

LTIM/SE/STAT/2023-24/18

April 24, 2024

National Stock Exchange of India Limited,
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E),
MUMBAI - 400 051

The BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
MUMBAI - 400 001

NSE Symbol: LTIM

BSE Scrip Code: 540005

Dear Sir(s)/Madam,

Subject: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing a copy of Investor Presentation of performance for Q4FY-24 & FY-24, which will also be available on the Company's website viz. <https://www.ltimindtree.com/investors/>

Please take the same on your records.

Thanking you,

Yours faithfully,
For LTIMindtree Limited

Angna Arora
Company Secretary and Compliance Officer

Encl.: As above

LTIMindtree Limited
(Formerly Larsen & Toubro Infotech Limited)

Corporate Office: L&T Technology Centre, Tower 1, Gate No. 5, Saki Vihar Road, Powai, Mumbai - 400072, India
T: + 22 6776 6776 F: + 22 4313 0997

Registered Office: L&T House, Ballard Estate, Mumbai - 400 001, INDIA
www.ltimindtree.com | Email: info@ltimindtree.com | CIN: L72900MH1996PLC104693

LTIMindtree Limited is a subsidiary of Larsen & Toubro Limited



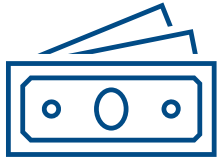
LTIMindtree Investor Presentation

April 24, 2024

SAFE HARBOR

Certain statements in this release concerning the future prospects are forward-looking statements. These statements by their nature involve risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. The Company assumes no obligation to revise or update any forward-looking statements that may be made from time to time by or on behalf of the Company.

Introducing LTIMindtree



REVENUE

~\$4.3B

Last twelve months



EMPLOYEES

81,000+

*Highly talented &
entrepreneurial professionals*



CLIENTS

700+

Leading global enterprises



PRESENCE

30+

Countries across 5 continents

Full Stack digital powerhouse,
getting to the future, faster. **Together.**

Culture

Built with purpose, **our beliefs and values fuel our client-centric culture.**

PURPOSE

Solve to unleash possibilities



VISION

Enable businesses and communities to flourish in a hyperconnected world



Core Values



Be driven by purpose



Act with compassion



Be future-ready



Deliver impact



Q4 FY24 Financials

REVENUE (USD Mn)

▼ 1.3% Q-o-Q

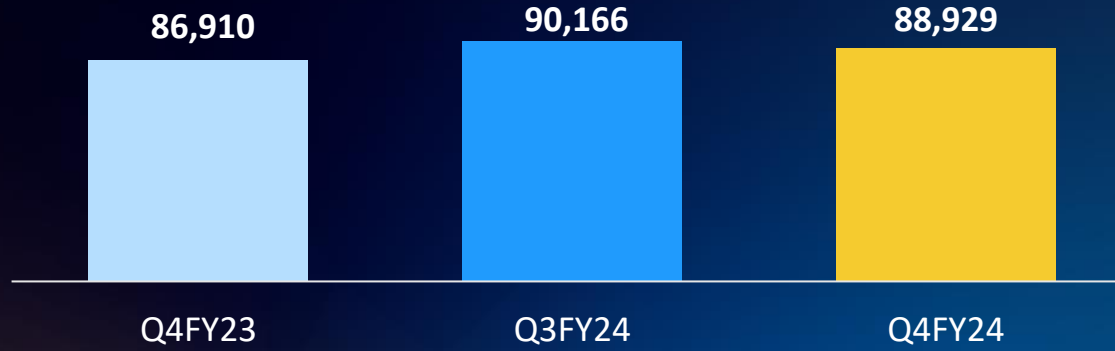
▲ 1.1% Y-o-Y



REVENUE (INR Mn)

▼ 1.4% Q-o-Q

▲ 2.3% Y-o-Y



EBIT (INR Mn) / Margin (%)

