

**UFO MOVIEZ INDIA LIMITED**  
STATEMENT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2019

Rs. In Lacs

Sr. No.	Particulars	Standalone						Consolidated					
		Quarter ended		Half year ended		Year ended	Quarter ended		Half year ended		Year ended		
		30-Sep-19 (Unaudited)	30-Jun-19 (Unaudited)	30-Sep-18 (Unaudited)	30-Sep-19 (Unaudited)	30-Sep-18 (Unaudited)	31-Mar-19 (Audited)	30-Sep-19 (Unaudited)	30-Jun-19 (Unaudited)	30-Sep-18 (Unaudited)	30-Sep-19 (Unaudited)	30-Sep-18 (Unaudited)	31-Mar-19 (Audited)
1	<b>Income from operations</b>												
	Net sales / income from operations	8,284	8,749	9,792	17,033	19,171	42,468	12,461	12,643	13,319	25,104	26,761	61,186
	Other income	20	21	16	41	27	69	53	35	31	88	63	499
	<b>Total income from operations (net)</b>	<b>8,304</b>	<b>8,770</b>	<b>9,808</b>	<b>17,074</b>	<b>19,198</b>	<b>42,537</b>	<b>12,514</b>	<b>12,678</b>	<b>13,350</b>	<b>25,192</b>	<b>26,824</b>	<b>61,685</b>
2	<b>Expenses</b>												
	(a) Operating direct costs												
	- Cost of consumables and spares consumed	79	93	49	172	135	287	124	116	50	240	180	330
	- Purchases of digital cinema equipment and lamps	315	335	379	650	922	1,951	2,347	1,949	1,528	4,296	3,357	8,773
	- Changes in inventories	1	2	80	3	192	83	(151)	(94)	(65)	(245)	(9)	(23)
	- Advertisement revenue share	1,427	1,588	1,580	3,015	3,207	6,911	1,426	1,588	1,566	3,014	3,173	6,911
	- Virtual print fees sharing	186	197	228	383	475	869	192	313	667	505	1,474	2,334
	- Other operating direct cost	925	924	994	1,849	2,027	3,946	1,348	1,466	1,661	2,814	3,474	7,029
	(b) Employee benefits expense	1,855	1,745	2,080	3,600	3,815	7,935	2,211	2,088	2,416	4,299	4,462	9,174
	(c) Other expenses	1,719	1,981	1,767	3,700	3,718	8,632	2,310	2,364	2,148	4,674	4,502	10,330
	<b>Total expenses</b>	<b>6,507</b>	<b>6,865</b>	<b>7,157</b>	<b>13,372</b>	<b>14,491</b>	<b>30,614</b>	<b>9,807</b>	<b>9,790</b>	<b>9,971</b>	<b>19,597</b>	<b>20,613</b>	<b>44,858</b>
3	<b>Earnings before interest, tax, depreciation and amortisation (EBITDA) (1-2)</b>	<b>1,797</b>	<b>1,905</b>	<b>2,651</b>	<b>3,702</b>	<b>4,707</b>	<b>11,923</b>	<b>2,707</b>	<b>2,888</b>	<b>3,379</b>	<b>5,595</b>	<b>6,211</b>	<b>16,827</b>
4	Depreciation and amortisation expense	(1,307)	(1,400)	(1,419)	(2,707)	(2,866)	(5,644)	(1,669)	(1,772)	(1,845)	(3,441)	(3,728)	(7,358)
5	Finance cost	(189)	(193)	(275)	(382)	(361)	(890)	(241)	(246)	(332)	(487)	(477)	(1,102)
6	Finance income	279	4,904	262	5,183	483	1,017	193	450	322	643	575	1,224
7	<b>Profit before tax and share of profit from associates</b>	<b>580</b>	<b>5,216</b>	<b>1,219</b>	<b>5,796</b>	<b>1,963</b>	<b>6,406</b>	<b>990</b>	<b>1,320</b>	<b>1,524</b>	<b>2,310</b>	<b>2,581</b>	<b>9,591</b>
