. Recently, Company has started extending loans for Commercial Vehicles and Equipments.

As on 31st March, 2019 it has a total loan portfolio of Rs.3107Million.

### Key Financial Parameters:

(Rs in millions)

Particulars	FY 19	FY 18
No. of branches	21	1
No. of employees	247	3
Gross Loan Portfolio	3107	65
Capital Adequacy Ratio(%)	32	49
Total Revenue	156	11
Total Expense	149	8
Profit Before Tax	7	3
Profit After Tax	3	2
Stage III Loan Assets	-	-
% Stage III asset on Gross Loan Asset	-	-
Stage III ECL Provision	-	-
ECL Provision	15	0.25
ECL Provision as a % of Gross Loan Asset	0.47	0.39
Shareholders Funds	1035	32
Total Outside Liabilities	2317	35
Total Assets	3352	67