▼ 5.6% Q-o-Q

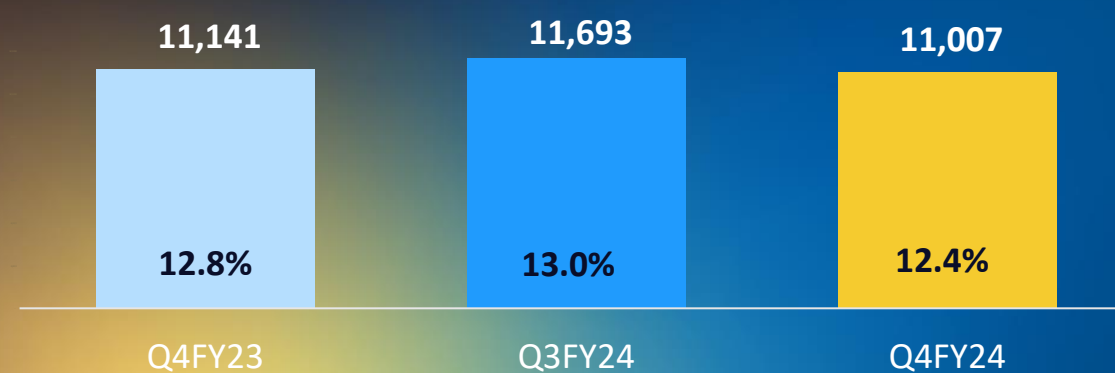
▼ 7.9% Y-o-Y



PAT (INR Mn) / Margin (%)