8	Share of profit of associates (net of taxes)	-	-	-	-	-	-	143	33	160	176	277	358
9	<b>Profit before tax and after share of profit from associates</b>	<b>580</b>	<b>5,216</b>	<b>1,219</b>	<b>5,796</b>	<b>1,963</b>	<b>6,406</b>	<b>1,133</b>	<b>1,353</b>	<b>1,684</b>	<b>2,486</b>	<b>2,858</b>	<b>9,949</b>
10	<b>Tax expense</b>												
	- Current tax	47	467	613	514	1,027	2,630	198	807	833	1,005	1,459	3,695
	- Deferred tax	1,145	(256)	(186)	889	(339)	(282)	1,290	(272)	(145)	1,018	(288)	(248)
	<b>Total tax expense</b>	<b>1,192</b>	<b>211</b>	<b>427</b>	<b>1,403</b>	<b>688</b>	<b>2,348</b>	<b>1,488</b>	<b>535</b>	<b>688</b>	<b>2,023</b>	<b>1,171</b>	<b>3,447</b>
11	<b>Profit / (loss) for the period (9 - 10)</b>	<b>(612)</b>	<b>5,005</b>	<b>792</b>	<b>4,393</b>	<b>1,275</b>	<b>4,058</b>	<b>(355)</b>	<b>818</b>	<b>996</b>	<b>463</b>	<b>1,687</b>	<b>6,502</b>
12	<b>Other comprehensive income (OCI)</b>												
A	(i) Items that will not be reclassified to profit or loss	(13)	(13)	0	(26)	3	(52)	(12)	(12)	0	(24)	2	(49)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	2	5	(0)	7	(1)	18	2	4	0	6	(1)	17
B	(i) Items that will be reclassified to profit or loss	-	-	-	-	-	-	130	(7)	166	123	376	220
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	-	-	-	-	-	-	-	-
13	<b>Total comprehensive income for the period</b>	<b>(623)</b>	<b>4,997</b>	<b>792</b>	<b>4,374</b>	<b>1,277</b>	<b>4,024</b>	<b>(235)</b>	<b>803</b>	<b>1,162</b>	<b>568</b>	<b>2,064</b>	<b>6,690</b>
14	<b>Net profit / (loss) attributable to</b>												
	a) Equity shareholders of the company							(355)	818	1,081	463	1,838	6,654
	b) Non-controlling interest							-	-	(85)	-	(151)	(152)
15	<b>Other comprehensive income attributable to</b>												
	a) Equity shareholders of the company							120	(15)	166	105	377	188
	b) Non-controlling interest							-	-	-	-	-	-
16	<b>Total comprehensive income for the period attributable to</b>												
	a) Equity shareholders of the company							(235)	803	1,247	568	2,215	6,842
	b) Non-controlling interest							-	-	(85)	-	(151)	(152)
17	Paid-up equity share capital (Face Value of Rs. 10/- each)	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835
18	Other equity						46,412						45,936
19	<b>Earnings per share of Rs. 10/- each (quarters numbers not annualised):</b>												
	(a) Basic (in Rs.)	(2.16)	17.66	2.80	15.50	4.50	14.31	(1.26)	2.89	3.81	1.63	6.48	23.47
	(b) Diluted (in Rs.)	(2.16)	17.66	2.80	15.50	4.50	14.31	(1.26)	2.89	3.81	1.63	6.48	23.47



