

November 25, 2022

**National Stock Exchange of India Limited      BSE Limited**

Exchange Plaza,  
Plot No. C/1, G Block,  
Bandra - Kurla Complex, Bandra (East),  
Mumbai - 400 051.

Corporate Relations Department,  
1<sup>st</sup> Floor, New Trading Ring,  
P. J. Towers, Dalal Street,  
Mumbai - 400 001.

**Symbol: L&TFH**

**Security Code No.: 533519**

**Kind Attn: Head – Listing Department / Dept. of Corporate Communications**

**Sub: Press release**

Dear Sir/Madam,

In continuation to our intimations dated December 23, 2021, October 11, 2022, October 14, 2022 and November 25, 2022 made to the stock exchanges, with respect to the sale of 100% of the paid-up share capital of L&T Investment Management Limited, a wholly owned subsidiary of the Company and the asset manager of L&T Mutual Fund to HSBC Asset Management (India) Private Limited, asset manager of HSBC Mutual Fund, please find enclosed a press release issued in this regard.

The aforementioned information will also be available on the website of the Company i.e., [www.ltfs.com/investors.html](http://www.ltfs.com/investors.html).

We request you to take the aforesaid on your record.

Yours faithfully,

**For L&T Finance Holdings limited**

**Apurva Rathod  
Company Secretary and Compliance Officer**

## **L&T Finance Holdings completes the divestment of its Mutual Fund business**

- Received ~INR 3,484 crores (equivalent of USD 425 million) as consideration for the sale and realised surplus cash balance of ~INR 764 crores in LTIML
- Proceeds to help accelerate drive towards retailisation

**Mumbai, November 25, 2022:** L&T Finance Holdings Limited, one of India's leading non-banking financial companies, today announced the conclusion of the sale of its mutual fund business to HSBC Asset Management (India) Private Limited. It has (i) received ~INR 3,484 crores (equivalent of USD 425 million) as consideration for the sale; and (ii) also realised surplus cash balance of ~INR 764 crores in L&T Investment Management Limited, the asset manager to L&T Mutual Fund (LTIML) pursuant to the definitive documents.

The proceeds from this transaction will be deployed primarily in strengthening the balance sheet which will help drive growth and innovation in the retail lending businesses, in line with the stated Lakshya 2026 goal of becoming a top-class, digitally enabled, retail finance company.

**Mr. Dinanath Dubhashi, Managing Director & CEO, L&T Finance Holdings Limited,** said "The sale of the mutual fund business provides solid impetus to our pace of retailisation, where the retail portfolio mix today stands at 58% of our total loan book. We believe, that along with retailisation, a customer-focused approach, and continuing with our chosen 'Right to Win' businesses, we will create value for all our stakeholders."

The retail businesses of the company witnessed robust disbursement momentum in Q2FY23 with the highest ever quarterly disbursements at INR 10,238 crores in Q2FY23, up 84% YoY. The Retail Finance book grew by 27% YoY, on the back of the highest-ever quarterly disbursements, surpassing Q1FY23 levels.

### **About L&T Finance Holdings (LTFH):**

LTFH ([www.ltfh.com](http://www.ltfh.com)) is one of India's leading Non-Banking Financial Company (NBFC) that offers a range of financial products and services through its wholly owned subsidiaries. L&T Financial Services (LTFS) is the brand name of L&T Finance Holdings Limited and its subsidiaries. Headquartered in Mumbai, LTFH has been rated AAA — the highest credit rating for NBFCs — by four leading rating agencies. L&T Financial Services has been certified as a constituent company in the FTSE4Good Index Series, for its ESG standards. LTFS was awarded FICCI's Corporate Social Responsibility Award for "Women Empowerment" for Digital Sakhi, its flagship CSR program. The Company announced its commitment to achieve Water Neutrality by FY23 and has achieved the same. The company has also announced its commitment to achieve Carbon Neutrality by FY35.

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