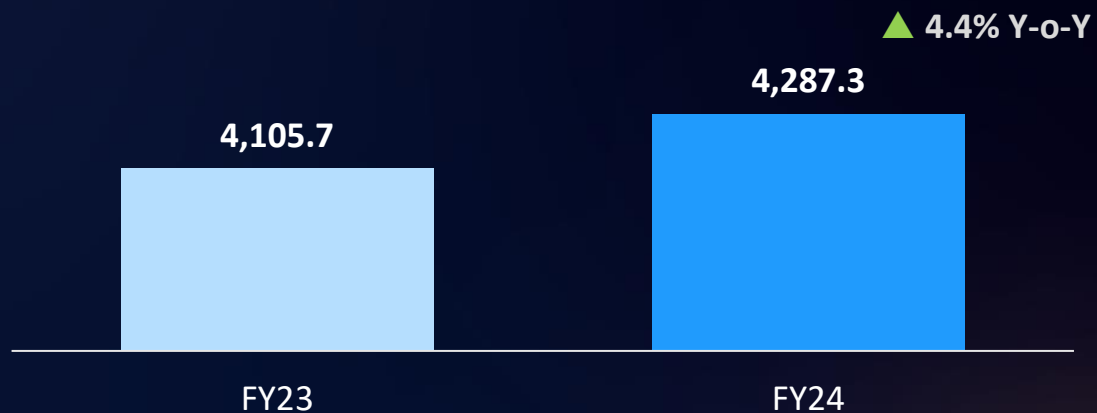
▼ 5.9% Q-o-Q

▼ 1.2% Y-o-Y

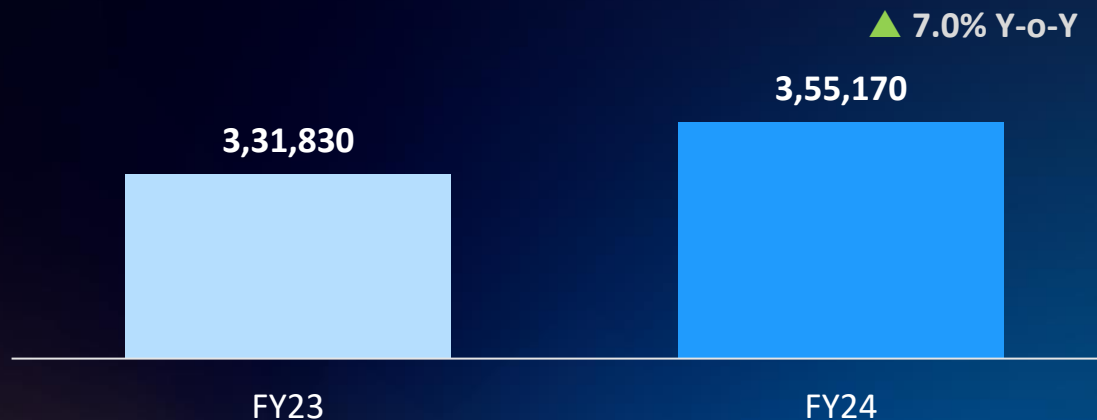


FY24 Financials

REVENUE (USD Mn)



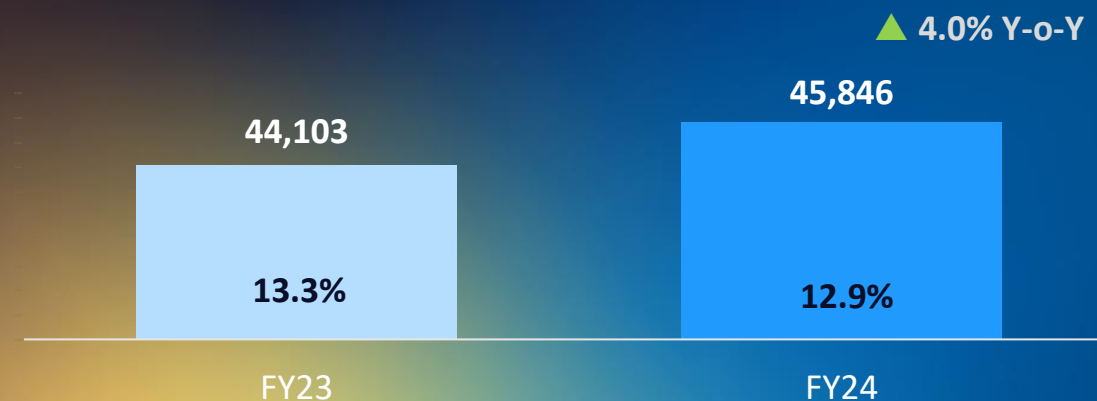
REVENUE (INR Mn)



EBIT (INR Mn) / Margin (%)



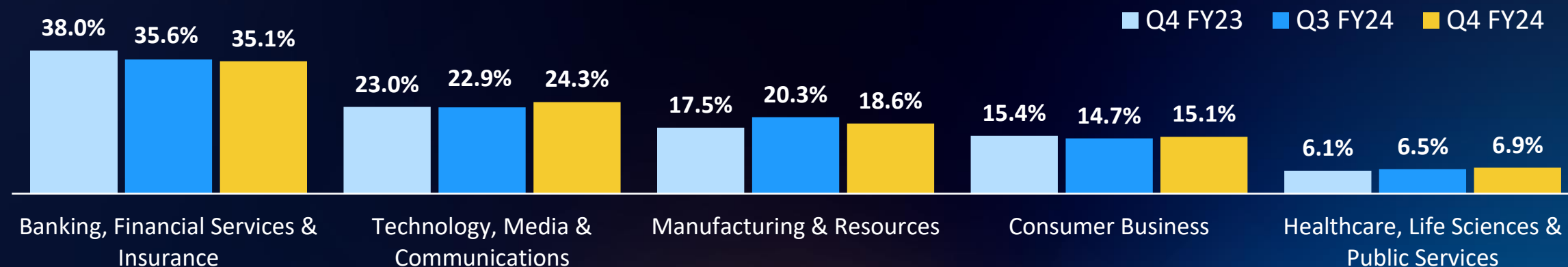
PAT (INR Mn) / Margin (%)