**UFO MOVIEZ INDIA LIMITED**

UFO MOVIEZ INDIA LIMITED  
STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2019

(Rs. in Lacs)

Sr. No.	Particulars	Standalone		Consolidated	
		30-Sep-19	31-Mar-19	30-Sep-19	31-Mar-19
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
	<b>Assets</b>				
A	<b>Non-current assets</b>				
	Property, plant and equipment	16,539	17,492	18,878	20,462
	Capital work-in-progress	1,069	838	1,104	871
	Right-of-use assets	203	-	547	-
	Goodwill on consolidation	-	-	2,311	2,311
	Other Intangible assets	185	212	189	220
	Investment in Subsidiaries and Associates	11,369	11,369	1,130	1,202
	<b>Financial Assets</b>				
	(i) Loans	457	472	570	538
	(ii) Others	9	10	302	71
	Deferred tax assets (net)	3,012	3,887	3,720	4,631
	Income tax assets (net)	3,413	2,310	3,778	3,275
	Other non-current assets	339	612	390	655
	<b>Total non-current assets</b>	<b>36,595</b>	<b>37,202</b>	<b>32,919</b>	<b>34,236</b>
B	<b>Current assets</b>				
	Inventories	537	560	1,358	1,142
	<b>Financial assets</b>				
	(i) Investments	5,518	11,545	8,524	13,977
	(ii) Trade receivables	9,281	13,857	14,814	20,073
	(iii) Cash and cash equivalents	383	844	2,048	2,225
	(iv) Other bank balance	847	1,336	3,187	3,421
	(v) Loans	6,563	1,350	140	162
	(vi) Others	1,461	788	1,488	1,091
	Other current assets	2,500	1,761	3,831	2,874
	<b>Total current assets</b>	<b>27,090</b>	<b>32,041</b>	<b>35,390</b>	<b>44,965</b>
	<b>Total (A+B)</b>	<b>63,685</b>	<b>69,243</b>	<b>68,309</b>	<b>79,201</b>
	<b>Equity and liabilities</b>				
C	<b>Equity</b>				
	Equity share capital	2,835	2,835	2,835	2,835
	<b>Other equity</b>				
	Reserves and surplus	41,465	46,412	36,219	45,936
	Equity attributable to owners	44,300	49,247	39,054	48,771
	Non controlling interest	-	-	1	1
	<b>Total equity</b>	<b>44,300</b>	<b>49,247</b>	<b>39,055</b>	<b>48,772</b>
	<b>Liabilities</b>				
D	<b>Non-current liabilities</b>				
	<b>Financial liabilities</b>				
	(i) Borrowings	3,191	3,615	3,191	3,710
	(ii) Lease liabilities	138	-	438	-
	(iii) Others	2,915	2,912	3,163	3,161
	Provisions	590	516	756	662
	Deferred tax liabilities (net)	-	-	879	810
	Other non-current liabilities	619	535	728	667
	<b>Total non-current liabilities</b>	<b>7,453</b>	<b>7,578</b>	<b>9,155</b>	<b>9,010</b>
E	<b>Current liabilities</b>				
	<b>Financial liabilities</b>				
	(i) Borrowings	-	116	1,264	1,396
	(ii) Lease liabilities	89	-	169	-
	(iii) Trade payables				
	a) Total outstanding dues of micro enterprises and small enterprises	-	-	-	-
	b) Total outstanding dues of creditors other than micro enterprises and small enterprises	4,004	4,532	8,874	9,946
	(iv) Others	4,731	4,688	5,647	5,969
	Provisions	449	419	489	476
	Other current liabilities	2,669	2,663	3,656	3,632
	<b>Total current liabilities</b>	<b>11,932</b>	<b>12,418</b>	<b>20,099</b>	<b>21,419</b>
F	<b>Total liabilities (D+E)</b>	<b>19,385</b>	<b>19,996</b>	<b>29,254</b>	<b>30,429</b>
	<b>Total equity and liabilities (C+F)</b>	<b>63,685</b>	<b>69,243</b>	<b>68,309</b>	<b>79,201</b>