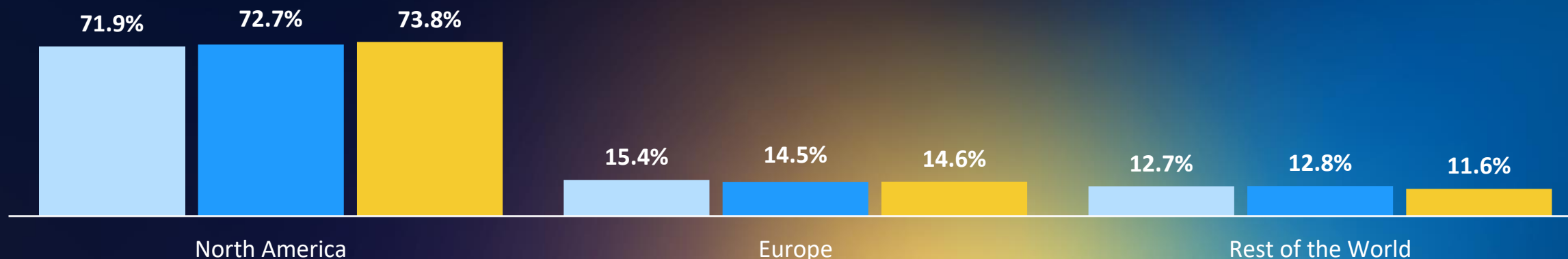
Resilient Portfolio

REVENUE BY INDUSTRY (%)

*Hi-Tech, Media and Entertainment has been renamed as Technology, Media & Communications.
Retail, CPG, Travel, Transport & Hospitality has been renamed as Consumer Business.*