UFO MOVIEZ INDIA LIMITED

UFO MOVIEZ INDIA LIMITED  
STATEMENT OF CASH FLOWS FOR SIX MONTHS PERIOD ENDED SEPTEMBER 30, 2019

Rs. In lacs

PARTICULARS	Standalone		Consolidated	
	30-Sep-19	30-Sep-18	30-Sep-19	30-Sep-18
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Cash flow from / (used in) operating activities</b>				
Profit before tax and share of profit from associates	5,796	1,963	2,310	2,581
Adjustment to reconcile profit before tax to net cash flows:				
Depreciation and amortization expense	2,707	2,866	3,441	3,728
Bad debts written off	16	1	98	1
Provision for doubtful debts	53	229	197	378
Provision for loans and advance	-	-	20	-
Unrealised foreign exchange gain (net)/(loss)	(2)	144	55	107
Loss on sale of property, plant and equipments	13	10	20	10
Sundry balance write back	(88)	(19)	(147)	(20)
Fair valuation of current investments	446	(81)	473	(113)
ESOP expenses	0	277	-	277
Interest Income on financial assets carried at amortised cost	(5)	(11)	(5)	(19)
Interest Cost on financial liabilities carried at amortised cost	75	69	79	99
Profit on sale of current investments (net)	(734)	(282)	(846)	(282)
Revenue recognised for Ind AS 115	-	(63)	-	(63)
Finance cost	293	274	390	358
Interest income	(280)	(109)	(267)	(119)
Dividend income	(4,610)	-	-	(42)
<b>Operating profit before working capital changes</b>	<b>3,680</b>	<b>5,268</b>	<b>5,818</b>	<b>6,881</b>
<b>Movements in working capital</b>				
Increase / (decrease) in trade payables	(528)	186	(1,127)	(881)
Increase / (decrease) in other financial liabilities	(553)	(945)	(837)	(1,069)
Increase / (decrease) in other liabilities (current and non-current)	169	431	173	769
Increase / (decrease) in short-term provisions and long-term provisions	79	55	84	72
(Increase) / decrease in trade receivables	4,507	4,504	5,087	4,756
(Increase) / decrease in financial assets (current and non-current)	(444)	(936)	(435)	(1,487)
(Increase) / decrease in other assets (current and non-current)	(439)	(1,354)	(650)	(1,422)
(Increase) / decrease in inventories	23	190	(210)	30
<b>Cash generated from operations</b>	<b>6,494</b>	<b>7,399</b>	<b>7,903</b>	<b>7,649</b>
Direct taxes paid (net of refunds)	(1,618)	(1,527)	(1,537)	(2,063)
<b>Net cash flow from operating activities (A)</b>	<b>4,876</b>	<b>5,872</b>	<b>6,366</b>	<b>5,586</b>
<b>Cash flows from / (used in) investing activities</b>				
Purchase of property, plant and equipments, including capital work in progress and capital advances	(1,456)	(3,053)	(1,677)	(3,417)
Proceeds from sale of property, plant and equipments including capital work in progress	9	143	155	292
Purchase of current investments (including dividend reinvestment)	(17,790)	(16,420)	(21,522)	(19,091)
Proceeds from sale / redemption of current investments	24,106	14,319	27,347	17,709
Proceeds from Maturity of / (Investment in) bank deposits (with original maturity for more than 3 months) (net)	490	913	38	(370)
Interest received	65	225	288	123
Dividends received	4,610	-	256	307
Loan to related party	(5,208)	795	-	-
<b>Net cash flow (used in) investing activities (B)</b>	<b>4,826</b>	<b>(3,078)</b>	<b>4,885</b>	<b>(4,447)</b>
<b>Cash flows from / (used in) financing activities</b>				
Payment of purchase consideration for purchase of subsidiary shares from non-controlling interest	-	(60)	-	(60)
(Repayment) / Proceeds from short term borrowing (net)	(116)	34	(132)	187
Proceeds from long-term borrowings	975	3,214	975	3,214
Repayment of long-term borrowings	(1,374)	(1,507)	(1,561)	(1,584)
Interest paid	(286)	(283)	(364)	(360)
Dividend paid on equity shares	(8,505)	(3,544)	(8,505)	(3,544)
Tax on dividend paid on equity shares	(801)	(728)	(1,748)	(728)
Repayment of lease liabilities	(56)	-	(113)	-
<b>Net cash flow (used in) / from in financing activities (C)</b>	<b>(10,163)</b>	<b>(2,874)</b>	<b>(11,448)</b>	<b>(2,875)</b>
<b>Net (decrease) in cash and cash equivalents (A + B + C)</b>	<b>(461)</b>	<b>(80)</b>	<b>(197)</b>	<b>(1,736)</b>
Unrealised gain on foreign currency cash and cash equivalents	-	-	20	232
Cash and cash equivalents at the beginning of the period	844	860	2,225	3,425
<b>Cash and cash equivalents at the end of the period</b>	<b>383</b>	<b>780</b>	<b>2,048</b>	<b>1,921</b>
<b>Components of cash and cash equivalents</b>				
Cash on hand	2	1	5	5
Balance with banks:				
- on current accounts	381	773	2,043	1,910
On unpaid dividend accounts	-	6	-	6
<b>Cash and cash equivalents</b>	<b>383</b>	<b>780</b>	<b>2,048</b>	<b>1,921</b>




UFO MOVIEZ INDIA LIMITED

**NOTES**

- The above standalone and consolidated financial results of UFO Moviez India Limited ("the Company") have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 6, 2019.
- The Company and some of the subsidiaries have computed the tax expense for half year ended 30 September 2019 under section 115BAA of the Income tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, (a) the provision for current and deferred tax has been determined at the rate of 25.17%, and (b) the deferred tax assets and deferred tax liabilities as on April 1, 2019 have been restated at that rate. The effect of change in tax rate is recognised in the statement of profit and loss.  
The re-measurement of net deferred tax assets pertaining to earlier years has resulted in one time write down of Rs. 1,262 lacs at consolidated level and Rs. 1,167 lacs at standalone level which has been fully charged to the statement of profit and loss for the quarter and half year ended 30 September 2019.
- On November 1, 2017, the Board of Directors of the Company had approved the composite scheme of arrangement and amalgamation amongst the Company and Qube Cinema Technologies Private Limited ("QCTPL"); Qube Digital Cinema Private Limited ("QDCPL"); Moviebuff Private Limited ("MPL") and PJSA Technosoft Private Limited ("PJSA") and their respective shareholders and creditors ("the Qube Scheme") under Sections 230 to 232 and other relevant provisions of the Act.  
The Company had filed the Qube Scheme with the Hon'ble National Company Law Tribunal, Mumbai Bench ("NCLT"), on March 13, 2018. Further, the shareholders of the Company had approved the Qube Scheme at the NCLT convened meeting held on May 21, 2018. NCLT vide its order dated January 21, 2019 ("NCLT Order") had dismissed the petition filed jointly by the Company and PJSA before NCLT for approval of the Qube Scheme. The Company and PJSA have filed an appeal on February 25, 2019 ("Appeal") before the Hon'ble National Company Law Appellate Tribunal ("NCLAT") challenging the NCLT Order. NCLAT by way of its order dated October 24, 2019 which was made available on October 25, 2019 allowed the Appeal and has set aside the NCLT Order. Further, the NCLAT Order records that the representative of the Union of India, Ministry of Corporate affairs, through the Regional Director, Western Region has conceded before the NCLAT that the grounds given for rejection of the Qube Scheme in the NCLT Order were uncalled for and the NCLT was only required to notice all the requirements of Section 230-232 of Companies Act, 2013.
- On July 18, 2019 the Company and Valuable Digital Screens Private Limited (VDSPL) its wholly owned subsidiary Company had filed joint application in relation to the Scheme of Arrangement between VDSPL and the Company and their respective shareholders with NCLT. Pending final approval of NCLT on the Scheme of Amalgamation, no effect of the Scheme has been given in these financial results.
- On December 16, 2017, after receipt of 25% of the subscription amount of Rs. 1525 lacs the Company had allotted 15,25,000 share warrants of Rs.10/- each at a price of Rs. 400.13/- each (including share warrant subscription price and share warrant exercise price), each convertible into, or exchangeable for, one equity share of face value of Rs. 10/- each to certain promoters of the Company on a preferential basis. As the said share warrants were not exercised within 18 months from the date of allotment of the said share warrants, the same were lapsed during the period ended June 30, 2019 and the subscription amount is forfeited by the Company and transferred to Capital reserve.
- The Group has adopted Ind AS 116 effective April 1, 2019 using the modified retrospective method. The Group has applied the standard to its leases with the cumulative impact recognised on the date of initial application (April 1, 2019). Accordingly, previous period information has not been restated. This has resulted in recognising a right-of-use asset of Rs. 637 lacs and a corresponding liability of Rs. 686 lacs. The difference of Rs.33 lacs (net of deferred tax asset created of Rs. 16 lacs) has been adjusted to retained earnings as at April 1, 2019.  
In the statement of profit and loss, nature of expenses in respect of operating leases (amounting to Rs. 57 lacs for the quarter and amounting to Rs. 113 lacs for the half year) has changed from rent to depreciation expense for the right-of-use assets (amounting to Rs. 46 lacs for the quarter and amounting to Rs. 91 lacs for the half year) and finance cost for interest accrued on lease liability (amounting to Rs. 17 lacs for the quarter and amounting to Rs. 34 lacs for the half year). The adoption of this standard does not have any material impact on the profit for the period and earning per share.
- Based on the management approach as defined in Ind AS 108, the chief operating decision maker evaluated the Group's performance as a whole. Accordingly, the business of Digital Cinema Services and sale of digital cinema equipments ancillary to sale of services is considered as a single operating segment.
- Previous year / period figures have been regrouped / reclassified, where necessary, to conform to current period classification.