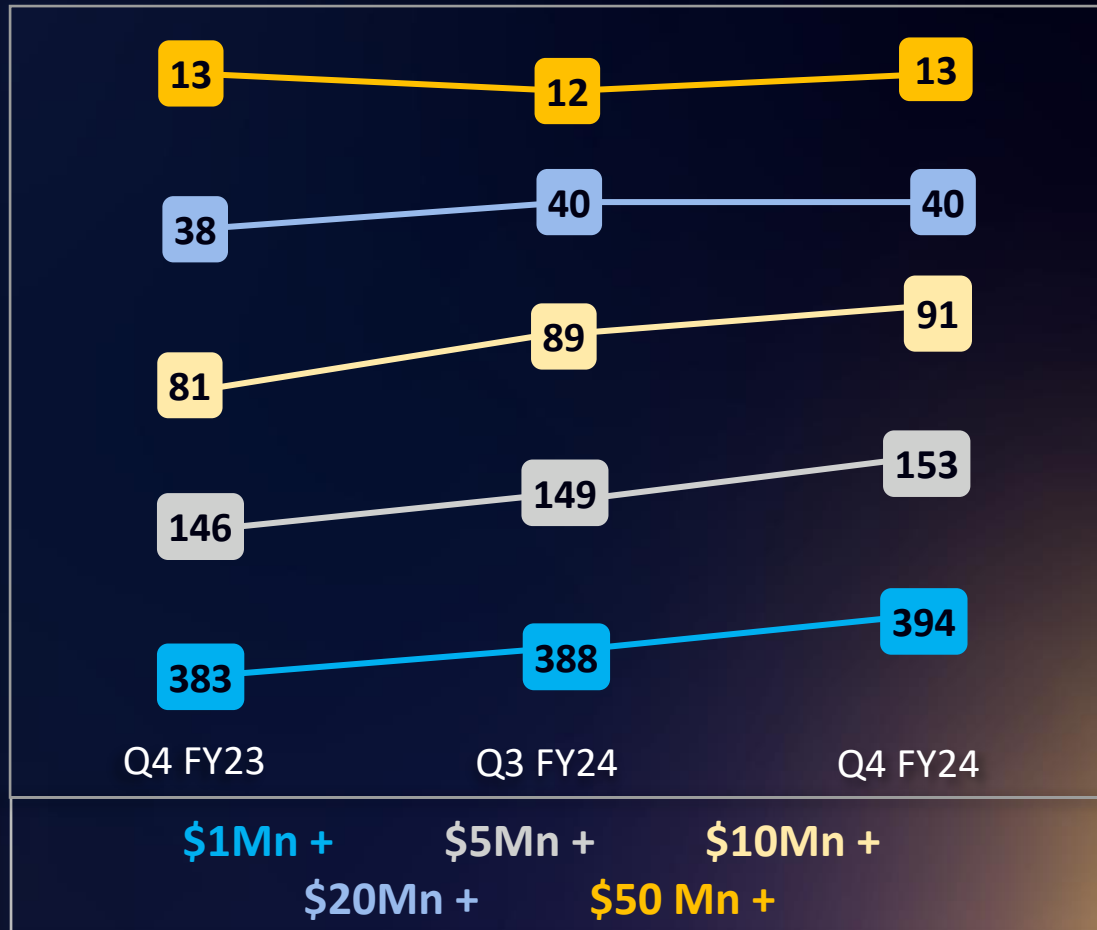


REVENUE BY GEOGRAPHY (%)

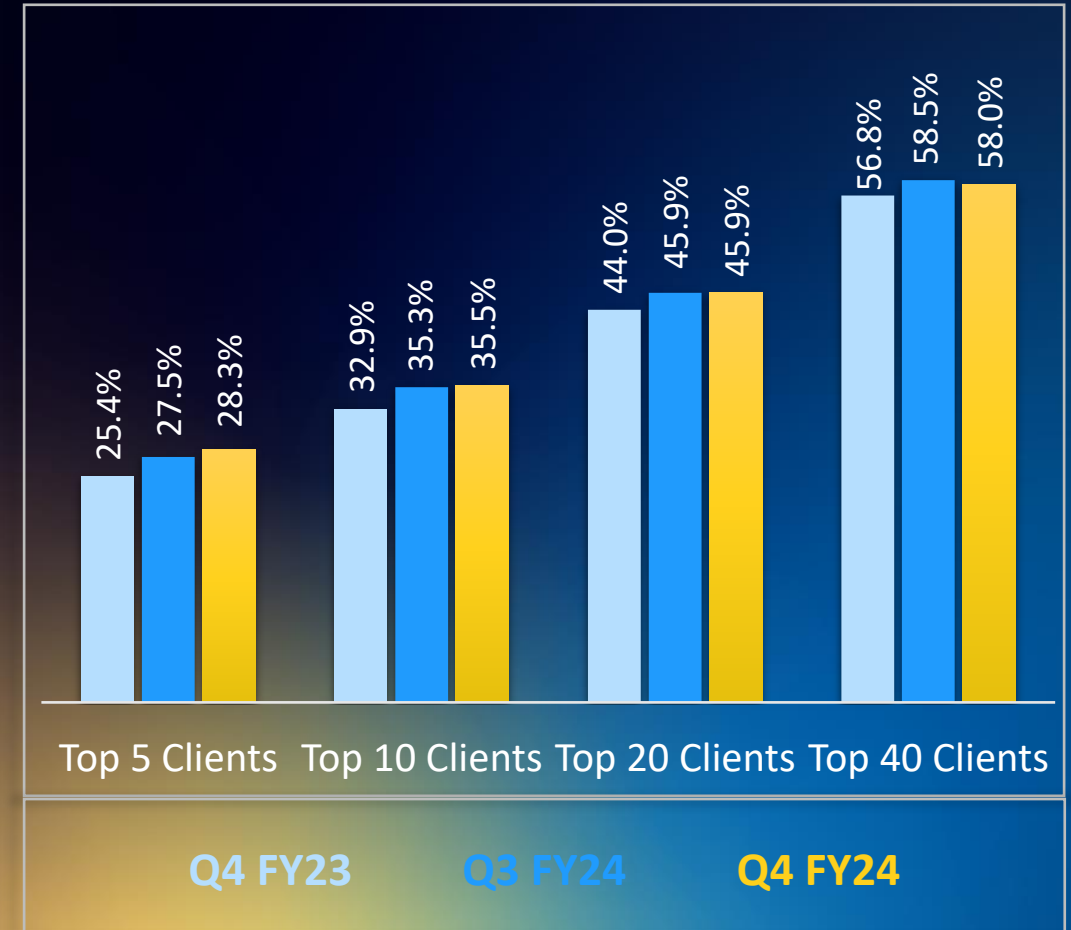


Client Composition

CLIENT METRICS

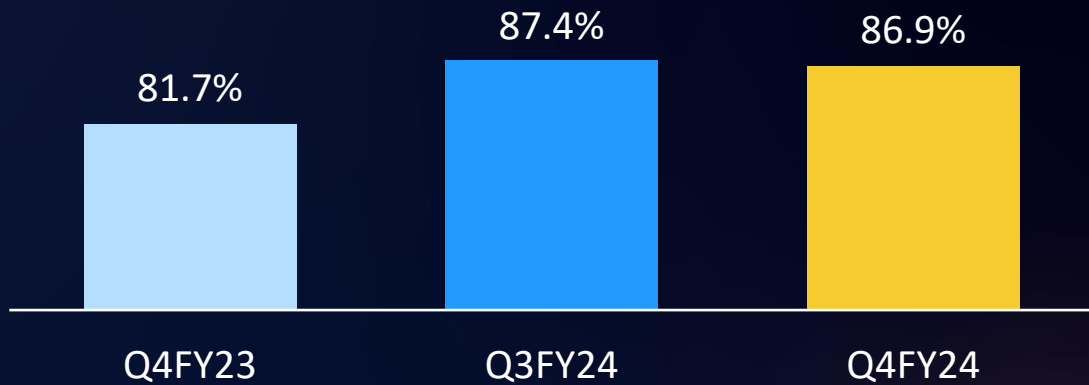


CLIENT CONTRIBUTION TO REVENUE (%)