For and on behalf of the Board of Directors  
of UFO Moviez India Limited

  
Kapil Agarwal  
Joint Managing Director

Place of signature: Mumbai  
Date: November 6, 2019



**UFO MOVIEZ INDIA LIMITED**

# B S R & Co. LLP

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## Limited review report on Unaudited Quarterly Standalone Financial Results and Standalone Year - To - Date Financial Results of UFO Moviez India Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### To Board of Directors of UFO Moviez India Limited

1. We have reviewed the accompanying Statement of unaudited standalone financial results of UFO Moviez India Limited ('the Company') for the quarter ended 30 September 2019 and year to date results for the period from 1 April 2019 to 30 September 2019 ("the Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').
2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP  
Chartered Accountants

Firm's Registration No: 101248W/W-100022



**Rajesh Mehra**  
Partner

Membership Number: 103145  
UDIN: 19103145AAAAEF5468

Mumbai  
6 November 2019

# B S R & Co. LLP

Chartered Accountants

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## Limited review report on Unaudited Quarterly Consolidated Financial Results and Consolidated Year - To - Date Financial Results of UFO Moviez India Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### To Board of Directors of UFO Moviez India Limited

1. We have reviewed the accompanying Statement of unaudited consolidated financial results of UFO Moviez India Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associates for the quarter ended 30 September 2019 and year to date results for the period from 1 April 2019 to 30 September 2019 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").
2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:

#### **Subsidiaries and Step-down subsidiaries**

- (i) Scrabble Entertainment Limited
- (ii) Scrabble Entertainment DMCC
- (iii) Scrabble Entertainment (Mauritius) Limited
- (iv) Scrabble Digital Inc
- (v) Scrabble Entertainment Lebanon Sarl



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**UFO Moviez India Limited**

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|--------|--|
| (vi)   | UFO Software Technologies Private Limited    |
| (vii)  | Valuable Digital Screens Private Limited     |
| (viii) | UFO Lanka Private Limited                    |
| (ix)   | United Film Organizers Nepal Private Limited |
| (x)    | PJSA Technosoft Private Limited              |
| (xi)   | Scrabble Digital Limited                     |

**Associates**

- |       |  |
|-------|--|
| (i)   | Mukta VN Films Limited                       |
| (ii)  | Scrabble Digital DMCC                        |
| (iii) | Scrabble Ventures LLC                        |
| (iv)  | Scrabble Ventures.S.de.R.L. de C.V. Mexico   |
| (v)   | Scrabble Audio Visual Equipment Trading LLC. |

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We did not review the interim financial information of three (3) subsidiaries (including step-down subsidiaries) included in the Statement, whose interim financial information reflect total assets of Rs. 13,236 lakhs as at 30 September 2019 and total revenues of Rs. 2,965 lakhs and Rs. 5,725 lakhs, total net loss after tax of Rs. 126 lakhs and Rs. 151 lakhs and total comprehensive loss of Rs. 126 lakhs and Rs. 151 lakhs, for the quarter ended 30 September 2019 and for the period from 1 April 2019 to 30 September 2019, respectively, and cash flows (net) of Rs. 1,025 lakhs for the period from 1 April 2019 to 30 September 2019, as considered in the consolidated unaudited financial results. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.



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(Continued)**

**UFO Moviez India Limited**

7. The Statement includes the interim financial information of seven (7) subsidiaries which have not been reviewed, whose interim financial information reflect total assets of Rs. 2,608 lakhs as at 30 September 2019 and total revenue of Rs. 284 lakhs and Rs. 518 lakhs, total net profit after tax of Rs. 33 lakhs and Rs. 97 lakhs and total comprehensive income of Rs. 61 lakhs and Rs. 124 lakhs for the quarter ended 30 September 2019 and for the period from 1 April 2019 to 30 September 2019, respectively, and cash flows (net) of Rs. 593 lakhs for the period from 1 April 2019 to 30 September 2019 as considered in the Statement. The Statement also includes the Group's share of net profit after tax of Rs. 143 lakhs and Rs.176 lakhs and total comprehensive loss of Rs.143 lakhs and Rs. 176 lakhs for the quarter ended 30 September 2019 and for the period from 1 April 2019 to 30 September 2019, respectively, as considered in the consolidated unaudited financial results, in respect of five (5) associates, based on their interim financial information which have not been reviewed. According to the information and explanations given to us by the management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

For **B S R & Co. LLP**  
*Chartered Accountants*  
Firm's Registration No: 101248W/W-100022



**Rajesh Mehra**  
*Partner*

Membership Number: 103145  
UDIN: 19103145AAAAEG1120

Mumbai  
6 November 2019





## Press Release

# UFO Moviez Reports Q2&H1FY20 Results

In Q2FY20, Advertisement Revenue stood at ₹379 Mn  
EBITDA stood at ₹271 Mn

**Mumbai, November 06, 2019:** UFO Moviez India Limited, India's largest digital cinema distribution network and in-cinema advertising platform by number of screens, today, announced its financial results for the quarter and half year ended September 30, 2019.