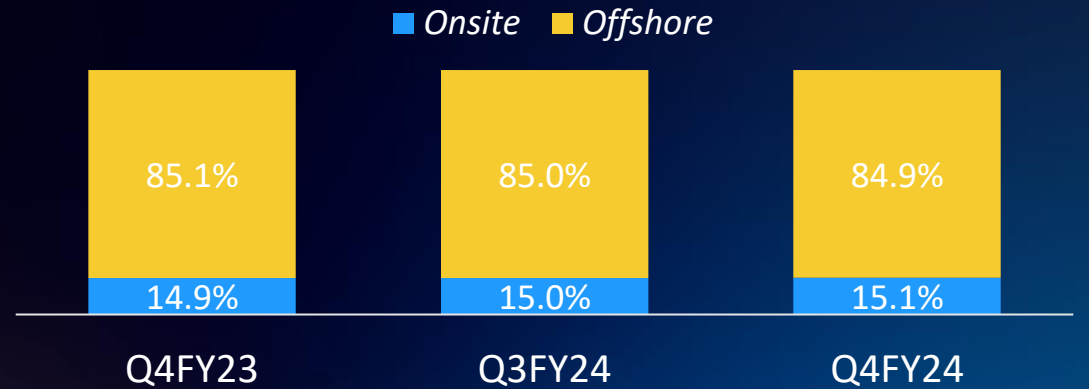


Employee Metrics

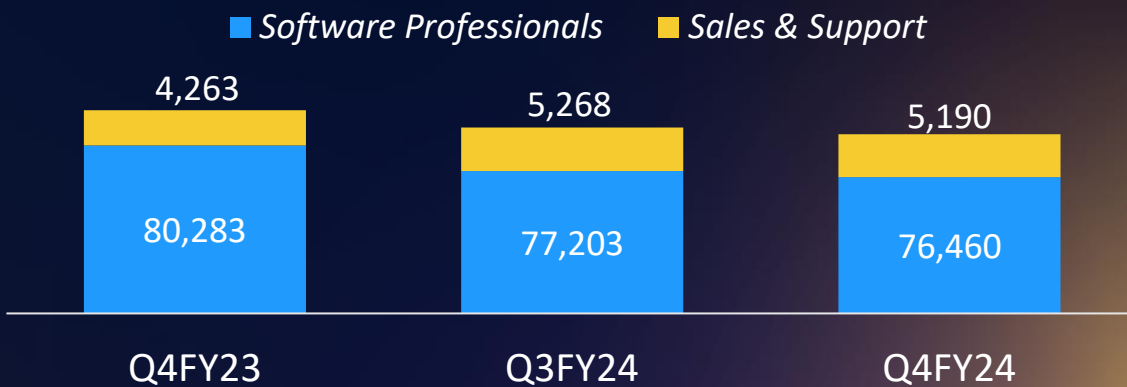
Utilization (excl. trainees) (%)



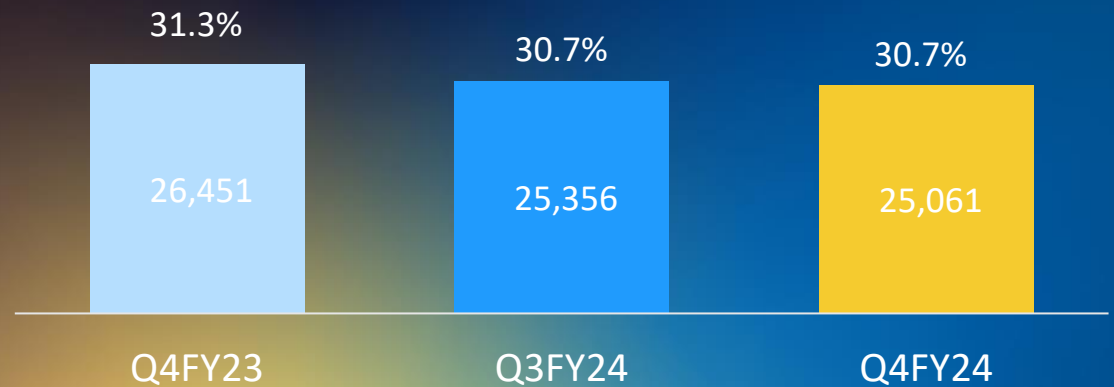
Effort Mix (%)



Total Employees



Women Employees



Women employee % = Women employee Headcount / Total Headcount

Key Deal Wins



A leading financial services firm specializing in loans and mortgages

Selected LTIMindtree for a multi-year engagement, as their primary engineering partner to meet their regulatory timelines and enable seamless operations of their application landscape through a 'Remediation-as-a-Service' and 'Operations-as-a-Service' engagement.



A global leader in insurance brokerage services and risk management solutions

Has chosen LTIMindtree as their primary partner to establish a new technology platform as they create a new operating model in their digital transformation journey.



A multinational financial services corporation

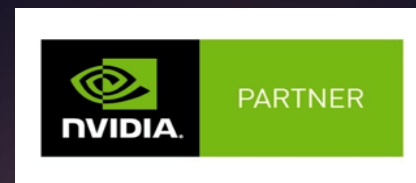
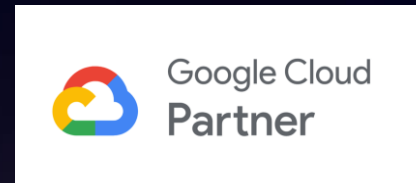
Awarded LTIMindtree a multi-year contract as an exclusive assurance partner for their transformation journey by implementing a centralized Quality Engineering organization.



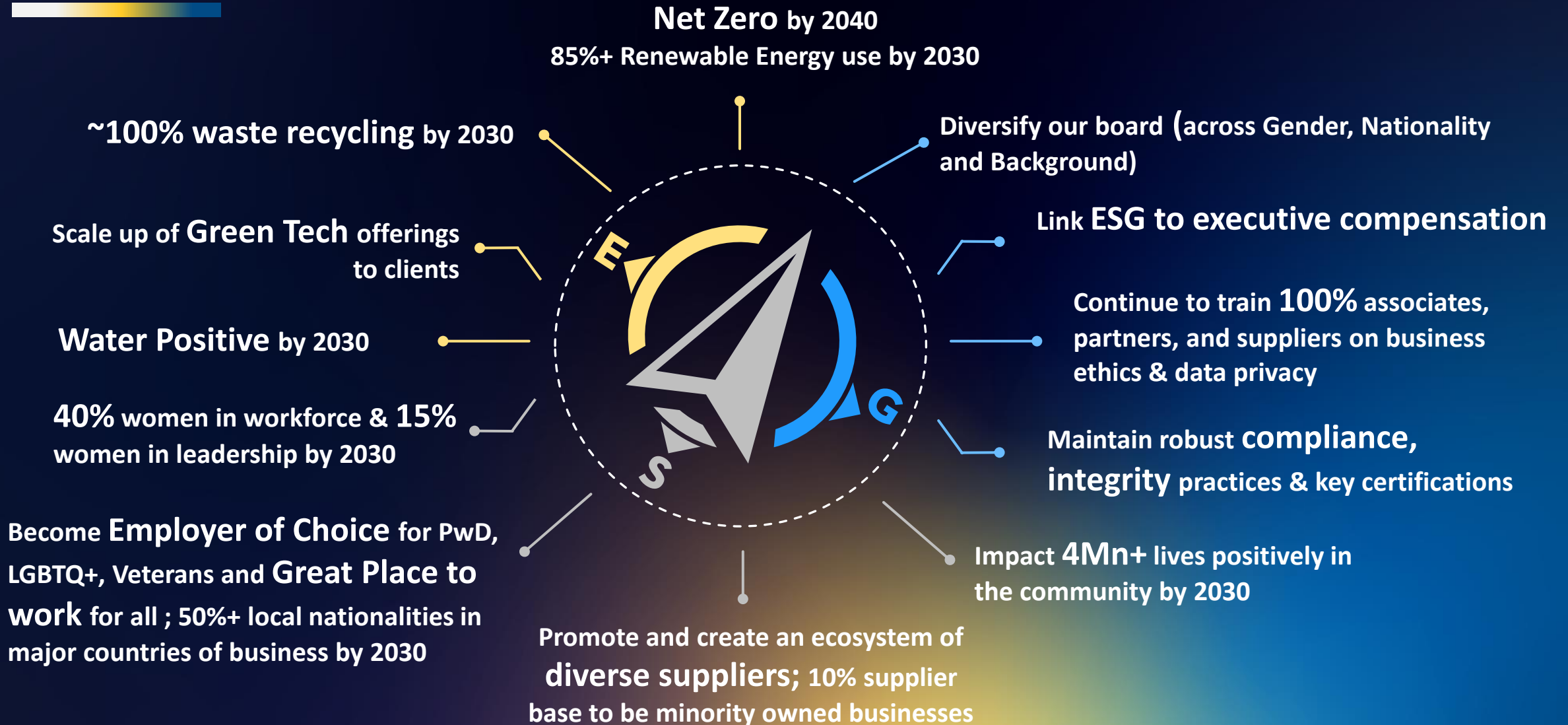
A leading producer of frozen products in Sweden

Awarded LTIMindtree with a full-scope infrastructure contract for Cloud Transformation. This is a new logo for LTIMindtree.

Robust Strategic Alliances



ESG Goals



In Summary

Digital Engineering Powerhouse
Industry leading Profitable Growth

Let's get to the **Future, Faster.**

Together.