### Financial Highlights:

#### Quarter ended September 30, 2019

Consolidated revenue stood at ₹1,251 (Q2FY19 – ₹1,335) million. EBITDA stood at ₹271 (Q2FY19 – ₹338) million. PBT stood at ₹113 (Q2FY19 – ₹168) million. UFO has taken a write down of ₹126 Mn of its Net Deferred Tax Assets (DTA) while computing the tax expense with the reduced tax rate of 25.17% as introduced by Taxation Law (Amendment) Ordinance 2019. As a result, the Net Loss was ₹35 (Q2FY19 PAT – ₹108) million. Excluding this one-time impact, the PAT would have been ₹91 Mn.

Advertisement revenue stood at ₹379 (Q2FY19 – ₹490) million. Average advertisement minutes sold per show per screen stood at 4.34 (Q2FY19 – 5.08) minutes.

#### Half Year ended September 30, 2019

Consolidated revenues stood at ₹2,519 (H1FY19 – ₹2,682) million. EBITDA stood at ₹559 (H1FY19 – ₹621) million. PBT stood at ₹249 (H1FY19 – ₹286) million and PAT stood at ₹46 (H1FY19 – ₹184) million. Excluding the one-time write down of (Net DTA), the PAT would have been ₹172 Mn.

Advertisement revenue stood at ₹819 (H1FY19 – ₹942) million. Average advertisement minutes sold per show per screen stood at 4.45 (H1FY19 – 4.77) minutes.

*“Corporate advertisement revenue performed broadly in line with the in-cinema advertising industry, however Government advertisement category remained weak during the quarter” said Kapil Agarwal, Joint Managing Director. “EBITDA was under pressure during the quarter on account of a weak Government advertisement performance, planned D-Cinema sunset impact and relatively weaker E-Cinema VPF performance. We reported Net Loss of ₹35 Mn during the quarter owing to one-time write down of net deferred tax assets of ₹126 Mn. Despite short term slowdown, we remain positive about the future and continue to make strides in improving advertisement revenues.”*

## About Us

UFO Moviez India Limited (BSE Code: 539141; NSE Code: UFO) is India's largest digital cinema distribution network and in-cinema advertising platform in terms of number of screens. UFO operates India's largest satellite-based, digital cinema distribution network using its UFO-M4 platform, as well as India's largest D-Cinema network. As on September 30, 2019, UFO's global network, along with subsidiaries and associates, spans 5,454 screens worldwide, including 5,267 screens across India and 187 screens across USA and Mexico.

UFO's digitization and delivery model has been a key driver of extensive digitization of Indian cinemas and has enabled wide-spread, same day release of movies across India. UFO adds value to all stakeholders in the movie value chain, spanning movie producers, distributors, exhibitors and the cinema-going audience. UFO provides value to movie producers and distributors by reducing distribution costs, providing reach to a wide network, providing a faster method of delivery of content and reducing piracy through encryption and other security measures. We provide value to movie exhibitors throughout India by providing access to first day release of movies on our digital platform. Audiences benefit from faster access to new movie releases and a consistently high quality viewing experience.

UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 3,641 screens, with an aggregate seating capacity of approximately 1.46 million viewers and a reach of 1,269 cities and towns across India, as on September 30, 2019. UFO's in-cinema advertising platform enables advertisers to reach a targeted, captive audience with high flexibility and control over the advertising process. UFO's in-cinema advertising platform also allows small exhibitors who otherwise are not able to effectively monetise their advertising inventory due to their limited scale and reach to receive a greater share of advertisement revenue than they are able to using traditional advertising methods.

## Safe Harbour

This document, except for the historical information, may contain forward looking statements indicating future performance or results, financial or otherwise. These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability and new or changed priorities of the trade. The Company, therefore, cannot guarantee that the forward looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward looking statements as may be required from time to time on the basis of subsequent developments and events.

**Visit us at [www.ufomoviez.com](http://www.ufomoviez.com). For further details, contact:**

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